

# ROBERT SMITH

## Sr. Consulting Manager

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### SUMMARY

Certified Professional Consulting Manager delivering full-spectrum strategy, planning, structuring, execution, and support for the most challenging IT engagements at Fortune 500 companies. Delivering a record of major improvements in speed, efficiency, cost control across diverse industries including financial services, communications and high- tech, retail, utilities, and healthcare.

### SKILLS

Project Management, Organising.

### WORK EXPERIENCE

#### **Sr. Consulting Manager**

ABC Corporation - 1995 – 2002

- Allied Riser Communication Client is a provider of high-speed internet access to businesses.
- Managed operational relationship between client and third-party data center.
- Coordinated the migrations of software and hardware releases into production.
- Planned and managed data center relocation from the third-party hosting vendor to client managed data center.
- Managed implementation of central data repository to support customers enterprise reporting provider of high-speed internet access -
- Managed performance evaluation of the companys three-tiered operational support systems to determine major bottlenecks within systems.
- Evaluated & suggested appropriate business intelligence (bi) tool taking into consideration the functional & technical requirements of the client, integration with the existing it infrastructure.

#### **Consulting Manager**

Delta Corporation - 2009 – 2010

- Closed several large projects.
- Developed an Information Technology strategy to support all business operations and the impact of a new \$400M steel manufacturing facility 60+ person .
- Conducted 2 full SAP implementations.
- Acquired by EDS, has since been spun back out).
- Worked on 20 different engagements across manufacturing, retail, distribution, healthcare, insurance, and real-estate industries.
- Created the Southwest Regional Telecommunications Practice, generating \$10M in annual revenue.
- Developed components of MACHII, the companys UNIX-based distributed OLTP package.

## SCHOLASTICS

- MBA - (University of San Francisco - San Francisco, CA)