

ROBERT SMITH

VP Of Operations/Controller

info@qwikresume.com | <https://Qwikresume.com>

VP Of Operations/Sales with a proven background streamlining plant-wide operations and growth through the introduction of lean manufacturing and JIT controls and systems. Highly motivated as a team leader in a multitude of R&D functions in developing and engineering new composite product constructions to meet customer requirements.

1998 - 2011

VP OF OPERATIONS/CONTROLLER - ABC CORPORATION

- Successfully increased on-time delivery and reduced rejection rates by over 50%.
- Managed to increase production output by 20% each year while increasing operational staff requirement by only 5% each year.
- Managed the expansion of a second site to streamline the production of a major new program.
- Managed and implemented new system controls for bar-coding and labor control inputs through our ERP system.
- Help develop and manage new production processes in coordination to new concept product designs in sustaining high-quality standards.
- Helped support Sales department with customer contact relationships
Established many new accounts in helping an average of 18% growth each year through [] Introduced many new product lines to our customers and maintained support to all customers with bonded relationships.
- Personally built all company file servers computers and installed a complex networking and ERP system that included Microsoft SBS, Microsoft Office applications, Vantage ERP system by Epicor and customized reports through Report Builder and Crystal Reports.

1997 - 1998

VP OF OPERATIONS - ABC CORPORATION

- Reviewed P&L, budgeting and forecast reports on a monthly basis.
- Saved \$10,000 per month re-negotiating service agreement with UPS, FedEx, and other LTL Freight forwarding carrier.
- Mentor subordinates and implemented annual reviews for all employees to ensure completion annually.
- Reorganized entire warehouse for maximum efficiency Order Printing/Picking/Checking and Shipping that helped time and productivity in the shipping area.
- Created a Standard Operating Procedure Manual for Purchasing, Customer Service, Accounts Receivable/Payable, Shipping and Receiving.

- Help on creating an Employee Handbook for the company.
- Integrated Six Sigma standards to lean out processes and procedures in customer service, purchasing, accounts receivable and payable, Shipping and receiving.

EDUCATION

Bachelor's in Applied Computing - 1992(University of Washington-Bothell Campus - Bothell, WA)

SKILLS

Microsoft Office, Financial Analysis, Crystal Reports.