

Robert Smith

Assistant General Counsel

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SUMMARY

Attorney who loves to research and learn about the law. Excellent legal writing skills. Experienced in Family Law, Contracts and Government Contracting. Experienced in Proposals for Federal Procurements, detail oriented, can work diligently and balance multiple priorities.

SKILLS

Incredible Memory and Retention of Statutes, Rules.

WORK EXPERIENCE

Assistant General Counsel

ABC Corporation - 2009 - 2010

- Played key role in multibillion-dollar Travelers acquisition, with growth into major revenue-producing division.
- Analyzed, drafted, negotiated, and enforced loan, guarantee, sales and service, security, demand letter, LOI, non-compete, termination letter, indemnity, leasing, waiver & release, confidentiality, and non-disclosure agreements.
- Earned additional promotion to officer.
- Assisted General Counsel, and assumes primary role when directed, in representing AECC in contract, financing, and other complex business transactions with a business-informed, risk management approach.
- Provided legal, and other business and strategic, support to the Arkansas Rural Electric Self-Insurance Trust.
- Performed certain core legal functions for the non-utility statewide association, Arkansas Electric Cooperatives, Inc. (AECI), concerning business development, including bidding review and liability oversight and risk management.
- Maintained conversant understanding of laws, rules, regulations and related developments concerning AECCs and AECI's core business functions, as well as those relevant to our Member-Owners, with particular emphasis on financing and transaction areas of study.

Assistant General Counsel

Delta Corporation - 2008 - 2009

- Primarily engaged in cases including pari-mutuel wagering, unlicensed activity, and violations in the operation of condominiums, timeshares, and .
- Served as acting Chief Attorney when required; Faithfully met all deadlines and departmental expectations; Developed expertise in administrative code .
- Supervised a wide range of legal and compliance matters for 6 registered investment advisers and 2 registered broker-dealers.
- Firm manages over \$200 billion in mutual funds, wrap fee separate accounts, pension plans, hedge funds, and other institutional accounts.
- Responded regularly to internal and external audits of the firm, and SEC inquiries and examinations.
- Served as General Securities Principal for 2 broker-dealer affiliates of the Firm.
- Headed legal effort for several acquisitions and divestitures, including \$20 Million acquisition of a nuclear plant services company.

EDUCATION

JURIS DOCTOR - (New England School of Law - Boston, MA)