

ROBERT SMITH

Business Advisor III

Phone: (0123)-456-789 | Email: info@qwikresume.com | Website: Qwikresume.com

SUMMARY

Adherence to policies, practices and procedures, increasing the profitability of the enterprise and increasing the shareholder's value.

CORE COMPETENCIES

Business Advisor Training, Program Management.

PROFESSIONAL EXPERIENCE

Business Advisor III

Goldman Sachs 10,000 Small Business Program @ Delgado Community College - March 2012 – 2020

Key Deliverables:

- Identified opportunities and issues of strategic importance to essential to the growth of the enterprise.
- Developed transformational strategies to grow and re-position businesses for profitability, growth, and sustainability.
- Provided clarity in complex problems, facilitate decision-making and guides high value investments and decisions.
- Guided business owners through development of growth plan with financial projections.
- Helped define value proposition, mission and vision Performs deep dives on specific businesses to assess strategies and opportunities.
- Assisted business owners with change management techniques and re-defining company culture.
- Identified and developed best practices, develops value-added systems processes and procedures.

Business Advisor

Montefiore Medical Group - 2008 – 2012

Key Deliverables:

- Management responsible for achieving strategic and operational goals, with a focus on financial performance.
- Prepare annual budget and provide advice to Directors and Vice Presidents to identify issues that impact departmental performance, enhance variance explanations and projections.
- Participate in work teams to improve the budget preparation process and other financial and operational processes.
- Provide financial and system related education and training to all levels of management.
- PepsiCo - Global Procurement, Flexible and Rigid Packaging Contract Assignment 6 months Supported the control team during the monthly close process, performing reconciliations and research of variances, executing and documenting SOX control.

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- Periodic review of cash received from suppliers versus what was expected and database uploads/maintenance for the sweetener COE team.
- Performed reviews in the accuracy of accounting in commodity reconciliations, and ensuring that supporting documentation included with transaction validation..

EDUCATION

- Bachelor of Science in Industrial Technology Area(s) of concentration: Operations and Production Management, Occupational Safety and Health - (University of Louisiana at Lafayette - Lafayette, LA)