

ROBERT SMITH

Business Unit Manager - Full Time

Phone: (0123)-456-789 | Email: info@qwikresume.com | Website: Qwikresume.com

SUMMARY

Adept at proactive business planning and implementing strategies for business development, providing management & leadership expertise to coordinate the efforts, developing sales channels with a flair for streamlining operations, channel partner management, & customer relationship management, to ensure the business development team performs as per the expectations and achieve targets

CORE COMPETENCIES

P&L Responsibility, Company / Department Vision and Goal-setting, Financial Management

PROFESSIONAL EXPERIENCE

Business Unit Manager - Full Time ABC Corporation - 1998 – 2001

Key Deliverables:

- Managed all production efforts in support of manufacturing goals.
- Included safety, quality assurance, linearity, and operating goal achievements through the direct supervision of seven production supervisors with ultimate responsibility for up to 100 employees.
- Acting Facility Manager during the final 10 months.
- Remained a major technical resource for all manufacturing.
- Primary planner and in charge supervisor during plant closure.
- Prepared for asset auction, final exit inspection of building and lease default negotiations.
- Completed ahead of schedule and within budget.

Business Unit Manager ABC Corporation - 1996 – 1998

Key Deliverables:

- Directly responsible for conversion of Oreo cookie production spanning mix, bake, and pack in a union environment.
- Focus is on continuous improvement of quality, cost, delivery, safety and moral.
- The business unit produced 135MM lbs.
- in 2010 through 12 salaried professionals and an hourly workforce of 450 team members.
- The facility produced tonnage of 331MM lbs., 1,600 hourly union employees, and 48 salaried supervisors.
- Safety - 33% improvement in Total Incident Rate across plant 2010 vs.
- This is Dummy Description data, Replace with job description relevant to your current role.

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EDUCATION

B.S. in Industrial Technology - 1994 (Moorhead State University - Moorhead, MN)

