

Objective

Over 15 years, have owned an Apple hardware and software consultancy. a proven record of providing solutions for clients of all sizes, including Boeing, Microsoft, and Apple. deep experience in customer relationship management, including identifying potential customers and customer segments, pre-engagement communications, deal negotiation, account management, and ongoing account support.

Skills

MS Word, Analytical Skills, Effective Communication Skills.

Work Experience

Associate Software Test Lead

ABC Corporation - January 2005 – June 2006

- Responsible for coordinating software testing efforts between a US-based testing team and offshore team of engineers in India.
- Required to understand design documentation, seek appropriate clarification on design details from clients, design, write and execute test plans & test cases for diverse business scenarios.
- Understood the clients business requirements through documentation and face-to-face meetings with clients.
- Translated business requirements into test cases to effectively test the solution.
- Participated in mid-level planning exercises.
- Planned own work schedule.
- Effectively communicated status against the plan.

Software Test Lead

Delta Corporation - 2004 – 2005

- As a Software Test Lead, I was in charge of a five-man team tasked with testing five proprietary systems.
- Each of these systems had 5 to 10 subsystems.
- The platform under test was a Naval aircraft which depended on the software interface for navigation, threat assessment and communications interaction.
- If software discrepancies were left undetected, national security, a 105 million-dollar aircraft and thirty lives could be in jeopardy.
- Was assigned the responsibility of determining new requirements, and evaluation of existing requirements.
- Ensuring test procedures were complete and reflected all requirements was a major portion of my position.
- All affected areas of the software fell within my job assignment.

Education

BS