

Nisar Ahmed

Ever ready to gain new experience

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WORK EXPERIENCE

Assistant Manager Chartering Kopak Shipping

12/2017 – Present

Karachi

Ship & Cargo booking for voyages, operating 30 vessel at once on average.

Achievements/Tasks

- looking up suitable bulk cargo vessel for spot market cargoes in international routes, negotiating and fixing vessel while comparing specifications of vessel, cargo, load port, and discharge port.

Management Training Officer - Sales Changhong Ruba

08/2017 – 12/2017

Achievements/Tasks

- Dealership management, Sales, and After sales services

Internship

Marketing Department/Pak Suzuki Motors Co

06/2017 – 07/2017

Karachi

Achievements/Tasks

- Preparation of report of all aspects of marketing function

Research Intern (Capstone)

Krone Deodorants/King Chemicals

03/2017 – 06/2017

Karachi

Achievements/Tasks

- Retail audit and Consumer survey for relaunch strategy

Research Intern (Capstone)

FritoLays/PepsiCo International

10/2016 – 01/2017

Karachi

Achievements/Tasks

- Retail Audit for Wholesale Channel, Confection category, Universe Karachi
- Strategy for targeting small retail outlet through wholesale

EDUCATION

Masters in Business Administration (Regular) Institution of Business Management (CBM)

08/2014 – 08/2017

Karachi, Pakistan

Courses

- Distribution and Channel Management/Project: Analysis of Distribution Channel in Pharmaceutical industry
- Brand Management/Project: Gap in Brand identity and image of Meat one
- New Product Development/Project: Business Plan and feasibility of Online based Gardening Business
- Sales Management/Project: Analysis of Sales management in Otsuka Pakistan

SKILLS

Retail Audit

Fast Learner

Leadership

Communication Specialist

Adoptive

Self Motivated

Word

Excel

PowerPoint

CERTIFICATION

Diploma in English Language (2013)

– Pakistan American Cultural Center (PACC)

ACHIEVEMENTS

Letter of Appreciation from PepsiCo

Member of Mentors Society (IoBM/CBM)

LANGUAGES

English



Urdu



Gujrati



Memoni



Punjabi



Sindhi



Saraiki



INTERESTS

Gardening

Outing

Social Networking

Chess

Research

Sudoku

Problem Solving