

# Conditional Independence and the Inversion Theorem

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# Recapitulation

## A dynamic discrete choice model

- Each period  $t \in \{1, 2, \dots, T\}$  for  $T \leq \infty$ , an individual chooses among  $J$  mutually exclusive actions.
- Let  $d_{jt}$  equal one if action  $j \in \{1, \dots, J\}$  is taken at time  $t$  and zero otherwise:

$$d_{jt} \in \{0, 1\}$$

$$\sum_{j=1}^J d_{jt} = 1$$

- Suppose that actions taken at time  $t$  can potentially depend on the state  $z_t \in Z$ .
- The current period payoff at time  $t$  from taking action  $j$  is  $u_{jt}^*(z_t)$ .
- Given choices  $(d_{1t}, \dots, d_{Jt})$  in each period  $t \in \{1, 2, \dots, T\}$  the individual's expected utility is:

$$E \left\{ \sum_{t=1}^T \sum_{j=1}^J \beta^{t-1} d_{jt} u_{jt}^*(z_t) \mid z_1 \right\}$$

# Recapitulation

## Value function and optimization

- Write the optimal decision rule as  $d_t^o(z_t) \equiv (d_{1t}^o(z_t), \dots, d_{jt}^o(z_t))$ .
- Denote the value function by  $V_t^*(z_t)$ :

$$\begin{aligned} V_t^*(z_t) &\equiv E \left\{ \sum_{s=t}^T \sum_{j=1}^J \beta^{t-1} d_{js}^o(z_s) u_{js}^*(z_s) \mid z_t \right\} \\ &= \sum_{j=1}^J d_{jt}^o \left[ u_{jt}^*(z_t) + \beta \int_{z_{t+1}} V_{t+1}^*(z_{t+1}) dF_{jt}(z_{t+1} \mid z_t) \right] \end{aligned}$$

- Let  $v_{jt}^*(z_t)$  denote the flow payoff of action  $j$  plus the expected future utility of behaving optimally from period  $t+1$  on:

$$v_{jt}^*(z_t) \equiv u_{jt}^*(z_t) + \beta \sum_{z_{t+1}=1}^Z V_{t+1}^*(z_{t+1}) dF_{jt}(z_{t+1} \mid z_t)$$

- Bellman's principle implies:

$$d_{jt}^o(z_t) \equiv \prod_{k=1}^K I \{ v_{jt}^*(z_t) \geq v_{kt}^*(z_t) \}$$

# Recapitulation

## Reformulating the primitives

- Partition the states  $z_t \equiv (x_t, \epsilon_t)$  into:
  - those which are observed,  $x_t$
  - and those that are unobserved,  $\epsilon_t$ .
- Without loss of generality we can express  $u_{jt}^*(z_t)$  as the sum of its conditional expectation on the observed variables plus a residual:

$$u_{jt}^*(x_t, \epsilon_t) \equiv E[u_{jt}^*(x_t, \epsilon_t) | x_t] + \epsilon_{jt} \equiv u_{jt}(x_t) + \epsilon_{jt}$$

- For identification and estimation purposes we typically treat  $\beta$ ,  $u_{jt}(z_t)$ ,  $dF_{jt}(z_{t+1}|z_t)$  and  $dG(\epsilon_1 | x_1)$ , the density/probability for  $\epsilon_1$ , as the primitives to our model.
- We often index the family of models we are considering (and limiting our search to), by say  $\Theta$ .

# Recapitulation

## ML estimation

- The maximum likelihood (ML) estimator,  $\theta_{ML} \in \Theta$  selects  $\theta$  to maximize the joint probability (density) of the observed occurrences:

$$\prod_{n=1}^N \int_{\epsilon_T} \cdots \int_{\epsilon_1} \left[ \frac{\sum_{j=1}^J I\{d_{njT} = 1\} d_{jT}^o(x_{nT}, \epsilon_T) \times}{\prod_{t=1}^{T-1} H_{nt}(x_{n,t+1}, \epsilon_{t+1} | x_{nt}, \epsilon_t)} dG(\epsilon_1 | x_{n1}) \right]$$

where:

$$H_{nt}(x_{n,t+1}, \epsilon_{t+1} | x_{nt}, \epsilon_t) \equiv \sum_{j=1}^J I\{d_{njt} = 1\} d_{jt}^o(x_{nt}, \epsilon_t) dF_{jt}(x_{n,t+1}, \epsilon_{t+1} | x_{nt}, \epsilon_t)$$

is the probability (density) of the pair  $(x_{n,t+1}, \epsilon_{t+1})$  conditional on  $(x_{nt}, \epsilon_t)$  when the observed choices are optimal for  $\theta \in \Theta$ .

# Recapitulation

## A computational challenge

- What are the computational challenges to large state space?
  - ① Computing the value function;
  - ② Solving for equilibrium in a multiplayer setting;
  - ③ Integrating over unobserved heterogeneity.
- These challenges suggest on several dimensions:
  - ① Keep the dimension of the state space small;
  - ② Assume all choices and outcomes are observed;
  - ③ Model unobserved states as a matter of computational convenience;
  - ④ Consider only one side of market to finesse equilibrium issues;
  - ⑤ Adopt parameterizations based on convenient functional forms.

# Separable Transitions in the Observed Variables

## A simplification

- Suppose the transition of the observed variables does not depend on the unobserved variables for all  $(j, t, x_t, \epsilon_t)$ :

$$F_{jt}(x_{t+1} | x_t, \epsilon_t) = F_{jt}(x_{t+1} | x_t)$$

- Assuming  $x_{t+1}$  conveys all the information of  $x_t$  for the purposes of forming probability distributions at  $t + 1$ :

$$\begin{aligned} F_{jt}(x_{t+1}, \epsilon_{t+1} | x_t, \epsilon_t) &\equiv G_{j,t+1}(\epsilon_{t+1} | x_{t+1}, x_t, \epsilon_t) F_{jt}(x_{t+1} | x_t, \epsilon_t) \\ &\equiv G_{j,t+1}(\epsilon_{t+1} | x_{t+1}, \epsilon_t) F_{jt}(x_{t+1} | x_t) \end{aligned}$$

- The ML estimator maximizes the same criterion function but  $H_{nt}(x_{n,t+1}, \epsilon_{t+1} | x_{nt}, \epsilon_t)$  simplifies to:

$$\begin{aligned} H_{nt}(x_{n,t+1}, \epsilon_{t+1} | x_{nt}, \epsilon_t) &= \\ \sum_{j=1}^J I\{d_{njt} = 1\} d_{jt}^o(x_{nt}, \epsilon_t) dG_{j,t+1}(\epsilon_{t+1} | x_{n,t+1}, \epsilon_t) dF_{jt}(x_{n,t+1} | x_{nt}) \end{aligned}$$

# Separable Transitions in the Observed Variables

## Exploiting separability in estimation

- Instead of estimating all the parameters at once, we could use a two stage estimator to reduce computation costs:

- 1 Estimate  $F_{jt}(x_{t+1} | x_t)$  with a cell estimator (for  $x$  finite), a nonparametric estimator, or a parametric function;
- 2 Define:

$$\hat{H}_{nt}(x_{n,t+1}, \epsilon_{t+1} | x_{nt}, \epsilon_t) \equiv \sum_{j=1}^J \left[ I\{d_{njt} = 1\} d_{jt}^o(x_{nt}, \epsilon_t) \times dG_{j,t+1}(\epsilon_{t+1} | x_{n,t+1}, \epsilon_t; \theta) d\hat{F}_{jt}(x_{n,t+1} | x_{nt}) \right]$$

- 3 Select the remaining (preference) parameters to maximize:

$$\prod_{n=1}^N \int_{\epsilon_T} \dots \int_{\epsilon_1} \left[ \sum_{j=1}^J I\{d_{njT} = 1\} d_{jT}^o(x_{nT}, \epsilon_T) \times \prod_{t=1}^{T-1} \hat{H}_{nt}(x_{n,t+1}, \epsilon_{t+1} | x_{nt}, \epsilon_t) dG_1(\epsilon_1 | x_{n1}) \right]$$

- 4 Correct standard errors from the first stage estimator to account for the loss in asymptotic efficiency.



# Conditional Independence

## Conditional independence defined

- Separable transitions do not, however, free us from:
  - ① the curse of multiple integration;
  - ② numerical optimization to obtain the value function.
- Suppose in addition, that conditional on  $x_{t+1}$ , the unobserved variable  $\epsilon_{t+1}$  is independent of  $(x_t, \epsilon_t, d_t)$ .
- Conditional independence embodies both assumptions:

$$\begin{aligned}dF_{jt}(x_{t+1} | x_t, \epsilon_t) &= dF_{jt}(x_{t+1} | x_t) \\dG_{j,t+1}(\epsilon_{t+1} | x_{t+1}, x_t, \epsilon_t) &= dG_{t+1}(\epsilon_{t+1} | x_{t+1})\end{aligned}$$

- It implies:

$$dF_{jt}(x_{t+1}, \epsilon_{t+1} | x_t, \epsilon_t) = dF_{jt}(x_{t+1} | x_t) dG_{t+1}(\epsilon_{t+1} | x_{t+1})$$

# Conditional Independence

Ex ante value functions and conditional value functions defined

- Given conditional independence, define the ex ante valuation function as:

$$V_t(x_t) \equiv E[V_t^*(x_t, \epsilon_t) | x_t]$$

and the conditional valuation function as:

$$v_{jt}(x_t) \equiv u_{jt}(x_t) + \beta \int_{x_{t+1}} V_{t+1}(x_{t+1}) dF_{jt}(x_{t+1} | x_t)$$

- Optimal behavior implies that  $d_{jt}^o(x_t, \epsilon) = 1$  if and only if:

$$\epsilon_{kt} - \epsilon_{jt} \leq v_{jt}(x_t) - v_{kt}(x_t)$$

for all  $k \in \{1, \dots, J\}$ .

# Conditional Independence

Conditional choice probabilities defined

- Under conditional independence, the conditional choice probability (CCP) for action  $j$  is defined for each  $(t, x_t, j)$  as the probability of observing the  $j^{th}$  choice conditional on the values of the observed variables when behavior is optimal:

$$p_{jt}(x_t) \equiv E[d_{jt}^o(x_t, \epsilon_t) | x_t] = \int_{\epsilon_t} d_{jt}^o(x_{nt}, \epsilon_t) g_t(\epsilon_t | x_{nt}) d\epsilon_t$$

where we now assume (following the literature) that  $G_t(\epsilon_t | x_{nt})$  has probability density function  $g_t(\epsilon_t | x_{nt})$ .

- The previous slide now implies:

$$p_{jt}(x_t) = \int_{\epsilon_t} \prod_{k=1}^J I\{\epsilon_{kt} - \epsilon_{jt} \leq v_{jt}(x_{nt}) - v_{kt}(x_{nt})\} g_t(\epsilon_t | x_t) d\epsilon_t$$

# Conditional Independence

Simplifying expressions within the likelihood

- Conditional independence simplifies  $H_{nt} (x_{n,t+1}, \epsilon_{t+1} | x_{nt}, \epsilon_t)$  to:

$$H_{nt} (x_{n,t+1}, \epsilon_{t+1} | x_{nt}, \epsilon_t) = \sum_{j=1}^J I \{d_{njt} = 1\} d_{jt}^o (x_{nt}, \epsilon_t) g_{t+1} (\epsilon_{t+1} | x_{n,t+1}) dF_{jt} (x_{n,t+1} | x_{nt})$$

- Also note that:

$$\begin{aligned} & \prod_{t=1}^T \left\{ \sum_{j=1}^J I \{d_{njt} = 1\} d_{jt}^o (x_{nt}, \epsilon_t) dF_{jt} (x_{n,t+1} | x_{nt}) \right\} \\ &= \prod_{t=1}^T \left\{ \sum_{j=1}^J I \{d_{njt} = 1\} dF_{jt} (x_{n,t+1} | x_{nt}) \right\} \\ & \quad \times \prod_{t=1}^T \left\{ \sum_{j=1}^J I \{d_{njt} = 1\} d_{jt}^o (x_{nt}, \epsilon_t) \right\} \end{aligned}$$

# Conditional Independence

## ML under conditional independence

- Hence the contribution of  $n \in \{1, \dots, N\}$  to the likelihood is the product of:

$$\prod_{t=1}^{T-1} \sum_{j=1}^J I\{d_{njt} = 1\} dF_{jt}(x_{n,t+1} | x_{nt})$$

and:

$$\begin{aligned} & \int_{\epsilon_T} \dots \int_{\epsilon_1} \prod_{t=1}^{T-1} \sum_{j=1}^J \left[ I\{d_{njt} = 1\} d_{jt}^o(x_{nt}, \epsilon_t) \right. \\ & \quad \left. \times g_{t+1}(\epsilon_{t+1} | x_{n,t+1}) g_1(\epsilon_1 | x_{n1}) d\epsilon_1 \dots d\epsilon_T \right] \\ &= \prod_{t=1}^T \left[ \sum_{j=1}^J I\{d_{njt} = 1\} \int_{\epsilon_t} d_{jt}^o(x_{nt}, \epsilon_t) g_t(\epsilon_t | x_{nt}) d\epsilon_t \right] \end{aligned}$$

# Conditional Independence

A compact expression for the ML criterion function

- Since:

$$p_{jt}(x_t) \equiv \int_{\epsilon_t} d_{jt}^o(x_{nt}, \epsilon_t) g_t(\epsilon_t | x_{nt}) d\epsilon_t = E[d_{jt}^o(x_t, \epsilon_t) | x_t]$$

the log likelihood can now be compactly expressed as:

$$\begin{aligned} & \sum_{n=1}^N \sum_{t=1}^{T-1} \sum_{j=1}^J I\{d_{njt} = 1\} \ln [dF_{jt}(x_{n,t+1} | x_{nt})] \\ & + \sum_{n=1}^N \sum_{t=1}^T \sum_{j=1}^J I\{d_{njt} = 1\} \ln p_{jt}(x_t) \end{aligned}$$

# Conditional Independence

## Connection with static models

- Suppose we only had data on the last period  $T$ , and wished to estimate the preferences determining choices in  $T$ .
- By definition this is a static problem in which  $v_{jT}(x_T) \equiv u_{jT}(x_T)$ .
- For example to the probability of observing the  $J^{th}$  choice is:

$$p_{JT}(x_T) \equiv \int_{-\infty}^{\epsilon_{JT} + u_{JT}(x_T) - u_{1T}(x_T)} \dots \int_{-\infty}^{\epsilon_{JT} + u_{JT}(x_T) - u_{J-1,T}(x_T)} \int_{-\infty}^{\infty} g_T(\epsilon_T | x_T) d\epsilon_T$$

- The only essential difference between a estimating a static discrete choice model using ML and a estimating a dynamic model satisfying conditional independence using ML is that parametrizations of  $v_{jt}(x_t)$  based on  $u_{jt}(x_t)$  do not have a closed form, but must be computed numerically.

# Inversion

## Differences in conditional valuation functions

- The starting point for our analysis is to define differences in the conditional valuation functions as:

$$\Delta v_{jkt}(x) \equiv v_{jt}(x) - v_{kt}(x)$$

- Although there are  $J(J-1)$  differences all but  $(J-1)$  are linear combinations of the  $(J-1)$  basis functions.
- For example setting the basis functions as:

$$\Delta v_{jt}(x) \equiv v_{jt}(x) - v_{Jt}(x)$$

then clearly:

$$\Delta v_{jkt}(x) = \Delta v_{jt}(x) - \Delta v_{kt}(x)$$

- Without loss of generality we focus on this particular basis function.



# Inversion

Each CCP is a mapping of differences in the conditional valuation functions

- Using the definition of  $\Delta v_{jt}(x)$ :

$$\begin{aligned} p_{jt}(x) &\equiv \int d_{jt}^o(x, \epsilon) g_t(\epsilon | x) d\epsilon \\ &= \int I\{\epsilon_k \leq \epsilon_j + \Delta v_{jt}(x) - \Delta v_{kt}(x) \forall k \neq j\} g_t(\epsilon | x) d\epsilon \\ &= \int_{-\infty}^{\epsilon_j + \Delta v_{jt}(x) - \Delta v_{1t}(x)} \dots \int_{-\infty}^{\epsilon_j + \Delta v_{jt}(x) - \Delta v_{J-1,t}(x)} \int_{-\infty}^{\epsilon_j + \Delta v_{jt}(x)} g_t(\epsilon | x) d\epsilon \end{aligned}$$

- Noting  $g_t(\epsilon | x) \equiv \partial^J G_t(\epsilon | x) / \partial \epsilon_1, \dots, \partial \epsilon_J$ , integrate over  $(\epsilon_1, \dots, \epsilon_{j-1}, \epsilon_{j+1}, \dots, \epsilon_J)$ .
- Denoting  $G_{jt}(\epsilon | x) \equiv \partial G_t(\epsilon | x) / \partial \epsilon_j$ , yields:

$$p_{jt}(x) = \int_{-\infty}^{\infty} G_{jt} \left( \begin{array}{c} \epsilon_j + \Delta v_{jt}(x) - \Delta v_{1t}(x), \dots \\ \dots, \epsilon_j, \dots, \epsilon_j + \Delta v_{jt}(x) \end{array} \middle| x \right) d\epsilon_j$$

# Inversion

There are as many CCPs as there are conditional valuation functions

- For any vector  $J - 1$  dimensional vector  $\delta \equiv (\delta_1, \dots, \delta_{J-1})$  define:

$$Q_{jt}(\delta, x) \equiv \int_{-\infty}^{\infty} G_{jt}(\epsilon_j + \delta_j - \delta_1, \dots, \epsilon_j, \dots, \epsilon_j + \delta_j | x) d\epsilon_j$$

- We interpret  $Q_{jt}(\delta, x)$  as the probability taking action  $j$  in a static random utility model (RUM) where the payoffs are  $\delta_j + \epsilon_j$  and the probability distribution of disturbances is given by  $G_t(\epsilon | x)$ .
- It follows from the definition of  $Q_{jt}(\delta, x)$  that:

$$0 \leq Q_{jt}(\delta, x) \leq 1 \text{ for all } (j, t, \delta, x) \text{ and } \sum_{j=1}^{J-1} Q_{jt}(\delta, x) \leq 1$$

- In particular the previous slide implies that for any given  $(j, t, x)$ :

$$p_{jt}(x) = \int_{-\infty}^{\infty} G_{jt} \left( \begin{array}{c} \epsilon_j + \Delta v_{jt}(x) - \Delta v_{1t}(x), \\ \dots, \epsilon_j, \dots, \epsilon_j + \Delta v_{jt}(x) \end{array} | x \right) d\epsilon_j \equiv Q_{jt}(\Delta v_t(x), x)$$

# Inversion

Proposition 1 of Hotz and Miller (1993)

## Theorem (Inversion)

For each  $(t, \delta, x)$  define:

$$Q_t(\delta, x) \equiv (Q_{1t}(\delta, x), \dots, Q_{J-1,t}(\delta, x))'$$

Then the vector function  $Q_t(\delta, x)$  is invertible in  $\delta$  for each  $(t, x)$ .

- Note that  $p_{Jt}(x) = Q_{Jt}(\Delta v_t, x)$  is a linear combination of the other equations in the system because  $\sum_{k=1}^J p_k = 1$ .
- Let  $p \equiv (p_1, \dots, p_{J-1})$  where  $0 \leq p_j \leq 1$  for all  $j \in \{1, \dots, J-1\}$  and  $\sum_{j=1}^{J-1} p_j \leq 1$ . Denote the inverse of  $Q_{jt}(\Delta v_t, x)$  by  $Q_{jt}^{-1}(p, x)$ .
- The inversion theorem implies:

$$\begin{bmatrix} \Delta v_{1t}(x) \\ \vdots \\ \Delta v_{J-1,t}(x) \end{bmatrix} = \begin{bmatrix} Q_{1t}^{-1}[p_t(x), x] \\ \vdots \\ Q_{J-1,t}^{-1}[p_t(x), x] \end{bmatrix}$$

# Inversion

## Using the inversion theorem

- In what sense does the inversion theorem help us to finesse optimization and integration by exploiting conditional independence?
- We use the Inversion Theorem to:
  - ① provide empirically tractable representations of the conditional value functions.
  - ② analyze identification in dynamic discrete choice models.
  - ③ provide convenient parametric forms for the density of  $\epsilon_t$  that generalize the Type 1 Extreme Value distribution.
  - ④ provide cheap estimators for dynamic discrete choice models and dynamic discrete choice games of incomplete information.
  - ⑤ introduce new methods for incorporating unobserved state variables.

# Corollaries of the Inversion Theorem

## Identifying the policy function

- From the definition of the optimal decision rule, and then appealing to the inversion theorem:

$$\begin{aligned}d_{jt}^o(x_t, \epsilon_t) &= \prod_{k=1}^J 1 \{ \epsilon_{kt} - \epsilon_{jt} \leq v_{jt}(x) - v_{kt}(x) \} \\&= \prod_{k=1}^J 1 \left\{ \epsilon_{kt} - \epsilon_{jt} \leq \frac{v_{jt}(x) - v_{Jt}(x_t)}{-[v_{kt}(x) - v_{Jt}(x_t)]} \right\} \\&= \prod_{k=1}^J 1 \{ \epsilon_{kt} - \epsilon_{jt} \leq \Delta v_{jt}(x) - \Delta v_{kt}(x) \} \\&= \prod_{k=1}^J 1 \left\{ \epsilon_{kt} - \epsilon_{jt} \leq Q_{jt}^{-1} [p_t(x), x] - Q_{kt}^{-1} [p_t(x), x] \right\}\end{aligned}$$

- If  $G_t(\epsilon | x)$  is known and the data generating process (DGP) is  $(x_t, d_t)$ , then  $p_t(x)$  and hence  $d_t^o(x_t, \epsilon_t)$  are identified.

# Corollaries of the Inversion Theorem

## Definition of the conditional value function correction

- Define the conditional value function correction as:

$$\psi_{jt}(x) \equiv V_t(x) - v_{jt}(x)$$

- In stationary settings, we drop the  $t$  subscript and write:

$$\psi_j(x) \equiv V(x) - v_j(x)$$

- Suppose that instead of taking the optimal action she committed to taking action  $j$  instead. Then the expected lifetime utility would be:

$$v_{jt}(x_t) + E_t[\epsilon_{jt} | x_t]$$

so committing to  $j$  before  $\epsilon_t$  is revealed entails a loss of:

$$V_t(x_t) - v_{jt}(x_t) - E_t[\epsilon_{jt} | x_t] = \psi_{jt}(x) - E_t[\epsilon_{jt} | x_t]$$

- For example if  $E_t[\epsilon_t | x_t] = 0$ , the loss simplifies to  $\psi_{jt}(x)$ .

# Corollaries of the Inversion Theorem

## Identifying the conditional value function correction

- From their respective definitions:

$$\begin{aligned} & V_t(x) - v_{it}(x) \\ &= \sum_{j=1}^J \left\{ p_{jt}(x) [v_{jt}(x) - v_{it}(x)] + \int \epsilon_{jt} d_{jt}^o(x_t, \epsilon_t) g_t(\epsilon_t | x) d\epsilon_t \right\} \end{aligned}$$

- But:

$$v_{jt}(x) - v_{it}(x) = Q_{jt}^{-1}[p_t(x), x] - Q_{it}^{-1}[p_t(x), x]$$

and

$$\begin{aligned} & \int \epsilon_{jt} d_{jt}^o(x, \epsilon_t) g(\epsilon_t | x) d\epsilon_t \\ &= \int \prod_{k=1}^J 1 \left\{ \begin{array}{l} \epsilon_{kt} - \epsilon_{jt} \\ \leq Q_{jt}^{-1}[p_t(x), x] - Q_{kt}^{-1}[p_t(x), x] \end{array} \right\} \epsilon_{jt} g_t(\epsilon_t | x) d\epsilon_t \end{aligned}$$

- Therefore  $\psi_{it}(x) \equiv V_t(x) - v_{it}(x)$  is identified if  $G_t(\epsilon | x)$  is known.

# Conditional Valuation Function Representation

Telescoping one period forward

- From its definition:

$$v_{jt}(x_t) = u_{jt}(x_t) + \beta \sum_{x=1}^X V_{t+1}(x) f_{jt}(x_{t+1}|x_t)$$

- Substituting for  $V_{t+1}(x_{t+1})$  using conditional value function correction we obtain for any  $k$ :

$$v_{jt}(x_t) = u_{jt}(x_t) + \beta \sum_{x=1}^X [v_{k,t+1}(x) + \psi_{k,t+1}(x)] f_{jt}(x|x_t)$$

- We could repeat this procedure ad infinitum, substituting in for  $v_{k,t+1}(x)$  by using the definition for  $\psi_{kt}(x)$ .



# Conditional Valuation Function Representation

Recursively defining the distribution of future state variables

- To formalize this idea, consider a random sequence of weights from  $t$  to  $T$  which begins with  $\omega_{jt}(x_t, j) = 1$ .
- For periods  $\tau \in \{t+1, \dots, T\}$ , the choice sequence maps  $x_\tau$  and the initial choice  $j$  into

$$\omega_\tau(x_\tau, j) \equiv \{\omega_{1\tau}(x_\tau, j), \dots, \omega_{J\tau}(x_\tau, j)\}$$

where  $\omega_{k\tau}(x_\tau, j)$  may be negative or exceed one but:

$$\sum_{k=1}^J \omega_{k\tau}(x_\tau, j) = 1$$

- The weight of state  $x_{\tau+1}$  conditional on following the choices in the sequence is recursively defined by  $\kappa_\tau(x_{\tau+1}|x_t, j) \equiv f_{jt}(x_{\tau+1}|x_t)$  and for  $\tau = t+1, \dots, T$ :

$$\kappa_\tau(x_{\tau+1}|x_t, j) \equiv \sum_{x_\tau=1}^X \sum_{k=1}^J \omega_{k\tau}(x_\tau, j) f_{k\tau}(x_{\tau+1}|x_\tau) \kappa_{\tau-1}(x_\tau|x_t, j)$$

# Framework

Theorem 1 of Arcidiacono and Miller (2011)

## Theorem (Representation)

*For any state  $x_t \in \{1, \dots, X\}$ , choice  $j \in \{1, \dots, J\}$  and weights  $\omega_\tau(x_\tau, j)$  defined for periods  $\tau \in \{t, \dots, T\}$ :*

$$v_{jt}(x_t) = u_{jt}(x_t) + \sum_{\tau=t+1}^T \sum_{k=1}^J \sum_{x=1}^X \beta^{\tau-t} [u_{k\tau}(x) + \psi_k[p_\tau(x)]] \omega_{k\tau}(x, j) \kappa_{\tau-1}(x | x_t, j)$$

- The theorem yields an alternative expression for  $v_{jt}(x_t)$  that dispenses with recursive maximization.
- Intuitively, the individuals have already solved their optimization problem, so their decisions, as reflected in their CCPs, are informative of their value functions.

# Generalized Extreme Values

## Definition

- Can we exploit this representation in identification and estimation?
- To make the approach operational requires us to compute  $\psi_k(p)$  for at least some  $k$ .
- Suppose  $\epsilon$  is drawn from the GEV distribution function:

$$G(\epsilon_1, \epsilon_2, \dots, \epsilon_J) \equiv \exp[-\mathcal{H}(\exp[-\epsilon_1], \exp[-\epsilon_2], \dots, \exp[-\epsilon_J])]$$

where  $\mathcal{H}(Y_1, Y_2, \dots, Y_J)$  satisfies the following properties:

- 1  $\mathcal{H}(Y_1, Y_2, \dots, Y_J)$  is nonnegative, real valued, and homogeneous of degree one;
- 2  $\lim \mathcal{H}(Y_1, Y_2, \dots, Y_J) \rightarrow \infty$  as  $Y_j \rightarrow \infty$  for all  $j \in \{1, \dots, J\}$ ;
- 3 for any distinct  $(i_1, i_2, \dots, i_r)$  the cross derivative  $\partial \mathcal{H}(Y_1, Y_2, \dots, Y_J) / \partial Y_{i_1}, Y_{i_2}, \dots, Y_{i_r}$  is nonnegative for  $r$  odd and nonpositive for  $r$  even.

# Generalized Extreme Values

## Extended Nested Logit Distributions

- Suppose  $G(\epsilon)$  factors into two independent distributions, one a nested logit, and the other any GEV distribution.
- Let  $\mathcal{J}$  denote the set of choices in the nest and denote the other distribution by  $G_0(Y_1, Y_2, \dots, Y_K)$  let  $K$  denote the number of choices that are outside the nest.
- Then:

$$G(\epsilon) \equiv G_0(\epsilon_1, \dots, \epsilon_K) \exp \left[ - \left( \sum_{j \in \mathcal{J}} \exp[-\epsilon_j / \sigma] \right)^\sigma \right]$$

- The correlation of the errors within the nest is given by  $\sigma \in [0, 1]$  and errors within the nest are uncorrelated with errors outside the nest. When  $\sigma = 1$ , the errors are uncorrelated within the nest, and when  $\sigma = 0$  they are perfectly correlated.

# Generalized Extreme Values

Lemma 2 of Arcidiacono and Miller (2011)

- Define  $\phi_j(Y)$  as a mapping into the unit interval where

$$\phi_j(Y) = Y_j \mathcal{H}_j(Y_1, \dots, Y_J) / \mathcal{H}(Y_1, \dots, Y_J)$$

- Since  $\mathcal{H}_j(Y_1, \dots, Y_J)$  and  $\mathcal{H}(Y_1, \dots, Y_J)$  are homogeneous of degree zero and one respectively,  $\phi_j(Y)$  is a probability, because  $\phi_j(Y) \geq 0$  and  $\sum_{j=1}^J \phi_j(Y) = 1$ .

## Lemma (GEV correction factor)

*When  $\epsilon_t$  is drawn from a GEV distribution, the inverse function of  $\phi(Y) \equiv (\phi_2(Y), \dots, \phi_J(Y))$  exists, which we now denote by  $\phi^{-1}(p)$ , and:*

$$\psi_j(p) = \ln \mathcal{H}[1, \phi_2^{-1}(p), \dots, \phi_J^{-1}(p)] - \ln \phi_j^{-1}(p) + \gamma$$

# Generalized Extreme Values

Correction factor for extended nested logit

## Lemma

*For the nested logit  $G(\epsilon_t)$  defined above:*

$$\psi_j(p) = \gamma - \sigma \ln(p_j) - (1 - \sigma) \ln \left( \sum_{k \in \mathcal{J}} p_k \right)$$

- Note that  $\psi_j(p)$  only depends on the conditional choice probabilities for choices that are in the nest: the expression is the same no matter how many choices are outside the nest or how those choices are correlated.
- Hence,  $\psi_j(p)$  will only depend on  $p_{j'}$  if  $\epsilon_{jt}$  and  $\epsilon_{j't}$  are correlated. When  $\sigma = 1$ ,  $\epsilon_{jt}$  is independent of all other errors and  $\psi_j(p)$  only depends on  $p_j$ .

# Adapting Dynamic Games to the CCP Framework

## Players and choices

- This framework naturally lends itself to studying equilibrium in games of incomplete information.
- For example consider a dynamic infinite horizon game for finite  $I$  players.
- Thus  $T = \infty$  and  $I < \infty$ .
- Each player  $i \in I$  makes a choice  $d_t^{(i)} \equiv (d_{1t}^{(i)}, \dots, d_{J_t}^{(i)})$  in period  $t$ .
- Denote the choices of all the players in period  $t$  by:

$$d_t \equiv (d_t^{(1)}, \dots, d_t^{(I)})$$

and denote by:

$$d_t^{(-i)} \equiv (d_t^{(1)}, \dots, d_t^{(i-1)}, d_t^{(i+1)}, \dots, d_t^{(I)})$$

the choices of  $\{1, \dots, i-1, i+1, \dots, I\}$  in period  $t$ , that is all the players apart from  $i$ .

# Adapting Dynamic Games to the CCP Framework

## State variables

- Denote by  $x_t$  the state variables of the game that are not *iid*.
- For example  $x_t$  includes the capital of every firm. Then:
  - firms would have the same state variables.
  - $x_t$  would affect rivals in very different ways.
- We assume all the players observe  $x_t$ .
- Denote by  $F(x_{t+1} | x_t, d_t)$  the probability of  $x_{t+1}$  occurs when the state variables are  $x_t$  and the players collectively choose  $d_t$ .
- Similarly let:

$$F_j(x_{t+1} | x_t, d_t^{(-i)}) \equiv F(x_{t+1} | x_t, d_t^{(-i)}, d_{jt}^{(i)} = 1)$$

denote the probability distribution determining  $x_{t+1}$  given  $x_t$  when  $\{1, \dots, i-1, i+1, \dots, I\}$  choose  $d_t^{(-i)}$  in  $t$  and  $i$  makes choice  $j$ .



# Adapting Dynamic Games to the CCP Framework

## Payoffs and information

- Suppose  $\epsilon_t^{(i)} \equiv (\epsilon_{1t}^{(i)}, \dots, \epsilon_{jt}^{(i)})$ , identically and independently distributed with density  $g(\epsilon_t^{(i)})$ , affects the payoffs of  $i$  in  $t$ .
- Also let  $\epsilon_t^{(-i)} \equiv (\epsilon_t^{(1)}, \dots, \epsilon_t^{(i-1)}, \epsilon_t^{(i+1)}, \dots, \epsilon_t^{(I)})$ .
- The systematic component of current utility or payoff to player  $i$  in period  $t$  from taking choice  $j$  when everybody else chooses  $d_t^{(-i)}$  and the state variables are  $z_t$  is denoted by  $U_j^{(i)}(x_t, d_t^{(-i)})$ .
- Denoting by  $\beta \in (0, 1)$  the discount factor, the summed discounted payoff to player  $i$  throughout the course of the game is:

$$\sum_{t=1}^T \sum_{j=1}^J \beta^{t-1} d_{jt}^{(i)} \left[ U_j^{(i)}(x_t, d_t^{(-i)}) + \epsilon_{jt}^{(i)} \right]$$

- Players noncooperatively maximize their expected utilities, moving simultaneously each period. Thus  $i$  does not condition on  $d_t^{(-i)}$  when making his choice at date  $t$ , but only sees  $(x_t, \epsilon_t^{(i)})$ .

# Adapting Dynamic Games to the CCP Framework

## Markov strategies

- This is a stationary environment and we focus on Markov decision rules, which can be expressed  $d_j^{(i)}(x_t, \epsilon_t^{(i)})$ .
- Let  $d^{(-i)}(x_t, \epsilon_t^{(-i)})$  denote the strategy of every player but  $i$ :

$$\left( d^{(1)}(x_t, \epsilon_t^{(1)}), \dots, d^{(i-1)}(x_t, \epsilon_t^{(i-1)}), d^{(i+1)}(x_t, \epsilon_t^{(i+1)}), \dots, d^{(I)}(x_t, \epsilon_t^{(I)}) \right)$$

- Then the expected value of the game to  $i$  from playing  $d_j^{(i)}(x_t, \epsilon_t^{(i)})$  when everyone else plays  $d^{(-i)}(x_t, \epsilon_t^{(-i)})$  is:

$$V^{(i)}(x_1) \equiv E \left\{ \sum_{t=1}^{\infty} \sum_{j=1}^J \beta^{t-1} d_j^{(i)}(x_t, \epsilon_t^{(i)}) \left[ U_j^{(i)}(z_t, d^{(-i)}(x_t, \epsilon_t^{(-i)})) + \epsilon_{jt}^{(i)} \right] | x_1 \right\}$$

# Adapting Dynamic Games to the CCP Framework

Choice probabilities generated by Markov strategies

- Integrating over  $\epsilon_t^{(i)}$  we obtain the  $j^{th}$  conditional choice probability for the  $i^{th}$  player at  $t$  as  $p_j^{(i)}(x_t)$ :

$$p_j^{(i)}(x_t) = \int d_j^{(i)}(x_t, \epsilon_t^{(i)}) g(\epsilon_t^{(i)}) d\epsilon_t^{(i)}$$

- Let  $P(d_t^{(-i)} | x_t)$  denote the joint probability firm  $i$ 's competitors choose  $d_t^{(-i)}$  conditional on the state variables  $z_t$ .
- Since  $\epsilon_t^{(i)}$  is distributed independently across  $i \in \{1, \dots, I\}$ :

$$P(d_t^{(-i)} | x_t) = \prod_{\substack{i'=1 \\ i' \neq i}}^I \left( \sum_{j=1}^J d_{jt}^{(i')} p_j^{(i')}(x_t) \right)$$

# Adapting Dynamic Games to the CCP Framework

## Markov Perfect Bayesian Equilibrium

- The strategy  $\left\{ d^{(i)} \left( x_t, \epsilon_t^{(i)} \right) \right\}_{i=1}^I$  is a Markov perfect equilibrium if, for all  $\left( i, x_t, \epsilon_t^{(i)} \right)$ , the best response of  $i$  to  $d^{(-i)} \left( x_t, \epsilon_t^{(-i)} \right)$  is  $d^{(i)} \left( x_t, \epsilon_t^{(i)} \right)$  when everybody uses the same strategy thereafter.
- That is, suppose the other players collectively use  $d^{(-i)} \left( x_t, \epsilon_t^{(-i)} \right)$  in period  $t$ , and  $V^{(i)} \left( x_{t+1} \right)$  is formed from  $\left\{ d^{(i)} \left( x_t, \epsilon_t^{(i)} \right) \right\}_{i=1}^I$ .
- Then  $d^{(i)} \left( x_t, \epsilon_t^{(i)} \right)$  solves for  $i$  choosing  $j$  to maximize:

$$\sum_{d_t^{(-i)}} P \left( d_t^{(-i)} | x_t \right) \left\{ U_j^{(i)} \left( x_t, d_t^{(-i)} \right) + \beta \sum_{z=1}^X V^{(i)} (x) F_j \left( x | x_t, d_t^{(-i)} \right) \right\} + \epsilon_{jt}^{(i)}$$

# Adapting Dynamic Games to the CCP Framework

## Connection to Individual Optimization

- In equilibrium, the systematic component of the current utility of player  $i$  in period  $t$ , as a function of  $x_t$ , the state variables for game, and his own decision  $j$ , is:

$$u_j^{(i)}(x_t) = \sum_{d_t^{(-i)}} P(d_t^{(-i)} | x_t) U_j^{(i)}(x_t, d_t^{(-i)})$$

- Similarly the probability transition from  $x_t$  to  $x_{t+1}$  given action  $j$  by firm  $i$  is given by:

$$f_j^{(i)}(x_{t+1} | x_t^{(i)}) = \sum_{d_t^{(-i)}} P(d_t^{(-i)} | x_t^{(i)}) F_j(x_{t+1} | x_t, d_t^{(-i)})$$

- The setup for player  $i$  is now identical to the optimization problem described in the second lecture for a stationary environment.

# Adapting Dynamic Games to the CCP Framework

## Applying the Representation Theorem

- Both theorems apply to this multiagent setting with two critical differences, and both are relevant for studying identification:
  - $u_{jt}(x_t)$  is a primitive in single agent optimization problems, but  $u_{jt}^{(i)}(x_t)$  is a reduced form parameter found by integrating  $U_{jt}^{(i)}(x_t, d_t^{(\sim i)})$  over the joint probability distribution  $P_t(d_t^{(\sim i)} | x_t)$ .
  - $f_{jt}(x_{t+1} | x_t)$  is a primitive in single agent optimization problems, but  $f_{jt}^{(i)}(x_{t+1} | x_t)$  depends on CCPs of the other players,  $P_t(d_t^{(\sim i)} | x_t)$ , as well as the primitive  $F_{jt}(x_{t+1} | x_t, d_t^{(\sim i)})$ . It is easy to interpret restrictions placed directly on  $f_{jt}(x_{t+1} | x_t)$  but placing restrictions on  $F_{jt}(x_{t+1} | x_t, d_t^{(\sim i)})$  complicates matters in dynamic games because of the endogenous effects arising from  $P_t(d_t^{(\sim i)} | x_t)$  on  $f_{jt}^{(i)}(x_{t+1} | x_t)$ .