

Farbod Jahan

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Summary

My professional interest lies at the intersection of Technology and Design. I love shipping intuitive and delightful user experiences with data driven and user centric mindset. I enjoy building, tinkering and storytelling, working with stakeholders to identify user needs and translating them into engineering requirements so that we can build successful products that people love.

PROFESSIONAL EXPERIENCE

ScreenMeet

Dec 2018 – Present

Sr. Technical Product Manager

- Owned mobilized efforts of 15 developers delivering 18 new features in less than 3 quarters that have empowered customers, reduced cost of revenue, increased support efficiency, and generated new monthly recurring revenue
- Oversaw entire life cycle of 2 SaaS products from concept, design, development, and GA, which secured \$1.0+ million in annual contracts
- Redesigned Jira architecture from the ground up, streamlining product workflow and efficiency by 50% - 60%
- Built product roadmap; delineate immediate, mid, and long-term milestones centered around measurable and valuable customer outcomes that aligned with core values & business strategy
- Led infrastructure development for backend tools in Kibana to create and measure KPI's for our product suite

Guidewire Software

Jun 2017 – Dec 2018

Software Engineer

- Owned the technical design and implementation of features from start to finish, worked with product, design, and QA partners at every step of the way
- Translated customer needs and wants to clear and concise engineering requirements increasing efficiency by 13%
- Led an internal team of 4 engineers throughout the project lifecycle by monitoring progress and providing support
- Created scripts to increase performance up to 25% in 6 months, saving \$15,000 in development costs

Spell Train

Jul 2015 – Jun 2017

Product Manager

- Produced Spelling Bee application which boosted spelling accuracy by 43% and gained 1000+ user downloads
- Created a start-up from the ground-up, drafted business plans and pitch decks, created product road maps, produced concept videos, and created UX work-flows, wire-frames, and mock-ups
- Researched and analyzed psychological data on effective learning, which increased cognitive abilities by 35%
- Developed and maintained 100% customer retention by demoing prototypes and receiving customer feedback

Aquantia

Jun 2016 – Nov 2016

Software Engineer (Intern)

- Developed parallel regression testing which saved \$80,000 in FPGA boards
- Wire-framed, presented, and developed a web application to various teams to improve efficiency internally by 40%
- Managed technical projects from conceptualization to delivery, worked closely with agile development team to develop, test, and maintain Web and desktop-based software applications

Audible Magic

Jan 2016 – Jun 2016

Software Support Engineer (Intern)

- Provided support for 150+ customers during software implementation, which ensured 98% customer retention

EDUCATION

Santa Clara University - Masters of Business Administration

2019-2021

San Jose State University - Bachelor of Science in Computer Engineering

2012-2016

TECHNICAL SKILLS

Tools: Jira, Kibana, GSuite, Sketch, inVision, Jenkins, GitHub, Salesforce, Zendesk, Dynamics365, Kibana, Google Analytics

Technologies: SQL, REST API's, AWS, WebRTC, Python, Java, JavaScript, XML, AWS, HTML, CSS, jQuery