

Objective

Management Professional with extensive sales, retail and wholesale background. Specialize in multi-store management, training and development, recruiting, employee relations, and P&L.

Skills

Adobe Audition, Adobe Premiere, Adobe Photoshop.

Work Experience

Sr. Disc Jockey

ABC Corporation - 1988 – 2001

- Regional Sales Manager Responsible for stores in four states, including the two with the best sales per sq.
- Worked with more than Sales Managers, the majority of whom hired and developed.
- Independently owned chains required excellent problem-solving skills, multi-tasking, and overnight travel.
- Opened a dozen new stores, and closed six.
- Increased sales and was named New Manager of the Year, then promoted.
- Managed a Karma Music store, increasing sales in back to back quarters against two new competitors.
- Working in radio broadcasting working as on-air talent, Assistant Program Director, and created and produced commercials.

Disc Jockey

ABC Corporation - 1983 – 1988

- Duties included on- air shifts, board operation, running and monitoring the live feed of the Howard Stern show, also board operator for the public service show, "Blurred Vision" and "Hard Drive".
- Responsible for production of some commercials and promos.
- Promotions team for KXTE.
- Concert promotions, movie premiers, meet & greet events, set-up of band interviews and live recordings and other KXTE remotes.
- Set up all equipment need for a remote.
- Research for Infinity Radio.
- Phoning listeners to get an accurate assessment of what music should be programmed for KXTE, KMXB, and KLUC..

Education

Bachelor of Science in Communications - (Indiana State University - Terre Haute, IN)