# **Robert Smith**

# Junior Independent Business Consultant

#### **PERSONAL STATEMENT**

Solid planning skills in coordinating projects from inception through completion. Well-disciplined with proven ability to work independently and remotely while delivering on-time and above-target results. Able to identify areas of strength and weakness and implement policies, changes in operation, and systems that optimize productivity and bottom line.

#### WORK EXPERIENCE

### Junior Independent Business Consultant

ABC Corporation - April 2013 - December 2013

#### Responsibilities:

- Provided consultative services capitalizing on a broad spectrum of business experience and successes to help organizations solve issues, create value, maximize growth and improve their business performance through operational efficiency and leadership.
- Projects included Outlined processes to influence and capitalize on the human resource segment of a startup technology company.
- Based on company objectives, identified and charted training directives and content.
- Recommended effective team leadership strategies to create partnerships that will influence growth, efficiency and outcomes of the operation.
- Identified areas for improvement and defined processes to create greater overall efficiency of a private retreat business.
- Publicly represented the management organization to the client base at both a public and private level.
- Identified areas of improvement and provided recommendations on customer retention strategies in the vacation rental sector.

## Junior Independent Business Consultant

Delta Corporation - 2009 - 2013

#### Responsibilities:

- Position Description I work independently writing grants for various organizations.
- Also worked as a full charge bookkeeper assisting various organizations in gaining financial compliance.
- Also worked as a freelance writer compiling employee handbooks and policies and procedures.
- Implemented and trained end-users on MS software Designed and executed analytical tools through extraction of data, resulting in identification.
- Analyzed such problem areas as organization and personnel utilization of software, forms design and functions, procedures and policies to determine.
- Controlled company inventory using spreadsheets and corresponding reports from invoice sales, on order purchase orders, returns, and receiving.

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#### **CONTACT DETAILS**

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#### **SKILLS**

Customer Service Experience, Accounts Receivable, Cash Handling, Sales, Inventory Control, Stocking.

#### **LANGUAGES**

English (Native)
French (Professional)
Spanish (Professional)

#### **INTERESTS**

Climbing Snowboarding Cooking Reading

#### REFERENCES

Reference – 1 (Company Name) Reference – 2 (Company Name)

