# **Robert Smith**

# **Director Of Business Operations**

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#### **SUMMARY**

To apply extensive customer service, management, financial and strong work ethics experience to contribute to the success and growth of a company to help them achieve their visions and goals.

#### **SKILLS**

Software Training, Accounts Payable, Accounts Receivables, Payroll, Human Resources, Software Testing.

### **WORK EXPERIENCE**

## **Director Of Business Operations**

ABC Corporation - July 1998 - June 2000

- · Managed day to day activities of firm and financial planning staff.
- Responsible for evaluating all business procedures for efficiency and cost effectiveness.
- Reported monthly, quarterly and annual sales figures to determine individual productivity.
- Coordinated, managed and monitored the workings of various departments in the organization.
- Improved processes and policies in support of organizational goals.
- Formulated and implemented organizational policies and procedures to maximize output.
- Monitored adherence to company processes and procedures.

## **Director Of Business Operations**

Delta Corporation - 1997 - 1998

- Business Development Consultant Provide advisory services to start-up talent management company focused on business development and strategy .
- · Identify and define growth opportunities increasing above-the-line staff.
- Improved brand recognition and developed long term business strategy for sustainable growth and conducted related financial, client base, and project .
- Analysis of client Accounts Receivable to determine conversion needs and optimize system capabilities Responsible for meeting with physicians and .
- All financial statement preparation and reporting to the Board of Directors; supervised staff of eight, including
- Reason for Leaving Military husband was transferred to Bremerton.
- Leading cross-functional teams to help identify and evaluate critical strategic priorities and/or strategic problems, develops integrated and .

### **EDUCATION**

Bachelor's in English - 1991(University of North Carolina at Charlotte - Charlotte, NC)