FRANCIS SCHMIDT (TREY)  
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| --- | --- |
| Agile Testing.  Jest.  API Integration knowledge.  RESTful API’s (utilization, maintenance, creation).  HTML: Proficient.  CSS: Proficient. JavaScript: Proficient. | MERN Stack.  SQL: Intermediate.  Express: Proficient.  React: Intermediate.  Handlebars: Proficient.  MongoDB: Proficient.  Node: Proficient. |

**BIO**

I’m a graduate of The University of Akron with a BA in English and the Graduate of a Certification program offered through Case Western University for Full Stack Web Development. I’m a self-starter and a hard worker who is focused on deadlines. Team Player. I am proficient in resolving merge conflicts and training in GitHub as a collaborative tool. Proficient in following user stories and developing styles based on client specifications. I am proficient in reading Docs and parsing information for use in current or new applications. I’m also proficient in creating functions that serve a purpose and abstracting those functions, in line with the paradigm of Object-Oriented Programming.

**CLIENT SERVICES REPRESENTATIVE-NOVEMBER 2020 – April 2022  
FOUNDATION SOFTWARE SERVICES LLC, STRONGSVILLE OH**

* Responsible for client relations and for learning and teaching about our product
* Self-guided studying for new features on our products
* Self-teaching advanced modules within our product and/or our additional products
* Testing aspects of the software to determine breaks and bugs
* Addressing all issues that I encounter in a timely manner
* Bridging the gap between development and customer service

**BUSINESS DEVELOPMENT MANAGER-SEPTEMBER 2019 – NOVEMBER 2020  
CONCEPT LTD, MEDINA OH**

* Responsible for producing warm leads for clients
* Secondary role of providing customer service, handling inbound requests for information
* Quickly determining cause for customer service ticket and providing a solution
* Asking open ended questions to determine all prospect needs / developing marketing cadences.
* Collecting and categorizing information for secondary marketing purposes (Market intelligence)
* Worked in and found success in both transactional and conceptual fields (marketing)

**BRAND AMBASSADOR/LABOR-JANUARY 2017 – SEPTEMBER 2019  
BRAND AMBASSADOR, SELF-EMPLOYED, USA**

* Responsible for representing different brands/positive brand reinforcement
* Creating a memorable experience for potential customers and propagating brand awareness
* On the spot training in a fast-pace environment for each event
* Presenting brand material to create marketing intelligence / prospective customers
* Representing a company with temporary affiliation and helping to sell their products

**EDUCATION:**

**BA ENGLISH, UNIVERSITY OF AKRON- MAY 2019**

* Worked to parse written works and repurpose the information to meet a pre-determined end goal
* Studied contemporary and classic literature, learning about composition and history
* Learned the art of learning as a skill,
* Worked on many presentations and lead group discussions

**CASE WESTERN RESERVE UNIVERSITY FULLSTACK BOOT CAMP- FEB 2022 – AUGUST 2022**

* Full stack web development bootcamp that covers HTML, CSS, JavaScript, MERN(mongo, express, node, react), DOM, NoSQL,
* Teaches AGILE testing
* OOP, Third-party API’s and building API’s, GitHub Practices and team-oriented training.
* Operated in a mock-business scenario, listening to user-stories and following pull-request protocol.
* Teamwork focused bootcamp that taught the essentials of web-development
* Developed the skills to continue education on our own, and developed dry code techniques.