

FILTERS

region All
 market All
 division All
 customer All
 FY 2019

P & L**By Fiscal Years**

(All values are in Rupees)

note: Please do not upate the pivot ta

Metrics	Quaters					
	Q1		Q2			
	Sep	Oct	Nov	Dec	Jan	
Net Sales	6.5M	8.0M	10.7M	11.4M	6.5M	
Cogs	3.8M	4.7M	6.3M	6.7M	3.9M	
Gross margin	2.6M	3.4M	4.5M	4.7M	2.7M	
Gross margin %	40.9%	42.0%	41.5%	41.4%	40.9%	

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note: 21 vs 20 is not part of pivot table

Metrics	Quaters					
	Q1		Q2			
	Sep	Oct	Nov	Dec	Jan	
Net Sales	17.1M	20.6M	28.7M	29.9M	17.1M	
Cogs	10.6M	12.8M	18.1M	18.9M	10.7M	
Gross margin	6.5M	7.8M	10.6M	11.0M	6.5M	
Gross margin %	37.8%	37.8%	37.0%	36.8%	37.8%	

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Metrics	Quaters					
	Q1		Q2			
	Sep	Oct	Nov	Dec	Jan	
Net Sales	44.8M	54.6M	74.3M	78.1M	44.8M	
Cogs	28.4M	34.7M	47.4M	49.8M	28.4M	
Gross margin	16.4M	19.9M	27.0M	28.3M	16.4M	
Gross margin %	36.7%	36.5%	36.3%	36.3%	36.7%	



**Net Sales
Comparison**

21 vs 20

20 vs 19

162.1%	164.7%	159.1%	161.0%	161.4%
164.6%	156.6%	167.3%	161.5%	162.8%











ble

Q2	Q3		Q4			Grand Total	
Feb	Mar	Apr	May	Jun	Jul	Aug	
6.1M	6.4M	6.3M	6.5M	6.2M	6.5M	6.3M	87.5M
3.5M	3.8M	3.7M	3.8M	3.6M	3.8M	3.7M	51.2M
2.6M	2.7M	2.6M	2.6M	2.6M	2.7M	2.6M	36.2M
41.9%	41.5%	41.4%	40.8%	42.0%	41.5%	41.4%	41.4%

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Q2	Q3		Q4			Grand Total	
Feb	Mar	Apr	May	Jun	Jul	Aug	
15.9M	2.1M	7.8M	9.9M	14.9M	16.1M	16.5M	196.7M
9.9M	1.3M	4.8M	6.2M	9.3M	10.2M	10.5M	123.4M
6.0M	0.8M	2.9M	3.7M	5.5M	5.9M	6.1M	73.3M
37.7%	36.7%	37.7%	37.5%	37.3%	36.7%	36.8%	37.3%

3

Q2	Q3		Q4			Grand Total	
Feb	Mar	Apr	May	Jun	Jul	Aug	
41.8M	44.0M	43.5M	44.4M	41.5M	44.0M	43.0M	598.9M
26.5M	28.0M	27.7M	28.1M	26.4M	28.0M	27.4M	380.7M
15.3M	16.0M	15.8M	16.3M	15.1M	16.0M	15.6M	218.2M
36.5%	36.4%	36.3%	36.6%	36.4%	36.4%	36.3%	36.4%



162.5%	1981.6%	461.2%	347.0%	178.6%	173.9%	160.3%
162.0%	-67.1%	22.7%	53.1%	140.7%	148.0%	162.0%

204.5%
124.8%