

# ABC AGRICULTURE INT'L LIMITED

## SALES & PROFITABILITY ANALYSIS | DASHBOARD

### REVENUE

50.53M✓

Goal: 44.77M (+5.75M +12.85%)  
2020

### COGS

44.93M!

Goal: 39.91M (-5.02M -12.58%)  
2020

### GROSS PROFIT

5.60M✓

Goal: -4.87M  
(+10.46M +215.06%)  
2020

### EXP/OTH INC(NET)

3.29M!

Goal: 2.75M (-0.54M -19.6%)  
2020

### NET PROFIT BF TAX

2.31M✓

Goal: 2.12M (+0.19M +9.17%)  
2020

### FILTER BY

#### Year

- ☐ 2018  
☐ 2019  
☒ 2020

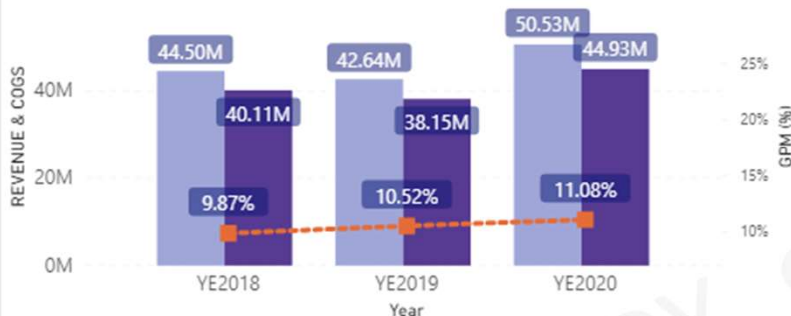
#### Product Line/CC

- ☒ Feed and Industrial Products  
☒ Food Products  
☒ MISC P&L Others  
☒ Other Products/Services  
☒ Plantation and Sugar Milling

CLEAR ALL FILTERS

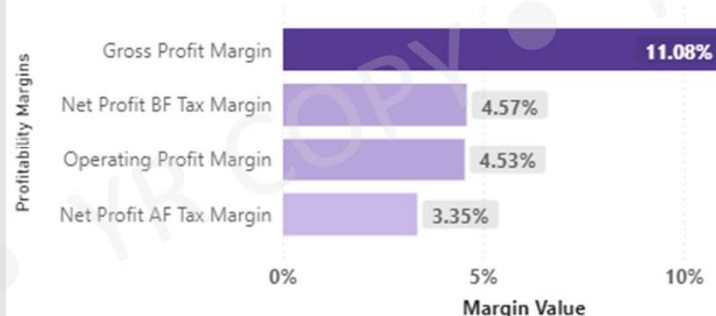
### REVENUE, COGS & GPM(%)

● REVENUE ● COGS - - GPM(for Gross Margin Table)

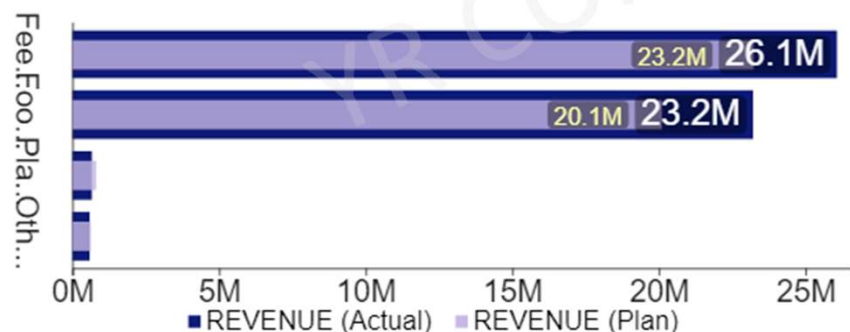


### Profitability Margins

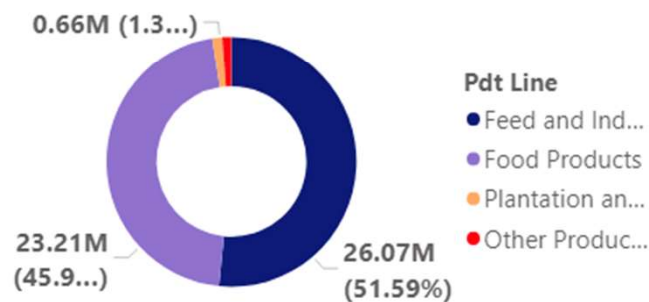
Margin Value 3.35% 11.08%



### Revenue by Product Sector (Actual vs Plan)

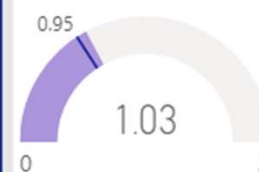


### Revenue by Product Sector



### PROFITABILITY/OTH RATIOS

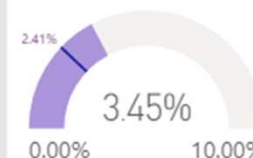
#### Asset Turn. (CY)



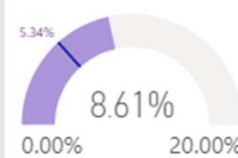
#### EBITDA info (CY)

7.97%  
EBITDA MARGIN ...  
4029273  
EBITDA (CY)

#### ROA (CY)



#### ROE (CY)



# ABC AGRICULTURE INT'L LIMITED

## WHAT-IF ANALYSIS (SALES & COGS) | DASHBOARD

SalesQtyForecast(A001)

1.00

7,000,000

BaseTotalQty(A001)

7,000,000

SalesForecast\_AdjQty(A0...

SalesPriceForecast(A001)

1.00

\$3.50

BaseSalesPrice(A001)

\$3.50

SalesForecast\_AdjSalesPr...

0.00%

Percent\_Change\_in\_ForecastS...

\$24,500,000

RevisedSalesForecast(A001)

\$24,500,000

BaseSalesForecast(A001)

COGS\_PriceForecast(A001)

1.00

\$3.00

BaseCOGSPrice(A001)

\$3.00

COGS\_Forecast\_AdjCOG...

0.00%

Percent\_Change\_in\_ForecastC...

\$21,000,000

RevisedCOGSForecast(A001)

\$21,000,000

BaseCOGSForecast(A001)

CLEAR ALL FILTERS

### Sales/COGS Trend / Forecast for Food Products Category (What-if adjusted-Y2021)

