

## Objective

An accomplished executive with demonstrated ability to deliver mission-critical results. Committed and driven with personable attitude and people skills. Seeking a challenging and responsible position in which my knowledge in sales, marketing and promotion can be utilized.

## Skills

Microsoft Office, Management, Administrative, Leadership Training, Communications, Supervisor, Training, Mechanic, Collaboration, and Presentation.

## Work Experience

### Chief Executive Officer IV

**ABC Corporation** - September 1994 – May 2011

- Launched the start-up of a marine manufacturing and fabrication business that became the largest custom manufacturer of marine accessories on the western Gulf of Mexico.
- Organized a production team of quality welders, fabricators, and office staff.
- Strengthened the companys business by implementing and introducing new products to the marketplace.
- Accountable for daily operations including overall customer satisfaction.
- Inspired and created creative displays for trade shows and conventions, both locally and out of state.
- Developed a new marketing strategy to include sportfishing tournaments, seminars, and related non-profit events.
- Contributing partner to operation game thief, billfish foundation and CCA of texas.

### Realtor

**ABC Corporation** - June 1991 – August 1994

- Project manager for a new townhome overseeing every phase of the operation from acquisition to development and sales.
- The meridian on clear lake, Houston, Texas, project manager for the individual sales of an existing condominium project, including boat slips.
- As this was an existing complex, image building and creating interest became a paramount job.
- After refurbishing this project my skills in marketing and sales brought this venture to a timely and successful close.
- Prepared market analysis statistics, bid presentation for buyers & sellers, researched listings, set up title searches and home inspections.
- Promoted sales through advertising; worked with more than 40 websites to promote sellers home, hosted open house events, and participated in the multiple listing services.
- The established positive flow of communication with agents, clients, attorneys, and all personnel involved in closing transactions.

## Education

Certificate in Spirituality And Social Transformation in Social Change - 2015(Pacific School Of Religion, Graduate Theological Union, Berkeley, CA - Berkeley, CA)Masters Of Public

Administration & Health Care Administration in Public Administration &  
Management - 2005(California State University East Bay - Hayward, CA)Certificate in  
Leadership: Spirituality And Social Transformation - (Thurgood Marshall School Of Law -  
Berkeley, CA)