

ROBERT SMITH

Lead Photographer III

info@qwikresume.com | <https://Qwikresume.com>

Sales and fitness professional with extensive experience in product sales and assessing client needs. Seeking a position as a manager, sales and marketing representative, and customer service professional who supplies customers with the latest facts, figures and trends in the market. Successful at building a strong sales team, thus achieving short and long-term company goals. Outside Sales Representative skilled in meeting all deadlines while working in a fast-paced environment.

AUGUST 2011 - 2020

LEAD PHOTOGRAPHER III - SELF EMPLOYED

- Contacts new and existing customers to discuss how their needs could be met through specific products and services.
- Quotes prices, credit terms and other bid specifications.
- Identifies prospective customers by using business directories and following leads from existing clients.
- Writes sales contracts for orders obtained and submitted orders for processing.
- Selects the correct products based on customer needs, product specifications and applicable regulations.
- Creates strategic brand building events to expand the current product portfolio.
- Records accurate and efficient records in the customer database.

2008 - 2011

LEAD PHOTOGRAPHER - DELTA CORPORATION

- Wedding Photographer for a Southern California wedding photography company.
- Two years with this company until I got too busy with my own clients and I couldn't continue to work for this company for significantly less money.
- Photographed and led other photographers in capturing keynote speakers and guests at a Creation Research conference.
- Operation of specialized photography and lighting equipment Scheduling and training of photographers Execute sales to schools throughout the NY and .
- Lead youth sports photographer.
- represent USP, LLC amongst youth sports leagues throughout Southern California.
- Photograph individual and youth sports teams Customer service Skills Used Photography Studio photography Outdoor photography.

EDUCATION

BACHELOR OF SCIENCE in Sports Medicine - (University of Louisiana at Lafayette
- Lafayette, LA)

SKILLS

Microsoft Office Suite; Adobe Photoshop And Lightroom.