

# ROBERT SMITH

## System Integrator II

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Educated in electrical engineering, digital and analog systems, object modeling  
Experienced at rapidly learning new platforms new programming languages.

**2010 - 2015**

### **SYSTEM INTEGRATOR II - ABC CORPORATION**

- and infrastructure service provider operating worldwide; belongs Bertelsmann AG, multinational media cooperation operating in 60+ countries with \$25B in revenues.
- ESD Account Manager Business Process Management (BPM) Consultant Direct e-commerce business fledging video and music software provider with global product and service sales.
- Execute change management, compliance, resolution management as part of functional requirement handling.
- Plan and co-manage BPM training, deploy e-commerce system-related end-user training, develop end-user training documents.
- Serve as main contact, decision maker, escalation point for client, worldwide teams of up to 50 personnel in 6 geographic locations (North America, Europe, South America), other end customers.
- Transformed underperforming business into profitable entity with 20%+ profitability within 6 months through optimizing.
- Boosted sales 10% year over year by implementing additional e-commerce system functionalities, including pre-order functionalities, cross- and up-sell initiatives, online marketing customer surveys.

**2013 - 2014**

### **SYSTEM INTEGRATOR II - DELTA CORPORATION**

- summer job) Hours per week 40 Duties Design and implementation of AutoCAD for use in customizing Sewage Lift Stations to the specific needs of .
- Adaptable templates that could be printed as needed and sent to the fabricators without risk of damage to the primary blueprints.
- Assembled special batching concrete systems, and configured computer systems ran concrete/batching simulations prior to shipping the system.
- Games of 2004 to 08 worked in telephone department integrating headend switching equipment, remote camera systems, internal and external land line .
- Since 2010 Games employed by Ceesquared/ SONY as a system integrator for the entire IBC/ Venue complexes.
- Integrated all coax, audio, video and network wiring and components related to IBC to produce in-house broadcast production for transmission back to .
- General Projection Systems is an integrator of large-scale audio visual display

facilities and classrooms Responsibilities Included Engineering .

## **EDUCATION**

Certificate in Project Management Professional - (California State University - Washington, DC)

## **SKILLS**

Active Directory, Juniper, Linux, Wireless Mesh Network, Data Warehouse, Web Development, Cisco, Windows Server.