

Managing Director

ROBERT SMITH

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Objective

An innovative, highly organized Managing Director with a history of profound success in General / Project Management and senior managerial food and beverage/culinary operational management within hotel/resort, cruise lines, airlines, remote camp-life support, and membership clubs. Hands-on demonstrated leadership skills in multi-restaurant operations. A seasoned team leader with the ability to coach and mentor associates to create a solid team with a commitment to quality standards and superior guest/customer satisfaction through strategies and proficiencies in diverse worldwide cuisines.

Skills

Strategic Planning, Full-Cycle Project Management, Market Research, Management, Sales And Business Development, Operations Management

Work Experience

Managing Director

ABC Corporation - September 2007 - July 2015

- Provided hotel, resort, cruise line affiliates strategies, and proficiencies in existing, start-up / pre-opening restaurant operations.
- Promoted profitable management/food & beverage for the hospitality industry on interim or contract terms.
- Created and established a team of associates from concept development for all areas of required timelines.
- Implemented financial benchmarks based on hotel competition and area ADRs throughout Vietnam, Laos, and Thailand.
- Directed and instructed financial requirements as per ownership and valuations thereof for one year anticipated revenue productions for multi-restaurant venues serving Asian fusion concepts.
- Created transparent systematic venue ADR forecasts with monthly updates via the finance department in comparison with prior record-keeping audits that pertained to multi-food services.
- Created sales projection and analysis for the year including the budget and technique.

Assistant To Senior Managing Director

ABC Corporation - August 2005 - September 2007

- Lead, built, directed research coverage for a designated sector.
- Covered the sector by producing valuable content through relevant company contacts, buy-side contacts and in-depth research perspectives on companies and industries.
- Produced profitable revenue and manage expenses as a successful business unit.
- Worked effectively across multiple business lines within our entrepreneurial culture.
- Achieved results in a high-paced, team-oriented environment.
- Maintained responsibility for all aspects of financial management, business operations, and financial stewardship.

- This is Dummy Description data, Replace with job description relevant to your current role.

Education

Management Certification / USPH - 2000 (California Culinary Academy - San Francisco, CA)BA in Economics - 1965(C. W. Post University - Greenlawn, NY)