

ZOHAIB KHAN

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OBJECTIVE

I am looking for a challenging career in a competitive environment where I can use my education with a possibility to expend my knowledge to become a benefit for the organization.

PROFESSIONAL EXPERIENCE

INFOGISTIC

Working as a **Sales Manager** from September, 2016 to-date a company dealing in Information Security, Consultancy services and Pharma solution.

- Negotiated independent contracts to exceed company goals
- Worked with various internal teams to design, propose and sell
- Design financial of the PhishRod (INFOGISTIC'S PRODUCT)
- Strategize sales plans for short and long term objectives

USMAN INSTITUE OF TECHNOLOGY

Worked as a **Lecturer** from 2013 to 2015, Assisted in faculty for the delivering lecturers and practical labs at Electrical and Telecom department.

NED UNIVERSTIY

Worked as a **Trainee Engineer** from 2010 to 2011, Assisted in faculty for the delivering practical labs at Electrical department.

EDUCATIONAL QUALIFICATION

2011 – 2014

M.E (Telecommunications) N.E.D University Of Engineering & Technology

2004 – 2008

B.E (Telecommunications) HAMDARD University

2002 – 2004

H.S.S.C (Pre- Engineering) Govt Degree Science College Karachi

2000 – 2002

S.S.C C (Science Group) Dehli Secondary School Karachi

PROJECT

OPTICAL FIBER ACCESS NETWORK

OFAN (Optical Fiber Access Network) a study project with PTCL that support a full spectrum of narrow band & board band services that is essential in integrated Services Access Network.

MEMBERSHIP

Pakistan Engineering Council (PEC)

AREA OF EXPERTISE

- Sales management
- Networking
- Processing deliveries
- Business planning
- Stock management

References would be furnished if required