

ROBERT SMITH

Counsel - Full Time

E-mail: info@qwikresumc.com

Phone: (0123)-456-789

SUMMARY

Counsel with over 5 years of in-house experience advising business clients on challenging and complex legal issues for various businesses. A trusted business partner providing guidance on strategic business decisions, engaging in customer negotiations, and having responsibility for identifying business risk for senior management and its teammates.

SKILLS

Microsoft Office, Research, Written Communication, Oral Communication, Legal Research.

WORK EXPERIENCE

Counsel - Full Time

ABC Corporation - 2002 – 2004

- Applied knowledge of commercial law matters in the representation of six (6) client groups.
- Represented the contracting needs of various in-house clients with respect to construction, real estate, and procurement matters including, but not limited to, reviewing, drafting and negotiating vendor, professional service, consulting non-disclosure, and equipment leases.
- Identified legal risks and counseled internal clients with respect to financial and legal issues for business groups and affiliate companies.
- Provided legal and business recommendations subsequent to detailed analysis and client counseling related to internal business issues.
- Negotiated and drafted multi-million dollar facilities and outsourcing agreements for the company and served as counsel to six (6) client groups including the non-technical procurement department.
- Managed outside counsel and budgets regarding litigation and construction matters.
- Established contracting protocol for expanding procurement group and provided training of contracting matters.

Counsel

ABC Corporation - 1999 – 2002

- Responsible for all phases of litigation including initial interviews with potential clients, retainer agreements, discovery, motion practice and trials.
- Primary areas of practice personal injury, civil rights (emphasis on defense and prosecution of police misconduct cases), matrimonial, Family Court, medical malpractice and criminal defense in both State and Federal Courts.
- Conducted several juries and non-jury trials in all areas of practice identified above.
- Negotiated several six-figure settlements of personal injury claims.
- Briefed and argued appeals within the New York State Appellate Division and the U.S.
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SCHOLASTICS

- Bachelors of Science - 2011(University of Maryland University College)