

Objective

Results-driven, mechanical engineering student utilizes excellent communication and leadership skills gained from experience as an independent, self-managed, professional musician along with technical knowledge and problem solving gained through an intensive educational curriculum.

Skills

Singing, Adobe Photoshop.

Work Experience

Musician III

Seven Ten Oil, LLC - February 2005 – 2019

- Performs lead guitar and back-up vocalist for a band that plays all types of venues, from small, intimate settings, to large arenas, such as the American Music Festival in Virginia Beach, Virginia, The NorVa in Norfolk, Virginia, Lincoln Theatre in Raleigh, North Carolina, State Theatre in Falls Church, Virginia, and the Virginia Beach Amphitheater in Virginia Beach, VA.
- Acts as band manager, tending to duties such as the bands website by providing updates and responding to emails, working with artists and photographers to design and develop promotional materials and assist in the creation of items such as t-shirts, CD artwork, and flyers.
- Acts as booking agent by pitching to new clients, as well as fostering good business relationships with repeat clients.
- Organizes out-of-town bands for interstate events.
- Negotiates terms and see to bill collection.
- Collaborates technically in the studio mastering and mixing during album creation.
- Maintains and monitors the online store, ensuring merchandise is in stock, and shipments are made in a timely manner.

Musician

ABC Corporation - 2003 – 2005

- Organize and acquire clientele, interact with clients customers and attract new customers for clients, entertain through musical performance as well as verbal conversation.
- Maintain, organize and set up musical equipment.
- As a musical duo we accomplished regional recognition in upstate NY as well as South West Florida.
- We performed for crowds varying from 10 to over 5,000 people, as well as opening for country music artist Rodney Atkins.
- Skills Used I was able to create lasting positive impressions with our customers and clients.
- Had to acquire new clientele, interact face-to-face with clientele and their customers to provide a positive and entertaining atmosphere, maintain an up-to-date repertoire and be flexible to fulfill on-the-fly requests.
- Create online public relations and advertisement announcements..

Education

Bachelor of Science in Marketing - (Virginia Tech)