# **Robert Smith**

## **Consulting Manager**

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#### **SUMMARY**

Accomplished, results-oriented, and customer focused Consulting Manager Professional with over 25 years of experience in IT and Project Management with a strong commitment to delivering quality programs, systems, and processes.

#### **SKILLS**

Project Management, Program Management.

#### **WORK EXPERIENCE**

### **Consulting Manager**

ABC Corporation - November 1993 - March 2001

- Served as a Project Manager leading the development and implementation of program and project management frameworks for multiple organizations.
- Led the product and project requirements gathering efforts for several product developments and process improvement initiatives.
- Coached teams in requirements development and daily project management activities, such as status reporting, issue logging, and tracking, stakeholder engagement, and risk evaluation.
- Selected Accomplishments Implemented a proven program management framework in the High-Speed Data Network Engineering organization at Comcast Cable.
- Developed, managed, and provided direction in evolving program management processes and procedures at Nextel.
- Also implemented easily to use tools and scorecards for tracking and monitoring program progress and process efficiencies.
- Defined phases, call flows, and functional requirements for a new product concept now known as IM on a Nextel wireless device.

## **Consulting Manager**

Delta Corporation - 1989 - 1993

- Held a variety of functional and technical positions with increasing levels of responsibility covering all aspects of the Systems Development .
- Consumer Products, Industrial Automation, and Construction Equipment industry experience.
- Managing software implementation and development projects, mostly in the energy and finance sectors.
- Include managing all components of the SDLC life cycle, including budget, timeline, invoicing, resourcing and consulting for additional efforts.
- Maintaining scope and deliverables is critical in this role, and SCS prides itself on maintaining relationships based on ability to deliver projects.
- Active member of the Program Methodology group Designed and Delivered a 5 year \$30M roadmap for a large REP client, within timeline and budget.
- with responsibility for contract negotiations and general company direction.

#### **EDUCATION**

Master's of Applied Mathematics in Speciality - (University of Virginia - Charlottesville, VA)