

Robert Smith

Associate Corporate Counsel

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SUMMARY

Skilled in advising global clients on legal and business matters, including innovation across diverse sectors, intellectual property procurement and protection, federal regulations, compliance.

SKILLS

Employment Law, Human Resources, Business Management.

WORK EXPERIENCE

Associate Corporate Counsel

ABC Corporation - May 2000 - January 2003

- Prepared and prosecuted patent applications globally for therapeutic drugs.
- Evaluated licensing opportunities to gauge the company's global market position.
- Drafted and managed commercial transactions with collaborative partners.
- Provided support for patent litigation and foreign opposition matters.
- Advised regulatory division on Food and Drug Administration issues related to the drug approval process and filings.
- Organized and lead interdisciplinary global team patent procurement strategy sessions.
- Evaluated policies and procedures to prioritize projects and meet deadlines.

Corporate Counsel

XOJET, Inc - 1995 - 2000

- Serving as Corporate Counsel for private aviation and technology company with over 400 employees and offices across the United States, reporting directly to General Counsel.
- Currently working directly with General Counsel as part of two-person legal team, responsible for all company legal matters, with an emphasis on commercial agreements, entity management, equity and capitalization matters, regulatory compliance and corporate policies.
- Successfully negotiated, drafted and implemented multi-million dollar contracts in areas of technology and software licensing, marketing and advertising, strategic partnerships, M&A and various other commercial agreements between XOJET, Inc.
- and Fortune 100 clients both nationally and internationally.
- Currently working with internal teams including finance, sales, marketing, business development and executive team to provide legal guidance and strategy concerning long-term corporate growth and legal compliance.
- Responsible for staying current with applicable local, federal and international regulations to ensure corporate compliance across all business functions.
- Serving as Secretary to Board of Directors for all subsidiary companies, and liaison for matters requiring outside counsel support..

EDUCATION

Juris Doctorate - (Boston College Law School - Newton, MA)