



Viktorija Judeikyte

EXPERIENCE

October 2019 - Current

Business Owner Ecumatrix | United Kingdom

- Processed all payroll entries and reports for 10+ partners.
- Cultivated strong industry relationships to promote services and improve business operations.
- Oversaw strategic business decision-making to develop, enhance and enforce business mission.

August 2019 - Current

Business Development Manager Vision Media | Birmingham, United Kingdom

- Negotiated with new clients and closed on long-term agreements.
- Developed growth strategy focused on financial gain.
- Created effective marketing, sales and other promotional initiatives.
- Completed additional learning opportunities to advance knowledge as senior team member.
- Arranged business meetings.
- Prepared reports and presentations detailing business development activities.

September 2018 - August 2019

FA Flight Attendant Gulf Air | Bahrain, Middle East

- Ensured that communication was shared promptly between the flight deck and the cabin crew.
- Inspected interior of aircraft before, during, and after flights to ensure proper stowing of emergency equipment.
- Attended training sessions in customer service, conflict resolution techniques and safety procedures to remain current on new requirements and procedures.
- Determined and adjusted seating arrangements to address behavioural or safety concerns.
- Responded to emergencies, providing first aid and CPR with speed and skill.

March 2017 - August 2018

Lead Flight Attendant Global Airways | Johannesburg, South Africa

- Conducted thorough safety briefings and demonstrations of safety equipment and emergency procedures.
- Ensured adequate supplies of emergency and first aid equipment and refreshments were on board before takeoff.
- Completed daily mandated accountability documentation of duty operations.
- Provided excellent leadership skills to maintain steady and productive operations.

EDUCATION

2021

Qualifications Certificate | Programming

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📍 Birmingham, West Midlands
B168WJ

SUMMARY

Enthusiastic Business Development Manager and small business owner offering over 2 years of experience in partnering with lucrative clients. Polished, hard worker and willing to go extra mile to complete any task.

SKILLS

- Communication skills
- Time management
- Multilingual
- Social media marketing
- Marketing
- Leadership
- Relationship building
- Operations management
- Strategic decision making
- Relationship management

Birmingham University, Birmingham

2020

Aviation Management | Management
Coventry University, Coventry, COV

2015

Flight Attendant Certificate | Aviation
Baltic Aviation Academy, Vilnius

PROGRAMMING

HTML5, CSS3, JavaScript, jQuery, Bootstrap, Express.js, React.js, Node.js

CERTIFICATIONS

- Chartered Institute of Logistics and Transport