

# ROBERT SMITH

## Sr. Managing Attorney

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Business-oriented Managing Attorney specializing in risk management, regulatory compliance, defensive litigation, and operational implementation planning both for financial institution clients and law firms. Proven record of loss reduction, attorney management, and cognizable firm-wide quality improvement.

## EXPERIENCE

### Sr. Managing Attorney

#### Albertelli Law - 2011 - 2019

- Responsible for representing the Firm in defensive litigation, attorney hiring and monitoring in cases where outside counsel is used.
- Decreased firm-wide operating losses by 67% over three months by requiring the implementation of internal controls and individual accountability prior to check approval.
- Serves as a primary contact for on-site and questionnaire audits from clients and providing documents, answering audit and examination questions if required.
- Provides internal and external advisement and training on the legal and operational implications of federal regulations, client directives, and requirements.
- Responsible for researching, drafting, and publishing legal and regulatory updates to clients and industry leaders nationally.
- Established Risk Assessment, Corporate Governance, and Change Management procedures firm-wide.
- Overhauled legal and operational Policies and Procedures for Foreclosure, Bankruptcy, REO closings, and Title to standardize versioning.

### MANAGING ATTORNEY

#### ABC Corporation - 2007 - 2011

- Acted as consultant to insurance companies, corporations, government agencies, and individual clients seeking to manage litigation and other legal expenses in a cost-effective manner.
- Conducted line-by-line reviews of legal bills totaling over \$20,000,000 as well as on-site audits of law firms.
- Drafted more than seventy-five consultants reports containing findings and recommendations and, when requested, acted as the liaison between clients and attorneys to negotiate a potential reduction of invoices.
- Developed and assisted with the implementation of litigation and legal expense management guidelines for clients.
- Managed the largest branch legal office of Pennsylvania state-owned

workers compensation insurance carrier.

- Directly supervised in-house staff counsel and exercised oversight responsibility for contracted law firms defending thousands of active cases in the five-county Philadelphia metropolitan area.
- Served as the principal assistant to the Chief Counsel in creating and implementing policies and procedures manual for all litigation counsel.

## EDUCATION

- Juris Doctor in Research Editor - (Stetson University College of Law - Gulfport, FL)

## SKILLS

Program Evaluation, Auditing, Qualitative Analysis, Quality Assurance, Compliance, Risk Management, Risk Assessment, Legal Research, Management.