

# Robert Smith

## Franchise Owner/Operator

### **CONTACT DETAILS**

1737 Marshville Road,  
Alabama  
(123)-456-7899  
info@qwikresume.com  
[www.qwikresume.com](http://www.qwikresume.com)

### **PERSONAL STATEMENT**

To obtain a career with a company where grow skills, become an integral part of a team, and use sales, expertise, and customer service skills to become successful. Motivated learner with over 8 years of experience in sales and service, who possesses strong customer service skills and sales experience, as well as extensive manual labor skills.

### **SKILLS**

Team Building, Team Development, Property Management, General Management, Executive Support, Sales.

### **WORK EXPERIENCE**

#### **Franchise Owner/Operator**

**ABC Corporation - February 2009 - June 2014**

##### *Responsibilities:*

- Purchased fleet vehicles, tools, and machinery while utilizing cost-effectiveness.
- Managed accurate inventory on all parts and maintained customer logs of work completion.
- Trained employees in skills and customer service.
- Educated customers in repairs and preventative maintenance.
- Troubleshooting expert in residential and commercial sewer and plumbing.
- Inspected and diagnosed sewer and drain problems for residential and commercial customers through cabling, camera, and jetting services.
- Prepared estimates and processed financing for customers.

### **LANGUAGES**

English (Native)  
French (Professional)  
Spanish (Professional)

### **INTERESTS**

Climbing  
Snowboarding  
Cooking  
Reading

#### **Franchise Owner**

**ABC Corporation - 2008 - 2009**

##### *Responsibilities:*

- Determine staffing requirements and interviewed, hired and trained new employees.
- Gained commission from successfully placing employees into open positions.
- Formulated a comprehensive business plan complete with clear and actionable sales goals and targets.
- Tracked and evaluated staff performance, and handled all promotions and terminations.
- Created wage benefit reports for each employee.
- Completed purchase orders and customer invoices.
- Analyze client requirements, created a business plan and drove strategy development..

### **REFERENCES**

Reference - 1 (Company Name)  
Reference - 2 (Company Name)

### **Education**