Area Business Manager ROBERT SMITH

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Alabama.

Objective

To provide the highest degree of professionalism, and to demonstrate the best of abilities in a progressive environment.

Skills

Microsoft Office, Microsoft Word, Microsoft Word, Management, Microsoft Excel, Microsoft Excel.

Work Experience

Area Business Manager

ABC Corporation - 2010 - 2012

- Provided Property Management for Plant and office Complex.
- Supervised Security Personnel.
- Performed weekly site audits for safety concerns and Building Maintenance.
- · Worked with Contractors to make repairs on Buildings.
- Worked with Local Government Officials for License and Contracts.
- Established and maintained business relations with service companies.
- Created and implemented clinic base pull-through programs to increase rate of repurchase by 75%.

Area Business Manager

Delta Corporation - 2008 - 2010

- A Maryland based biotechnology company founded on a commitment to scientific innovation and medical progress positioned among the worlds leading.
- Position Held Area Business Manager Responsible for leading a group of sales specialists through all aspects of daily business to support Synagis .
- Responsible for guiding representatives through their own professional development and career advancement.
- Sales Operations, SPDP Intern 2011, responsible for developing national business plans, Presidents Club Winner; Ranked #1 in the East region and #4.
- Recruited to provide leadership and direction for a startup manufacturer, and marketer of rapid point-of-care diagnostic tests solution for .
- Territory growth increased by 100% in Q2 2016 Provided consultative and informational support to medical professionals.
- This is Dummy Description data, Replace with job description relevant to your current role.

Education

Certified Safety Professional, National Safety Council advanced Certificate, 99 college hours in General Studies, Burbaker School of Real Estate, North Delta police Acad, U.S. Army Combat Engineer, Carpentry & Masonry, Signal, and Military Police in Engineering, Safety, Police, General Studies - (Various Schools - Various Places)