

## Objective

Results-oriented sales professional who offers an extensive background of experience in outside sales engineering. Excellent communication, negotiation, and personal skills able to forge strong business relationships and generate high levels of customer satisfaction.

## Skills

Microsoft Office, Management.

## Work Experience

### Independent Business Owner III

**WAKE UP NOW** - November 2013 – 2020

- Receives and processes payments from customers, using electronic transaction services.
- Corresponds with online customers via electronic mail, telephone, or other electronic messaging to address questions or complaints about products, policies, or shipping methods.
- Designs customer interface of online storefront, using web programming or e-commerce software Determine location for product listings to maximize exposure to online traffic.
- Initiates online auctions through auction hosting sites or auction management software.
- Promotes products in online communities through weblog or discussion-forum postings, e-mail marketing programs, or online advertising.
- Uploads digital media, such as photos, video, or scanned images to online storefront, auction sites, or other shopping Web sites.
- Receives and processes payments from customers, using electronic transaction services.

### Independent Business Owner

**Delta Corporation** - 2008 – 2013

- Drive market share for both AMWAY products and other select brands Initiate marketing contacts online, in person and at events.
- Independent business owner representing exclusive, high-quality products.
- Identifying customer needs, and desires in direct marketing and match with company products.
- Utilize social media and network marketing to source new potential customers and recruitment of distributors to the company team.
- I sold insurance to customers around the areas of Indiana county and the surrounding countys around Pittsburgh.
- Also acquired business partners who I mentored and helped trained in order for us to achieve sales.
- Marketing/Advertisement Cold calling Social media marketing Face to Face consulting.

## Education

Bachelor's- September 2008(HUTTO HIGH SCHOOL - Hutto, TX)