

Objective

A Determined Sales rep and persistent Retail Business Owner. Self-Motivated and hard working with over four years of managerial experience and multiple years in several positions in the hotel industry. Seeking for a long-term commitment with a company that empowers me to stretch my entrepreneurial spirit and grow professionally, also allowing me to use my human services skills and talents to encourage and exalt others.

Skills

Independent, Cold Calling, Customer Satisfaction, Inventory, Market Research, Territory Sales, Customer Retention, Business Owner

Work Experience

Retail Business Owner

ABC Corporation - October 2015 – November 2016

- Managed all day-to-day and long-term business operations, which include opening and closing shop, all sales and service work, all financial transactions, invoicing, purchasing, shipping and receiving.
- Made custom pins and patches for customers and other companies all over the world who would like a custom design brought to life.
- Trained and developed restaurant managers and hourly employees through orientations, ongoing feedback, and establishment of performance expectations and by conducting performance reviews.
- Increased sales by ensuring guest satisfaction and prompt problem resolution.
- Managed the restaurant in accordance with established company standards, policies, and procedures.
- Responsible for managing the operation of a specific restaurant including the development and growth of people, sales and profits.
- Maintained employee personnel files and company information to ensure legal compliance.

Business Owner/ Consultant

ABC Corporation - March 2013 – August 2016

- Designed and developed marketing materials to successfully impact business objectives.
- Consulted with clients after sales or contract signings to resolve problems and to provide ongoing support.
- Estimated or quote prices, credit or contract terms, warranties, and delivery dates.
- Answered customers questions about products, prices, availability, the product uses, and credit terms.
- Recommended products to customers, based on customers needs and interests.
- Contacted regular and prospective customers to demonstrate products, explain product features, and solicit orders.
- This is Dummy Description data, Replace with job description relevant to your current role. In case if you dont need it you can delete it.

Education

Associates Of Arts in Business Administration - 2013(Mississippi College)CPT in insurance -
(American Academy Of Professional Coders)B. Com - June 1994(Gujarat University -
Ahmedabad, Gujarat)