ROBERT SMITH

Senior Interior Designer

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Interior Designer Project Manager Communications Director Editor Seasoned and versatile professional with 20 years of experience contributing to the effective operation and profitability of a successful design business that facilitated the development of luxury design projects through outstanding design, sales, quality control and management expertise. Forward thinking entrepreneur and innovator continually moving forward to form profitable new paths, including transforming innovative ideas into new business.

EXPERIENCE

Senior Interior Designer Colleen Grace Designs - 1990 - 2019

- Confident and innovative Interior Designer/Project Manager with proven ability to oversee complex and diverse high end, luxury residential/commercial projects from design concept through renovation to completion.
- Sharply focused and detail oriented in every facet and phase of each project.
- Captured and transformed leads into viable business opportunities, continually monitoring and assessing subsequent growth.
- Project Manager Articulate and collaborative communicator/ leader with talent for developing trusting and productive relationships with clients, colleagues and sub-contractors.
- Spearheaded efforts in joining forces with teams of Architects, Builders, suppliers and product companies.
- In command of managing all projects exercising high standards and quality control at all times.
- Productively expedited and supervised all work from inception of work to completion.

Interior Designer ABC Corporation - 1987 - 1990

- In home Interior Design consultations and sales.
- Visual merchandizing for 30,000 square foot showroom.
- Procured furniture and art selections for movie and television projects.
- Complete sales orders and customer service for clients.
- Consult customer with purchases via the internet.
- Exceeded sales goals by 20%.
- Expansion of brand through new vendor procurement..

EDUCATION

• Interior Design - (Fashion Institute of Technology - New York, NY)

SKILLS

Interior Design.