

Franchise Owner

ROBERT SMITH

Phone: (123) 456 78 99
Email: info@qwikresume.com
Website: www.qwikresume.com
LinkedIn:
linkedin.com/qwikresume
Address: 1737 Marshville Road,
Alabama.

Objective

Over 19 years of management experience of which the last 15 years were as an independent owner operator. Experience in several aspects of business administration and enjoy working with and motivating teams to accomplish goals and success for both the company and individual employees.

Skills

Territory Management, Extensive understanding of Identity and Access Management.

Work Experience

Franchise Owner

ABC Corporation - January 2004 - January 2008

- Determine staffing requirements and interviewed, hired and trained new employees.
- Gained commission from successfully placing employees into open positions.
- Formulated a comprehensive business plan complete with clear and actionable sales goals and targets.
- Tracked and evaluated staff performance, and handled all promotions and terminations.
- Created wage benefit reports for each employee.
- Completed purchase orders and customer invoices.
- Analyze client requirements, created a business plan and drove strategy development.

Franchise Owner

ABC Corporation - 2003 - 2004

- Grew revenue and published a high-end local direct mail magazine through cold calling.
- Conducted networking activities to establish relationships with advertisers.
- Created a client base and developed relationships for sales of print collateral while maintaining strict budgets and timelines.
- Sales / Account Management Printing - CO & MN A.B.
- Hirschfeld Press, Denver, CO - Sales | Henry Wurst Inc., Arvada, CO - Sales | Priority Publication, Edina MN - National Sales Representative | Japs-Olson Company, St.
- Louis Park, MN Customer Service Representative Graphic / Production - MN Bureau of Engraving, Inc., Minneapolis, MN - Graphic Specialist | Computer Chrome Inc., St.
- Paul, MN - Production Specialist.

Education

- (Trinity Christian College University)