

Robert Smith

Franchise Owner III

PERSONAL STATEMENT

Healthcare administration graduate and Industrious Business Owner with Expertise in observing local market trends and implementing effective business strategies in sometimes challenging regional markets while expertly dealing with issues like employee turnaround and productivity.

WORK EXPERIENCE

Franchise Owner III

Juice It Up - December 2013 - 2019

Responsibilities:

- Consistently achieving revenue goals and ranking among the top performing franchises.
- Develop quarterly financial reports, budgets and forecasts to track revenue generation and expenditures.
- Implement strategies to boost sales through traditional and online promotional efforts.
- Interact on a regular basis with suppliers to ensure fresh daily deliveries of product selections.
- Provide quarterly updates and expeditiously respond to inquiries from corporate headquarters.
- Designed and implemented engaging promotional campaigns, including coupon offers and special daily deals.
- Created an innovative bonus system that helped cut employee turnover rates in half in less than a year.

Franchise Owner

ABC Corporation - 2011 - 2013

Responsibilities:

- Early-years retail micro-computer store for enthusiasts and students.
- Sold kits, assembled units, software and games.
- Apple II and Osborne were the biggest sellers.
- First store opened with \$16K inventory.
- Sold business with over \$300K inventory.
- Interesting people encountered while in this business included Bill Atkinson (taught Apple Pascal classes at store), Andy Hertzfeld (Apple fellow), Roland Gustafson (Myst author), John Draper (to whom I gave the name "Easy Writer" for the first Apple.
- What a heady time ! !.

Education

Bachelor of Science in Healthcare Administration - (University of Houston Clear Lake - Houston, TX)

CONTACT DETAILS

1737 Marshville Road,
Alabama
(123)-456-7899
info@qwikresume.com
www.qwikresume.com

SKILLS

Supervisor, Machine operations, Shipping and receiving, Production, Forklift operator.

LANGUAGES

English (Native)
French (Professional)
Spanish (Professional)

INTERESTS

Climbing
Snowboarding
Cooking
Reading

REFERENCES

Reference - 1 (Company Name)
Reference - 2 (Company Name)