

# F5 & HashiCorp

SMOKE THE COMPETITION



# CONGRATULATIONS

## LEADERBOARD

Name	Partner	Total Points
Colby Canutt	Optiv	1200
Justin Stevens	Bridge Data	1200
Dave Unger	InterVision	800

# Checkpoint 3 - Review

**Question:** How many pool members was Eric able to quickly scale up to at the end of the video using Consul Terraform Sync?

Answer - 100

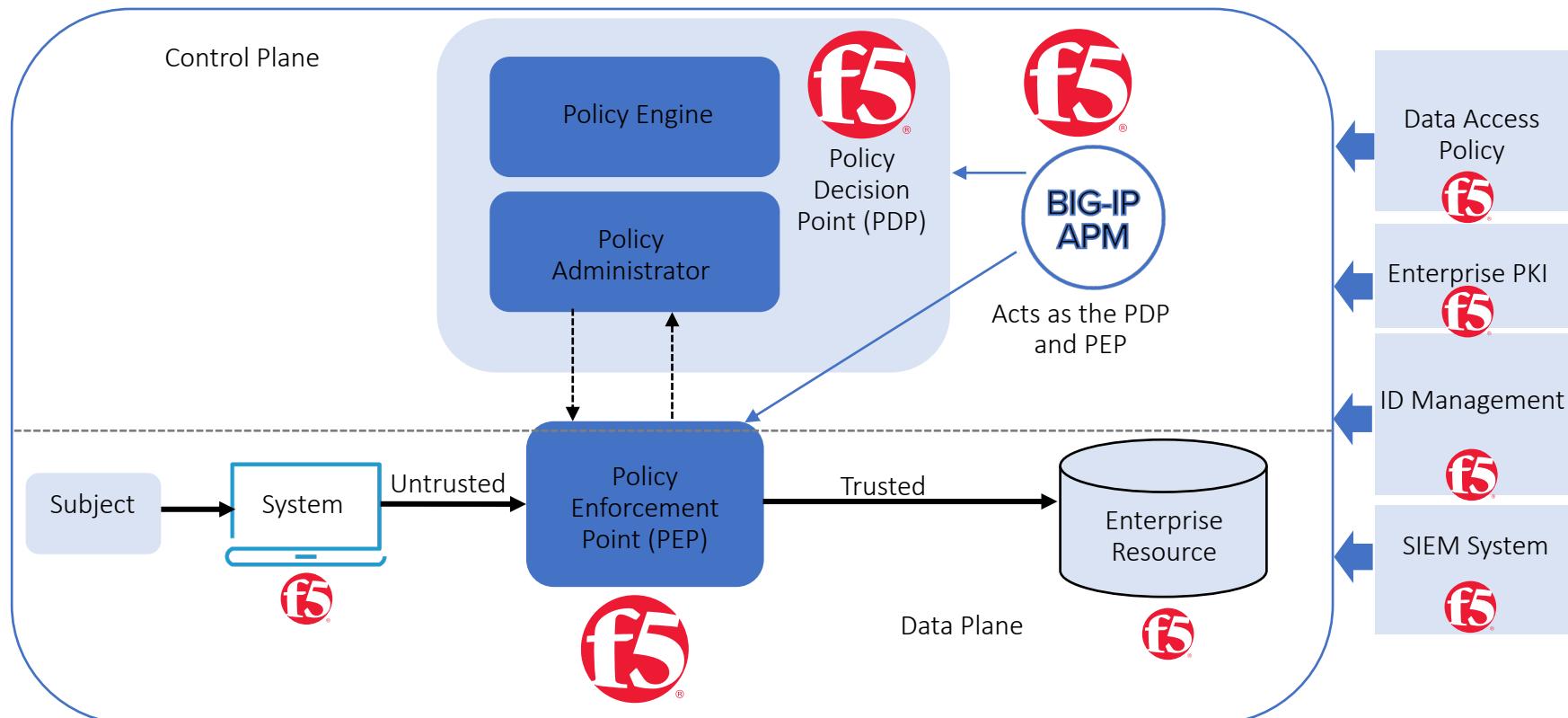
**Question:** What did James forget to do?

Answer: He forgot to show the app actually working.

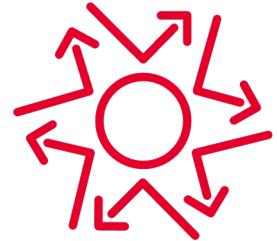


# F5 Security Strategy for Zero Trust

## F5 in the NIST Zero Trust Architecture



# F5 addressing Zero Trust Threats



DoS / DDoS Attack(s)

Addressed by:

- F5 Advanced WAF
- NGINX App Protect
- NGINX App Protect L7 DoS
- Silverline WAF
- Silverline DDoS Protection
- Silverline Shape Defense
- BIG-IP AFM



Network Visibility /  
Encrypted Threats

Addressed by:

- F5 SSL Orchestrator



Stolen / Leaked  
Credentials



Storage of System /  
Network Info



Use of Non-person  
Entities (NPEs)

Addressed by:

- F5 Advanced WAF with Leaked Credential Check
- Shape Enterprise Defense
- Silverline Shape Defense

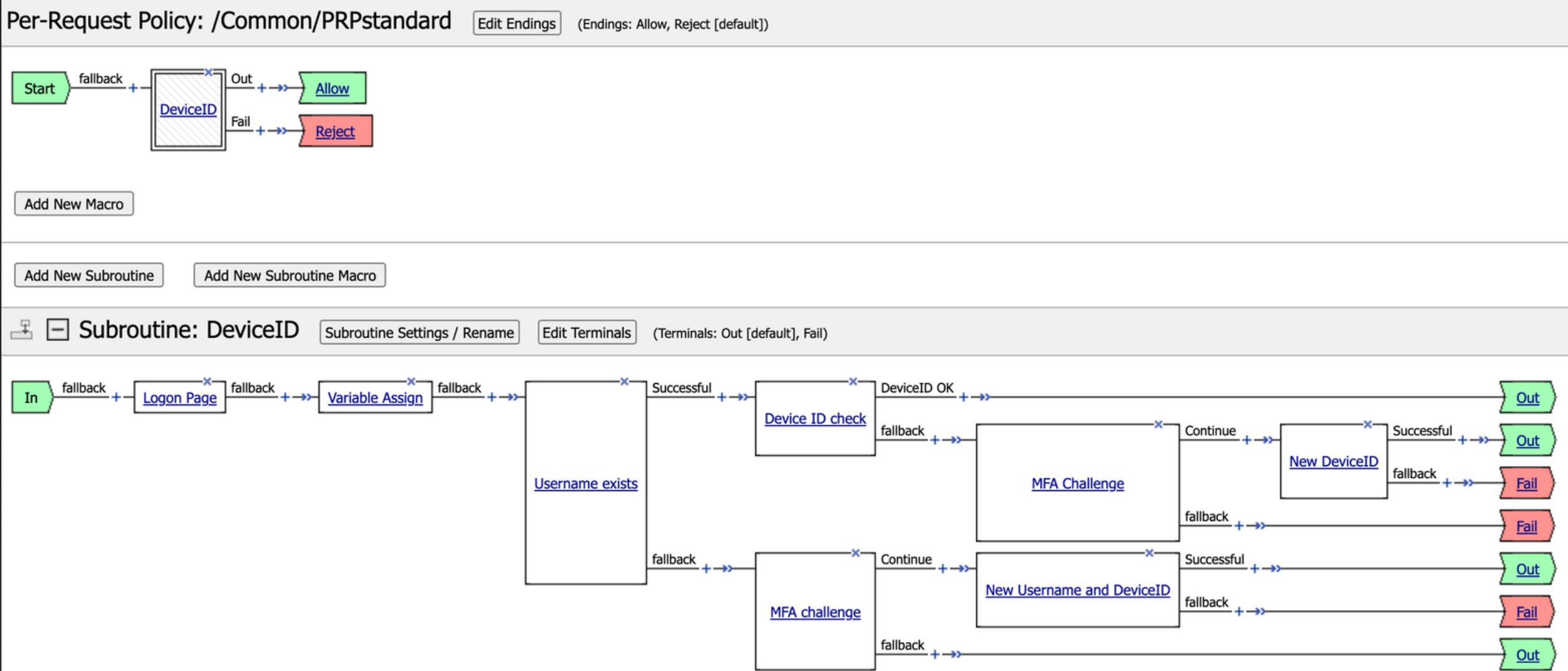
Addressed by:

- BIG-IP APM
- F5 Advanced WAF
- Silverline WAF
- NGINX WAF
- BIG-IP AFM

Addressed by:

- F5 Advanced WAF
- Silverline WAF
- NGINX App Protect
- NGINX Controller
- BIG-IP APM
- Volterra VoltMesh
- Aspen Mesh

# Example Zero Trust Policy with DeviceID+



# The Shape Platform

**Enterprise Defense**  
Identify and mitigate  
unwanted traffic



**SAFE**  
Identify fraudulent user  
behavior



**Recognize**  
Create a friction free user  
experience and increase  
revenue



*Bots*



*Human Clickfarm*



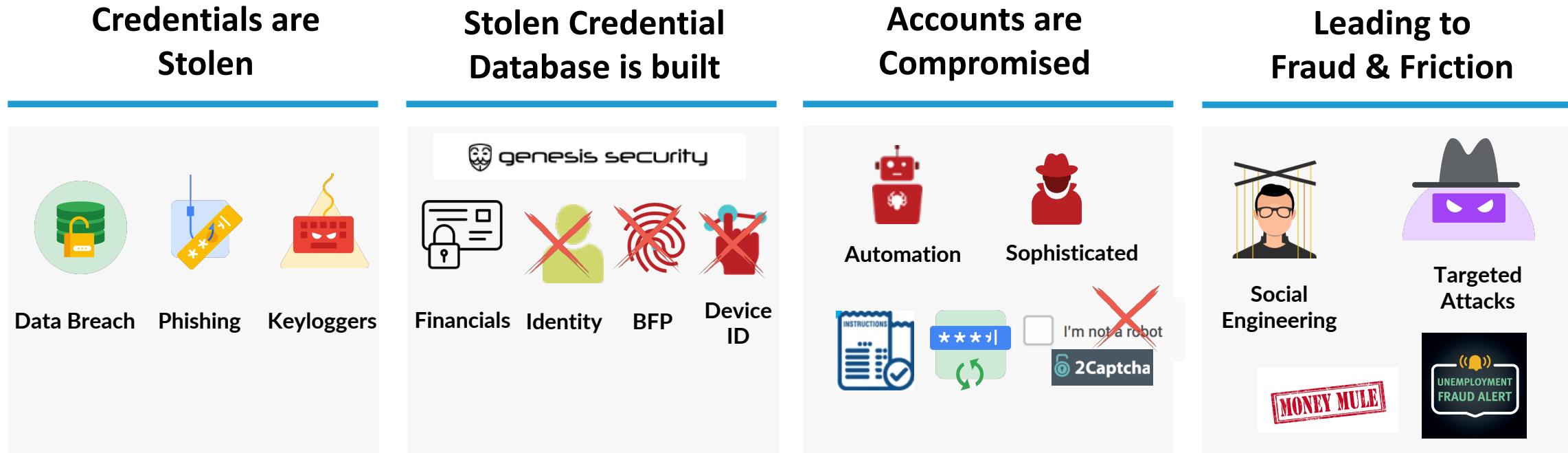
*Manual Fraud Actors*



*Good Customers*

# The accelerated attack lifecycle

IT STARTS WITH UNWANTED AUTOMATION AND ENDS WITH ACCOUNT TAKEOVER AND APPLICATION FRAUD



- Over 1 Million stolen credentials are reported every day
- The black market has industrialized cyber crimes and fraudulent activities
- Automation, malicious bots, and manual attacks expose users and businesses to fraud
- Leading to 65% increase in successful fraud attempts from 2019 to 2020

# The Future: Single view of customer trust & safety



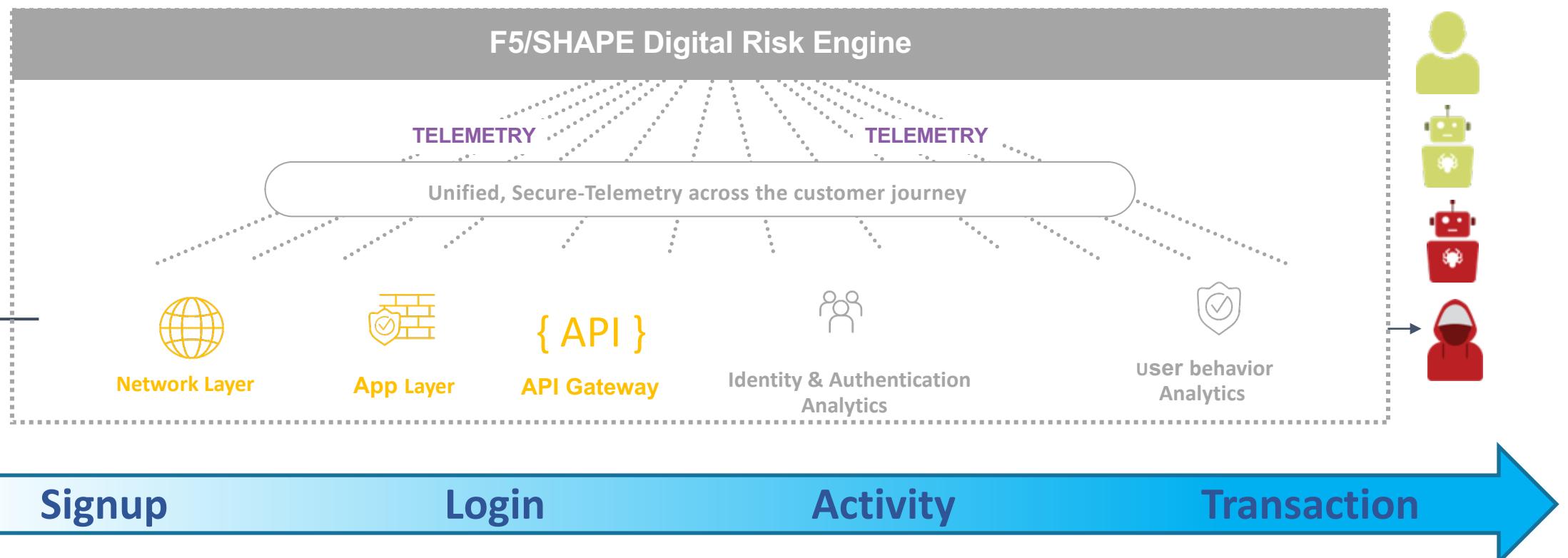
**Security**  
Secure Digital Experience



**Risk**  
Reduce Fraud Loss



**Business &  
Customer Exp**  
Increase Revenue



# SAFE delivers differentiated *outcomes* in *real-time*

Machine Learning models dynamically adapt to ever-changing fraudster human behaviors



## LESS FRAUD

SAFE typically identifies **2x-5x more fraud per month** than current solutions, while maintaining low false positive levels



## LESS FRICTION

SAFE recommends **up to 90% FEWER MFA challenges** for legitimate users than alternative solutions - less user friction for legitimate users means more revenue



## LESS EFFORT

SAFE slashes the # of transactions that require fraud team review **by more than 50%**

**Typical SAFE Return on Investment: 6-10 weeks**



# Zero-Trust with HashiCorp

<https://www.hashicorp.com/solutions/zero-trust-security>

# The migration to cloud security



Traditional Datacenter

Static

Defend the  
Perimeter



Modern Datacenter

Dynamic

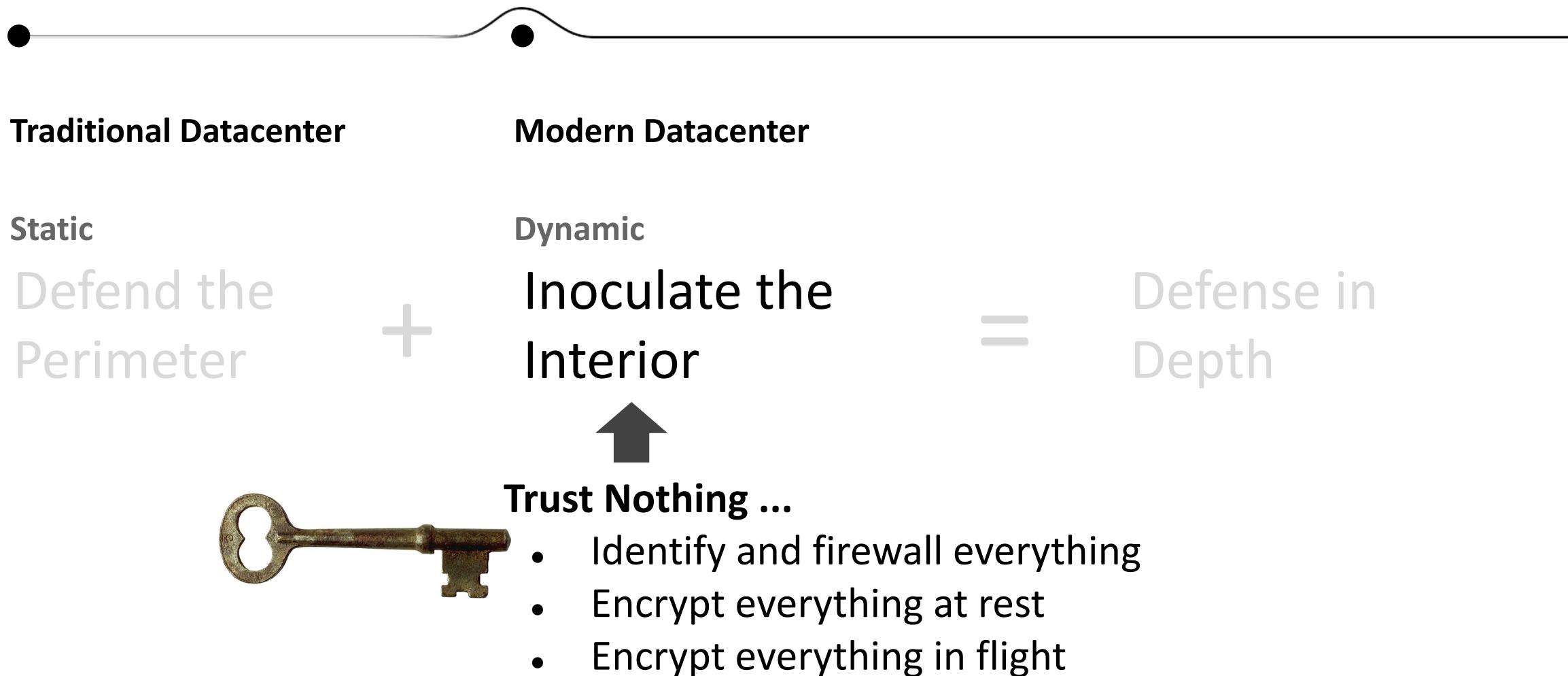
Inoculate the  
Interior



Defense in  
Depth



# The migration to cloud security



# Multi-cloud security in a “Zero Trust” world



Machine Authentication  
& Authorization



Machine-to-  
Machine Access

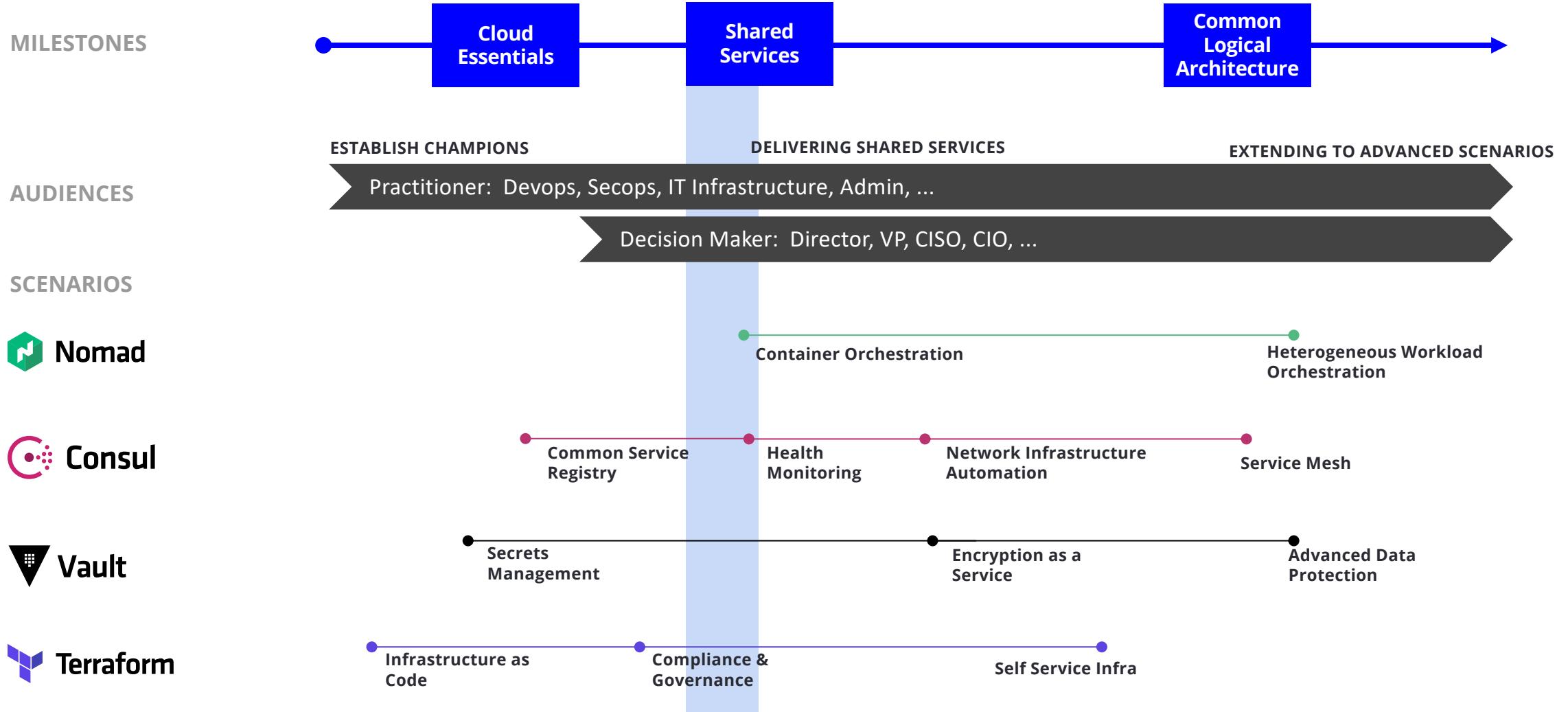


Human-to-  
Machine Access

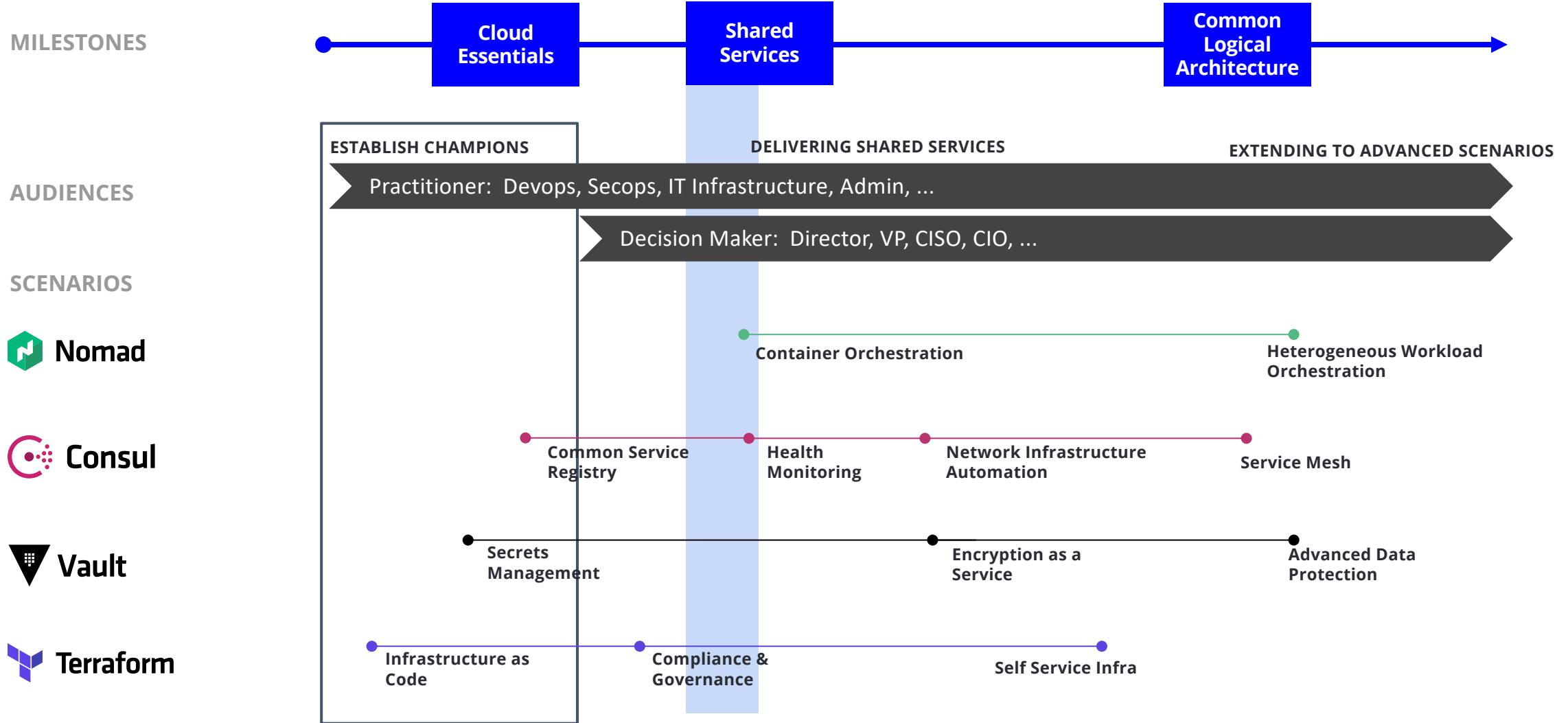
1000+  
Providers

Human Authentication  
& Authorization

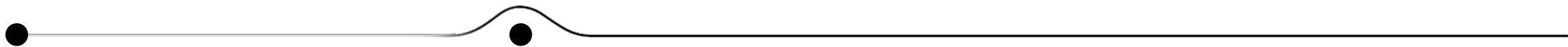
# Unlocking the Customer Journey to COM



# Unlocking the Customer Journey to COM



# The migration to cloud security



Traditional Datacenter

Modern Datacenter

Static

Defend the  
Perimeter



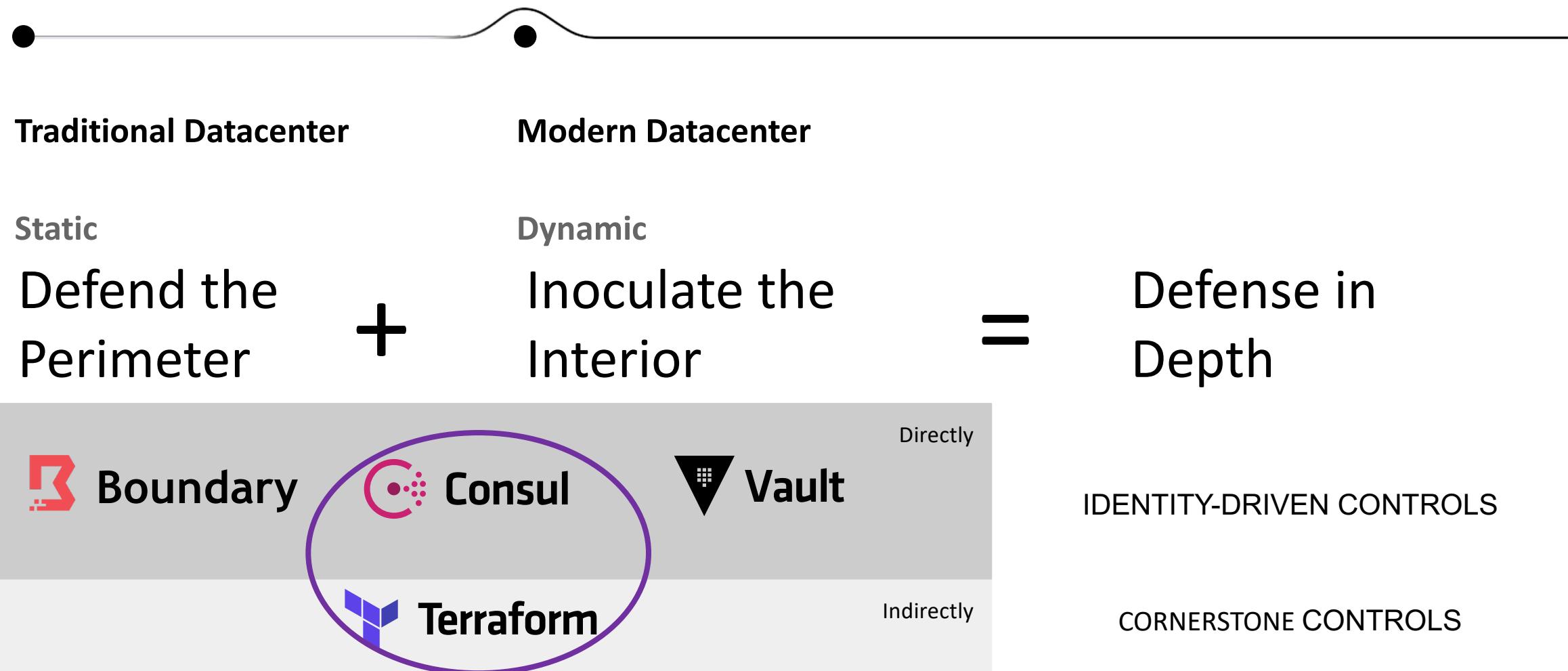
Dynamic

Inoculate the  
Interior



Defense in  
Depth

# The migration to cloud security





# Zero-Trust with HashiCorp

<https://www.hashicorp.com/solutions/zero-trust-security>

# F5 & HashiCorp

SMOKE THE COMPETITION



## SMOKE THE COMPETITION CHECKPOINTS

- 7/22 - Kickoff Call**
- 8/12 - Mitigate OWASP Top 10**
- 9/02 - NGINX KIC**
- 9/23 - Bots & App Fraud**
- 10/14 - Putting it all together**



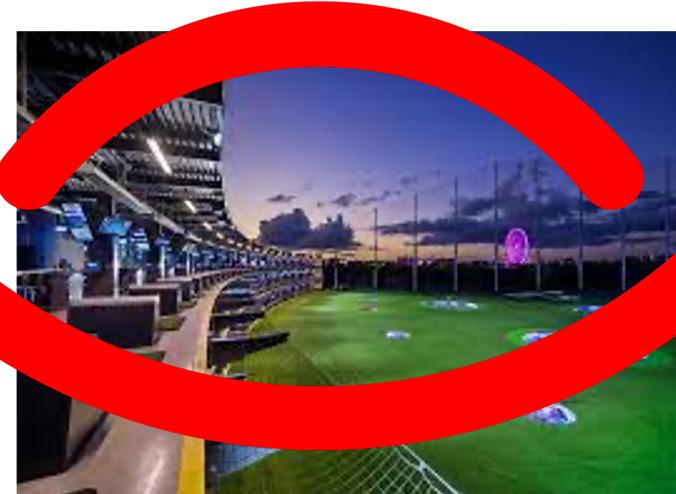
Complete  
the  
challenge

F5 AND HASHICORP TECH FAIRS

Bay Area

Sacramento

Portland



Join the  
fun

## How to SMOKE THE COMPETITION

<b>Activity/Task</b>	<b>Points Earned</b>
Attend Checkpoint Calls	200 / Call
Complete a Task (Two per checkpoint)	100 / Task
Register PIO Opportunity by 10/18	500 / Opportunity
Close PIO Opportunity by 10/18	1,000 / Opportunity



Join the  
leaderboard  
and get paid  
\$\$\$

- 500 Points – Register an opportunity by 10/8
- \$200 – Shadow a meeting to discuss opportunity
- \$200 – Demo a solution during the meeting
- 1000 Points – Book the deal by 10/8