# The Benefits of Good User Experience (UX)

Acquire more customers, increase sales and engagement





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#### What is UX?

User experience (UX) refers to the overall satisfaction a user has while interacting with a website or an application, in terms of their enjoyment or the ease of use.

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## Good UX reduces business costs

When a product delivers a brilliant user experience, less money is spent advertising, training and providing support to customers.

### Good UX design increases sales

When a website or app delivers a good user experience, customers are more likely to complete a purchase or upgrade to pro.

# Good UX increases user engagement

A catchy headline or a great graphic may attract users to any platform, but then it's up to the user experience to keep them engaged.

# Good UX design increases loyalty

A good user experience increases customers' willingness to pay, increases their likelihood to recommend a product and reduces their likeliness to switch brands.

## Good UX boosts word-of-mouth

People make an impression of your product within the first few seconds of using it, and if they love it, they will preach about it.

#### Your thoughts?

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