





Customer Analysis

Customer analysis on the Northwind dataset is the process of examining the characteristics and behavior of the customers who buy products from Northwind, a fictitious specialty foods export/import company



Employee Analysis

Employees who work for Northwind, their personal information, job titles, and managers.



Product & supplier Analysis

<u>Products that are sold by Northwind, their names, categories, suppliers, prices, and quantities.</u>
<u>Suppliers and vendors of Northwind, their names, addresses, phone numbers, and contact persons.</u>



Order & Category
Analysis

Orders placed by customers, their dates, details, amounts, and statuses. Categories of products, their names and descriptions



Shipper Analysis

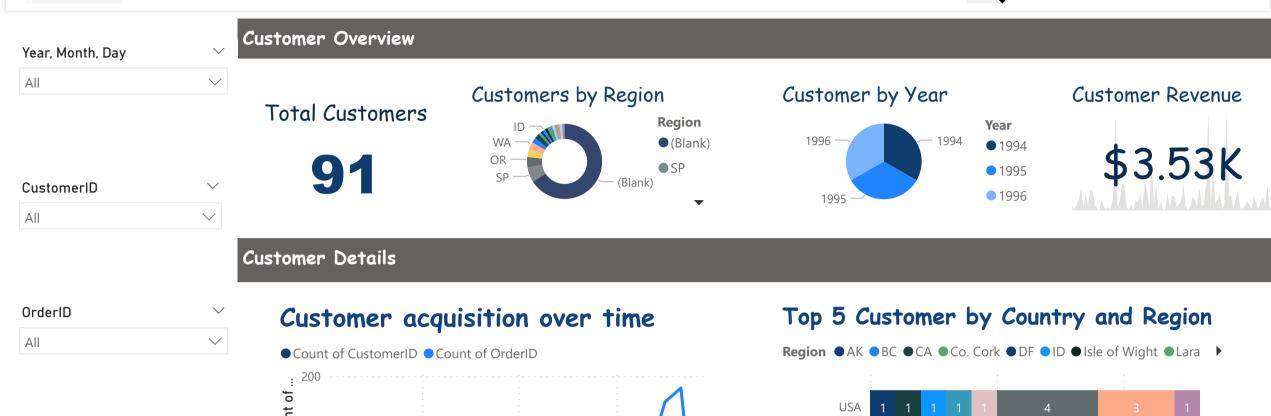
Shippers who deliver orders to customers, their names and phone numbers.

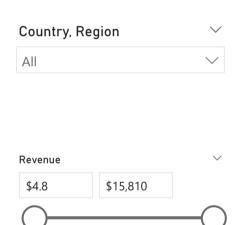


**CUSTOMER ANALYSIS** 





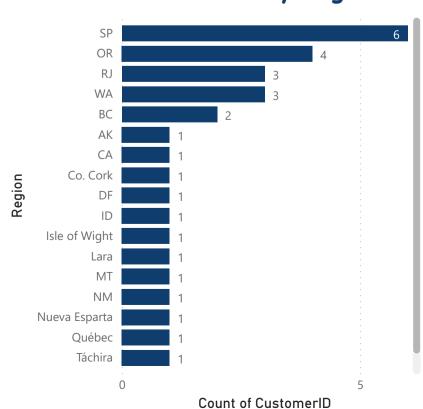




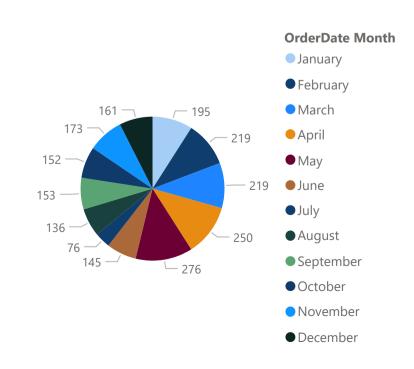




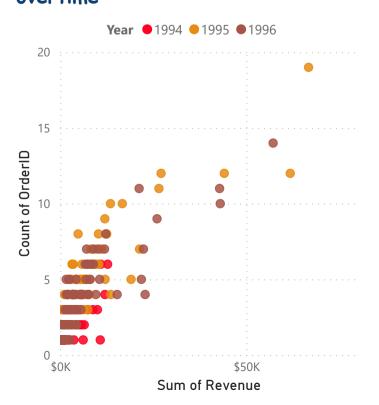
# Count of CustomerID by Region



### Order Quantity by Month



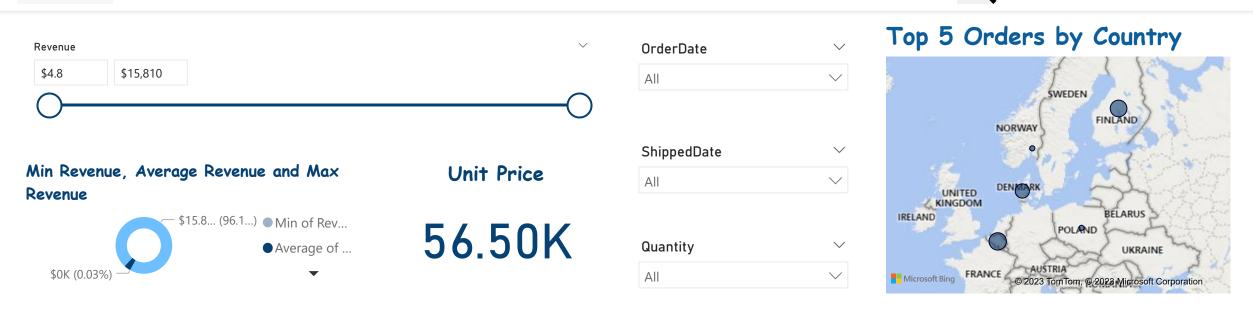
# Orders Revenue by Customer overtime



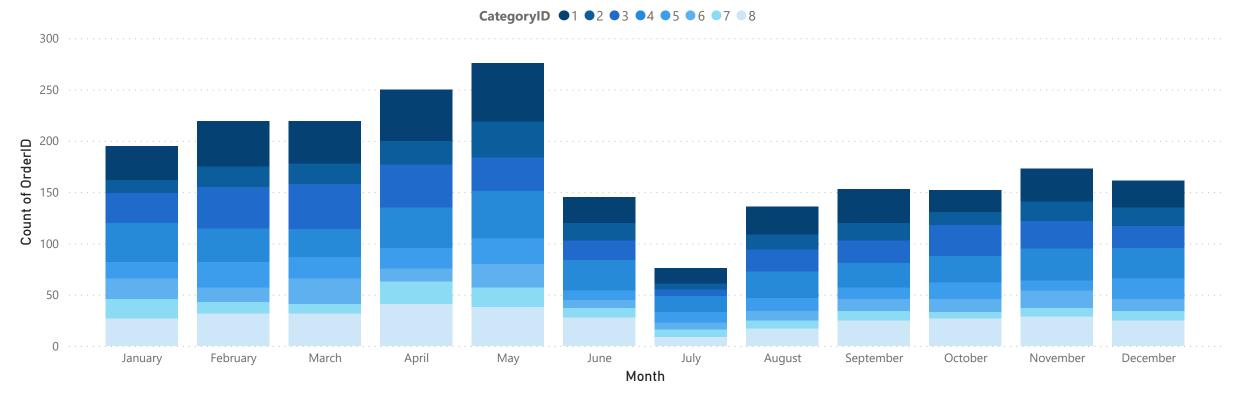








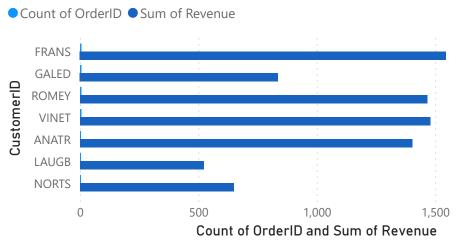
# Orders by Month and Category wise



# Quantity Order Date by Quarter



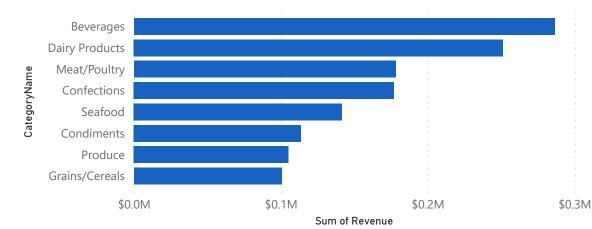
# Bottom 10 orders by sales



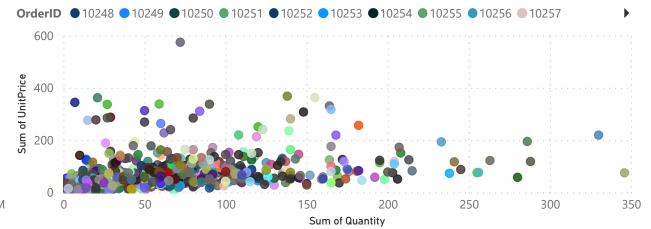
### OrderID by Processing Time



# Revenue by CategoryName



### Order Quantity and UnitPrice by OrderID





# NORTHWIND TRADERS PRODUCT & SUPPLIER ANALYSIS

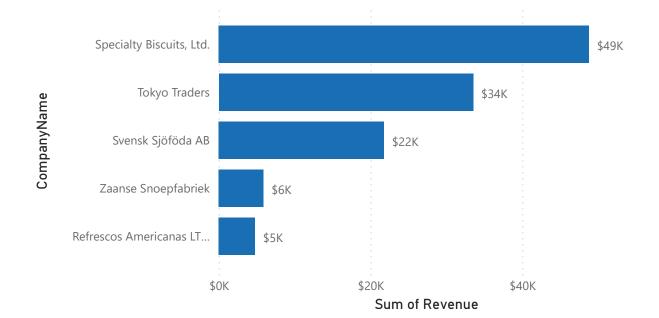




Total Sales

\$1.35M

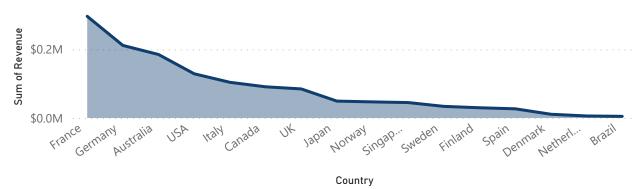
### Top 5 Suppliers by sales



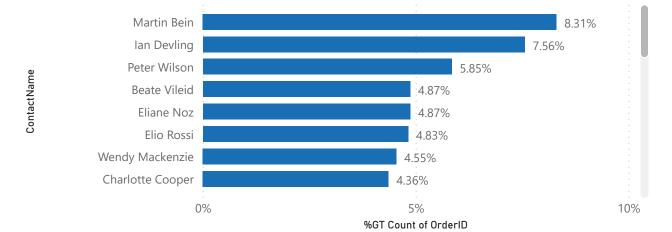




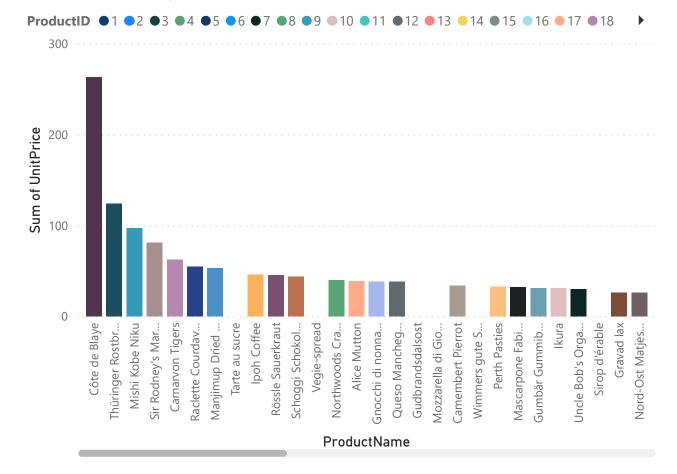
### Most supplied country by sales trends



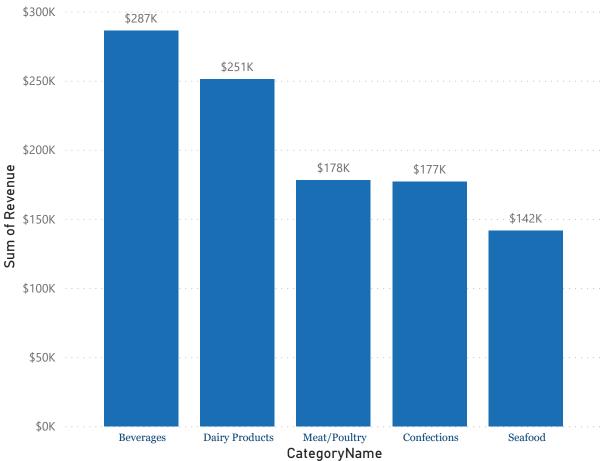
### Supplier with Order percentage



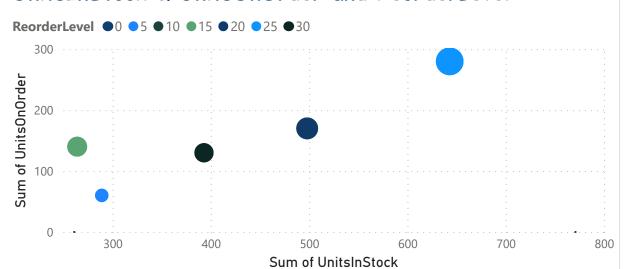
# UnitPrice by ProductName and ProductID



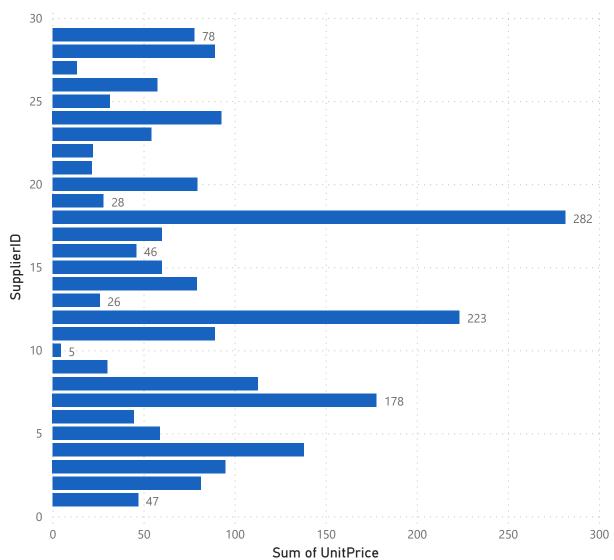
# Category by Highest Sales



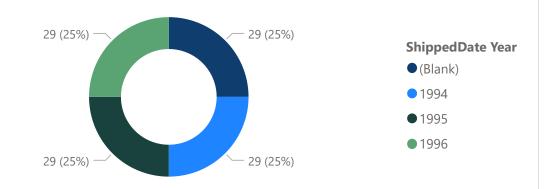
### UnitsInStock & UnitsOnOrder and ReorderLevel



### UnitPrice by SupplierID



### Supplier Over Year

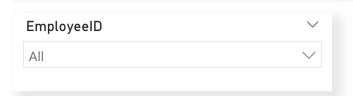




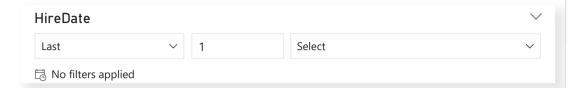
# NORTHWIND TRADERS EMPLOYEE ANALYSIS



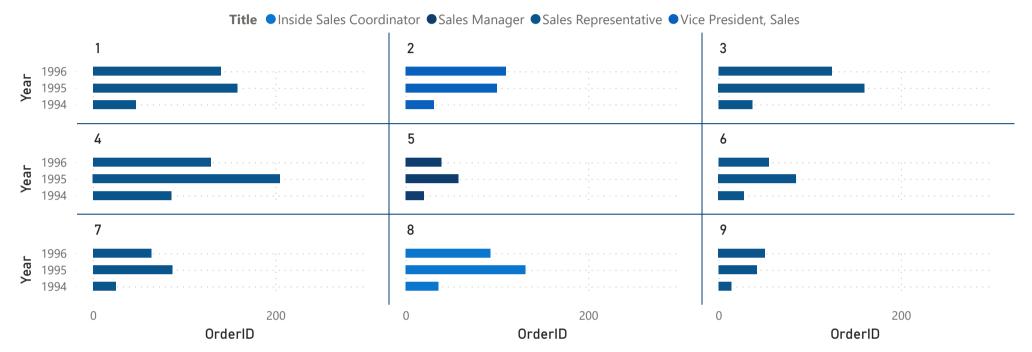








# Productivity of each employee by OrderId and year



Average Age

28.00

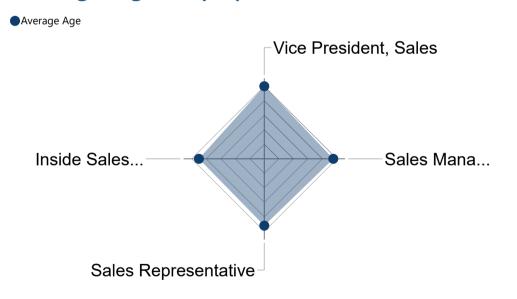
Tenure by Employee

29

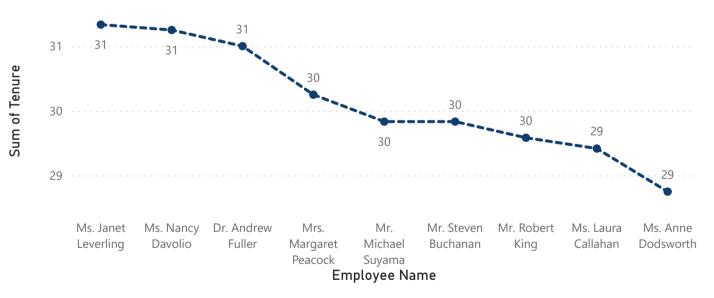
Revenue by Employee

\$82.96K

# Average Age Employee Title



## Employee Tenure



### Emplooyes taken Orders

•	
1	123
EmployeeID	Count of OrderID
2	96
EmployeeID	Count of OrderID
3	127
EmployeeID	Count of OrderID
4	156
EmployeeID	Count of OrderID

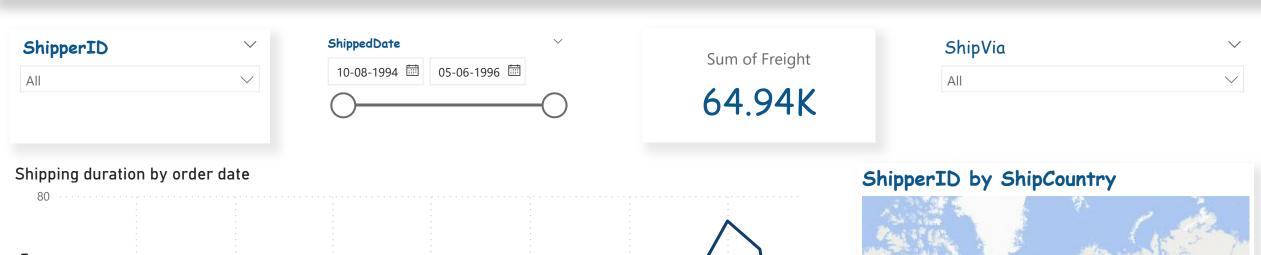
### **Employee by Country**







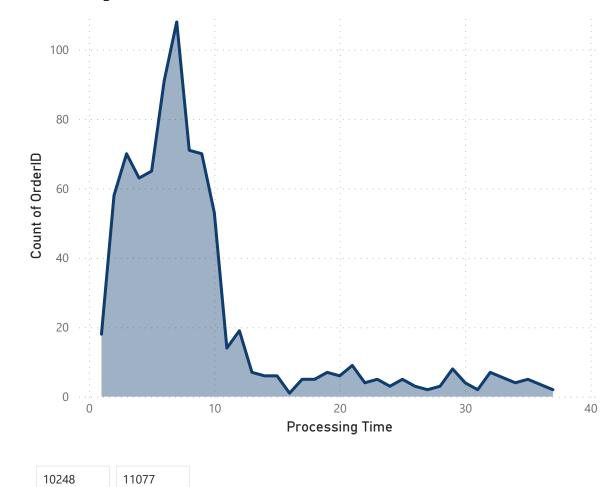




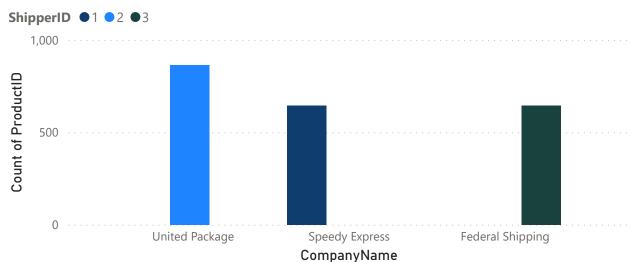




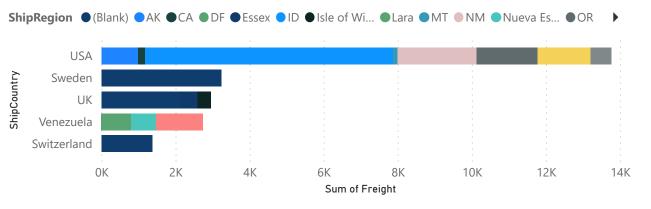
### Processing Time For each Products Orders



# Frequent shippers To ship the Products



# Freight amount by ShipCountry and ShipRegion

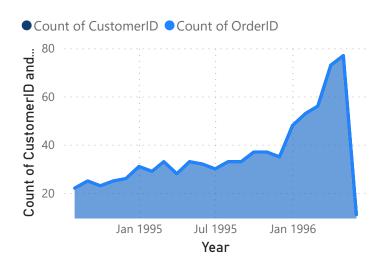




# Count of CustomerID by Region

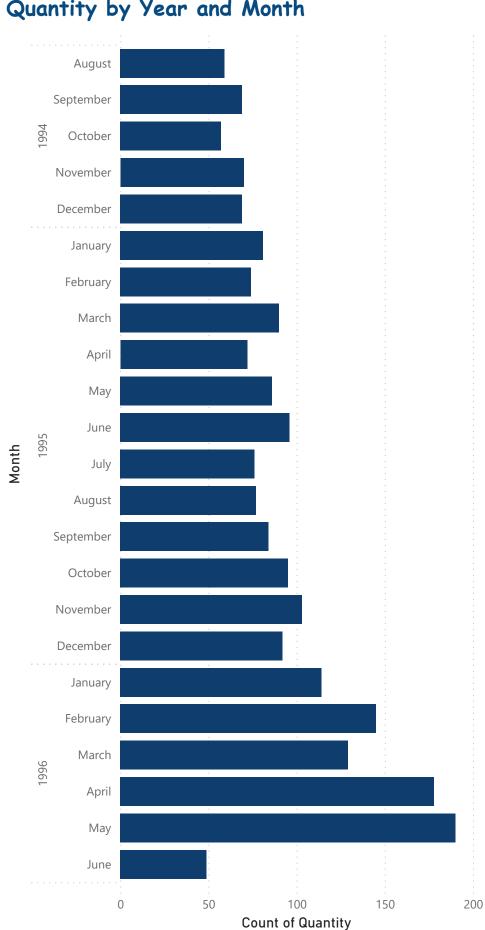


# Customer acquistion over time

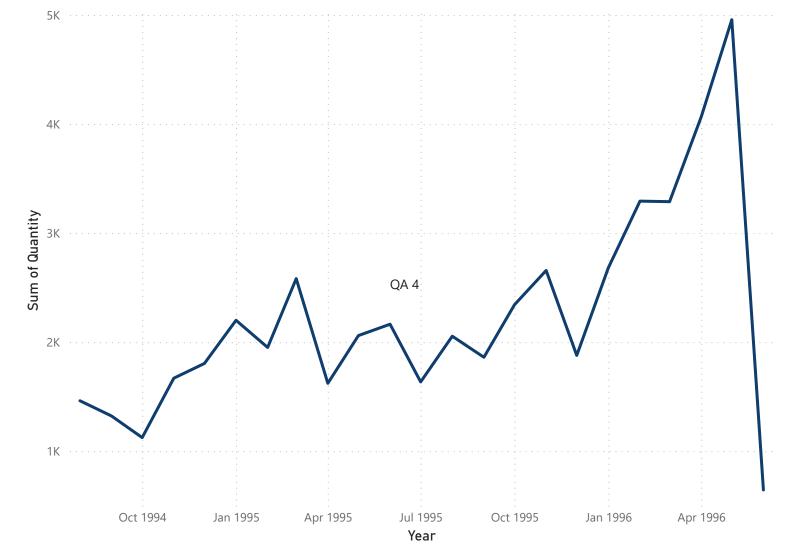


QA4

### Quantity by Year and Month



# Quantity by Year and Month

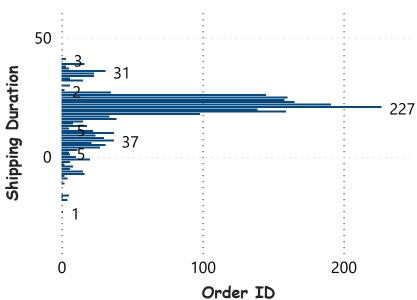


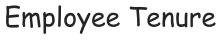


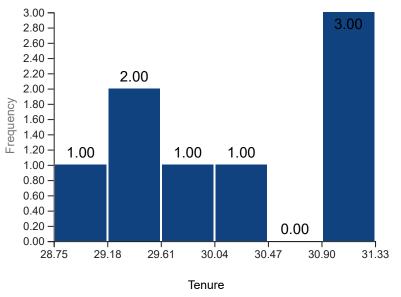




# Order ID by Shipping Duration







### **QA 10**

### Quantity by CustomerID and ProductID

1.00 19.43 37.86 56.29 74.71 93.14 111.57 130.00

Quantity

11000.00 -

10000.00

9000.00

8000.00

7000.00 6000.00 5000.00

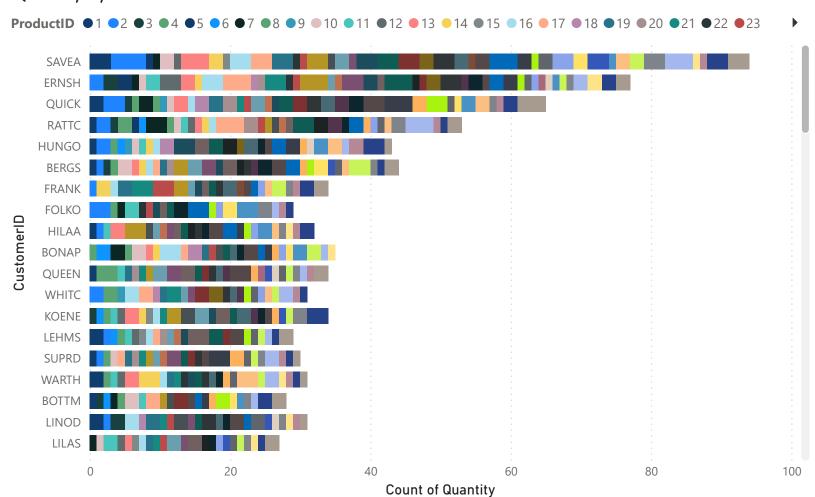
4000.00

3000.00 -

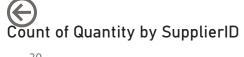
2000.00

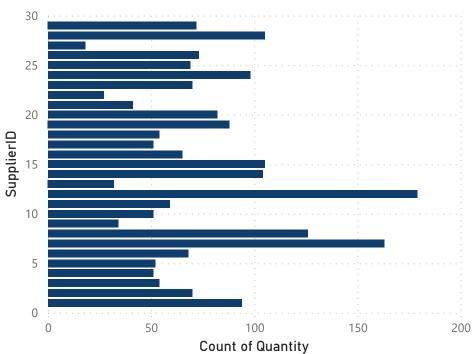
1000.00

0.00

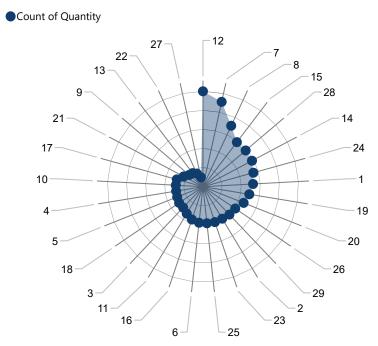


CustomerID	Count of Quantity
□ SAVEA	116
Chang	5
Gnocchi di nonna Alice	4
Jack's New England Clam Chowder	4
Konbu	4
Scottish Longbreads	4
Alice Mutton	3
Camembert Pierrot	3
Chai	3
Fløtemysost	3
Geitost	3
Gorgonzola Telino	3
Guaraná Fantástica	3
Maxilaku	3
Pâté chinois	3
Pavlova	3
Raclette Courdavault	3
Rhönbräu Klosterbier	3
Spegesild	3
Steeleye Stout	3
Tarte au sucre	3
Teatime Chocolate Biscuits	3
Thüringer Rostbratwurst	3
Boston Crab Meat	2
Gumbär Gummibärchen	2
Ikura	2
Total	2155





### Count of Quantity by SupplierID



Count of SupplierID by Country



**QA 14** 

SupplierID	Average of UnitPrice
□ 1	15.67
Aniseed Syrup	10.00
Chai	18.00
Chang	19.00
<b>□ 2</b>	20.35
Chef Anton's Cajun Seasoning	22.00
Chef Anton's Gumbo Mix	21.35
Louisiana Fiery Hot Pepper Sauce	21.05
Louisiana Hot Spiced Okra	17.00
<b>∃</b> 3	31.67
Grandma's Boysenberry Spread	25.00
Northwoods Cranberry Sauce	40.00
Uncle Bob's Organic Dried Pears	30.00
□ 4	46.00
Ikura	31.00
Longlife Tofu	10.00
Mishi Kobe Niku	97.00
<b>□</b> 5	29.50
Queso Cabrales	21.00
Queso Manchego La Pastora	38.00
<b>⊟</b> 6	14.92
Genen Shouyu	15.50
Konbu	6.00
Tofu	23.25
□ 7 Total	35.57 28.87

QA 11

# Revenue by CategoryName

Beverages	Meat/Poultry	Confections	Seafood
Dairy Products	Condiments	Produce	Grains/Cereals