## Conversion Pricing Calucator

The following describes our straightfoward process for determining pricing.

Pricing is a function of net turf area, which determines the required (a) time/labor and (b) input/material costs involved.

Note that (a) time/labor is based on size of lot and its relative difficulty (number of edges such as driveways, sidewalks, fences, border to trim and blow, and trees to mow around) (b) input/material costs include: Safe Green fertilizer, Seed for overseeding, B20 diesel fuel, string, maintenance on equipment, liability insurance, etc.

Conversion uses FindLotSize.com to determine net turf area. Gross lot sq ft minus footprint of home, decks, driveways = Net turf area sq ft

	Degree of Difficulty	Very Easy	Somewhat easy		Average	Slightly difficult	Higher difficulty
	Price Range	(few trees/edges)	(small number of trees/edges)			(more than average trees/edges)	(unusually high number of trees/edges)
Turf Area (Sq ft)	· ·						
Column1	Column2	Column3	Column4		Column5	Column6	Column7
Under 4,000 Sq ft	\$30-\$38	30		32	3	4	36 3
4,000-6,000	\$34-\$42	34		36	3	8	40 4
6,000-8,000	\$38-\$46	38		40	4	2	44 4
8,000-10,000	\$40-\$48	40		42	4	4	46 4
10,000-12,000	\$42-\$50	42		44	4	6	48 5
12,000-14,000	\$44-\$52	44		46	4	8	50 5
14,000-15,999	\$46-\$54	46		48	5	0	52 5-
16,000-17,999	\$48-\$56	48		50	5	2	54 5
18,000-19,999	\$50-\$58	50		52	5	4	56 5
20,000-25,000	\$52-\$70	52		55	5	8	64 7
25,000-30,000	\$54-\$74	54		58	6	2	68 7-
30,000-35,000	\$56-\$78	56		61	6	6	72 7.
35,000-40,000	\$58-\$86	58		64	7	0	78 8
40,000-43,560	\$60-\$94	60		67	7	4	84 9
Turf Area Size (A	cres)						
1-1.25 acres	\$60-\$114	60		69	8	0	94 11
1.25-1.5 acres	\$66-\$125	66		76	8	8 1	04 12
1.5-1.75 acres	\$74-\$140	74		85	9	8 1	16 14
1.75-2 acres	\$82-\$156	82		94	10	9 1	29 15
2-2.25 acres	\$90-\$171	90		104	12	0 1	41 17
2.25-2.5 acres	\$96-\$182	96		110	12	8 1	51 18
2.5-2.75 acres	\$104-\$197	104		120	13	9 1	63 19
2.75-3 acres	\$112-\$213	112		129	14	9 1	76 21
3-3.25 acres	\$120-\$228	120		138	16	0 1	88 22
3.25-3.5	\$126-\$240	126		145	16	8 1	98 24
3.5-3.75	\$134-\$254	134		154	17	9 2	10 25
3.75-4 acres	\$142-\$270	142		163	18	9 2	23 27
4-4.25 acres	\$150-\$285	150		172	20	0 2	35 28
4.25-4.5 acres	\$156-\$296	156		179	20	8 2	45 29
4.5-4.75 acres	\$164-\$311	164		189	21	9 2	57 31
4.75-5 acres	\$172-\$327	172		198	23	0 2	70 32

## Definition of degree of Dificulty for properties under an acre

Very Easy

less than 1 tree per 4,000 sq ft of turf and less than 150 linear feet of trimming/blowing per 4,000 sq ft of turf
Somewhat Easy

less than 2 trees per 4,000 sq ft of turf and/or less than 175 linear feet of trimming/blowing per 4,000 sq ft of turf
Average
less than 2 trees per 4,000 sq ft of turf and/or between 175-225 linear feet of trimming/blowing per 4,000 sq ft of turf
Slightly Difficult
more than 3 trees per 4,000 sq ft of turf and/or more than 225 linear feet of trimming/blowing per 4,000 sq ft of turf
ligher Difficulty
more than 3 trees per 4,000 sq ft of turf and/or more than 250 linear feet of trimming/blowing per 4,000 sq ft of turf

## Definition of degree of Dificulty for properties over an acre

Very Easy
Less than 5 trees per acre and/or under 1,000 linear ft of trimming/blowing per acre
Somewhat Easy
Less than 8 trees per acre and/or under 1,500 linear ft of trimming/blowing per acre
Average
Setween 9-10 trees per acre and/or between 1,500-2,000 linear feet of trimming/blowing per acre
Slightly Difficult
Higher Difficulty
More than 10 trees per acre and/or more than 2,000 linear feet of trimming/blowing per acre
More than 12 trees per acre and/or more than 2,500 linear feet of trimming/blowing per acre

## Special considerations:

1. All seed and fertilizer costs are inluded in the prices listed above up to the first acre of turf. The seed and fertilizer cost beyond the first acre (for additional acreage) will be billed to the customer.

2. For properties over 2 acres with trimming Conversion will need to use a gas trimmer as the electric batteries cannot sustain

their charge for the necessary length of time for these larger properties.

3. All prices subject to an increase if property is located more than 10 miles outside the city of Holland. \*

\*Note that Conversion will waive this price increase if other properties are being serviced nearby.