

Associate Counsel

ROBERT SMITH

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Objective

Creative problem solver with executive vision has substantial business management expertise; acquired MBA and additional corporate experience prior to attending law school.

Skills

Consensus Building, Guidance Corporate Strategy.

Work Experience

Associate Counsel

ABC Corporation - January 2012 - May 2016

- Diverse practice experience in the health care industry including initial real estate development, construction, and operations management.
- Responsible for initial licensing and all subsequent regulatory compliance. Reputation for creating strong partnerships at all levels.
- Created Company's first standardized quality assurance program to increase consistency in care and resident experience as well as minimize standard risks.
- Responsible for contracting processes at both home office and field operations levels for all aspects of the business including construction.
- Adjudication of claims on appeal, including review of medical documents; draft decisions, IT Liaison.
- Review, draft and revise contracts relating to athlete retainers, autograph signings, commercials, sponsorships, charitable endeavors.
- Negotiate the best deals for clients and draft new agreements as appropriate.

Associate Counsel

ABC Corporation - 2008 - 2012

- Negotiated and drafted oil and gas leases, division orders, surface use agreements, easements, rights-of-way, non-disturbance agreements and various other agreements.
- Drafted employment contracts, services contracts, office leases, commercial and residential purchase and sale contracts, asset purchase agreements, buy-sell agreements, lease and rent assignments and confidentiality agreements.
- Negotiated successful resolutions to dozens of threatened litigations.
- Handled corporate formations.
- Performed legal research on commercial and litigation matters.
- Followed and analyzed surface use, real estate and energy legislation.
- Participated in surface use policy advocacy.

Education

Juris Doctor - (University of Arkansas at Little Rock William H. Bowen School of Law - Little Rock, AR)