# ROBERT SMITH
## President and CEO/Consultant

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## SUMMARY

A proven leader of mid-market to multi-billion dollar companies who brings expertise in managing turnarounds and boosting revenues and profitability of underperforming companies. A leader who delivers with impeccable integrity by building highly competent teams of multicultural skilled professionals.

## CORE COMPETENCIES

Public speak, fundraising, strategic planning, financial affairs and risk management.

## PROFESSIONAL EXPERIENCE

### President and CEO/Consultant
**Computer Sharp, Inc - May 2010 – 2019**

**Key Deliverables:**
- Started a profitable company to provide IT business solutions and technical support to over various businesses and organizations.
- Hired and oversaw staff to handle client needs including system and network administration, public relations.
- Advised clients on new technologies and policies to implement, assisted meet their short-term and long-term technology goals and objectives.
- Promoted business at various meetings with the Chamber of Commerce, local business gatherings, and networking events.
- Clients range from well-respected accounting firms and manufacturing businesses to libraries and non-profit organizations.
- Services include but are not limited to system installation and web hosting, and social media marketing.
- Skills used placed monitors on each floor to allow patrons to see what was going on in the other areas of the facility.

### President And CEO/Consultant
**DataMASTER Technologies - 2006 – 2010**

**Key Deliverables:**
- Providing on-going consultative services in the development of large-scale Information Management Systems (MIS); Web-accessible database systems, and Virtual Private Networks (VPNs).
- Clients include multiple New York City Early Intervention Programs (NYCIEP); KPMG; Accenture, and Columbia University.
- Currently providing records management and collaborative network facilities for over 16,000 students/families in the Greater Metropolitan New York City area.
- DataMASTER Student Demographic Analysis, Attendance and CACFP Cost Accounting software, is currently used in over 160 physical facilities in the city.

- Familiar with the FCC s E-RATE funding program and the specific rules, application and guidelines for utilizing those funds.
- Developer of COTS level software applications using an event-driven, web-accessible model, utilizing complex database and reporting access hierarchical structures, which can inter-operate with SPSS and advanced Neural Network systems.
- Specialized Health Care Management solutions include routines for Body Mass Index ( BMI) Tracking, Immunizations, Primary Health Conditions and intervention services..

## EDUCATION

BS