**EWP\_Appendix** 

# **EXALAB**

Exa Alliance

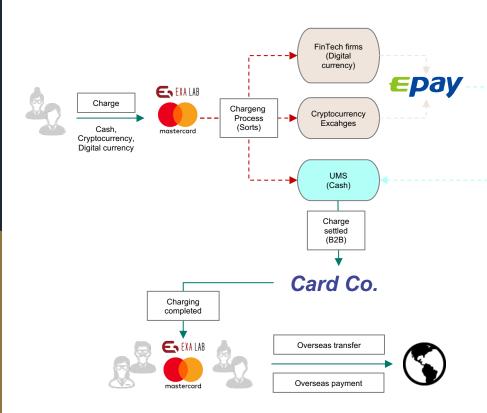
-Ecosystem Appendix

# **Exa Alliance Ecosystem**

EWP token model is designed to enable all participants to participate more actively in each commercial service.



# **Cryptocurrency Pre-paid Card Managed by EXA Lab**





# **Exemplification A : Support Overseas Transfer**

Foreign worker 'A' in Korea transfers a certain amount of money every month to his family in hometown.

Usually, an overseas transfer cause exchange and remittance commissions.

However, using Pre-Paid MasterCard enables transfer cash, cryptocurrency, and digital currency without limitation and commissions.

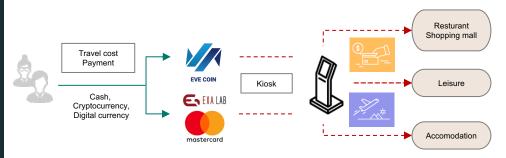
#### **Exemplification B: Using Foreign Cards**

'K' is preparing to travel abroad, doesn't need to exchange money from the bank.

Only need one Pre-Paid MasterCard, to use any MasterCard member stores in the world.

Able to use as much as want without worrying about the amount of duty you use. Without any concern about paying duty taxation imposing, able to spend as many as like.

# KIOSK Payment Service by EVE, Pre-paid Master Card







# **Exemplification A: EVE Coin Payment**

All payments can be paid conveniently from travel sites where the 9 Company's kiosks are installed.

- >EVE Coin
- >Pre-Paid MasterCard

It is possible to enjoy overseas tours at lower prices than regular payments without exchange commissions.

## **Exemplification B : Local Economic Activation**

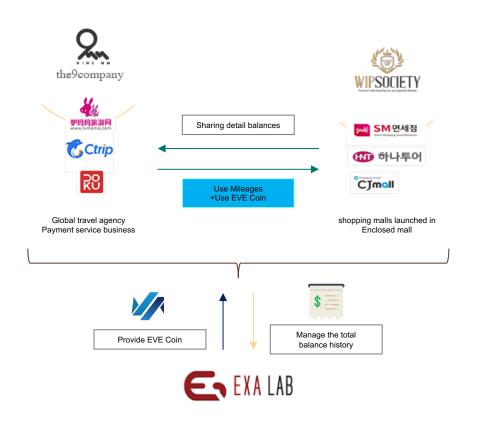
It is helpful for the local economic development of the city 'J' where the 9 Company's kiosks are installed.

- >Increase sales through providing various payment systems
- >Sharing big data (such as nationality, gender, ages, spending times, etc.) which has been collected from kiosks.

This is possible, because of the construction of an EXA Alliance business ecosystem.

These are just some of the many positive effects.

# **Cryptocurrency Exchange service and Mileage Operation Service**





# **Exemplification A: Support Mileage utilization**

'T' is one of the members from China's largest travel agency LVMAMA and she uses saved mileages from Wip Society's (Knock Holdings) enclosed mall.

For example, when 'T' visited Korea, and do shopping from SM department stores that launched in Wip Society's enclosed mall, she is able to purchase 10~20% cheaper than any other shopping mall.

>Applicate additional discount service between EXA Alliance affiliated companies.

#### **Exemplification B : EVE Coin Payment**

If the mileage is not enough to pay the price, able to buy EVE Coin with a small amount and convert to mileage.

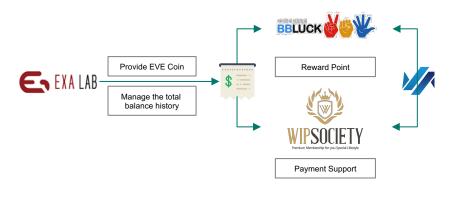
Convenient shopping without counting detailly remaining mileages.

>Applicate exchange system between EVE Coin and commercialized business's mileages.

#### \*\*\* Offer new revenue model to preexisting business

Online/offline shopping mall 'A' can open a new distribution channel through EXA Alliance. Under a constructed contract basis, it is possible to have simple payment management is easy and extensive customer data is available.

#### **GLOBAL REWARDS PLATFORM with EVE Coin in EXA Alliance**







### **Exemplification A: Create Additional Value**

Provide new service in the payment economy ecosystem. So the first model to do this, begin with ecosystem construction of the following businesses

>BBLuck : New concept of 'global marketing reward platform' >Wip Society : Shopping mall for supporting the payment with reward point

'P' operates the home appliance start-up firm.

And he promoted a new humidifier through BBLuck.

Even though he sells at a 10% lower price than the original price, able to reduce distribution price and earn additional revenue through sharing EXA Alliance customer database and depute marketing process.

# **Exemplification B : EVE Coin Payment**

'B', the user of BBLuck, purchase EVE Coin to charge insufficient reward points and use. Able to use Wip Society's enclosed mall through reward points

As the scale of EXA Alliance is increases, the lifestyle of payment with 'EVE Coin instead of cash' will be popularized.