# **Fabio Fleitas**

4007 Baltimore Ave Philadelphia, PA 19104

Phone: 813-802-9654 • Email: fleitasf@seas.upenn.edu

 $Website: FabioFleitas.com \bullet Github: github.com/FabioFleitas \bullet LinkedIn: linkedin.com/in/FabioFleitas$ 

#### **Education**

University of Pennsylvania | Philadelphia, PA

Expected Graduation: May 2016

B.S.E in Computer Science. Minor in Engineering Entrepreneurship

Cumulative GPA:

3.57

Albuquerque Academy | Albuquerque, NM

Graduated Cum Laude. Cumulative GPA: 4.37

# Experience

**Co-Founder - Tesorio** 

May 2014 - Present

Graduation: May 2012

• Description: Tesorio enables companies to self-finance their daily operations, streamlining early payments on invoices so suppliers get paid early and buyers optimize returns on cash.

## Co-Founder & Director - PennApps Fellows Program

September 2013 – Present

- Description: PennApps Fellows is a student-run non-profit organization that pairs talented students from around the world to top Philadelphia tech companies & startups for a 10-week summer internship program.
- More information regarding the program at: <a href="http://pennappsfellows.com/">http://pennappsfellows.com/</a>
- Notable Accomplishments: PennApps Fellows receives \$25,000 grant from the City of Philadelphia

(http://articles.philly.com/2014-03-22/news/48443029 1 tech-companies-startup-grants-local-companies)

# Secretary - Omega Chapter of Delta Tau Delta Fraternity

June 2013 – December 2013

- Created http://penndelts.com/
- Maintained Facebook pages, and other electronic systems within the Chapter.
- Recorded minutes for meetings and maintained the calendar among other fraternal responsibilities as a member of the Executive Committee.

# Web Developer & Marketing Strategist - Wesky Insurance

May 2013 -

August 2013

- Built http://weskyinsurance.com/ for a local insurance agency in Albuquerque, New Mexico over the summer.
- Developed online marketing strategies utilizing Facebook and Craigslist.
- Programmed a SMS notification system for upcoming client payments.
- Trained several employees on effectively marketing to local car dealers.

# **Projects**

### **PennCourseNotify**

- Website Link: http://www.penncoursenotify.com/
- Description: PennCourseNotify allows students at the University of Pennsylvania to be notified whenever a course has an opening via email.
- Built using Python, Google App Engine, Bootstrap, jQuery, Twitter's Typeahead, and Jinja2.
- Featured on **front page of newspaper** and website of the Daily Pennsylvanian: http://www.thedp.com/r/375feaf5
- Nearly 4000 students have used the service since late November 2013 launch. Thats 40% of the entire undergraduate population at Penn.

#### PennCourseNotify Chrome Extension

- Github Link: https://github.com/FabioFleitas/PCN-Chrome-Extension
- Description: Integrates PennCourseNotify directly onto PennInTouch (Penn's course registration system) so that students can easily get notified whenever a course opens up.
- Built using ¡Query and Chrome Extension libraries
- Hundreds of students downloaded the Chrome Extension in launch week

## Wesky Insurance Client SMS Notification System

- Github Link: https://github.com/FabioFleitas/wesky-text
- Description: Wesky Insurance uploads CSV files of upcoming due payments for clients, then the website parses the information, displays the clients' information, and the SMS message that will be sent out notifying the client for the upcoming payment. Using Twilio, the website is able to send out mass text messages to all clients that have due payments. The company is also able to send out custom messages to clients using a custom message page developed.
- Built using Python, Google App Engine, Twilio, Bootstrap, ¡Query, and Jinja²
- Wesky Insurance has **increased client retention rates** significantly, while keeping costs low by using this web app.

# More Projects on My Website: FabioFleitas.com

## **Skills**

**Technical:** Java, Python, OCaml, CSS3, HTML5, Javascript (including jQuery), Node.js, JSON, Unix Shell Scripting, Git, Google App Engine, Google Cloud SQL, Jinja2, Django, Wordpress, Amazon Web Services, Heroku.

Languages: English (fluent), Spanish (fluent), French (limited working proficiency).