

## Objective

Highly qualified Co-Founder & VP Of Operations with experience in the industry. Enjoy creative problem solving and getting exposure on multiple projects, and would excel in the collaborative environment in which your company prides itself. Looking for a prospecting client, understanding their requirements and onboard them as per the technology and resource needs. Responsible for profit and loss of the company.

## Skills

Logistics Management, Lean, Itad Security, Distribution, Production Management

## Work Experience

### Co-Founder & VP Of Operations

**Apto Solutions** - 2015 – 2019

- Set challenging cross-functional goals that support organizational goals and strategies.
- Integrated functional strategies, utilizing business expertise to reach financial and operational objectives.
- Researched and developed new strategies to achieve company goals and objectives - Deployed resources to reach financial forecast and business objectives.
- Developed plans for managing/retaining talent inside the organization and for improving leadership strength.
- Developed operational functions essential for increasing the companys productivity such as product promotion and placement - Evaluated and established SWIs and SOWs that were to be followed by all production departments.
- Monitors company policies and developed new operational procedures for operations in order to increase efficiency.
- Developed and launched a PMO team that focuses on on-site services such as secure data wiping, asset recovery reverse logistics and data center decommissioning both domestically and internationally.

### VP Of Operations

**ABC Corporation** - 2012 – 2015

- Oversaw and managed all facets of operations.
- Coordinated purchasing of raw materials and packaging items.
- Managed transportation booking and scheduling of both FTL and LTL shipments.
- Imported and exported both raw and finished goods to and from Canada.
- Managed all aspects of logistics of 30,000,000 lbs per year of perishable seafood items, from raw material purchase to delivery of finished goods nationwide.
- Performed customer service support for \$120,000,000 annual sales.
- Coordinated harvest operations of 300,000 lb per week farm salmon operation.

## Education

Business Management and Marketing - 2010 (Caldwell Community College)