

ROBERT SMITH

Assistant Business Unit Manager

Phone: (0123)-456-789 | Email: info@qwikresume.com | Website: Qwikresume.com

SUMMARY

Assistant Business Unit Manager with proven global experience in sales and marketing, product development, business expansion, general management and technology. Strong background in reducing inventory costs; increasing sales, productivity and profits; training; developing work teams and implementing ISO/QS 9000. Effective visionary leader and innovator in technical and manufacturing companies.

CORE COMPETENCIES

Lean Manufacturing Expertise, Toyota Production System, Quality Management Systems, Six Sigma.

PROFESSIONAL EXPERIENCE

Assistant Business Unit Manager

ABC Corporation - 1995 – 1998

Key Deliverables:

- A manufacturer of welding equipment and products.
- Directed a [] 105 employee business unit that provided stainless steel and hard surfacing electrodes and wires to the welding industry.
- Managed a staff consisting of manufacturing, sales specialists, accounting, product management, materials, quality control, application, and development engineering personnel.
- Maintained business unit ISO-9000 certification and QS-9000 compliancy.
- Formed self-directed work teams, empowering employees to handle tasks normally assigned to managers.
- Reduced workforce by 10 percent through productivity improvements.
- Continually increased productivity by 20 - 40 percent through inlining of equipment, raw materials, and plant scheduling.

Business Unit Manager

ABC Corporation - 1993 – 1995

Key Deliverables:

- Known for providing exceptional leadership for the sole producing operations and distribution for the DiGiorno Pasta category within the Birmingham manufacturing facility.
- Ensured continuous improvement and effectively leveraged resources to deliver business unit operations KPIs.
- Supplied leadership, development, and direction to 2 salaried employees, 3 hourly team leaders, and 100+ hourly non-union employees.
- Improved the facility start-up efficiencies by 122% in 2003 over the prior year.
- This is Dummy Description data, Replace with job description relevant to your current role.
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EDUCATION

- BS in Welding Engineering - 1992 (Ferris State University - Big Rapids, MI)