

**BUSINESS PLAN/PROGRAM**  
**COVERING THE PERIOD OF JULY 2025-AUGUST 2026**  
**PORPAYAS FURNITURE TRADING**

**I. INTRODUCTION**

This plan of business is prepared towards of small-scale wood industry venturing on lumber dealership with business address located at Brgy. Osmeña, Dapa, Surigao Del Norte. This business is sole proprietorship owned and managed by Mr. Teofredo C. Porpayas, JR. Likewise, the business will endeavor to assist the consuming public who needs our service by availing all lumber materials as may be required within the scope of business.

**II. OBJECTIVES**

1. To provide employment opportunities to residents of this municipality and its adjacent vicinities in order to contribute on the upliftment of the socio-economic of the urban poor and to generate revenue for the government; and
2. To establish a functional lumber dealer business to cater to the lumber needs of the growing economic activities of the municipality and other neighboring localities within and outside the province.

**III. PRODUCTION PROGRAM**

**A. Source**

Supply of a chainsawn lumber will be coming from legal sources derived from either legitimate Private Tree Plantation Registration (PTPR) holders, Special/Private Land Timber Permit (PLTP) holders, and Wood Processing Plant Mini sawmill, if needed and necessary.

**B. Processing Schedule**

The lumber delivered from legal sources which area in marketable sizes will be displayed immediately without any further processing for the convenience of the customers. Special desired cuts (resized) as required by the buyers will have the same price if warranted. Moreover, a portable sawing machine that will be used in resawing/resizing lumber must be registered with the DENR.

### **C. Pricing Structure**

**The pricing will follow the market price of finished lumber. The law of supply and demand will also be applied to the pricing structure.**

### **IV. EMPLOYMENT PROGRAM**

**The Lumber Dealer operation shall hire a minimum of three (2) persons as laborer and will be managed and supervised by the proponent itself.**

### **V. FINANCIAL PROGRAM**

**From the revenues from the sales of the lumber, the proponent will set aside enough amount for the various financing needs of the wood trading operation such as its additional purchase of additional lumber supply.**

### **VI. DEVELOPMENT PROGRAM**

**The proponent shall venture into expansion of Lumber Dealer business or another wood related business such as but limited to manufacture of finished products, blackboards, wood moldings, and among others, or whatever demand that shall rise locally.**

### **VII. POLLUTION CONTROL**

**All waste materials derived from business operations like the trimmings and saw dust will be used as fuelwood for own consumption. Other wastes with no value shall be deposited to barangay Material Recovery Facility (MRF).**

**This plan is valid from the year 2025 to 2026.**

**Submitted by:**

  
**TEOFREDO C. PORPAYAS, JR**  
Owner