

# 范高科

汉族

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## 教育背景

南开大学	经济学院（研究生）	国际商务	2021.09-2023.07
安徽财经大学	金融学院（本科）	金融学	2016.09-2020.07
GPA: 3.7		专业排名: 前 10%	

- 主修课程: 专业课程均 90+, 计量经济学、国际金融、公司金融、宏微观经济学、会计学、投资学等
- 专业证书: CET-6 (550+)、BEC 中级考试、证券从业资格证、计算机国家二级考试 (MS Office)
- 个人技能: 能够熟练使用 Wind、同花顺等金融终端; 在学 CPA 会计; 具有 4 年的二级市场个股投资经验
- 个人主页: <https://fangaoke.github.io/GaokeFAN/>

## 实习经历

### 字节跳动（战略规划与投资）

2022 年 4 月-2022 年 7 月

- 桌面调研: 通过慧博、IT 桔子、Garner 等渠道对 CPU、GPU、DPU 厂商 (Intel、AMD、NVIDIA) 进行调研, 搜集并整理财务、产品路线图等数据, 输出财务信息变动观点; 对各家云厂商 (BATH、亚马逊 AWS、微软 Azure 和谷歌 GCP) 生态布局进行调研, 梳理组织战略架构并归纳分类
- 专家访谈: 负责专家寻源, 对竞对侧洞察和客户侧用量需求等信息开展访谈, 重点关注不同云厂商云服务生态进展、产品芯片部署情况、具体芯片技术趋势, 进行会议纪要整理和总结工作; 帮助其他业务线同学解决市场空间、市场竞争格局、产品竞争优势等具体问题

### 国泰君安证券研究部（中小盘组）

2021 年 11 月-2022 年 3 月

- 报告撰写: 与分析师确定深度研究报告重点, 参与专家访谈并搜集所需行业信息, 为报告提供数据来源并制作图表, 做出观点判断, 最终完成行业报告《高端晶振替代机遇已到, 5G、新能源需求释放》、公司报告《高端晶振替代进程加速, 公司迎来新蜕变》的撰写和 PPT《行业变革潮, 国内晶振加速成长》的绘制
- 调研提纲: 跟据分析师要求, 排查存货跌价准备、商誉等财务指标, 筛选符合要求 (无暴雷风险、未来业绩可放量) 的中小市值企业, 根据招股书和公司公告整理出企业收入与利润、三费、毛利净利、IPO 和定增等相关信息, 针对未来预期营业收入、净利润等财务预测指标及业务增量等拟定出调研提纲
- 数据搜集与模型搭建: 利用公开数据对覆盖行业、企业所处产业链、竞争格局等信息进行汇总, 按照量价拆分的思路确定研究逻辑; 参与并整理电话会议调研, 依据产能、产量、销量等数据来搭建经营模型 (PE、PB、PS、FCFF 等), 对标的公司未来 3 年利润进行合理预测

### 民生证券投资银行部 IPO 项目

2021 年 6 月-8 月

- 财务尽调: 完成了发行人固定资产全盘、自然人及法人银行流水打印及核对等财务尽调工作; 与会计师等第三方中介进行联络沟通, 完成银行及票据函证收发工作; 梳理报告期内发行人供应商及客户名单并完成走访
- 案例查询: 通过荣大二郎神查找同行业问询反馈案例, 搜集可比公司招股说明书披露信息, 计算报告期内公司贸易收入、受托加工业务占比, 判断公司贸易业务及危废处置业务的合规性; 对发行人专利技术对比进行调查
- 招股书撰写: 梳理报告期内重大的采购合同和销售合同并对其数据进行提取处理、核对企业关联交易占比, 在 Mentor 指导下完成招股说明书《其他重大事项披露》章节的撰写

## 商赛经历

### 平安产险 app 深圳总部挑战赛

2018 年 7 月-8 月

- 协助平安好车主 app 产品上架云, 参与汽车 GPS 路线的算法改良, 进行专家会议与客户访谈, 协助产品经理制作原型图, 担当助理工程师进行计算机处理; 获得平安挑战赛全国总决赛最佳团队奖和部门经理推荐信

### 国信证券港湾杯投资创新大赛

2018 年 10 月

- 进行公司财务指标和质量判断, 搭建财务模型并进行估值; 模拟仓位管理、行业配置等, 获得全国月赛冠军

# Gaoke FAN

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## EDUCATION

Nankai University	Postgraduate	International business	2021—2023
Anhui University of Finance and Economics	Undergraduate	Finance	2016—2020

GPA: 3.7

Professional Ranking: top10%

- **Major courses:** Econometrics, International finance, Corporate finance, Macroeconomics, Accounting, Investment, etc.
- **Professional Certificates:** CET-6 (550+), BEC Intermediate Exam; Securities qualification certificate; National Computer Rank Examination (MS Office)
- **Personal skills:** Proficient in using financial terminals such as Wind and ifind; Learning CPA accounting; 4 years of stock investment experience
- **Personal homepage:** <https://fangaoke.github.io/GaokeFAN/>

## INTERNSHIP

Bytedance	Strategic Planning and Investment	4 months
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- **Desktop research:** Conducted research on CPU, GPU, DPU manufacturers through Huibo, Garner and other reports, collected and organized financial, product roadmap and other data; Investigated the ecological layout of several cloud vendors, sorted out the organizational strategic structure and summarized the classification
- **Expert interviews:** Responsible for sourcing experts, conducted interviews on competitors' insights and customers' requirements, focused on the progress of cloud service ecosystems and specific chip technology trends; helped to solve specific problems such as market space, market competition pattern, product competitive advantages, etc.

Guotai Jun'an Securities	Research Department	5 months
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- **Report writing:** Determined the key points of the in-depth research report with analysts, participated in expert interviews and collected required industry information, provided data sources for the report and made charts, completed the industry, company reports and PPT named "Industry change tide, domestic crystal oscillator accelerated growth"
- **Research outline:** Checked inventory depreciation reserves, goodwill and other financial indicators, filtered companies that meet the requirements (no risk, better future performance), and formulated a research outline for future expected operating income, net profit and other financial forecast indicators and business increments
- **Data collection and model building:** Used public data to summarize information covering industries, industrial chains and competition patterns, determined research logic based on the volume and price; Used data to build a business model (PE, PB, PS, FCFF, etc.), and made a reasonable forecast of the company's target profit in the next few years

Minsheng Securities	IPO project of Investment Banking Department	3 months
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- **Financial verification:** Checked fixed assets and inventory; Printed and verified the bank statement; Communicated with third-party intermediaries such as accountants to complete the receipt and dispatch of bank and bill correspondence; Sorted out the list of suppliers and customers and visited them
- **Case inquiry:** Found the inquiry and feedback cases in the same industry through Rongda Erlangshen, collected the information disclosed in the prospectus of comparable companies, calculated the company's trade revenue and the proportion of entrusted processing business during the reporting period; Judged the compliance of the company's trade business and hazardous waste disposal business; Investigated the issuer's patented technology
- **Drafting:** Sorted out major purchase contracts and sales contracts during the reporting period, extracted and processed their data, checked the proportion of enterprise related transactions, and wrote the chapter "Other Major Disclosure" of the prospectus under the guidance of Mentor

## SELF-EVALUATION

- **Professional Skills:** International finance, Corporate finance, Macroeconomics, Accounting, Investment
- **Hobbies:** Travelling, Reading, Photography, communicating
- I am a fast learner and a strong team player who loves to work creatively and flexibly; I am self-motivated and able to work under pressure, and I am also willing to travel
- As a part of a team, I like challenging work and have ability to collaborate in a team environment, and willing to grow into a person who has strong logical, analytical, problem-solving and interpersonal skills