

Robert Smith

Owner/Makeup Artist

PERSONAL STATEMENT

Hardworking Makeup Artist successful at using product knowledge and exceptional customer service to increase guest retention and exceed sales goals. Makeup Artist/Skincare Consultant with a background in retail sales and customer service. Exceptional organization, critical thinking and time management skills. Makeup Artist with 7 years in retail sales and management. Passionate leader who develops highly motivated teams through mentoring and superior communication.

WORK EXPERIENCE

Owner/Makeup Artist

ABC Corporation - October 2011 - June 2012

Responsibilities:

- Developed positive customer relationships through friendly greetings and excellent service.
- Greeted customers and ascertained customers needs.
- Answered questions regarding the store and its merchandise.
- Consistently hit and exceeded sales goals by 20%.
- Identified and qualified customer needs, developed sales strategies and negotiated and closes profitable projects with a 85% success rate.
- Built strong client relationships and provided high value-adding services, resulting in a 15% company market share increase.
- Researched and customized service proposals for clients.

Makeup Artist

Yves Saint Laurent Beaute - 2010 - 2011

Responsibilities:

- and Sales Professional, Bloomingdales and LOreal.
- Boost sales daily with Yves Saint Laurent cosmetic, skincare and fragrance products in an international consumer setting.
- Apply and create makeup looks for clients and help support Artistry events.
- Come up with strategies to boost event sales and client business.
- Recreate runway and Lloyd Simmons signature YSL looks.
- Apply and introduce YSL skincare to clients.
- Familiarize clients with the "3 minute Lumiere" and iconic YSL glow with a signature lip..

Education

CONTACT DETAILS

1737 Marshville Road,
Alabama
(123)-456-7899
info@qwikresume.com
www.qwikresume.com

SKILLS

Makeup Artist.

LANGUAGES

English (Native)
French (Professional)
Spanish (Professional)

INTERESTS

Climbing
Snowboarding
Cooking
Reading

REFERENCES

Reference - 1 (Company Name)
Reference - 2 (Company Name)