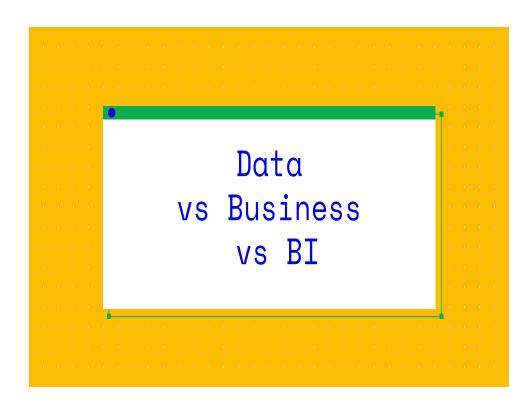


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Here is a quick overview of what we'll cover today.



### Business Case Studies

- o are real-world experiences of how business people and companies succeed or fail
- o examine events that have already happened
- We do not need a dataset to learn from business cases
- $\circ\,$  We could learn from them and attempt to prevent making a similar mistake in future



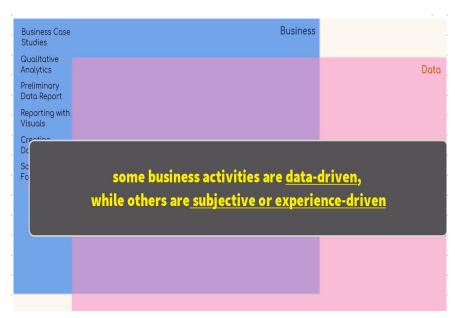
### Business Case Studies: Example

Ryanair: cost-friendly budget airline that sells tickets so cheap

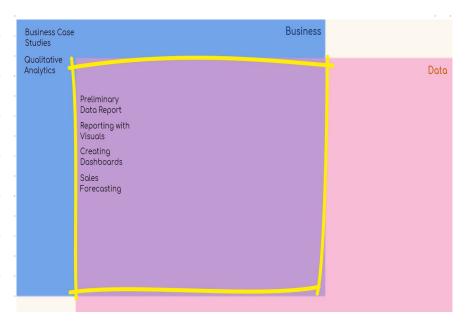
- o travel to less busy airports
  - far from the city center
  - outside business hours
- o charges for almost every small addition
- $\circ\,$  tries to keep planes for small times on airfields to save on rent
- o operates only one type of aircraft to speed out ground crew processes

# Business Case Studies Qualitative Analytics Preliminary Data Report Reporting with Visuals Creating Dashboards Sales Forecasting

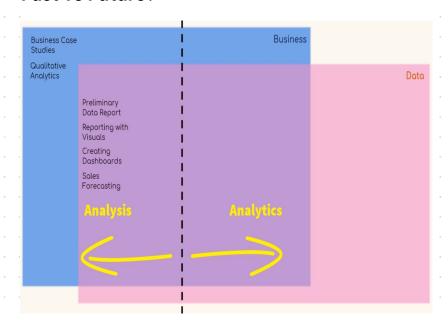
### Data?



### Data



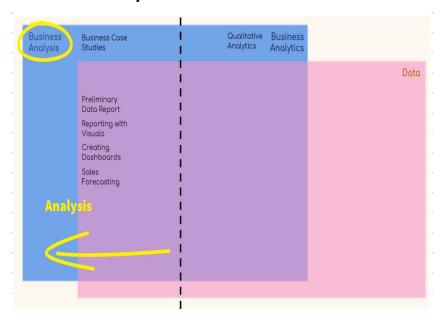
### Past vs Future?



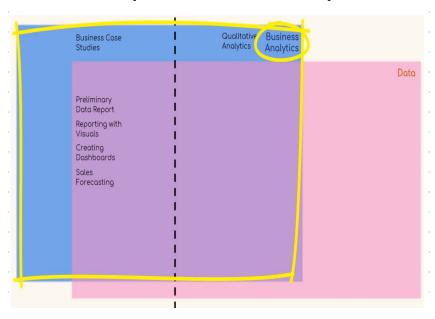
### **Business Analytics**



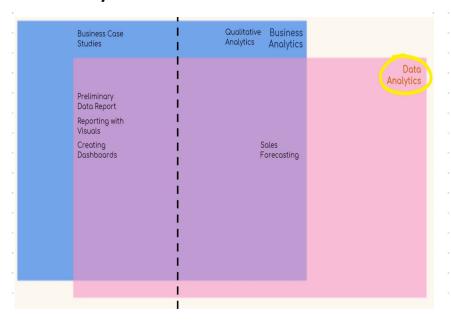
### **Business Analysis**



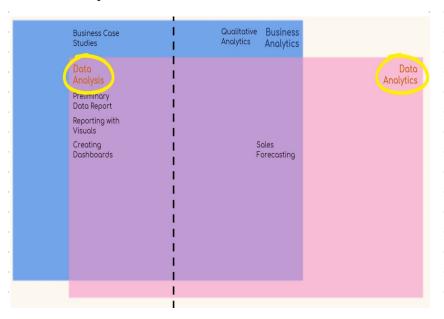
### **Business Analytics += Business Analysis**



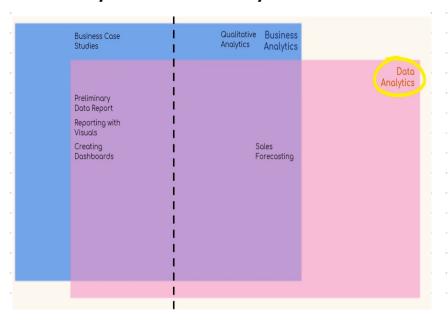
### **Data Analytics**



### **Data Analysis**



### Data Analytics += Data Analysis



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- Analytics has become a term comprising both:
  - Analysis
  - Analytics
- which is something confusing in practice

### Data Analysts vs Business Analysts vs BI Analysts

Data Analyst common tasks:

- Working with stakeholders to define a problem or business need
- o Cleaning and preparing data for analysis
- o Analyzing data for patterns and trends
- Visualizing data to make it easier to understand
- Presenting data in such a way that it tells a compelling story

https://www.coursera.org/articles/data-analyst-vs-business-analyst

https://www.coursera.org/articles/business-intelligence-analysts -what-they-are-and-how-to-become-one

### Data Analysts vs Business Analysts vs BI Analysts Business Analyst common tasks: © Evaluating a company's current functions and IT structures © Reviewing processes to identify areas for improvement

- Presenting recommendations/findings to management and other key stakeholders
- o Creating visuals and financial models to support business decisions

o Interviewing team members to identify areas for improvement

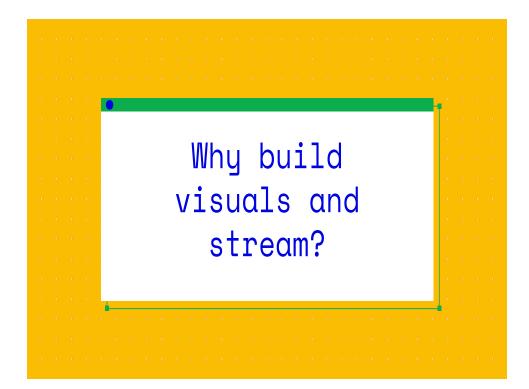
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https://www.coursera.org/articles/business-intelligence-analysts -what-they-are-and-how-to-become-one

## Data Analysts vs Business Analysts vs BI Analysts BI Analyst: Somewhat of a hybrid between Business Analyst and Data Analysts They use analysis, modeling, and visualization of: 1. industry trends 2. competitive landscape ■ to help businesses cut losses and increase profits

https://www.coursera.org/articles/data-analyst-vs-business-analyst

https://www.coursera.org/articles/business-intelligence-analysts -what-they-are-and-how-to-become-one



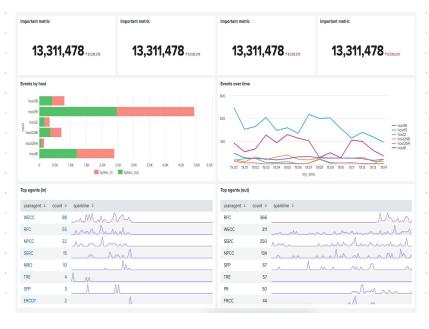
### Why build visuals?

- A picture is worth a thousand words
  - For Exploratory Data Analysis (EDA)
- Communicate data clearly
  - Support recommendations to different stakeholders
- Share unbiased representation of data
- o Do all who build visuals create an unbiased representation of data?

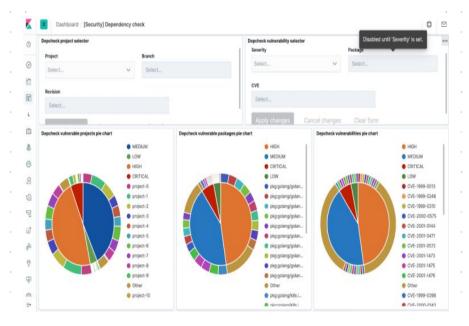
### Why do we stream data?

- Get real-time info in a dashboard or another means
- Make decisions in real-time
  - If data comes in late, it's no longer valuable
     especially during an emergency
  - Example in cybersecurity: New York City Cyber Command
    - o 5 or 6 TB on weekdays & 2 or 3 TB on weekends
    - Security Analysts can access the data in several ways:
      - run queries in the data warehouse
    - use other tools that will provide **visualizations** of the data
      - Check for example: Splunk Certified Cybersecurity Defense Analyst
- https://www.splunk.com/en\_us/training/certification-track/splunk-certified-cybersecurity-defense-analyst.html

### Cybersecurity Dashboard Example 1: Splunk



### Cybersecurity Dashboard Example 2: ELK



The **ELK** stack is an acronym for **Elasticsearch**, **Logstash**, and **Kibana**.

### 1. Elasticsearch: The Search and Analytics Engine

- Elasticsearch is a highly scalable, open-source search and analytics engine.
- It's the core of the stack, and its job is to store and index all of data.

### 2. Logstash: The Data Processing Pipeline

- Logstash is an open-source data collection pipeline that has three main stages: input, filters, and output.
- Logstash ingests data from various sources and transforms it into a structured format that Elasticsearch can understand.

### 3. Kibana: The Visualization Layer

- Kibana is the visualization tool for the data in Elasticsearch.
- It allows to create interactive dashboards, charts, and graphs to explore, analyze, and visualize security data.

### Cybersecurity Dashboard Example 3: OpenCTI



### **Open Cyber Threat Intelligence (OpenCTI)**

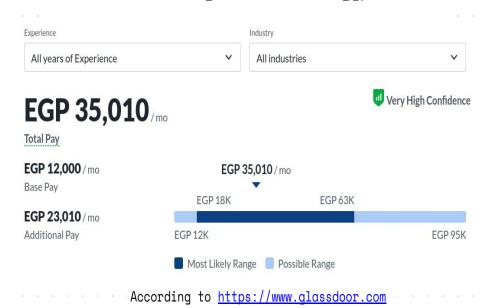
It refers to an open-source platform designed for managing, organizing, and visualizing information about cyber threats.



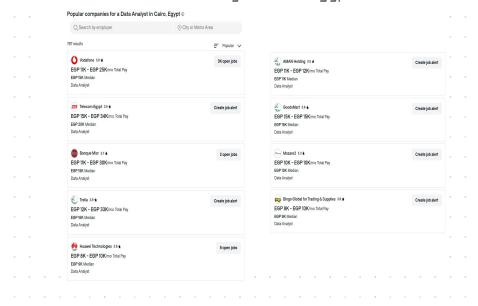
### Data Analyst Average Salaries: Egypt 26/09/23

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Additional Pay	EGP 7K		EGP 124K
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### Data Scientist Average Salaries: Egypt 24/09/2023



### Some Jobs for Data Analysts in Egypt: 19/10/2024



### Data Scientist Hiring: Egypt 23/09/2025

مطلوب Data Scientist براتب 80 الف

We're Hiring an Data Scientist Compensation: Salary up to 80,000 EGP Experience: (3–4 Years)

Strong knowledge of Python/R, SQL, and data visualization tools Experience with machine learning frameworks (e.g., scikit-learn, TensorFlow)

Proven ability to work with large datasets and build predictive models

Excellent problem-solving and communication skills

:Nice to Have

Experience in a product or tech-driven environment Knowledge of cloud platforms (AWS, GCP, or Azure)

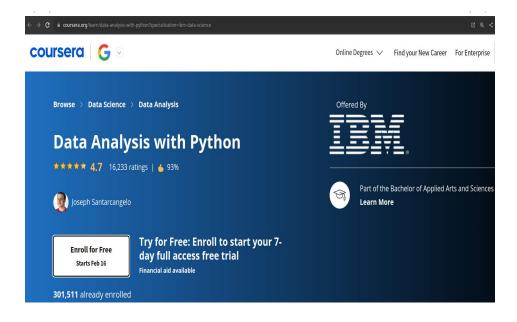
to discuss all details send your updated CV via



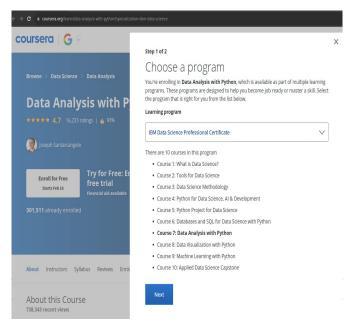
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### Enroll in Coursera Courses - 3



Step 2 of 2

### 7-day Free Trial

Data Visualization with Python is part of the larger IBM Data Science Professional Certificate. Your 7-day free trial includes:

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- \$39 USD per month to continue learning after trial ends.
  Go as fast as you can the faster you go, the more you save.
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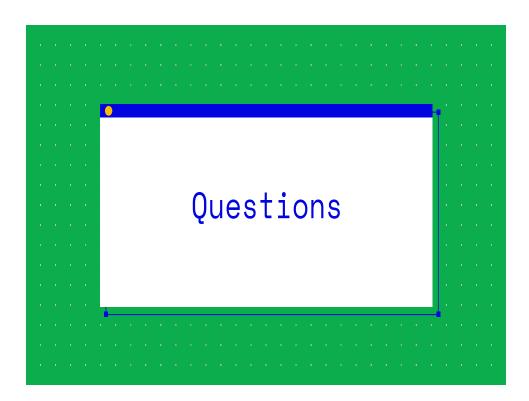
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Coursera Course Link 3: Data Visualization

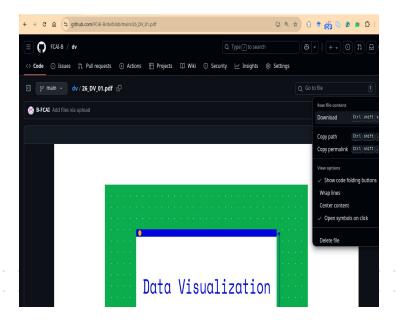
https://www.coursera.org/learn/python-fo r-data-visualization?specialization=ibmdata-science Coursera Course Link 4: ML w/ Python

https://www.coursera.org/learn/machine-learning-with-python?specialization=ibm-data-science



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### Download Course Materials: GUI



Download Course Materials: CLI

git clone <a href="https://github.com/fcai-b/dv">https://github.com/fcai-b/dv</a>

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