

Felipe Angel III

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<https://fangel03.github.io/mywebsite/>

Experience

AT&T Sales Associate

Polar Marketing Inc.

*Albuquerque, NM
May 2025 – Jun 2025*

- Developed and maintained relationships with new customers.
- Managed rejection and overcame objections, leveraging in-depth product knowledge.
- Identified and engaged with qualified leads, effectively converting prospects into long-term Customers.
- Demonstrated strong communication, negotiation, and problem-solving skills in dynamic, fast-paced sales environment.

Retail Associate

House of cards

*El Paso, TX
Jun 2024 – Feb 2025*

- Assisted customers in sales and operating cash register.
- Was responsible for keeping inventory of products.
- Maintained and kept store clean.
- Was responsible for closing and opening store.

Microsoft Concierge Ambassador

Education At Work

*El Paso, TX
May 2022 - Aug 2022*

- Provided customer support by assisting with technical inquiries.
- Conducted rapid and thorough research to identify solutions.
- Successfully resolved escalated issues promptly.

Education

The University of Texas at El Paso (UTEP), El Paso, TX
- ***Bachelor of Science in Computer Science***
- ***Concentration: Secure Cyber Systems***

Additional

Certifications: CompTIA A+.

Skills: Computer hardware and software troubleshooting, Operation system installation, Knowledge of consumer electronics, Explaining technical concepts in simple terms, Handling customer inquiries professionally, team collaboration and adaptability.

Languages: Fluent in English and Spanish (Bilingual).