# T

# **BUSINESS SERVICES AGREEMENT VARIATION**

VARIATION	AGRE	EMENIS		
YOUR DETAIL	_S			
Name		Data Action Pty Ltd		(you or your)
ABN		32 008 102 690		
Address		Level 3/55 Currie Street, Ade	laide SA 500	1
OUR DETAILS	3			
Name		Telstra Corporation Limited (A	ABN 33 051 7	775 556) (we, us or our)
Address for l	Notices	General Manager, Contract M	lanagement	,
		Locked Bag 6502, Sydney NS	SW 2001	
Fax Number		1300 886 281		
<b>A</b>		tles entered into a Business Ser dated 30 June 2014, as varied		ment for the provision of telecommunication t).
B.	Agreem		with the tern	greement is signed by the last party, the ns of this Variation Agreement. Subject to the and effect.
C.	Terms u Agreem		t have the sa	me meaning as terms defined in the
AGREED BY Y	OU .	* 1		
Signed for you	by your a	uthorised representative:		
Signature _	Karl		Date	21/12/17
Print Name _		Karl Grant Chief Executive Officer	Position	· · · · · · · · · · · · · · · · · · ·
AGREED BY U				
Signed for us by	y our auth	norised representative:		
Signature _	(	ATM!	Date	22 12 17
Print Name _	Gla	Juskur	Position	State Good May
				SAINT

The terms of the Agreement are varied as follows:

CLAUSE	VARIATION		
New clause 2A - Related	Insert new "clause 2A" as set out below:		
Companies	2A - RELATED COMPANIES		
	2A.1 You enter this Agreement on your behalf and as agent for any Related Company that uses or accesses the Services.		
	2A.2 You warrant to us that you have, and will continue to have, the authority of a Related Company to:		
	(a) enter into, and bind the Related Company to, the terms of this Agreement;		
	(b) agree to variations to this Agreement, including any variations to the Services available to the Related Company and the charges payable for those Services by the Related Company; and		
	(c) accept notices under this Agreement on their behalf.		
	2A.3 If a Related Company ceases to be your Related Body Corporate you must notify us immediately and we may on 30 days' notice terminate any agreement and Services between us and the Related Company arising under this Agreement.		
New clause 4(e)	Insert new "clause 4(e)" as set out below:		
	(e) endeavour to keep you informed of new technology that is related to the Services and liaise with you to consider how such technology would best assist you.		
New clause 14A - Additional	Insert new "clause 14A" as set out below:		
Technology Incentive Funds  - Annual Credit	14A ADDITIONAL TECHNOLOGY INCENTIVE FUNDS - ANNUAL CREDIT		
	14A.1(a) Within 30 days of the date the last party signs Variation Number 8, we will create a third Technology Incentive Fund (TIF #3 (TECHNOLOGY RESOURCE)) account for you and credit this account with \$231,000.00 (GST inclusive). On the first and second anniversaries of the date the last party signs Variation Number 8, we will credit your TIF #3 (TECHNOLOGY RESOURCE) account with a further \$231,000.00 (GST inclusive). The total amount we will credit your TIF #3 (TECHNOLOGY RESOURCE) account under this clause is \$693,000.00 (GST inclusive).		
	14A.1(b) Within 30 days of the date the last party signs Variation Number 8, we will create a fourth Technology Incentive Fund (TIF #4 (ENTERPRISE WORKS)) account for you and credit this account with \$275,000.00 (GST inclusive). On the first anniversary of the date the last party signs Variation Number 8, we will credit your TIF #4 (ENTERPRISE WORKS) account with a further \$110,000.00 (GST inclusive). On the second anniversary of the date the last party signs Variation Number 8, we will credit your TIF #4 (ENTERPRISE WORKS) account with a further \$55,000.00 (GST inclusive). The total amount we will credit your TIF #4 (ENTERPRISE WORKS) account under this clause is \$440,000.00 (GST inclusive).		

- 14A.1(c) Within 30 days of the date the last party signs Variation Number 8, we will create a fifth Technology Incentive Fund (TIF #5 (CLOUD AND SECURITY SERVICES)) account for you and credit this account with \$154,000.00 (GST inclusive). On the first and second anniversaries of the date the last party signs Variation Number 8, we will credit your TIF #5 (CLOUD AND SECURITY SERVICES) account with a further \$154,000.00 (GST inclusive). The total amount we will credit your TIF #5 (CLOUD AND SECURITY SERVICES) account under this clause is \$462,000.00 (GST inclusive).
- 14A.2 You may only use the TIF #3 (TECHNOLOGY RESOURCE) to purchase eligible Telstra technology resource services, the TIF #4 (ENTERPRISE WORKS) to purchase eligible Telstra enterprise works services and the TIF #5 (CLOUD AND SECURITY SERVICES) to purchase eligible Telstra cloud and security services, or for other purposes approved by us and notified to you from time to time. Your TIF #3 (TECHNOLOGY RESOURCE), TIF #4 (ENTERPRISE WORKS) and TIF #5 (CLOUD AND SECURITY SERVICES) accounts are not transferable or redeemable as cash and cannot be used to pay any existing service or equipment charges. We will reduce the credit in your TIF #3 (TECHNOLOGY RESOURCE), TIF #4 (ENTERPRISE WORKS) and TIF #5 (CLOUD AND SECURITY SERVICES) accounts by the full GST inclusive retail list price of the purchased Telstra product or service redeemed by you.
- 14A.3 We may suspend or close your TIF #3 (TECHNOLOGY RESOURCE), TIF #4 (ENTERPRISE WORKS) and TIF #5 (CLOUD AND SECURITY SERVICES) accounts at any time by notice to you:
  - (a) If you do not pay any undisputed amounts due to us on time:
  - (b) if you do not achieve any minimum commitments or Spend conditions set out or referred to in this Agreement; or
  - (c) if an administrator, receiver, liquidator or provisional liquidator is appointed to you, or you resolve to enter into any settlement, moratorium or similar arrangement for the benefit of your creditors, or you are unable to pay your debts when they are due.
- 14A.4 If this Agreement is terminated for any reason other than for our material breach, you must reimburse us any TIF #3
  (TECHNOLOGY RESOURCE), TIF #4 (ENTERPRISE WORKS) and TIF #5 (CLOUD AND SECURITY SERVICES) amounts which have been used.
- 14A.5 Unless closed earlier in accordance with clause 14A.3 above your TIF #3 (TECHNOLOGY RESOURCE), TIF #4 (ENTERPRISE WORKS) and TIF #5 (CLOUD AND SECURITY SERVICES) accounts will be closed on the earlier of:
  - (a) the date which is 36 months after the date the last party signs Variation Number 8; and
  - (b) termination of this Agreement.
- 14A.6 If we close your TIF #3 (TECHNOLOGY RESOURCE), TIF #4
  (ENTERPRISE WORKS) and TIF #5 (CLOUD AND SECURITY)

	SERVICES) accounts will be extinguished.	for any reason, any balances remaining
Clause 15 - Loyalty Credit -	Insert new "clause 15.1(d)" as set	out below:
Annual Credit	(d) a further amount of \$55,00 date the last party signs V	00.00 (GST inclusive) within 30 days of the ariation Number 8.
Clause 16 - Notices	Delete the existing "clause 16.4" in as set out below:	its entirety and insert a new "clause 16.4"
	in writing and sent to the a the first page of the Agree notice to you (on behalf of	sents and other communications must be addresses or email addresses specified in ment Terms. You agree we may provide each <b>Related Company</b> ) and do not need by notify each <b>Related Company</b> )
Clause 17 – Spend Conditions	Delete the existing "clause 17.1" in as set out below:	its entirety and insert a new "clause 17.1"
		Quarter for all Services set out in Schedule and Schedule 2 – Telstra IP Telephony
Clause 17 – Spend Conditions	Delete the existing "clause 17.2" in as set out below:	its entirety and insert a new "clause 17.2"
	3 – Data Services is \$893	Quarter for all Services set out in Schedule ,400.00. The Connected Workplace per Quarter component must be at least
	Act 2001 (Cth).  Related Company means the ent	he meaning given under the Corporations ities set out in the following table:
	Anglican Community Fund (Inc)	62 280 551 612
	Anglican Financial Services	51 925 884 864
	Synod of Diocese of Adelaide of Anglican Church of Aust Inc trading as Anglican Funds SA	63 198 215 958
	Anglican Investment & Development Fund	71 007 807 415
	AFG Securities Pty Ltd	32 094 842 458
	mecu Limited trading as Bank Australia	21 087 651 607
	Beyond Bank Australia	15 087 651 143
	The Broken Hill Community Credit Union Ltd	31 504 012 749
	Coastline Credit Union Limited	88 087 649 910
	Credit Union SA Limited	36 087 651 232
	Groun Grant Gr, Entrado	33 33 33 232

Dnister Ukrainian Credit Co-Operative Limited	59 087 651 394
Nexus Mutual	35 087 650 039
Fire Service Credit Union Limited	17 087 651 152
First Choice Credit Union	63 087 649 867
Gateway Credit Union Ltd	47 087 650 093
Melbourne Anglican Trust Corporation	82 862 724 352
P&N Bank	69 087 651 876
Australian Central Credit Union Ltd trading as People's Choice Credit Union	11 087 651 125
Churches of Christ Financial Services	86 165 535 866
R.A.C. Finance Limited	77 009 066 862
Queensland Country Credit Union	77 087 651 027
Summerland Credit Union Limited	23 087 650 806
Qudos Bank	53 087 650 557
Christian Outreach Centre trading as INC invest	79 400 419 737
Pulse Credit Union	<b>35 087</b> 651 670

## Attachment 1 – Resale Service Term

Delete the existing "Annexure A - End Users Table" in its entirety and insert the "Annexure A - End Users Table" as set out below:

Name of End Users	ABN/ACN
Anglican Community Fund (Inc)	62 280 551 612
Anglican Financial Services	51 925 884 864
Synod of Diocese of Adelaide of Anglican Church of Aust Inc trading as Anglican Funds SA	63 198 215 958
Anglican Investment & Development Fund	71 007 807 415
AFG Securities Pty Ltd	32 094 842 458
mecu Limited trading as Bank Australia	21 087 651 607
Beyond Bank Australia	15 087 651 143
The Broken Hill Community Credit Union Ltd	31 504 012 749
Coastline Credit Union Limited	88 087 649 910
Credit Union SA Limited	36 087 651 232

Ī	Defence Bank Limited	57 087 651 385
	Dnister Ukrainian Credit Co-Operative Limited	59 087 651 394
	Nexus Mutual	35 087 650 039
	Fire Service Credit Union Limited	17 087 651 152
	First Choice Credit Union	63 087 649 867
	Gateway Credit Union Ltd	47 087 650 093
	Melbourne Anglican Trust Corporation	82 862 724 352
	P&N Bank	69 087 651 876
	Australian Central Credit Union Ltd trading as People's Choice Credit Union	11 087 651 125
	Churches of Christ Financial Services	86 165 535 866
Ť	R.A.C. Finance Limited	77 009 066 862
	Queensland Country Credit Union	77 087 651 027
	Summerland Credit Union Limited	23 087 650 806
	Qudos Bank	53 087 650 557
	Christian Outreach Centre trading as INC invest	79 400 419 737
	Pulse Credit Union	35 087 651 670
Attachment 1 – Resale Service Term		es definition in clause 12.1 of Attachment 1" e Services definition in clause 12.1 of
	Resale Services means the following	ing Services:
	(a) Fixed Voice Services as se	_
	(b) Telstra IP Telephony Servic	, and the second
	(c) Data Services as set out in	
	(d) Telstra Wavelength Service	
	(e) Managed Data Network as	<i>'</i>
		- Cisco Powered (TCC) as set out in
	(g) Additional Data Services as	s set out in Schedule 14.
Schedule 1 – Fixed Voice Services	Delete the existing "Term Detail" in set out below:	its entirety and insert the "Term Detail" as
	SERVICE START DATE: Da	te the last party signs Variation 8
	SERVICE SCHEDULE TERM: 36	months

Schedule 1 – Fixed Voice Services	Delete the existing "Att 1 to Schedule 1 – Pricing" in its entirety and insert the "Attachment 1 to Schedule 1 – Pricing" as set out in Annexure A to this Variation Agreement.
Schedule 1 – Fixed Voice Services	Insert new "Att 3 to Schedule 1 – SIP Connect - Price List" as set out in Annexure B to this Variation Agreement.
Schedule 2 – Telstra IP Telephony Service	Delete the existing "Term Detail" in its entirety and insert the "Term Detail" as set out below:
	SERVICE START DATE: Date the last party signs Variation 8
	SERVICE SCHEDULE TERM: 36 months
Schedule 3 – Data Services	Delete the existing "Term Detail" in its entirety and insert the "Term Detail" as set out below:
	SERVICE START DATE: Date the last party signs Variation 8
	SERVICE SCHEDULE TERM: 36 months
Schedule 3 – Data Services	Delete the existing "Att 1 to Schedule 3— Pricing" in its entirety and insert the "Attachment 1 to Schedule 3 – Pricing" as set out in Annexure C to this Variation Agreement.
Schedule 3 – Data Services	Delete the existing "Att 2 to Schedule 3 – IPMAN – Dual Site Diverse Access Price List" in its entirety and insert the "Attachment 2 to Schedule 3 – AAN Price List" as set out in Annexure D to this Variation Agreement.
Schedule 3 – Data Services	Delete the existing "Att 3 to Schedule 3 – IPMAN Urban Zone Single Uplink - Price List" in its entirety and insert the "Attachment 3 to Schedule 3 – Business IP - Price List" as set out in Annexure E to this Variation Agreement.
Schedule 3 – Data Services	Delete the existing "Att 4 to Schedule 3 – IPMAN Regional Zone Single Uplink - Price List" in its entirety and insert the "Attachment 4 to Schedule 3 – Connect IP - Price List" as set out in Annexure F to this Variation Agreement.
Schedule 3 – Data Services	Delete the existing "Att 5 to Schedule 3 – Business IP - Price List" in its entirety and insert the "Attachment 5 to Schedule 3 – Connect IP Ethernet over NBN - Price List" as set out in Annexure G to this Variation Agreement.
Schedule 3 – Data Services	Delete the existing "Att 6 to Schedule 3 – Connect IP - Price List" in its entirety and insert the "Attachment 6 to Schedule 3 – Data Centre Rate Cards - Price Lists" as set out in Annexure H to this Variation Agreement.
Schedule 3 – Data Services	Delete the existing "Att 7 to Schedule 3 – Telstra Internet Direct – Unlimited Single Service Price List" in its entirety and insert the "Attachment 7 to Schedule 3 – Ethernet MAN - Price Lists" as set out in Annexure I to this Variation Agreement.
Schedule 3 – Data Services	Delete the existing "Att 8 to Schedule 3 – Telstra Internet Direct – Tiered Multiple Service Price List Price List" in its entirety
Schedule 4 - Data Services (GWIP & Ethernet Campus)	Delete the existing "Schedule 4 - Data Services (GWIP & Ethernet Campus)" in its entirety and insert "Schedule 4 - not used"
Schedule 6 – Managed Data Networks (MDN)	Delete the existing "Term Detail" in its entirety and insert the "Term Detail" as set out below:

	SERVICE START DATE: Date the last party signs Variation 8
	SERVICE SCHEDULE TERM: 36 months
Schedule 7 – Managed Billing and Reporting System (MBRS)	Delete the existing "Schedule 7 - Managed Billing and Reporting System (MBRS)" in its entirety and insert "Schedule 7 - not used"
Schedule 8 – Mobile Services (Telstra Business Fleet Connect Plan)	Delete the existing "Schedule 8 – Mobile Services (Telstra Business Fleet Connect Plan)" in its entirety and insert the "Schedule 8 – Mobile Services (Corporate Mobile Plus Plans)" as set out in Annexure J to this Variation Agreement.
Schedule 9 – Telstra Mobile Broadband Share Plans	Delete the existing "Schedule 9 - Telstra Mobile Broadband Share Plans" in its entirety and insert the "Schedule 9 - Operations Manager Services" as set out in Annexure K to this Variation Agreement.
Schedule 10 – Cloud Services	Delete the existing "Term Detail" in its entirety and insert the "Term Detail" as set out below:
	SERVICE START DATE: Date the last party signs Variation 8
	SERVICE SCHEDULE TERM: 36 months
Schedule 11 – Telstra Cloud Collaboration Services	Delete the existing "Term Detail" in its entirety and insert the "Term Detail" as set out below:
	SERVICE START DATE: Date the last party signs Variation 8
	SERVICE SCHEDULE TERM: 36 months
Schedule 12 – Additional Data Services	Delete the existing "Schedule 12 – Additional Data Services Service " in its entirety and insert "Schedule 12 – not used"
Schedule 13 – Additional Data Services (Business IP DC Rate Card)	Delete the existing "Schedule 13 – Additional Data Services (Business IP DC Rate Card)" in its entirety and insert "Schedule 13 – not used"

## **ANNEXURE A:**

## Attachment 1 to Schedule 1 - Pricing

Installation and Activation charges		
	For the First Year, Base Price less %	
Basic Telephone Service	0	
Access charges		
	Monthly charge (\$)	
Basic Telephone Service - BusinessLine Complete	31.77	
<ul> <li>Conditions:</li> <li>No other type of once-off charges are waived.</li> <li>No other discounts, special pricing plans or oth apply.</li> </ul>	er promotional offers	
Connection/Installation and Activation charges		
	For the First Year, Base Price less %	
ISDN 2 Enhanced	0	
Access charge		
	Monthly charge (\$)	
ISDN 2	57.73	
ISDN 2 Enhanced	62.27	
<ul> <li>Conditions:</li> <li>No other type of once-off charges are waived.</li> <li>No other discounts, special pricing plans or oth apply.</li> </ul>	er promotional offers	
Connection and Activation charges		
	For the First Year, Base Price less %	
ISDN 10/20/30 ISDN 10/20/30 Dual Node and Diverse Access	0	
	Basic Telephone Service - BusinessLine Complete  Conditions:  No other type of once-off charges are waived.  No other discounts, special pricing plans or oth apply.  Connection/Installation and Activation charges  ISDN 2  ISDN 2  ISDN 2 Enhanced  Access charge  ISDN 2  ISDN 2 Enhanced  Conditions:  No other type of once-off charges are waived.  No other discounts, special pricing plans or oth apply.  Connection and Activation charges	

Services	Pricing/Discounts			
your premises and the	Access charge			
local ISDN exchange.			(\$	onthly charge )
	ISDN 10			277.27
	ISDN 20			554.54
	ISDN 30			804.55
	Every subsequent 10 c	channels		250
	Conditions:  No other type of one  No other discounts, apply.	_		motional offers
Local Voice calls	Local Voice call rates	Sales and the sa		
include the following call types for fixed			¢ t	per call
Business Phone Services:	Untimed Local-Rate ca	lls PSTS		5
Jei vices.	Untimed Local-Rate calls T-Biz Voice			5
<ul> <li>Untimed Local- Rate calls from</li> </ul>	Untimed Local-Rate calls T-Biz Voice Standard		andard	5
PSTS, including	ISDN NDD1 (ISDN 2 services)			5
local FaxStream Basic calls.	ISDN NDD1 (ISDN 10,20 or 30 services)		)	5
ISDN NDD1 local	CVPN			5
voice calls made	CustomNet			5
from an ISDN 2, 10, 20 or 30 service.	Conditions:			
CVPN local voice calls from CVPN Spectrum, CVPN (PSTS) or CVPN (PSIS).	<ul> <li>No other discounts, apply.</li> </ul>	special pricing pla	ans or other pro	motional offers
CustomNet local voice calls.				
All other call types are excluded.				
Fixed to Mobile calls	Fixed to Mobile call R	ates		
mobile calls erminating in Australia out excluding, calls		¢ per minute	Minimum call fee (¢)	Call connection fee (¢)
rom fixed phones to  Dptus MobileSat™,  Dperator Assisted	Fixed call to Telstra mobiles	12	0	0
alls to Mobiles and	Fixed calls to non-	12	0	0

Services		Pricing/Discounts	
	d pulse emulated ed to mobile calls.	Conditions:  No other discounts, special pricing plans or other preapply.	omotional offers
	International calls from your Basic Telephone Service to an international fixed service that includes the following call types: International Direct 0011 & 0015 Fax calls  FaxStream 0015 international lterra ISDN International voice 0011 & 0015 Fax calls  OnRamp International 0011 voice calls  CustomNet Spectrum Off-Net international calls  CVPN International Off-Net calls (International Class 3)  All other call types are excluded.	The international Calls Table set out in Attachment 2 to out the prices per minute (charged per second).  Conditions:  No other discounts, special pricing plans or other prapply.  Call connection charge may apply (see international attached)	omotional offers
	National Long Distance Voice	National Long Distance Voice calls	¢
	calls include the following call types	Intercapital and Non-Intercapital calls (per minute)	5
	for fixed Business	Minimum call fee	0
	Phone Services:	Connection fee	0
•	STD (TCRC per second flat rate, but excluding Payphones and any pulse emulated calls).	Conditions:  No other discounts, special pricing plans or other prapply.	omotional offers

IODAL NIDE O	Pricing/Discounts	
<ul> <li>ISDN NDD 2 – NDD5 voice calls.</li> <li>Faxstream Basic.</li> <li>Spectrum NDD 2 – NDD5 voice calls.</li> <li>National On-Net Calls (National Class 1).</li> <li>National Off-Net Calls (National Class 2).</li> </ul>		
All other call types are excluded.		
Telstra SIP Connect allows you to connect	Telstra SIP Connect	
a voice system that is accredited by us to the public telephone network via the Telstra		Price List set out in Attachment 3 to this Schedule, less %
IP Telephony platform.	Installation Fees	
	SIP Connect - no ISDN IAD	0
	SIP Connect - ISDN IAD	0
	Line & Number Monthly Fees	THE PERSON NAMED IN COLUMN TWO IS NOT THE PERSON NAMED IN COLUMN TO THE PERSON NAMED IN COLUMN T
	Business Line - Voice Channel Rental	
	Business Trunk – Voice Channel Rental	30
	Number Rental	
	Optional Feature Monthly Fees	

#### **ANNEXURE B:**

#### Attachment 3 to Schedule 1 - SIP Connect - Price List

(All prices in this Price List are GST exclusive and current as at 19 May 2009)

#### **CONNECTION FEES**

You must pay the Telstra SIP Connect connection fee payable for each Telstra SIP Connect service, The Telstra SIP Connect connection fee will vary depending on whether you require an Integrated Access Device (IAD) and if so, the type of that IAD you choose. We will inform you at the time of your application if you require an IAD.

SIP CONNECT INSTALLATION TYPE	CONNECTION FEE (EXCL. GST)
No IAD	\$1,000.00 per service
4 Port Basic Rate ISDN Integrated Access Device	\$412.50per service
2 Port Primary Rate ISDN Integrated Access Device	\$2,970.00 per service

#### **MONTHLY FEES**

The following ongoing monthly fees apply to your Telstra SIP Connect service.

FEE DESCRIPTION	FEE	FEE NOTES
Business Line - 1 Channel Rental	\$20 per channel	Minimum channel purchases apply
Business Trunk – 5 Channel Rental	\$100 per 5 channels	
Additional 100 Number Block	\$30 per number block	Applicable for Business Trunk regular feature package services only.
		\$30.00 for each additional block of 100 contiguous telephone numbers (the first block of 100 numbers per site is included in the connection fee).
Additional 1 Number Block	\$4 per number block	Applicable for Business Lines regular feature package services only
Mobility optional feature package	\$10 per service	
Business Continuity optional feature package	\$15 per service	

#### **OPTIONAL FEATURE PACK ESTABLISHMENT FEES**

The following fees are applicable on a once off basis for optional feature packages

FEE DESCRIPTION	FEE	
Mobility	\$50 per service	

Business Continuity	\$50 per service

## **ADDS MOVES & CHANGES FEES**

The following fees apply to your Telstra SIP Connect service

FEE
\$50 per request

## **ANNEXURE C:**

## Attachment 1 to Schedule 3 - Pricing

Application Assured Networking™ is an optional add-on that aims to:	Monthly charges	Price List set out in Attachment 2 to this Schedule, less %
<ul> <li>report on the performance of certain applications on your compatible Telstra IP networking service; and</li> <li>let you</li> </ul>	AAN Policy Control – Turbo bandwidth usage charges  Conditions:  No other discounts, special pricing plans or oth apply.	ner promotional offers
schedule bandwidth increases or block selected applications.		
Business IP is an Internet Protocol based data network solution comprising	Standard Installation Charges	Price List set out in Attachment 3 to this Schedule, less %
IP connectivity and one or more of the following standard connections for	Business IP Ethernet Single Uplink Access Speeds up to 1Gbps	100
each site:	Business IP Ethernet Fully Redundant	100
<ul> <li>Telstra         Business IP         ADSL Service,         an         asymmetrical         digital</li> </ul>	Access Speeds up to 1Gbps  Business IP Ethernet Dual Site Diverse Access Access Speeds up to 1Gbps	100
subscriber line (ADSL) service ("ADSL site service");	Monthly Site Service Fees	Price List set out in Attachment 3 to
Telstra     Business IP		this Schedule, less %
Ethernet Lite Service, an Ethernet Lite	Business IP - Ethernet Single Uplink Zone 1 / Zone 2	40
(Business DSL) service ("Ethernet Lite site service");	Business IP - Ethernet Single Uplink	40
Telstra     Business IP	Zone 3	

Frame Relay
Service, a
Frame Relay
service ("Frame
Relay site
service"); or

- Telstra
   Business IP
   Ethernet
   Service, an IP
   MAN service
   ("IP MAN site
   service").
- Telstra
   Business IP
   Broadband
   (NBN) service,
   a NBN service
   ("Broadband
   (NBN) site
   service")

Business IP - Ethernet Single Uplink	40	
Zone 4		
Business IP - Ethernet Single Uplink	40	
Zone 5 / Zone 6		
Business IP Ethernet Fully Redundant	40	
Zone 1 / Zone 2		
Business IP Ethernet Dual Site Diverse Access	40	
Zone 1 / Zone 2		

#### Conditions:

- The connection charges above do not include any charges relating to any cabling and any other equipment that is required to connect from the Network Boundary Point to your equipment.
- If you request us to relocate this Business IP connection charges set out in the Price List attached will apply.
- Installation discount applies to standard installations only. Non-standard installations include where the customer requests a dedicated NTU or requests relocation of the NTU.
- You must pay us the installation charge in the Price List set out in Attachment 3 to this Schedule if a Service is cancelled or terminated for any reason other than for our material breach during the Service Schedule Term.

Connect IP is an Internet Protocol based data network solution that provides IP connectivity to Telstra's Internet Direct Service (but not Internet access or usage) and one or more of the following IP WAN standard connections for each site:

Telstra
 Connect IP
 DSL Service,
 an
 asymmetrical
 digital

Installation Charges	For the, Price List set out in Attachment 4 to this Schedule, less %	
Connect IP Ethernet Lite	100	
Connect IP - Ethernet Service	100	

Monthly Site Service Fees	Price List set out in Attachment 4 to this Schedule, less %
Connect IP - Monthly Network Service Fee	100
Connect IP Broadband (NBN) (for 12M/1M access speed)	30
Connect IP - Ethernet Lite Zone 1 / Zone 2	40

subscriber line
(ADSL) service
and supplied
equipment for
each site
("ADSL site
service");

- Telstra
   Connect IP
   Ethernet Lite
   Service, an
   Ethernet Lite
   (Business DSL)
   service and
   supplied
   equipment for
   each site
   ("Ethernet Lite
   site service");
- Telstra
   Connect IP
   Ethernet
   Service, an
   Ethernet Single
   Uplink service
   and supplied
   equipment for
   each site
   ("Ethernet site
   service");
- Telstra
   Connect IP
   Frame Relay
   Service, a
   Frame Relay
   service and
   supplied
   equipment for
   each site
   ("Frame Relay
   site service");
- Telstra
   Connect IP
   Mobile primary
   service and
   supplied
   equipment for
   each site
   ("Mobile site
   service");
- Telstra
  Connect IP
  Broadband
  (NBN) Service,
  an
  asymmetrical
  NBN service
  and supplied
  equipment for

_	Comment ID Filters at 1 He	40	
l	Connect IP - Ethernet Lite	40	Ť
	Zone 3		
	Connect IP - Ethernet Lite	40	
١	Zone 4		
	Connect IP - Ethernet	40	
	Zone 1 / Zone 2		
	Connect IP - Ethernet	40	
	Zone 3		
	Connect IP - Ethernet	40	
	Zone 4		

#### Conditions:

- Installation discount applies to standard installations only. Non-standard installations include where the customer requests a dedicated NTU or requests relocation of the NTU.
- No other discounts, special pricing plans or other promotional offers apply.
- You must pay us the installation charge in the Price List set out in Attachment 4 to this Schedule if a Service is cancelled or terminated for any reason other than for our material breach during the Service Schedule Term.

each site ("Broadband (NBN) site service").

A Mobile service may also be used as a service backup if the primary access fails ("Mobile Back Up service"). Note that the Mobile Back Up service is not available as a service backup if the Mobile site service is the primary access service.

Connect IP
Ethernet over
NBN is an Internet
Protocol based
data network
solution that is
comprised of IP
Connectivity and
one or more of the
following IP WAN
standard
connections for
each site:

 Telstra Business IP Ethernet over NBN service is a NBN service and supplied equipment for each site ("Ethernet over NBN site service")

Connection Fee	For the First Year, Price List set out in Attachment 5 to this Schedule, less
Connect IP Ethernet over NBN	100%

#### **Conditions:**

- The connection charges above do not include any charges relating to any cabling and any other equipment that is required to connect from the Network Boundary Point to your equipment.
- If you request us to relocate this Connect IP connection charges set out in the Price List attached will apply.
- Installation discount applies to standard installations only.
- No other discounts, special pricing plans or other promotional offers apply.

this Schedule, less
30%
30%

Connect IP Ethernet over NBN	
Zone 3	000/
	30%
Zone 3	30%
Zone 3	30%
Zone 3	200/
	T .
Connect IP Ethernet over NBN	
	30%
Zone 1 / Zone Z	30%
Connect IP Ethernet over NBN  Zone 1 / Zone 2	

IP Wireless allows end users to access sites using wireless technology

Connection Charges	For the First Year, Base Price less %
IP Wireless Connection charge	0

	Monthly Charges	Base Price less %
П	IP Wireless Monthly Port charge	68

#### Conditions:

- These charges are in addition to GPRS, 3G and Next G™ charges.
- No other discounts, special pricing plans or other promotional offers apply.

Data Centre Rate Card includes the following:

Ethernet MAN is an Ethernet over fibre data networking service.

Or

Business IP
Ethernet is an
Internet Protocol
based data network
solution comprising
IP connectivity and
an appropriate
standard
connection for each
site.

Or

Telstra
OpticWave™ is a high bandwidth, point to point

Connection charges	For the First Year, Price Lists set out in Attachment 6 to this Schedule, less
Ethernet MAN Standard	100%
Business IP Ethernet	100%
Telstra OpticWave™	100%

#### Conditions:

- The connection charges above do not include any charges relating to any cabling and any other equipment that is required to connect from the Ethernet MAN switch to your equipment, any network extension charges or service extension charges (if applicable).
- Connection charges discount applies to standard connections only.

  Non-standard connections include where the customer requests a dedicated NTU or requests relocation of the NTU.

service (including associated equipment), providing data connectivity between sites in available locations in Australia.

 No other discounts, special pricing plans or other promotional offers apply.

Access Bandwidth Charges (Monthly)	Price List set out in Attachment 6 to this Schedule, less
Ethernet MAN Standard	0%
Business IP Ethernet	0%
Telstra OpticWave™	0%

Ethernet MAN is an Ethernet over fibre data networking service. You can also apply for Ethernet MAN EVPL as an Ethernet MAN option.

Connection Charges	
	For the First Year, Price List set out in Attachment 7 to this Schedule, less
Ethernet MAN "standard" for speeds less than 50Mbps	100%
Single uplink and fully redundant	
Ethernet MAN "standard" for speeds 50Mbps or higher	100%
Single uplink and fully redundant	
Ethernet MAN EVPL for speeds less than 50Mbps	100%
Single uplink	
Ethernet MAN EVPL for speeds 50Mbps or higher	100%
Single uplink	

Upgrade Charges	
	For the First Year, Price List set out in Attachment 7 to this Schedule, less
Interface/speed upgrade	0%

#### **Conditions**

- The connection charges above do not include any charges relating to any cabling and any other equipment that is required to connect from the Ethernet MAN switch to your equipment, any network extension charges or service extension charges (if applicable).
- Connection charges discount applies to standard connections only.
   Non-standard connections include where the customer requests a dedicated NTU or requests relocation of the NTU.

**Monthly Charges** 

	Price List attached less
Ethernet MAN "Standard" Route 0 Single uplink and fully redundant connection CBD, Zone 1 and Zone 2	0%
Ethernet MAN "Standard" Route 0 Single uplink and fully redundant connection Zone 3	0%
Ethernet MAN EVPL Route 0 – Head Single uplink CBD, Zone 1, Zone 2 and Zone 3	0%
Ethernet MAN EVPL Route 0 – Tail Single uplink CBD, Zone 1 and Zone 2	0%
Ethernet MAN EVPL Route 0 – Tail Single uplink Zone 3	0%
	_

## Conditions

 No other discounts, special pricing plans or other promotional offers apply.

## **ANNEXURE D:**

## Attachment 2 to Schedule 3 - AAN Price List

All prices in this AAN Price List are GST exclusive and current as at 1 June 2016.

#### **AAN REPORTING AND POLICY CONTROL**

DESCRIPTION	AAN REPORTING - MONTHLY CHARGE	AAN REPORTING WITH POLICY CONTROL – MONTHLY CHARGE
AAN =/<2Mbps rental fee	\$50	\$50
AAN 3Mbps rental fee	\$55	NA
AAN 4Mbps rental fee	\$60	\$60
AAN 5Mbps rental fee	\$65	NA NA
AAN 6Mbps rental fee	\$70	\$70
AAN 8Mbps rental fee	\$75	\$75
AAN 10Mbps rental fee	\$80	\$80
AAN 12Mbps rental fee	\$85	\$85
AAN 14Mbps rental fee	\$90	\$90
AAN 16Mbps rental fee	\$95	\$95
AAN 20Mbps rental fee	\$110	\$110
AAN 30Mbps rental fee	\$120	\$120
AAN 40Mbps rental fee	\$130	\$130
AAN 50Mbps rental fee	\$140	\$140
AAN 60Mbps rental fee	\$150	\$150
AAN 70Mbps rental fee	\$160	\$160
AAN 80Mbps rental fee	\$170	\$170
AAN 90Mbps rental fee	\$180	\$180
AAN 100Mbps rental fee	\$200	\$200
AAN 150Mbps rental fee	\$250	\$250
AAN 200Mbps rental fee	\$300	\$300
AAN 300Mbps rental fee	\$350	\$350
AAN 400Mbps rental fee	\$400	\$400
AAN 500Mbps rental fee	\$500	\$500
AAN 600Mbps rental fee	\$600	\$600
AAN 800Mbps rental fee	\$750	\$750
AAN 1Gbps rental fee	\$1,000	\$1,000
AAN >1Gbps rental fee	POA	POA

## **ANNEXURE E:**

Attachment 3 to Schedule 3 – Business IP - Price List

(All prices in this Price List are GST exclusive and current as at 1 April 2017.)

## TELSTRA BUSINESS IP - AD\$L

Site Access Speed	Standard Installation	Monthly Site Service Fees	
		Standard	Dynamic
256/64K	\$150.00	\$160.00	\$185.50
512K/128K	\$150.00	\$216.00	\$253.80
1.5M/256K	\$150.00	\$315.40	\$372.52
512K/512K	\$150.00	\$315.40	\$372.52
High Speed ADSL	\$150.00	\$345.00	Not Available
to difficult locations, te obstacles or commerc		T ee foi service as quo	ted at time of installation
Fee for Service - Add	iltional Management Ser	/Ices	
Simple Software Reconfiguration Changes		\$20 per 15 minutes or part thereof	
Complex Software Reconfiguration Changes		\$45 per 15 minutes or part thereof	
Network Design Consultancy		\$200 per hour or part thereof (minimum charge of \$200 applies)	
Supply of Network Data or Audit		\$20 per 15 minutes or part thereof	

## TELSTRA BUSINESS IP - BROADBAND (NBN)

Monthly Site Service F	ees			
Site Access Speed	Standard Installation	Standard	Dynamic	
12M/1M	\$150.00	\$345.00	\$405.00	
25M/5M	\$150.00	\$518.00	\$609.00	
25M/10M	\$150.00	\$570.00	\$670.00	
50M/20M	\$150.00	\$855.00	\$1,016.00	
100M/40M	\$150.00	\$1,282.00	\$1,506.00	
Fee for Service				
Any additional work done on your Premises to install any part of the service		Fee for service as quoted at time of installation		
Non standard installatio to difficult locations, terr obstacles or commercia	ain, dwelling unit	Fee for service as quote	ed at time of installation	
Fee for Service - Addit	tional Management Servi	ces		
Network Design Consultancy		\$200 per hour or part th (minimum charge of \$20		
Supply of Network Data	or Audit	\$20 per 15 minutes or part thereof		

## TELSTRA BUSINESS IP - ETHERNET LITE (BUSINESS DSL)

Site	Standard	Monthly Site Service Fees (Data Transfer / DC					
0	Installatio n	Zone 1, Zone 2	Zone 3	Zone 4	Zone 5	Zone 6	
128K	\$600	\$540.00	\$670.00	\$670.00	\$680.00	\$910.00	
256K	eeno.	#700 00	<b>****</b>	0000.00	04.000.00	00.400.00	
512K	\$600	\$730.00	\$730.00	\$900.00	\$1,800.00	\$2,400.00	
1M	\$600	\$900.00	\$930.00	\$1,200.00	\$2,400.00	\$3,200.00	
2M	\$600	\$1,200.00	\$1,450.00	\$2,100.00	\$3,850.00	\$4,450.00	
4M	2000	04 400 00					
5M	\$600	\$1,400.00	\$1,750.00	\$2,950.00	\$5,900.00	\$6,850.00	
6M							
8M	\$600	\$1,500.00	\$2,350.00	\$4,300.00	\$9,800.00	\$12,100.00	
10M	1 1	8					

The state of the s
Fee for service as quoted at time of Installation
Fee for service as quoted at time of installation
rvices
\$20 per 15 minutes or part thereof
\$45 per 15 minutes or part thereof
\$200 per hour or part thereof (minimum charge of \$200 applies)
\$20 per 15 minutes or part thereof

## **TELSTRA BUSINESS IP - FRAME RELAY**

Site	Standard	Monthly Site Service Fees						
Access Speed	Installation	Metropolitan		Regi	onal			
Sheed	Standard	Dynamic	Standard	Dynamic				
128K	\$1,500	\$670.00	\$845.00	\$1,285.00	\$1,493.00			
256K	\$1,500	\$1,010.00	\$1,223.00	\$1,920.00	\$2,063.00			
512K	\$1,500	\$1,460.00	\$1,724.00	\$2,760.00	\$3,095.00			
1M	\$1,500	\$1,910.00	\$2,224.00	\$4,200.00	\$4,657.00			
1.5M	\$1,500	\$2,585.00	\$2,975.00	\$4,580.00	\$5,070.00			
2M	\$1,500	\$3,260.00	\$3,726.00	\$4,960.00	\$5,483.00			

Fee for Service	
Any additional work done on your Premises to install Frame Relay access	Fee for service as quoted at time of installation

Non-standard installation & connect	Fee for service as quoted at time of installation		
Fee for Service - Additional Management Se	rvices		
Simple Software Reconfiguration Changes	\$20 per 15 minutes or part thereof		
Complex Software Reconfiguration Changes	\$45 per 15 minutes or part thereof		
Network Design Consultancy	\$200 per hour or part thereof (minimum charge of \$200 applies)		
Supply of Network Data or Audit	\$20 per 15 minutes or part thereof		

## **TELSTRA BUSINESS IP – ETHERNET**

Standard Installation								
Service	Zone 1	Zone 2	Zone 3	Zone 4	Zone 5	Zone 6		
Single Uplink ≤1GB	\$10,000	\$12,000	\$15,000	\$15,000	\$20,000	\$20,000		
Dual Access ≤1GB	\$15,000	\$20,000	POA	POA	POA	POA		
Dual Site Diverse Access (Per Solution)	\$20,000	\$20,000	N/A	N/A	N/A	N/A		
Fully Redundant ≤1GB	\$20,000	\$25,000	POA	POA	POA	POA		
Single Uplink >1GB	\$40,000	\$40,000	N/A	N/A	N/A	N/A		
Fully Redundant >1GB	\$55,000	\$55,000	N/A	N/A	N/A	N/A		

Bandwidth Change
\$250

## BUSINESS IP ETHERNET SINGLE UPLINK: ANNUAL SITE SERVICE FEES

ØIA.	Zone 1,	Zone 2	Zone 3	Zone 4	Zone 5	Zone 6
Site Access Speed	Data Transfer	DCoS	Data Transfer / DCoS	Data Transfer / DCoS	Data Transfer / DCoS	Data Transfer / DCoS
2Mbps	\$14,400.00	\$14,400.00	\$17,400.00	\$25,200.00	\$46,200.00	\$53,400.00
4Mbps	\$16,800.00	\$16,800.00	\$21,000.00	\$35,400.00	\$70,800.00	\$82,200.00
6Mbps						
8Mbps	\$18,000.00	\$18,000.00	\$28,200.00	\$51,600.00	\$117,600.00	\$145,200.00
10Mbps						
20Mbps	\$24,000.00	\$24,000.00	\$33,600.00	\$64,800.00	\$148,800.00	\$207,600.00
30Mps	\$28,800.00	\$28,800.00	\$38,400.00	\$73,200.00	\$169,200.00	\$236,400.00
40Mbps	\$33,600.00	\$33,600.00	\$40,800.00	\$79,200.00	\$184,800.00	\$258,000.00
50Mbps	\$38,400.00	\$38,400.00	\$44,400.00	\$86,400.00	\$199,200.00	\$277,200.00
100Mbp s	\$48,000.00	\$48,000.00	\$60,000.00	\$108,000.00	\$248,400.00	\$344,400.00
150Mbp s	\$55,200.00	\$55,200.00	\$74,400.00	\$120,000.00	\$276,000.00	\$385,200.00
200Mbp s	\$62,400.00	\$62,400.00	\$90,000.00	\$144,000.00	\$303,600.00	\$421,200.00
300Mbp s	\$81,600.00	\$81,600.00	\$114,000.00	\$180,000.00	\$336,000.00	\$466,800.00

Site	Zone 1	, Zone 2	Zone 3	Zone 4	Zone 5	Zone 6
Access Speed	Data Transfer	DCoS	Data Transfer / DCoS	Data Transfer / DCoS	Data Transfer / DCoS	Data Transfer / DCoS
400Mbp s	\$100,800.00	\$100,800.00	\$134,400.00	\$216,000.00	\$372,000.00	\$512,400.00
500Mbp s	\$120,000.00	\$120,000.00	\$151,200.00	\$252,000.00	\$397,200.00	\$546,000.00
600Mbp	\$134,400.00	\$134,400.00	\$162,000.00	\$288,000.00	\$414,000.00	\$568,800.00
800Mbp s	\$163,200.00	\$163,200.00	\$181,200.00	\$348,000.00	\$440,400.00	\$607,200.00
1Gbps	\$192,000.00	\$192,000.00	\$207,600.00	\$408,000.00	\$476,400.00	\$651,600.00
2Gbps	N/A	\$240,000.00	POA	POA	POA	POA
3Gbps	N/A	\$288,000.00	POA	POA	POA	POA
4Gbps	N/A	\$336,000.00	POA	POA	POA	POA

## **ANNUAL SITE SERVICE RENTAL**

	Dual Access	Fully Re	dundant	Dual Site Div	erse Access	
Site Access Speed Zone 1, Zone 2		Zone 1,	Zone 2	Zone1, Zone 2		
Speed	Data Transfer / DCoS	Data Transfer	DCoS	Data Transfer	er DCoS	
2Mbps	\$20,400.00	\$21,600.00	\$21,600.00	\$24,600.00	\$24,600.00	
4Mbps	\$24,000.00	\$25,200.00	\$25,200.00	\$28,800.00	\$28,800.00	
6Mbps						
8Mbps	\$25,200.00	\$27,000.00	\$27,000.00	\$30,600.00	\$30,600.00	
10Mbps						
20Mbps	\$33,600.00	\$36,000.00	\$36,000.00	\$40,800.00	\$40,800.00	
30Mbps	\$40,800.00	\$43,200.00	\$43,200.00	\$49,200.00	\$49,200.00	
40Mbps	\$48,000.00	\$50,400.00	\$50,400.00	\$57,600.00	\$57,600.00	
50Mbps	\$54,000.00	\$57,600.00	\$57,600.00	\$66,000.00	\$66,000.00	
100Mbps	\$67,200.00	\$72,000.00	\$72,000.00	\$81,600.00	\$81,600.00	
150Mbps	\$78,000.00	\$82,800.00	\$82,800.00	\$94,800.00	\$94,800.00	
200Mbps	\$87,600.00	\$93,600.00	\$93,600.00	\$106,800.00	\$106,800.00	
300Mbps	\$115,200.00	\$122,400.00	\$122,400.00	\$139,200.00	\$139,200.00	
400Mbps	\$141,600.00	\$151,200.00	\$151,200.00	\$171,600.00	\$171,600.00	
500Mbps	\$168,000.00	\$180,000.00	\$180,000.00	\$204,000.00	\$204,000.00	
600Mbps	\$188,400.00	\$201,600.00	\$201,600.00	\$229,200.00	\$229,200.00	
800Mbps	\$229,200.00	\$244,800.00	\$244,800.00	\$278,400.00	\$278,400.00	
1Gbps	\$268,800.00	\$288,000.00	\$288,000.00	\$326,400.00	\$326,400.00	
2Gbps	N/A	N/A	\$360,000.00	N/A	\$408,000.00	
3Gbps	N/A	N/A	\$432,000.00	N/A	\$489,600.00	
4Gbps	N/A	N/A	\$504,000.00	N/A	\$571,200.00	

#### TELSTRA BUSINESS IP – IP FAST REROUTE

Installation	
\$100 per redundancy pair	
Annual Rental Charge	
\$1,260 per redundancy pair	

All other charges in connection with your Business IP service that aren't set out in this Price List are priced on application.

#### **ANNEXURE F:**

## Attachment 4 to Schedule 3 - Connect IP - Price List

Note: All prices in this Price List are GST exclusive unless otherwise specified and current as at 1 April 2017.

#### MONTHLY NETWORK SERVICE FEE

If you have an existing or subscribe to a Telstra IP WAN network and IP connectivity to Internet Direct or an Internet Gateway, we will waive the Monthly Network Service Fee. However, if at any time during the contract term, your existing IP Connectivity to Internet Direct is cancelled or terminated for any reason, a Monthly Network Service Fee of \$416.66 per month will apply for the remainder of the contract term.

If you do not have an existing or subscribe to a Telstra IP WAN network and IP connectivity to Internet Direct or an Internet Gateway, a Monthly Network Service Fee of \$416.66 per month will apply. Please note that regardless of the number of Site Services you purchase under this agreement, you are only required pay the Monthly Network Service Fee once per IP WAN network.

#### **TELSTRA CONNECT IP - DSL**

Note: Installation doesn't include the cost of external antenna or building modifications needed for installation, which are POA.

Site Access Speed	Installation (without CIP	Installation (with CIP Mobile Back Up service) per site	Monthly Site Service Fees			
	Mobile Back Up service) per site		Standard	Managed	Managed End to End DCoS	
256/64K	\$150.00	\$250.00	\$325.00	\$375.00	\$412.50	
512K/128K	\$150.00	\$250.00	\$385.00	\$435.00	\$478.50	
512K/512K	\$150.00	\$250.00	\$485.00	\$535.00	\$588.50	
1.5M/256K	\$150.00	\$250.00	\$485.00	\$535.00	\$588.50	
High Speed ADSL	\$150.00	\$250.00	\$515.00	\$565.00	N/A	

Relocation	<u> </u>		
Internal relocation of the site of your service (relocation within a building)	Fee for service as quoted at time of request		
External relocation of the site of your service	\$150.00 for standard installation & connection		
	Fee for service as quoted at time of installation for non standard installation & connection		
Fee for Service	<u> </u>		
Any additional work done on your Premises to Install any part of the service	Fee for service as quoted at time of installation		

Non standard installation & connection applies to difficult locations, terrain, dwelling unit obstacles or commercial premises	Fee for service as quoted at time of installation
--	---

Fee for Service	Additional Management Services		
Network Design Consultancy	\$200 per hour or part thereof		
	(minimum charge of \$200 applies)		
Supply of Network Data or Audit	\$20 per 15 minutes or part thereof		

## TELSTRA CONNECT IP - BROADBAND (NBN)

Site Access Speed				
12M/1M	\$150.00			
25M/5M			\$150.00	
25M/10M		-	\$150.00	
50M/20M			\$150.00	
100M/40M			\$150.00	4
Note: This doesn't include the installation, which are POA.  All access speeds  Monthly Site Service Fees (per		Areiliai eliten	\$250	INVALIGATION TO
Site Access Speed	Standard		Managed	Managed End to End DCoS
12M/1M	\$515.00		\$565.00	\$625.00
25M/5M	\$	688.00	\$738.00	\$829.00
25M/10M	\$	740.00	\$790.00	\$890.00
50M/20M	\$1	,035.00	\$1,085.00	\$1,236.00
100M/40M	\$1	,452.00	\$1,502.00	\$1,726.00
Relocation				
Internal relocation of the site of y service (relocation within a buildi		Fee for servi	ce as quoted at time	of request
External relocation of the site of your service		\$150.00 for standard installation & connection. Fee for service as quoted at time of installation for non standard installation & connection		
Fee for Service				
Any additional work done on you Premises to install any part of the service		Fee for servi	ce as quoted at time	of installation
Non standard installation & connection applies to difficult locations, terrain, dwelling unit obstacles or commercial premises		Fee for servi	ce as quoted at time	of installation

Fee for Service	Additional Management Services			
Network Design Consultancy	\$200 per hour or part thereof (minimum charge of \$200 applies)			
Supply of Network Data or Audit	\$20 per 15 minutes or part thereof			
Simple software reconfiguration changes only	\$100.00 for all simple changes you make at the same time.			
Complex software reconfiguration changes only	\$280.00 for all complex changes you make at the same time.			
A combination of simple software reconfiguration changes and complex software reconfiguration changes	\$280.00 for all simple and complex changes you make at the same time.			

## TELSTRA CONNECT IP - ETHERNET LITE

## Installation (with or without CIP Mobile Back Up service) per site

Note: Installation doesn't include the cost of external antenna or building modifications needed for installation, which are POA.

Site	installation with or without	Monthly Site Service Fees (per site) (Standard / Managed / Managed End to End DCoS)						
Acces s Speed	s Back Up	Zone 1 / 2	Zone 3	Zone 4	Zone 5	Zone 6		
128K	\$1,500	\$580.00	\$710.00	\$710.00	\$720.00	\$950.00		
256K	\$1,500	#370.00		2010.00	04.040.00	\$2,440.00		
512K	\$1,500	\$770.00	\$770.00	\$940.00	\$1,840.00			
1M	\$1,500	\$940.00	\$970.00	\$1,240.00	\$2,440.00	\$3,240.00		
2M	\$1,500	\$1,350.00	\$1,600.00	\$2,250.00	\$4,000.00	\$4,600.00		
4M	\$1,500	#4 070 00		40.000.00	#0.470.00	\$7,120.00		
5M	\$1,500	\$1,670.00	\$2,020.00	\$3,220.00	\$6,170.00			
6M	\$1,500		\$2,620.00	\$4,570.00	\$10,070.00	\$12,370.00		
8M	\$1,500	\$1,770.00						
10M	\$1,500							

ISDN Backup Connection	(On Ramp) Service	\$480 per annum plus the fees and charges relating to Telstra ISDN 2 (On Ramp) Services set out in Our Customer Terms (including, but not limited to, connection charges, access charges and call charges)			
Relocation		7.05 N. W.			
Internal relocation of t	the site of your service uilding)	Fee for service as quoted at time of request			
External relocation of the site of your service		\$1500.00 for standard installation & connection			
		Fee for service as quoted at time of installation for non standard installation & connection			

Fee for Service			
Any additional work done on your Premises to install Ethernet Lite access	Fee for service as quoted at time of installation		
Non-standard installation & connect	Fee for service as quoted at time of installation.		
Any changes to the application to Level of Service mapping after the Telstra Connect IP Ethernet Lite Service has been established (Managed End to End DCoS Level of Service only)	Fee for service as quoted at time of request.		
Fee for Service Additional Management Services			
Network Design Consultancy	\$200 per hour or part thereof (minimum charge of \$200 applies)		
Supply of Network Data or Audit	\$20 per 15 minutes or part thereof		

## **TELSTRA CONNECT IP - FRAME RELAY**

Installation (with or without CIP N	ext G™ Back Up service) per site
Note: Installation doesn't include the installation, which are POA.	cost of external antenna or building modifications needed for
ISDN Backup Connection	\$480 per annum plus the fees and charges relating to Telstra ISDN 2 (On Ramp) Services set out in Our Customer Terms (including, but not limited to, connection charges, access charges and call charges)

Installation		Monthly Site Service Fees (per site)						
04-	with or		Metropolitar	1	Regional			
Site Access Speed	without CIP Next G™ Back Up service per site	Standard	Managed	Managed End to End DCoS	Standard	Managed	Managed End to End DCoS	
64K	\$1,500	\$650.00	\$756.00	\$818.00	\$915.00	\$1,021.00	\$1,088.00	
128K	\$1,500	\$710.00	\$816.00	\$885.00	\$1,325.00	\$1,431.00	\$1,533.00	
256K	\$1,500	\$1,050.00	\$1,156.00	\$1,263.00	\$1,960.00	\$1,956.00	\$2,103.00	
512K	\$1,500	\$1,500.00	\$1,606.00	\$1,764.00	\$2,800.00	\$2,906.00	\$3,135.00	
1M	\$1,500	\$1,950.00	\$2,056.00	\$2,264.00	\$4,240.00	\$4,346.00	\$4,697.00	
2M	\$1,500	\$3,300.00	\$3,406.00	\$3,766.00	\$5,000.00	\$5,106.00	\$5,523.00	

Relocation	
Internal relocation of the site of your service (relocation within a building)	Fee for service as quoted at time of request
External relocation of the site of your service	\$1500.00 for standard installation & connection
Fee for service as quoted at time of instal	lation for non standard installation & connection
Fee for Service	
Any additional work done on your Premises to install frame relay access	Fee for service as quoted at time of installation
Non-standard installation & connect	Fee for service as quoted at time of installation.

Any changes to the application to Level of Service mapping after the Telstra Conne IP Frame Relay Service has been established (Managed End to End DCoS Level of Service only)	Fee for service as quoted at time of request.
Fee for Service Additional Manageme	nt Services
Network Design Consultancy	\$200 per hour or part thereof (minimum charge of \$200 applies)
Supply of Network Data or Audit	\$20 per 15 minutes or part thereof

## **TELSTRA CONNECT IP - ETHERNET**

## Installation (with or without CIP Mobile Back Up service) per site

Note: This doesn't include the cost of external antenna or building modifications needed for installation, or any commercial works to get the fibre from what we deem to be the MDF to the customer's floor / computer room, which are POA.

Zone	Installation (with or without Mobile Back Up service) per site
Zone 1	\$10,000.00
Zone 2	\$12,000.00
Zone 3, Zone 4	\$15,000.00
Zone 5, Zone 6	\$20,000.00

	Zone 1 / Zone 2	Zone 3	Zone 4	Zone 5	Zone 6
Site Access Speed	Standard / Managed End to End DCoS				
2Mbps	\$1,350.00	\$1,600.00	\$2,250.00	\$4,000.00	\$4,600.00
4Mbps	\$1,670.00	\$2,020.00	\$3,220.00	\$6,170.00	\$7,120.00
6Mbps					
8Mbps	\$1,770.00	\$2,620.00	\$4,570.00	\$10,070.00	\$12,370.00
10Mbps					
20Mbps	\$2,270.00	\$3,070.00	\$5,670.00	\$12,670.00	\$17,570.00
30Mbps	\$2,670.00	\$3,470.00	\$6,370.00	\$14,370.00	\$19,970.00
40Mbps	\$3,070.00	\$3,670.00	\$6,870.00	\$15,670.00	\$21,770.00
50Mbps	\$3,470.00	\$3,970.00	\$7,470.00	\$16,870.00	\$23,370.00
60Mbps	\$3,870.00	\$4,240.00	\$7,770.00	\$17,770.00	\$24,670.00

Relocation		
Internal relocation of the site of your service (relocation within a building)	Fee for service as quoted at time of request	
External relocation of the site of your service	Full standard installation & connection charges apply.	
	Fee for service as quoted at time of installation for non standard installation & connection	

Fee for Service		
Any additional work done on your Premises to install Ethernet access	Fee for service as quoted at time of installation	
Non-standard installation & connect	Fee for service as quoted at time of installation.	
Bandwidth upgrade	\$ 280 per change	

Fee for Service - Additional Management Services	(1)
Network Design Consultancy	\$200 per hour or part thereof (minimum charge of \$200 applies)
Supply of Network Data or Audit	\$20 per 15 minutes or part thereof

#### TELSTRA CONNECT IP - CIP MOBILE PRIMARY SITE SERVICE

Installation fee (doesn't include site survey costs, the cost of external antenna, ceiling or building modifications needed for installation, which are POA).

CIP Mobile Primary site service (primary access) \$250 per service\*

Monthly service fee	Standard	Managed	Managed with end-to-end DCoS
CIP Mobile Primary site service (primary access), including data plan	\$515	\$565	N/A

#### TELSTRA CONNECT IP - CIP MOBILE BACK UP SERVICE

Upgrade of existing Site duri	ing the contract term to include CIP Mobile Back Up se	rvice
Without change of router (e. C1941 / C2921)	g. Add Mobile card to existing compatible C1841 /	\$250
With a change of router	Connect IP DSL	\$500
	All other Connect IP primary access services	\$1500
Monthly fees (per site)		
Monthly Back Up fee		\$60
Data Plans		
Access type	Service Assurance Level (Note: This is not included as part of your Connect IP charges and you must purchase this separately)	

CIP Ethernet Upgradeable options	CIP Frame Upgradeable options
Business Plus (default)	Business Plus (default)
Express 8	Express 8
Express 8 Plus	Express 8 Plus
Express 6	Express 6
Express 6 Plus	Express 6 Plus
Express 4	Express 4
Express 4 Plus	Express 4 Plus
	Upgradeable options Business Plus (default) Express 8 Express 8 Plus Express 6 Express 6 Plus Express 4

Service Assurance level (Note: Only available for eligible CIP Primary Access types, as specified in the above table, and subject to our confirmation)	Mobile Back Up – Monthly Plan Charge  (Note: This is not included as part of your Connect IP charges and you must purchase this separately)		
	GST inclusive	GST exclusive	
Express 4 Plus	\$39.00	\$35.45	
Express 6 Plus	\$44.00	\$40.00	
Express 8 Plus	\$50.00	\$45.45	
Business Plus	\$64.00	\$58.18	
Express 4	\$64.00	\$58.18	
Express 6	\$69.00	\$62.73	

Express 8	\$79.00	\$71.82	
Business	\$84.00	\$76.36	
End of Next Business Day	\$99.00	\$90.00	

## **ANNEXURE G:**

# Attachment 5 to Schedule 3 - Connect IP Ethernet over NBN - Price List

(All prices in this Price List are GST exclusive unless otherwise specified and current as at 2 February, 2016)

#### MONTHLY NETWORK SERVICE FEE

#### **TELSTRA CONNECT IP - ETHERNET OVER NBN**

Installation (without CIP Mobile Back Up servi	ce) per site	
Note: This doesn't include the cost of external installation, which are POA.	l antenna or bu	ilding modifications needed for
Site Access Speed	· · · · · · · · · · · · · · · · · · ·	
128k/128k(Migration only)	\$1500.00	
512k/512k (Migration only)	\$1500.00	
1M/1M (Migration only)	\$1500.00	
2M/2M (Migration only)	\$1500.00	
5M/5M	\$1500.00	
10M/10M	\$1500.00	
20M/20M	\$1500.00	
30M/30M	\$1500.00	
40M/40M	\$1500.00	
Installation (with CIP Mobile Back Up service)  Note: This doesn't include the cost of external installation, which are POA.  All access speeds	•	ilding modifications needed for
Relocation	<del></del>	
Internal relocation of the site of your service (relocation within a building)		Fee for service as quoted at time of request
External relocation of the site of your service		\$1500.00 for standard installation & connection.
		Fee for service as quoted at time of installation for non standard installation &

CIP Ethernet over NBN Standard						
Bandwidth	Zone 1	Zone 2	Zone 3	Zone 4	Zone 5	Zone 6
128k/128k	POA	POA	POA	POA	POA	POA
512k/512k	\$672	\$735	\$779	\$893	\$1,745	\$2,314
1M/1M	\$849	\$930	\$1,026	\$1,177	\$2,314	\$3,071
2M/2M	\$1,303	\$1,430	\$1,682	\$1,935	\$3,829	\$5,092
5M/5M	\$1,768	\$1,941	\$2,698	\$3,107	\$6,173	\$8,217

10M/10M	\$2,296	\$2,522	\$4,468	\$5,149	\$10,257	\$13,662
20M/20M	\$3,154	\$3,442	\$5,230	\$7,918	\$15,598	\$20,710
30M/30M	\$3,406	\$3,718	\$6,562	\$9,958	\$19,678	\$26,158
40M/40M	\$3,658	\$3,994	\$7,870	\$11,974	\$23,710	\$31,522

CIP Ethernet over NBN Managed						
Bandwidth	Zone 1	Zone 2	Zone 3	Zone 4	Zone 5	Zone 6
128k/128k	POA	POA	POA	POA	POA	POA
512k/512k	\$686	\$750	\$795	\$911	\$1,763	\$2,332
1M/1M	\$866	\$949	\$1,047	\$1,201	\$2,338	\$3,095
2M/2M	\$1,330	\$1,459	\$1,716	\$1,974	\$3,868	\$5,131
5M/5M	\$1,804	\$1,980	\$2,752	\$3,170	\$6,236	\$8,280
10M/10M	\$2,342	\$2,573	\$4,558	\$5,252	\$10,360	\$13,765
20M/20M	\$3,218	\$3,511	\$5,335	\$8,077	\$15,910	\$21,125
30M/30M	\$3,475	\$3,793	\$6,694	\$10,158	\$20,072	\$26,682
40M/40M	\$3,732	\$4,074	\$8,028	\$12,214	\$24,185	\$32,153

CIP Ethernet over NBN Managed end to end						
Bandwidth	Zone 1	Zone 2	Zone 3	Zone 4	Zone 5	Zone 6
128k/128k	POA	POA	POA	POA	POA	POA
512k/512k	\$705	\$772	\$818	\$938	\$1,835	\$2,433
1M/1M	\$891	\$976	\$1,077	\$1,237	\$2,433	\$3,231
2M/2M	\$1,370	\$1,503	\$1,769	\$2,034	\$4,028	\$5,358
5M/5M	\$1,859	\$2,041	\$2,838	\$3,268	\$6,496	\$8,648
10M/10M	\$2,415	\$2,652	\$4,701	\$5,417	\$10,794	\$14,379
20M/20M	\$3,329	\$3,641	\$5,525	\$8,357	\$16,433	\$21,821
30M/30M	\$3,593	\$3,929	\$6,929	\$10,505	\$20,741	\$27,557
40M/40M	\$3,869	\$4,229	\$8,297	\$12,629	\$24,977	\$33,209

Connect IP Ethernet over NBN offers a constrained set of symmetric access speeds:

Standard offer bandwidth: 5M/5M, 10M/10M, 20M/20M and 30M/30M and 40M/40M.

Migration offer bandwidths from E-Lite are: 128k/128k, 512k/512k, 1M/1M and 2M/2M.

Migration bandwidths are only applicable for customers within existing contract moving an existing Elite copper service to Ethernet over NBN fibre service.

Customers with existing contract adding a new site would have to opt for bandwidths as part of the standard offer.

#### **ANNEXURE H:**

### Attachment 6 to Schedule 3 - Data Centre Rate Cards - Price Lists

## Ethernet MAN - Data Centre Rate Card Offer Price List

All prices in this price list are GST exclusive and current as at 1 November 2016

#### **CAMPAIGN OFFER TERMS AND CONDITIONS**

To receive the prices and discounts set out in this Service Schedule:

- (a) your Service Schedule Term must be at least 12 months;
- (b) during the Service Schedule Term, you must not reduce or downgrade your chosen access bandwidth for the relevant Service; and
- (c) one end of your Service must terminate into a data centre that we approve from time to time.

Access bandwidth	Cinala	
Access bandwidth	Single uplink	Fully redundant
100Mbps	\$15,000	\$30,000
200Mbps	N/A	\$30,000
500Mbps	\$15,000	\$30,000
1Gbps	\$15,000	\$30,000

Access bandwidth	Single uplink	Fully redundant	
100Mbps	\$1,200	\$2,100	
200Mbps	N/A	\$2,245	
500Mbps	\$1,650	\$2,391	
1Gbps	\$1,782	\$3,186	

All other charges in connection with your Service that aren't set out in this price list are priced on application.

## **Business IP Ethernet – Data Centre Rate Card Offer Price List**

All prices in this price list are GST exclusive and current as at 1 November 2016

#### **CAMPAIGN OFFER TERMS AND CONDITIONS**

To receive the prices and discounts set out in this Service Schedule:

- (a) your Service Schedule Term must be at least 12 months;
- (b) during the Service Schedule Term, you must not reduce or downgrade your chosen access bandwidth for the relevant Service; and
- (c) one end of your Service must terminate into a data centre that we approve from time to time.

CONNECTION CHARGE (ONCE OFF)					
Access bandwidth	Single uplink	Fully redundant			
100Mbps	\$10,000	\$20,000			
200Mbps	\$10,000	\$20,000			
500Mbps	\$10,000	\$20,000			
1Gbps	\$10,000	\$20,000			

Access bandwidth	Single uplink	Fully redundan	
100Mbps	\$3,755	\$6,009	
200Mbps	\$4,668	\$7,473	
500Mbps	\$6,155	\$9,850	
1Gbps	\$6,800	\$10,877	

All other charges in connection with your Service that aren't set out in this price list are priced on application.

## **Telstra OpticWave – Data Centre Offer Price List**

(All prices in this price list are gst exclusive and current as at 1 November 2016).

The pricing in this Data Centre Offer Price List apply for services where at least one end terminates at a Telstra approved public data centre.

Bandwidth	Route and zone	Installation charge	Rental charge – unprotected (per month)	Rental charge protected (per month)
	Same State	\$30,000	\$2,410	\$3,615
1Gbps	Adjacent State	\$30,000	\$4,820	\$7,230
	National	\$40,000	\$9,910	\$14,865
	Same State	\$30,000	\$4,820	\$7,230
10Gbps	Adjacent State	\$30,000	\$14,460	\$21,690
	National	\$40,000	\$43,380	\$65,070

Data Centre location end-point	Same state for the other end- point	Adjacent State for the other end point	National
ACT	ACT	NSW , QLD & VIC	NT, SA,WA,TAS
NSW	NSW	QLD, ACT & VIC	NT,TAS, WA, SA
VIC	VIC	NSW , ACT , TAS & SA	NT, WA, QLD
SA	SA	VIC & WA	NT, NSW, TAS, ACT, QLD
TAS	TAS	VIC	NT, NSW, QLD, WA, SA, ACT
QLD	QLD	NSW & ACT	NT, Vic, TAS, SA, WA
WA	WA	SA	NT, VIC, TAS, ACT, NSW, QLD

All other charges in connection with your Telstra OpticWave service that aren't set out in this price list are priced on application.

#### **ANNEXURE I:**

## Attachment 7 to Schedule 3 - Ethernet MAN - Price Lists

## **Ethernet MAN price list**

(All prices in this price list are GST exclusive and current as at 1 November 2016).

Ethernet MAN single uplink	Connection charge			
New Ethernet MAN single uplink installation fee per link between your two specified addresses				
Route 0, bandwidth less or equal to 100Mbps	\$10,000			
Route 0, above 100Mbps and below 1Gbps (inclusive 1Gbps)	\$16,000			

Ethernet MAN fully redundant	Connection charge				
New Ethernet MAN single uplink installation fee per link between your two specified addresses					
Route 0, bandwidth less or equal to 100Mbps	\$20,000				
Route 0, above 100Mbps and below 1Gbps (inclusive 1Gbps)	\$32,000				

	N.	ionthly charges -	- Ethernet MAN sir	ngle uplink	
			10		
Route	Bandwidth —	CBD	<b>Z2</b>	Z3	
Route 0	10Mbit/s	\$530	\$650	\$795	\$1,675
	20Mbit/s	\$700	\$860	\$1,050	\$2,110
	50Mbit/s	\$1,100	\$1,360	\$1,650	\$2,820
	100Mbit/s	\$1,400	\$1,705	\$2,100	\$3,550
	500Mbit/s	\$2,100	\$2,595	\$3,150	\$5,445
	1000Mbit/s	\$2,800	\$3,475	\$4,340	\$6,695

	Mo	nthly charges -	Ethernet MAN fully	redundant	
			Zoi	10	
Route	Bandwidth	CBD	Z1	72	Z3
	10Mbit/s	\$1,010	\$1,235	\$1,515	\$3,185
	20Mbit/s	\$1,330	\$1,635	\$1,995	\$4,010
[	50Mbit/s	\$2,090	\$2,585	\$3,135	\$5,360
Route 0	100Mbit/s	\$2,660	\$3,240	\$3,990	\$6,745
	500Mbit/s	\$3,990	\$4,935	\$5,985	\$10,350
İ	1000Mbit/s	\$5,320	\$6,605	\$8,250	\$12,725

Other charges	Single Uplink	Fully redundant
Interface/speed upgrade	\$1,000	\$2,000

All other charges in connection with your Ethernet MAN service that aren't set out in this price list are priced on application.

## **Ethernet MAN EVPL Price List**

(All prices in this price list are GST exclusive and current as at 1 November 2016).

Ethernet MAN EVPL single uplink	Connection charge per head	Connection charge per tall
Route 0, bandwidth less or equal to 100Mbps	\$5,000	\$5,000
Route 0, above 100Mbps and below 1Gbps (inclusive 1Gbps)	\$8,000	\$8,000

ETHERNET MAN EVPL – HE	AD Access monthly charge
HEAD Bandwidth	Monthly charge
10Mbit/s	\$55
20Mbit/s	\$55
50Mbit/s	\$55
100Mbit/s	\$115
500Mbit/s	\$115
1000Mbit/s	\$300

Route	Bandwidth	Zone							
	- Baildwidti	CBD	<b>Z1</b>	72	Z3				
	10Mbit/s	\$475	\$595	\$740	\$1,620				
	20Mbit/s	\$645	\$805	<b>\$9</b> 95	\$2,055				
Route 0	50Mblt/s	\$1,045	\$1,305	\$1,595	\$2,765				
TOULO 0	100Mbit/s	\$1,285	\$1,590	\$1,985	\$3,435				
	500Mbit/s	\$1,985	\$2,480	\$3,035	\$5,330				
	1000Mbit/s	\$2,500	\$3,175	\$4,040	\$6,395				

Other charges	Single Uplink
Interface/speed upgrade	\$1,000

All other charges in connection with your Ethernet MAN EVPL service that aren't set out in this price list are priced on application.

### **ANNEXURE J:**

# SCHEDULE 8 – MOBILE SERVICES (CORPORATE MOBILE PLUS PLANS)

**SERVICE START DATE:** 

The date the last party signs Variation 8.

SERVICE SCHEDULE TERM:

36 months

## **SERVICE DETAILS**

۹.	Corporate Mobile	□Glol	oal \$160					
	Plus Plans	□Global Data SIM \$160						
		□GloI	oal BYO \$145					
		□Glol	oal Data SIM B	YO \$145				
		⊠Nati	onal \$100					
		□Nati	onal Data SIM	\$100				
		□Nati	onal BYO \$85					
		□ National Data SIM BYO \$85						
		□Loca	al \$75					
		□Loca	al Data SIM \$7	5				
		□Loca	al BYO \$55					
		⊠Loca	al Data SIM BY	<b>O</b> \$55				
		□Executive \$120						
		□Prof	essional \$80					
	□Standard \$60							
		□Entr	y \$40					
		□Data SIM \$40						
		⊡Data	a SIM \$5					
		⊡Bas	⊒Basic \$20					
	1	□XX-Large Data SiM BYO \$500						
		□X-Large Data SIM BYO \$350						
В.	Committed Data Plan (clause 5 and Att 2 to Schedule 1)					vance is applied to each and Data SIM \$5 Plan):		
			Committed Data Plan	Committed Data Plan Monthly Charge	Bonus Data*	Total Monthly Data Allowance (includes Bonus Data)*		
			1GB	\$15	1GB	2GB		

			2GB	\$24	2GB	4GB			
			3GB	\$30	3GB	6GB			
			4GB	\$36	4GB	8GB			
			5GB	\$40	5GB	10GB			
			7.5GB	\$45	7.5GB	15GB			
			10GB	\$50	10GB	20GB			
		×	N/A - Pay-A Professions	s-You-Go (PAYO	B) Data Rates app y, Data SIM \$5 ar	oly to all Executive, and Data SIM \$40 Plans			
		Sched	ule 1. If the Do	ouble Data Offer	does not apply, th	conditions – see Att 2 to e Total Monthly Data Committed Data Plan name.			
Co	rporate Mobile Plus -	Additi	onal Items	512-01					
C.	International Roaming (clauses 4.9 to 4.11)		□ Automatically activate International Roaming     □ Do not automatically activate International Roaming						
D.	Mobility Fleet Care Services (clause 2.9 and Att	□Telstra Mobility Fleet Care  ☑Telstra Mobility Fleet Care (with Mobility Fleet Managed Bill Reporting System)							
	3 to Schedule 1)		□Telstra Mobility Fleet Care Plus						
D.	Device Procurement	MRO offset available (not applicable to Basic \$20 or BYO Plans)							
	(clause 8)		□MOTIF available						
		Note: for MI	MRO and MO RO cannot sh	OTIF cannot be ap are data allowand	oplied to the same se with services e	a account. Services eligible ligible for MOTIF.			
E.	Mobile Services	⊠Tel	stra Mobility S	Sales Channel or	Telstra Shop Net	work (Non Licensee)			
	Procurement (clause 9)	□Dea	aler Channel						

### **SERVICE TERMS**

#### 2 CORPORATE MOBILE PLUS PLANS

- 2.1 The terms that apply to Corporate Mobile Plus Plans are set out in this Service Schedule and Our Customer Terms.
- 2.2 The Corporate Mobile Plus Plans are month-by-month casual plans.
- 2.3 During the Service Schedule Term, you may connect Mobile Services to any Eligible Corporate Mobile Plus Plan.
- You may change a Mobile Service to another Eligible Corporate Mobile Plus Plan during the Service Schedule Term in accordance with the provisions in Our Customer Terms and subject to maintaining the Minimum Number of Mobile Services and Minimum Spend per Quarter in clauses 7.5 and 7.7.
- 2.5 Corporate Mobile Plus Plans are not compatible with any other Telstra mobile plan or offer and must reside on a separate account.

#### MIGRATION OF EXISTING ELIGIBLE MOBILE SERVICES

- 2.6 If you migrate an Existing Eligible Mobile Service to an Eligible Corporate Mobile Plus Plan:
  - (a) subject to clause 1.7, we may charge you any applicable early termination charges payable by you under the terms and conditions that apply to your Existing Eligible Mobile Service; and
  - (b) we may cancel any plans or services used by you in conjunction with that Existing Eligible Mobile Service and charge you any applicable early termination charges for those plans or services.
- 2.7 Notwithstanding clause 2.6, we will waive non hardware related early termination charges which would otherwise be applicable under the terms and conditions that apply to your Existing Eligible Mobile Services.

#### **INCLUSIONS AND ADDITIONAL SERVICES**

- 2.8 Corporate Mobile Plus Plan inclusions and pricing are set out in in <u>Part B Pricing Plans Corporate</u> <u>Plans of the Telstra Mobile Section of Our Customer Terms</u>, as varied by Att 1 to Schedule 1. Inclusions are further described in clauses 4 (Call Allowances) and 5 (Data Use) of this Service Schedule.
- 2.9 Upon your request, we will provide the Mobility Fleet Care Service nominated in the Service Details, on the terms set out in Att 3 to Schedule 1.
- 2.10 Upon your request, we will provide the MDM service as set out in Att 3 to Schedule 1.
- 2.11 Upon your request, we will provide the EMMS2 service as set out in Att 4 to Schedule 1.
- 2.12 Upon your request, we will provide the Telstra Smart Messenger Trial as set out in Att 5 to Schedule 1.
- 2.13 Upon your request, we will provide the Telstra Mobile Network Security (T-MNS) service as set out in Att 6 to Schedule 1.
- 2.14 Upon your request, we will provide the Liberate service as set out in Att 7 to Schedule 1.
- 2.15 Optional services available at service level are set out in Att 8 to Schedule 1.

#### 3 TERM AND TERMINATION

- 3.1 This Service Schedule begins on the Service Start Date and continues for the Service Schedule Term unless terminated or renewed.
- 3.2 If during the Service Schedule Term:
  - (a) this Service Schedule is terminated under clause 7.9 or for any reason other than for our material breach: or
  - (b) this Agreement is terminated for any reason other than for our breach,

we may charge an amount equal to 25% of 1/3rd of the Minimum Spend per Quarter in clause 7.7 multiplied by the number of months (or part of a month) remaining in the Service Schedule Term. You acknowledge that this amount is a genuine pre-estimate of the loss we are likely to suffer.

#### 4 CALL ALLOWANCES

- 4.1 The included call allowances provided with your Corporate Mobile Plus Plan cannot be shared between any other services connected on your Corporate Mobile Plus account.
- 4.2 Any unused call allowances expire at the end of each month.

#### **MONTHLY CALL ALLOWANCE**

- 4.3 Your Corporate Mobile Plus Plan's monthly access charge may include a monthly allowance to use toward the following calls, messages, and data as set out in <a href="Part B Pricing Plans Corporate Plans of the Telstra Mobile Section of Our Customer Terms">Part B Pricing Plans Corporate Plans of the Telstra Mobile Section of Our Customer Terms</a> or in Att 1 to Schedule 1:
  - (a) most types of national direct dial voice calls;
  - (b) calls and SMS to most satellite phones;
  - (c) standard national SMS and MMS messages sent to mobile numbers on an Australian network within Australia:
  - (d) MessageBank® Standard diversion and retrieval calls in Australia;
  - (e) voice calls to 1800, 13, 1300, 11xx, 12xx numbers (excluding calls to Sensis® 1234, 12455 and 12456);
  - (f) video calls in Australia;
  - (g) diversion of calls to fixed numbers in Australia with an 02, 03, 07 or 08 area code and mobile numbers in Australia commencing with 04xx but excluding diversion to any other number;
  - (h) if you have a Corporate Mobile Plus Plan Basic \$20, eligible data usage in Australia and international direct dialling calls (including connection charges); and
  - (i) any other call types that we nominate from time to time,

#### (Eligible Usage).

4.4 Eligible Usage cannot be used for other call types including information calls, Call Answers, Memo and Phone Page, third party content calls, international calls and messages, international roaming calls and messages, premium SMS and MMS, reverse charges calls, calls to Sensis® 1234, 12455, 12456 and calls to 19xx, calls to Pivotel mobiles and any other calls or messages as determined by us.

#### INTERNATIONAL CALL ALLOWANCE

Your Corporate Mobile Plus Plan's monthly access charge may include a monthly allowance for voice calls and/or SMS to standard international numbers as set out in Part B – Pricing Plans – Corporate Plans of the Telstra Mobile Section of Our Customer Terms or in Att 1 to Schedule 1 (Monthly International Call Allowance). The call rates and terms that apply to international calls are set out in Part D – Other Call Types of the Telstra Mobile section of Our Customer Terms.

#### INTERNATIONAL ROAMING ALLOWANCE

- Your Corporate Mobile Plus Plan's monthly access charge may include an overseas roaming allowance for voice calls, SMS and/or data usage in Eligible Countries as set out in <a href="Part B Pricing Plans Corporate Plans of the Telstra Mobile Section of Our Customer Terms">Part B Pricing Plans Corporate Plans of the Telstra Mobile Section of Our Customer Terms</a> or in Att 1 to Schedule 1 (Monthly International Roaming Allowance).
- 4.7 If you exceed your Monthly International Roaming Allowance, subject to clause 4.1, you will be charged 3c/MB for any additional data usage in an Eligible Country and standard international roaming charges for all other usage and for all usage in countries other than Eligible Countries in accordance with the charges set out in <a href="Part I Heading Overseas International Roaming of the Telstra Mobile Section of Our Customer Terms">Part I Heading Overseas International Roaming of the Telstra Mobile Section of Our Customer Terms</a>.
- 4.8 The included allowances provided with your Corporate Mobile Plus Plan (including your Unlimited Monthly Call Allowance, your Monthly International Call Allowance and Monthly International Roaming Allowance (if any)) cannot be shared between any other services connected on your Corporate Mobile Plus account.

#### INTERNATIONAL ROAMING ACTIVATION

- 4.9 If automatic activation of International Roaming is selected in the Service Details, all mobile services connected by you to a Corporate Mobile Plus Plan will automatically receive International Roaming and will be able to make international direct dialling calls, unless we agree otherwise with you.
- 4.10 If automatic activation of International Roaming is not selected in the Service Details, you may activate International Roaming and international direct dialling capability on your individual mobile services by contacting us.
- 4.11 If International Roaming is activated on any of your existing mobile services, those mobile services will continue to receive International Roaming and international direct dialling capability when they are migrated to a Corporate Mobile Plus Plan even if automatic activation of International Roaming is not selected in the Service Details.

#### 5 DATA USAGE

#### FAIRPLAY POLICY FOR DATA USE ON CORPORATE MOBILE PLUS LOCAL, NATIONAL AND GLOBAL PLANS

- Your Corporate Mobile Plus Local, National and Global Plans include the data allowances specified in Att 1 to Schedule 1. These data allowances are subject to our FairPlay Policy applicable to Corporate Mobile Plus Local, National and Global Plans as set out in <a href="Part B Pricing Plans Corporate Plans of the Telstra Mobile Section of Our Customer Terms">Part B Pricing Plans Corporate Plans of the Telstra Mobile Section of Our Customer Terms</a>.
- In addition to our rights under the FairPlay Policy, if you exceed the Monthly Included Data Allowance in Australia for your Mobile Service on an Eligible Corporate Mobile Plus Local or National Plan each month for three consecutive months, we may move your service to an eligible Corporate Mobile Plus National or Global Plan of the same type with the next higher Minimum Monthly Access Charge. This change to your service will apply from the next billing month, without further notice to you.
  - For example: if you have a National Data SIM plan, and exceed your data allowance as described in this clause, we may move your service to a Global Data SIM plan.
- If we reasonably believe that you are in breach of our FairPlay Policy due to excessive data use, we reserve the right (but do not automatically) charge the following standard applicable retail rates for data use exceeding your FairPlay allowances on your Corporate Mobile Plus Local, National and Global Plans:
  - (a) 0.8c per Mb for data use in Australia; and
  - (b) our standard international roaming charges set out in <u>Part I Heading Overseas International</u>
    <u>Roaming</u> of the Telstra Mobile Section of Our Customer Terms for data use outside Australia.

#### DATA INCLUSIONS ON X-LARGE AND XX-LARGE DATA SIM BYO PLANS

- 5.4 X-Large and XX-Large Data SIM BYO Plans include the monthly data allowances specified in Att 1 to Schedule 1. Data allowances on these plans are not shareable.
- You will be charged for eligible data usage exceeding your monthly data allowances on X-Large and XX-Large Data SIM BYO Plans at the following standard applicable retail rates:
  - (a) 0.8c per Mb for data use in Australia; and
  - (b) our standard international roaming charges set out in Part I Heading Overseas International Roaming of the Telstra Mobile Section of Our Customer Terms for data use outside Australia.

#### COMMITTED DATA PLAN ADD-ONS FOR CORPORATE MOBILE PLUS PLANS

Your Corporate Mobile Plus Plans' monthly access charge does not include any data allowance for use in Australia (other than as set out in clause 4.3(h) and 5.1).

- You may select a Committed Data Plan in the Service Details. A Committed Data Plan is a month-to-month add-on to each of your Executive, Professional, Standard, Entry, Data SIM \$40 and Data SIM \$5 Eligible Corporate Mobile Plus Plans (Committed Data Plan), which includes an amount of eligible data for use each month (Monthly Data Allowance). Committed Data Plans are incompatible with Eligible Corporate Mobile Plus Local, National or Global Plans, Basic \$20, X-Large or XX-Large Plans. To avoid doubt, the selected Committed Data Plan is applied at the account level, and you cannot take up a different level Committed Data Plan for specific Mobile Services or Eligible Corporate Mobile Plus Plans.
- The monthly charge for Committed Data Plans and corresponding Monthly Data Allowance is set out in the Service Details and in Att 1 to Schedule 1. The monthly charge for your selected Committed Data Plan will be in addition to the monthly access charge for each of your Mobile Services on an applicable Corporate Mobile Plus Plan.
- Your Monthly Data Allowance under your nominated Committed Data Plan will be automatically pooled and shared with the Monthly Data Allowance of services on Eligible Corporate Mobile Plus Plans on the same account (Shared Monthly Data Allowance). Committed Data Plans are not applicable to Corporate Mobile Plus Local, National, Global or Basic \$20 Plans these plans cannot draw upon or contribute to the Shared Monthly Data Allowance.
- 5.10 You will be charged for eligible data usage exceeding your Shared Monthly Data Allowance based on a tiered structure for each Mobile Service as set out in Att 1 to Schedule 1 (PAYG Data Rates)

#### 6 TELSTRA FAIRPLAY POLICY

- Our FairPlay Policy (set out in <u>Part A General of the Telstra Mobile section of Our Customer Terms</u>) applies to all Corporate Mobile Plus Plans, except that the provisions pertaining to Excessive Use do not apply to any unlimited component of these plans.
- 6.2 For the purpose of Corporate Mobile Plus Local, National and Global Plans, we consider that use exceeding the allowances in Att 1 to Schedule 1 to be excessive use. When calculating data volumes for this purpose:
  - (a) where the volume of data transferred is not a whole number of kilobytes, it is rounded up to the next kilobyte at the earlier of the end of each session or 24 hours; and
  - (b) 1024 bytes = 1 kilobyte (kB) and 1024 kilobytes = 1 megabyte (MB).
- 6.3 In addition to our FairPlay Policy, you must not use, or allow others to use any service connected to an Corporate Mobile Plus Plan:
  - (a) as a point of interconnect for calls from overseas into Australia;
  - (b) in connection with any machine-to-machine applications (i.e. any automated telemetry, telematics or telemetrics application which links two or more systems or devices with a mobile data connection);
  - (c) to establish any point to point connections with another modem; or
  - (d) to send messages to any numbers that we reasonably believe have been set up to enable you or another person to commercially exploit our services.
- Any use of a Corporate Mobile Plus Plan in these ways is a material breach incapable of remedy and we may immediately suspend or cancel your service without notice to you.

#### 7 PRICING

7.1 All prices for the Services are described in this Service Schedule and any other fees are the applicable Our Customer Terms prices, unless otherwise set out in this Service Schedule.

- 7.2 The prices and discounts (if any) described in this Service Schedule will be effective from implementation into our billing systems.
- 7.3 All prices set out in this Service Schedule are GST inclusive, unless otherwise indicated.
- 7.4 Only Mobile Services that are connected to an Eligible Corporate Mobile Plus Plan are eligible for the prices and discounts set out in this Service Schedule.

#### MINIMUM NUMBER OF MOBILE SERVICES

- 7.5 The minimum number of Mobile Services that must be connected and remain connected to an Eligible Corporate Mobile Plus Plan during the Service Schedule Term is: 41 (Minimum Number of Mobile Services).
- 7.6 Corporate Mobile Plus Local, National and Global Plans are subject to a minimum number of 100 Mobile Services connected to an Eligible Corporate Mobile Plus Local, National or Global Plan during the Service Schedule Term.

#### **SPEND CONDITIONS**

- 7.7 The Minimum Spend per Quarter (excluding equipment charges) for all Mobile Services connected to an Ellgible Corporate Mobile Plus Plan is: \$11,059.09 (GST Exclusive) (Minimum Spend per Quarter). It excludes voice calls to international numbers and any roaming charges.
- 7.8 If you do not achieve at least 90% of the Minimum Number of Mobile Services and the Minimum Spend per Quarter, we may on 7 days' notice decrease or withdraw any off-tariff or discounted pricing for the relevant Service for any subsequent Quarters until you achieve in a subsequent Quarter 100% of the Minimum Number of Mobile Services and the Minimum Spend per Quarter (based on the previous off-tariff or discounted pricing).
- 7.9 If you do not achieve at least 70% of the Minimum Number of Mobile Services and the Minimum Spend per Quarter above, we may on 7 days' notice terminate this Service Schedule.

#### **ADDITIONAL USAGE FEES**

- 7.10 You acknowledge that:
  - (a) additional usage fees may apply in respect of your Mobile Services (for example, International calling charges, calls to Premium numbers) and that these fees may be:
    - (i) significant depending on the extent and nature of such usage; and
    - (ii) in excess of any pricing plan you have agreed with us; and
  - (b) it is your responsibility to manage your usage and associated fees consistent with any pricing plan agreed with us and by ensuring that your Mobile Services are connected to appropriate service plans.

#### 8 MOBILE HANDSET

- 8.1 For each Corporate Mobile Plus Plan, you must either:
  - (a) bring your own compatible mobile handset; or
  - (b) purchase one from us.

#### MRO BONUS CREDIT

You may purchase an eligible mobile handset on a 24 month Mobile Repayment Option (MRO) for any Mobile Service on an Eligible Corporate Mobile Plus Plan (excluding Basic \$20 Plans).

- 8.3 The MRO contributes towards the upfront purchase price of an eligible mobile handset or device and any eligible mobile accessories. Under the MRO, we allow approved customers to repay that MRO, less an MRO Bonus Credit (if any), by monthly instalments over a 24 month period.
- 8.4 If you purchase an eligible mobile handset on an MRO as described in clause 8.2 above and your Corporate Mobile Plus Plan and MRO start on the same day, you may receive a credit (MRO Bonus Credit). Your MRO Bonus Credit will apply each month for the 24 month minimum term of your MRO. The amount of the MRO Bonus Credit will depend on the eligible handset and the value of the Eligible Corporate Mobile Plus Plan you choose.
- 8.5 Your Monthly Repayment Option shown on your bill will be after the MRO Bonus Credit has been applied to your account.
- 8.6 If you move to a lower Corporate Mobile Plus Plan, a lower Committed Data Plan (including moving to PAYG), or cancel your Corporate Mobile Plus Plan or your MRO, you will no longer be entitled to the MRO Bonus Credit and you must pay the balance of the remaining monthly MRO amount without the benefit of the MRO Bonus Credit.
- 8.7 The MRO terms and conditions are further set out in Part C Special Promotions of the Telstra Mobile Section of Our Customer Terms.

#### 9 ORDERING AND MOBILE SERVICES PROCUREMENT

- 9.1 You may order Corporate Mobile Plus Plans from us by giving us the minimum information we require to provision a Mobile Service by the application methods we make available to you. We are not bound to accept your order.
- 9.2 Any Mobile Service you order during the Service Schedule Term will be governed by this Agreement (including this Service Schedule), the relevant parts of Our Customer Terms and any other supplementary terms and conditions that apply to your participation in special promotions or campaigns that we may provide to you at the time you order Mobile Services.
- 9.3 Unless there is a Specified Dealer selected in the Service Details, you must order Mobile Services exclusively through the mobile services procurement method specified in the Service Details. If there is a Specified Dealer selected in the Service Details, you acknowledge that you intend to use the Specified Dealer for procuring equipment and Mobile Service connections, but that you are under no obligation to do so.

#### 10 DEFINITIONS

10.1 In this Service Schedule, unless otherwise indicated:

BYO Plan means the subset of Corporate Mobile Plus Plans including Local BYO \$55, Local Data SIM BYO \$55, National BYO \$85, National Data SIM BYO \$85, Global BYO \$145, Global Data SIM BYO \$145, X-Large Data SIM BYO and XX-Large Data SIM BYO.

Committed Data Plan has the meaning set out in clause 5.7.

Corporate Mobile Plus Plan has the meaning set out in Part B - Pricing Plans - Corporate Plans of the Telstra Mobile Section of Our Customer Terms.

Eligible Corporate Mobile Plus Plan means any of the Corporate Mobile Plus Plans nominated in the Service Details, and any Corporate Mobile Plus Plan that has equal or greater monthly spend to those nominated in the Service Details.

Eligible Countries has the meaning set out in Part B – Pricing Plans – Corporate Plans of the Telstra Mobile Section of Our Customer Terms.

**Existing Eligible Mobile Service** means any Mobile Service that was connected by you before the Service Start Date to an Corporate Mobile Plus Plan or any other Telstra mobile plan that we tell you in writing is an "Existing Eligible Mobile Service" for the purpose of this Service Schedule.

**Global Plan** means the subset of Corporate Mobile Plus Plans including Global \$160, Global Data SIM \$160, Global BYO \$145, and Global Data SIM BYO \$145.

International Roaming has the meaning set out in Part I – Heading Overseas – International Roaming of the Telstra Mobile Section of Our Customer Terms.

**Local Plan** means the subset of Corporate Mobile Plus Plans including Local \$75, Local Data SIM \$75, Local BYO \$55 and Local Data SIM BYO \$55.

**Mobile Service** is a public mobile telecommunications service (as defined by section 32 of the Telecommunications Act (Cth)) connected to Telstra Mobile Network.

Monthly Data Allowance has the meaning set out in clause 5.7.

**National Plan** means the subset of Corporate Mobile Plus Plans including National \$100, National Data SIM \$100, National BYO \$85, and National Data SIM BYO \$85.

Quarter means a full three calendar months based on the financial year (which begins on the first day of July in any calendar year).

**Shared Monthly Data Allowance** has the meaning set out in clause 5.9.

**Spend** means the GST exclusive amount of money that we bill you for your Mobile Services on your Eligible Corporate Mobile Plus Plans.

## Att 2 to Schedule 1 - Inclusions and Pricing

#### 1 CORPORATE MOBILE PLUS PLAN INCLUSIONS

1.1 The charges and allowances applicable to the Corporate Mobile Plus Plans are set out in the tables below and are described in more detail in <a href="Part B - Pricing Plans - Corporate Plans of the Telstra Mobile Section of Our Customer Terms">Part B - Pricing Plans - Corporate Plans of the Telstra Mobile Section of Our Customer Terms</a>.

Charges and Allowances	Basic	Entry	Standard	Professional	Executive	Data SIM	Data SIM	X-Large Data SIM BYO	XX-Large Data SIM BYO
Minimum monthly access charge	\$20	\$40	\$60	\$80	\$120	\$5	\$40	\$350	\$500
Monthly Allowance for Eligible Usage	\$20	Unlimited	Unlimited	Unlimited	Unlimited	N/A	N/A	N/A	N/A
Standard National Calls (voice)	10c/min	Unlimited	Unlimited	Unlimited	Unlimited	N/A	N/A	N/A	N/A
Standard National SMS/MMS	10c/msg	Unlimited	Unlimited	Unlimited	Unlimited	N/A	N/A	N/A	N/A
MessageBank® diversion and retrieval	10c/min	Unlimited	Unlimited	Unlimited	Unlimited	N/A	N/A	N/A	N/A
Monthly allowance for standard International calls, SMS and MMS from Australia	N/A	N/A	N/A	Unlimited	Unlimited	N/A	N/A	N/A	N/A
International Roaming Allowance in Eligible Countries (voice and SMS)	N/A	N/A	N/A	N/A	Unlimited	N/A	N/A	N/A	N/A
Monthly Included Data Allowance for use in Australia	N/A	N/A	N/A	N/A	N/A	N/A	N/A	200GB (not shareable)	300GB (not shareable)
International Roaming Allowance in Eligible Countries (data)	N/A	N/A	N/A	N/A	2GB	N/A	N/A	N/A	N/A

Charges and Allowances	Global	Giobal Data SIM	Global BYO	Global Data SIM BYO	National	National Data SIM	National BYO	National Data SIM BYO	Local	Local Data SIM	Local BYO	Local Data SIM BYO
Minimum monthly access charge	\$160	\$160	\$145	\$145	\$100	\$100	\$85	\$85	\$75	\$75	\$55	\$55
Monthly Allowance for Eligible Usage	Unlimited	N/A	Unlimited	N/A	Unlimited	N/A	Unlimited	N/A	Unlimited	N/A	Unlimited	N/A
Monthly Allowance for Standard National Calls, SMS and MMS	Unlimited	N/A	Unlimited	N/A	Unlimited	N/A	Unlimited	N/A	Unlimited	N/A	Unlimited	N/A
MessageBank® diversion and retrieval	Unlimited	N/A	Unlimited	N/A	Unlimited	N/A	Unlimited	N/A	Unlimited	N/A	Unlimited	N/A
Monthly allowance for standard international calls, SMS and MMS from Australia	Unlimited	N.A	Unlimited	N/A	Unlimited	N/A	Unlimited	NA	Y/N	NA	N/A	N/A
Monthly Included Data Allowance for use in Australia	FairPlay Policy (60GB)	FairPlay Policy (80GB)	FairPlay Policy (70GB)	FairPlay Policy (90GB)	FairPlay Policy (20GB)	FairPlay Policy (30GB)	FairPlay Policy (30GB)	FairPlay Policy (40GB)	FairPlay Policy (8GB)	FairPlay Policy (15GB)	FairPlay Policy (8GB)	FairPlay Policy (15GB)
International Roaming Allowance in Eligible Countries (voice and SMS)	Unlimited	N/A	Unlimited	NA	N/A	N/A	N/A	N/A	N.A	N/A	N/A	N/A
International Roaming Allowance in Eligible Countries (data)	FairPlay Policy (2GB)	FairPlay Policy (2GB)	FairPlay Policy (2GB)	FairPlay Policy (2GB)	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A

Notes:

1. Charges for Eligible Usage under the Basic \$20 plan are set out in Part B - Pricing Plans - Congorate Plans of the Teistra Mobile Section of Our Customer Terms

2. Where there is no monthly international and roaming allowances tactuded in the Corporate Mobile Plus Plan, standard rates apply - see:

Part D - Other Call Types of the Teistra Mobile section of Our Customer Terms

Part E - SMS Messages and Email of the Telstra Mobile section of Our Customer Terms

3. Unlimited Standard Calls and Messages in Australian fixed and mobile numbers, Unlimited Monthly International Call Allowance, Unlimited Monthly International Roaming Allowance, and Monthly Included Data Allowance where applicable, are subject to Our FairPlay Policy as amended by the applicable section Part B - Pricing Plans - Concorate Plans of the Teistra Mobile Section of Our Customer Terms

4. Local, National, Global, X-Large Data SIM BYO And XX-Large Data SIM BYO Plans include the data allowances set out in the table above. All other Corporate Mobile Plus Plans do not include a data allowance for use in Australia, but this may be added to certain eligible plans with a Committed Data Plan add-on. Basic \$20 plans are always charged at PAYG Data Rates below.

#### 2 DATA RATES

- 2.1 The monthly charge for Committed Data Plans and corresponding Monthly Data Allowance is set out in the table below, and will be charged at the tier selected in the Service Details.
- 2.2 Eligible data usage exceeding your Shared Monthly Data Allowance will be charged the tiered rates set out in the table below, at the row applicable to the Committed Data Plan applied to the Mobile Service using the excess data. If no Committed Data Plan has been applied, PAYG rates apply.

Monthly Data	Committed Data Plan minimum	Shared Monthly Data	Tiered Data Rate (Per MB or part thereof) applicable to the Data Usage in excess of the Shared Monthly Data Allowance						
Allowance	monthly charge	Allowance (GB)	0-1GB	>1GB to 2GB	>2GB to 3GB	>3GB to 4GB	>4GB to 5GB	>5GB	
PAYG (Basic \$20)	N/A	N/A	3.0c/MB	3.0c/MB	3.0c/MB	3.0c/MB	3.0c/MB	3.0c/MB	
PAYG (Entry \$40, Standard \$60, Professional \$80, Executive \$120, Data SIM \$5 or Data SIM \$40)	N/A	N/A	2.0c/MB	1.5c/MB	1.2c/MB	1.0c/MB	0.9c/MB	0.8c/MB	
Committed Data Plan (1GB)	\$15	1GB x Service(s)*	1.5c/MB	1.2c/MB	1.0¢/MB	0.9c/MB	0.8c/MB	0.8c/MB	
Committed Data Plan (2GB)	\$24	2GB x Service(s)*	1.2c/MB	1.0c/MB	0.9c/MB	0.8c/MB	0.8c/MB	0.8c/MB	
Committed Data Plan (3GB)	\$30	3GB x Service(s)*	1.0c/MB	0.9c/MB	0.8c/MB	0.8c/MB	0.8c/MB	0.8c/MB	
Committed Data Plan (4GB)	\$36	4GB x Service(s)*	0.9c/MB	0.8c/MB	0.8c/MB	0.8c/MB	0.8c/MB	0.8c/MB	
Committed Data Plan (5GB)	\$40	5GB x Service(s)*	0.8c/MB	0.8c/MB	0.8c/MB	0.8c/MB	0.8c/MB	0.8c/MB	
Committed Data Plan (7.5GB)	\$45	7.5GB x Service(s)*	0.8c/MB	0.8c/MB	0.8c/MB	0.8c/MB	0.8c/MB	0.8c/MB	
Committed Data Plan (10GB)	\$50	10GB x Service(s)*	0.8c/MB	0.8c/MB	0.8c/MB	0.8c/MB	0.8c/MB	0.8c/MB	
Local, National and Global Plans		ا		N/A – FairPts	ay Policy applic	es		,	
X-Large and XX- Large BYO Data SIM plans		These plans in			vance (see cla charged at 0.80		not shareable.		

<sup>&</sup>quot;Service(s)" means any Mobile Services connected to a Corporate Mobile Plus Plan and a Committed Data Plan on the same account in a billing month.

## Att 3 to Schedule 1 - Mobility Fleet Care

#### 1 TELSTRA MOBILITY FLEET CARE SERVICES PRICING

SERVICE	PRICING (CHARGE PER MOBILE SERVICE PER MONTH)
Telstra Mobility Fleet Care with Mobility Fleet Managed Billing and Reporting System	\$2.20

## 2 TELSTRA MOBILITY FLEET CARE WITH MOBILITY FLEET MANAGED BILL REPORTING SYSTEM

- 2.1 Upon your request, we will provide you the Telstra Mobility Fleet Care Service with Mobility Fleet Managed Bili Reporting System described in <a href="Part J">Part J</a> Enhanced Business Services of the Telstra Mobile section of Our Customer Terms.
- 2.2 By giving us 30 days written notice, you may, at any time:
  - (a) cancel your access to the Mobility Fleet Managed Bill Reporting System and retain your Mobility Fleet Care Service; or
  - (b) cancel your Mobility Fleet Care Service, including Mobility Fleet Managed Bill Reporting System.

## Att 4 to Schedule 1 - Telstra Mobile Device Management

#### 1 TELSTRA MOBILE DEVICE MANAGEMENT

- 1.1 The Mobile Device Management (MDM) Platform is a dedicated hosted platform that allows the management of Registered Devices including remotely change settings, deploy updates, install software and secure the Registered Devices (including remotely erasing data). Definitions, eligibility requirements and terms of use of MDM are set out in <a href="Part G Data">Part G Data</a>
  Services of the Telstra Mobile section of Our Customer Terms.
- 1.2 You may choose one of two different T-MDM Platforms for use with your Mobile Services:
  - (a) T-MDM Shared Platform, powered by Airwatch; or
  - (b) T-MDM Dedicated Platform, powered by Citrix.
- 1.3 Upon request, and subject to the eligibility criteria, we will provide the selected T-MDM Platform:
  - (a) at no additional charge for your Mobile Services connected on any Eligible Corporate
    Mobile Plus Plan excluding Basic \$20 Plans; and
  - (b) for any other Registered Device (including your Mobile Services on Basic \$20 Plans), at the fee set out in Part G Data Services of the Telstra Mobile section of Our Customer Terms.
- 1.4 The T-MDM Dedicated Platform is subject to a minimum of 300 Registered Devices. For any month that you have less than 300 Registered Devices on your MDM service, we may, upon 7 days' notice:
  - (a) charge you the current monthly fee set out in Part G Data Services of the Telstra

    Mobile section of Our Customer Terms per Registered Device on your MDM service
    that month (despite 1.3(b));
  - (b) suspend your MDM services; or
  - (c) terminate your MDM services, in which case your users may lose their company settings on their handsets and any information, document or content uploaded in the MDM platform.
- 1.5 Some of the MDM features include access to work email, calendar, contacts and other work resources on Registered Devices.
- Your users must opt-in and set up their Registered Device, including authenticating with the MDM Platform, before you will be able to use MDM features in connection with their Registered Device.
- 1.7 Your users may be required to install third party software on their Registered Device to use some or all MDM features. The third party software vendors may impose additional terms on the use of that software, and you and your users must agree to those terms.
- 1.8 Registered Devices must be turned on and connected to the internet to access MDM features, including services remotely initiated by your nominated administrators (such as security response features such as remote deletion of corporate data from the device).
- 1.9 Registered Device means your user's personal compatible device registered on your MDM service.

## Att 5 to Schedule 1 - Enterprise Mobility Managed Service

#### 1 ENTERPRISE MOBILITY MANAGED SERVICE

- 1.1 Our Enterprise Mobility Managed Service 2 (EMMS 2) provides a managed support layer to monitor, manage, maintain and provide support for your T-MDM Shared Platform (powered by AirWatch), and through it, provide end user support for your Supported Devices.
- 1.2 We will provide the Service Desk functionality of EMMS 2 on the terms set out in <a href="Part J">Part J</a>
  (Enhanced Services) of the Telstra Mobile section of Our Customer Terms, as varied by this Attachment. Your T-MDM Shared Platform (powered by AirWatch) is the Enterprise Mobility Platform (EMP) for the purpose of your EMMS 2 service.
- 1.3 To avoid doubt, additional EMMS 2 functionality such as device fleet management, 24/7 support, and standard or enterprise service management, and any EMMS 2 services in connection with an alternative Enterprise Mobility Platform, are not included unless taken up separately.
- 1.4 We will provide the setup and implementation services for your EMMS 2 service described in the attached Statement of Work on the terms set out in the <u>Professional Services section of</u> <u>Our Customer Terms</u>.

#### 2 EMMS 2 DISCOUNT

- 2.1 We will provide the End User Service Desk functionality of EMMS 2, subject to a minimum 100 Supported Devices:
  - at no additional cost for Supported Devices on a Corporate Mobile Plus Plan with an undiscounted monthly access charge of \$60 (GST included) or above, excluding Local Plans; and
  - (b) at no additional cost for Supported Devices on an Entry \$40 plan, if you have taken up and maintain a 5GB Committed Data Plan or above (excluding any Bonus Data allowance); and
  - (c) for all other Corporate Mobile Plus Plans at the fees set out in <u>Part J Enhanced</u>
    <u>Services of the Telstra Mobile section of Our Customer Terms.</u>

#### (EMMS Discount)

- 2.2 Your EMMS Discount is subject to your compliance with your obligation to achieve the Minimum Number of Mobile Services and Minimum Spend per Quarter. If following our assessment of your compliance with those obligations, you fail to achieve the Minimum Number Mobile Services and Minimum Spend per Quarter, then we may by notice to you either:
  - (a) charge you the current monthly fees set out in <u>Part J- Enhanced Business Services</u> of the <u>Telstra Mobile section of Our Customer Terms</u> per EMMS 2 service, and we may also require you to reimburse us for the EMMS Discount paid to you;
  - (b) suspend your EMMS 2 services; or
  - (c) terminate your EMMS 2 services, in which case your users may lose your ability to contact the Service Desk.
- 2.3 If this Service Schedule is terminated for any reason other than for our material breach you must reimburse us any EMMS Discount credited to you.

You may also purchase additional EMMS 2 services as set out in <u>Part J- Enhanced Business</u> <u>Services of the Telstra Mobile section of Our Customer Terms</u> .	

# Att 6 to Schedule 1 – Telstra Smart Messenger 12 Month Trial

#### 1 TELSTRA SMART MESSENGER SERVICES

- Telstra's Integrated Messaging (**TIM**) platform, and specifically Telstra Smart Messenger, provides an encrypted, end-to-end mobile collaboration solution. Definitions, eligibility requirements and terms of use of **TIM** are set out in are set out in <u>Part J- Enhanced Business Services of the Telstra Mobile section of Our Customer Terms</u>.
- 1.2 Upon request, for the first 12 months from the Service Start Date (**Trial Period**), we will provide Telstra Smart Messenger and the associated TIM platform:
  - (a) for your Mobile Services connected on an Eligible Corporate Mobile Plus Basic \$20 Plan, at the applicable Our Customer Terms prices; and
  - (b) subject to 1.2(a), for your Mobile Services connected on any other Eligible Corporate Mobile Plus Plans, we will waive the monthly licensing fee for Telstra Smart Messenger.
- 1.3 From conclusion of the Trial Period, we will continue to provide Telstra Smart Messenger and the associated TIM platform on a month-to-month basis, on the terms and at the fees set out in Part J- Enhanced Business Services of the Telstra Mobile section of Our Customer Terms.
- 1.4 Set up and training additional to the services described above will be at additional cost.
- 1.5 Unless agreed with you in writing, all prices for the Telstra Integrated Messaging Services and any other fees are the applicable Our Customer Terms prices.

# Att 7 to Schedule 1 – Telstra Mobile Network Security (T-MNS)

#### 1 TELSTRA MOBILE NETWORK SECURITY (T-MNS)

- Telstra Mobile Network Security (T-MNS) monitors Telstra business postpaid mobile services with a 10 digit account number where those services are used in a mobile device that are connected and remain connected to the Telstra Mobile Network and has mobile data access (T-MNS Eligible Service). T-MNS monitors data packets and network signalling of T-MNS Eligible Services and matches this traffic to known malware signatures (Security Threat). When a Security Threat is identified for a T-MNS Eligible Service, Telstra will publish an alert on a web portal with details of that Security Threat for you to access and review (Alert).
- 1.2 We will provide Telstra Mobile Network Security (T-MNS) on the terms set out in Part J

  (Enhanced Services) of the Telstra Mobile section of Our Customer Terms, as varied by this Attachment.

#### 2 T-MNS DISCOUNT

- 2.1 We will waive the T-MNS Service Fee (monthly charge per service) for each Mobile Service on a Corporate Mobile Plus plan (excluding Basic \$20 plans) that takes up T-MNS.
- 2.2 To avoid doubt, the T-MNS Monthly Base Fee (monthly charge per customer) remains payable.