

# ROBERT SMITH

## Associate Executive Vice President

Phone: (0123)-456-789 | Email: info@qwikresume.com | Website: Qwikresume.com

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### SUMMARY

A results-oriented, senior executive with more than twenty five years of C-level global and domestic operations experience in the manufacturing and IT industries with considerable expertise in the areas of growth management, downsizing and turnarounds.

### CORE COMPETENCIES

Financial Reporting, Financial Management, Accounting, Credit Analysis, Credit, Accounts Receivable, Accounts Payable.

### PROFESSIONAL EXPERIENCE

#### Associate Executive Vice President

**ABC Corporation - August 2011 – October 2013**

##### Key Deliverables:

- Worked as financial advisor for various corporate clients, irrespective of the industry (i.e.industrial, contracting, trading etc.).
- Provided services to arrange different types of banking facilities/financing to cater for clients needs, such as corporate loans, working capital, and project financing etc.).
- Prepared customers requests / presentation, in the form of credit evaluation proposals, on behalf of clients and submitted to banks to obtain their approval.
- Prepared credit evaluation report (presentation) together with executive summary for onward submission to SAMBA (Previously Citi Bank) and Bank Saudi Fransi to obtain approval from their respective head offices for rescheduling of the loans repayments.
- Prepared on the same formats which banks internally prepare to speed up the process of obtaining Credit Committees approvals.
- Ensures that systems, processes and procedures are in place and utilized to continuously improve the services, efficiency and outcomes of all departments.
- Oversees and manages the development of appropriate policies and procedures.

#### Executive Vice President

**Delta Corporation - 2009 – 2011**

##### Key Deliverables:

- During my tenure with Mountain Valley Express, reporting directly to the CEO/Owner, my departmental leadership responsibilities have included LTL .
- Essential job duties Maintain Overall Company Profitability; Strategic Company Planning; Develop and Implement Operating Efficiencies; Expand Direct .
- During my career with Mountain Valley served as Mountain Valley Express Co. Inc., Vice Chairman of the Board of Directors The Reliance Network, Executive Committee Member The Reliance Network, Operations Committee Chairman .

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- Co-managed lending functions.
- Vice President Lasalle National Bank - Chicago, IL Vice President Parkway Bank & Trust Company - Harwood Heights, IL Vice President Standard Bank & .
- Responsible for the Retail Side of a \$300mm community bank.

### EDUCATION

Bachelor in Economics. Political Science - 1966(Lahore)

