

Robert Smith

Lead Co-Founder

PERSONAL STATEMENT

Co-Founder possesses an exceptional EQ, is highly data-driven and is an energetic and optimistic person who is able to multi-task, communicate and work cross-functionally in a dynamic startup environment.

WORK EXPERIENCE

Lead Co-Founder

SEEK MOBILE INTERACTIVE, INC - 2008 - 2020

Responsibilities:

- Developed a deep understanding of EnterMedicare's product, customers, clients and internal business fundamentals including data analysis
- Designed and created investor updates, sales presentations, written branding and marketing literature including Medicare-related content, and various other high-stakes communications for internal and external audiences
- Collaborated with teams across the company on a range of ad-hoc projects involving Product, Customer Success, People Operations and Business Development
- Identified, assumed ownership and manage cross-functional operations and administrative processes that don't have a clear home within the organization
- Supported day-to-day operations and execution tracking of the team and the company
- Worked remind provided a web-based database solution to us hospitals to electronically import and save incoming patients medical records, earlier being done manually.
- Provided short term bridge-financing to cash strapped investors in exchange for high rate, high percentage interest only payments.

Co-Founder

Delta Corporation - 2006 - 2009

Responsibilities:

- Creator and co-founder of a gluten-free food business offering healthy pizza products that was sold in 2014.
- Built retail and wholesale business from the ground up and had 5 products retail in 5 regions of Whole Foods Market and over 100 restaurant accounts.
- Sales/marketing/advertising/public relations/accounting/customer and account service Organized and managed trade shows Researched and developed a .
- Co-Founder of services shop.
- Curriculum design, online learning, interactive video, professional development and collaboration materials.
- Focus on arts, music, literacy, early childhood, K-12 education, CCSS.
- Anti-Bullying Software Startup - This software was created to help

CONTACT DETAILS

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SKILLS

Microsoft Office,
Salesforce, Photography,
Social Media.

LANGUAGES

English (Native)
French (Professional)
Spanish (Professional)

INTERESTS

Climbing
Snowboarding
Cooking
Reading

REFERENCES

Reference - 1 (Company Name)
Reference - 2 (Company Name)

schools put a stop to bullying within their districts.

Education

BS in Computer Science - 1984(University of Utah - Salt Lake City, UT)