

Business Owner

ROBERT SMITH

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Objective

Entrepreneurial business professional with 18 years experience possessing a strong emphasis in retail marketing and merchandising, store & territory management, sales, client-vendor relations, business start-up and development, and ability to quickly implement specific and timely service programs to maximize sales. To pursue a career that allows me to utilize my creative, customer service, and technical skills, and also to obtain new skills which allow me to grow and advance in my career.

Skills

Entrepreneur, Management, Merchandising, Marketing, Customer Service, Sales, Territory Account Management, Travel, Multi-Task Management, Self Starter

Work Experience

Business Owner

ABC Corporation - January 2003 - Present

- Built great rapport with all vendors in an effort to grow a relationship and generate business.
- Created social media accounts and built a Facebook business page with over 3,000 active users.
- Managing inventory levels and conducting market research in an effort to stock the latest inventory.
- Started the company from the ground up, while wearing every hat of the company.
- Key administrator in the development of annual business plans, forecasts, and budgets as well as short and long-term growth strategies.
- Handling all franchise finance and employee administration responsibilities including benefits, accounts payable/accounts receivable, payroll, workers compensation, unemployment, and all required federal and state government filings.
- Communicating with clients, and other individuals to answer questions and explain information.

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ABC Corporation - January 2001 - December 2003

- Scheduled the project in logical steps and budget time required to meet deadlines.
- Acquired/retained high profile accounts via integrity, hard-work, and keen business savvy.
- Conferred with supervisory personnel, owners, contractors, or design professionals to discuss and resolve matters, such as work procedures, complaints, or construction problems.
- Trained employees in accordance with state and federal guidelines for the safe operation of the tanning equipment.
- Planned promotions, advertising, and marketing to increase business opportunities.
- Sold business for a profit to spring-board next entrepreneurial endeavor.
- This is Dummy Description data, Replace with job description relevant to your current role. In case if you dont need it you can delete it.

Education

Business Administration - 2000 (Nashville State Community College)Business Administration -
(Aquinas College)