# **Robert Smith**

# Insurance Assistant/Consultant

# **PERSONAL STATEMENT**

Seeking a position with a company that values dedication and personal growth of its employees; in return allowing to expand on knowledge and skills enabling to make a positive contribution to the company.

# **WORK EXPERIENCE**

# Insurance Assistant/Consultant

**ABC Corporation - 1997 - 2000** 

## Responsibilities:

- Evaluated leads obtained through direct referrals, lead databases and cold calling.
- Met with many existing and prospective clients each week to select appropriate insurance policies.
- Finalized sales and collected necessary deposits.
- Met with prospective customers and business owners in their homes, businesses and other settings.
- Implemented improvements in manual and electronic billing procedures.
- Reported policy changes and company conditions affecting customer satisfaction.
- Politely assisted customers in person and via telephone.

#### Insurance Assistant

**ABC Corporation - 1992 - 1997** 

#### Responsibilities:

- Provided extensive administrative and clerical assistance to Insurance customers in a fast paced working environment.
- Compiled and sorted change endorsements and insurance agreements utilizing File Maker Pro, Progressive ProRater Plus, Dairyland Direct Connect, MD AIC Rater, and GMAC Web Credit, Stones General Insurances latest computed-based, company reporting software.
- Verified and posted details of business transactions, such as funds received and disbursed utilizing Microsoft Excel and Choices v 6.5.
- Received full payments and down payments from customers and wrote payment receipts, computed payment amounts utilizing company financial software.
- Filed records and reports that were no longer being used by the staff, and used the computer to maintain current business records and reports.
- Assisted in training new Assistants as directed by management...
- This is Dummy Description data, Replace with job description relevant to your current role.

# **CONTACT DETAILS**

1737 Marshville Road, Alabama (123)-456-7899 info@qwikresume.com www.qwikresume.com

# **SKILLS**

Mortgage Loan Officer, Loan Processor, Escrow Branch Manager and Marketing, Real Estate Sales.

# **LANGUAGES**

English (Native)
French (Professional)
Spanish (Professional)

## **INTERESTS**

Climbing Snowboarding Cooking Reading

#### REFERENCES

Reference – 1 (Company Name) Reference – 2 (Company Name) **Education**  $\label{thm:chool-decomposition} \mbox{High School Diploma in Fashion Marketing - (General Douglas Mac Arthur High School - Levittown, NY)}$