






EMILY YETSKO

Results-driven professional with over a decade of expertise in sales, management, and product development. Successfully pivoted into the dynamic tech industry, showcasing proficiency in HTML, CSS, JavaScript, and Ruby on Rails, with ongoing mastery in Typescript and React. Recognized for adept problem-solving abilities honed through experiences in both startup and corporate environments. Eager to contribute to a collaborative and growth-oriented setting that fosters continuous learning and development.

 emilyyetsko@gmail.com
 + 1-607-229-5156
 emilyyetsko.com
 [emily-yetsko](https://www.linkedin.com/in/emily-yetsko)
 [eyetsko](https://github.com/eyetsko)

Work Experience

Frontend Developer | ReDi School - Berlin, DE Aug 2023 - Current

- Design TypeScript and React frontend solutions for digital inclusion at non-profit offering free tech education to migrants and marginalized individuals.
- Utilize MongoDB to enhance data functionality in web applications.
- Collaborate on culturally sensitive web designs within a supportive team.

Teaching Assistant | Le Wagon - Berlin, DE Aug 2023 - Current

- Help students learn web development fundamentals, working on projects utilizing Ruby on Rails, JavaScript, and SQL.

Project Manager | Absolutely Specialized - Ithaca, NY Mar 2021 - Jan 2023

- Fostered new client relationships, contributing to a 20% business growth.
- Conducted strategic site visits to plan project scopes and provide precise cost forecasts.
- Crafted detailed project proposals, incorporating job layouts and cost breakdowns.
- Executed energy efficiency rebate assessments (NYSERDA) for optimized project benefits.
- Managed end-to-end project accounts, including invoicing, cost calculations, and coordination of discounts, rebates, and deposits.

Production Manager | Insider Creations - NY, NY Sep 2020 - Dec 2021

- Led a cross-functional team to execute projects seamlessly, co-creating an efficient product development lifecycle.
- Collaborated closely with marketing and sales teams to drive strategic business expansion.
- Proactively managed client relationships, ensuring satisfaction through timely updates and issue resolution.
- Streamlined processes using PLM tools for proposals, product development, and sales activities.
- Successfully expanded KPIs within the EOS management system and strategically planned seasonal growth based on client habits and market research.

Account Manager | ITW - NY, NY Jan 2017 - Sep 2020

- Propelled sector sales by 25% in 2019, managing a portfolio of 30 clients.
- Innovatively curated collections based on client profiles and market trends to drive sales.
- Led the development of custom products, contributing to product portfolio enhancement.
- Skillfully navigated the T+A Calendar, overseeing inquiries to delivery, negotiating pricing and terms.
- Orchestrated cross-country collaboration with teams in 7 countries.
- Acted as the main point of contact for clients, ensuring seamless communication and a client-centric approach.

Education History

Le Wagon, Full-Stack Web Development(400 hrs)
2023 | Berlin, DE
HTML, CSS, JS, Vue, React, SQL, Ruby on Rails

SheCodes, Front-End Development
2022 | Online
HTML, CSS, JS, React

Fashion Institute of Technology, BS Merchandising Management
2013-2016 | NYC

Relevant Skills

- HTML, CSS, SCSS, Javascript, React, TypeScript, Vue, Ruby on Rails, SQL, JSON, APIs, MongoDB
- VSCode, Github, Figma, Asana, Jira, Airtable, Sharepoint, MS Dynamics, Excel
- Project Management, Teamwork, Problem-solving, Dependability, Customer Service

Volunteer Work

- **Frontend Development Teacher**, ReDi School Berlin - Current
- **Team Lead**, WeAreDevelopers Conference - 2023
- **ESL Teacher**, MiCasa Resource Center - 2022