

Route	Zone	Platinum+			
		Speed			
		1G	2G	4G	10G
0	CBD	\$6,775.00	\$7,905.00	\$9,560.00	\$13,930.00
	Z1	\$8,600.00	\$10,040.00	\$12,155.00	\$17,720.00
	Z2	\$9,905.00	\$11,565.00	\$13,990.00	\$20,390.00
	Z3	\$59,115.00	\$89,455.00	\$133,315.00	\$248,105.00
7	Z1	\$9,830.00	\$13,555.00	\$21,000.00	\$43,330.00
	Z2	\$10,805.00	\$14,900.00	\$23,090.00	\$47,660.00
	Z3	\$78,605.00	\$132,635.00	\$203,460.00	\$378,635.00
8	Z1	\$11,555.00	\$15,945.00	\$24,720.00	\$51,065.00
	Z2	\$12,705.00	\$17,540.00	\$27,200.00	\$56,165.00
	Z3	\$97,800.00	\$147,970.00	\$220,530.00	\$410,430.00
9	Z1	\$14,405.00	\$18,980.00	\$28,130.00	\$55,580.00
	Z2	\$15,865.00	\$20,905.00	\$30,980.00	\$61,210.00
	Z3	\$97,800.00	\$147,970.00	\$220,530.00	\$410,430.00

MULTI-CHANNEL RENTAL CHARGES (PER MONTH)					
Route	Zone	SFP			
		Speed			
		1G	2G	4G	10G
0	CBD	\$3,085.00	\$3,600.00	\$4,355.00	\$6,350.00
	Z1	\$3,850.00	\$4,495.00	\$5,440.00	\$7,930.00
	Z2	\$4,435.00	\$5,175.00	\$6,260.00	\$9,125.00
	Z3	\$26,455.00	\$40,030.00	\$59,655.00	\$111,020.00
7	Z1	\$4,355.00	\$6,005.00	\$9,305.00	\$19,205.00
	Z2	\$4,790.00	\$6,605.00	\$10,235.00	\$21,120.00
	Z3	\$34,835.00	\$58,780.00	\$90,165.00	\$167,805.00
8	Z1	\$5,120.00	\$7,065.00	\$10,955.00	\$22,630.00
	Z2	\$5,630.00	\$7,770.00	\$12,055.00	\$24,890.00
	Z3	\$43,345.00	\$65,575.00	\$97,735.00	\$181,895.00
9	Z1	\$6,385.00	\$8,410.00	\$12,465.00	\$24,630.00
	Z2	\$7,030.00	\$9,265.00	\$13,730.00	\$27,125.00
	Z3	\$43,345.00	\$65,575.00	\$97,735.00	\$181,895.00

MULTI-CHANNEL RENTAL CHARGES (PER MONTH)					
Route	Zone	Bronze			
		Speed			
		1G	2G	4G	10G
0	CBD	\$3,855.00	\$4,500.00	\$5,445.00	\$7,935.00
	Z1	\$4,810.00	\$5,615.00	\$6,800.00	\$9,910.00
	Z2	\$5,540.00	\$6,470.00	\$7,825.00	\$11,405.00
	Z3	\$33,065.00	\$50,035.00	\$74,570.00	\$138,775.00
7	Z1	\$5,445.00	\$7,505.00	\$11,635.00	\$24,000.00
	Z2	\$5,985.00	\$8,255.00	\$12,790.00	\$26,405.00
	Z3	\$43,540.00	\$73,480.00	\$112,710.00	\$209,755.00
8	Z1	\$6,400.00	\$8,835.00	\$13,695.00	\$28,285.00
	Z2	\$7,035.00	\$9,715.00	\$15,065.00	\$31,115.00
	Z3	\$54,180.00	\$81,970.00	\$122,165.00	\$227,365.00
9	Z1	\$7,980.00	\$10,515.00	\$15,585.00	\$30,790.00
	Z2	\$8,785.00	\$11,580.00	\$17,165.00	\$33,910.00
	Z3	\$54,180.00	\$81,970.00	\$122,165.00	\$227,365.00

MULTI-CHANNEL RENTAL CHARGES (PER MONTH)					
Route	Zone	Platinum			
		Speed			
		1G	2G	4G	10G
0	CBD	\$4,190.00	\$4,890.00	\$5,915.00	\$8,620.00
	Z1	\$5,230.00	\$6,105.00	\$7,385.00	\$10,770.00
	Z2	\$6,020.00	\$7,030.00	\$8,505.00	\$12,390.00
	Z3	\$35,925.00	\$54,365.00	\$81,020.00	\$150,780.00
7	Z1	\$5,975.00	\$8,240.00	\$12,765.00	\$26,335.00
	Z2	\$6,570.00	\$9,055.00	\$14,035.00	\$28,965.00
	Z3	\$47,770.00	\$80,605.00	\$123,645.00	\$230,105.00
8	Z1	\$7,025.00	\$9,690.00	\$15,025.00	\$31,035.00
	Z2	\$7,725.00	\$10,660.00	\$16,530.00	\$34,135.00
	Z3	\$59,435.00	\$89,925.00	\$134,020.00	\$249,425.00
9	Z1	\$8,755.00	\$11,535.00	\$17,095.00	\$33,775.00
	Z2	\$9,640.00	\$12,705.00	\$18,830.00	\$37,200.00
	Z3	\$59,435.00	\$89,925.00	\$134,020.00	\$249,425.00

Route	Zone	Platinum+			
		Speed			
		1G	2G	4G	10G
0	CBD	\$4,745.00	\$5,535.00	\$6,695.00	\$9,755.00
	Z1	\$6,020.00	\$7,030.00	\$8,510.00	\$12,405.00
	Z2	\$6,935.00	\$8,100.00	\$9,795.00	\$14,275.00
	Z3	\$41,385.00	\$62,620.00	\$93,325.00	\$173,675.00
7	Z1	\$6,885.00	\$9,490.00	\$14,700.00	\$30,335.00
	Z2	\$7,565.00	\$10,430.00	\$16,165.00	\$33,365.00
	Z3	\$55,025.00	\$92,845.00	\$142,425.00	\$265,045.00
8	Z1	\$8,090.00	\$11,165.00	\$17,305.00	\$35,750.00
	Z2	\$8,895.00	\$12,280.00	\$19,040.00	\$39,320.00
	Z3	\$68,460.00	\$103,580.00	\$154,375.00	\$287,305.00
9	Z1	\$10,085.00	\$13,290.00	\$19,695.00	\$38,910.00
	Z2	\$11,110.00	\$14,635.00	\$21,690.00	\$42,850.00
	Z3	\$68,460.00	\$103,580.00	\$154,375.00	\$287,305.00

SCHEDULE 6 - MANAGED DATA NETWORKS (MDN)

SERVICE START DATE:	The date the last party signs the Agreement. There is a separate minimum term for each component of your MDN service that starts on the date we first provide equipment services for the accredited device associated with your MDN service.
SERVICE SCHEDULE TERM:	3 years.
MINIMUM TERM:	See the Service Details below.

SERVICE DETAILS

PRODUCT	MINIMUM TERM	SERVICE TIER
MDN Bundle service	36 months	Proactive Bundle

SERVICE TERMS

1 WHAT IS MDN?

- 1.1 The MDN service manages your data network and associated accredited equipment.

2 ORDERING AND CHANGING YOUR MDN SERVICE

- 2.1 After you enter into this Service Schedule, we will complete a design of your network and give you a site schedule in accordance with the Managed Data Networks section of Our Customer Terms ("MDN OCT").
- 2.2 For your MDN service identified in your first site schedule, we charge you the prices in Att 1 to Schedule 6, less any discounts in Att 2 to Schedule 6.
- 2.3 If you order new MDN services or request a major network alteration to your current MDN service after your first site schedule is finalised, we will:
- (a) complete a further design of your network and give you a new or updated site schedule in accordance with the MDN OCT; and
 - (b) charge you for the new or altered component of your MDN service according to the prices in Att 1 to Schedule 6 (as updated under clause 3.4), less any discounts in Att 2 to Schedule 6

3 MDN PRICING AND DISCOUNTS

- 3.1 All prices in this Service Schedule are GST exclusive unless otherwise stated.
- 3.2 The prices and discounts in this Service Schedule are effective from implementation into our billing systems. We start billing for each MDN service from the date we first provide equipment services for each accredited device.
- 3.3 If any components of your MDN service aren't referred to in Att 1 to Schedule 6, we can price them on application.

- 3.4 We may update the prices in Att 1 to Schedule 6 from time to time. The updated prices apply to any new or altered MDN services you order, whether under clause 2.3 or otherwise, but they don't apply to your existing MDN services. We can tell you what our then current prices are at the time you order those new or altered MDN services.
- 3.5 We can't provide the MDN Bundle service for your international sites. You must have the MDN Custom service for these sites.

4 TERM AND TERMINATION

- 4.1 This Service Schedule begins on the Service Start Date and continues for the Service Schedule Term unless terminated or renewed.

MDN CUSTOM – EARLY TERMINATION CHARGES

- 4.2 If any component of your MDN Custom service or any additional service is terminated before the end of the applicable minimum term for that component or additional service for any reason (other than for our material breach), we may charge you for each such component or additional service, an amount equal to:
 - (a) 65% of the monthly charges for the equipment services or additional services relating to the terminated component, multiplied by the number of months remaining in the minimum term for that component;
 - (b) the remainder of any amortised charges (such as installation, commissioning and site audit charges) that were payable during the applicable minimum term;
 - (c) the remainder of the price (if any) for any purchased equipment in respect of which the MDN service is terminated. You may keep the equipment you have paid for; and
 - (d) 100% of the monthly rental charges for any rental equipment, multiplied by the number of months remaining in the minimum term, unless you buy the rental equipment with our agreement. The terms on which you must return any rental equipment or may purchase the rental equipment are set out in the MDN OCT.

MDN BUNDLE – EARLY TERMINATION CHARGES

- 4.3 If a MDN Bundle service is terminated before the end of the applicable minimum term for any reason (other than for our material breach), we may charge you an amount equal to 80% of the monthly charges applicable for your equipment services, multiplied by the number of months remaining in the minimum term.

TERMINATION BEFORE MDN SERVICE IS INSTALLED OR COMMISSIONED

- 4.4 If a MDN service is terminated before it is installed or commissioned (other than for our material breach), we may charge you the early termination charges set out in this clause 4, and for the purposes of clauses 4.2(a), 4.2(d) and 4.3, the remaining minimum term will be deemed to be the full minimum term for that service.
- 4.5 You acknowledge that the amounts in this clause 4 are a genuine pre-estimate of the loss we are likely to suffer.

5 DEFINITIONS

- 5.1 In this Service Schedule, unless otherwise stated:

Quarter means a full 3 calendar months based on the financial year (which begins on the first day of July in any calendar year). We'll commence monitoring your minimum spend per quarter at the completion of

the first 3 calendar month period based on the financial year following the Service Start Date and each 3 calendar month period thereafter.

Spend means the GST exclusive amount of money that we bill you.

Att 1 to Schedule 6 - Pricing

MDN BUNDLE SERVICE

For your MDN Bundle service, we charge you the prices in Att 2 to Schedule 6 less any discount in the below table:

SERVICE	PRICING/DISCOUNT (%)	
The Managed Data Networks (MDN) service manages your data network and associated accredited equipment.	MDN Bundles	Price List attached as Att 2 to Schedule 6 less %
	Monthly charges	20
Conditions:		
<ul style="list-style-type: none">No other discounts, special pricing plans or other promotional offers apply.		

Att 2 to Schedule 6 - MDN Price List

(All prices in this Price List are GST exclusive and current as at 15 February 2014)

CALL-OUT AND INSTALLATION CHARGES

ONCE-OFF INSTALLATION FEE PER DEVICE	
Equipment / Feature	Installation Charge
Call-out fee – Urban location, business hours	\$240
Call-out fee – Urban location, non business hours	\$360
Call-out fee – Rural location, business hours	\$555
Call-out fee – Rural location, non business hours	\$835
Call-out fee – Remote location, business hours	\$1,000
Call-out fee – International location	\$POA
Travel & Accommodation Fee	\$POA
Device installation SMALL – Any domestic location, business hours	\$195
Device installation MEDIUM – Any domestic location, business hours	\$315
Device installation LARGE – Any domestic location, business hours	\$515
Device installation SMALL – Any domestic location, non business hours	\$295
Device installation MEDIUM – Any domestic location, non business hours	\$475
Device installation LARGE – Any domestic location, non business hours	\$775
Device installation ANY – International location business hours	\$POA
Device installation ANY – International location non business hours	\$POA
Wireless LAN Access Point (any type) - Installation, business hours	\$515
Wireless LAN Access Point (any type) - Installation, non business hours	\$775
WAN Optimisation device installation in Telstra Data Centres	\$POA <small>Note 2</small>
Data Centre Switch (Nexus)	\$POA

Note: If an installation or call out requires coverage for more than 8 Wireless LAN Access Points per floor, an additional call out fee may apply. Secure WLAN CPE servers (ACS/MSE/ISE/P1) are classified as "Medium" devices for installation purposes.

Note 2: Additional charges apply for the design and deployment of the optimisers into the shared racks at Telstra data centres.

COMMISSIONING CHARGES

ONCE-OFF COMMISSIONING FEE PER DEVICE	
Equipment / Feature	Commissioning charge (per device)
Basic Managed device commissioning	\$225
Small router commissioning	\$565
Medium router commissioning	\$670
Large router commissioning	\$1,685

Next G™ Backup Add-on commissioning	\$230
SMALL switch commissioning	\$415 ^{Note 3}
MEDIUM switch commissioning	\$520 ^{Note 3}
LARGE switch commissioning	\$1,500
Data Centre Switch (Nexus 7k, 5k and 2k) commissioning	POA
SMALL Ether switch (switch module in router) commissioning	POA
MEDIUM Ether switch (switch module in router) commissioning	
LARGE Ether switch (switch module in router) commissioning	
Firewall Appliance or Add-on module - commissioning	POA
Application Delivery Controller SMALL device (or module) commissioning	\$1,200 ^{Note 1}
Application Delivery Controller MEDIUM device (or module) commissioning	\$1,700 ^{Note 1}
Application Delivery Controller LARGE device (or module) commissioning	\$2,300 ^{Note 1}
WAN Optimisation – Cisco WAAS Express	\$130 ^{Note 4}
WAN Optimisation Server (Cisco Virtual Blade or Riverbed RSP)	\$230
WAN Optimisation – Mobility device or virtual platform	\$950
WAN Optimisation – Riverbed Steelhead Cloud Accelerator (SaaS)	\$150 ^{Note 5}
WAN Optimisation SMALL device (or any router module) commissioning	\$900
WAN Optimisation MEDIUM device commissioning	\$950
WAN Optimisation LARGE device commissioning	\$1,870
Wireless LAN Controller (WLC) commissioning (appliance or router module)	\$1,180 ^{Note 2}
Wireless LAN Autonomous access point commissioning	\$565
Wireless LAN Unified/Mesh access point commissioning	\$50 ^{Note 2}
Access Control Server (ACS) commissioning	\$4,420
Wireless LAN Mobility Services Engine (MSE) commissioning	\$4,420
Wireless LAN Appliance Prime Infrastructure (PI)	\$4,120
Authentication Appliance Identity Services Engine (ISE) – 1st device	POA ^{Note 6}
Authentication Appliance Identity Services Engine (ISE) – Subsequent devices	\$680

Note 1: Each virtual context on the same ADC will incur another new commissioning charge.

Note 2: A WLAN controller is required to support Unified / Mesh access points. Further details available on request.

Note 3: Applicable for Switch Modules In Routers with 16 ports or more. (ie. CISCO EtherSwitch).

Note 4: Cisco WAAS Express commissioning charge is in addition to the router commissioning charge.

Note 5: Specific Riverbed SaaS application acceleration licenses apply, at additional cost to the customer.

Note 6: Please contact Telstra for POA details.

ONCE-OFF INTEGRATION CHARGE PER DEVICE

Equipment / Feature	Integration charge (per device)
Authentication Appliance Customer Equipment integration fee (business hours)	\$1,540 ^{Note 1}
NAS backup service Integration fee	\$540

Note 1: This charge applies to any existing customer ISE or ACS equipment where management is transferred to MDN. ISE and ACS are each charged as a separate equipment item.

MAINTENANCE

For Riverbed maintenance, please note that if you allow your maintenance to lapse and you later want to buy Riverbed maintenance, you will have to pay maintenance fees for the lapsed period plus an additional fee. This is on top of the new maintenance fees payable for the renewed maintenance going forward.

TELSTRA NETWORK CARE PLUS (TNCP)

MONTHLY SERVICE TIER CHARGES PER DEVICE			
Maintenance coverage hours	8x5x5	24x7x5	24x7x3
TNCP router and/or switch	\$POA	\$POA	\$POA

MANAGEMENT CHARGES

MONTHLY SERVICE TIER CHARGES PER DEVICE			
Equipment / Feature	Reactive Managed	Proactive Managed	Proactive Secure
Router SMALL – EBH	\$95	\$125	N/A
Router MEDIUM – EBH	\$155	\$185	N/A
Router LARGE – EBH	\$245	\$280	N/A
Router SMALL – 24x7	\$155	\$185	\$338
Router MEDIUM – 24x7	\$215	\$245	\$448
Router LARGE – 24x7	\$310	\$340	\$617
Next G™ Backup – EBH	\$25	\$30	N/A
Next G™ Backup – 24x7	\$30	\$40	POA
Next G™ Primary – EBH	\$15	\$20	N/A
Next G™ Primary – 24x7	\$20	\$25	POA
Switch SMALL – EBH Note 2	\$45	\$67	N/A
Switch MEDIUM – EBH ^{Note 2}	\$63	\$90	N/A
Switch LARGE – EBH	\$120	\$230	N/A
Switch SMALL – 24x7 ^{Note 2}	\$63	\$93	\$175
Switch MEDIUM – 24x7 ^{Note 2}	\$76	\$105	\$205
Switch LARGE – 24x7	\$145	\$275	\$536
Switch DATA CENTRE (Nexus) – 24x7	\$POA	\$POA	N/A
Application Delivery Controller SMALL/MOD – 24 x 7	\$N/A	\$260 ^{Note 1}	N/A
Application Delivery Controller MEDIUM – 24 x 7	\$N/A	\$330 ^{Note 1}	N/A
Application Delivery Controller LARGE – 24 x 7	\$N/A	\$420 ^{Note 1}	N/A
WAN Opt – Cisco WAAS Express – 24 x 7	\$38 ^{Note 3}	\$45 ^{Note 3}	N/A