## Sample Insights:

- Women are more likely to buy as compared to men ( $\sim 65\%$ )
- Maharashtra, Karnataka and Uttar Pradesh are top 3 states (~35%)
- Adult age group (30-49 yrs ) is the most contributing ( $\sim 50\%$ )
- Amazon, Flipkart and Myntra are max contributing (~ 80&)

## Final Conclusion to improve Vrinda Store Sales:

Target women customers of age group (30-49 yrs) living in Maharashtra, Karnataka and Uttar Pradesh by showing ad/offers/coupons available in Amazon, Flipkart and Myntra.