

Consulting Manager

ROBERT SMITH

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Objective

Consulting Manager with a strong background in change management, organizational design and implementing business process improvements.

Skills

Management, Regulatory Compliance.

Work Experience

Consulting Manager

ABC Corporation - November 2010 - December 2014

- Led restructuring of three merging talent acquisition organizations into a single enterprise organization, restructuring 125 employees and contractors.
- Documented process and HR policy changes with SMEs and executed a communications plan to ease the transition of employees into a new organization.
- Led strategic planning and roadmap development exercises with Application Development leaders.
- Implemented a streamlined messaging and visuals style guide for C-suite communications.
- Developed communication portal and employee forums to enhance leadership engagement with employees.
- Owned change coordination calendar, tracking projects that impacted regional markets and communicating with people leaders regarding deployments.
- Managed initiative to modify customer behavior and incent online transactions.

Consulting Manager

Delta Corporation - 2009 - 2010

- Included managing the day to day operations of sales, training and managing a staff of 3 employees at the Temple City Regional office.
- Responsible for daily training classes, that included educating clients of their weight, diet, and the positive lifestyle changes that included .
- Provided behavior modification training classes for fortune 500 companies within the Southern California region.
- Consistently ranked in top 10 in overall sales and customer retention state wide.
- Led the startup of a new business, Corporate Consulting Services focusing on airlines, hotels, and rental car suppliers.
- Designed, authored, and delivered CMMI-based workshops to project managers and staff on requirements management, project planning, tracking and .
- Senior Consultant (1983 to 1985); Advanced Staff (1982).

Education

Bachelor of Science in Business Administration - (Bucknell University)