## **Business Advisor**

# ROBERT SMITH

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## **Objective**

Obtain a position with a reputable firm who encourages an entrepreneurial spirit, fearless attitude, and personal development allowing to successfully utilize strong customer focused background.

#### Skills

Business Development, Project Management.

## **Work Experience**

#### **Business Advisor**

#### **USAA Financial Advice And Solution Group** - November 2006 - 2020

- Successfully supported the Executive Management Team with resolving executive and regulatory complaints submitted through various channels by investors.
- Developed a deep understanding of current processes and identify bottlenecks and inefficient activities.
- Identified coaching opportunities using in-depth knowledge of business systems and operational processes.
- Served as a Subject Matter Expert utilized by various Teams and Business Advisors to help craft the most appropriate response to Internal Audit, Compliance, and Legal.
- Business data to analyzed trends and used the data to recommend process improvements and best practices.
- Served as a resource to less experienced team members to assist with processing complex requests.
- Assigned high impact responsibilities on the project team to reduce the number of missed automatic IRA distributions.

#### **Business Advisor**

#### Recon Recycling, LLC - 2004 - 2006

- · Maintain financial records and reports.
- Prepare annual budget.
- · Work closely with company executives to identify new business opportunities.
- Manage accounting procedures such as bank reconciliations, account receivables, inventory and account payable reports and control.
- Ensure compliance with federal, state, and company procedures and regulations.
- Conduct weekly metrics reports and prepare income tax returns.
- Established metrics for setting targets and control operations Prepared financial reports weekly Improved company operations by 454% over the past five years.

## **Education**

- (Douglas MacArthur High School)
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