

# Introduction to Microeconomics

## Producer Surplus

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# Producer Surplus

- Producer surplus is the difference of the amount a seller **recieved** from selling the good and the cost of producing the good → measures the benefits of suppliers/sellers
- Producer surplus is measured using the supply curve
- Producer Surplus shows the benefits received by the sellers/suppliers/producers

# Willingness to Sell

- Willingness to sell (WTS): Minimum amount the seller would be willing to receive
- WTS measures the cost associated with producing the good or service

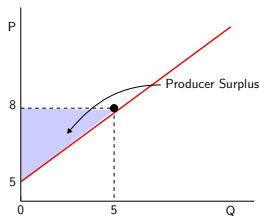
Producer Surplus (PS) = Amount Received - Cost (or WTS)

You would not sell a soft beverage less than 12tk. You sold a bottle at 15tk. How much would be the producer surplus?

# Graphical Representation

- 1 Using supply curve to measure the Producer Surplus (PS)
- 2 The area under the received price and above the minimum price that you are willing to sell at depicts your PS

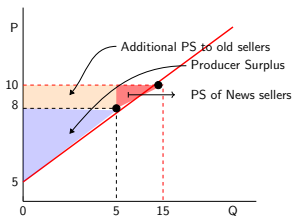
# Graphs



Calculate the Producer Surplus.

Formula:  $\frac{1}{2} \times \Delta \text{ Price} \times \text{Quantity Supplied}$

# Graphs



Calculate the (i) New PS, (ii) Additional PS to Old Sellers (old quantity supplied) and (iii) PS to New Sellers (Additional quantity supplied).

Formula: (i)  $\frac{1}{2} \times \Delta \text{ Price} \times \text{Quantity Supplied}$

(ii) Change in Market Price  $\times$  Quantity Supplied of Old suppliers

(iii)  $\frac{1}{2} \times \Delta \text{ Market Price} \times \text{Change in Quantity Supplied}$