



CREATED BY:

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PROGRAM STUDI MANAJEMEN INFORMATIKA

JURUSAN TEKNOLOGI INFORMASI

POLITEKNIK NEGERI MALANG

2020

SUMMARY

Experienced PMP with a background in Information Technology with 2+ years Experience growing revenue for Berkeley-based electronics firm. Seeking to leverage leadership expertise as project manager for London. IT Consultant in Grant Thornton International in 2017. Marketing Managers at the Beckman Coulter Life Sciences for 2 Years Experience. Entrepreneur at SteamServe for 3+ years Experience. Chief Client Officer in Anser Advisory with 3 years experience.

WORK EXPERIENCE

CHIEF CLIENT OFFICER

January 2013- November 2016

ANSER ADVISORY

- Managed the highly successful Lean Training project for 1 years, Improved quality by 42%, cut lead times 18%, cut cost 40%.
- Implementing capital activity in the public and private sector for over than 2 years in a wide range of senior.
- Specializes in working with clients to develop services and solutions that integrate service previously provided by multiple vendors to drive efficiencies and desired outcomes.
- Serving alongside executive board members.
- Creating customer loyalty programs and offering customer success training for employees.

IT CONSULTANT

February 2017 – June 2017

GRANT THORNTON INTERNATIONAL

- Producing detailed reports on the efficacy of the technology.
- Analyzing a company's IT system and infrastructure.
- Implementing technological solutions to solve business problems.
- Provide strategic guidance to clients with regard to technology.

MARKETING MANAGERS

November 2017 – August 2019

BECKMAN COULTER LIFE SCIENCES

- Optimizing marketing strategies.
- Managing the marketing department's budget and staff for 1 year.
- Promoting brand at trade shows and major industry-related events.
- Creating promotional information to drive business.
- Troubleshooting marketing campaigns that are not performing well.

ENTREPRENEUR

January 2015 – October 2018

- Hiring talent
- Overcoming Bureaucracy
- Obtaining financing
- Develop business

SKILLS

- Problem-Solving
- Leadership
- Organizational
- Time Management
- Computer
- Communication
- Project Management
- Calmness under pressure

EDUCATION

Bachelor of Science – Computer Sciences

BERKELEY UNIVERSITY

Bachelor's Degree in Digital Business

UNIVERSITY OF CAMBRIDGE

AWARDS AND ACCOLADES

- Best Marketing Strategies at the Northeast Lean Conference in 2017.

Organized

- Entrepreneur of the Year at IBA (International Business Awards) in 2017.
- Marketing Departement at IBA (International Business Awards) in 2019.
- Chief Client Officer of the Year At CCO (Chief Customer Officers) in 2015.

CERTIFICATE

August 2018 – Entrepreneur University

March 2018 - Project Management Professional

March 2017 – IT Consultant Certification

February 2017 – Sales Management Certification

September 2015 - Decisioning Consultant

March 2015 – CAPM Project Management Institute

January 2013 – American Certification Institute

February 2009 – Product Management Certifying Board

LANGUAGE

- English
- German
- Japanese
- Indonesian
- Spanish

REFERENCE

- [Best Project Manager Resume Examples 2021 \[Template & Guide\] \(zety.com\)](#)
- [Skills for a Resume Employers Will Actually Read \(With Examples!\) | Robert Half](#)
- [Licenses & Certifications on a Resume \(Sample & Easy Tips\) \(zety.com\)](#)
- [Ultracentrifuges from Beckman Coulter - Beckman Coulter](#)
- [Best Project Manager Resume Examples 2021 \[Template & Guide\] \(zety.com\)](#)
- [How to List Certifications on a Resume \(With Examples\) \(resumelab.com\)](#)
- [Skills for a Resume Employers Will Actually Read \(With Examples!\) | Robert Half](#)
- [Who We Are - Anser Advisory](#)
- [IT Consultant Job Description \(betterteam.com\)](#)

- [What does an IT-consultant actually do? - Quora](#)
- [What does a marketing manager do? - CareerExplorer](#)
- [What's it like being a marketing manager? | CareerBuilder](#)