# **ROBERT SMITH**

# **Executive Managing Attorney**

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### **SUMMARY**

An NC/SC dual-licensed Managing Attorney with over 6 years of civil law experience, representing both creditors and consumers. Having extensive experience in the following practice areas: civil litigation, regulatory compliance (state and federal), creditors' rights, bankruptcy, and consumer protection law.

## SKILLS

Translation of legal documents, Client Relationship, Team Building, Leadership.

### WORK EXPERIENCE

## **Executive Managing Attorney**

ABC Corporation - February 2013 - April 2016

- Responsible for opening and managing the satellite office, a multi-office law firm that specializes in debt collection and litigation services for creditors.
- Managed an inventory of over 7,000 accounts annually, the daily operations of the satellite office and generated over 1 million dollars in profit per annum.
- Represented major banks and credit card companies in debt collection claims, bankruptcy filings, and consumer law matters.
- Responsible for identifying, assessing, developing and implementing legal strategies to achieve client objectives.
- Provided regulatory compliance and advisory support to clients to ensure they adhered to federal and state consumer protection regulations.
- Drafted pleadings, motions, orders, judgments discovery, and memorandums.
- Legal research and drafting of contested litigation briefs.

### **Managing Attorney**

Shapiro Defense, Pllc - 2010 - 2013

- Defending the accused with passionate and excellent representation as a private and contract criminal defense attorney Broad experience in serious, complex criminal cases through private clients and contract with Yavapai County including 18 felony trials.
- The first chair qualified State of Arizona v.
- Manuel Fraijo, jury trial, life verdict 2008 State of Arizona v.
- Roberto Campos, life plea 2008 State of Arizona v.
- Darryl Kitchener, verdict overturned on appeal 2010 State of Arizona v.
- Ryan Skinner, dismissal of charges 2012 State of Arizona v.
- Robert Hinderliter, life plea, 2015.

