

ROBERT SMITH

Vice President Of Operations/General Manager

Phone: (0123)-456-789 | Email: info@qwikresume.com | Website: Qwikresume.com

SUMMARY

Vice President Of Operations/General Manager with extensive operations and IT expertise. Strong background in strategic planning, developing new revenue sources, P&L, new product development, customer service, quality, and managing MIS and manufacturing operations. Experienced in organizational transformations making firms more agile and profitable.

CORE COMPETENCIES

International Business, Business Development, Team Development, Lean / Six Sigma, Change Management, Project Management, Software Development, Functional Spanish, SharePoint,

PROFESSIONAL EXPERIENCE

Vice President Of Operations/General Manager

ABC Corporation - 2005 – 2016

Key Deliverables:

- Responsible for P&L, Budgeting, Engineering Prototyping, Purchasing, IT, Program Management, Customer Service, Planning, Quality, and Manufacturing Operations.
- Acquired necessary funding with the finance team to support strategic initiatives.
- Directed the negotiations of favorable contracts for the fulfillment facility.
- Provided strong leadership to the regional team in order to drive the company's overall strategy, mission and core values.
- Focussed energy on business trends to align HRA to be competitive in today's market.
- Participated in the recruitment and interviewed process for all regional and senior management as needed.
- Collaborated with the VP, HR to develop and implement career mapping and management training and development.

Vice President Of Operations/Investor

ABC Corporation - 1999 – 2005

Key Deliverables:

- Developed management teams that deliver exceptional patient care and financial outcomes.
- Managed day to day of activities of regional support resources – HR & IT.
- Collaborated with all parties to rollout new initiatives, integrations, processes, systems or tools with the goal of reduce costs and improving the patient experience.
- Served as a regional liaison with local hospitals, referral sources, and other business partners.
- Drove a culture of continual improvement including the measurement of key operational metrics.
- Ensured company-wide implementation of organization vision, goals and priorities.

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- Provided required background, due diligence, and decision support materials for decision-making.

EDUCATION

- Master Of Business Administration - 1998 (University Of Wisconsin - Milwaukee, WI) Bachelor Of Business Administration - (University Of Wisconsin - Eau Claire, WI) Bachelor Of Science in international Business - (W.P. Carey School Of Business)