

# ROBERT SMITH

## Independent Business Owner

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### SUMMARY

To attain the position of Personal Banker so I can maximize my communication skills, deepen customer relationships, utilize problem solving skills and assist clients with financial support.

### CORE COMPETENCIES

Forklift Operator, Team Player, Self Motivated And Quick Learner.

### PROFESSIONAL EXPERIENCE

#### Independent Business Owner

**ACN Essential Services - 2013 – 2020**

##### Key Deliverables:

- Duties include Sales liaison for small business owners and consumer clients.
- Consistently seek out new customers to provide essential services.
- Direct representative for AT&T, Verizon, Dish and Comcast.
- Focused on Xoom as a major energy distributor and doubled sales account.
- Delivered customer service with a positive attitude.
- Developed a strong marketing team with aggressive sales ambition.
- Identified customers needs and referred financial products and services.

#### Independent Business Owner

**Delta Corporation - 2014 – 2015**

##### Key Deliverables:

- Working with an exclusive group of entrepreneurs in multi-level marketing through E-Commerce.
- Working and communicating with large groups of people on a daily basis.
- Responsibility of talking, advertising, and appealing to the public and providing education of my groups business.
- Gained core skills of communicating with people of all types and ages.
- Co-Owner of a Distribution and Networking business.
- Worked closely with customers and potential clients to design a program that was tailored to their needs and wants to help them save money in the .
- Selling Health, beauty, energy, and other miscellaneous wholesale products.

### EDUCATION

Associate In Liberal Arts - 2011(Hillsborough Community College - Tampa, FL)

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