

Robert Smith

Associate Business Unit Manager

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SUMMARY

Associate Business Unit Manager with extensive experience leading process development and optimization for manufacturing oriented businesses of varying sizes and scopes. Highly driven, self-accountable, team oriented, a problem-solving leader with a proven record of exceeding production goals while handling operations personnel.

SKILLS

Microsoft Office, Excel, Customer Service, Billing, Project Management, Leadership Development,

WORK EXPERIENCE

Associate Business Unit Manager

ABC Corporation - 2014 - 2015

- Maintain relationships with suppliers to control costs for transportation, materials, and equipment.
- Develop strategies for daily order fulfillment of new fixtures and redeployment of used and renewed fixtures.
- Plan and budget for customer-specific product rollouts.
- Create annual budgets and monthly forecasts that include revenue estimates along with direct period costs.
- Project labor needs to ensure the correct amount of fulltime and temporary labor is available.
- Direct responsibility for warehouse and administrative staff.
- Training, guidance, and development of associates. Reported job status, profitability, inventory levels, and personnel issues to senior management.

Business Unit Manager

ABC Corporation - 2010 - 2014

- In a one year period, increased productivity from 48% to 81%, lowered standard cost by 32%, and significantly improved PPM performance.
- Through numerous Kaizen events, lead the transformation of a 430 employee batch and queue manufacturing facility to full cell implementation, eliminating two layers of production supervision and all negative margin products.
- Utilized the Six Sigma DMAIC approach to implement SPC in all in-house stamping operations (Six Sigma Green Belt project).
- Developed and Trained the Engineering staff in Ergonomics and process optimization.
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EDUCATION

Bachelor of Arts in Management and Human Relations - 2009 (Trevecca University - Nashville, TN)