

ROBERT SMITH

Senior IT Recruiter II

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SUMMARY

Dynamic and result-oriented individual with 15+ years of technical and healthcare recruiting and staffing experience, focused in the placement of Physicians, Nurses, Allied Healthcare, Administrative personnel, Software Engineers/Architects (Distributed and Mainframe), Database Architects/Developers/Administrators, Network/System/Security Engineers, Web Developers, Quality Assurance/Test Engineers, Technical Program/Product/Project Managers, Development Managers, and Business Analysts.

SKILLS

Windows Office Products, Verbal Communication, Interviewing. Conducting Job Interviews.

WORK EXPERIENCE

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Integral Staffing Agency - June 2010 – 2020

- Recruited and hired candidates in state and out-of-state for contract, contract-to-hire and permanent placements for all IT positions for multiple client companies.
- Identified, qualified, and closed candidates through the use of the Internet sites, senior technical resume database, and referrals.
- Filtered through and reviewed completed candidate profile/resume and evaluated applicants work history, education and training, job skills, desired salary/hourly rate, and personal qualifications against open requirements.
- Negotiated salaries and hourly rates, extended offers of employment to successful candidates and filled all the necessary paper work after the hire.
- Prioritized clients requirements in a high volume, time-sensitive environment to meet deadlines.
- Generated sales leads via Internet (data mining) and networking.
- Effectively recruited IT Professionals in a time-sensitive environment.

Senior IT Recruiter

Delta Corporation - 2007 – 2010

- Builds strong relationships; partner regularly with hiring managers to develop job descriptions, determine current needs for Information Technology .
- Link Executive Search is a contract and permanent placement executive search firm specializing in the strategic recruitment of highly qualified .
- All our staff are seasoned professionals having specific and dedicated recruiting backgrounds in the fields of Healthcare, Information Technology, .
- We operate by working with great employers to qualify and deliver top talent for their open opportunities.

- Our model is a partnership, utilizing shared information and open communication with the hiring managers as well as with our candidates, which allows .
- Recruited talent for Chicago, Tampa, Columbus, New York City and Jersey City offices Pipelined talent for cash, pay, collection, finance and .
- This is Dummy Description data, Replace with job description relevant to your current role.

SCHOLASTICS

- Associates in Business Administration - (Pierce College - Fort Lewis, WA)