

TCC Service Management means the management services described in clause 10.

TCC Worker Type Packages means the packages described in clause 5.1.

TCC Worker Type Customisation means the customisation of the TCC Worker Type Packages contemplated in clause 6.

Train the Trainer Training means the training described in clauses 9.23 to 9.25.

UC means unified communications.

Att 1 to Schedule 11 – Site Schedule

1 SITE SCHEDULE

1.1 The charges for the TCC Service are set out in this Att 1 to Schedule 11. All charges set out in this Att 1 to Schedule 11 are GST exclusive unless otherwise stated.

INSTANCE 1 – PEOPLE'S CHOICE CREDIT UNION

PRICING IN DETAIL		Unit	Unit price per month \$GST excl	Per Month \$ GST excl
End User Worker Types:	Office Worker	590	19.74	11,646.60
	Information Worker	291	21.62	6,291.42
	Mobile Worker (Telstra Provided Cloud Firewall)	300	31.02	9,306.00
Shared Space Worker Types:	Immersive Video Room	5	88.36	441.80
End user customisation:	Hunt Groups	125		96.58
Solution customisation	Meet-me Conferencing	Yes		96.58
	Class of Service customisation	No		-
	Extension Mobility Cross Cluster	No		-
	Additional Multi-party Audio conferencing resources	No		-

PRICING IN DETAIL		Unit	Unit price per month \$GST excl	Per Month \$ GST excl
	Cloud-based Multi-party Audio Conferencing Customisation	Yes		96.58
	Hybrid Redundancy – Cloud Configuration	No		-
	SIP Trunk Integration/configuration in cloud	Yes		96.58
	Solution Based Time of Day routing	No		-
	Webex	Yes		-
	Speech Auto Attendant	Yes		96.58
UC Clip Ons	Administrator Portal	1	-	-
	VMR (up to 8 attendees)	32	27.26	872.32
	VMR (up to 25 attendees)	15	50.26	753.90
	Cisco Jabber Collaboration Cisco Client	429	1.00	429.00
	WebEx	47	39.00	1,833.00
Devices:	Cisco Unified Phone 7841 Phantom Grey, Standard Handset	175	6.93	1,212.75
	Cisco Unified Phone 8945 Phantom Grey, Standard Handset	95	9.82	932.90
	Cisco UC Conference Phone 8831 (Base, Controller, Additional Wired Microphone)	18	39.99	719.82

PRICING IN DETAIL		Unit	Unit price per month \$GST excl	Per Month \$ GST excl
	Cisco Unified Wireless IP Phone 7925g, Phantom Grey, Wireless Handset	44	18.40	809.60
Installation:	Device installation	314	1.61	505.54
	BYO Device Activation	290	0.64	185.60
	Meeting Room Installation	18	2.58	46.44
	Worker Type Activation	1186	1.61	1,909.46
	Regional/Remote Surcharge	8	19.32	154.56
Training:	End User Training	4	51.51	206.04
	Train the Trainer	32	51.51	1,648.32
	Proactive Plus	1186	1.00	1,186.00
			Total:	41,573.97

Notes:

1. Any telephony usage will be charged in addition to the pricing above
2. All prices are GST exclusive.

TECHNOLOGY INCENTIVE FUND (TCC) – INSTANCE 1

- (a) Within 30 days of the date on which Variation Agreement 1 is signed by the last party, We will create a Telstra Cloud Collaboration – Cisco Powered (TCC) Technology Incentive Fund (TCC TIF) account for you. We will credit this account with a once-off migration rebate for the following TCC Worker Type Packages that you activate and keep activated on the TCC Service for the Service Schedule Term. These amounts will be credited to your TCC TIF account after complete deployment of all TCC Worker Type Packages in accordance with this Att 1 to Schedule 11:

End Users eligible for TCC rebate	Number of TCC Worker Type Packages	TCC rebate (per TCC Worker Type Package)	Total rebate
Existing End Users connected to Avaya, Nortel and NEC PABX systems	250	\$80 (inc GST)	\$20,000 (inc GST)
End User on existing Cisco Call Manager Express license with BYOD handsets	936	\$100 (inc GST)	\$93,600 (inc GST)

- (b) You may only use the TCC TIF to purchase eligible TCC related hardware or installation services. Your TCC TIF account is not transferable or redeemable as cash and cannot be used to pay any existing service or equipment charges. The above rebate is not available with any other one-off or non-standard Telstra offers unless we advise you otherwise. We will reduce the credit in your TCC TIF account by the full GST inclusive retail list price of the purchased Telstra product or service redeemed by you.
- (c) We may suspend or close your TCC TIF account at any time by notice to you:
- (i) If you do not pay any undisputed amounts due to us on time
 - (ii) If you do not achieve any minimum commitments or Spend conditions set or referred to in this Agreement; or
 - (iii) If an administrator, receiver, liquidator or provisional liquidator is appointed to you, or you resolve to enter into any settlement, moratorium or similar arrangement for the benefit of your creditors, or you are unable to pay your debts when they are due.
- (d) If the Agreement or Schedule 11 – Telstra Cloud Collaboration – Cisco Powered (TCC) is terminated for any reason other than for our material breach, you must reimburse us any TCC TIF amount which has been used. Upon expiry or termination of this Agreement or Schedule 11 – Telstra Cloud Collaboration – Cisco Powered (TCC) (whichever occurs earlier), your TCC TIF account will be closed.

- (e) If we close your TCC TIF account for any reason, any balance remaining will be extinguished.

INSTANCE 2 – DATA ACTION

PRICING SUMMARY		Per Month \$ GST excl	Upfront Price \$GST excl
TCC Worker Type Packages:	End User Worker Types	\$3,174.00	\$
	Shared Space Worker Types	\$544.00	\$
TCC Customisation:	End User	\$	\$
	Solution	\$	\$3,000.00
TCC Clip-ons:	UC Clip-ons	\$	\$
	WebEx Clip-on	\$	\$
	Service Management	\$	\$
TCC Equipment:	Devices	\$	\$
	Additional Equipment	\$	\$
TCC Professional Services:	Site Readiness Assessment	\$	\$
	Installation Services	\$	\$12,040.00
	Training	\$	\$
TCC Service Management:	Proactive Plus	\$	\$

TCC Integrated Services	WebEx & Audio Conferencing	\$	\$
	Video Meeting Rooms	\$	\$
	TOTAL:	\$3,718.00	\$15,040.00

PRICING IN DETAIL		UNIT	LIST UNIT PRICE PER MONTH (\$)	APPRO VED UNIT PRICE PER MONTH (\$)	APPROVE D UNIT PRICE UPFRONT (\$)	PER MONTH \$ GST EXCL	UPFRONT PRICE \$GST EXCL
END USER WORKER TYPES	ESSENTIAL WORKER	0	\$17.00	\$17.00	\$	\$	\$
	OFFICE WORKER	0	\$21.00	\$21.00	\$	\$	\$
	INFORMATION WORKER	138	\$23.00	\$23.00	\$	\$3,174.00	\$
	MOBILE WORKER (WITH FIREWALL)	0	\$33.00	\$33.00	\$	\$	\$
	MOBILE WORKER (WITHOUT FIREWALL)	0	\$31.00	\$31.00	\$	\$	\$
SHARED SPACE WORKER TYPES	ANALOGUE & BASIC	0	\$14.00	\$14.00	\$	\$	\$
	MEETING ROOM	34	\$16.00	\$16.00	\$	\$544.00	\$
	IMMERSIVE VIDEO ROOM	0	\$94.00	\$94.00	\$	\$	\$
END USER CUSTOMIS ATION:	BLOCK OFF-NET TO OFF-NET CALL TRANSFER	0					
	CLIENT MATTER CODES (CMC)	0					
	FORCED AUTHENTICATION CODES (FAC)	0					
	HUNT GROUPS	0					

	IP PHONE INTERCOM	0					
	IP PHONE PAGING	0					
	TOTAL	0				\$	\$
SOLUTION CUSTOMIS ATION:	MEET-ME CONFERENCING	NO				\$	\$
	CLASS OF SERVICE CUSTOMISATION	NO				\$	\$
	EXTENSION MOBILITY CROSS CLUSTER	NO				\$	\$
	ADDITIONAL MULTI- PARTY AUDIO CONFERENCING RESOURCES	NO				\$	\$
	CLOUD-BASED MULTI- PARTY AUDIO CONFERENCING CUSTOMISATION	NO				\$	\$3,000.00
	HYBRID REDUNDANCY - CLOUD CONFIGURATION	NO				\$	\$
	SIP TRUNK INTEGRATION / CONFIGURATION IN CLOUD	NO				\$	\$
	SOLUTION BASED TIME OF DAY ROUTING	NO				\$	\$
	SPEECH AUTO ATTENDANT	NO				\$	\$

	COMPLEX DESIGN CHARGE					\$	\$
UC CLIP-ONS:	ATTENDANT CONSOLE	0		\$		\$	\$
	NO OF CONSOLES FOR SUPERVISOR	0					
	ADMINISTRATOR PORTAL	0		\$	\$	\$	\$
	CISCO JABBER COLLABORATION DESKTOP CLIENT	0		\$1.00	\$	\$	\$
WEBEX CLIP-ONS:	WEBEX & AUDIO CONFERENCING						
VIDEO MEETING ROOMS	VIDEO MEETING ROOMS (8)	0		\$26.00	\$35.00	\$	\$
	VIDEO MEETING ROOMS (25)	0		\$49.00	\$35.00	\$	\$
	CALL CONTROL CHARGE FOR VIDEO ONLY	NO		\$	\$	\$	\$
SERVICE MANAGEM ENT CLIP-ONS:	PREMIUM AVAILABILITY	YES					
DEVICES:		0		\$	\$	\$	\$
		0		\$	\$	\$	\$
		0		\$	\$	\$	\$
		0		\$	\$	\$	\$