

# ROBERT SMITH

## Associate General Counsel/Senior General Counsel

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Seasoned Associate General Counsel/Senior General Counsel with experience providing support to senior leadership in Fortune 500 companies, large non-profit organizations (\$4 billion annual revenue), and government contractors. Business-savvy, highly versatile, results-oriented problem solver with an excellent record of performance, strong leadership ability, excellent written and oral communication skills, and experience handling a wide range of legal issues.

## EXPERIENCE

### Associate General Counsel/Senior General Counsel

#### SourceAmerica - 2015 - 2019

- Act as Deputy to General Counsel for a large, national non-profit organization.
- Federal and Commercial Contracts Primary attorney for the organization on Contracts, both Federal and Commercial.
- Advise Senior Leadership on contracts questions and issues.
- Advise Contracts and Subcontracts team leadership on legal issues, including review of contracts, advising on disputes, interpretation of contractual questions/issues, IP issues/questions, Privacy issues/questions, and other legal issues or questions that arise.
- Advise Business Development leadership on legal questions/issues Advise Senior Leadership on legal questions and issues around Contracts, IP, Privacy, Business Law, etc.
- Advise Human Resources leadership and team members on issues/concerns related to employment law, EEOC complaints, etc.
- Handle EEOC complaints, working closely with Human Resources (HR) management.

### Associate General Counsel

#### CareSource Management Group Co - 2011 - 2015

- Identifying and analyzing legal issues, and effectively communicating sound, understandable legal recommendations to the appropriate business team members.
- Actively participating in a collaborative manner in cross-functional business teams to identify, evaluate, and resolve complex business issues.
- Ensuring compliance with legal requirements and company policies generally applicable to the broader company business.
- Working with business teams to create legally compliant approaches that meet the objectives of this new business venture.
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## EDUCATION

- Juris Doctor - 2010 (University of Arizona, College of Law - Tucson, AZ)

## SKILLS

Microsoft Office, Westlaw, LexisNexis, Legislative Monitoring & Assessment, Legal Research