### **ROBERT SMITH**

### **Associate Consulting Project Manager**

Phone: (0123)-456-789 | Email: info@qwikresume.com | Website: Qwikresume.com

#### SUMMARY

Analyzed business and programmatic approaches to understanding the new healthcare legislation (ACA) and developing use cases/scenarios to model how government systems need to interact to support the new law. Led a CDC division through the design/deployment/management of a Service (Help) Desk to support technology and business practices of internal and external clients.

#### **CORE COMPETENCIES**

MS Office.

#### PROFESSIONAL EXPERIENCE

### **Associate Consulting Project Manager**

**ABC Corporation - 1999 - 2014** 

#### **Key Deliverables:**

- Advised clients on e-learning, education options, and lessons learned from training research.
- Recommended implementation criteria, links to strategic planning, systems tools, products, competency/skills models, content development strategies, and tutored on blended learning modes.
- Assumed responsibility as Account Manager for a major " dissatisfied" client and transitioned it to a reference account resulting in follow-on sales of software and services.
- Managed the installation services for LearningSpace V5.
- Converted this unit from a loss leader into a profit center.
- Provided feedback and recommendations on usability, functionality, and features of LearningSpace that were highly valued by Product Development.
- Managed an innovative project to integrate IBMs Lotus LearningSpace with major 3rd party ERP systems using a Java & Dava &

#### **Consulting Project Manager**

Delta Corporation - 2008 - 2010

#### **Key Deliverables:**

- Scrum master for new product development team.
- Led Oracle Content Management product implementation projects with budgets of over \$5M Managed the development of customized solutions, tailored to .
- Led a team of 8 students to carry on a consulting project during 3 months Conducted market analysis and benchmark on competitive service offering - .
- Review financial statements, evaluate contractors and analyze business practices, maintain reports of various purchases and technical tasks.
- Responsible for overseeing development of HMS (Hotel Management Software) and integrating with travel sites.

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- in human capital supply chain management, positioned to address the talent gap issue with strategic and tactical HR solutions.
- Consulting Project Manager Managed, planned and directed the operations and training activities of staff in artificial intelligence, research, HR.

### **EDUCATION**

Doctor Of Philosophy In Biology - June 2014(University Of California - La Jolla, CA)