

Senior Vice President, Corporate Administration

ROBERT SMITH

Phone: (123) 456 78 99
Email: info@qwikresume.com
Website: www.qwikresume.com
LinkedIn:
linkedin.com/qwikresume
Address: 1737 Marshville Road,
Alabama.

Objective

Seasoned Senior Vice President who is a motivated team player, persuasive and productive. Proven record of high sales volume and excellent customer relations, from initial contact and beyond. Areas of strength include the ability to build rapport, closing the sale, entrepreneurial spirit, persistence, empathy for others and adherence to corporate policies. Has the ability to influence stakeholders in cross-departmental initiatives for achieving organizations objectives. Proficient in training, mentoring, coaching and building high performing teams

Skills

Senior IT Management, CRM, Mobile, Web Management, Compensation, Project Management.

Work Experience

Senior Vice President, Corporate Administration

ABC Corporation - 1995 - 2006

- Responsible for deployed business and financial operations of the company.
- Extensive and direct experience operating in an OCONUS environment with responsibility for various aspects of the companys business and financial operations to include the country penetration strategy, accounting, and statutory reporting, banking relationships, business licenses, visas requirements, labor-related reporting and compliance with applicable host nation laws.
- Shaped the company through the establishment of a back office and competitive offshore staffing solution and capability in Dubai, UAE enabling strong organic growth through 10% labor cost avoidance.
- Established legal entities and operations across the globe, to include Latin America, Western, and Eastern Europe, Africa, the Middle East, and the Far East.
- Determined country penetration and tax strategy based upon various enterprise and business precepts, enabling winning bids to reflect the reality of international operations.
- Devised and executed innovative cash management solutions based on indigenous banking infrastructure and business environment.
- Responsible for the overall Cash Management Plan balanced to provide liquidity to world-wide operations while maintaining a control structure that safeguards company assets.

Senior Vice President

ABC Corporation - 1994 - 1995

- Prepared and implemented the Strategic and Operating Plan of The Woodlands Center.
- Managed preclinical R&D at The Woodlands Center (up to 50 scientists) to create product candidates, and coordinated with the headquarters (CA) for the transfer into clinical development. Actively participated in partnership activities through presentations.
- Supported the CEO in Financing roadshows. Leadership for the preclinical research and development of product candidates based on gene-based medicines and PEGylated biopharmaceuticals.

- Responsible for identifying new product concepts and for their preclinical development (up to IND filing) Assured creation of critical proprietary technologies for advancing at least two lead product candidates per year to clinical development.
- Amongst several new product candidates, many achieved proof of concept and advanced to the clinic, for instance in the area of oncology (cytokine immunotherapy, anti-angiogenesis), cardiovascular disorders (peripheral vascular disease and ischemic heart.
- Presented the Companys technologies and product candidates at scientific conferences and through publications.
- This is Dummy Description data, Replace with job description relevant to your current role.

Education

Bachelor of Business Administration in Accounting - 1993 (the University of Texas at Arlington - Arlington, TX)