Co-Founder III

ROBERT SMITH

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Objective

Entrepreneurial hard worker, quick learner, who possesses the ability to assume responsibility. Can take a leadership role, or work within a team setting easily. Competent in managing responsibilities within both job and volunteer settings.

Skills

Sales Management, Sales, Analyst.

Work Experience

Co-Founder III

ABC Corporation - November 2012 - March 2014

- Opened September 2013 Business Creation and Management Co-developed the business from conception through completion of the main location in Maplewood.
- Helped write the business plan that was presented to financial institutions.
- Researched potential locations for the business.
- Negotiated small business loan through the Small Business Administration.
- Hired contractors to develop the retail space.
- Researched and acquired restaurant-grade equipment.
- Interviewed and hired kitchen and customer service staff.

Co-Founder

Delta Corporation -2011 - 2012

- Early development stages of an online qualitative research platform that helps multinational companies get fast, reliable feedback from Chinese .
- · Applied Consulting and Management, Inc.
- was founded to provide capture management services to businesses both large and small.
- The company also directly serves the commercial and Federal Government communities with high quality engineering, management, and project controls .
- Kythe LLC is a company specializing in municipal financial management, analysis and utility rate design.
- As a company, we have a combined experience of over 20 years in municipal finance and includes performance management, budgeting, financial reporting,.
- We have created function specific software to help municipality work more efficiently in budgeting, utility rate design and management, and financial.

Education

Bachelor of Science in Business Administration and Marketing Management - (Southeast Missouri State University - Cape Girardeau, MO)