



Ch. 6 Production

- The Technology of Production
- Production with One Variable Input (Labor)
- Isoquants
- Production with Two Variable Inputs
- Returns to Scale



Introduction

- Our study of consumer behavior was broken down into 3:
 - Describing consumer preferences
 - Consumers face budget constraints
 - Consumers choose to maximize utility
- The same applies for the production decisions of a firm
 - Production Technology
 - Cost Constraints
 - Input Choices

We will study each in turn

Production Decisions of a Firm

1. Production Technology

- Describe how *inputs* can be transformed into *outputs*
 - Inputs: land, labor, capital and raw materials
 - Outputs: cars, desks, books, etc.
- Firms can produce different amounts of outputs using different combinations of inputs

Production Decisions of a Firm

2. Cost Constraints

- Firms must consider *prices* of labor, capital and other inputs
- Firms want to minimize total production costs partly determined by input prices
- As consumers must consider budget constraints, firms must be concerned about costs of production

Production Decisions of a Firm

3. Input Choices

- Given input prices and production technology, the firm must choose *how much of each input* to use in producing output
- Given prices of different inputs, the firm may choose different combinations of inputs to minimize costs
 - If labor is cheap, firm may choose to produce with more labor and less capital

Production Decisions of a Firm

- If a firm is a cost minimizer, we can also study
 - How total costs of production vary with output
 - How the firm chooses the quantity to maximize its profits
- We can represent the firm's production technology in the form of a **production function**



The Technology of Production

- Production Function:
 - Indicates the highest output (q) that a firm can produce for every specified combination of inputs
 - For simplicity, we will consider only labor (L) and capital (K)
 - Shows what is technically feasible when the firm operates efficiently

The Technology of Production

- The production function for two inputs:

$$q = F(K,L)$$

- Output (q) is a function of capital (K) and labor (L)
- The production function is true for a given technology
 - If technology increases, more output can be produced for a given level of inputs



The Technology of Production

- Short Run versus Long Run
 - It takes time for a firm to adjust production from one set of inputs to another
 - Firms must consider not only what inputs can be varied but over what period of time that can occur
 - We must distinguish between long run and short run

The Technology of Production

- Short Run
 - Period of time in which quantities of one or more production factors cannot be changed
 - These inputs are called fixed inputs
- Long Run
 - Amount of time needed to make all production inputs variable
- Short run and long run are not time specific

Production: One Variable Input

- We will begin looking at the short run when only one input can be varied
- We assume capital is fixed and labor is variable
 - Output can only be increased by increasing labor
 - Must know how output changes as the amount of labor is changed (Table 6.1)

Production: One Variable Input

<i>Amount of Labor (L)</i>	<i>Amount of Capital (K)</i>	<i>Total Output (q)</i>
0	10	0
1	10	10
2	10	30
3	10	60
4	10	80
5	10	95
6	10	108
7	10	112
8	10	112
9	10	108
10	10	100

Production: One Variable Input

- Observations:
 1. When labor is zero, output is zero as well
 2. With additional workers, output (q) increases up to 8 units of labor
 3. Beyond this point, output declines
 - Increasing labor can make better use of existing capital initially
 - After a point, more labor is not useful and can be counterproductive

Production: One Variable Input

- Firms make decisions based on the benefits and costs of production
- Sometimes useful to look at benefits and costs on an *incremental basis*
 - How much more can be produced when at incremental units of an input?
- Sometimes useful to make comparison on an *average basis*

Production: One Variable Input

- Average product of Labor - Output per unit of a particular product
- Measures the productivity of a firm's labor in terms of how much, on average, each worker can produce

$$AP_L = \frac{\textit{Output}}{\textit{Labor Input}} = \frac{q}{L}$$

Production: One Variable Input

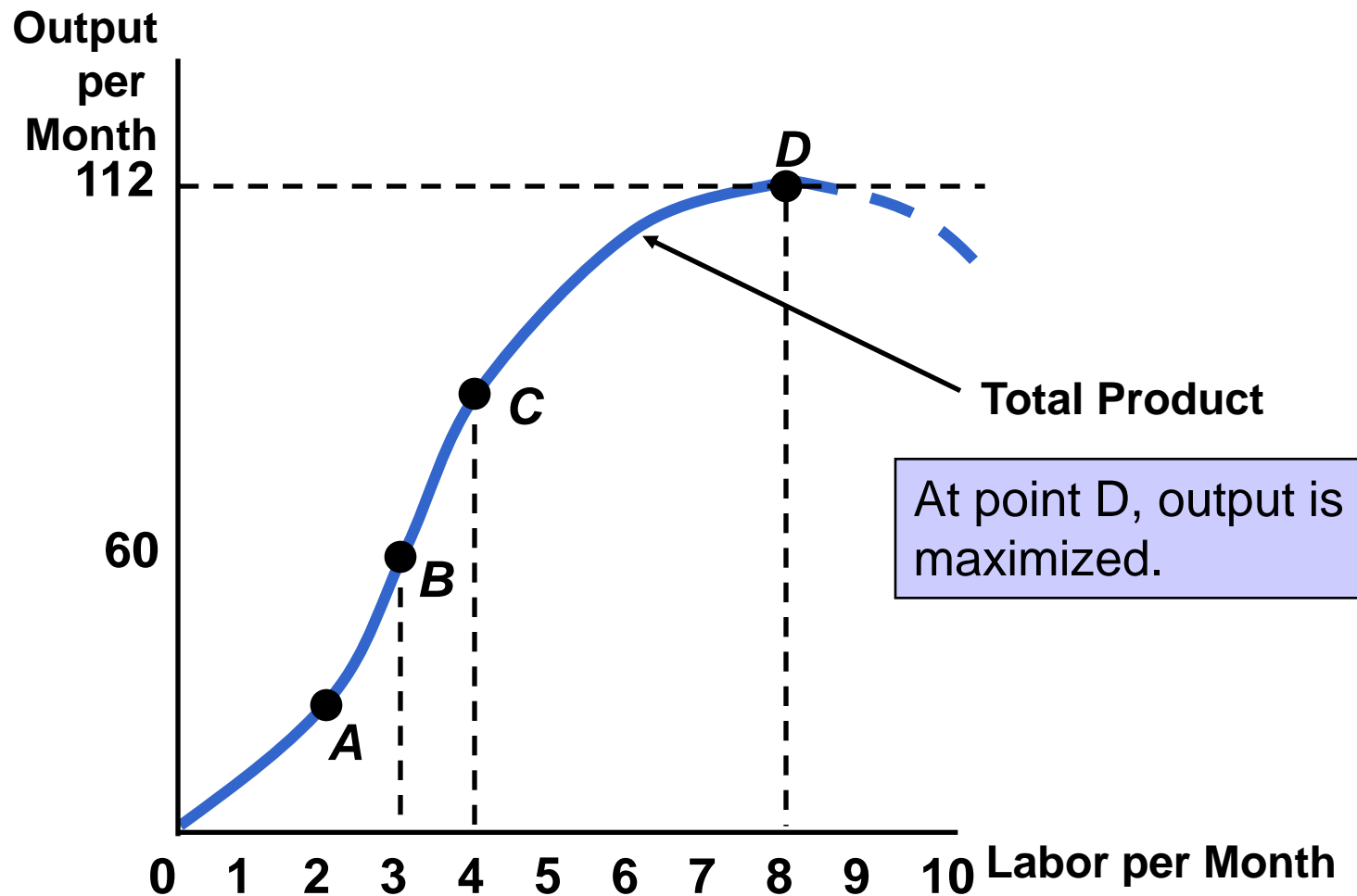
- Marginal Product of Labor – additional output produced when labor increases by one unit
- Change in output divided by the change in labor

$$MP_L = \frac{\Delta Output}{\Delta Labor\ Input} = \frac{\Delta q}{\Delta L}$$

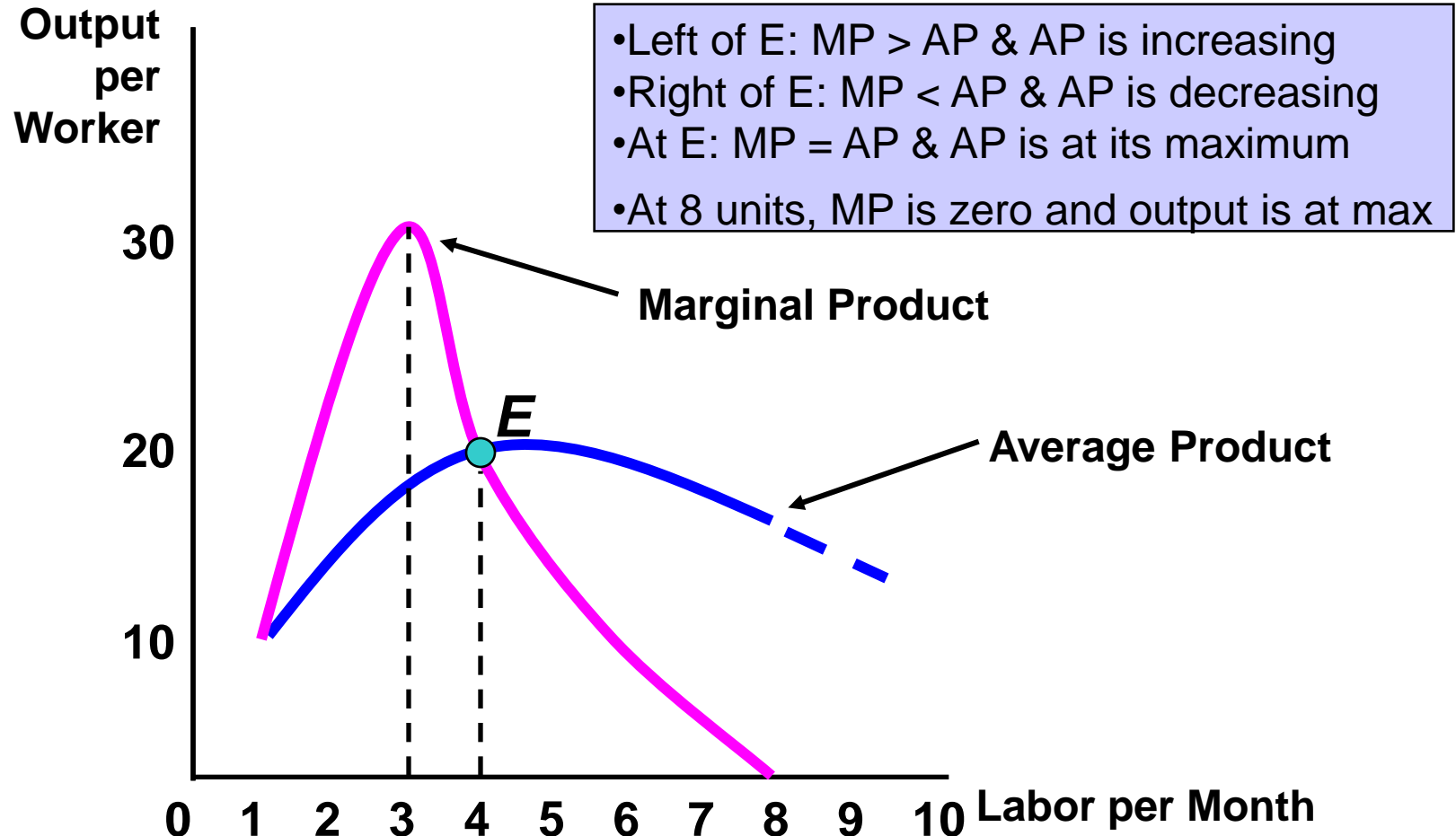
Production: One Variable Input

- We can graph the information in Table 6.1 to show
 - How output varies with changes in labor
 - Output is maximized at 112 units
 - Average and Marginal Products
 - Marginal Product is positive as long as total output is increasing
 - Marginal Product crosses Average Product at its maximum

Production: One Variable Input



Production: One Variable Input





Marginal and Average Product

- When marginal product is greater than the average product, the average product is increasing
- When marginal product is less than the average product, the average product is decreasing
- When marginal product is zero, total product (output) is at its maximum
- Marginal product crosses average product at its maximum



Production: One Variable Input

- From the previous example, we can see that as we increase labor the additional output produced declines
- **Law of Diminishing Marginal Returns:**
As the use of an input increases with other inputs fixed, the resulting additions to output will eventually decrease

Law of Diminishing Marginal Returns

- When the use of labor input is small and capital is fixed, output increases considerably since workers can begin to specialize and MP of labor increases
- When the use of labor input is large, some workers become less efficient and MP of labor decreases

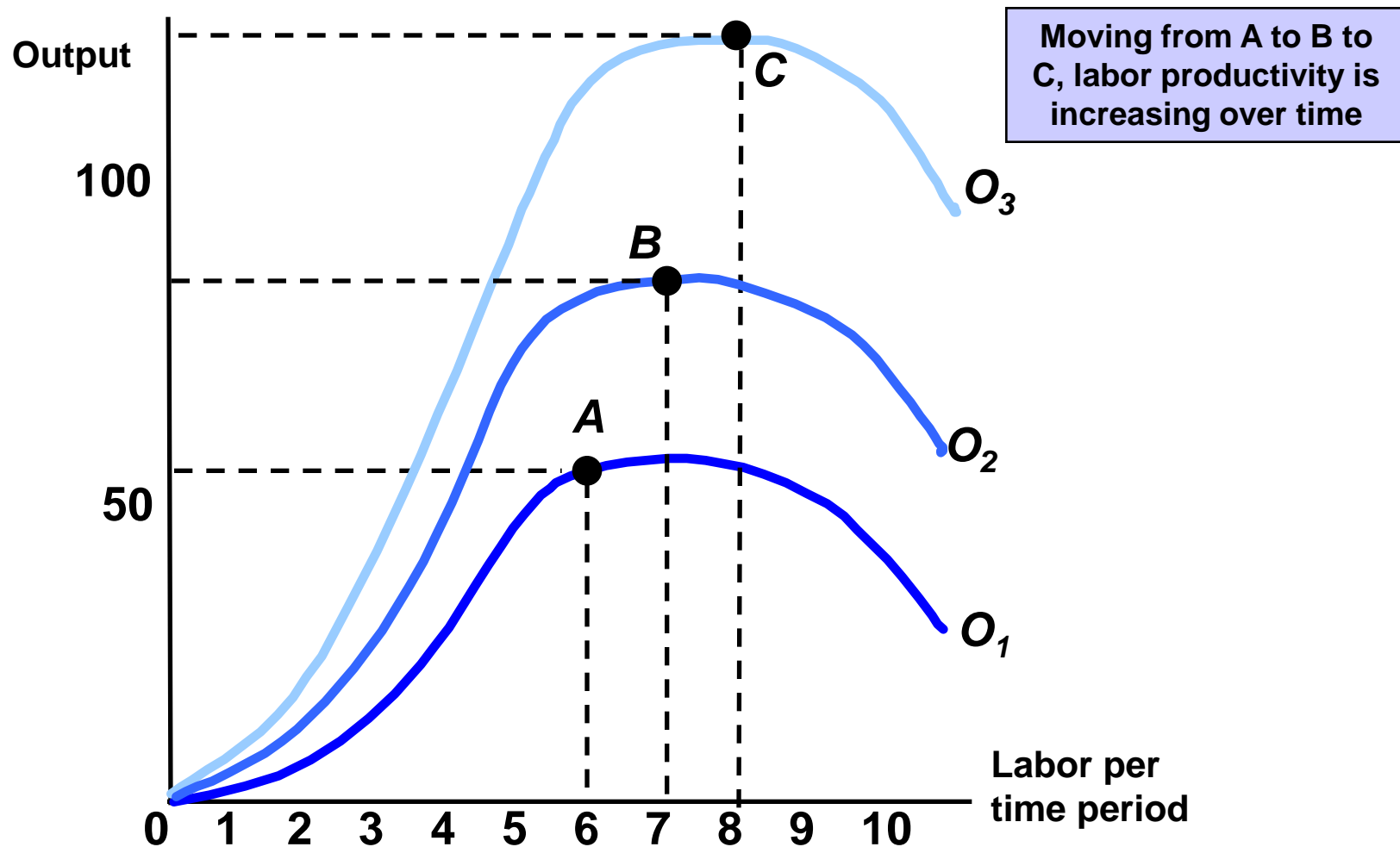
Law of Diminishing Marginal Returns

- Typically applies only for the short run when one variable input is fixed
- Can be used for long-run decisions to evaluate the trade-offs of different plant configurations
- Assumes the quality of the variable input is constant

Law of Diminishing Marginal Returns

- Assumes a constant technology
 - Changes in technology will cause shifts in the total product curve
 - More output can be produced with same inputs
 - Labor productivity can increase if there are improvements in technology, even though any given production process exhibits diminishing returns to labor

The Effect of Technological Improvement





Production: Two Variable Inputs

- Firm can produce output by combining different amounts of labor and capital
- In the long run, capital and labor are both variable
- We can look at the output we can achieve with different combinations of capital and labor – Table 6.4

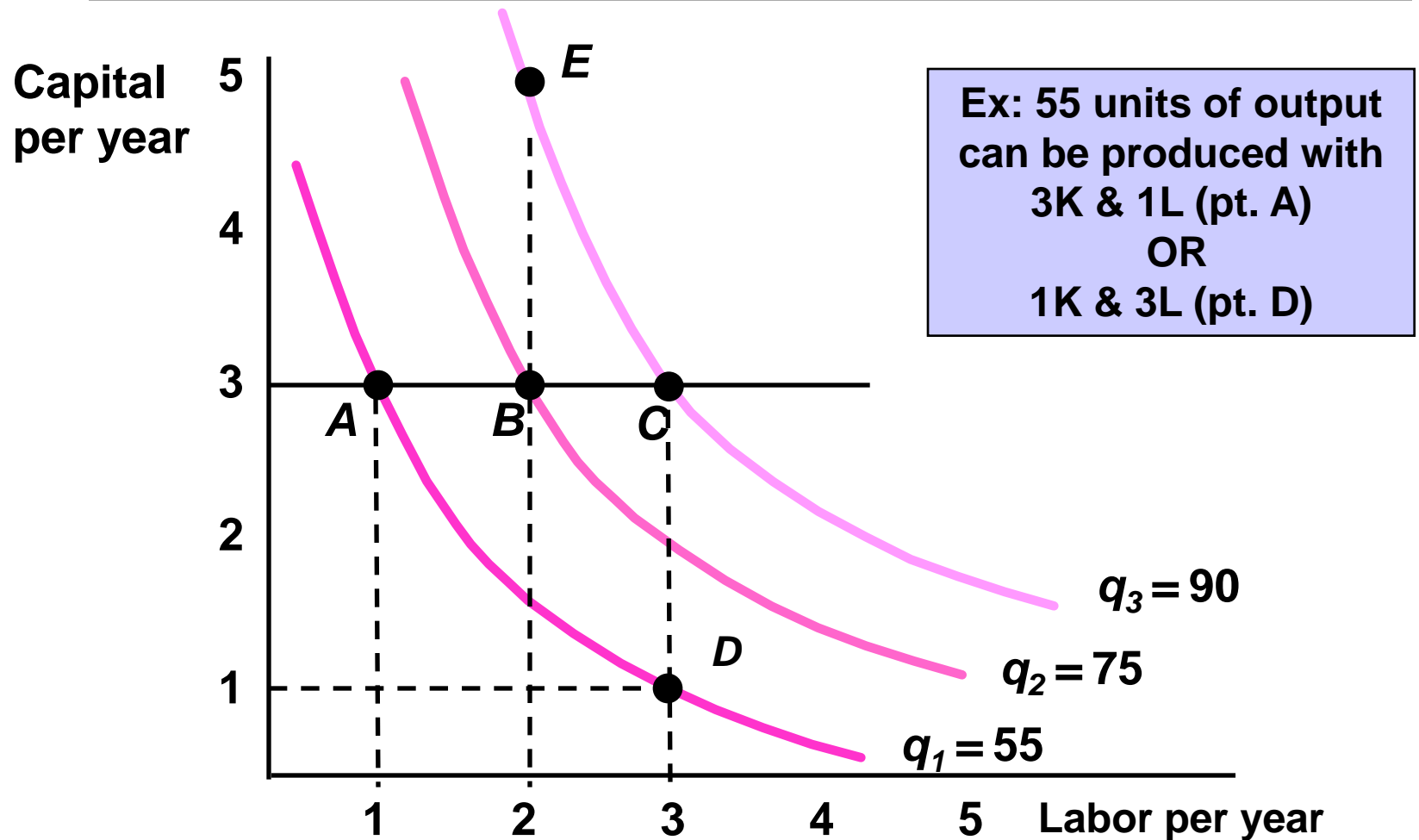
Production: Two Variable Inputs

<i>Capital Input</i>	<i>Labor Input</i>				
	<i>1</i>	<i>2</i>	<i>3</i>	<i>4</i>	<i>5</i>
1	20	40	55	65	75
2	40	60	75	85	90
3	55	75	90	100	105
4	65	85	100	110	115
5	75	90	105	115	120

Production: Two Variable Inputs

- The information can be represented graphically using **isoquants**
 - Curves showing all possible combinations of inputs that yield the same output
- Curves are smooth to allow for use of fractional inputs
 - Curve 1 shows all possible combinations of labor and capital that will produce 55 units of output

Isoquant Map



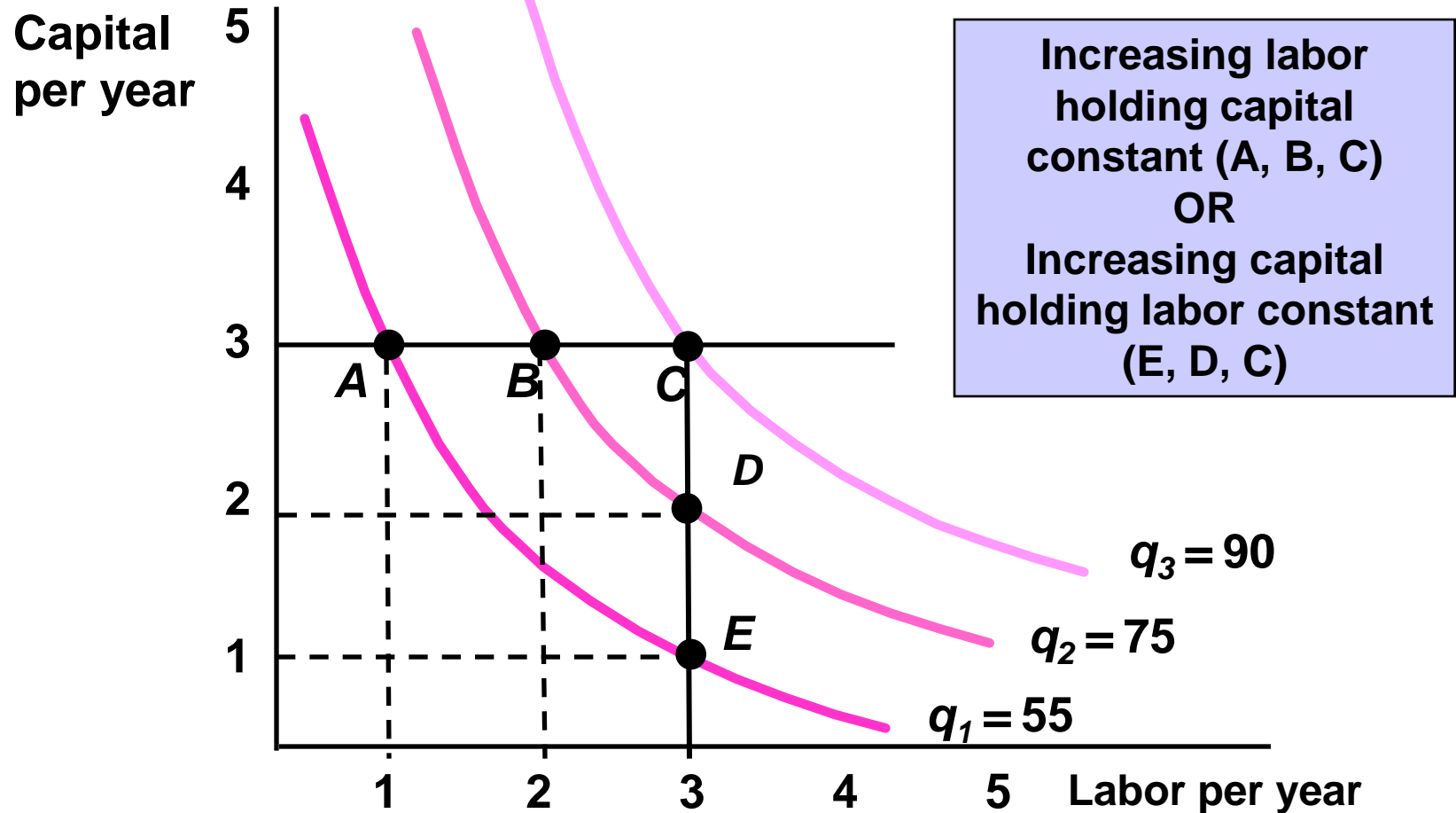
Production: Two Variable Inputs

- Diminishing Returns to Labor with Isoquants
- Holding capital at 3 and increasing labor from 0 to 1 to 2 to 3
 - Output increases at a decreasing rate (0, 55, 20, 15) illustrating diminishing marginal returns from labor in the short run and long run

Production: Two Variable Inputs

- Diminishing Returns to Capital with Isoquants
- Holding labor constant at 3 increasing capital from 0 to 1 to 2 to 3
 - Output increases at a decreasing rate (0, 55, 20, 15) due to diminishing returns from capital in short run and long run

Diminishing Returns



Production: Two Variable Inputs

- Substituting Among Inputs
 - Companies must decide what combination of inputs to use to produce a certain quantity of output
 - There is a trade-off between inputs, allowing them to use more of one input and less of another for the same level of output

Production: Two Variable Inputs

- Substituting Among Inputs
 - Slope of the isoquant shows how one input can be substituted for the other and keep the level of output the same
 - The negative of the slope is the **marginal rate of technical substitution (MRTS)**
 - Amount by which the quantity of one input can be reduced when one extra unit of another input is used, so that output remains constant

Production: Two Variable Inputs

- The marginal rate of technical substitution equals:

$$MRTS = - \frac{\text{Change in Capital Input}}{\text{Change in Labor Input}}$$

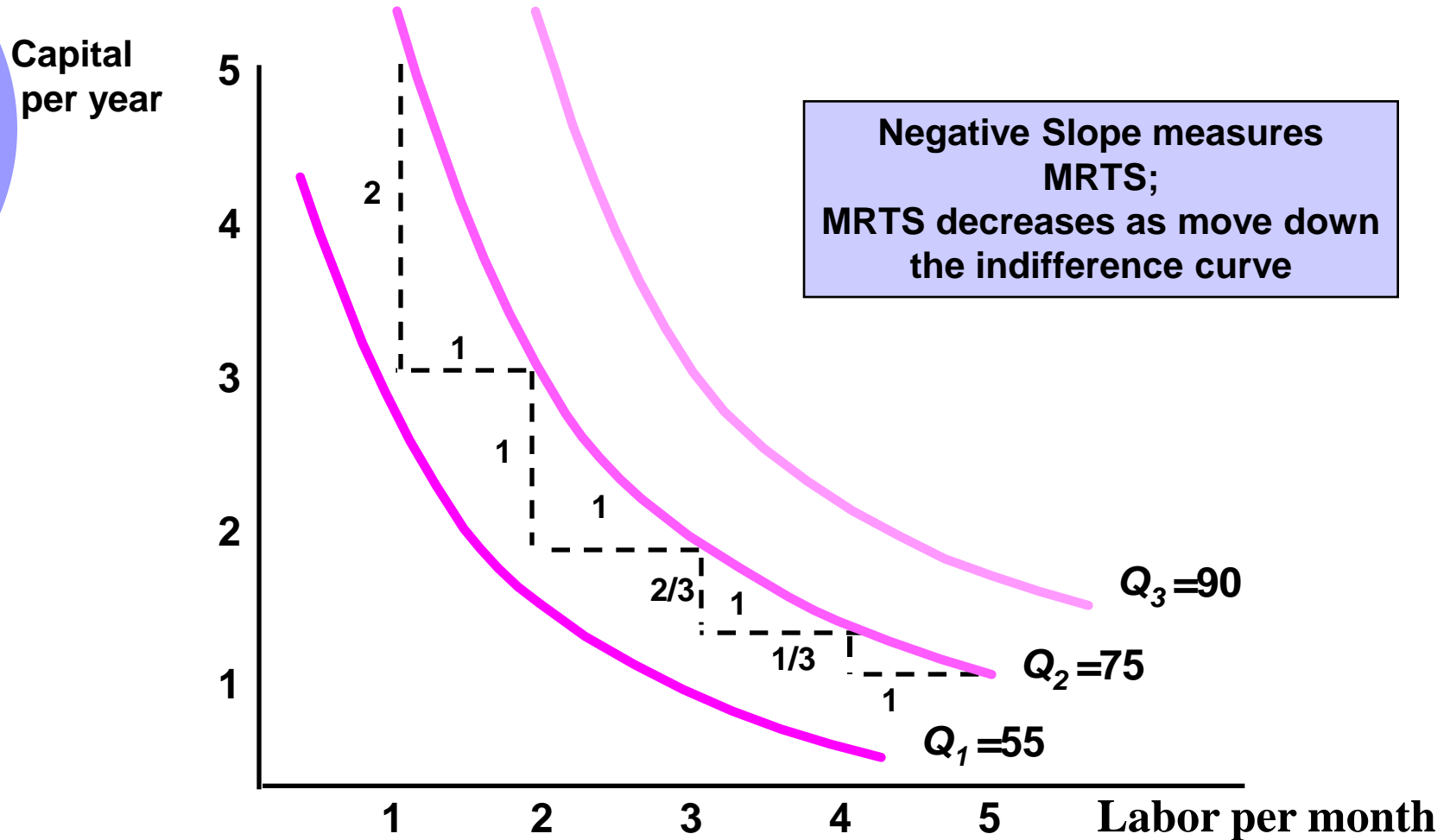
$$MRTS = - \Delta K / \Delta L \text{ (for a fixed level of } q \text{)}$$



Production: Two Variable Inputs

- As labor increases to replace capital
 - Labor becomes relatively less productive
 - Capital becomes relatively more productive
 - Need less capital to keep output constant
 - Isoquant becomes flatter

Marginal Rate of Technical Substitution



MRTS and Isoquants

- We assume there is diminishing MRTS
 - Increasing labor in one unit increments from 1 to 5 results in a decreasing MRTS from 1 to $1/2$
 - Productivity of any one input is limited
- Diminishing MRTS occurs because of diminishing returns and implies isoquants are convex
- There is a relationship between MRTS and marginal products of inputs (read text pg. 203)

MRTS and Marginal Products

- If we increase labor and decrease capital to keep output constant, we can see how much the increase in output is due to the increased labor
 - Amount of labor increased times the marginal productivity of labor

$$= (MP_L)(\Delta L)$$

MRTS and Marginal Products

- Similarly, the decrease in output from the decrease in capital can be calculated
 - Decrease in output from reduction of capital times the marginal produce of capital

$$= (MP_K)(\Delta K)$$

MRTS and Marginal Products

- If we are holding output constant, the net effect of increasing labor and decreasing capital must be zero
- Using changes in output from capital and labor we can see

$$(MP_L)(\Delta L) + (MP_K)(\Delta K) = 0$$

MRTS and Marginal Products

- Rearranging equation, we can see the relationship between MRTS and MPs

$$(MP_L)(\Delta L) + (MP_K)(\Delta K) = 0$$

$$(MP_L)(\Delta L) = - (MP_K)(\Delta K)$$

$$\frac{(MP_L)}{(MP_K)} = - \frac{\Delta L}{\Delta K} = \mathbf{MRTS}$$

Returns to Scale

- In addition to discussing the tradeoff between inputs to keep production the same
- How does a firm decide, in the long run, the best way to increase output?
 - Can change the scale of production by increasing all inputs in proportion
 - If double inputs, output will most likely increase but by how much?

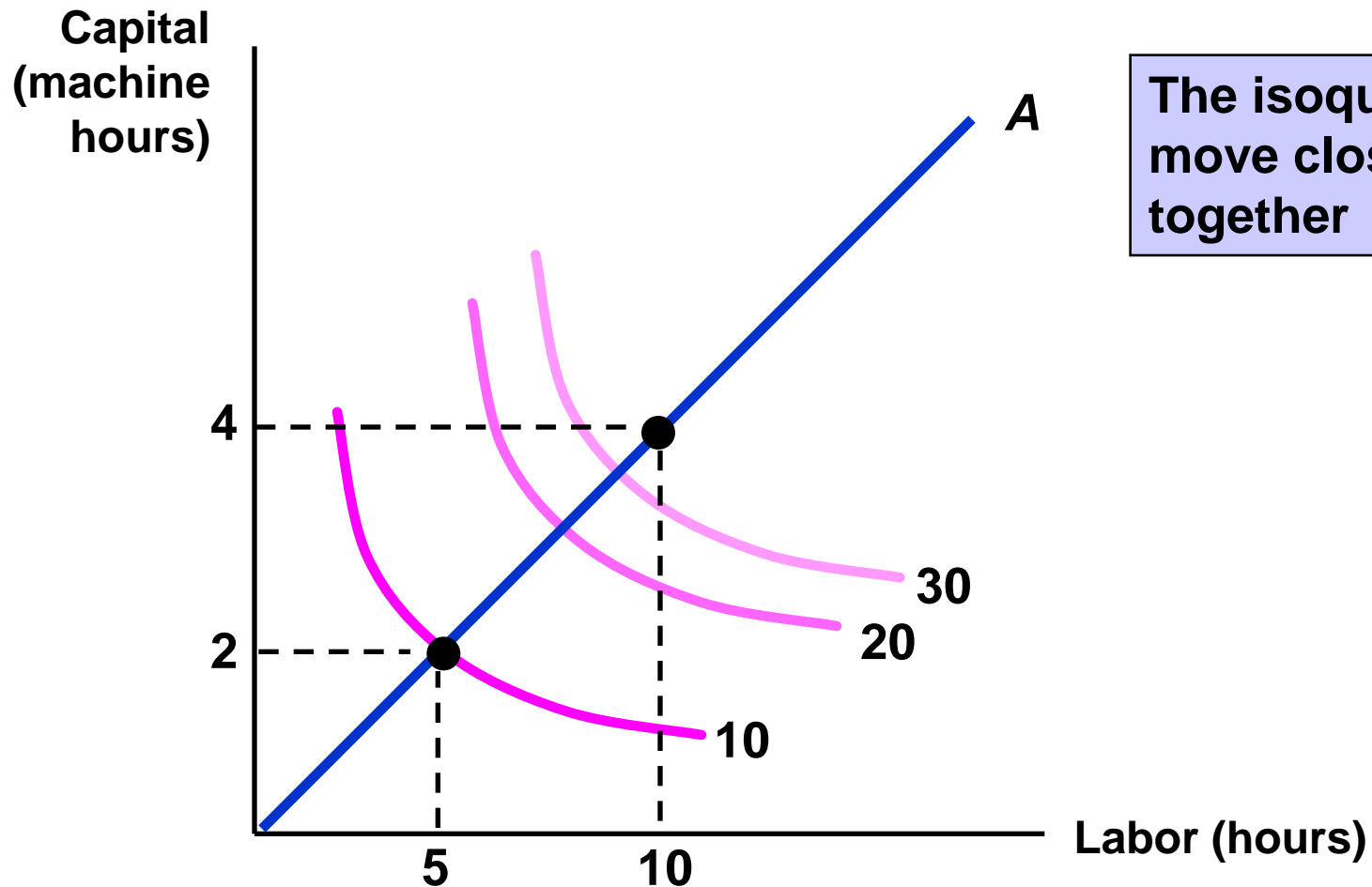
Returns to Scale

- Rate at which output increases as inputs are increased proportionately
 - Increasing returns to scale
 - Constant returns to scale
 - Decreasing returns to scale

Returns to Scale

- **Increasing returns to scale:** output more than doubles when all inputs are doubled
 - Larger output associated with lower cost (cars)
 - One firm is more efficient than many (utilities)
 - The isoquants get closer together

Increasing Returns to Scale

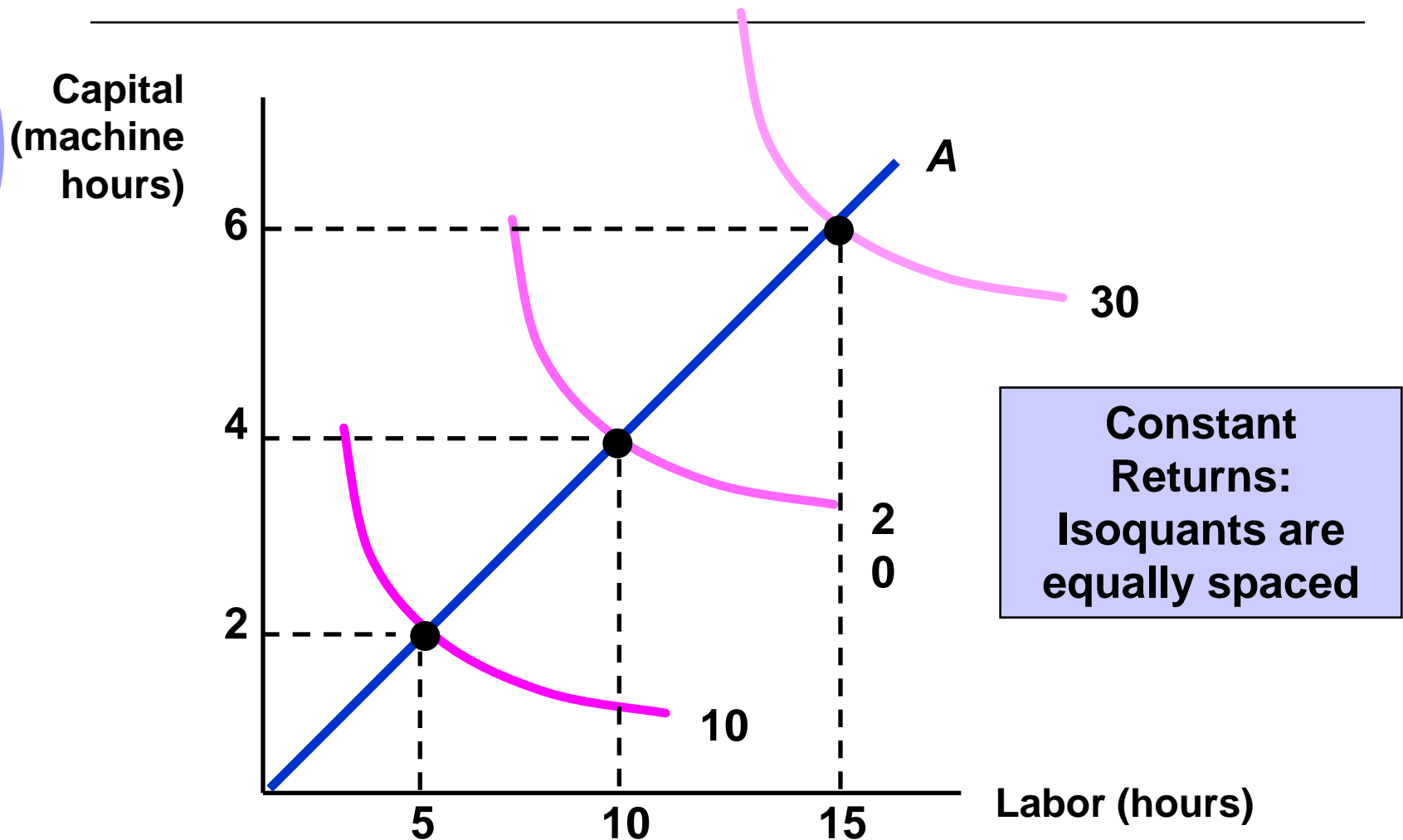




Returns to Scale

- **Constant returns to scale:** output doubles when all inputs are doubled
 - Size does not affect productivity
 - May have a large number of producers
 - Isoquants are equidistant apart

Constant Returns to Scale





Returns to Scale

- **Decreasing returns to scale:** output less than doubles when all inputs are doubled
 - Decreasing efficiency with large size
 - Reduction of entrepreneurial abilities
 - Isoquants become farther apart

Decreasing Returns to Scale

