# ROBERT SMITH

## **Lead Counsel**

Phone: (0123)-456-789 | Email: info@qwikresume.com | Website: Qwikresume.com

#### SUMMARY

Lead Counsel highly experienced in business, technology, and corporate legal matters. Advised clients, primarily a leading global IT company, through corporate contracts, risk mitigations, and transactional processes. Led and negotiated with Industry Leaders through complex contractual phases and legal transformations.

#### CORE COMPETENCIES

Conflict Resolution, Higher Education, Program Development, Management.

#### PROFESSIONAL EXPERIENCE

#### **Lead Counsel**

ACE Group - 2013 - 2019

#### **Key Deliverables:**

- Provide legal counsel for casualty business units, including national and middlemarket segments.
- Draft policy endorsements and ensure contract language is responsive to underwriters request and compliant with applicable laws and regulations.
- Oversee completion of more than 2,400 endorsement requests annually.
- Draft compliant conditional renewal and nonrenewal notices.
- Research and provide legal opinions and recommendations on a variety of issues, including regulatory compliance, contract interpretation, and commercial liability exposures.
- Manage and respond to state insurance department inquiries concerning products.
- Deliver legal advice regarding regulatory matters and act as a liaison between business units and compliance officers.

#### **Counsel**

In Spirit - 2012 - 2013

#### **Key Deliverables:**

- Establish the root causes of issues and tackle them, rather than just the symptoms.
- Initiate open and honest coaching conversations at all levels.
- Move easily between big-picture thinking and managing relevant detail.
- Anticipate stakeholder needs, and develop and discuss potential solutions, even before the stakeholder realizes they are required.
- Develop specialized expertise in one or more areas.
- This is Dummy Description data, Replace with job description relevant to your current role.

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## **EDUCATION**

B.S. in Legal Research and Writing - 2010 (Villanova University School of Law)