

# ROBERT SMITH

## Lead Interior Design Consultant

[info@qwikresume.com](mailto:info@qwikresume.com) | [LinkedIn Profile](#) | [Qwikresume.com](#)

To obtain a position within the business and interior design field that will challenge and guide to use education, skills, and past experiences in a way that will mutually benefit the business and myself; and allow for future growth and advancement.

## EXPERIENCE

### Lead Interior Design Consultant

#### ABC Corporation - 2005 - 2008

- Led the creation of unique interior and exterior home designs according to the specifications of clients which involved selected colors, materials, and finishes necessary for the design concept.
- Established and retained open communication with clients to ensure adherence to specified requirements.
- Developed new products for clients home upgrading projects.
- Effectively managed the development and strategic execution of strategic sales programs in accordance with corporate mission.
- Coordinated with design professionals in improving and ensuring superior quality of project output.
- Notable Contributions Successfully exceeded annual sales quota by 117%.
- Completed the sales training program and consistently received five sales and customer service awards from 2006 until 2007.

### Interior Design Consultant

#### ABC Corporation - 2002 - 2005

- National Board of Medical Examiners, Philadelphia, PA 90,000 SF A new ten story addition of office, meeting and dining facilities.
- Created furniture plan layouts incorporating program requirements.
- Selected furniture, finish options for client presentations.
- Presented furniture, finish options to client for approval.
- Documented client approved furniture, finish specifications for issue to vendors and contractors.
- Coordinated and monitored project planning, documents, schedules, cost estimates with clients, contractors, vendors and consultants.
- 304 Mattison Avenue Ambler, PA 19002 215.802.8435 cell isa6ella@ix.netcom.com.

## EDUCATION

- Bachelor's in Fashion Marketing - (Art Institute of Seattle - Seattle, WA)



## SKILLS

Space planning/floor plans, Reflected ceiling plans, Elevations Lighting/electrical plans.