

ROBERT SMITH

Franchise Owner I

Phone: (0123)-456-789 | Email: info@qwikresume.com | Website: Qwikresume.com

SUMMARY

Innovative sales and marketing professional whose success is based on integrity, exceptional customer service, efficiency and ambition.

CORE COMPETENCIES

Microsoft.

PROFESSIONAL EXPERIENCE

Franchise Owner I

HAND AND STONE MASSAGE AND FACIAL SPA - 2012 – 2019

Key Deliverables:

- Opened state of the art day spa with a business model that makes it affordable for people to enjoy the benefits of massages and facials.
- Manage business affairs, staffing, and client interactions.
- Develop and maintain budget, all aspects of advertising, payroll, and accounts payable and receivable.
- Negotiate lease agreements and business contracts.
- Developed and built business from conception to presently generating 7-figure sales annually.
- Grew membership base to over 400 members within first year of operation.
- Hired, trained and supervise excellent management team.

Franchise Owner

ABC Corporation - 2008 – 2012

Key Deliverables:

- Responded via email to customer inquiries into travel and/or cruises.
- Set up travel arrangements online, by phone, or in person.
- Actively solicited new customers through dedicated website, flyers, networking and other marketing.
- Impacted myself in that i was able to start up and run my own business.
- Skills Used Customer service; was licensed travel agent through C.L.I.A.
- so was able to set up travel arrangements for many types of customers.
- Had the ability to respond quickly with price quotes etc..

EDUCATION

Juris Doctorate - (HOFSTRA LAW SCHOOL - Hempstead, NY)

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