

Robert Smith

Associate Counsel

PERSONAL STATEMENT

Associate Counsel with over 6 years of legal experience, including complex health plan and hospital matters supporting a large integrated delivery system. Excellent written, verbal, and interpersonal communicator with a proven track record of fostering relationships with stakeholders, including senior leadership and clinicians.

WORK EXPERIENCE

Associate Counsel

ABC Corporation - 2011 - 2014

Responsibilities:

- Monitored and advised on changes in regulations, and their effect on current drugs and medical devices.
- Monitored contract implementation and performance to ensure compliance with negotiated terms.
- Helped two companies reach deadlines for HIPAA and Hitech compliance.
- Analyzed business transactions and advised senior management on marketing, sales, finance, operations, and general business/legal feasibility.
- Negotiated, drafted, and approved commercial transactions and operations agreements.
- Worked with strategic leadership to gain FDA approval for new drugs and medical devices.
- Provided legal and business counsel to strategy/marketing team regarding placement, access, and reimbursement of new drugs upon launch.

Counsel

ABC Corporation - 2008 - 2011

Responsibilities:

- Responsible for all phases of litigation including initial interviews with potential clients, retainer agreements, discovery, motion practice and trials.
- Primary areas of practice personal injury, civil rights (emphasis on defense and prosecution of police misconduct cases), matrimonial, Family Court, medical malpractice and criminal defense in both State and Federal Courts.
- Conducted several juries and non-jury trials in all areas of practice identified above.
- Negotiated several six-figure settlements of personal injury claims.
- Briefed and argued appeals within the New York State Appellate Division and the U.S.
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CONTACT DETAILS

1737 Marshville Road,
Alabama
(123)-456-7899
info@qwikresume.com
www.qwikresume.com

SKILLS

Research Writing,
Management, and
Communication, Problem
Solving, Professionalism

LANGUAGES

English (Native)
French (Professional)
Spanish (Professional)

INTERESTS

Climbing
Snowboarding
Cooking
Reading

REFERENCES

Reference - 1 (Company
Name)
Reference - 2 (Company
Name)

Education

Bachelor Of Science - 2006