# ROBERT SMITH

# **Business Coordinator II**

info@qwikresume.com | https://Qwikresume.com

Friendly and enthusiastic worker who consistently meets customer service satisfaction goals, with a interest in the health care field. Cash handling and management Goal-oriented Self-sufficient Superior communication skills People-oriented Basic administrative knowledge Retail merchandising experience.

#### FEBRUARY 2015 - AUGUST 2015 BUSINESS COORDINATOR II - ABC CORPORATION

- Headed marketing department along with supervised marketing assistant to maintain and increase business with partners as well as ensure growth in leads and referrals through contact, campaign emails, and advertisement.
- Delegated work on contacting leads to become clients with loans to process.
- Organized events for building business relationships.
- Executed e-vites, fliers, and letters to invitees.
- Coordinated with media press, websites, and newspapers to promote events, sponsorships as well as donations from the Branch Manager.
- Posted news and updates about the branch in social media pages created.
- Completed mortgage loan processing tasks such as checking credit reports, retrieving documents, taking customer calls, formulating spreadsheets on leads statuses, and emailing parties involved about updates among other miscellaneous things.

#### 2014 - 2015

#### **BUSINESS COORDINATOR - ABC CORPORATION**

- Responsible for managing coordinating on all the processing procedures of a specific Manufacturers line and is expected to ensure that all processes are handled correctly and communicated to all.
- Communicate with the manufacturer to confirm proper authorization of all programs and allowances set up for distributors and operators.
- Maintain marketing budgets through Excel Spreadsheets.
- Attend major presentations and product roll-outs.
- Assist in the preparation of presentation materials.
- Communicate with and educate sales team on all promotions and update them on promotion status.
- Maintain and complete accessible files necessary for the effective operation of the department..

### **EDUCATION**

Bachelor of Business Administration - (Baruch College - New York, NY)

## **SKILLS**

Marketing, Sales, Event Planning, Inventory, Stocking, Blogging, Writing, Clerical.