

# CONTACT

+47 930 38 467

https://www.fabrizio.digital onoriofabrizio@gmail.com

My GitHub FabrizioOnorio

www.linkedin.com/in/fabrizio-onorio

# **EDUCATION**

Le Wagon - Berlin Coding Bootcamp July 2021 - September 2021

Universita' degli studi di Brescia Economics 2006 -2007

BSGS college English November 2014 - March 2015

# LANGUAGES

Italian: Native speaker English: Business Fluent Norwegian: B1/B2

# FABRIZIO ONORIO

## FULL-STACK WEB DEVELOPER

## PROFILE.

I am energetic, curious, and motivated to learn new things. I value different viewpoints and actively include everyone around me. Colleagues appreciate my proactive approach and my ability to prioritize tasks with the big picture in mind.

## TECHNICAL SKILLS

HTML, CSS, Bootstrap, JavaScript ES6, SQL, git, GitHub, Heroku, Ruby on Rails, PostgreSQL, Figma, Miro.

## **PROJECTS**

#### TRAVEL PLANNER

HTTP://WWW.TRAVELD.EU

A Ruby on rails Mobile-Web-App to plan your trip based on covid travel restrictions. To retrieve real data we used 2 "Amadeus for Developers" APIs

#### MARKET PLACE FOR FABRICS

HTTPS://AIRBNB-SAROWA158.HEROKUAPP.COM/

A Ruby on rails Web-App. A market place for fabrics that otherwise would go wasted

## **WORK EXPERIENCE**

## STORE MANAGER - ZARA - OSLO

MAY 2017 - JUNE 2021

- Responsible for the budget and performance of the store
- Lead and motivate a team of 80 employees
- Follow-up of all processes and best practices
- Perform sales analysis on a daily basis for making decisions about product exposure and internal store set-up
- Recruiting and interviewing potential employees
- Close collaboration with regional and country managers to achieve targeted sales results
- Overview of the cost control and monitor the allocation of hours

### DEPARTMENT MANAGER - H&M - LONDON

MARCH 2015 - MARCH 2017

- Responsible for the training, coordination, and development of the sales team in the women's department
- Strategic coordination with the delivery team to ensure higher inventory efficiency
- Used reporting to make operational decisions to run the department more effectively
- Made action plans with the visual department to implement new store layouts

## STORE MANAGER - PULL AND BEAR - ITALY

JULY 2008 - OCTOBER 2014

- Responsible for the revenue and operations
- Managed the stock and rotation of the inventory
- Responsible for the loss prevention strategy of the store



## KONTAKT

+47 930 38 467

onoriofabrizio@gmail.com

Min GitHub FabrizioOnorio

www.linkedin.com/in/fabrizio-onorio

## **PROFIL**

Jeg er en energisk, nysgjerrig og motivert person som liker å lære nye ting. Jeg verdsetter forskjellige synspunkter, og inkluderer aktivt alle rundt meg. Kollegaer setter pris på min proaktive tilnærming, og min evne til å prioritere oppgaver med det store bildet i bakhodet.

# UTDANNELSE

Le Wagon - Berlin Coding Boootcamp Juli 2021 - September 2021

Universita' degli studi di Brescia Økonomi 2006 -2007

BSGS college Engelsk November 2014 - Mars 2015

# SPRÅK

Italiensk: Morsmål Engelsk: Flytene Norsk: B1/B2

# FABRIZIO ONORIO

## FULL-STACK WEB DEVELOPER

## TEKNISKE FERDIGHETER

HTML, CSS, Bootstrap, JavaScript ES6, SQL, git, GitHub, Heroku, Ruby on Rails, PostgreSQL, Figma, Miro.

# PROSJEKTERFARING

#### TRAVEL PLANNER

HTTP://WWW.TRAVELD.EU

A Ruby on rails Web-App to plan your trip based on covid travel restrictions. To retrieve real data we used 2 "Amadeus for Developers" API

## MARKET PLACE FOR FABRICS

HTTPS://AIRBNB-SAROWA158.HEROKUAPP.COM/

A Ruby on rails Web-App. A market place for fabrics that otherwise would go wasted

# ARBEIDSERFARING

## BUTIKKSJEF - ZARA - BOGSTADVEIEN

NOVEMBER 2019 - JUNI 2021

- Responsible for the budget and performance of the store
- Lead and motivate a team of 80 employees
- Follow-up of all processes and best practices
- Perform sales analysis on a daily basis for making decisions about product exposure and internal store set-up
- Close collaboration with regional and country managers to achieve targeted sales results
- Overview of the cost control and monitor the allocation of hours

#### AVDELINGSLEDER - ZARA - OSLO

MAI 2017 - NOVEMBER 2019

- Managing the work schedules for all the team members
- Recruiting and interviewing potential employees
- Responsible for compliance to the company guidelines for deliveries, the layout of the store and keeping the stock level efficient

#### AVDELINGSLEDER - H&M - LONDON

MARS 2015 - MARS 2017

- Responsible for the training, coordination, and development of the sales team in the women's department
- Strategic coordination with the delivery team to ensure higher inventory efficiency
- Used reporting to make operational decisions to run the department more effectively
- Made action plans with the visual department to implement new store layouts

### BUTIKKSJEF - PULL AND BEAR - ITALY

JULI 2008 - OKTOBER 2014

- Responsible for the revenue and operations
- Managed the stock and rotation of the inventory
- Responsible for the loss prevention strategy of the store