

Robert Smith

Retail Sales Merchandiser II

PERSONAL STATEMENT

Seek to join a progressive company with career potential. One that promotes from within to take advantage of my professional work skills, drive and passion for an outstanding performance.

WORK EXPERIENCE

Retail Sales Merchandiser II

Driveline Retail - May 2016 - 2019

Responsibilities:

- Determines call schedule by reviewing priorities with supervisor; discussing special instructions, product promotions, new products, and price changes.
- Maintains customer relationships by visiting with store managers, department managers, and employees; answering their questions; responding to special requests; describing product features.
- Maintains store shelves by observing displays of company products; removing damaged or freshness-dated products; tidying store shelves; providing optimum display of products.
- Maintains inventory by restocking shelves with product from inventory; observing inventory levels; prompting store management to reorder when levels appear low; arranging for return and credit for damaged products.
- Completes call report by observing display and pricing of competitors products.
- set-up displays at aisle ends; checking daily on special promotions; observing customer reaction to special promotions; forwarding observations to management; removing promotions at end of special promotion period.
- Provides information by reporting growth, expansion, or closing of supermarkets in assigned territory.

Retail Sales Merchandiser

ABC Corporation - 2014 - 2016

Responsibilities:

- Retail Sales Merchandiser Responsible for a geographical location 14 Wal-Marts and over 200 C-Stores Met client needs and expectations with Metrics and KPIs Reported to Retail Operations Manager and DRO Erik Zetterstrom - Was a go to person to help train.
- Build product awareness, increase sales and interact with consumers while creating a positive atmosphere Performed new item cut-ins, in-stock status/ corrections, display buildings and compliance checks Increased sales, achieved optimal store space for clients by effective communication with store personnel.
- Scheduled and executed various tasks within allotted time frame using effective self-management.
- Retail Sales Merchandiser Responsible for a geographical location 14

CONTACT DETAILS

1737 Marshville Road,
Alabama
(123)-456-7899
info@qwikresume.com
www.qwikresume.com

SKILLS

Management skills,
Multi-task oriented and
flexible Energetic,
professional, and
customer oriented
Effective working
independently or as a
cooperative team
member Self-motivated,
confident, and dedicated
to quality work.

LANGUAGES

English (Native)
French (Professional)
Spanish (Professional)

INTERESTS

Climbing
Snowboarding
Cooking
Reading

REFERENCES

Reference - 1 (Company
Name)
Reference - 2 (Company
Name)

Wal-Marts and over 200 C-Stores Met client needs and expectations with Metrics and KPIs Reported to Retail Operations Manager and DRO Erik Zetterstrom - Was a go to person to help train.

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- Scheduled and executed various tasks within allotted time frame using effective self-management.
- Skills Used Skills Management skills Multi-task oriented and flexible Energetic, professional, and customer oriented Effective working independently or as a cooperative team member Self-motivated, confident, and dedicated to quality work.

Education

Art and Graphic design - 1981(NORTHWEST MISSISSIPPI
COMMUNITY COLLEGE - Senatobia, MS)