

Robert Smith

Executive Vice President

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SUMMARY

Obtain a Executive Vice President position that would complement marine experience and provide opportunities for growth.

SKILLS

Meteorological Consulting, Project Management, Management.

WORK EXPERIENCE

Executive Vice President

ABC Corporation - September 1999 – March 2009

- Managed 30 properties in an around the San Francisco Bay Area.
- Experience with commercial, residential and R&D with a private portfolio totaling over a million square feet.
- Reviewed of tax returns and credit screenings for potential tenants.
- Supervised of assistant and onsite managers, maintenance personnel, supply vendors, security and janitorial companies and third party vendors.
- Included overseeing and tracking the leases of a commercial and residential portfolio.
- Rent collection, renewals, taxes and compliance with lease obligations including but not limited to ADA and insurance requirements.
- Followed-up on lease assignments, sub-rentals (especially with the new Airbnb trends).

Executive Vice President

Delta Corporation - 1995 – 1999

- Responsible for the wholesale distribution of the companys annuity, mutual fund and retirement products.
- Established many profitable and long term relationships with Citibank, Chase, Bank of America, Smith Barney and Merrill Lynch.
- Provide marketing and sales consulting services, including all aspects of product development, placement, design and branding for high profile condo.
- Coordinate all legal documents including sales documentation and offering plans.
- Develop incremental revenue streams for double digit YOY growth.
- Develop business plans, curate product - in-store merchandise mix, operations, develop scalable infrastructure, web, marketing, advertising, recruit.
- Managed the day to day operation of the company.

EDUCATION

Master of Arts - (University of London)