

ROBERT SMITH

President/Chief Executive Officer

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19+ years of experience as a Chief Executive Officer. Innovative leader with an extensive background working with physicians, health care teams, community partners, health and human services organizations. Seeking a meaningful leadership position where I can use my experience to affect change.

AUGUST 2006 - PRESENT

PRESIDENT/CHIEF EXECUTIVE OFFICER - ABC CORPORATION

- Executing the societys strategic plan by working closely with the board of directors, society members and key stakeholders.
- Managing budgets, work plans, committees and workgroups and a staff of 9.
- Leading the societys related organizations including one 501c3 foundation and one for-profit subsidiary.
- Serving as the lead spokesperson on the societys programs including our largest, honoring choices Minnesota whose mission is to encourage families to have discussions about end-of-life care preferences.
- Under my leadership, this program has moved from a state-based program to a national model.
- Developing a model for attracting physicians and allied health providers to public policy discussions by engaging, educating and empowering them through our advocacy network.
- Routinely meeting with members of Congress and members of the mn legislature.

FEBRUARY 2000 - JULY 2006

DIRECTOR - ABC CORPORATION

- Led advocacy efforts to enact ordinances prohibiting smoking in bars and restaurants in the twin cities and surrounding communities.
- Engaged, educated and empowered physicians to become advocates in public and community health efforts of the society.
- Regularly met with elected officials, community leaders, business leaders to educate them on policy-related issues important to society.
- Raised over \$1. 5 million in grant funds to support the societys strategic plan.
- Led the successful closure of a business unit of the society that dealt with physician credentialing.
- Developed a training program which helped establish a salary band.
- Designed and developed a database to capture all aspects of each site within the project.

EDUCATION

Bachelor Of Science in Business Administration - (Capella University - Minneapolis, MN) Diploma- (National Academy Of Television Arts And Sciences) Certified Public Accounting - (University Of Zulia)

SKILLS

Microsoft Office, Solid Works, Project Management, Organization, Leadership, Critical Thinking, Business Analysis, Bookkeeping, Billing, and Customer Service.