## **Professional Profile**

# FAIZA HAQUE

Dynamic and highly motivated management professional with 3+ years of proven experience in strategic planning and execution as well as with organizational and administrative management. Proven skills in creating smooth-running systems that increase organizational goals. Highly passionate about developing, implementing, and managing social media strategy. Excellent interpersonal, organizational, time management, and communication skills – capable of interacting with clients and customers as well as co-employees by providing exemplary customer service while being compassionate in the execution of other duties. Equipped with an excellent work ethic, and a strong sense of responsibility pooled with absolute integrity.

## **AREAS OF EXPERTISE**

**Process Improvement & Efficiency** 

Adaptability & Creativity

Customer Service & Client Relations Inventory & Budget Control

Analytical & Problem-Solving Ability

Organizational/Administrative Skills

Time Management Commercial Awareness

Multi-tasking & Negotiations

**Outstanding People Skills** 

Problem Solving & Issue Resolution Strategic Analysis and Tactic Oriented

## **EDUCATION**

♦ Marketing Education, Stanford University

Fall of 2019

♦ Bachelor of Arts in Communication, University of California, Davis

Concentration in Digital Technology English Minor

♦ Internship: Sutter Health Hospital - Nurse Assistant

September 2014-August 2016

July 2015- July 2016

## **COMPUTER SKILLS**

Microsoft Office: Word, PowerPoint, Outlook (Proficient), Excel (Intermediate) and ERP systems (Oracle, E2, & Salesforce).

## PROFESSIONAL EXPERIENCE

Install Base Coordinator, Magnit Folsom, CA

January 2021- Present

- Entered support contracts into the CRM
- Assist in the development of APIs / automation around install base creation and changes
- Manage entitlement transfers associated with field replacements, upgrades, and returns
- · Manage entitlements with third-party logistics providers
- · Assist in supporting contract renewals
- Develop, produce, and manage weekly install base KPI s and metrics packages
- Perform clean-up activities related to existing install base records (researching historical records and other information related to the task)
- Update install base records based on feedback from Customer account executives

Office Assistant/Marketing Assistant, GrowthPoint Technology Partners Menlo Park, CA

April 2018 - December 2019

- Maintained top standards of customer service and managed multiple tasks in high-pressure and fast-paced operations.
- Provided quality service in managing filing systems, recording information, updating paperwork, maintaining documents and word processing, as well as handling incoming calls and other communications and scheduling appointments.
- Successfully organized travel by booking accommodations and reservations, maintained office common areas, performed general office clerk duties and errands, monitored supply inventory, and ordered office equipment/supplies as needed.
- Managed the company's website and social media contents as well as updated marketing conference calendars.

#### **LANGUAGES**

Fluent English, Bengali, and Hindi.

## **LINKED IN**

http://linkedin.com/in/faizahaque