



BUSINESS SERVICES AGREEMENT VARIATION

VARIATION AGREEMENT 14

YOUR DETAILS

Name Data Action Pty Ltd (you or your)
ABN 32 008 102 690
Address Level 3/55 Currie Street, Adelaide SA 5001

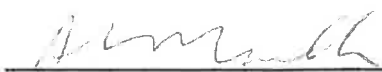
OUR DETAILS

Name Telstra Corporation Limited (ABN 33 051 775 556) (we, us or our)
Address for Notices General Manager, Contract Management
Locked Bag 6502, Sydney NSW 2001
Fax Number 1300 886 281

- A. The parties entered into a Business Services Agreement for the provision of telecommunication services dated 30 June 2014, as varied (**Agreement**).
- B. The parties agree that from the date this Variation Agreement is signed by the last party, the Agreement will be varied in accordance with the terms of this Variation Agreement. Subject to the variations, the Agreement will continue in full force and effect.
- C. Terms used in this Variation Agreement have the same meaning as terms defined in the Agreement.


AGREED BY YOU

Signed for you by your authorised representative:

Signature  Date 25/6/19
Print Name Andrew Maxwell Position COMPANY SECRETARY

AGREED BY US

Signed for us by our authorised representative:

Signature  Date 25/6/19
Print Name Philip Catley Position GM

The terms of the Agreement are varied as follows:

CLAUSE	VARIATION																										
Schedule 3 - Data Services	<p data-bbox="544 315 1402 405">Append the Connect IP Monthly Site Service Fees set out below to the existing Connect IP Monthly Site Service Fees Table set out in the existing "Attachment 1 to Schedule 3 - Pricing":</p> <table data-bbox="544 427 1402 1646"> <tr> <th data-bbox="544 427 970 495">Monthly Site Service Fees</th><th data-bbox="970 427 1402 495">Price List set out in Att 8 to Schedule 3, less%</th></tr> <tr> <td data-bbox="544 495 970 685">Connect IP - DSL Standard & Managed Services Access Speeds 256k/64k, 512K/128K, 512K/512K and 1.5M/256K</td><td data-bbox="970 495 1402 685">30</td></tr> <tr> <td data-bbox="544 685 970 797">Connect IP- DSL Standard & Managed Services High Speed ADSL</td><td data-bbox="970 685 1402 797">10</td></tr> <tr> <td data-bbox="544 797 970 954">Connect IP - DSL Managed with End to End DCoS Access Speeds 512K/128K, 512K/512K and 1.5M/256K</td><td data-bbox="970 797 1402 954">20</td></tr> <tr> <td data-bbox="544 954 970 1021">Connect IP - Ethernet Lite (CBD</td><td data-bbox="970 954 1402 1021">50</td></tr> <tr> <td data-bbox="544 1021 970 1077">Connect IP - Ethernet Lite (Metro)</td><td data-bbox="970 1021 1402 1077">50</td></tr> <tr> <td data-bbox="544 1077 970 1133">Connect IP - Ethernet Lite (Urban)</td><td data-bbox="970 1077 1402 1133">50</td></tr> <tr> <td data-bbox="544 1133 970 1223">Connect IP - Ethernet Lite (Regional)</td><td data-bbox="970 1133 1402 1223">50</td></tr> <tr> <td data-bbox="544 1223 970 1312">Connect IP - Frame Relay Access speeds below 512k</td><td data-bbox="970 1223 1402 1312">50</td></tr> <tr> <td data-bbox="544 1312 970 1402">Connect IP - Frame Relay Access Speeds 512k and above</td><td data-bbox="970 1312 1402 1402">50</td></tr> <tr> <td data-bbox="544 1402 970 1491">Connect IP - Ethernet (for CBD & Metro)</td><td data-bbox="970 1402 1402 1491">50</td></tr> <tr> <td data-bbox="544 1491 970 1559">Connect IP - Ethernet (for Urban)</td><td data-bbox="970 1491 1402 1559">35</td></tr> <tr> <td data-bbox="544 1559 970 1646">Connect IP - Ethernet (for Regional)</td><td data-bbox="970 1559 1402 1646">25</td></tr> </table>	Monthly Site Service Fees	Price List set out in Att 8 to Schedule 3, less%	Connect IP - DSL Standard & Managed Services Access Speeds 256k/64k, 512K/128K, 512K/512K and 1.5M/256K	30	Connect IP- DSL Standard & Managed Services High Speed ADSL	10	Connect IP - DSL Managed with End to End DCoS Access Speeds 512K/128K, 512K/512K and 1.5M/256K	20	Connect IP - Ethernet Lite (CBD	50	Connect IP - Ethernet Lite (Metro)	50	Connect IP - Ethernet Lite (Urban)	50	Connect IP - Ethernet Lite (Regional)	50	Connect IP - Frame Relay Access speeds below 512k	50	Connect IP - Frame Relay Access Speeds 512k and above	50	Connect IP - Ethernet (for CBD & Metro)	50	Connect IP - Ethernet (for Urban)	35	Connect IP - Ethernet (for Regional)	25
Monthly Site Service Fees	Price List set out in Att 8 to Schedule 3, less%																										
Connect IP - DSL Standard & Managed Services Access Speeds 256k/64k, 512K/128K, 512K/512K and 1.5M/256K	30																										
Connect IP- DSL Standard & Managed Services High Speed ADSL	10																										
Connect IP - DSL Managed with End to End DCoS Access Speeds 512K/128K, 512K/512K and 1.5M/256K	20																										
Connect IP - Ethernet Lite (CBD	50																										
Connect IP - Ethernet Lite (Metro)	50																										
Connect IP - Ethernet Lite (Urban)	50																										
Connect IP - Ethernet Lite (Regional)	50																										
Connect IP - Frame Relay Access speeds below 512k	50																										
Connect IP - Frame Relay Access Speeds 512k and above	50																										
Connect IP - Ethernet (for CBD & Metro)	50																										
Connect IP - Ethernet (for Urban)	35																										
Connect IP - Ethernet (for Regional)	25																										
Schedule 3 - Data Services	Insert new "Att 8 to Schedule 3 – Legacy Connect IP - Price List" as set out in Annexure A to this Variation Agreement																										

Annexure A

Att 8 to Schedule 3 – Legacy Connect IP - Price List

(All prices in this Price List are GST exclusive unless otherwise specified and current as at 16 November 2012)

MONTHLY NETWORK SERVICE FEE

If you have an existing or subscribe to a Telstra IP WAN network and IP connectivity to Internet Direct or an Internet Gateway, we will waive the Monthly Network Service Fee. However, if at any time during the contract term, your existing IP Connectivity to Internet Direct is cancelled or terminated for any reason, a Monthly Network Service Fee of \$416.66 per month will apply for the remainder of the contract term.

If you do not have an existing or subscribe to a Telstra IP WAN network and IP connectivity to Internet Direct or an Internet Gateway, a Monthly Network Service Fee of \$416.66 per month will apply. Please note that regardless of the number of Site Services you purchase under this agreement, you are only required pay the Monthly Network Service Fee once per IP WAN network.

TELSTRA CONNECT IP - DSL

Installation (without CIP Mobile Back Up service) per site			
Note: This doesn't include the cost of external antenna or building modifications needed for installation, which are POA.			
Site Access Speed			
256/64K	\$150.00		
512K/128K	\$150.00		
512K/512K	\$150.00		
1.5M/256K	\$150.00		
High Speed ADSL	\$150.00		
Installation (with CIP Mobile Back Up service) per site			
Note: This doesn't include the cost of external antenna or building modifications needed for installation, which are POA.			
All access speeds	\$250		
Monthly Site Service Fees (per site)			
Site Access Speed	Standard	Managed	Managed End to End DCoS
256/64K	\$325.00	\$375.00	\$412.50
512K/128K	\$385.00	\$435.00	\$478.50
512K/512K	\$485.00	\$535.00	\$588.50
1.5M/256K	\$485.00	\$535.00	\$588.50
High Speed ADSL	\$515.00	\$565.00	N/A
Relocation			
Internal relocation of the site of your service (relocation within a building)		Fee for service as quoted at time of request	
External relocation of the site of your service		\$150.00 for standard installation & connection Fee for service as quoted at time of installation for non standard installation & connection	

Fee for Service	
Any additional work done on your Premises to install any part of the service	Fee for service as quoted at time of installation
Non standard installation & connection applies to difficult locations, terrain, dwelling unit obstacles or commercial premises	Fee for service as quoted at time of installation
Fee for Service	Additional Management Services
Network Design Consultancy	\$200 per hour or part thereof (minimum charge of \$200 applies)
Supply of Network Data or Audit	\$20 per 15 minutes or part thereof

TELSTRA CONNECT IP - ETHERNET LITE

Installation (with or without CIP Mobile Back Up service) per site				
Note: This doesn't include the cost of external antenna or building modifications needed for installation, which are POA.				
Site Access Speed				
128K	\$1,500			
256K	\$1,500			
512K	\$1,500			
1M	\$1,500			
1.5M	\$1,500			
2M	\$1,500			
3M	\$1,500			
4M	\$1,500			
5M	\$1,500			
6M	\$1,500			
8M	\$1,500			
10M	\$1,500			
Monthly Site Service Fees (per site)				
Connect IP Ethernet Lite Standard				
Bandwidth	CBD	Metro	Urban	Regional
128K	\$418.00	\$418.00	\$546.00	\$546.00
256K	\$592.00	\$592.00	\$751.00	\$751.00
512K	\$871.00	\$871.00	\$1,070.00	\$1,070.00
1M	\$1,296.00	\$1,296.00	\$1,544.00	\$1,544.00
1.5M	\$1,701.00	\$1,701.00	\$1,999.00	\$1,999.00
2M	\$2,107.00	\$2,107.00	\$2,448.00	\$2,448.00
3M	\$2,890.00	\$2,890.00	\$3,345.00	\$3,345.00
4M	\$3,395.00	\$3,395.00	\$3,920.00	\$3,920.00
5M	\$3,712.00	\$3,712.00	\$4,928.00	\$4,928.00
6M	\$3,924.00	\$3,924.00	\$5,600.00	\$5,600.00
8M	\$4,453.00	\$4,453.00	\$6,352.00	\$6,352.00

10M	\$5,132.00	\$5,132.00	\$7,047.20	\$7,047.20
-----	------------	------------	------------	------------

Connect IP Ethernet Lite Managed

Bandwidth	CBD	Metro	Urban	Regional
128K	\$518.00	\$518.00	\$646.00	\$646.00
256K	\$692.00	\$692.00	\$851.00	\$851.00
512K	\$971.00	\$971.00	\$1,170.00	\$1,170.00
1M	\$1,396.00	\$1,396.00	\$1,644.00	\$1,644.00
1.5M	\$1,801.00	\$1,801.00	\$2,099.00	\$2,099.00
2M	\$2,207.00	\$2,207.00	\$2,548.00	\$2,548.00
3M	\$2,990.00	\$2,990.00	\$3,445.00	\$3,445.00
4M	\$3,495.00	\$3,495.00	\$4,020.00	\$4,020.00
5M	\$3,812.00	\$3,812.00	\$5,028.00	\$5,028.00
6M	\$4,024.00	\$4,024.00	\$5,700.00	\$5,700.00
8M	\$4,553.00	\$4,553.00	\$6,452.00	\$6,452.00
10M	\$5,232.00	\$5,232.00	\$7,147.20	\$7,147.20

Connect IP Ethernet Lite Managed End to End DCoS

Bandwidth	CBD	Metro	Urban	Regional
128K	\$579.00	\$579.00	\$701.00	\$701.00
256K	\$775.00	\$775.00	\$925.00	\$925.00
512K	\$1,090.00	\$1,090.00	\$1,272.00	\$1,272.00
1M	\$1,570.00	\$1,570.00	\$1,789.00	\$1,789.00
1.5M	\$2,028.00	\$2,028.00	\$2,285.00	\$2,285.00
2M	\$2,487.00	\$2,487.00	\$2,774.00	\$2,774.00
3M	\$3,345.00	\$3,345.00	\$3,730.00	\$3,730.00
4M	\$3,895.00	\$3,895.00	\$4,340.00	\$4,340.00
5M	\$4,353.00	\$4,353.00	\$5,244.00	\$5,244.00
6M	\$4,658.00	\$4,658.00	\$5,846.00	\$5,846.00
8M	\$5,421.00	\$5,421.00	\$6,686.00	\$6,686.00
10M	\$6,206.00	\$6,206.00	\$7,939.00	\$7,939.00

ISDN Backup Connection	\$480 per annum plus the fees and charges relating to Telstra ISDN 2 (On Ramp) Services set out in Our Customer Terms (including, but not limited to, connection charges, access charges and call charges)
-------------------------------	--

Multicast

Access Bandwidth	Monthly Charge
256K	\$107.00
512K	\$189.00
1024K	\$285.60
2048K – 10M	\$517.40

Relocation

Internal relocation of the site of your service (relocation within a building)	Fee for service as quoted at time of request
--	--

External relocation of the site of your service	\$1500.00 for standard installation & connection Fee for service as quoted at time of installation for non standard installation & connection
---	--

Fee for Service	
Any additional work done on your Premises to install Ethernet Lite access	Fee for service as quoted at time of installation
Non-standard installation & connect	Fee for service as quoted at time of installation.
Any changes to the application to Level of Service mapping after the Telstra Connect IP Ethernet Lite Service has been established (Managed End to End DCoS Level of Service only)	Fee for service as quoted at time of request.
Fee for Service Additional Management Services	
Network Design Consultancy	\$200 per hour or part thereof (minimum charge of \$200 applies)
Supply of Network Data or Audit	\$20 per 15 minutes or part thereof

TELSTRA CONNECT IP - FRAME RELAY

Installation (with or without CIP Mobile Back Up service) per site			
Note: This doesn't include the cost of external antenna or building modifications needed for installation, which are POA.			
Site Access Speed			
64K			\$1,500
128K			\$1,500
256K			\$1,500
512K			\$1,500
1M			\$1,500
2M			\$1,500
Monthly Site Service Fees (per site)			
Metropolitan			
Site Access Speed	Standard	Managed	Managed End to End DCoS
64K	\$650.00	\$756.00	\$818.00
128K	\$710.00	\$816.00	\$885.00
256K	\$1050.00	\$1156.00	\$1263.00
512K	\$1500.00	\$1606.00	\$1764.00
1M	\$1950.00	\$2056.00	\$2264.00
2M	\$3300.00	\$3406.00	\$3766.00
Regional			
Site Access Speed	Standard	Managed	Managed End to End DCoS
64K	\$915.00	\$1021.00	\$1088.00

128K	\$1325.00	\$1431.00	\$1533.00
256K	\$1960.00	\$1956.00	\$2103.00
512K	\$2800.00	\$2906.00	\$3135.00
1M	\$4240.00	\$4346.00	\$4697.00
2M	\$5000.00	\$5106.00	\$5523.00
ISDN Backup Connection		\$480 per annum plus the fees and charges relating to Telstra ISDN 2 (On Ramp) Services set out in Our Customer Terms (including, but not limited to, connection charges, access charges and call charges)	
Multicast			
Access Bandwidth		Monthly Charge	
256K		\$107.00	
512K		\$189.00	
1024K		\$285.60	
2048K		\$517.40	
Relocation			
Internal relocation of the site of your service (relocation within a building)		Fee for service as quoted at time of request	
External relocation of the site of your service		\$1500.00 for standard installation & connection	
Fee for service as quoted at time of installation for non standard installation & connection			
Fee for Service			
Any additional work done on your Premises to install frame relay access		Fee for service as quoted at time of installation	
Non-standard installation & connect		Fee for service as quoted at time of installation.	
Any changes to the application to Level of Service mapping after the Telstra Connect IP Frame Relay Service has been established (Managed End to End DCoS Level of Service only)		Fee for service as quoted at time of request.	
Fee for Service Additional Management Services			
Network Design Consultancy		\$200 per hour or part thereof (minimum charge of \$200 applies)	
Supply of Network Data or Audit		\$20 per 15 minutes or part thereof	

TELSTRA CONNECT IP - ETHERNET

Installation (with or without CIP Mobile Back Up service) per site	
Note: This doesn't include the cost of external antenna or building modifications needed for installation, or any commercial works to get the fibre from what we deem to be the MDF to the customer's floor / computer room, which are POA.	
Zone	
CBD	\$11,000.00
Metro	\$13,000.00
Urban	\$16,500.00
Regional	\$22,000.00

Monthly Site Service Fees (per site) – Connect IP Ethernet Standard

Site Access Speed	CBD Zone	Metro Zone	Urban Zone	Regional Zone
2Mbps	\$2,305.00	\$2,486.00	\$4,535.00	\$5,309.00
4Mbps	\$3,263.00	\$3,593.00	\$5,332.00	\$6,249.00
6Mbps	\$3,941.00	\$4,160.00	\$6,128.00	\$7,188.00
8Mbps	\$4,713.00	\$5,141.00	\$6,925.00	\$8,128.00
10Mbps	\$5,537.00	\$5,896.00	\$7,661.00	\$8,997.00
12Mbps	\$6,017.00	\$6,696.00	\$8,303.00	\$9,754.00
14Mbps	\$6,471.00	\$7,168.00	\$8,952.00	\$10,521.00
16Mbps	\$6,805.00	\$7,479.00	\$9,744.00	\$11,455.00
20Mbps	\$7,236.00	\$7,974.00	\$11,328.00	\$13,324.00
30Mbps	\$9,247.00	\$9,958.00	\$14,185.00	\$16,696.00
40Mbps	\$11,139.00	\$12,102.00	\$17,034.00	\$20,057.00
50Mbps	\$12,598.00	\$13,816.00	\$20,340.00	\$23,958.00
60Mbps	\$13,816.00	\$15,074.00	\$23,233.00	\$27,373.00

Monthly Site Service Fees (per site) – Connect IP Ethernet Managed End to End DCoS

Site Access Speed	CBD Zone	Metro Zone	Urban Zone	Regional Zone
2Mbps	\$2,730.00	\$2,976.00	\$4,896.00	\$5,729.00
4Mbps	\$3,778.00	\$4,149.00	\$5,991.00	\$7,021.00
6Mbps	\$4,930.00	\$5,208.00	\$6,419.00	\$7,527.00
8Mbps	\$5,799.00	\$6,248.00	\$7,310.00	\$8,577.00
10Mbps	\$6,753.00	\$7,120.00	\$8,637.00	\$10,143.00
12Mbps	\$7,355.00	\$8,077.00	\$8,905.00	\$10,459.00
14Mbps	\$7,856.00	\$8,598.00	\$9,578.00	\$11,254.00
16Mbps	\$8,292.00	\$8,968.00	\$10,451.00	\$12,283.00
20Mbps	\$8,755.00	\$9,483.00	\$12,388.00	\$14,569.00
30Mbps	\$10,894.00	\$11,616.00	\$15,423.00	\$18,151.00
40Mbps	\$12,969.00	\$14,706.00	\$18,459.00	\$21,733.00
50Mbps	\$14,522.00	\$15,752.00	\$22,006.00	\$25,919.00
60Mbps	\$15,758.00	\$17,038.00	\$25,223.00	\$29,714.00

Relocation

Internal relocation of the site of your service (relocation within a building)	Fee for service as quoted at time of request
External relocation of the site of your service	Full standard installation & connection charges apply. Fee for service as quoted at time of installation for non standard installation & connection

Fee for Service

Any additional work done on your Premises to install ethernet access	Fee for service as quoted at time of installation
Non-standard installation & connect	Fee for service as quoted at time of installation.

Bandwidth upgrade	\$ 280 per change
-------------------	-------------------

Fee for Service - Additional Management Services	
Network Design Consultancy	\$200 per hour or part thereof (minimum charge of \$200 applies)
Supply of Network Data or Audit	\$20 per 15 minutes or part thereof
Multicast	
Access bandwidth	Monthly charge
2M –10M	\$517.40

TELSTRA CONNECT IP – CIP MOBILE SITE SERVICE

Installation fee	
CIP Mobile site service (primary access)	\$250 per service*

*This doesn't include site survey costs, the cost of external antenna, ceiling or building modifications needed for installation, which are POA.

Monthly service fee	Standard	Managed	Managed with end-to-end DCoS
CIP Mobile site service (primary access), including data plan	\$515	\$565	N/A

TELSTRA CONNECT IP – CIP MOBILE BACK UP SERVICE

Upgrade of existing Site during the contract term to include CIP Mobile Back Up service		
Without change of router (eg. Add Mobile card to existing compatible C1841 /C 1941 / C2921)		\$250
With a change of router	Connect IP DSL	\$500
	All other Connect IP primary access services	\$1500
Monthly fees (per site)		
Monthly Back Up fee		\$60
Data Plans		
Access type	Service Assurance Level (Note: This is not included as part of your Connect IP charges and you must purchase this separately)	
CIP DSL	Business (default)	
(Upgradeable options)	Business Plus	
	Express 8	
	Express 8 Plus	
CIP Ethernet Lite	Business (default)	
(Upgradeable options)	Business Plus	
	Express 8	
	Express 8 Plus	
CIP Ethernet	Business Plus (default)	
(Upgradeable options)	Express 8	

	Express 8 Plus	
	Express 6	
	Express 6 Plus	
	Express 4	
	Express 4 Plus	
CIP Frame	Business Plus (default)	
(Upgradeable options)	Express 8	
	Express 8 Plus	
	Express 6	
	Express 6 Plus	
	Express 4	
	Express 4 Plus	
Service Assurance level (Note: Only available for eligible CIP Primary Access types, as specified in the above table, and subject to our confirmation)	Mobile Back Up – Monthly Plan Charge (Note: This is not included as part of your Connect IP charges and you must purchase this separately)	
	GST inclusive	GST exclusive
Express 4 Plus	\$39.00	\$35.45
Express 6 Plus	\$44.00	\$40.00
Express 8 Plus	\$50.00	\$45.45
Business Plus	\$64.00	\$58.18
Express 4	\$64.00	\$58.18
Express 6	\$69.00	\$62.73
Express 8	\$79.00	\$71.82
Business	\$84.00	\$76.36
End of Next Business Day	\$99.00	\$90.00

TELSTRA CONNECT IP – BROADBAND (NBN)

Installation (without CIP Mobile Back Up service) per site	
Note: This doesn't include the cost of external antenna or building modifications needed for installation, which are POA.	
Site Access Speed	
12M/1M	\$150.00
25M/5M	\$150.00
25M/10M	\$150.00
50M/20M	\$150.00
100M/40M	\$150.00
Installation (with CIP Mobile Back Up service) per site	
Note: This doesn't include the cost of external antenna or building modifications needed for installation, which are POA.	
All access speeds	\$250

Monthly Site Service Fees (per site)			
Site Access Speed	Standard	Managed	Managed End to End DCoS
12M/1M	\$515.00	\$565.00	\$625.00
25M/5M	\$688.00	\$738.00	\$829.00
25M/10M	\$740.00	\$790.00	\$890.00
50M/20M	\$1,035.00	\$1,085.00	\$1,236.00
100M/40M	\$1,452.00	\$1,502.00	\$1,726.00
Relocation			
Internal relocation of the site of your service (relocation within a building)		Fee for service as quoted at time of request	
External relocation of the site of your service		\$150.00 for standard installation & connection Fee for service as quoted at time of installation for non standard installation & connection	
Fee for Service			
Any additional work done on your Premises to install any part of the service		Fee for service as quoted at time of installation	
Non standard installation & connection applies to difficult locations, terrain, dwelling unit obstacles or commercial premises		Fee for service as quoted at time of installation	
Fee for Service		Additional Management Services	
Network Design Consultancy		\$200 per hour or part thereof (minimum charge of \$200 applies)	
Supply of Network Data or Audit		\$20 per 15 minutes or part thereof	
Simple software reconfiguration changes only		\$100.00 for all simple changes you make at the same time.	
Complex software reconfiguration changes only		\$280.00 for all complex changes you make at the same time.	
A combination of simple software reconfiguration changes and complex software reconfiguration changes		\$280.00 for all simple and complex changes you make at the same time.	

