San Francisco, CA | 425-623-2950 | Fsamie@ucsd.edu | LinkedIn: https://www.linkedin.com/in/farazsamie | GitHub:https://github.com/Farazsamie

#### **Education:**

## University of California, San Diego: Rady School of Management

Bachelor of Science: Business Economics Minor: Technology, Innovation, & Supply Chain

#### **Diablo Valley College**

Associate of Art: - AAT, Economics

Associate of Science: - AST, Business Administration

#### **Extracurriculars:**

# **Hedge Fund Club UCSD** | Equity Research Analyst

- + Conducted market research, evaluating companies by analyzing business models, financials, & growth prospects by effectively gathering information through various sources.
- + Prepared Presentations to present strategic insights, industry trends, and market dynamics.

# Alpha Lambda Mu | Marketing Board Member

- + Built strong organizational skills to manage multiple tasks and deadlines.
- + Collaborated effectively with Board Members to develop and contribute to innovative marketing campaigns.

Data Analysis Currently Developing: Soft Skil	lls
+ Excel + VBA (Visual Basic for Applications) + Detail-	-Oriented
+ Powerpoint + Bloomberg Terminal + Organi	ized
+ Stata + Salesforce + Strateg	gic Problem Solver
+ R (Programming Language) + SAP + Adapta	ability
+ Google Sheets + Python + Comm	unication
+ Financial Modeling + Bloomberg Market Concepts + Time M	Management

### **Experience - Soft Skills:**

## Target Corporation | Sales Team | 06/2022 - 09/2022

- + Communicated with team members to enhance overall customer experience.
- + Established efficient time management strategies to meet deadlines successfully.

## Adidas | Sales Associate | 03/2021 - 06/2021

- + Boosted sales growth using sales methodologies to drive customer engagement and loyalty.
- + Upheld company values and customer relations, establishing trust and credibility.
- + Adapted to various situations by critically analyzing the best course of action.

### Starbucks Corporation | Cashier | 03/2019 - 06/2019

- + Contributed to surpassing expected sales through customer interactions and product upselling.
- + Reduced wait times by operating transactions effectively.

#### **Projects:**

## **Artificial Intelligence SaaS Project**

- + Utilized StackAI and BotPress to streamline development and uphold functionality.
- + Collected data to enhance AI's ability to process information and foster machine learning.

### Silicon Valley Bank Paper

- + Researched in-depth analysis of SVB's collapse alongside risk analysis and ethical vectors.
- + Strategically analyzed alternative courses of action with consideration of stakeholders.