

Robert Smith

Vice President Business Development/Specialist

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SUMMARY

Operations with a proven track record in increased responsibility and results. Track record of providing residents and clients with assistance in activities of daily living.

SKILLS

Customer Service Skills, Cleaning, Computer Skills, Typing 50 Wpm, Communication Skills.

WORK EXPERIENCE

Vice President Business Development/Specialist

ABC Corporation - April 2003 – September 2008

- Supervised four business development professionals, one project manager, and two administrative assistants.
- Responsible for cultivating new contractual agreements within our offered shared transportation and warehouse services.
- Negotiated several Services Agreements and Commercial Supply Agreements.
- Special project responsibilities included joint venture agreement negotiations.
- Participated in senior staff and strategic planning meetings.
- Increased sales at the Cincinnati facility small molecules and radiolabeling.
- Develop consulting relationships throughout the world with sovereign wealth funds, banks, hedge funds, and other asset managers.

Vice President Business Development/Specialist

Haugen Custom Financial Systems - 1998 – 2003

- A top-rated stock research firm, Haugen creates quantitative models to develop stock portfolios in the US, Japan and Europe.
- Develop consulting relationships throughout the world with sovereign wealth funds, banks, hedge funds and other asset managers.
- Launched a new subsidiary called LowVolatilityStocks.com.
- Manage internal long-short portfolio utilizing models.
- Develop highly technical sales presentations for various types of investment firms.
- Research a wide array of factors to improve the various models..
- This is Dummy Description data, Replace with job description relevant to your current role.

EDUCATION

BS