# Associate Counsel ROBERT SMITH

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# **Objective**

Highly accomplished, results-oriented attorney possessing a unique combination of legal and business acumen with expertise in corporate and commercial law in a global market.

### Skills

Technical Skills, Management.

## **Work Experience**

#### **Associate Counsel**

#### **ABC Corporation** - 2003 - 2004

- Staff attorney responsible for contract development process and compliance.
- Assisted Chief Operating Officer & Counsel to manage daily operations.
- Prepared federal and state financial disclosure reports.
- Negotiated contracts with private sector partners.
- Responsible for government relations activities and lobbying.
- Assisted CFO in classifying employees under the Fair Labor Standards Act.
- Created the companys first employee handbook/manual.

#### Associate Counsel

#### **ABC Corporation** - 2000 - 2003

- Provided legal services to various corporate Sales and Marketing divisions including, Asian, European, Customer Service, Education, Government and North American.
- Responsible for the negotiation and implementation of large-value agreements establishing corporate partnerships.
- Responsible for compliance with corporate policies and applicable statutes, rules and regulations and interaction with governing authority.
- Developed and maintained various legal relationships including sales, distribution, purchase, technology license and exchange, joint development and maintenance.
- Worked directly with customers, including VARs, OEMs, developers, and multiple levels of domestic and foreign governments, educational institutions, research facilities, and medical facilities.
- Supervisory and budgetary responsibility for a staff of legal professionals and administrators.
- This is Dummy Description data, Replace with job description relevant to your current role.

## **Education**

Juris Doctorate - (New York Law School - New York, NY)