ROBERT SMITH

Art Consultant I

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Enjoy working with the public, helping clients find exactly what they are looking for and discerning what works best in their budget and timeframe.

EXPERIENCE

Art Consultant I

Thomas Kinkade Art Gallery - NOVEMBER 2014 - 2020

- Client retention is a focus, consulting for existing clients and helping new ones.
- Informed of product information and pricing and am always courteous and clear when answering questions.
- Suggesting alternative products, as well as keeping the clients informed about new pieces and sales promotions.
- Maintain the best presentation of the pieces and ancillary products means being attentive and persistent in the cleanliness of the gallery.
- Work and help with preparing a nationwide event for eyewear.
- Achieved monthly sales goals, surpassing previous personal best.
- Curated collection of archived and midnight art collections.

Art Consultant ABC Corporation - 2011 - 2014

- Planned and directed lessons and projects in the fine arts for grades Kindergarten through 8th.
- Designed a curriculum which developed Illinois State Education goals and promoted enjoyment of the creative process, craftsmanship and appreciation of the fine arts.
- Created projects using a wide variety of media which taught art concepts and skills.
- Focused many projects on famous works of art, made cross-curricular connections and promoted multicultural awareness.
- Administered student assessments including the Illinois State Aptitude Test.
- Students regularly scored above the state average in the fine arts subjects.
- Planned and directed a successful after school art program and a yearly fine arts fair..

EDUCATION

• diploma - (Tappan Zee High School - Orangeburg, NY)

SKILLS

MS Office, MS Excel.