General Counsel III

ROBERT SMITH

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Objective

Innovative, highly motivated senior executive seeking an opportunity to develop and direct successful corporate legal programs and policies. Senior Legal Counsel with substantial experience in corporate compliance program development/implementation, drafting of a wide variety of corporate agreements.

Skills

Technology, Board Governance, Government contracting.

Work Experience

General Counsel III

Gibbs Sports Amphibians Inc - November 2009 - 2019

- Manage the legal affairs of this privately held company that designs and assembles high-speed amphibious vehicles.
- Manage product compliance with EPA, CPSC, NHTSA, USCG and state regulations.
- · Regarding supply and non-disclosure agreements.
- Manage civil litigation with outside counsel.
- · Administer corporate liability insurance programs.
- Reviewing and editing company contracts for clarity and to protect the best interests of the company under the law.
- Devising and implementing company policies to comply with various regulatory requirements, such as drug testing and OSHA policies.

General Counsel

ABC Corporation - July 1975 - July 1975

- Managed the legal affairs of this publicly held multi-national manufacturer of metal cutting tool products with a staff of four attorneys.
- Valeron sold its products in the US and in 22 foreign countries with sales exceeding \$200M.
- Major Responsibilities Prepared SEC filings, stock offerings and proxy statements.
- Negotiated long-term loan agreements of debt up to \$36M.
- Formulated pension, stock option and other employee benefit plans.
- Negotiated complex equipment leases.
- International Legal Responsibilities Managed legal affairs of 22 foreign subsidiaries and 16 foreign distributors.

Education

Juris Doctorate - (George Washington University - Washington, DC)