Churn Bank Customer Database

July 16, 2025

```
[70]: import pandas as pd
      import matplotlib.pyplot as plt
      import seaborn as sns
[71]: df = pd.read_csv('../data/Churn_Modelling.csv')
      print(df.head())
      print(df.info())
                   CustomerId
        RowNumber
                                           CreditScore Geography
                                                                           Age \
                                 Surname
                                                                   Gender
     0
                 1
                      15634602
                                                          France
                                                                            42
                                Hargrave
                                                   619
                                                                   Female
     1
                 2
                                                   608
                                                            Spain
                                                                   Female
                      15647311
                                    Hill
                                                                            41
     2
                 3
                      15619304
                                     Onio
                                                   502
                                                          France
                                                                   Female
                                                                            42
     3
                      15701354
                                    Boni
                                                   699
                                                          France Female
                                                                            39
     4
                      15737888
                                                   850
                                                                            43
                                Mitchell
                                                            Spain Female
        Tenure
                   Balance
                            NumOfProducts
                                           HasCrCard
                                                       IsActiveMember
     0
              2
                      0.00
                                         1
                                                    1
                                                    0
     1
              1
                  83807.86
                                         1
                                                                     1
     2
                 159660.80
                                         3
                                                    1
                                                                     0
     3
              1
                      0.00
                                         2
                                                    0
                                                                     0
     4
                125510.82
                                                    1
                                                                     1
        EstimatedSalary Exited
     0
               101348.88
                               1
     1
               112542.58
                               0
     2
               113931.57
     3
                93826.63
                               0
                79084.10
     <class 'pandas.core.frame.DataFrame'>
     RangeIndex: 10000 entries, 0 to 9999
     Data columns (total 14 columns):
          Column
                            Non-Null Count
                                             Dtype
          -----
                            _____
      0
          RowNumber
                            10000 non-null
                                             int64
      1
          CustomerId
                            10000 non-null
                                             int64
      2
          Surname
                            10000 non-null object
                            10000 non-null
                                             int64
      3
          CreditScore
          Geography
                            10000 non-null object
```

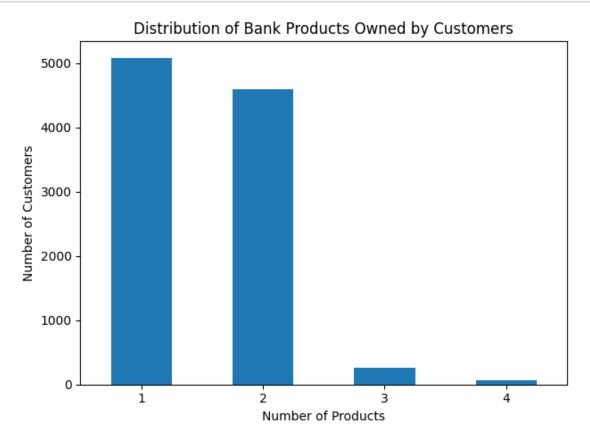
```
10000 non-null object
      5
          Gender
      6
                           10000 non-null int64
          Age
      7
          Tenure
                           10000 non-null int64
          Balance
                           10000 non-null float64
          NumOfProducts
                           10000 non-null int64
                           10000 non-null int64
      10 HasCrCard
      11 IsActiveMember
                           10000 non-null int64
      12 EstimatedSalary 10000 non-null float64
      13 Exited
                           10000 non-null int64
     dtypes: float64(2), int64(9), object(3)
     memory usage: 1.1+ MB
     None
[72]: # Missing values are checked for each column
      print("Missing values:\n", df.isna().sum())
     Missing values:
      RowNumber
                         0
     CustomerId
                        0
     Surname
                        0
     CreditScore
                        0
     Geography
                        0
     Gender
                        0
                        0
     Age
     Tenure
                        0
     Balance
                        0
     NumOfProducts
                        0
     HasCrCard
                        0
                        0
     IsActiveMember
     EstimatedSalary
                        0
     Exited
                        0
     dtype: int64
[73]: #the average age of customers grouped by their geographical location.
      avg_age_by_geo = df.groupby("Geography")["Age"].mean()
      print(avg_age_by_geo)
     Geography
     France
                38.511767
     Germany
                39.771622
     Spain
                38.890997
```

Name: Age, dtype: float64

```
[74]: #how many customers are male or female.
      gender_dist = df["Gender"].value_counts()
      print(gender_dist)
     Gender
     Male
                5457
     Female
               4543
     Name: count, dtype: int64
[75]: #shows the average account balance of customers based on whether they exited the
      \rightarrowbank or not.
      balance_by_exited = df.groupby("Exited")["Balance"].mean()
      print(balance_by_exited)
     Exited
          72745.296779
          91108.539337
     Name: Balance, dtype: float64
[76]: #how many customers own 1, 2, or more bank products.
      products_dist = df["NumOfProducts"].value_counts()
      print(products_dist)
     NumOfProducts
          5084
     1
          4590
     3
           266
     4
            60
```

Name: count, dtype: int64

```
[77]: products_dist.plot(kind="bar")
  plt.title("Distribution of Bank Products Owned by Customers")
  plt.xlabel("Number of Products")
  plt.ylabel("Number of Customers")
  plt.xticks(rotation=0)
  plt.tight_layout()
  plt.show()
```



[78]: #the average income of active vs inactive customers. salary_by_active = df.groupby("IsActiveMember")["EstimatedSalary"].mean() print(salary_by_active)

 ${\tt IsActiveMember}$

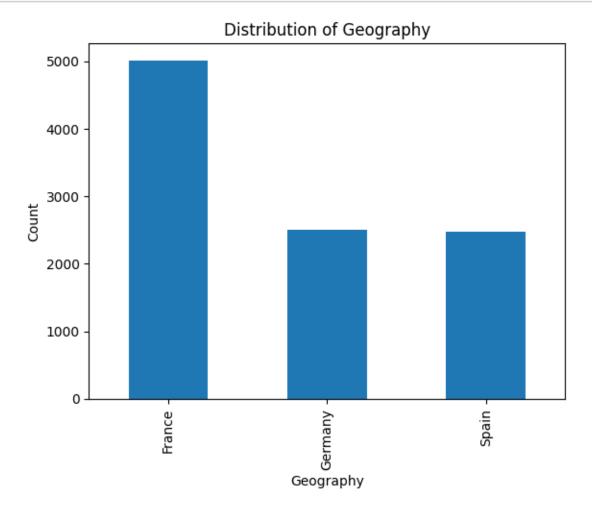
0 100767.203854 1 99452.965894

Name: EstimatedSalary, dtype: float64

```
[79]: #This aggregates total balance values per region, helping identify areas with
       \hookrightarrow high financial value.
      total_balance_by_geo = df.groupby("Geography")["Balance"].sum()
      print(total_balance_by_geo)
     Geography
     France
                 3.113325e+08
     Germany
                 3.004029e+08
                 1.531236e+08
     Spain
     Name: Balance, dtype: float64
[80]: | #Top 5 Ages by Exit Count. Age groups with the highest number of customer exit
      top_age_exited = df[df["Exited"] == 1].groupby("Age")["CustomerId"].count().
      →nlargest(5)
      print(top_age_exited)
     Age
     46
           91
     40
           89
     43
           88
     45
           87
     48
            80
     Name: CustomerId, dtype: int64
[81]: #It breaks down how many customers exited based on whether they had a credit
      \hookrightarrow card.
      exited_by_card = df.groupby("HasCrCard")["Exited"].value_counts()
      print(exited_by_card)
     HasCrCard Exited
                           2332
     0
                 0
                            613
                 1
                 0
                           5631
                           1424
```

Name: count, dtype: int64

```
[82]: df["Geography"].value_counts().plot(kind="bar")
    plt.title("Distribution of Geography")
    plt.ylabel("Count")
    plt.show()
```



```
[83]: #how long customers stay with the bank, based on gender.
tenure_by_gender = df.groupby("Gender")["Tenure"].mean()
print(tenure_by_gender)
```

Gender

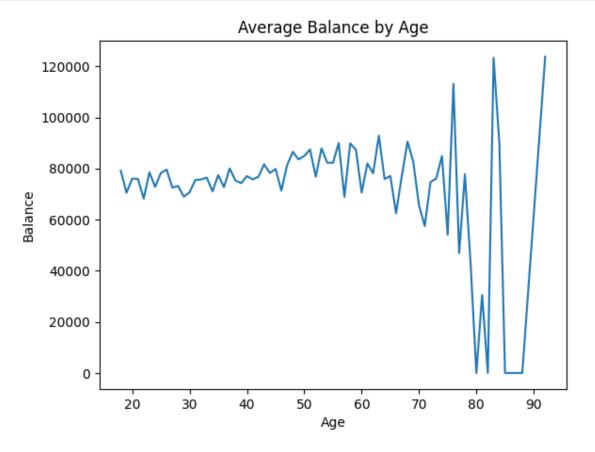
Female 4.966102 Male 5.051677

Name: Tenure, dtype: float64

```
[84]: #Exit Rate by Region (as Percentage)
      credit_by_exited = df.groupby("Exited")["CreditScore"].mean()
      print(credit_by_exited)
     Exited
     0
          651.853196
          645.351497
     Name: CreditScore, dtype: float64
[85]: #shows the average credit score of customers who exited vs.
      credit_by_exited = df.groupby("Exited")["CreditScore"].mean()
      print(credit_by_exited)
     Exited
     0
          651.853196
     1
          645.351497
     Name: CreditScore, dtype: float64
[86]: # Average Number of Products by Activity
      products_by_active = df.groupby("IsActiveMember")["NumOfProducts"].mean()
      print(products_by_active)
     IsActiveMember
          1.524438
          1.535624
     1
     Name: NumOfProducts, dtype: float64
[87]: #Customer Count in Age Ranges.
      age_bins = pd.cut(df["Age"], bins=[0, 30, 50, 70, 100])
      age_dist = df.groupby(age_bins, observed=False)["CustomerId"].count()
      print(age_dist)
     Age
     (0, 30]
                  1968
     (30, 50]
                  6771
     (50, 70]
                  1128
     (70, 100]
                   133
```

Name: CustomerId, dtype: int64

```
[88]: df.groupby("Age")["Balance"].mean().plot(kind="line")
   plt.title("Average Balance by Age")
   plt.ylabel("Balance")
   plt.show()
```



France

2591

```
Germany
                1248
     Spain
                1312
     Name: CustomerId, dtype: int64
[91]: #Top 10 Surnames Among Exited Customers
      top_surnames_exited = df[df["Exited"] == 1].groupby("Surname")["CustomerId"].
      \rightarrowcount().nlargest(10)
      print(top_surnames_exited)
     Surname
     Lin
                 9
     Martin
                 9
     McGregor
     Smith
                 9
     Cocci
                 7
     Lo
                 7
     Ma
                 7
     Manna
                 7
     Shih
                 7
     Wang
                 7
     Name: CustomerId, dtype: int64
[92]: #how many males and females exited or stayed.
      exited_by_gender = df.groupby("Gender")["Exited"].value_counts()
      print(exited_by_gender)
     Gender Exited
     Female 0
                        3404
```

1139

4559

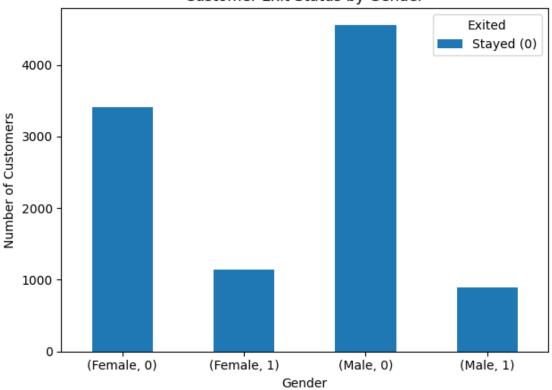
1

0

Male

```
[93]: exited_by_gender.plot(kind="bar")
   plt.title("Customer Exit Status by Gender")
   plt.xlabel("Gender")
   plt.ylabel("Number of Customers")
   plt.xticks(rotation=0)
   plt.legend(title="Exited", labels=["Stayed (0)", "Exited (1)"])
   plt.tight_layout()
   plt.show()
```

Customer Exit Status by Gender



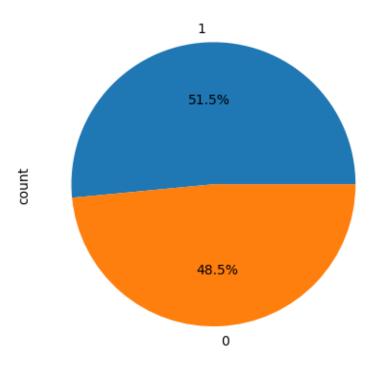
```
print(tenure_by_exited.head())
     Tenure Exited
     0
             0
                       318
             1
                        95
     1
             0
                       803
                       232
             1
     2
             0
                       847
     Name: count, dtype: int64
[96]: #Number of Customers with Zero Balance
      zero_balance = len(df[df["Balance"] == 0])
      print(f"Customers with Zero Balance: {zero_balance}")
     Customers with Zero Balance: 3617
[97]: #xit Rate by Product Count
      exit_rate_by_products = df[df["Exited"] == 1].
       →groupby("NumOfProducts")["CustomerId"].count() / df.
       →groupby("NumOfProducts")["CustomerId"].count() * 100
      print(exit_rate_by_products)
     NumOfProducts
           27.714398
     1
     2
            7.581699
     3
           82.706767
```

100.000000

Name: CustomerId, dtype: float64

```
[98]: df["IsActiveMember"].value_counts().plot(kind="pie", autopct='%1.1f%%')
plt.title("Distribution of Active Members")
plt.show()
```

Distribution of Active Members



```
[99]: #average customer income per region
salary_by_geo = df.groupby("Geography")["EstimatedSalary"].mean()
print(salary_by_geo)
```

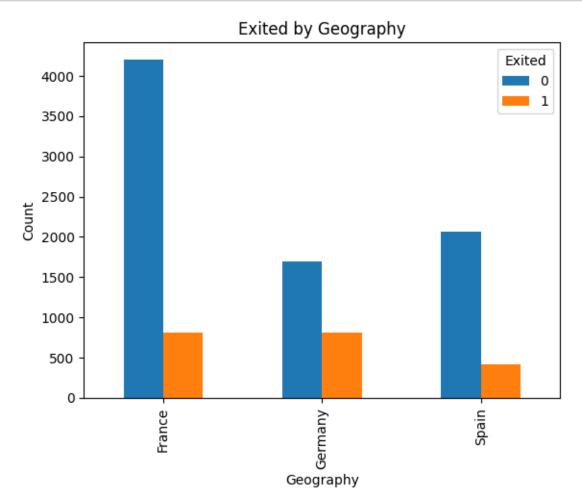
Geography

France 99899.180814 Germany 101113.435102 Spain 99440.572281

Name: EstimatedSalary, dtype: float64

```
[100]: #how credit card ownership correlates with customer activity levels.
       active_by_card = df.groupby("HasCrCard")["IsActiveMember"].value_counts()
       print(active_by_card)
      HasCrCard IsActiveMember
                                    1544
                 1
                 0
                                    1401
      1
                 1
                                    3607
                                    3448
                 0
      Name: count, dtype: int64
[101]: #his totals the account balances held by males us females.
       total_balance_by_gender = df.groupby("Gender")["Balance"].sum()
       print(total_balance_by_gender)
      Gender
      Female
                3.437205e+08
      Male
                4.211384e+08
      Name: Balance, dtype: float64
[102]: #Top 5 Ages by Estimated Salary
       top_age_salary = df.groupby("Age")["EstimatedSalary"].mean().nlargest(5)
       print(top_age_salary)
      Age
      84
            187360.250000
      82
            182055.360000
      79
            152474.975000
      71
            121040.188889
            117195.776842
      68
      Name: EstimatedSalary, dtype: float64
```

```
[103]: df.groupby("Geography")["Exited"].value_counts().unstack().plot(kind="bar")
    plt.title("Exited by Geography")
    plt.ylabel("Count")
    plt.show()
```



```
[104]: pivot = df.pivot_table(values="Balance", index="Age", aggfunc="mean")
    sns.heatmap(pivot)
    plt.title("Balance vs Age")
    plt.show()
```

