

Objective

A result-oriented Business Partner/Product Rep with 8 years of experience in Channel management, Sales & Retail operation. Demonstrated a solution-based approach during complex business challenges and contributed actively during strategic decisions. Proven success in building and leading team towards an impactful business outcome in a fast-paced and rapid growth environment

Skills

Organization skills, Multi-Tasking, Data Entry, Type 35 Wpm.

Work Experience

Business Partner/Product Rep

Nyefiercejewelz - 2014 – 2019

- Maintain company website with up-to-date products with specifications and availability.
- Provide excellent human resources management skills to the organization.
- Maintain accurate customer accounts in the company computer system by keeping track of data, personnel information, inspections, audits, and local and state policy changes.
- Compile and maintain record and bookkeeping.
- Establish and identify prices of goods and services and tabulate the bills.
- Process and handle orders in a timely matter.
- Developed operating practices and implemented accounting systems.

Business Partner

ABC Corporation - 2011 – 2014

- Responsible for growing, maintaining and creating new accounts.
- Built and rebuilt relationships with Banks, Mortgage Companies and Realtors.
- Exceeded 100% of sales targets in all 3 markets.
- Negotiated Long term commitment from J.P.
- Morgan Chase as one of their top 50 Preferred Vendors.
- Ability to sell to multiple organization levels and departments.
- Organized/Partnered with vendors and clients to sponsor charity fundraisers.

Education

Bachelors of Science - 2004(Coalition School For Social Change - New York, NY)