



FABRIZIO ONORIO

CONTACT

+47 930 38 467

<https://www.fabrizio.digital>

onoriofabrizio@gmail.com

My GitHub FabrizioOnorio

www.linkedin.com/in/fabrizio-onorio

EDUCATION

Le Wagon - Berlin

Coding Bootcamp

July 2021 - September 2021

Universita' degli studi di Brescia

Economics

2006 -2007

BSGS college

English

November 2014 - March 2015

LANGUAGES

Italian: Native speaker

English: Business Fluent

Norwegian: B1/B2

TECHNICAL SKILLS

HTML, CSS, Bootstrap, JavaScript ES6, SQL, git, GitHub, Heroku, Ruby on Rails, PostgreSQL, Figma, Miro.

PROJECTS

TRAVEL PLANNER

[HTTP://WWW.TRAVELD.EU](http://www.traveld.eu)

A Ruby on rails Web-App to plan your trip based on covid travel restrictions. To retrieve real data we used 2 "Amadeus for Developers" API

MARKET PLACE FOR FABRICS

[HTTPS://AIRBNB-SAROWA158.HEROKUAPP.COM/](https://airbnb-sarowa158.herokuapp.com/)

A Ruby on rails Web-App. A market place for fabrics that otherwise would go wasted

WORK EXPERIENCE

STORE MANAGER - ZARA - OSLO

MAY 2017 - JUNE 2021

- Responsible for the budget and performance of the store
- Lead and motivate a team of 80 employees
- Follow-up of all processes and best practices
- Perform sales analysis on a daily basis for making decisions about product exposure and internal store set-up
- Recruiting and interviewing potential employees
- Close collaboration with regional and country managers to achieve targeted sales results
- Overview of the cost control and monitor the allocation of hours

DEPARTMENT MANAGER - H&M - LONDON

MARCH 2015 - MARCH 2017

- Responsible for the training, coordination, and development of the sales team in the women's department
- Strategic coordination with the delivery team to ensure higher inventory efficiency
- Used reporting to make operational decisions to run the department more effectively
- Made action plans with the visual department to implement new store layouts

STORE MANAGER - PULL AND BEAR - ITALY

JULY 2008 - OCTOBER 2014

- Responsible for the revenue and operations
- Managed the stock and rotation of the inventory
- Responsible for the loss prevention strategy of the store