



Credit Limit

| | | | |
|-----------------|--------------|----------------|--------------------|
| Header Code | IN001073001H | CTRL_AU | JAI |
| Account Name | ADHUNIKA | | |
| Insurance | COFACE | Insurance Code | 355028808 |
| Status | REQUEST | Creation Date | 3/19/2024 18:25:00 |
| Approval Remark | | | |

Sales History last two years (Amt in Ruppees)

| Year | Total | Avg | Max | Max Sales Month |
|---------------------|--------------|-------------|-------------|-----------------|
| Last 12 Months | 14,03,34,367 | 1,16,94,531 | 2,27,08,067 | MAR-2023 |
| Preceding 12 Months | 15,17,72,405 | 1,26,47,700 | 2,31,30,102 | MAR-2022 |

Last Six Month Sales and Payment Trend

| Month | FEB-2024 | JAN-2024 | DEC-2023 | NOV-2023 | OCT-2023 | SEP-2023 |
|------------|-------------|-------------|-----------|-------------|-------------|-----------|
| Sales | 1,39,10,324 | 1,53,84,816 | 33,55,110 | 1,25,80,626 | 1,28,84,726 | 94,28,628 |
| Collection | 1,07,28,333 | 1,20,79,211 | 85,56,835 | 1,61,60,485 | 1,08,38,439 | 69,96,481 |

Month End OD History Last 12 months

| | | | | | |
|--------------------|--|--------|---|--------|---|
| Number Of Times OD | | Max OD | 0 | Avg OD | 0 |
|--------------------|--|--------|---|--------|---|

Future Sales Plan (Next six months)

| Month | MAR-2024 | APR-2024 | MAY-2024 | JUN-2024 | JUL-2024 | AUG-2024 |
|--------|-----------|-----------|-----------|-----------|-----------|-----------|
| Amount | 10,00,000 | 10,00,000 | 10,00,000 | 10,00,000 | 10,00,000 | 10,00,000 |

| | | | | | |
|----------------------|-------------|------------------------|-------------|----------------------|-------------|
| Current Credit Limit | 2,00,00,000 | Current Limit End Date | 04-Jul-2024 | Credit Limit Request | 2,50,00,000 |
|----------------------|-------------|------------------------|-------------|----------------------|-------------|

Remarks if any on Limit request / buyer credibility:

sales high

Enclosed Financial Statements (If No pls collect Audited / Provision soon)

| | |
|--------------|-----|
| FY 2021-2022 | N/A |
| FY 2022-2023 | N/A |

Notes

| # | Note |
|---|---|
| 1 | INSURANCE LIMIT APPLICATION LEAD TIME 7~10 WORKING DAYS |
| 2 | ARRANGE FINANCIAL STATEMENTS FOR FAST DECISION ON LIMIT |
| 3 | SUBMIT LATEST FINANCIAL STATEMENTS FOR TIMELY RISK ASSESSMENT |