





Stakeholders

Stakeholders

The people, groups, or organizations who affect or are affected by a software system.

Recognized

Represented

Involved

In Agreement

Satisfied for Deployment

Satisfied in Use

1/6

2/6

3/6

4/6

5/6

6/6

Stakeholders

Represented

Responsibilities agreed

Representatives authorized

Collaboration approach agreed

Way of working supported & respected

2/6

Stakeholders

In Agreement

Minimal expectations agreed

Rep's happy with their involvement

Rep's input valued

Team's input valued

Priorities clear & perspectives balanced

4/6

Stakeholders

Involved

Representatives assist the team

Timely feedback and decisions provided

Changes promptly communicated

3/6

Stakeholders

Recognized

Stakeholder groups identified

Key stakeholder groups represented

Responsibilities defined

1/6

Opportunity

The set of circumstances that makes it appropriate to develop or change a software system.

Identified

Solution Needed

Value Established

Viable

Addressed

Benefit Accrued

1/6

Opportunity

Identified

Idea behind opportunity identified

At least one investing stakeholder interested

Other stakeholders identified

1/6

Requirements

What the software system must do to address the opportunity and satisfy the stakeholders.

Conceived

Bounded

Coherent

Acceptable

Addressed

Fulfilled

1/6

Opportunity

Solution Needed

Solution identified

Stakeholders' needs established

Problems and root causes identified

Need for a solution confirmed

At least one solution proposed

2/6

Opportunity

Value Established

Opportunity value quantified

Solution impact understood

System value understood

Success criteria clear

Outcomes clear and quantified

3/6

Requirements

Conceived

Stakeholders agree system is to be produced

Users identified

Funding stakeholders identified

Opportunity clear

1/6

Requirements

Bounded

Development stakeholders identified

System purpose agreed

System success clear

Shared solution understanding exists

Requirement's format agreed

Requirements management in place

Prioritization scheme clear

Constraints identified & considered

Assumptions clear

2/6

Opportunity

Viable

Solution outlined

Solution possible within constraints

Risks acceptable & manageable

Solution profitable

Reasons to develop solution understood

Pursuit viable

4/6

Opportunity

Addressed

Opportunity addressed

Solution worth deploying

Stakeholders satisfied

5/6

Requirements

Coherent

Requirements shared

Requirements' origin clear

Rationale clear

Conflicts addressed

Essential characteristics clear

Key usage scenarios explained

Priorities clear

Impact understood

Team knows & agrees on what to deliver

3/6

Requirements

Acceptable

Acceptable solution described

Change under control

Value to be realized clear

Clear how opportunity addressed

Testable

4/6

Opportunity

Benefit Accrued

Solution accrues benefits

ROI acceptable

6/6

Requirements

Addressed

Enough addressed to be acceptable

Requirements and system match

Value realized clear

System worth making operational

5/6

Requirements

Fulfilled

Stakeholders accept requirements

No hindering requirements

Requirements fully satisfied

6/6



Way of Working

In Use

Practices & tools in use

Regularly inspected

Adapted to context

Supported by team

Feedback mechanisms in place

Practices & tools support collaboration

3/6

Team

Performing

Consistently meeting commitments

Continuously adapting to change

Addresses problems

Rework and backtracking minimized

Waste continuously eliminated

4/5

Team

Formed

Enough members recruited

Roles understood

How to work understood

Members introduced

Individual responsibilities accepted and aligned to competencies

Members accepting work

External collaborators identified

Communication mechanisms defined

Members commit to team

2/5