Lead Business Unit Manager

ROBERT SMITH

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Objective

Lead Business Unit Manager with experience in managing entire operations including requirement analysis, sampling, fabric development, costing, production, dispatch, and liaison to ensure ontime achievement of organizational targets. Looking forward to a challenging job assignment where the abilities, competences, strengths, and skills can be used for personal as well as organization growth.

Skills

P&L Responsibility, Company / Department Vision and Goal-setting, Financial Management & Control, Organizational Change Management, Economic & Completive Market Analysis, Team building, and Motivation.

Work Experience

Lead Business Unit Manager

ABC Corporation - 1996 - 1999

- Responsible for Manufacturing, Sales and Engineering for the Heater business unit, producing heaters for automotive oxygen sensors.
- · Profit and Loss responsibility for the Business unit.
- Hiring and firing responsibility for engineering, technical and hourly employees.
- Balanced production requirements, workforce, and sales for profitability.
- Expanded production capacity and sales from \$1.5 million to \$3.5 million in 2 years.
- Managed installation of \$2.2 million of new equipment and facility upgrades.
- Responsible for over 175 people to drive plant operations for two business units.

Business Unit Manager

ABC Corporation - 1991 - 1996

- Responsible for driving change and developing metrics for Curing and Final departments to implement Lean Manufacturing procedures.
- Activities included implementing continuous flow manufacturing on the Final Inspection and repair procedures through supermarkets, production smoothing, and takt time.
- Improved throughput in the Curing department while reducing scrap through standard work, Jidoka, and SMED.
- Coordinated the Six Sigma team to develop hourly team leaders as yellow belts and created a team-based atmosphere driving metrics in each operation
- Reduced curing cycle time by 45% through OEE and reduced labor by 18% through waste elimination and cycle time/takt time studies.
- This is Dummy Description data, Replace with job description relevant to your current role.
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Education

Bachelor of Science in Ceramic Engineering - 1990 (New York State College of Ceramics at Alfred University)