

SCHEDULE 3 - DATA SERVICES

SERVICE START DATE: The date the last party signs the Agreement.

SERVICE SCHEDULE TERM: 3 years.

SERVICE TERMS

1 SERVICE DESCRIPTION

1.1 The Data Services are described in the Attachment to this Service Schedule.

2 PRICING

2.1 All prices for the Data Services and any other fees are the applicable Our Customer Terms prices, unless otherwise set out in this Service Schedule.

2.2 The prices and discounts set out in this Service Schedule will be effective from implementation into our billing systems.

2.3 All prices set out in this Service Schedule are GST exclusive, unless otherwise stated.

3 TERM AND TERMINATION

3.1 This Service Schedule begins on the Service Start Date and continues for the Service Schedule Term unless terminated or renewed.

EARLY TERMINATION CHARGE

3.2 If during the Service Schedule Term a Service is cancelled or terminated for any reason other than for our material breach, we may charge you any waived Service charges and an amount calculated as follows:

A x B x 25%

"A" = the average Service charges paid or payable each month by you for the Service up to the date of cancellation.

"B" = the number of months (or part of a month) remaining in the Service Schedule Term.

You acknowledge that this amount is a genuine pre-estimate of the loss we are likely to suffer.

4 DEFINITIONS

4.1 In this Service Schedule, unless otherwise stated:

Base Price means the GST exclusive price set out in Our Customer Terms for the Service before applying any Flexi-Plan or other discount plan described in Our Customer Terms, and excludes any weekend rates, pricing packages, spot specials, capped calls or other promotional offers.

First Year means the 12 month period up to but not including the first anniversary of the Service Start Date.

Quarter means a full 3 calendar month period commencing on 1 July, 1 October, 1 January and 1 April in any year.

Second Year means the 12 month period immediately following the First Year.

Spend means the GST exclusive amount of money that we bill you.

Att 1 to Schedule 3 - Pricing

SERVICES	PRICING / DISCOUNTS	
Business IP is an Internet Protocol based data network solution comprising IP connectivity and one or more of the following standard connections for each site:	Standard Installation Charges	For the First Year, Price List attached as Att 5 to Schedule 3 less %
<ul style="list-style-type: none"> • Telstra Business IP ADSL Service, an asymmetrical digital subscriber line (ADSL) service ("ADSL site service"); • Telstra Business IP Ethernet Lite Service, an Ethernet Lite (Business DSL) service ("Ethernet Lite site service"); • Telstra Business IP Frame Relay Service, a Frame Relay service ("Frame Relay site service"); or • Telstra Business IP Ethernet Service, an IP MAN service ("IP MAN site service"). • Telstra Business IP Broadband (NBN) service, a NBN service ("Broadband (NBN) site service") 	Business IP – Ethernet Lite Service	100
	Business IP – Ethernet (CBD/Metro)	100
	Access Speeds up to 1Gbps	
	Business IP – Ethernet (Urban)	100
	Business IP – Ethernet (Regional)	100
	Business IP - ADSL Service (including High Speed ADSL)	100
	Monthly Site Service Fees	Price List attached as Att 5 to Schedule 3 less %
	Business IP - Ethernet Lite (Metro)	47
	Business IP - Ethernet Lite (Regional)	47
	Business IP – Ethernet (CBD/Metro)	45
	Access Speeds up to 1Gbps	
	Business IP – Ethernet (Urban)	25
	Business IP – Ethernet (Regional)	15
	Business IP – ADSL	30
	Access Speeds 512K/128K, 512K/512K and 1.5M/256K	
Conditions:		
<ul style="list-style-type: none"> • The connection charges above do not include any charges relating to any cabling and any other equipment that is required to connect from the Network Boundary Point to your equipment. • If you request us to relocate this Business IP connection charges set out in the Price List attached will apply. • Installation discount applies to standard installations only 		
Connect IP is an Internet Protocol based data network solution that provides IP connectivity to Telstra's Internet Direct Service (but not Internet access or usage) and one or more of the following IP WAN standard connections for each site:	Installation Charges	For the First Year, Price List attached as Att 6 to Schedule 3 less %
<ul style="list-style-type: none"> • Telstra Connect IP DSL Service, an asymmetrical digital subscriber line 	Connect IP - ADSL Service (including High Speed ADSL)	100

SERVICES	PRICING / DISCOUNTS
(ADSL) service and supplied equipment for each site ("ADSL site service");	Connect IP - Ethernet Lite Service 100
• Telstra Connect IP Ethernet Lite Service, an Ethernet Lite (Business DSL) service and supplied equipment for each site ("Ethernet Lite site service");	Connect IP - Frame Relay Service 100
• Telstra Connect IP Ethernet Service, an Ethernet Single Uplink service and supplied equipment for each site ("Ethernet site service");	Connect IP - Ethernet Service (for CBD) 100
• Telstra Connect IP Frame Relay Service, a Frame Relay service and supplied equipment for each site ("Frame Relay site service");	Connect IP - Ethernet Service (for Metro) 100
• Telstra Connect IP Next G primary service and supplied equipment for each site ("Next G™ site service");	Connect IP - Ethernet Service (for Urban) 100
• Telstra Connect IP Broadband (NBN) Service, an asymmetrical NBN service and supplied equipment for each site ("Broadband (NBN) site service").	Connect IP - Ethernet Service (for Regional) 100
A Next G™ service may also be used as a service backup if the primary access fails ("Next G™ Back Up service"). Note that the Next G™ Back Up service is not available as a service backup if the Next G™ site service is the primary access service.	Monthly Site Service Fees Price List attached as Att 6 to Schedule 3 less %
	Connect IP – DSL Standard & Managed Services 30
	Access Speeds 256k/64k, 512K/128K, 512K/512K and 1.5M/256K
	Connect IP – DSL Standard & Managed Services 10
	High Speed ADSL
	Connect IP – DSL Managed with End to End DCoS 20
	Access Speeds 512K/128K, 512K/512K and 1.5M/256K
	Connect IP – Ethernet Lite (CBD) 50
	Connect IP – Ethernet Lite (Metro) 50
	Connect IP – Ethernet Lite (Urban) 50
	Connect IP – Ethernet Lite (Regional) 50
	Connect IP – Frame Relay 50
	Access speeds below 512k
	Connect IP – Frame Relay 50
	Access Speeds 512k and above
	Connect IP – Ethernet (for CBD & Metro) 50
	Connect IP – Ethernet (for Urban) 35
	Connect IP – Ethernet (for Regional) 25
	Conditions:
	• No other discounts, special pricing plans or other promotional offers apply.

Ethernet Lite is a broadband data carriage service that offers symmetric data rates.

Connection charges	For the First Year, Base Price less %
Network Connection Charges	100

Conditions:

- This discount does not apply to any other type of connection or once-off fees except as specified above including any Network Extension Charge or Service Extension Charge (where applicable).

Monthly charges	Base Price less %
Monthly Ethernet Lite site charges	40

Conditions:

- No other discounts, special pricing plans or other promotional offers apply.

Ethernet MAN is an Ethernet over fibre data networking service. You can also apply for Ethernet MAN EVPL as an Ethernet MAN option.

Connection Charges- Ethernet MAN "standard" and EVPL	For the First Year, Base Price less %
Single uplink connection	100

Conditions:

- The connection charges above do not include any charges relating to any cabling and any other equipment that is required to connect from the Ethernet MAN switch to your equipment, any network extension charges or service extension charges (if applicable).

Bandwidth & Port Charges- Ethernet MAN "standard" and EVPL	Base Price less %
Single uplink connection	Bandwidth charges

Conditions:

- No other discounts, special pricing plans or other promotional offers apply.

Frame Relay is a frame-switched data carriage network connecting intelligent endpoints within Australia.

Centralised Help Desk means a help desk which in our opinion provides:

- initial diagnostics;

Frame Relay - Connection Charges	For the First Year, Base Price less %

<ul style="list-style-type: none"> • screening of End User service difficulties; and • a central point of contact for reporting of all faults to us concerning all Frame Relay Services, <p>and ensures its users direct all reports of Frame Relay Services difficulties to your centralised help desk facility and not to us.</p>	Connection for: <ul style="list-style-type: none"> • New Standard Frame Relay Access 64 kbit/s to 1984 kbit/s • Frame Relay Access converting from DDS • Rearranging Permanent Virtual Circuit • Change of Access data rate fee: between 64 kbit/s to 1984 kbit/s or between 2 Mbit/s to 44 Mbit/s; • Change of service interface 	100
Conditions:		
<ul style="list-style-type: none"> • No other type of once-off charges is waived, including any Network Extension Charge, Property Connection Charge or Service Extension Charge (where applicable). 		
Frame Relay Permanent Virtual Circuit Charges		Base Price less %
Monthly Permanent Virtual Circuit service charges - Interstate		50
Conditions:		
<ul style="list-style-type: none"> • You must operate a Centralised Help Desk. • No other discounts, special pricing plans or other promotional offers apply 		
Frame Relay Access Charges		Base Price less %
Monthly access charges – Metropolitan Bandwidth 64 kbit/s to 1984 kbit/s		50
Conditions:		
<ul style="list-style-type: none"> • The above discounts only apply to the following regions and distances: • Metropolitan – Metro local calling area and Metro non-local calling area up to (and including) 50km • No other discounts, special pricing plans or other promotional offers apply. 		
Monthly access charges – Regional All bandwidths		50
Conditions:		
<ul style="list-style-type: none"> • The above discounts only apply to 		

	<p>the following regions and distances:</p> <ul style="list-style-type: none"> • Regional – locations outside Metropolitan areas • No other discounts, special pricing plans or other promotional offers apply. 																			
IP MAN connects one or more sites using fibre connections.																				
<table border="1"> <thead> <tr> <th>IP MAN Connection charges</th><th>For the First Year, Base Price less %</th></tr> </thead> <tbody> <tr> <td>IPMAN Single Uplink (for speeds up to 1Gbps) CBD, Business, Metro</td><td>100</td></tr> <tr> <td>Dual Site Diverse Access (for speeds up to 1Gbps) CBD, Business, Metro</td><td>100</td></tr> <tr> <td>IP MAN Dual Uplink, Port or Fully Redundant CBD, Business, Metro</td><td>100</td></tr> <tr> <td>IP MAN to IP WAN Interconnect (per Aggregate Model)</td><td>100</td></tr> <tr> <td>IPMAN Single Uplink Urban Speeds up to 200 Mbps</td><td>100</td></tr> <tr> <td>IPMAN Single Uplink Regional</td><td>100</td></tr> <tr> <td>IP MAN Wide Area Port</td><td>100</td></tr> <tr> <td>IP MAN Wide Area Port Back Up</td><td>100</td></tr> </tbody> </table>			IP MAN Connection charges	For the First Year, Base Price less %	IPMAN Single Uplink (for speeds up to 1Gbps) CBD, Business, Metro	100	Dual Site Diverse Access (for speeds up to 1Gbps) CBD, Business, Metro	100	IP MAN Dual Uplink, Port or Fully Redundant CBD, Business, Metro	100	IP MAN to IP WAN Interconnect (per Aggregate Model)	100	IPMAN Single Uplink Urban Speeds up to 200 Mbps	100	IPMAN Single Uplink Regional	100	IP MAN Wide Area Port	100	IP MAN Wide Area Port Back Up	100
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Conditions:

- The connection charges above do not include any charges relating to any cabling and any other equipment that is required to connect from the IP MAN Network Boundary Point to your equipment.
- If you request us to relocate this IP MAN Single Uplink Speeds >1GB (CBD, Business, Metro Zone), IP MAN Link Connection charges set out in the Price List attached will apply.
- The pricing above is subject to a feasibility study, and may change as a result.

IP MAN Access charges	Base Price less %
Annual Access Bandwidth charges - Single Uplink CBD, Business, Metro Access speeds up to 1,000 Mbps	52
IP MAN Access charges	Price List attached as 0 Att-2 to Schedule 3 less %
Annual Access Bandwidth charges - Dual Site Diverse Access CBD,	52

	Business, Metro Access speeds up to 1,000 Mbps											
	IP MAN Access charges	Base Price less %										
	Annual Access Bandwidth charges – Dual Uplink & Fully Redundant CBD, Business, Metro	52										
	IP MAN Access charges	Base Price less %										
	Annual Interconnect Charge (Aggregate Model) - IP MAN to IP WAN	85										
	IP MAN Access charges	Price List attached as Att 3 to Schedule 3 less %										
	Access Bandwidth charges – IPMAN Single Uplink Urban Access speeds 2 Mbps to 10 Mbps	25										
	IP MAN Access charges	Price List attached as Att 3 to Schedule 3 less %										
	Access Bandwidth charges – IPMAN Single Uplink Regional	15										
Conditions:												
<ul style="list-style-type: none"> No other discounts, special pricing plans or other promotional offers apply. 												
IP Value Added Services (IP VAS) Packages are bundled products and services that we can provide as part of your IP Solution to enhance the functionality of your IP Networking Service. Value Added Services include:	<table border="1"> <tbody> <tr> <td>IP VAS Connection charges</td><td>For the First Year, Base Price less %</td></tr> <tr> <td>Extranet Gateway Package</td><td>100</td></tr> </tbody> </table> <table border="1"> <tbody> <tr> <td>IP VAS Monthly charges</td><td>Base Price less %</td></tr> <tr> <td>Extranet Gateway Package</td><td>25</td></tr> <tr> <td>Managed Radius</td><td>25</td></tr> </tbody> </table>		IP VAS Connection charges	For the First Year, Base Price less %	Extranet Gateway Package	100	IP VAS Monthly charges	Base Price less %	Extranet Gateway Package	25	Managed Radius	25
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Internet Gateway Packages You can choose from the following three types of internet gateway packages: <ul style="list-style-type: none"> standard internet gateway package; enhanced internet gateway package; and premium internet gateway package. The following Remote Connection options are available with the Internet Gateway Packages: <ul style="list-style-type: none"> Client to Site (IPSec VPN); and Site to Site (IPSec VPN) Extranet Gateway Package provides a connection between your IP Networking Service and an IP Networking Service that	<p>Conditions:</p> <ul style="list-style-type: none"> No other discounts, special pricing plans or other promotional offers apply. 											

<p>we provide to another customer of ours.</p> <p>Hosting Gateway Package comprises of several features that allow you to improve the functionality of the connection between your IP Networking Service and a hosting service we provide you. You can choose either:</p> <ul style="list-style-type: none"> • A standard hosting gateway package; or • A premium hosting gateway package. <p>Managed Radius provides an IP Networking Service with access to an authentication server that can be used to authenticate an end user's access to that IP Networking Service.</p>									
<p>IP WAN (previously known as Telstra Private IP Solutions) connects at least one site to an exchange</p>	<table border="1" data-bbox="674 819 1441 931"> <thead> <tr> <th>Connection charges</th><th>For the First Year, Base Price less %</th></tr> </thead> <tbody> <tr> <td>IP WAN connection</td><td>100</td></tr> </tbody> </table> <table border="1" data-bbox="674 976 1441 1088"> <thead> <tr> <th>Monthly charges</th><th>Base Price less %</th></tr> </thead> <tbody> <tr> <td>IP WAN Monthly Port charges</td><td>60</td></tr> </tbody> </table> <p>Conditions:</p> <ul style="list-style-type: none"> • No other discounts, special pricing plans or other promotional offers apply. 	Connection charges	For the First Year, Base Price less %	IP WAN connection	100	Monthly charges	Base Price less %	IP WAN Monthly Port charges	60
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<p>IP Wireless allows end users to access sites using wireless technology</p>	<table border="1" data-bbox="674 1279 1441 1391"> <thead> <tr> <th>Connection Charges</th><th>For the First Year, Base Price less %</th></tr> </thead> <tbody> <tr> <td>IP Wireless Connection charge</td><td>100</td></tr> </tbody> </table> <table border="1" data-bbox="674 1436 1441 1548"> <thead> <tr> <th>Monthly Charges</th><th>Base Price less %</th></tr> </thead> <tbody> <tr> <td>IP Wireless Monthly Port charge</td><td>50</td></tr> </tbody> </table> <p>Conditions:</p> <ul style="list-style-type: none"> • These charges are in addition to GPRS, 3G and Next G™ charges. • No other discounts, special pricing plans or other promotional offers apply. <p>Telstra Internet Direct gives you high performance dedicated connection to the internet that lets you connect to the Internet via our points of presence around Australia</p>	Connection Charges	For the First Year, Base Price less %	IP Wireless Connection charge	100	Monthly Charges	Base Price less %	IP Wireless Monthly Port charge	50
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IP WAN (previously known as Telstra Private IP Solutions) connects at least one site to an exchange.	<p>Monthly Port Charge - ADSL IP Access</p> <p>Price List below less 60%</p> <table> <tbody> <tr> <td>ADSL WAN Dynamic 1.5M/256K</td> <td>\$247.52</td> </tr> <tr> <td>ADSL WAN Dynamic 256K/64K</td> <td>\$110.50</td> </tr> <tr> <td>ADSL WAN Dynamic 512K/128K</td> <td>\$163.80</td> </tr> <tr> <td>ADSL WAN Data Transfer 1.5M/256K</td> <td>\$190.40</td> </tr> <tr> <td>ADSL WAN Data Transfer 256K/64K</td> <td>\$85.00</td> </tr> <tr> <td>ADSL WAN Data Transfer 512K/128K</td> <td>\$126.00</td> </tr> </tbody> </table>	ADSL WAN Dynamic 1.5M/256K	\$247.52	ADSL WAN Dynamic 256K/64K	\$110.50	ADSL WAN Dynamic 512K/128K	\$163.80	ADSL WAN Data Transfer 1.5M/256K	\$190.40	ADSL WAN Data Transfer 256K/64K	\$85.00	ADSL WAN Data Transfer 512K/128K	\$126.00						
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IP MAN (previously known as Telstra Wideband IP) connects sites using fibre connections. IP MAN can also connect one site area using fibre connections.	<p>IP MAN Wide Area Port</p> <p>Annual Interconnect Bandwidth Charges</p> <ul style="list-style-type: none"> IP MAN Wide Area Port (per Service Model) as per the below table. <table border="1"> <thead> <tr> <th></th> <th>GST exclusive</th> </tr> </thead> <tbody> <tr> <td>64 Kbit/s</td> <td>\$1,884.00</td> </tr> <tr> <td>128 Kbit/s</td> <td>\$3,067.51</td> </tr> <tr> <td>256Kbit/s</td> <td>\$4,879.20</td> </tr> <tr> <td>384Kbit/s</td> <td>\$5,905.54</td> </tr> <tr> <td>512Kbit/s</td> <td>\$6,735.64</td> </tr> <tr> <td>768Kbit/s</td> <td>\$7,903.97</td> </tr> <tr> <td>1 Mbit/s</td> <td>\$8,019.73</td> </tr> <tr> <td>2 Mbit/s</td> <td>\$10,865.52</td> </tr> </tbody> </table>		GST exclusive	64 Kbit/s	\$1,884.00	128 Kbit/s	\$3,067.51	256Kbit/s	\$4,879.20	384Kbit/s	\$5,905.54	512Kbit/s	\$6,735.64	768Kbit/s	\$7,903.97	1 Mbit/s	\$8,019.73	2 Mbit/s	\$10,865.52
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