

# BUSINESS SERVICES AGREEMENT VARIATION

## VARIATION AGREEMENT 11

### YOUR DETAILS

**Name** Data Action Pty Ltd (you or your)  
**ABN** 32 008 102 690  
**Address** Level 3/55 Currie Street, Adelaide SA 5001

### OUR DETAILS

**Name** Telstra Corporation Limited (ABN 33 051 775 556) (we, us or our)  
**Address for Notices** General Manager, Contract Management  
Locked Bag 6502, Sydney NSW 2001  
**Fax Number** 1300 886 281

- A. The parties entered into a Business Services Agreement for the provision of telecommunication services dated 30 June 2014, as varied (**Agreement**).
- B. The parties agree that from the date this Variation Agreement is signed by the last party, the Agreement will be varied in accordance with the terms of this Variation Agreement. Subject to the variations, the Agreement will continue in full force and effect.
- C. Terms used in this Variation Agreement have the same meaning as terms defined in the Agreement.

### AGREED BY YOU

Signed for you by your authorised representative:

Signature [Signature] Date 10 August 2018  
Print Name Rob McILew Position COO

### AGREED BY US

Signed for us by our authorised representative:

Signature [Signature] Date 10/8/18  
Print Name Sam Norley Position Senior AE

The terms of the Agreement are varied as follows:

CLAUSE	VARIATION
<p>Clause 14A.1(b) - Additional Technology Incentive Funds – Annual Credit</p>	<p>Delete the existing "clause 14A.1(b)" in its entirety and insert new "clause 14A.1(b)" as set out below:</p> <p><i>14A.1(b) Within 30 days of the date the last party signs Variation Number 8, we will create a fourth Technology Incentive Fund (TIF #4 (ENTERPRISE WORKS)) account for you and credit this account with \$275,000.00 (GST inclusive). Within 30 days of the date the last party signs Variation Number 11, we will credit your TIF #4 (ENTERPRISE WORKS) account with a further \$110,000.00 (GST inclusive). On the second anniversary of the date the last party signs Variation Number 8, we will credit your TIF #4 (ENTERPRISE WORKS) account with a further \$55,000.00 (GST inclusive). The total amount we will credit your TIF #4 (ENTERPRISE WORKS) account under this clause is \$440,000.00 (GST inclusive).</i></p>