

ROBERT SMITH

Managing Attorney

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Managing Attorney with 15 years of experience working as an advocate and spokesperson for cause-based, not for profit and Fortune 500 groups. Have authored and/or edited legal newsletters, client publications and advocacy materials for external and internal use. A long record of community service involvement, including work for at-risk youth, homeless outreach services, First Amendment and Second Amendment issues, and more. Repeated record of success working with diverse client teams on complex projects, able to reach across the table with courtesy and empathy to negotiate successful resolutions to contentious matters.

MAY 2003 - 2015

MANAGING ATTORNEY - ABC CORPORATION

- Handled legal issues pertaining to e-commerce, technology, and intellectual property deals and counsel, ranging from software, mobile app and website development, content and data licensing to privacy and data security compliance, IT infrastructure, outsourcing and cloud computing.
- Developed Model ASP and Client-hosted license agreements and HIPAA consents for the provider of cutting-edge web-based medical laboratory order tracking system.
- Advised several technology start-ups from formation, founders and key employees agreements through investment rounds, strategic partnerships, and joint ventures.
- Protected challenged intellectual property rights of software developer, found a purchaser and represented acquisition target in M&A due diligence leading to substantial acquisition price negotiated remake agreement with a major studio for iconic film, cleared long-confused chain of title, and preserved film by demanding remastered digital print as a condition of US distribution deal.
- Recruited as a subject matter expert to establish and manage the company's legal department, including vision and direction during a period of rapid growth.
- Reviewed and negotiated counterparty guaranties and NDAs, to ensure proper business risk practice.
- Performed risk analysis of wholesale and retail RFPs, including tariff review, for a business unit.

FEBRUARY 2000 - FEBRUARY 2003

ASSOCIATE ATTORNEY - ABC CORPORATION

- Handled transactions and litigation focused on intellectual property and technology convergence issues for Fortune 500 companies emerging e-commerce entities.

- Researched statutes, legislative history, public policy implications, precedent cases, applicable regulations and procedures to develop background information and points of law.
- Assisted in drafting interrogatories/decisions.
- Reviewed assigned cases to identify the legal and factual issues of each case.
- Identified and documents legal issues and pertinent facts which are significant for sufficiency of hearing decisions on cases assigned.
- Lead and coordinated daily work activities of a small unit of attorneys or trial team.
- This is Dummy Description data, Replace with job description relevant to your current role. In case if you dont need it you can delete it.

EDUCATION

JD in Law - 2000 (Cornell Law School - New York, NY)BA - (University Of Virginia)Technology And Employment Articles - (University Journal Reporter)

SKILLS

Litigation, Immigration Law, Administrative Law, Legal Research And Writing