

Negotiator

ROBERT SMITH

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Objective

A professional underwriter with an impressive experience includes underwriting confirming and non-confirming loans. Experienced in risk management, compliance.

Skills

Communication Skills, Management.

Work Experience

Negotiator

ABC Corporation - 2009 - 2010

- Analyzed loans in order to render a decision in accordance with lender guidelines and standards for quality, risk, and profitability.
- Utilized investor tools in making decisions and to override the same according to the best solution available.
- Contacted homeowners whose accounts are in imminent default, foreclosure, bankruptcy status or delinquent in order.
- Demonstrated excellent follow-through with borrowers, loan processors, loan originators, and management throughout all phases.
- Contacted the solicitor through the internal software platform in order to postpone the foreclosure date to make the decision.
- Managed and controlled the inventory in order to provide fast and efficient services to the borrowers and investors.
- Analyzed monthly and annual reports for management on production.

Negotiator

ABC Corporation - 2005 - 2009

- Responsible for maintaining weekly client introduction calls.
- Assisted with preparation for court dates and responding to Summons/ Bankruptcy Rebuttals.
- Financial consultant for clients Escrow accounts.
- Establish and maintaining a great relationship with Law Firms and Creditors to ensure the best settlements possible for clients.
- Complete ongoing training to stay abreast with company policy and service changes.
- Strive for one-call resolutions with negotiating and settling clients accounts.
- Analyze the current office workflow and develop a future state workflow for physician offices..

Education

Bachelor of Science in Computer Science - 1996(Queens College - Flushing, NY)