Shawna Gfroerer, Director of Member Services Kirk Lawson, Executive Director

David Coffman, Director of Educational and Events

Sherrell Wheeler, National Officer Coordinator Services

 \approx Payable Virginia Payton, Accounts Ric Cowles, Director of Finance Receivables

Amy Hollingsworth, Director of Strategic Initiatives

Joe Ellis, Interactive Technology Specialist

WSAP and other classroom issues. Much thanks The Classroom Educators Advisory Council (CEAC) provides vital consultation regarding the to all the CEAC members for their support.

Steve Cook, AK

Patricia Forman, FL Sane Brammer, FL Angie Hewes, DE racey Keylon, ID

Juliann Boudouris, IL Kathie O'Brien, ID ohn Dawson, IN Bill Peterson, IA

Reka Hinshaw, IA Deb Jones, IA

Jynn DiSimoni, MA Amber McNew, KS Brian Morris, KS

Shelly Streich, MN Nancy Stigen, MN

Jennifer Kuykendall, NM Brenda Rudolph, MT Eric Swenson, MT Brian Gurule, NM

Heidi Grivas, OH

Christy Whitfield, OK Sherrell Wheeler, TX Deana Evans, TX lanet Harris, OK

Sharon Shuler, TX

Scott Elza, WI

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Board of Trustees

Board sets policy and directs the operations. The BPA is governed by a Board of Trustees. The 2010-2011 Board members are listed below:

Vickie Thomas, Chairperson Karen Schmohe, Vice Chair Brenda Jacobsen, Secretary Clay Long, Treasurer Lista Stoner-Torbert Anthony Dillon Ronald Draayer Colleen Tollett Bev O'Connor Brian Kelleher Micah Hopper Joseph Hicks

Much thanks to all the State Association Advisory Council (SAAC) members for their Kye-Anne Wilborn, IL-Chicago Emily Sanders-Jones, KS Lisa Stoner-Torbert, DE Maurice Henderson, MI Jynore Levenhagen, FL Beverly O'Conner, MN Judith McKinstry, MA Christine Phipps, NM Jacklyn Schiller, MN Corey S. Seilger, IN Vickie Thomas, TX Eric Swenson, MT Barbara Trent, OH H. Roger Fulk, OH Melissa Reese, AK Kim Simpson, OK Tom Gauthier, RI Patrick Grady, FL Sally Beezley, IA Glenna Pyzik, IL Betty Hazlett, IN John Ross, WI Dona Orr, ID support.

NIC Host Committee

Your Host Committee has worked diligently to Christine Phipps, Competitive Event HO plan, prepare, and execute this conference. Judy McKinstry, Competitive Event HQ Maurice Henderson, Judges Orientation Ty Walker, Transportation Coordinator CharMaine Hines, Judges Orientation Korky Williams, Registration, Hilton Bev O'Connor, Registration, Omni Kelly Williams, Judges Orientation Kim Simpson, Registration, Omni Sandy Bain, Registration, Hilton Fim Garippa, National Officers Jeny Sue Berks, Room Set-Ups Nancy McAfee, Grading Room Donna Lowe, Grading Room Sally Beezley, Tour Desk Brenda Jacobsen, Interns Paul Beezley, Tour Desk Dan Armstrong, Interns

Special Thanks

The members of Business Professionals of America give special thanks to the following groups of people who do so much to make this conference possible.

for your Thank you, BPA advisors, snowledge, service and support!

Thanks for National Leadership Conference Contest Administrators, Proctors and Graders support to:

Judges: Our special thanks to this dedicated group of individuals who have volunteered Student Interns. their time.

Board of Trustees: For your assistance in preparing for this conference and throughout the past school year.

the numerous hours of hard work put into Conference Host Committee: We thank each of the NLC Host Committee members for completing the many tasks necessary to make this conference run smoothly.

State and Local Chapter Advisors: Thank you for the dedication and support you provide to our membership.

to the alumni members who are serving as Vational Alumni Association: Our thanks goes judges, monitoring sessions, and assisting

AICPA: Gold Sponsor with the contests.

Mildred Woemdel, Open Events, Hilton

Robin Slutz, Competitive Event HQ

Nate Cradit, General Sessions

Don Erisman, Tabulations

Jynn Wells, Tabulations Bill Dross, Tabulations

VC Sandilands, T-shirt Desk

Dana Tarter, Competitive Event HO

Vickie Thomas, Competitve Event HO

Stefni Kueht, Competitive Event HQ

National Technical Honor Society Cybis Communications, Inc

Gina Hubbard, Competitive Event HQ

Roger Fulk, Workshop Coordinator Diana Weber, Open Events, Hilton

fodd Chartier, Competitive Event HQ

Kelly Munro, Open Events, Omni

Erin Kueht, Competitive Event HQ

Reka Hinshaw, APG Orientation

Shell: Gold Sponsor

National Park Service Abe's Transportation

Washington Hilton Churchill Hotels Marriott Hotels

Clay Long, Legislative Activities Chair

Omni Shoreham Hotel The Dupont Hotel

Room with a View

Workshop Presenters and Facilitators Men's Warehouse: Tuxedos

Competitive Event Sponsors Conference Exhibitors

enthusiasm, courage, determination, and dedication. She has successfully coordinated thirteen State started as a local advisor in BPA in the 1980s, and since then has become more and more involved in the organization. Lisa has led the entire Delaware Association of Business Professionals of America with Leadership Conferences, thirteen State Officer Leadership Teams, and assisted the Delaware Association grow to thousands of members. Under her direction, the Middle Level Division of Delaware BPA has In 1999, the Delaware Association was forever changed when Lisa Stoner-Torbert was hired. Lisa grown from single-digit chapters, to over thirty chapters in a few years.

Lisa is always quick to do anything she can to help those she serves. She has a great deal of knowledge when it comes to BPA, and always has the correct answer. She is also very caring of those who work with her. State Officers in Delaware consider her their second mother.

awards and contests. Lisa does things not for her own personal gain; she does things for others in the organization. Lisa is a member of BPA's Board of Trustees. She has been someone that anyone can go Under her advisement, Delaware has maximized its involvement in BPA, with national officers, to with anything, and she will find a solution. She is truly deserving of this award.

Dutstanding Service Awards

Elay Long
Business Professionals of America prepares today's students to become tomorrow's business

on State Officer Teams as well as the National Officer Team. Clay has interned with the Idaho Division Even as a student Clay was a critical supporter of Idaho BPA at various conferences. Clay has served of Professional-Technical Education and has directed their Joint Student Leadership Conference.

instrumental in setting up a Winter Planning meeting for the officer team. During Clay's involvement with the business and marketing Professional-Technical Student Organizations he has pushed for involvement Clay has served as the Idaho BPA State Officer Coordinator for the past five years. He has been and participation from business and industry partners. He has recruited and retained numerous partners

who provide scholarships, in-kind and cash donations totaling an estimated \$50,000.00. Clay currently works as an account executive of the NBA D-League Idaho Stampede Basketball Team. He has made opportunities available to Idaho BPA students to attend sports entertainment marketing workshops and participate in job shadows with the team.

Clay is a shining example of what our organization represents. He has demonstrated his dedication to and passion for Business Professionals of America throughout his high school, college, and professional

Lois Flaig has been a BPA local advisor at Ridgewater College in Minnesota for 10 years. She has

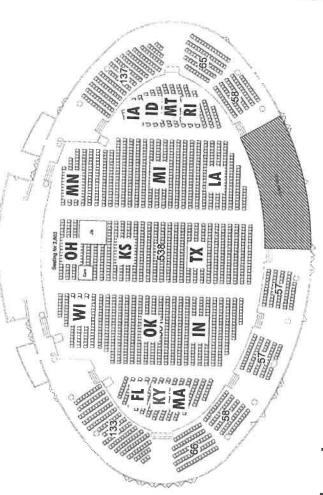
Lois has been critical for her chapter and state in the roles of member recruitment, officer training, fundraising and conference planning. She was the Minnesota Post-secondary Advisor of the year for 2011 and has been on the Minnesota BPA Board of Trustees since 2005.

Care Documentation Integrity, Minnesota Business Educators, Inc., Compassionate Friends and Lois has been involved in the American Health Information Association, the Association for Health Country Ouilters.

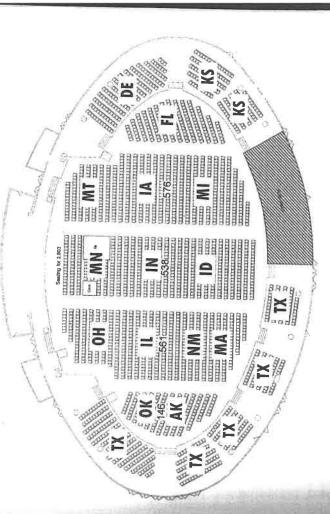
Lois is an innovator. She developed the "Amazing Challenge" for the 2011 Minnesota Post-secondary fall conference. This was the first time that the conference deviated from the "norm" of having breakout sessions and featured speakers. Lois spent countless hours working on this project and developed activities for students at the conference to be involved in including activities in the areas of leadership knowledge, teamwork and service. The conference reviews rated this as the BEST fall conference ever attended and Lois is busy planning the sequel.

Award Session Seating Charts

Post-secondary Awards Session



Secondary Awards Session



2011 National Leadership Conference

Risk Management Plan

BPA Advisors

FROM:

NLC Security and Disaster Recovery Plan Kirk Lawson, Executive Director SUBJECT:

May 4, 2011

DATE:

of America (BPA) is dedicated to hosting a safe and successful National Leadership Conference (NLC) in Washington DC. The National Center of Business Professionals

responsibility of the National Staff or the Risk Management Team. Each of us must be alert Insuring the safety of our members is our first priority and can not be assumed to be the to potential problems and hazardous situations or behavior. If you witness something that you believe could endanger one of our members I trust you will take action immediately to address the problem and request aid from other sources as needed. This Risk Plan is intended to provide guidelines for action as well as important contact information.

Here are some important safety facts about the conference:

- Copies of the plan will be available in conference headquarters, registration, and competitive event headquarters, as well as through the Director of Member Services Events and the Executive Director.
- numbers for the Director of Member Services & Events, the Executive Director State Advisors will be given contact and other disaster team members.
 - provide their cell phone or pager numbers not mandatory) to be included in each of State Advisors will be encouraged to the plan copies available at the NLC.
- Please report all safety incidents/concerns and Ric will be available at the NLC Finance accidents to Ric Cowles, Director of Finance. Desk located in the Omni Shoreham.

Security

Hotel security will be on staff each night walking the floors of the hotels. Hired security will also be present at the Opening Session and Awards Session.

Wristbands

- In addition to nametags, the 2011 NLC Here are some key points to remember and will feature a required plastic wristband. remind your students about the wristband:
 - There will be no admittance to any function Bands must be worn at all times.
- the wristband is the must for admission to any event. Nametags remain mandatory for Nametags are still required, but without a wristband.

- Competitive Events.
- The wristband may not be removed for the duration of the conference.
- The replacement price of a wristband is \$10, should it be removed. Only Advisors additional reare allowed to purchase placement wristbands.
- be purchased at the Registration Desk. Wristbands may
- officers, members, alumni, exhibitors, speakers, board, and staff are all required to advisors. chaperones, members, Guest, parents, wear wristbands.
- Wristbands will be checked at all functions, anyone without a band will not be admitted.

Wristbands Types:

Hospital type (all)

Post-Secondary: Light-blue with black type. Secondary: Red with black type, BPA logo and tagline BPA logo and tagline

Middle Level: Neon yellow with black type, BPA logo and tagline

Guests: White with black type, BPA logo and tagline National Staff & Conference Personnel: Neon orange with black type, BPA logo and tagline

Hotel Safety Services

Dupont Hotel

Dial 0 for the front desk or 911 in an emergency (no need to dial '9' or any other number to get an outside line when calling 911).

Washington Hilton

- The Washington Hilton is fully prepared to handle different types of situations to assist our guests. The following is information on
- our emergency procedures: The hotel internal emergency number is 60 Paramedics, Fire Department, and the Police Department are all located approximately 10 minutes from the hotel.
 - Our Security Department, as well as a small number of other employees, is trained in CPR
- procedures are located on the inside of all routes evacuation guest room doors. Emergency

Marriott Courtyard Embassy Row

Dial 0 for the front desk or 911 in an emergency (no need to dial '9' or any other number to get an outside line when calling 911).

Marriott Courtyard Dupont

Dial 0 for the front desk or 911 in an emergency (no need to dial '9' or any other number to get an outside line when calling 911).

Marriott Wardman Park

General Emergency Information

In case of emergency, the phone extension in our facility that should be dialed is 30.

For security in a non-emergency situation in our facility the phone extension that should be dialed is II.

The primary person responsible for

handling emergency procedures for our facility is the Director of Loss Prevention or his/her designated representative.
If a guest dials 911 in our facility an alarm alerts in-house Loss Prevention that 911 was dialed from that extension and Loss 4

Prevention will respond/contact the room.
All hotel staff members are required to wear name badges. The hotel has a wellness check procedure in place if a guest does not respond to a ń 6,

wake-up call.

Physical Security Information
In case of evacuation, there are designated locations where attendees are directed.

additional security precautions when the Department of Homeland Security threat level is elevated Our hotel conducts evacuation drills. hotel uses

with digital video recording system that is monitored 24 hours a day by our Loss to orange or red.

Our hotel has CCTV surveillance systems, Prevention Staff. 4 5

Guest rooms are equipped with electronic locks, deadbolts, and night latches. The hotel has controlled access to the hotel's restricted areas, including airhanding systems, fire systems, emergency exits, and lighting. 9

Omni Shoreham

In case of an emergency, the phone extension in your facility that should be dialed is #55 or "0" for the PBX Operator.

Ralphaello McKeython, Director of Loss Prevention is primary person responsible for handling emergency procedures for the Omni Shoreham Hotel.

Non-Emergency phone number is 202-756-5177 The Omni Shoreham's Manager on Duty is frained on the following: CPR, First Aid, Disaster Preparedness, Heimlich Maneuver

Medical Facilities

Hospital: George Washington University Hospital 900 23rd St NW Washington DC 22037

Urgent Care: Farragut Medical Travel Center 24-hour Pharmacy: Rite Aid 815 Connecticut Ave. NW

24-hour Pharmacy: CVS Pharmacy 1815 Connecticut Ave NW

2011 National Leadershin Conferen Dupont Circle

Medical Insurance

For conference accidental insurance, you will need to contact Ric Cowles, Director of Finance at Business Professionals of America for the Nationwide Insurance policy number and mailing instructions. Ric will be available on-site at the NLC Finance Desk located in the Omni Shoreham or after the conference at 614-895-7277. The insurance is supplemental, and applies only after attendees primary insurance has been exhausted.

Information to be submitted:

Name of Insured:

Business Professionals of America

Date and time of accident

Location of accident

Medical service company

On-Site Conference Plan 2011

In the event of a natural disaster (fire, tornado, other acts of God) or on-site emergency (student, advisor, guest or staff injury, explosion, external threat, ect.), the Executive Director is the only authorized on-site spokesperson prior to the time when the Chairman of the Board arrives and media communications are the discretion of Evacuation plans, staff assignments, the Executive Director, in conjunction with the Chairman of the Board and Director of Strategic initiatives or designee. on-site.

Communication Strategy

Team to ascertain the facts and determine the Timing is the key element in handling a risk. In the event of disaster or emergency, the Risk Team chairperson will call a meeting of the Risk appropriate course of action. On-site Risk Team members are:

1. Kirk Lawson, Executive Director/Risk Team Chairperson

Vickie Thomas, Chair of the Board

Ric Cowles, Director of Finance

Sherrell Wheeler, National Officer Advisor 4. Ś

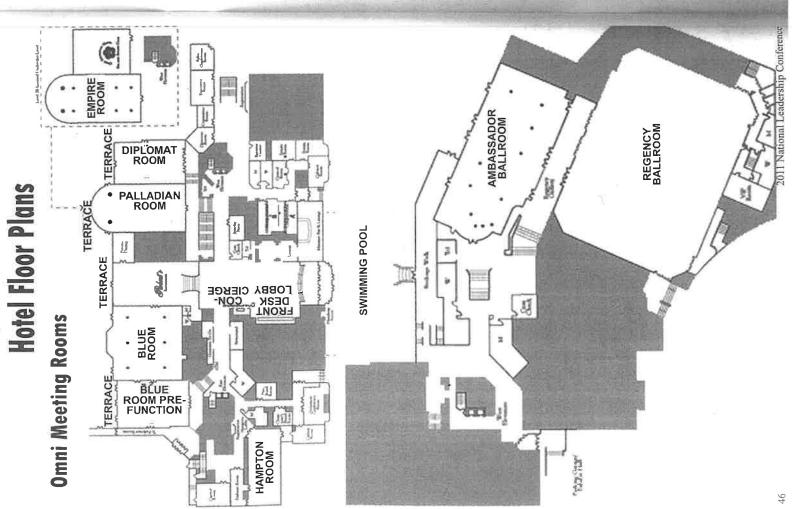
David Coffman, Director of Educational Shawna Gfroerer, Director of Member Services 9

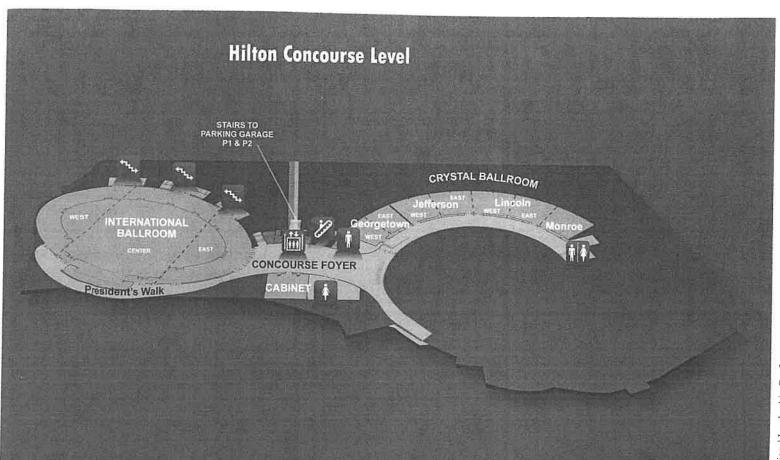
Amy Hollingsworth, Director of Strategic Services & Events

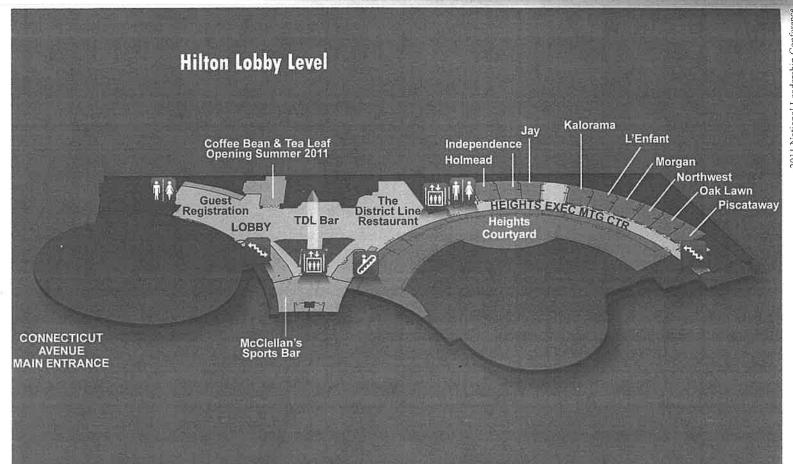
Glenna Pyzik, SAAC Chair Initiatives

9. Site Facility Manger 10. On-site Property Security Director/Manager

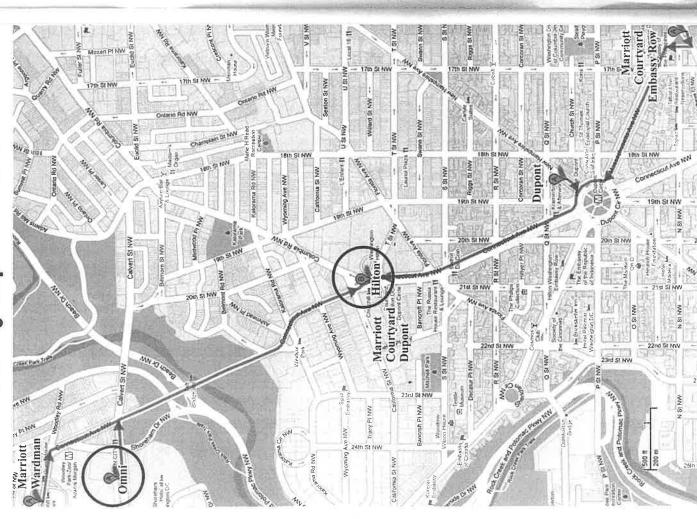
2011 National Leadership Conference







Walking Map to the Hilton



Celebrity Paparazzi Antagonist

It stands for something that covers people's assets, not their daily lives:

Certified Public Accountant.

To explore the infinite opportunities in accounting—and all the perks that come with them—visit StartHereGoPlaces.com.

2010 Clearly Pretty Awesome Competition Winner: Jamie Nicholson, Caddo Mills, TX

START HERE, GO PLACES.

