

Senior Independent Business Consultant

ROBERT SMITH

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Objective

A proven track-record of Independent Business Consultant in business practice in Vietnam and Southeast Asia. Strong leadership and motivational skills, results orientated, excellent skills in communication, relationship management.

Skills

Food & Nutrition Service, Customer Service, Retail Sales, Photography/ Lighting/ Marketing/ Body Part Modeling.

Work Experience

Senior Independent Business Consultant

ABC Corporation - May 2005 - January 2010

- Independent business consulting for Vietnamese and international operations.
- Activities have included new market entry, market and legal research, fund-raising, strategic development and implementation, quality assurance, liaising with governmental, military, and community stakeholders, business registration, HR recruitment, and translation/interpretation.
- GuidePoint Global Consulting, a consulting and research firm investigating entry into the Vietnamese educational market.
- Boston Consulting Group, a multinational management consulting firm seeking market entry, competitor analysis and personal recruiting in Ho Chi Minh City.
- Float International, an Australian start up NGO aimed at reducing child mortality by providing survival swimming training to school-age children.
- Mines Advisory Group (MAG), a Manchester-based humanitarian mine action NGO working in 2 provinces in Central Vietnam.
- Quality Solutions International (QSI), a New Zealand-based commercial mine action firm.

Junior Independent Business Consultant

Delta Corporation - 2003 - 2005

- Provided individuals with competitive rates for various services including Wireless, Cable/Internet, Energy & Credit Card Processing Gain experience .
- Assisted small businesses with marketing and business development strategies Provide recommendations to business owners on website and social media .
- Independent Consultant hired to improve operational efficiency Implementation of Resource & Project Management tools, Automated Payroll functionality .
- Assisted small businesses throughout Western New York providing business analyses and various solutions, including examining financials, revising .
- Developed and instituted a social media monitoring program for clients to discover, assess, and analyze negative sentiment on the Internet and .
- Served as single point of contact with access to a portfolio of products in the amenities industry, within a collection of protected vertical markets .
- This is Dummy Description data, Replace with job description relevant to your current role.

Education

Master of Business Administration in Business Administration - 2009(University of Hawaii at Manoa)