

```

# The dataset gives us electronics sales data at Amazon.

# It contains user ratings for various electronics items sold, along
with category of each item and time of sell.

# The dataset is available at
https://www.kaggle.com/datasets/edusanketdk/electronics

# Importing the libraries

import pandas as pd
import numpy as np
import matplotlib.pyplot as plt

# visualization

import seaborn as sns

# Importing the dataset

dataset = pd.read_csv('electronics.csv')

# list of first five rows

dataset.head()



|   | item_id | user_id | rating | timestamp  | model_attr | category               | brand | year | user_attr | split |
|---|---------|---------|--------|------------|------------|------------------------|-------|------|-----------|-------|
| 0 | 0       | 0       | 5.0    | 1999-06-13 | Female     | Portable Audio & Video | NaN   | 1999 | NaN       | 0     |
| 1 | 0       | 1       | 5.0    | 1999-06-14 | Female     | Portable Audio & Video | NaN   | 1999 | NaN       | 0     |
| 2 | 0       | 2       | 3.0    | 1999-06-17 | Female     | Portable Audio & Video | NaN   | 1999 | NaN       | 0     |
| 3 | 0       | 3       | 1.0    | 1999-07-01 | Female     | Portable Audio & Video | NaN   | 1999 | NaN       | 0     |
| 4 | 0       | 4       | 2.0    | 1999-07-06 | Female     | Portable Audio & Video | NaN   | 1999 | NaN       | 0     |



# list of last five rows

dataset.tail()

```

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      item_id user_id rating timestamp model_attr \
1292949    9478 1157628    1.0 2018-09-26   Female
1292950    9435 1157629    5.0 2018-09-26   Female
1292951    9305 1157630    3.0 2018-09-26   Female
1292952    9303 1157631    5.0 2018-09-29     Male
1292953    9478 1157632    1.0 2018-10-01   Female

              category      brand year user_attr split
1292949        Headphones Etre Jeune 2017      NaN    0
1292950  Computers & Accessories      NaN 2017      NaN    0
1292951  Computers & Accessories      NaN 2016      NaN    0
1292952        Headphones      NaN 2018      NaN    0
1292953        Headphones Etre Jeune 2017  Female    0

# shape

dataset.shape

(1292954, 10)

# It is also a good practice to know the columns and their
corresponding data types
# along with finding whether they contain null values or not.

dataset.info()

<class 'pandas.core.frame.DataFrame'>
RangeIndex: 1292954 entries, 0 to 1292953
Data columns (total 10 columns):
 #   Column      Non-Null Count  Dtype  
--- 
 0   item_id      1292954 non-null   int64  
 1   user_id      1292954 non-null   int64  
 2   rating       1292954 non-null   float64 
 3   timestamp    1292954 non-null   object  
 4   model_attr   1292954 non-null   object  
 5   category     1292954 non-null   object  
 6   brand        331120 non-null   object  
 7   year         1292954 non-null   int64  
 8   user_attr    174124 non-null   object  
 9   split        1292954 non-null   int64  
dtypes: float64(1), int64(4), object(5)
memory usage: 98.6+ MB

# We can see that the dataset contains 5 columns and 10000 rows.

# The columns are as follows:

# 1. User ID

# 2. Product ID

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```
# 3. Rating

# 4. Timestamp

# 5. Category

# The data types of the columns are as follows:

# 1. User ID - int64

# 2. Product ID - object

# 3. Rating - int64

# 4. Timestamp - int64

# 5. Category - object

# We can see that the columns User ID and Rating are of int64 data type, while the columns Product ID and Category are of object data type.

# We can also see that there are no null values in the dataset.

# We can also see that the column Timestamp is of int64 data type, but it is actually a timestamp.

# We can convert it to a timestamp using the following code:

from datetime import datetime

pd.to_datetime(dataset['timestamp'])

0      1999-06-13
1      1999-06-14
2      1999-06-17
3      1999-07-01
4      1999-07-06
       ..
1292949  2018-09-26
1292950  2018-09-26
1292951  2018-09-26
1292952  2018-09-29
1292953  2018-10-01
Name: timestamp, Length: 1292954, dtype: datetime64[ns]

# We can also see that the column Product ID is of object data type, but it is actually a string.

# We can convert it to a string using the following code:
```

```

dataset['brand'] = dataset['brand'].astype(str)

# We can also see that the column Category is of object data type, but it is actually a string.

# We can convert it to a string using the following code:

dataset['category'] = dataset['category'].astype(str)

# We can also see that the column Timestamp is of int64 data type, but it is actually a timestamp.

# We can convert it to a timestamp using the following code:

dataset['timestamp'] = pd.to_datetime(dataset['timestamp'])

# We can also see that the column Rating is of int64 data type, but it is actually a float.

# We can convert it to a float using the following code:

dataset['rating'] = dataset['rating'].astype(float)

# We can also see that the column User ID is of int64 data type, but it is actually a string.

# We can convert it to a string using the following code:

dataset['user_id'] = dataset['user_id'].astype(str)

# We can also see that the column Product ID is of object data type, but it is actually a string.

# We can convert it to a string using the following code:

dataset['item_id'] = dataset['item_id'].astype(str)

# to get a better understanding of the dataset,

# we can also see the statistical summary of the dataset.

dataset.describe()

```

	rating	year	split
count	1.292954e+06	1.292954e+06	1.292954e+06
mean	4.051482e+00	2.012938e+03	1.747587e-01
std	1.379732e+00	2.643513e+00	5.506810e-01
min	1.000000e+00	1.999000e+03	0.000000e+00
25%	4.000000e+00	2.012000e+03	0.000000e+00
50%	5.000000e+00	2.014000e+03	0.000000e+00

```
75%      5.000000e+00  2.015000e+03  0.000000e+00
max      5.000000e+00  2.018000e+03  2.000000e+00

# the statistical summary of the dataset gives us the following information:

# 1. The mean rating is 4.
# 2. The minimum rating is 1.
# 3. The maximum rating is 5.
# 4. The standard deviation of the ratings is 1.4.
# 5. The 25th percentile of the ratings is 4.
# 6. The 50th percentile of the ratings is 5.
# 7. The 75th percentile of the ratings is 5.

# We can also see the number of unique users and items in the dataset.

dataset.nunique()

item_id          9560
user_id         1157633
rating           5
timestamp        6354
model_attr        3
category          10
brand            51
year             20
user_attr          2
split              3
dtype: int64

# check for duplicates

dataset.duplicated().sum()

0

# check for missing values

dataset.isnull().sum()

item_id          0
user_id          0
rating           0
timestamp        0
category          0
brand            0
```

```
year          0
user_attr     0
split         0
month         0
day           0
dtype: int64

# the distribution of ratings

dataset['rating'].value_counts()

5.0    107593
4.0    30104
3.0    14593
1.0    12652
2.0    9182
Name: rating, dtype: int64

# most of the ratings are 5

# what was the best year of sales

dataset['year'] = pd.DatetimeIndex(dataset['timestamp']).year

dataset['year'].value_counts()

2015    46891
2016    43907
2014    25475
2017    24753
2013    12355
2018     8874
2012     4357
2011     2679
2010     1717
2009     1220
2008      834
2007      525
2006      196
2005      149
2004       87
2003       55
2002       26
2001       18
2000        5
1999        1
Name: year, dtype: int64

# 2015 was the best year of sales
```

```

# what was the best month of sales

dataset['month'] = pd.DatetimeIndex(dataset['timestamp']).month

dataset['month'].value_counts()

1    18762
12   17134
2    15033
3    14853
8    14789
7    14439
11   13412
4    13359
5    13258
9    13155
6    12970
10   12960
Name: month, dtype: int64

# January was the best month of sales

# drop all null values

dataset.dropna(inplace=True)

# check for missing values

dataset.isnull().sum()

item_id      0
user_id      0
rating       0
timestamp    0
model_attr   0
category     0
brand        0
year         0
user_attr    0
split        0
month        0
day          0
dtype: int64

```

#FINDING ANSWERS WITH THE DATA WE HAVE WITH VISUALIZATIONS

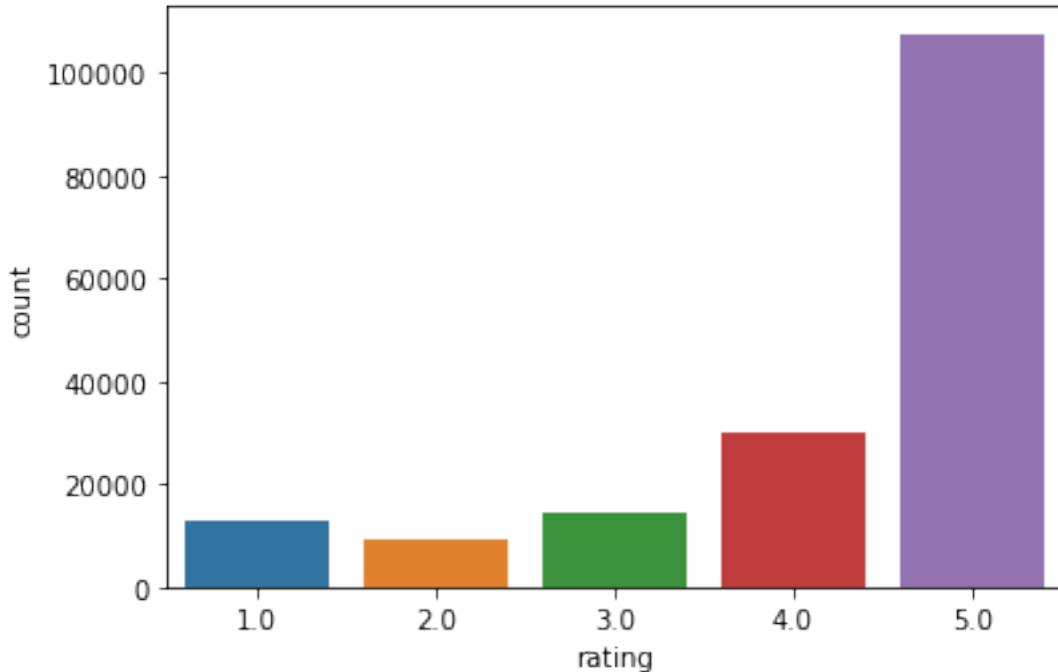
```

# the distribution of ratings

sns.countplot(x='rating', data=dataset)

<AxesSubplot:xlabel='rating', ylabel='count'>

```

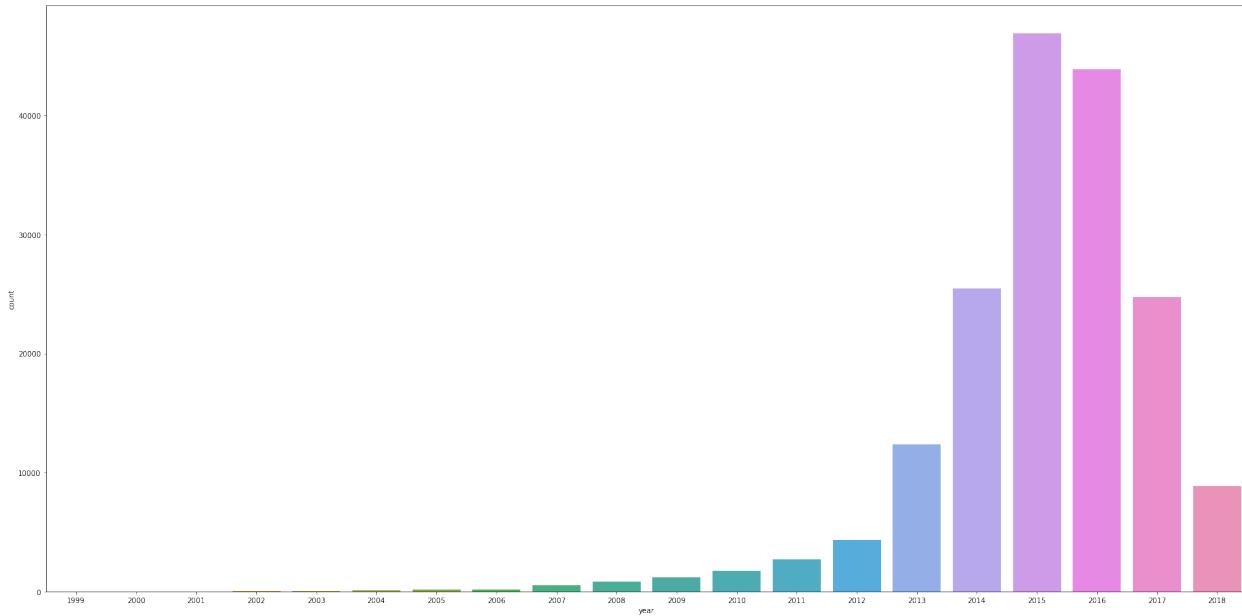


```
# the distribution of ratings
# The distribution of ratings is as follows:
# most of the ratings are 5
dataset['rating'].value_counts()

5.0    107593
4.0    30104
3.0    14593
1.0    12652
2.0    9182
Name: rating, dtype: int64

# the distribution of sales by year
sns.countplot(x='year', data=dataset)

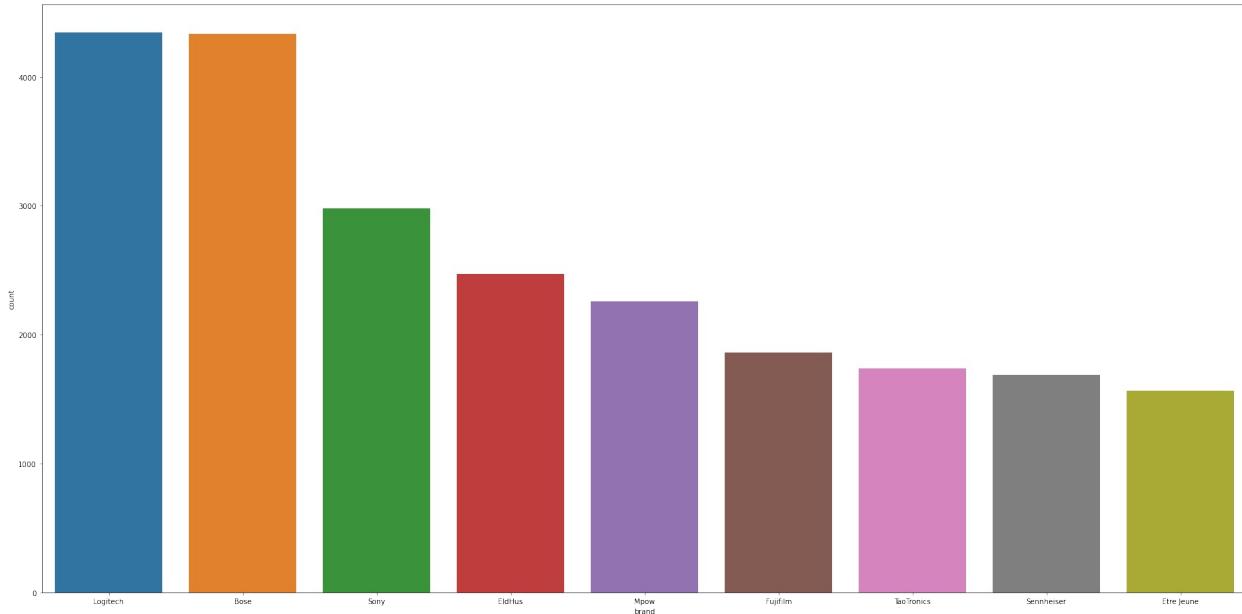
# the distribution of sales by year
# The distribution of sales by year is as follows:
# 2015 was the best year of sales
<AxesSubplot:xlabel='year', ylabel='count'>
```



brands with the most sales

```
sns.countplot(x='brand', data=dataset,
order=dataset['brand'].value_counts().iloc[1:10].index)

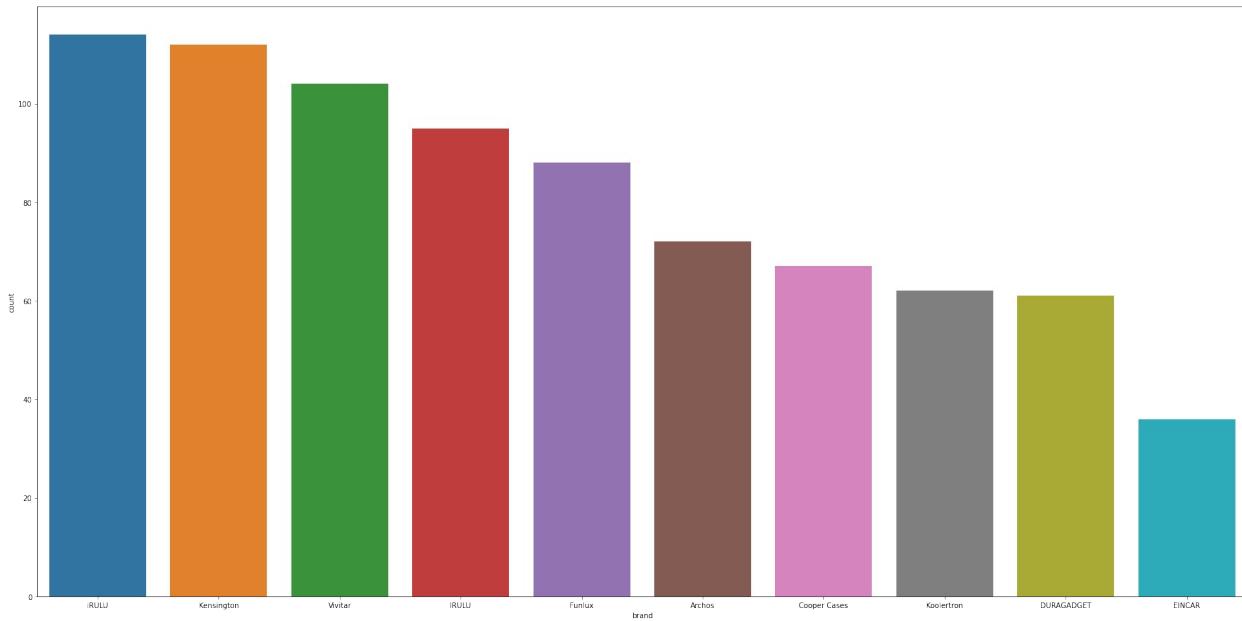
<AxesSubplot:xlabel='brand', ylabel='count'>
```



What brand name sold the least?

```
sns.countplot(x='brand', data=dataset,
order=dataset['brand'].value_counts().iloc[-10:].index)
```

```
<AxesSubplot:xlabel='brand', ylabel='count'>
```



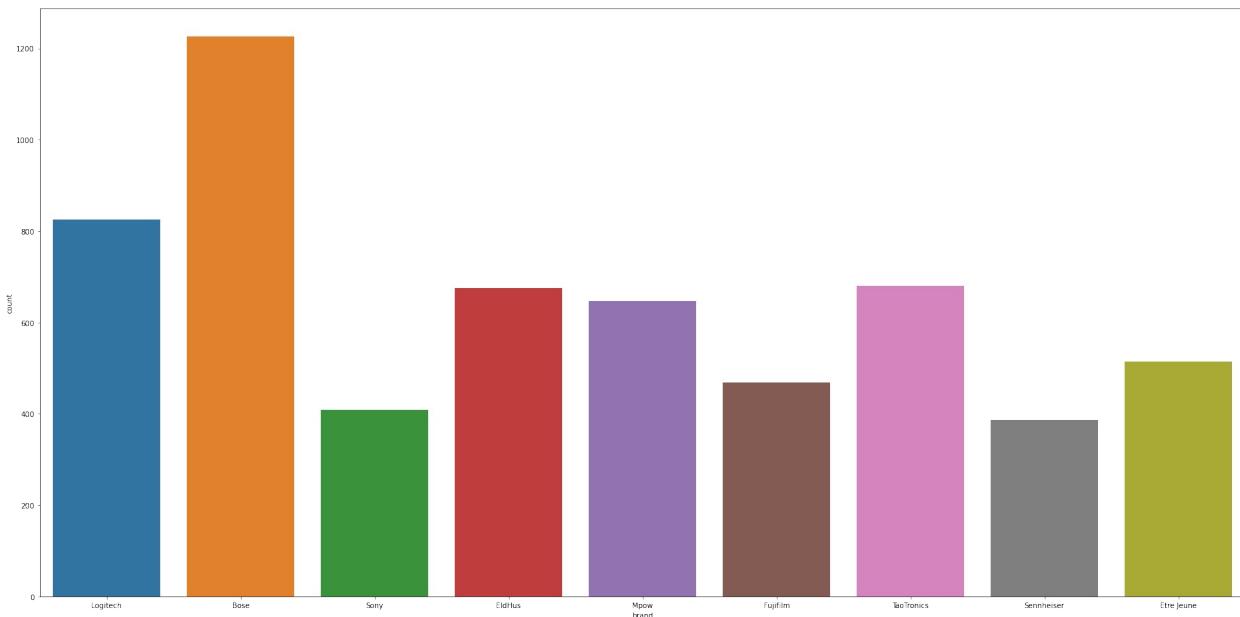
```
# We can see that the brand name of EINCAR sold the least followed closely with DURAGADGET.
```

```
# Logitech & Bose had the most sales followed by Sony.
```

```
# brands with the most sales in 2016
```

```
sns.countplot(x='brand', data=dataset[dataset['year'] == 2016],  
order=dataset['brand'].value_counts().iloc[1:10].index)
```

```
<AxesSubplot:xlabel='brand', ylabel='count'>
```



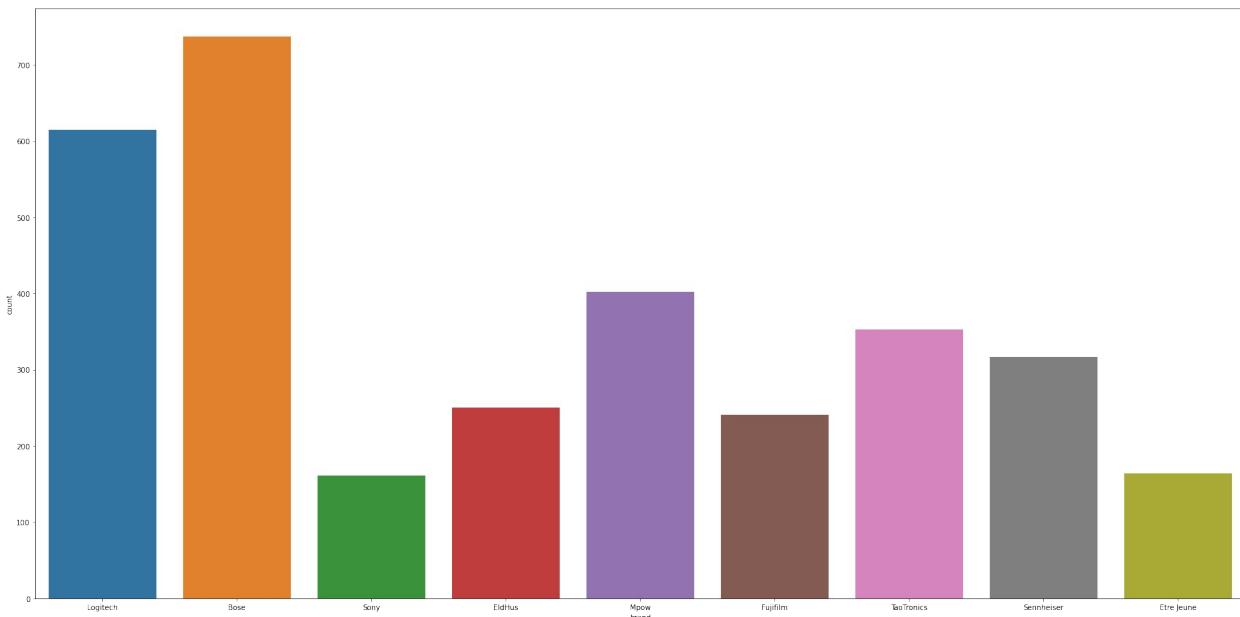
```
# in 2016 Bose overtook Logitech to have the most sales.
```

```
# TaoTronics had the third most sales that year
```

```
# brands with the most sales in 2017
```

```
sns.countplot(x='brand', data=dataset[dataset['year'] == 2017],  
order=dataset['brand'].value_counts().iloc[1:10].index)
```

```
<AxesSubplot:xlabel='brand', ylabel='count'>
```

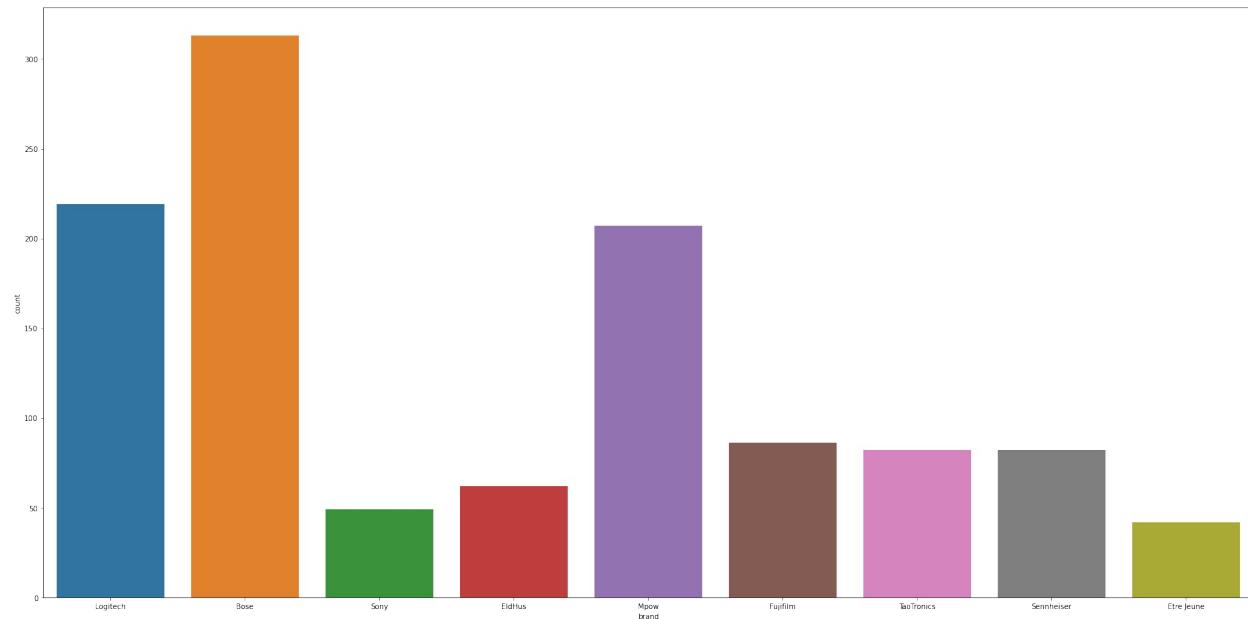


```
# the top 3 products sold in 2017 were Bose, Logitech and Mpow.
```

```
# brands with the most sales in 2018

sns.countplot(x='brand', data=dataset[dataset['year'] == 2018],
order=dataset['brand'].value_counts().iloc[1:10].index)

<AxesSubplot:xlabel='brand', ylabel='count'>
```

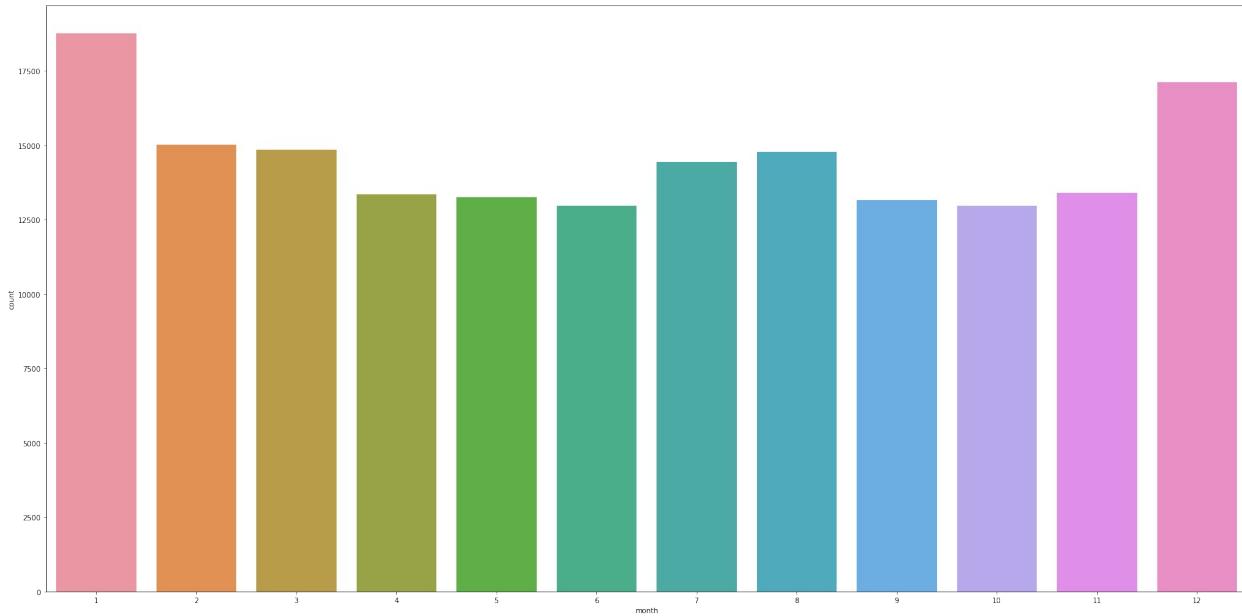


For 2018, Bose was the most sold for a third year in a row followed by Logitech while Mpow was the third most sold.

```
# month with most sales

sns.countplot(x='month', data=dataset)

<AxesSubplot:xlabel='month', ylabel='count'>
```

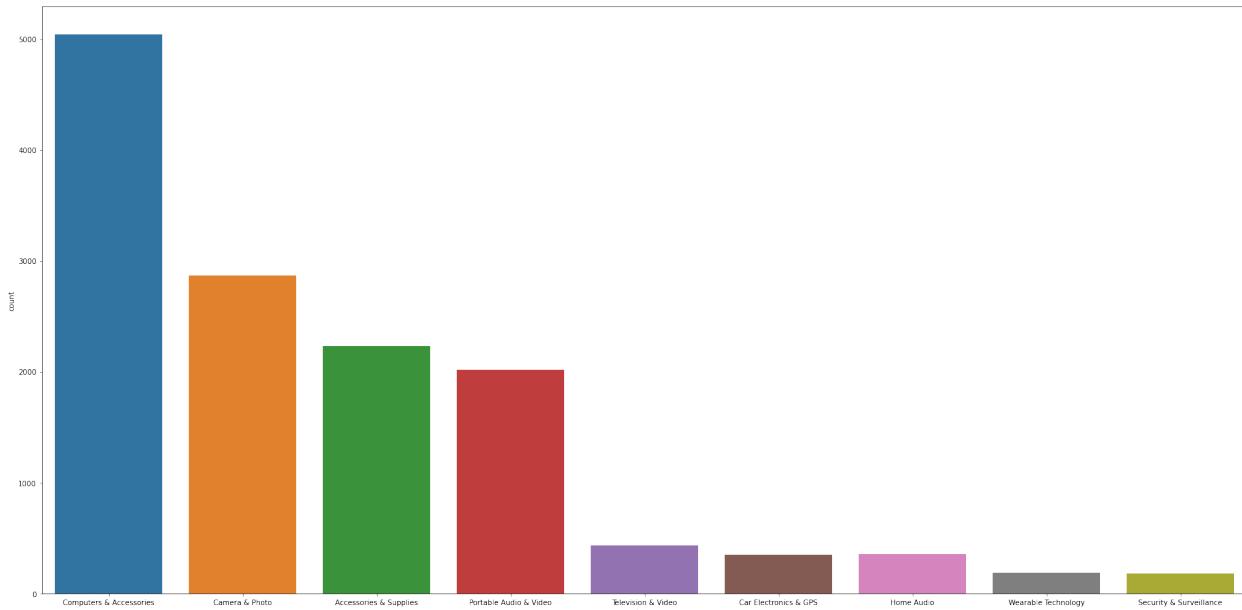


January[#1] was the month with the most sales

What products by category were sold the most in January

```
sns.countplot(x='category', data=dataset[dataset['month'] == 1],
order=dataset['category'].value_counts().iloc[1:10].index)

<AxesSubplot:xlabel='category', ylabel='count'>
```

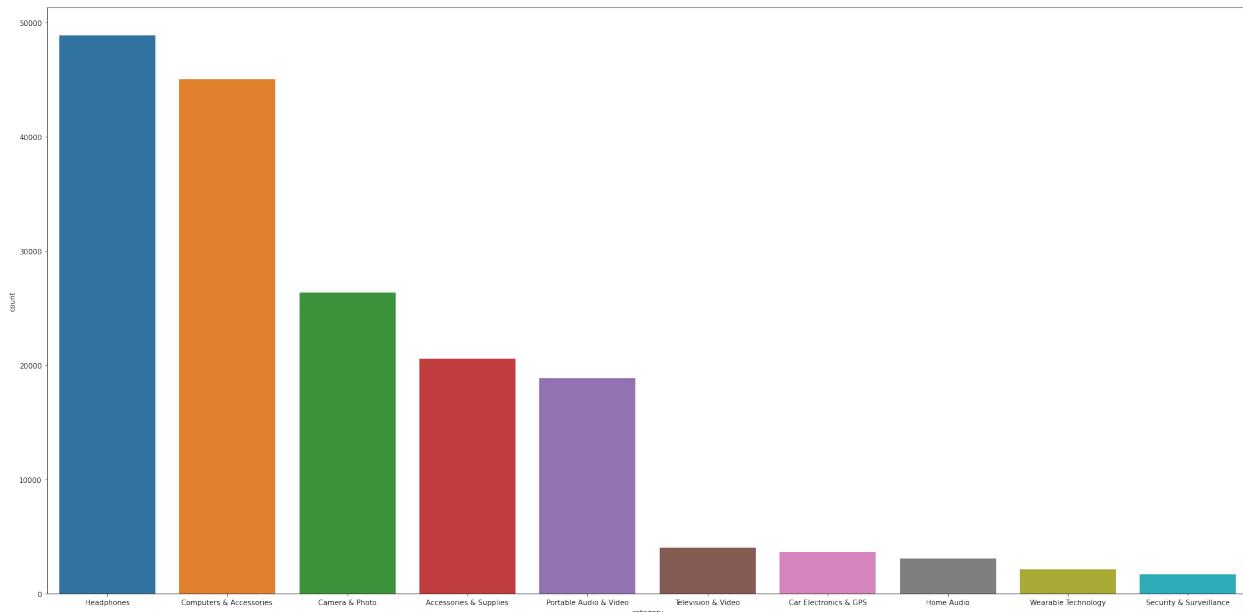


The top 3 products sold in January were Computers & Accesories, Camera & Photo and Accesories & Supplies.

```
# Category with the least sales

sns.countplot(x='category', data=dataset,
order=dataset['category'].value_counts().iloc[-10:].index)

<AxesSubplot:xlabel='category', ylabel='count'>
```



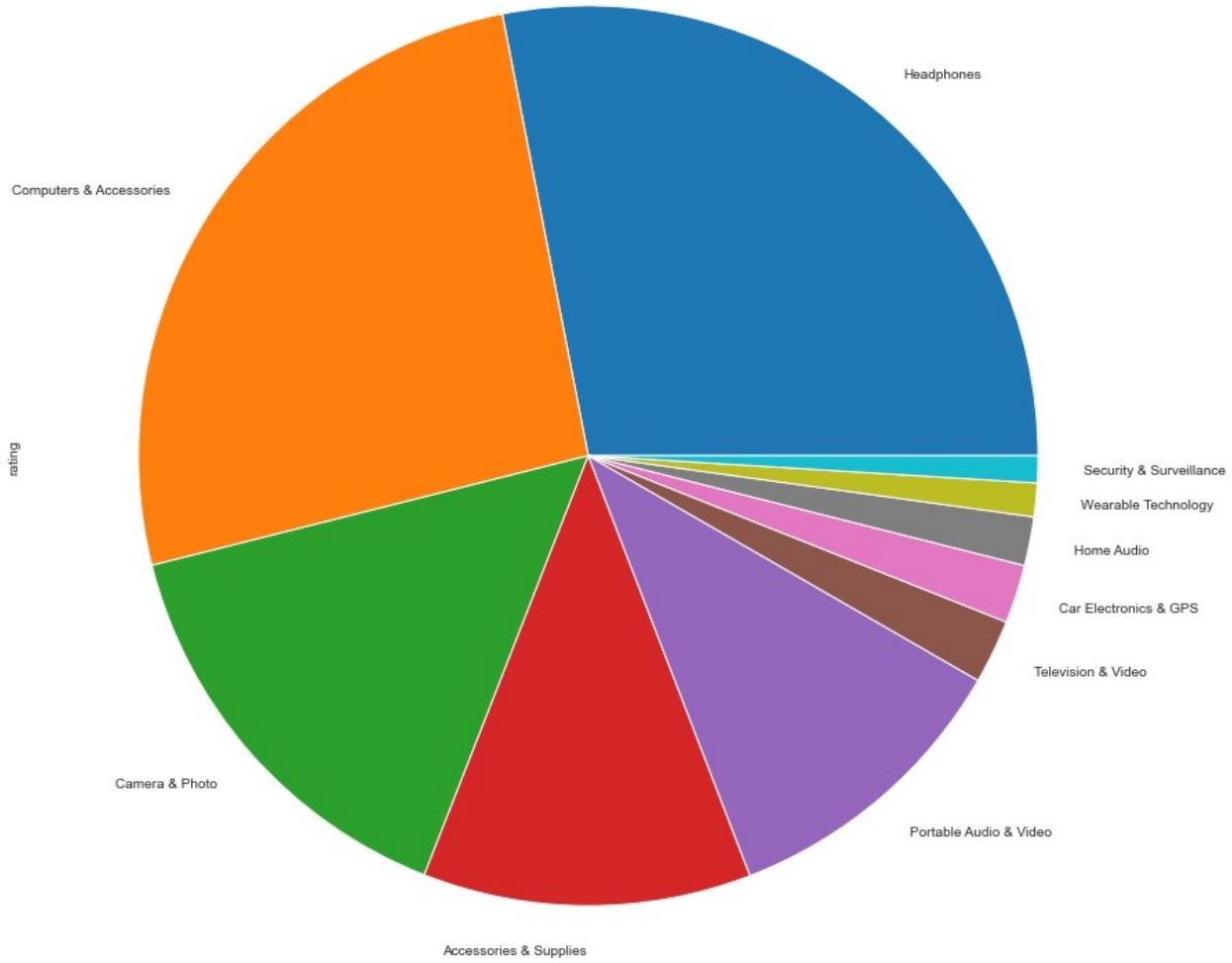
The category with the least sales was Security & Surveillance while the most sales were Headphones.

distribution of sales presented in a pie chart

```
dataset['category'].value_counts(normalize=True)
dataset.groupby('category')[['rating']].count().sort_values(ascending=False).head(10).plot(kind='pie')
```

white background

```
sns.set_style('white')
```



conclusion of our analysis

We can see that the year 2015 had the best sales.

The month of January had the best sales.

We can see that the brands Bose and Logitech sold the most

We can see that the category of Headphones sold the most.

We can see that the brand name of EINCAR sold the least followed closely with DURAGADGET.

We can see that the category of Security and Surveillance sold the least.