

Global Project Manager

ROBERT SMITH

Phone: (123) 456 78 99
Email: info@qwikresume.com
Website: www.qwikresume.com
LinkedIn:
linkedin.com/qwikresume
Address: 1737 Marshville Road,
Alabama.

Objective

Currently seeking a leadership role that helps supports a sales team of highly motivated individuals and join a world-class organization with a quality first culture.

Skills

Cold Calling & Prospecting, Sales Closure , Lead Qualification & Generation.

Work Experience

Global Project Manager

ABC Corporation - September 2014 - September 2015

- Managed cross-functional teams and effectively communicate project requirements to ensure project milestones are executed in a timely manner to meet clients expectations.
- Created Inspection Test Plan & Quality.
- Assured Plans to meet clients specification.
- Developed Manufacturing Procedures & processes to standardize the project process.
- Tracked and reported all sales and forecast directly to then Vice President of Operations Work closely with quality, engineering.
- Reviewed and various specifications to the responsible functional areas for review and comments ensuring quotations are submitted in the timeframe required by our clients.
- Reviewed purchase order requirements to proposal.

Global Project Manager

Delta Corporation - 2012 - 2014

- Work with the sales representative and regional management to clarify and correct all discrepancies between the purchase order and the quotation.
- Call project review meeting(s) as required to ensure all potential risk are identified and addressed prior to quotation submittal.
- Establish pre-manufacturing meeting with all functional areas to ensure all requirements are understood.
- Manage ongoing team activity including project/clinical management, data management, database development and study start-up Create, modify and .
- Managed the scope, resources, project plans, schedules, risks, and rollout of marketing activities of new Services offerings to establish consistent .
- Actively managed the Global Managed Services Website refresh program to critically position Ricoh as an .
- Created project plans, managed schedules, reported on the web design restructure & technical development which served as the platform for Europe & .

Education

Bachelor of Business Administration in Project Management - (Strayer University - Houston, TX)