

Objective

Attorney with extensive experience providing legal support for sales and procurement organizations on complex enterprise IT transactions, such as Cloud Services, and SaaS licensing.

Skills

Healthcare, Antitrust, Association/Nonprofit.

Work Experience

Corporate Counsel/Representative

E. I. DuPont - January 2005 – 2019

- Participate in business and technical teams according to client needs.
- Provide joint development and patent licensing agreements and related counseling for emerging business areas.
- Provide counsel on intellectual property-related issues in agreements such as joint development agreements and toll manufacturing agreements.
- Develop and manage intellectual property strategies for emerging business units.
- File and prosecute domestic and foreign patents in polymer and organic chemical arts.
- Provide patentability assessments and freedom-to-operate and validity opinions.
- Mentor and supervise patent prosecution and drafting by patent agents in the research division.

Corporate Counsel

ABC Corporation - 2000 – 2005

- Corporate officer and key management team member of this business development company.
- The businesses developed, started, and grew an import/export trading company, retail coffee concept, and a financial services company.
- Authored and executed business plans, built organizational structures, and contributed vision and thought leadership during startup and growth phases.
- Served as primary source for strategy; client advisory; recommendations and solutions; big picture perspective.
- Negotiated and managed international contracts and letters of credit with client organizations on open markets around the world.
- Managed P&L, development, and operations of sales, marketing, and finance departments for all businesses.
- Built a solid reputation for hard work and excellence in team leadership, customer service and quality assurance in fast-paced environments..

Education

J.D. in Law - (Temple University School of Law - Philadelphia, PA)