

Robert Smith

Lead Independent Business Owner

PERSONAL STATEMENT

To contribute to an inspiring company that align with core values. To learn about customer relations, administration and operations in a professional businesses environment. Summar most recently worked as manager for a retail store. Dancing Feet Distributions was a promotion company that delivered promotional material to targeted venues and neighborhoods around Seattle for local businesses and events.

WORK EXPERIENCE

Lead Independent Business Owner

ABC Corporation - June 2009 - October 2014

Responsibilities:

- Managed the communication, overview, update, and implementation of project with clients and contractors.
- Recruited, trained, and supervised distribution members.
- Led teams of 2-10 people in the field on various projects with budgets of \$100-\$1200.
- Managed the legal and financial details of operating a business.
- Provided custom and individualized campaigns based on clients needs and budgets.
- Responsible for Clients included real estate professionals, dance and exercise studios, local and national movie promoters, schools and educational organizations, and entertainers and entertainment venues.
- Responsible for Most clients come via word of mouth and become repeat clients.

Independent Business Owner

Delta Corporation - 2006 - 2009

Responsibilities:

- Develop new leads and game plans to continue growth of yearly revenues Train and mentor of new team members Cold Call daily to gain new team members.
- Independent contractor Client support specialist providing phone customer service support to customers assisting with account information.
- Dispatching emergency roadside assistance verifying customers personal information and disablement location contacting in and out of network service.
- Design websites in order to sell products and services over the Internet.
- Responsible for entire business operation, sales, advertising, budgeting, web design and internet marketing.
- Owned and operated sole proprietorship.
- Responsibility to include but not limited to buying, product quality, financial planning, contract negotiation, labor, performance reviews, hiring.

CONTACT DETAILS

1737 Marshville Road,
Alabama
(123)-456-7899
info@qwikresume.com
www.qwikresume.com

SKILLS

Microsoft Word Office,
Management.

LANGUAGES

English (Native)
French (Professional)
Spanish (Professional)

INTERESTS

Climbing
Snowboarding
Cooking
Reading

REFERENCES

Reference - 1 (Company
Name)
Reference - 2 (Company
Name)

Education

Marketing for Non-marketing - (Stanford University)