





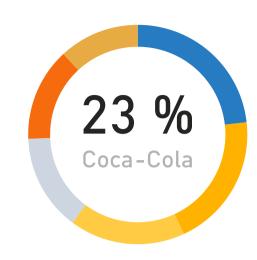




Sales

\$9M

17M Unist sold \$3M Revenue



Coca-Cola

\$2,015,890

Dasani Water

\$1,725,838

Diet Coke

\$1,481,425



DreamCo

\$404K

FizzySip

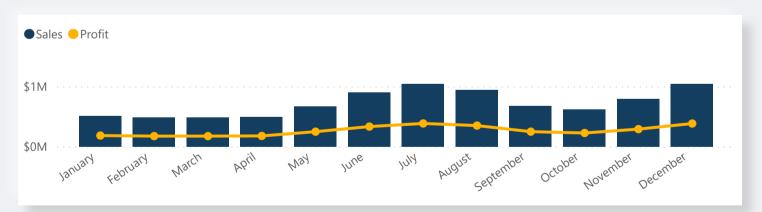
\$3M

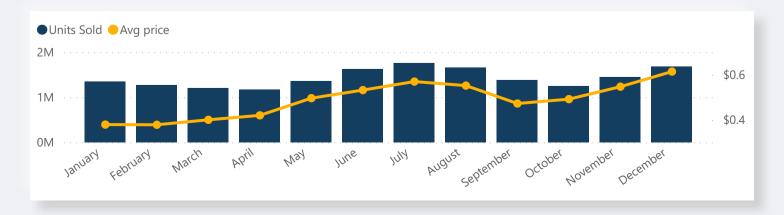
Sodapor

\$4M

36 % Avg margin

\$0.49 Avg price













Month	Region	Sales	Profit ▼	Margin	^
July	West	\$84,138	\$29,448	35 %	
June	West	\$76,150	\$26,653	35 %	
August	West	\$74,400	\$26,040	35 %	
December	West	\$70,825	\$24,789	35 %	
December	Midwest	\$55,900	\$22,360	40 %	
July	Midwest	\$51,100	\$20,440	40 %	
July	Southeast	\$40,063	\$20,031	50 %	
July	Southeast	\$55,050	\$19,268	35 %	
December	Southeast	\$54,875	\$19,206	35 %	
July	West	\$47,800	\$19,120	40 %	~

Month	Retailer	Sales	Profit ▼	Margin	/
December	Sodapop	\$130,813	\$52,325	40 %	
December	Sodapop	\$142,688	\$49,941	35 %	
July	Sodapop	\$119,925	\$47,970	40 %	
July	Sodapop	\$135,513	\$47,429	35 %	
August	Sodapop	\$125,088	\$43,781	35 %	
August	Sodapop	\$107,5 <mark>2</mark> 5	\$43,010	40 %	
June	Sodapop	\$114,938	\$40,228	35 %	
June	Sodapop	\$97,538	\$39,015	40 %	
November	Sodapop	\$110,378	\$38,632	35 %	
November	Sodapop	\$89,905	\$35,962	40 %	
May	Sodapop	\$101,198	\$35,419	35 %	
May	Sodapop	\$85,800	\$34,320	40 %	
September	Sodapop	\$95,438	\$33,403	35 %	\

Month	State	Sales	Profit ▼	Margin	^
July	Oregon	\$27,275	\$10,910	40 %	
August	Oregon	\$23,900	\$9,560	40 %	
July	Utah	\$24,050	\$8,418	35 %	
July	Wyoming	\$24,050	\$8,418	35 %	
December	Oregon	\$21,000	\$8,400	40 %	
June	Oregon	\$20,688	\$8,275	40 %	
June	Texas	\$21,800	\$7,630	35 %	
June	California	\$19,013	\$7,605	40 %	
August	Utah	\$20,925	\$7,324	35 %	~

Month	Brand	Sales	Profit	Margin	^
December	Coca-Cola	\$73,813	\$29,525	40 %	
July	Coca-Cola	\$70,113	\$28,045	40 %	
June	Dasani Water	\$55,563	\$27,781	50 %	
August	Coca-Cola	\$67,488	\$26,995	40 %	
August	Diet Coke	\$71,788	\$25,126	35 %	
July	Diet Coke	\$71,025	\$24,859	35 %	
December	Diet Coke	\$70,013	\$24,504	35 %	
July	Dasani Water	\$48,363	\$24,181	50 %	
December	Dasani Water	\$45,313	\$22,656	50 %	
June	Coca-Cola	\$56,075	\$22,430	40 %	
May	Coca-Cola	\$55,960	\$22,384	40 %	
June	Diet Coke	\$62,975	\$22,041	35 %	
September	Coca-Cola	\$52,763	\$21,105	40 %	
November	Dasani Water	\$42,088	\$21,044	50 %	
May	Dasani Water	\$40,375	\$20,188	50 %	
August	Dasani Water	\$39,425	\$19,713	50 %	
December	Powerade	\$54,100	\$18, 935	35 %	
July	Powerade	\$51,800	\$18,130	35 %	
October	Coca-Cola	\$43,513	\$17,405	40 %	
November	Powerade	\$49,288	\$17,251	35 %	
November	Coca-Cola	\$41,988	\$16 ,795	40 %	~