

# NIGERIA INDUSTRIAL EVENTS CALENDAR 2025

June - December | Lagos Focus

## ▮ Priority Events for Gas Engine Sales

### June 2025

#### WHX Lagos & WHX Labs Lagos

- **Date:** 2-4 June 2025
- **Venue:** The Landmark Events Centre, Lagos
- **Focus:** Healthcare & laboratory equipment
- **Relevance:** Hospitals need reliable power (1.5MW+ engines)
- **Contact:** Healthcare manufacturers, hospital administrators

#### Food & Beverage West Africa

- **Date:** 10-12 June 2025
- **Venue:** The Landmark Events Centre, Lagos
- **Focus:** Food processing & manufacturing
- **Relevance:** 24/7 manufacturing operations, high power demand
- **Contact:** Food processing plants, beverage manufacturers

#### ALWINDOOR Expo Nigeria

- **Date:** June 2025 (TBC)
- **Venue:** The Landmark Events Centre, Lagos
- **Focus:** Aluminium, windows, doors manufacturing
- **Relevance:** Manufacturing facilities need reliable power

### July 2025

#### West Africa Coatings Show

- **Date:** 2-4 July 2025
- **Venue:** The Landmark Events Centre, Lagos
- **Focus:** Coatings & paint manufacturing
- **Relevance:** Chemical manufacturing requires continuous power

#### COMPLAST Nigeria

- **Date:** July 2025 (TBC)
- **Venue:** The Landmark Events Centre, Lagos
- **Focus:** Plastics manufacturing & machinery
- **Relevance:** High-energy manufacturing processes

### September 2025

#### BUILDMACEX Nigeria

- **Date:** 9-11 September 2025
- **Venue:** Eko Hotel & Convention Centre, Lagos
- **Focus:** Construction machinery & equipment
- **Relevance:** Construction companies, equipment manufacturers

#### PROPAK West Africa

- **Date:** 9-11 September 2025
- **Venue:** The Landmark Events Centre, Lagos
- **Focus:** Packaging, plastics, food processing
- **Relevance:** Manufacturing facilities with high power needs

#### **The Big 5 Construct Nigeria**

- **Date:** 23-25 September 2025
- **Venue:** The Landmark Events Centre, Lagos
- **Focus:** Construction & building materials
- **Relevance:** Large construction projects, material manufacturers

### **October 2025**

#### **Nigeria Energy**

- **Date:** 21-23 October 2025
- **Venue:** The Landmark Events Centre, Lagos
- **Focus:** Energy industry, power solutions
- **Relevance:** ☐ **HIGHEST PRIORITY** - Direct target market
- **Contact:** Power companies, energy consultants, industrial users

### **November 2025**

#### **Nigeria Manufacturing & Equipment Expo (NME)**

- **Date:** 21-23 November 2025 (Based on 2023 pattern)
- **Venue:** Lagos (Venue TBC)
- **Focus:** ☐ **HIGHEST PRIORITY** - Full manufacturing value chain
- **Organiser:** Manufacturers Association of Nigeria (MAN)
- **Relevance:** Direct access to manufacturing decision-makers
- **Website:** [nigeriamanufacturingexpo.co](http://nigeriamanufacturingexpo.co)

#### **Beauty West Africa**

- **Date:** 25-27 November 2025
- **Venue:** The Landmark Events Centre, Lagos
- **Focus:** Beauty & cosmetics manufacturing
- **Relevance:** Manufacturing facilities

#### **Nigeria Decor Expo**

- **Date:** 26-29 November 2025
- **Venue:** Lagos (Venue TBC)
- **Focus:** Furniture & home accessories manufacturing
- **Relevance:** Manufacturing operations

### **December 2025**

#### **Practical Nigerian Content Forum**

- **Date:** 1-4 December 2025
- **Venue:** Nigerian Content Tower, Yenagoa, Bayelsa
- **Focus:** Oil & gas industry content development
- **Relevance:** Oil & gas facilities, industrial operations
- **Website:** [pncnigeria.com](http://pncnigeria.com)

### **☐ Top 3 Must-Attend Events**

1. **Nigeria Energy (October)** - Direct power industry focus
2. **Nigeria Manufacturing Expo (November)** - MAN organised, full value chain
3. **Equipment & Manufacturing West Africa (May - already passed)**

## □ Event Strategy

### Pre-Event Preparation

- Research exhibitor lists 2 weeks before
- Identify target companies by booth location
- Prepare business cards with "Business Developer" title
- Create one-page company capability statement

### At-Event Tactics

- Ask: "What's your current power source?"
- Identify: Existing power challenges
- Qualify: Power requirements (MW capacity)
- Connect: Exchange contacts for follow-up

### Post-Event Follow-up

- Send connection requests within 48 hours
- Reference specific conversation points
- Offer site visit for power assessment
- Add to CRM with event source tag

## □ Key Event Contacts

### The Landmark Events Centre

- Address: Water Corporation Drive, Victoria Island, Lagos
- Phone: +234 1 271 9999

### Eko Hotel & Convention Centre

- Address: 1415 Adetokunbo Ademola Street, Victoria Island, Lagos
- Phone: +234 1 277 7777

### MAN (Manufacturers Association of Nigeria)

- Address: 77 Obafemi Awolowo Way, Ikeja, Lagos
- Phone: +234 1 279 6671

## □ Additional Opportunities

### 2026 Early Events to Track

- **MEHA HORECA Nigeria** (February 2026) - Hotel & restaurant industry
- **Lagos Motor Fair** (March 2026) - Automotive manufacturing
- **Nigeria Agrofood** (March 2026) - Food processing & agriculture

### Industry Associations to Engage

- **MAN** (Manufacturers Association of Nigeria)
- **NACCIMA** (Nigerian Association of Chambers of Commerce)
- **Lagos Chamber of Commerce & Industry**

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Sources:

- [Conference Alerts](#)
- [EventsEye Trade Shows](#)
- [NME Expo LinkedIn](#)
- [PNC Nigeria](#)