



## Credit Limit

|                 |              |                |                    |
|-----------------|--------------|----------------|--------------------|
| Header Code     | IN001073001H | CTRL_AU        | JAI                |
| Account Name    | ADHUNIKA     |                |                    |
| Insurance       | COFACE       | Insurance Code | 355028808          |
| Status          | REQUEST      | Creation Date  | 3/19/2024 18:25:00 |
| Approval Remark |              |                |                    |

### Sales History last two years (Amt in Ruppees)

| Year                | Total        | Avg         | Max         | Max Sales Month |
|---------------------|--------------|-------------|-------------|-----------------|
| Last 12 Months      | 14,03,34,367 | 1,16,94,531 | 2,27,08,067 | MAR-2023        |
| Preceding 12 Months | 15,17,72,405 | 1,26,47,700 | 2,31,30,102 | MAR-2022        |

### Last Six Month Sales and Payment Trend

| Month      | FEB-2024    | JAN-2024    | DEC-2023  | NOV-2023    | OCT-2023    | SEP-2023  |
|------------|-------------|-------------|-----------|-------------|-------------|-----------|
| Sales      | 1,39,10,324 | 1,53,84,816 | 33,55,110 | 1,25,80,626 | 1,28,84,726 | 94,28,628 |
| Collection | 1,07,28,333 | 1,20,79,211 | 85,56,835 | 1,61,60,485 | 1,08,38,439 | 69,96,481 |

### Month End OD History Last 12 months

|                    |        |   |        |   |
|--------------------|--------|---|--------|---|
| Number Of Times OD | Max OD | 0 | Avg OD | 0 |
|--------------------|--------|---|--------|---|

### Future Sales Plan (Next six months)

| Month                | MAR-2024    | APR-2024               | MAY-2024    | JUN-2024             | JUL-2024    | AUG-2024  |
|----------------------|-------------|------------------------|-------------|----------------------|-------------|-----------|
| Amount               | 10,00,000   | 10,00,000              | 10,00,000   | 10,00,000            | 10,00,000   | 10,00,000 |
| Current Credit Limit | 2,00,00,000 | Current Limit End Date | 04-Jul-2024 | Credit Limit Request | 2,50,00,000 |           |

Remarks if any on Limit request / buyer credibility:  
sales high

### Enclosed Financial Statements (If No pls collect Audited / Provision soon)

|              |     |
|--------------|-----|
| FY 2021-2022 | N/A |
| FY 2022-2023 | N/A |

### Notes

| # | Note  |
|---|---|
| 1 | INSURANCE LIMIT APPLICATION LEAD TIME 7~10 WORKING DAYS       |
| 2 | ARRANGE FINANCIAL STATEMENTS FOR FAST DECISION ON LIMIT       |
| 3 | SUBMIT LATEST FINANCIAL STATEMENTS FOR TIMELY RISK ASSESSMENT |