

ROBERT SMITH

Interior Design Consultant/Supervisor

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SUMMARY

Over 36 years experience in Retail Sales, Customer Service and Interior Design. Positive and enthusiastic person. Many interpersonal skills.

SKILLS

Contract Interior design residential and commercial.

WORK EXPERIENCE

Interior Design Consultant/Supervisor

ABC Corporation - November 2004 – September 2010

- Created interior design plans for single rooms and entire residential homes and businesses using Ethan Allen products and services.
- Create a Design plan and have a visual presentation of these plans with customers. Assisted customers in single and multiple retail purchases.
- Maintained in-store responsibilities of product display, merchandising, and individual customer accounts.
- Handled all facets of customer service from the inception of a sale, design, order entry, installation of rooms and after delivery follow-up.
- Held in-store seminars on Interior Design topics.
- Worked with office staff and substituted for the receptionist during her breaks.
- One of the highest sales producing Designers for in-store design contests in most Creative Portfolio Design and Softgoods Pillow.

Interior Design Consultant

ABC Corporation - April 1994 – October 2004

- I had the same responsibilities as the previous Interior Design position with Ethan Allen.
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- National 1999 Team Player Award (for outstanding national team player in the country).
- 1999 Rockville Md Ethan Allen Team Player Award.
- Increased my business over 50% from [] Skills Used I developed my computer 2D design skills proficiently This store was located outside of Washington DC.
- It provided a diverse client base.
- My customer base became multi national.

SCHOLASTICS

- Business Administration - 1972(Montclair State University - Montclair, NJ)