

# ROBERT SMITH

## Asst. Co-Founder

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Co-Founder works with programming, developing, designing, and other IT services  
Always dedicated to learning more, continue expanding technical vision.

**2012 - 2015**

### ASST. CO-FOUNDER - ABC CORPORATION

- Worked with brokers nationwide to find commercial deals performing at or below the market level.
- Analyzed mortgage statements, occupancy ratios, and NOI.
- Used CMBS 2.0 analytical system to evaluate potential loan performance.
- Structured deals with commercial banks, and developed caveats and agreements.
- Matched senior banks to mezzanine lenders and took a residual interest.
- Developed credit enhancement to secure deals.
- Analyzed P&L statements and balance sheets, and restructured management.

**2011 - 2012**

### CO-FOUNDER - DELTA CORPORATION

- Networked and organized meetings with potential investors to pitch and raise funding for The Body Food project Selected, negotiated contract and .
- Created and produced a catalog of online graphics.
- Worked with clients on developing creative publicity and graphic design for the Hispanic Market.
- Formulated graphic design specifications - Designed and produced a variety of ads, brochures stationary and others projects for local distribution.
- technology company providing information sharing solutions to Homeland.
- Created a business plan for short- and long-term growth outlining micro and macro goals to establish our brand name and gain market share in the golf .
- Researched and established relationships with reputable international manufacturers to offer the best needlepoint belts in the golf apparel industry .

## EDUCATION

AS in Paralegal Studies - (South University - Columbia, SC)

## **SKILLS**

Management, Organizing.