

# Mohammad Feroz

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Nationality: Pakistani

Visa Status: Residence



## **CAREER OBJECTIVE:**

I am an energetic, creative, honest and hard working individual; I wish to build a promising career in an organization where a lot of learning opportunities and growth prospects exists. I wish to excel and growth with self-motivation in any field with a good oriented organization.

## **WORK EXPERIENCE:**

### **Global Trade Capital (GTC)**

Designation: Business development Executive

Tenure: June 2021- present

#### **Job Responsibilities :**

- Cold calling
- In house and out house meeting
- Market up to date
- Follow up customers
- Marketing through social media and approach the customers
- Generate potential customer leads

### **HARVEST SECURITIES :**

Designation: Business Development Executive

Tenure: May 2020 – DEC 2020

#### **Job Responsibility:**

- Cold calling.
- Inhouse and Outhouse meetings.
- Market uptodate.
- Follow up Customers.
- Marketing throug social media and approch the customers.
- Genrate potenial customer leads.

### **FORTUNE VOICE SECURITIES L.L.C (DXB) :**

Designation: CFD SALES EXE & Analysis

Tenure: May ,2017 – Nov, 2019 **Job**

#### **Responsibilities:**

- Offer a full range of products/ services as appropriate with a deep understanding of options, FX and macro products generally.
- Work as a key contributor to our sales initiative, identifying opportunities and delivering against them.
- Prospect for and win new clients using all available resources (people, products, services).
- Develop deep client knowledge of the segment and the individual clients.
- at a top level in a highly competitive environment
- Focus on creating relationships with clients directly and by leveraging a high quality internal and external network
- Achieve goals regarding client acquisition, client satisfaction and tier position, volume of business, and cross sell.

## **Alpine International Money Exchange:**

Designation: Teller

Tenure: Feb, 2013- Nov, 2016

### **Job Responsibilities:**

- Collect revenue in the form of cash/cheque/demand draft.
- Match the revenue collected with that of bill claim, update the subscriber ledger.
- Issue signed money receipt to the customer.
- Generate daily collection register at the end of every working day and reconcile the same with physical cash/cheque/demand draft.
- Make entry in the collection bank book and get it verified and signed by the revenue officer/designated higher authority.
- Deposit the days collection in the revenue account maintained with the nearest bank by next morning.
- Prepare separate deposited slip/challan for cash and cheque/demand draft.

## **Hussain Securities: (CFDS)**

Designation: Forex & Commodity trader Tenure:

Feb,2010 Oct,2012

### **Job Responsibilities:**

- Make bids or offers to buy or sell securities
- Monitor markets or positions
- Agree on buying or selling prices at optimal levels for clients
- Buy or sell commodity futures, foreign currencies, or other securities on behalf of investment dealer
- Devise trading, option, or hedge strategies
- Monitor market conditions or trends
- Analyze market conditions or trends
- Inform other traders, managers, or customers of market conditions, including volume, price, competition, or dynamics
- Reconcile account-related statements, such as quarterly or annual statements or confirmations

## **ACADEMIC QUALIFICATIONS:**

- Bachelor's in Commerce from University of Karachi, 2014.
- Intermediate ( Commerce) from College of Banking & Finance Karachi , 2010
- S.S.C. (General) from HEF High School, 2008

## **ADDITIONAL SKILLS:**

- Good communication Skills.
- Strong Leadership
- Can work in competitive environment • Written and oral communication skills.
- Good analytical skills / Able to set priorities

## **COMPUTER QUALIFICATION:**

- Ms Office
- Internet
- Operating System **HOBBIES:**

- Playing Cricket
- Reading Books

## **PERSONAL SUMMARY:**

- Father's Name : Mohammad Zaffer
- Languages : English, Hindi, Urdu, Memoni
- Date Of Birth : Jan, 29, 1991
- Marital Status : Single
- Nationality : Pakistani
- Religion : Muslim
- Passport No : FF8919151