

ROBERT SMITH

Sr. Independent Business Owner

Phone: (0123)-456-789 | Email: info@qwikresume.com | Website: Qwikresume.com

SUMMARY

Friendly and enthusiastic sales representative with 2 years of specialization in customer service and retail. Able to learn new tasks quickly and proficient in growing key customer relationships. Represent establishment with friendly, professional demeanor at all times.

CORE COMPETENCIES

Microsoft Office, Management.

PROFESSIONAL EXPERIENCE

Sr. Independent Business Owner

Mary Kay - March 2015 – 2020

Key Deliverables:

- Delivers merchandise and collect payment.
- Writes and records orders for merchandise or enter orders into computers.
- Explains products or services and prices and demonstrate use of products.
- Contacts customers to persuade them to purchase merchandise or services.
- Arranges buying parties and solicit sponsorship of such parties to sell merchandise.
- Answers questions about product features and benefits.
- Circulates among potential customers or travel by foot, truck, automobile, or bicycle to deliver or sell merchandise or services.

Independent Business Owner

Delta Corporation - 2013 – 2015

Key Deliverables:

- Delivered high quality products to companies and people in Trinidad.
- Networked effectively with clients, which increased promotion in the business.
- Designed new client sales applications and recommendations to existing clients.
- Marketed products online and through personal contact - Managed online purchases - Networked with customers on a weekly basis - Brought new team .
- Received inbound calls to service clients individual home and auto policies Logged into several insurance carrier systems like Progressive, Safeco, .
- Customized policies that cater to clients specific requirements with the appropriate solution that will best protect their assets.
- Marketed and sold Telecommunication products and services to consumers across the country Presented the business opportunity on a regular basis to .

EDUCATION

- High School Diploma in General Education - (Del Campo High School - Fair Oaks, CA)