

# Google Merchandise Store Conversion Funnel

Nov 1, 2020 - Jan 31, 2021

## Summary

Total distinct session starters

267,116

Total distinct purchasers

4,419

Overall conversion rate

1.65%

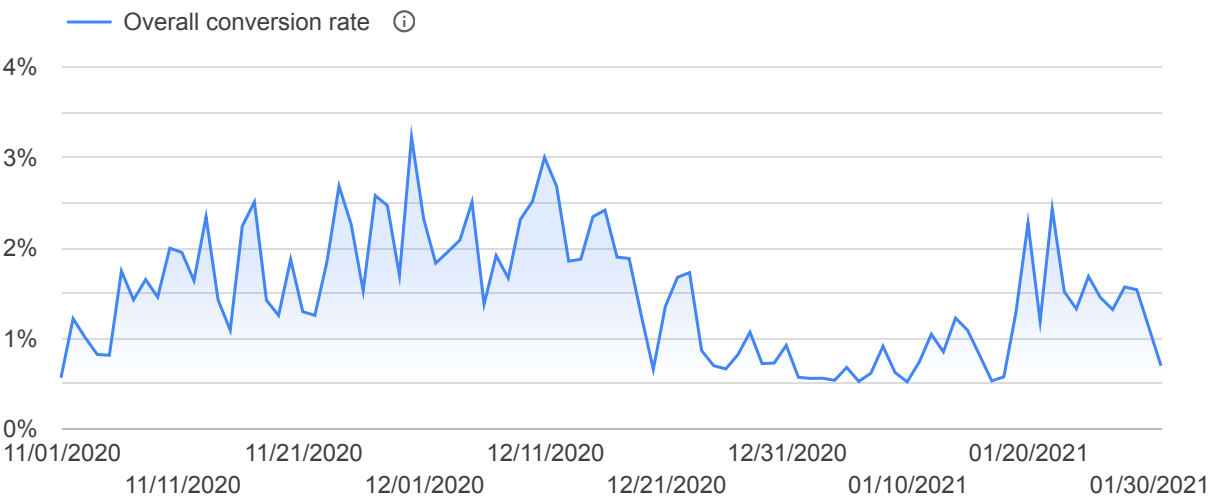
Overall cart abandonment rate

22.56%

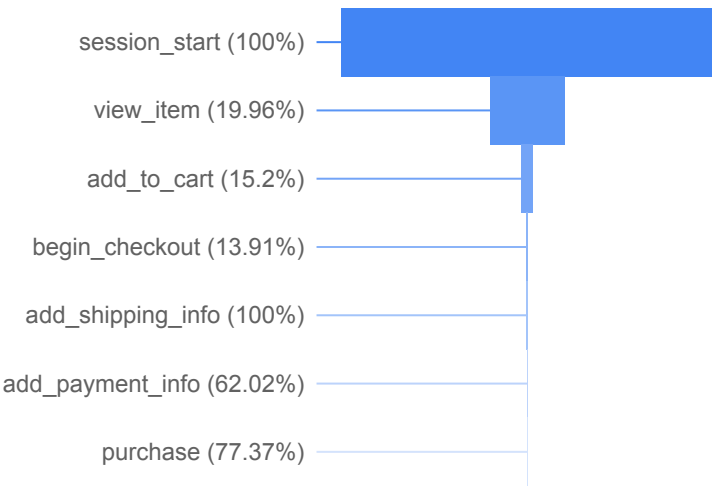
Average days to purchase

5.31

## Overall Conversion Rate Over Time



## Closed Conversion Funnel



## Closed Conversion Funnel Segmentation

Segment type: Country

(1)

Segment value	Session start	View item	View item %	Add to cart	Add to cart %	Begin checkout	Begin checkout %	Add shipping info	Add shipping info %	Add payment info	Add payment info %	Purchase	Purchase %
United States	113.2K	22.6K	19.99%	3.5K	15.47%	504	14.4%	504	100%	317	62.9%	249	78.55%
India	24.3K	4.9K	20.25%	752	15.31%	106	14.1%	106	100%	66	62.26%	49	74.24%
Canada	19.3K	3.9K	20.1%	588	15.13%	71	12.07%	71	100%	48	67.61%	34	70.83%
United Kingdom	8.1K	1.6K	20.2%	251	15.25%	29	11.55%	29	100%	20	68.97%	15	75%
France	5.1K	1K	19.76%	148	14.55%	20	13.51%	20	100%	13	65%	11	84.62%
Spain	4.8K	929	19.27%	139	14.96%	23	16.55%	23	100%	12	52.17%	7	58.33%
China	4.4K	899	20.33%	146	16.24%	24	16.44%	24	100%	8	33.33%	8	100%
Taiwan	4.4K	880	20.09%	130	14.77%	13	10%	13	100%	8	61.54%	6	75%