

ROBERT SMITH

Consulting Manager I

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Consulting Manager with extensive experience spanning the Information Systems lifecycle. Background includes experience with large, medium, and small provider, payer, and pharmacy benefit management organizations.

EXPERIENCE

Consulting Manager I

Business Transformation Practice - MAY 2008 - 2020

- Implemented and managed process improvement and six sigma projects.
- Generated business from existing accounts by developing relationships.
- Prepared and presented the technical proposals to the clients.
- Ensured that projects are completed with high customer satisfaction level, without having effort or schedule variation.
- Designed the proposed costing framework based on the Business requirements, Best practices followed within the industry and Capabilities of HPCM in supporting the proposed costing framework.
- Designed of Costing Framework and Controlling & Reporting System for a Fixed Satellite Service (FSS) Provider.
- Understood the current costing system with respect to the cost components, budgeting process, various activities and the cost drivers being currently used and performing a gap analysis vis-a-vis industry wide best practices.

Consulting Manager

Delta Corporation - 2007 - 2008

- Developed Vignette portal applications for award winning websites and supported outsourced development activities writing daily technical and .
- Implemented an enterprise wide process management solution for a global packaging manufacturer, cut project design and implementation time by 50%.
- In addition, developed the governance-operating model for the global IT organization Reengineered end-to-end value streams for all customer facing .
- Varian Medical Systems, Milpitas, CA McGraw Hill, Dubuque, IA Intel Corporation, Folsom, CA Bayer Crop science, Shakopee, MN Capital One, Richmond, VA.
- Role - Lead Consultant Devise Release/Environment Management Strategy and Roadmap for Energy and Utility Major in the US (California) and drive .

- Role - Agile Coach Mentoring SCRUM teams at a P&C Insurance Major in the US.
- Helping Capgemini's other current and new accounts from Presales and client pitches perspective to setup Agile and DevOps COEs and implement SDLC .

EDUCATION

- Post Graduate Diploma in Rural Management - (Institute of Rural Management)

SKILLS

Negotiation, Management.