

ROBERT SMITH

Business Unit Manager II

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Working closely with cross-functional teams, and driving results. Proven track record of exceeding customer expectations and raising the bar in service delivery. To work in an organization, which provides a wide exposure and a challenging responsibility so, that it strengthens and enriches the skill and contribute towards the growth and profitability of the organization and the entire economy.

EXPERIENCE

Business Unit Manager II

ABC Corporation - FEBRUARY 2012 - AUGUST 2015

- Managed \$100MM+ operating budget, six direct reports, and 200 + employees across.
- Responsible for all aspects of manufacturing over 250 SKUs in a six+ day food manufacturing environment.
- Directed all operations to include safety, quality, cost management, customer delivery, and morale in a union environment.
- Planned and installed powdered Kool-Aid processes as part of a \$10 million repatriation expansion.
- Commercialized over 150 products from formula through packaging changes.
- Delivered over \$15 MM productivity cost reduction through lean manufacturing initiatives.
- Led Safety perfect operations for over three years using daily safety scanning.

Business Unit Manager

ABC Corporation - JULY 1998 - JANUARY 2012

- Responsible for the strategic growth of the Capri Sun, KAB, Mio, and other businesses at the Winchester facility.
- Directed and built the daily operations of the High-Performance Work System delivering superior growth, quality, safety, cost management, delivery and customer focus.
- Planned and expanded Capri Sun Business from 10 operation lines to 26.
- Increased operational throughput by 20% by optimizing product systems for 120+ hour delivery.
- Reduced quality contacts 30% by using problem-solving Kaizen events and adopting across the network.
- This is Dummy Description data, Replace with job description relevant to your current role.
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EDUCATION

- MBA in Management - 1996 (West Michigan University - Kalamazoo, MI)

SKILLS

Six Sigma, Agile Method, Adobe Photoshop, Social Media Management, Microsoft Office.