



### **ASIA Research Partners**

**Accurate Solutions & Insightful Analysis** 



Consumer Research



Healthcare Research



IT Research



Automotive Research



Key Opinion Leaders Research



Banking & Retail Research

#### **Overview**



Asia Research Partners provides a full range of market research solutions to global clients. We're your single-stop resource for marketing research, nationally and internationally

Our custom-tailored approach is hands-on, costefficient, and results-focused

Accurate Solutions & Insightful Analysis makes us the most Preferred, Reliable & Competitive partner for Market Research Activities



### **Quick Facts**

Full Service Research in Asia Market

India Research Experts

Online Panels in India

100,000 + CATI Interviews executed

1500 + MR Projects in Asia Market

**Qualitative Research Experts** 

24/7 Coverage

We're wizards at managing multi-phased, multi-location, large-scale research projects

Expertise in Healthcare, Information Technology, Automotive, Consumer, -Senior level Opinion leaders and C-Level respondents.





## **Healthcare Research**



#### **Healthcare Research Solutions**



- > Familiarity Awareness / of brand across various market segments
- Brand perception vis-à-vis competitor brands
- > Performance on what parameters, drives your brand's perceptions?
- Current positioning of your brand in the target segment's mind
- Prioritize areas of product/service improvement
- Segment customers on basis of their satisfaction and loyalty
- ➤ Incorporate customer satisfaction results into marketing/communications strategy
- ➤ Influence customer behavior in-line with your strategic objectives
- > Determine the perceived attractiveness of the product for the target segment
- Determine the ideal price and optimal design for the product/service
- Predict off-take rates of alternative price-feature configurations
- ➤ Identify possible matches/mismatches between unmet needs and new features
- Are users aware of the full-functionality of your product?
- What is the usage pattern of different features of your product?
- Which product features are the most difficult to use?
- Are customers using your product over multiple locations?

**Brand Management** 

**Customer Satisfaction** 

New Product/ Concept
Testing

Usage & Attitude
Measurement





- > Evaluate overall effectiveness of your ad campaigns
- ➤ Measure positive influences of the campaign on awareness, perception, intention to use
- > Evaluate effectiveness of your ad campaign in communicating intended message
- Identify the best medium for advertising
- Measure satisfaction and derive action-points to improve employee retention
- ➤ Identify factors that employees consider when evaluating their experience with your firm
- Determine satisfaction on each of these factors
- Segment your employees to deliver focused training and implement retention programs
- > Measure impact of event association on the customers' image of your brand
- > Assess impact of your association on industry analysts and competitors
- Evaluate the success of the event in communicating your intended message
- ➤ Measure impact on likelihood of purchase or recommendation
- The aggregate of individual attitudes or beliefs held by the adult population
- > An opinion poll is a survey of public opinion from a particular sample
- ➤ Opinion polls are usually designed to represent the opinions of a population by conducting a series of questions and then extrapolating generalities in ratio or within confidence intervals

Advertising Effectiveness

**Employee Motivation** 

**Event Effectiveness** 

**Public Opinion Poll** 

#### **Investigated Populations**



#### Our intervention bears the whole scope of Medical and HealthCare actors

- General Practitioners
- Private Practice Specialists
- Nurses
- Dieticians
- Dentists
- Pharmacists
- Hospital based practitioners
- Hospital Pharmacists
- Surgeons
- Radiologists
- Cardiologists
- Oncologists
- Ophthalmologists
- Gastroenterologists
- Nuclear Medicine Doctors
- •Interventional Radiologists / Cardiologists
- C-Level Executive (CEO, CMO, Director etc)
- •Industry Experts
- Consumers (patients, shoppers, students, alumni, subscribers)
- Associations members and many other specialities

# ASIA Research Partners

#### **Universes of therapeutics**

## The universes of therapeutics in which we are intervening the most frequently are:

- Antibiotherapy
- Anti-inflammatory, pain killers
- Anti-hyper cholesterolemia
- Radiology
- Gynecology
- Dermatology
- Oncology
- Immunology
- Ophthalmology
- •Asthma
- •Neurology: Multiple Sclerosis, Alzheimer
- Diabetes
- Many others

#### Type of studies executed



#### Launching and products repositioning studies

- •Studies of prescription and qualifications of prescription makers
- •Research and products concepts and communications Testing
- Advertising Pre and Post Testing
- Argumentary Testing
- Many others
- Studies among patients
  - Perception of drugs
  - Doctor-to-patient feedback studies
  - Ethnographic studies in situ at the patient's
  - Expectations of new products, services, galenic forms
  - Research and Packaging and Visual Identity Testing
  - •Studies on the image of laboratories

#### **Global Research Expertise**



#### **Eastern European Countries**

- Poland
- Romania

#### **Western European Countries**

- Belgium
- France
- Germany
- Netherlands

#### **Northern European Countries**

- UK
- Ireland
- Sweden
- Norway

#### **Southern European Countries**

- Italy
- Spain
- Portugal

#### **North and South America**

- USA
- Canada
- Mexico
- Brazil

#### **Asia Pacific Countries**

- China
- Singapore
- Australia
- Hong Kong
- Japan
- Korea
- India

#### **Middle East Countries**

- Iraq
- Kuwait
- Turkey
- UAE

### **Clients Snapshot- Healthcare**



















**GE** Healthcare



Piramal

### **Clients Snapshot- Healthcare**



## c space semantics





an Economist Intelligence Unit business healthcare















Designing tomorrow's successes

#### **Affiliations**





## In-house Focus Vision Facility









Expertise with different Healthcare physicians types, Senior level Opinion leaders and C-Level respondents.

#### **Contact Us**



## **Asia Research Partners Accurate Solutions & Insightful Analysis**

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