## **Digital Marketing Intern/Supervisor**

# ROBERT SMITH

Phone: (123) 456 78 99 Email: info@qwikresume.com Website: <u>www.qwikresume.com</u> LinkedIn: linkedin.com/qwikresume Address: 1737 Marshville Road,

Alabama

### **Objective**

Professional with 3 years of work experience, spanning over Market research, Consumer behavior, Social Media Research & Marketing, Search Engine Optimization, and Client Development.

#### Skills

Digital Marketing, Social Media, Marketing Research, Web Analytics, Ecommerce.

### **Work Experience**

### **Digital Marketing Intern/Supervisor**

ABC Corporation - June 2013 - August 2013

- Used Google Analytics to extract web traffic data for analysis and reporting.
- Provided summaries of key metrics, including engagements (page views per visit, average time on site, etc), traffic sources, click-through rates and conversion rates using Excel.
- Used PowerPoint to prepare summaries and make recommendations to clients, including where
  to position products on client home page and where to increase ads, banners, coupons, and
  sweepstakes all to drive traffic and brand awareness.
- Supported clients in the food/beverage, transportation, higher education, and cosmetic industries.
- Utilized Google AdWords to determine keywords used in search engines.
- Extracted data showing click through rates, conversion rates and cost per lead.
- Created ad headlines and descriptions for marketing campaigns based on web user search criteria.

## **Digital Marketing Intern**

**ABC Corporation** - 2010 - 2013

- Selected to construct a marketing plan and put it into effect.
- Responsible for overseeing the branding of the company including a website, social networks, and E-mail lists.
- Used Analytics tools to track the progress which included a 107% increase of Account Views on Yelp.
- 50+ unique visitors, and 2 new clients within the first month of website being up.
- My success rate for email campaigns was 94.3% for the three campaigns I sent out.
- During my time there I identified and solved their preexisting issue of being able to draw in new clients and keep up with existing clients via the internet..
- This is Dummy Description data, Replace with job description relevant to your current role.

#### Education

B.A. in Communication Studies - (University of Iowa - Iowa City, IA)