

Junaid Shahid

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OVERVIEW

Hospitality professional with 1 year experience

I am a Hospitality Professional with a Graduate Diploma in Hospitality & Tourism Management. I have 1 year of experience at three reputable Hospitality organizations. My strengths include, Building Connections, Efficient problem solving. Enthusiasm, Commitment, Organized and Thorough I am looking for a full-time position in Hospitality industry.

WORK EXPERIENCE

Sales & Marketing Executive

FALCON ADVENTURE CLUB, ISLAMABAD, PAKISTAN

May 2018 - Present

Key responsibilities included:

- Identify Key marketing opportunities and advertise/market new offers from company on all mediums especially on social media
- Carrying out effective research & intelligence into competitor products & other trends.
- To make proposals for the customized events for individual and corporate clients.

Food & Beverage Trainee

PEARL CONTINENTAL HOTELS & RESORTS, RAWALPINDI, PAKISTAN

Feb 2018 – March 2018

Key responsibilities included:

Food & Beverage Operations

- 2 weeks of experience in Food & Beverage Operations
- Maintained knowledge of current menu items garnishes ingredients and preparation methods.
- Set tables in assigned area, or check to see that they have been set correctly and uniformly using clean pressed linen, clean unspotted silverware; clean china, clean unspotted glassware.
- Deliver exceptional service by greeting and serving customers in a timely friendly manner.

Banquet Sales & Operations

- 6 weeks of experience in Banquet Sales & Operations
- Provided administrative and general support to both the sales and catering team.
- Communicate and collaborate all event details with a variety of departments within the hotel operation.
- Responsible for multitasking at multiple events and daily operation

Housekeeping Trainee

GRAND AMBASSADOR HOTEL, ISLAMABAD, PAKISTAN

Dec 2017 – Jan 2018

Key responsibilities included:

- 4 Weeks of experience in Housekeeping
 - Replenish stock of items in hotel rooms
 - Monitor rooms for general repairs and upkeep
 - Inspect guest rooms prior to checking in
 - Accommodate requests by guests for extra towels, ice bucket, pillows and blankets

QUALIFICATIONS

Graduate Diploma in Hospitality & Tourism Management

COLLEGE OF TOURISM & HOTEL MANAGEMENT - COTHM, ISLAMABAD, PAKISTAN

2016 – 17

Coursework: Hospitality & Tourism Management, F&B Operations, H&T Marketing, Mastering Communications, Front Office Operations, Human Resources, Accounting

Intermediate in Commerce (HSSC)

SUPERIOR COLLEGE, BUREWALA, PAKISTAN

2014 – 2016

Matriculation in Science (SSC)

DIVISIONAL PUBLIC SCHOOL, BUREWALA, PAKISTAN

2011 – 2013

SKILLS

- Soft Skills
 - Interpersonal Skill, Communication Skill, Problem Solving
 - Team Management, Facilitating Skill, Presentation Skill, Confident
- Computer Skills
 - Microsoft Word, PowerPoint, Excel, Internet
- Lingual Skills
 - English, Urdu, Punjabi

INTERESTS

Culinary Arts

Bartender

Barista

Event Planning

Interior Designing

ACHIEVEMENTS

- Done research projects during my Hospitality & Tourism Management study program.
- Hospitality & Tourism Industry in Swat and Terrorism.
- Role of Culture in the Emerging Industry of Hospitality in KPK
- Managing Events for Hospitality & Tourism Industry in case of ITB Berlin 2017
- Marketing Strategies for Hospitality & Tourism Industry in case of Second Cup Coffee Islamabad
- Strategic Impact of Business Environment in case of Atlantis Palm Islamabad

REFERENCES

NAME: MR REHMAT HUSSAIN
DESIGNATION: BANQUET SALES MANAGER
COMPANY: PEARL CONTINENTAL HOTELS & RESORTS, RAWALPINDI,
PAKISTAN
MOBILE: +92 336 5256376

NAME: MR RIZWAN SAEED
DESIGNATION: GENERAL MANAGER
COMPANY: GRAND AMBASSADOR HOTEL, ISLAMABAD, PAKISTAN
MOBILE: +92 300 5010088

NAME: MR ALI USMAN
DESIGNATION: C E O
COMPANY: FALCON ADVENTURE CLUB, ISLAMABAD, PAKISTAN
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