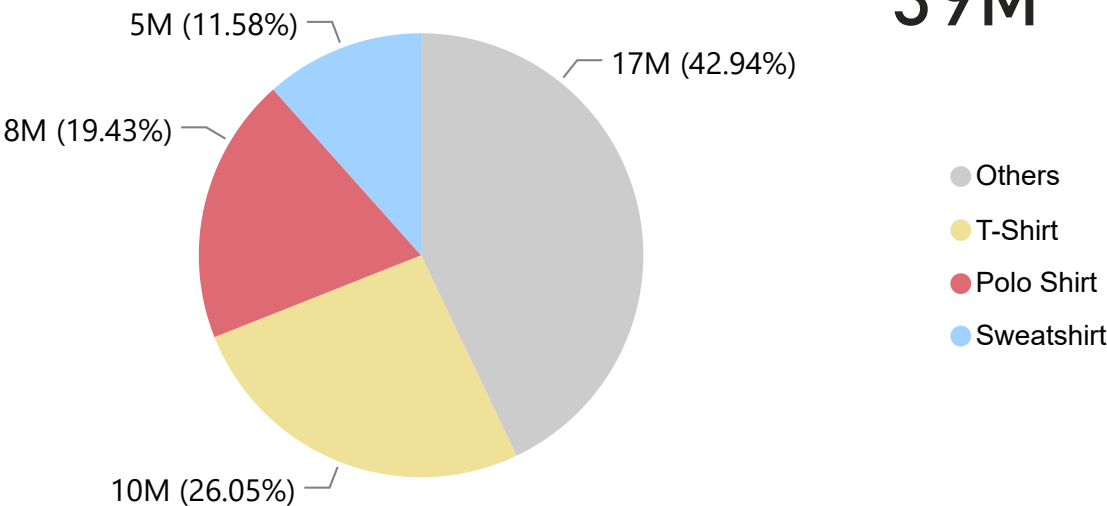


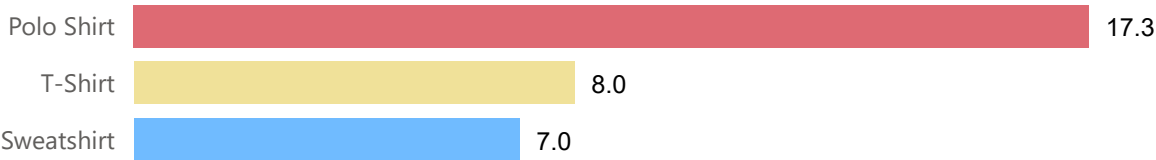
Product-Wise Overall Units Sold

Total No of Units

39M



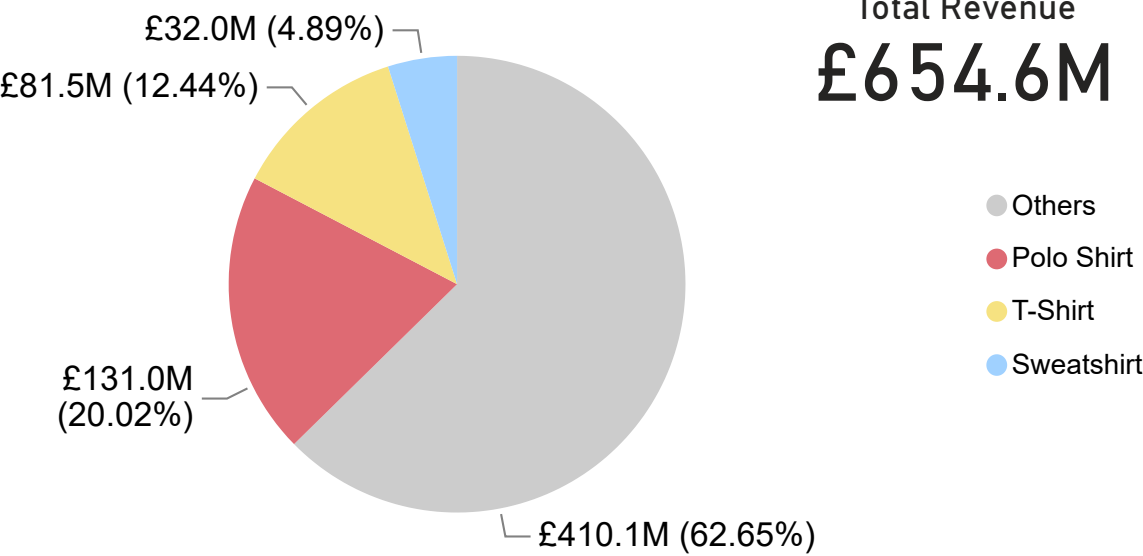
Average Unit Price Per Product Category



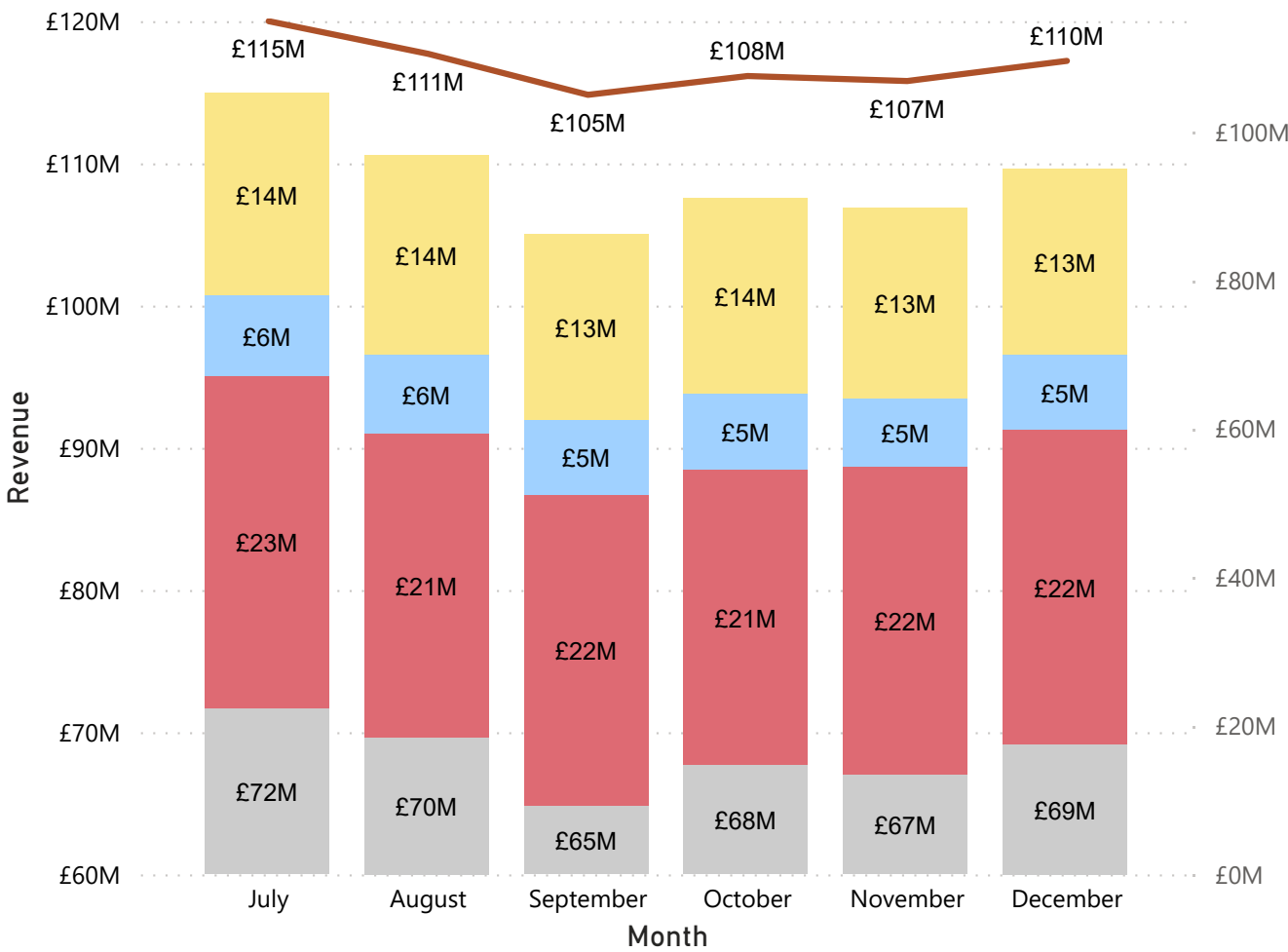
Product-Wise Overall Revenue Contribution

Total Revenue

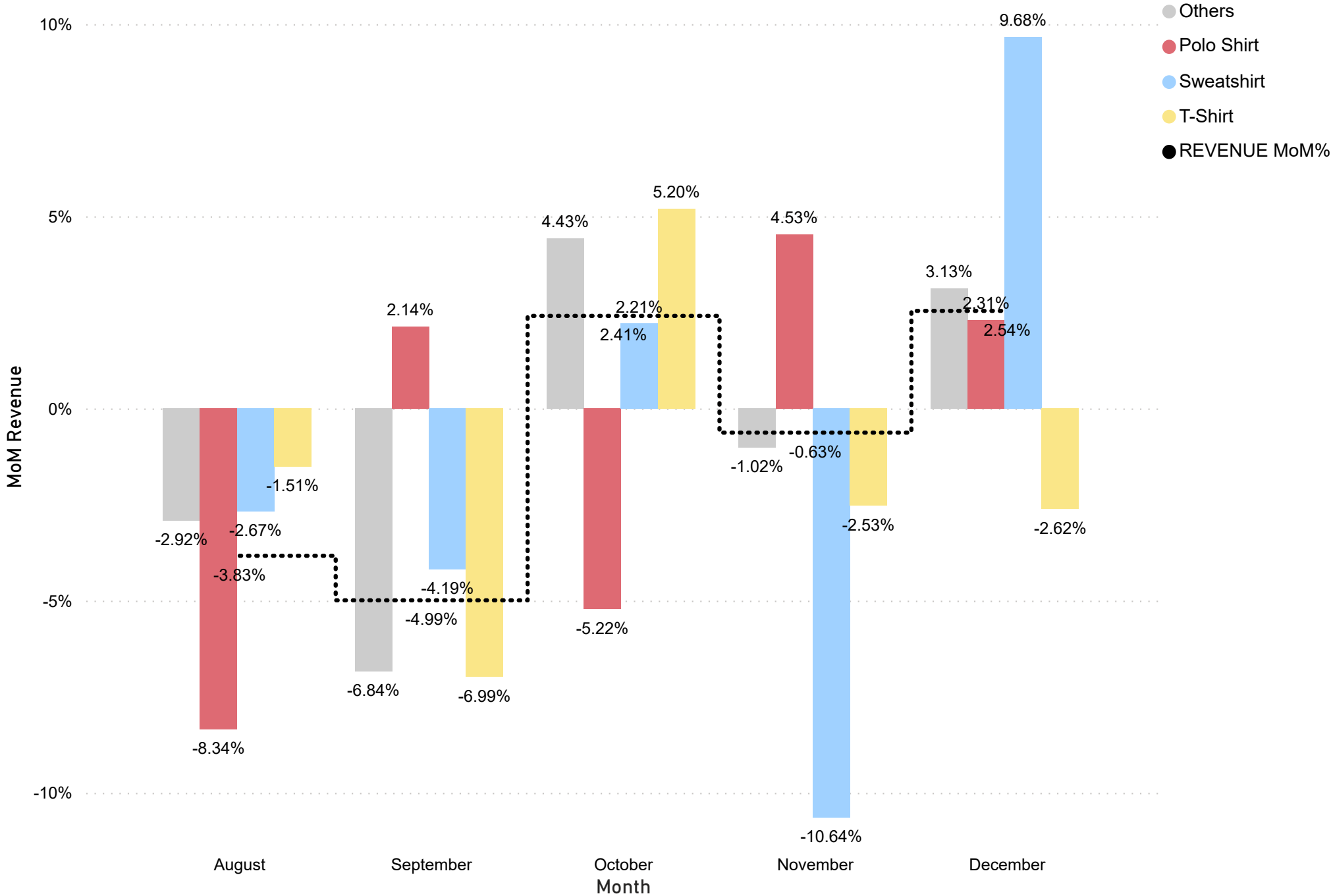
£654.6M



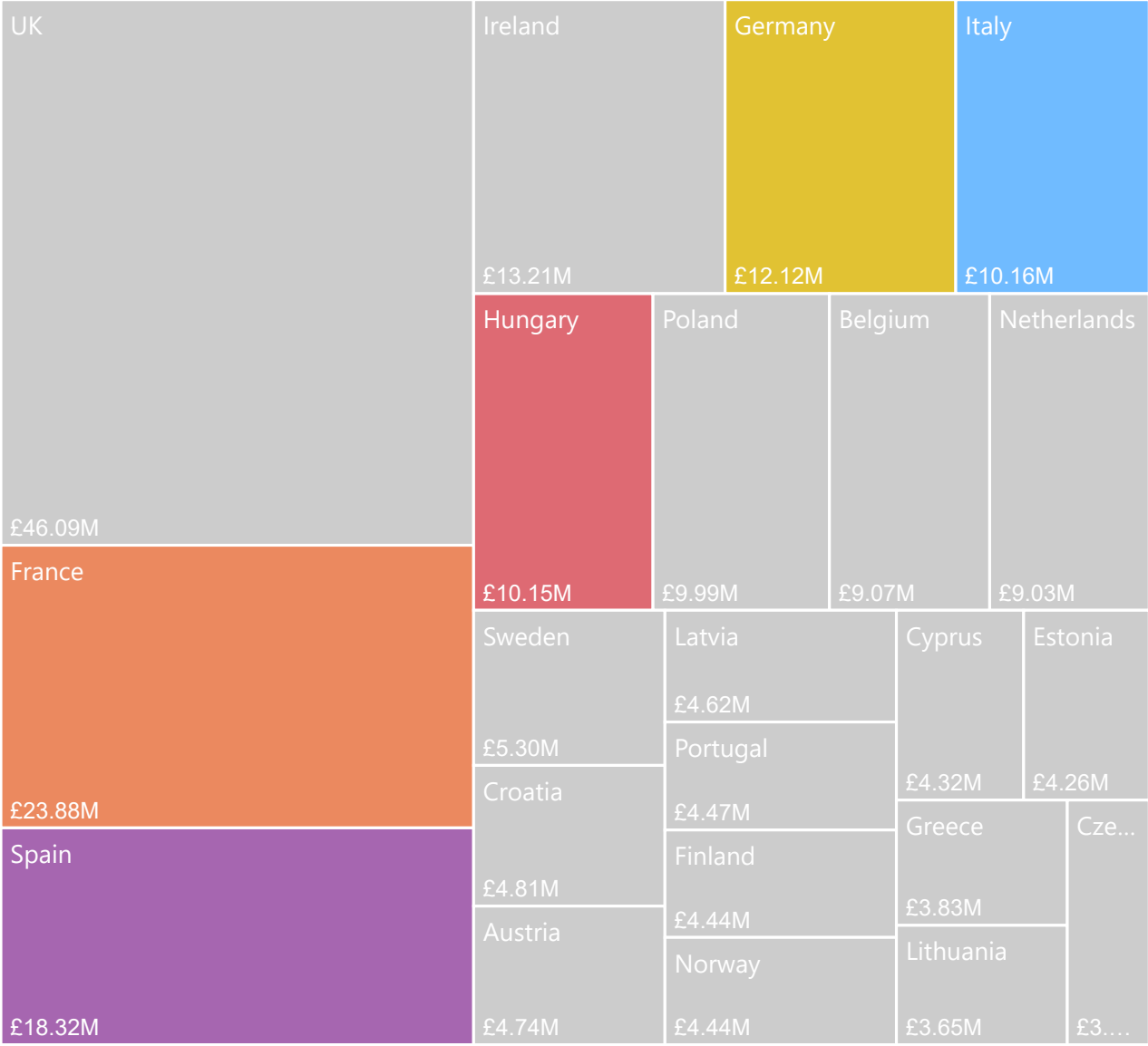
Monthly Product-Wise Revenue Contribution and Overall Revenue Trend



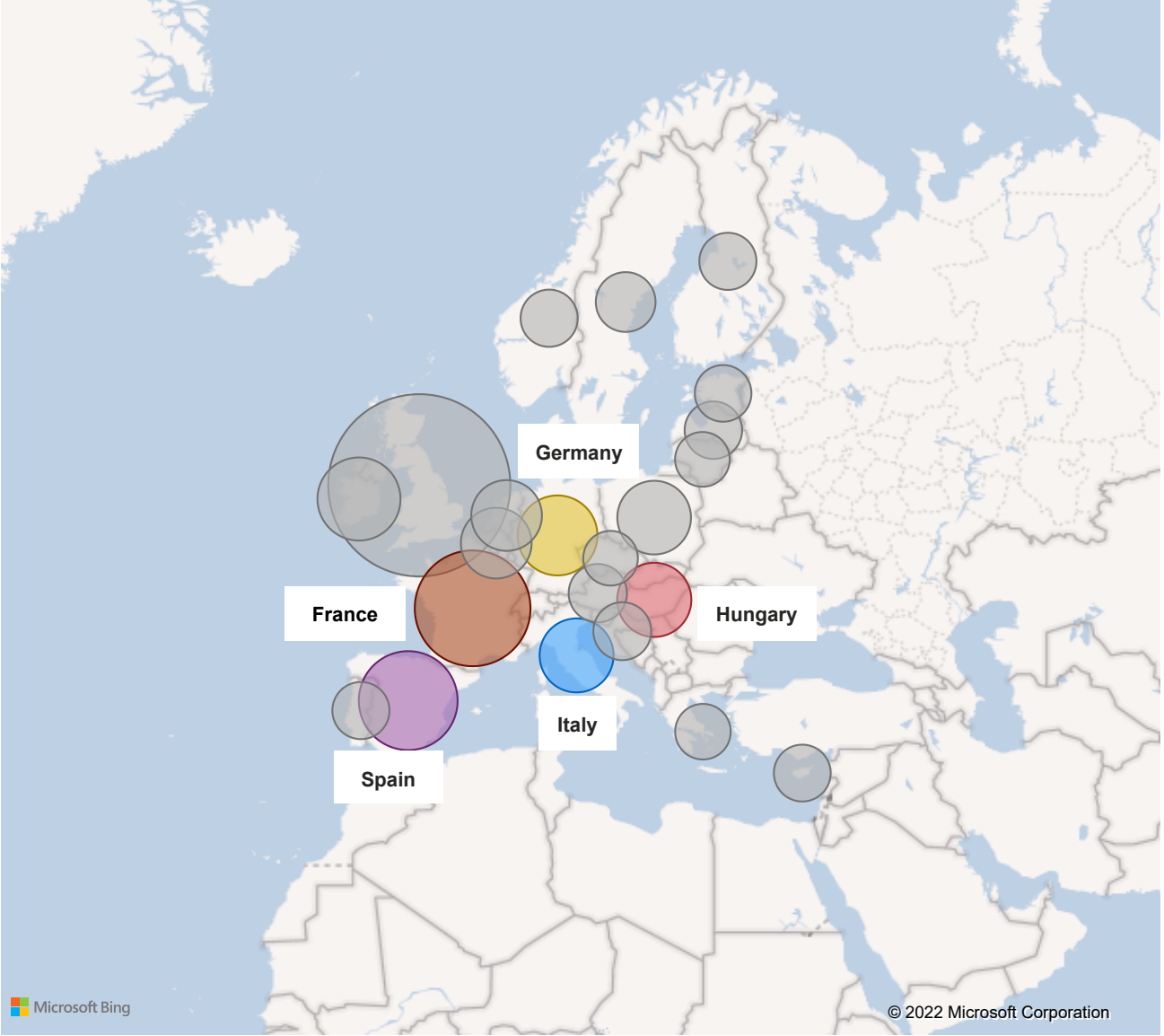
MoM Revenue Growth and Decline



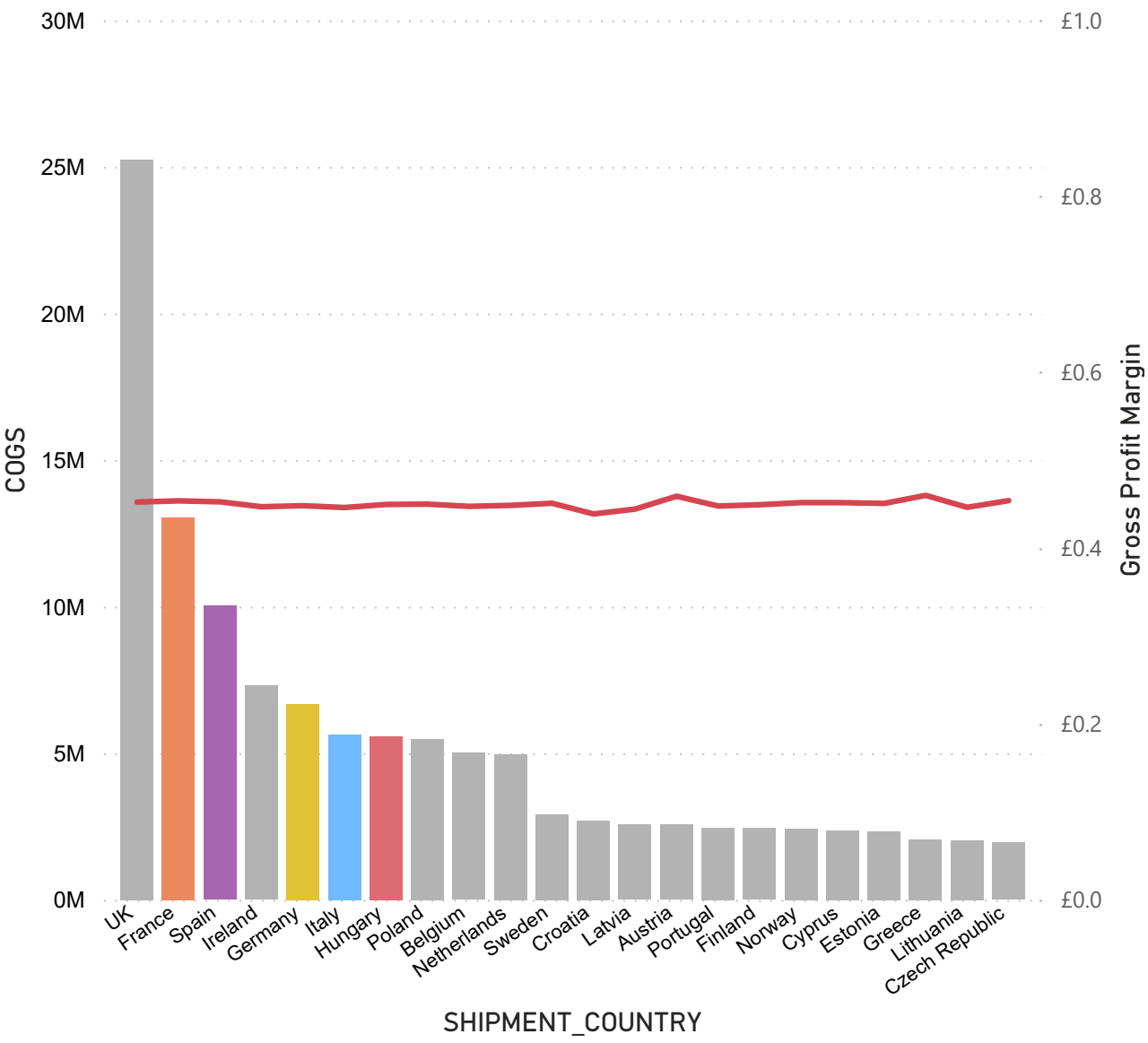
Revenue by Shipment Nation



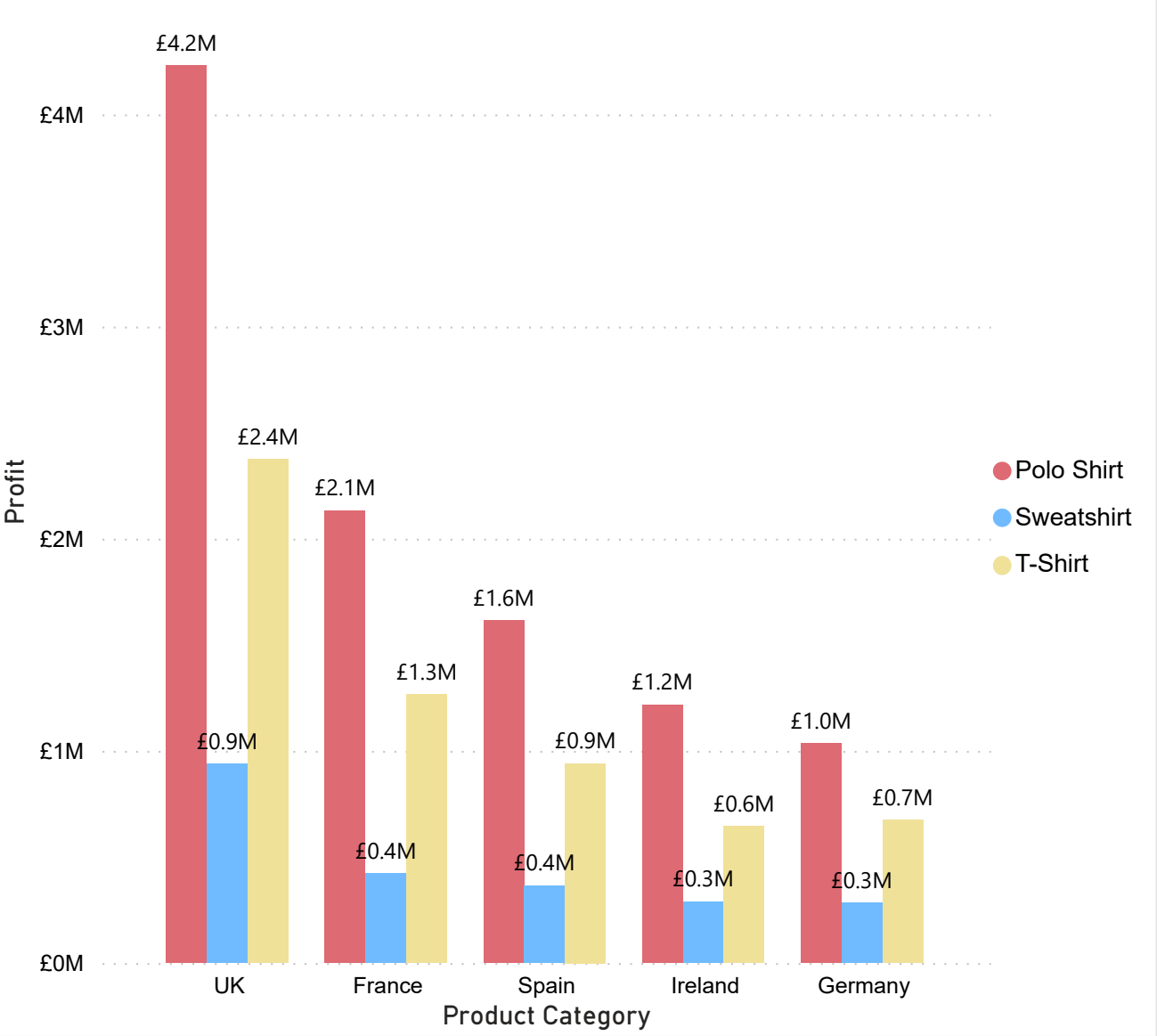
Gross Profit by Shipment Nation



Shipment Country-Wise COGS and Gross Profit Margin



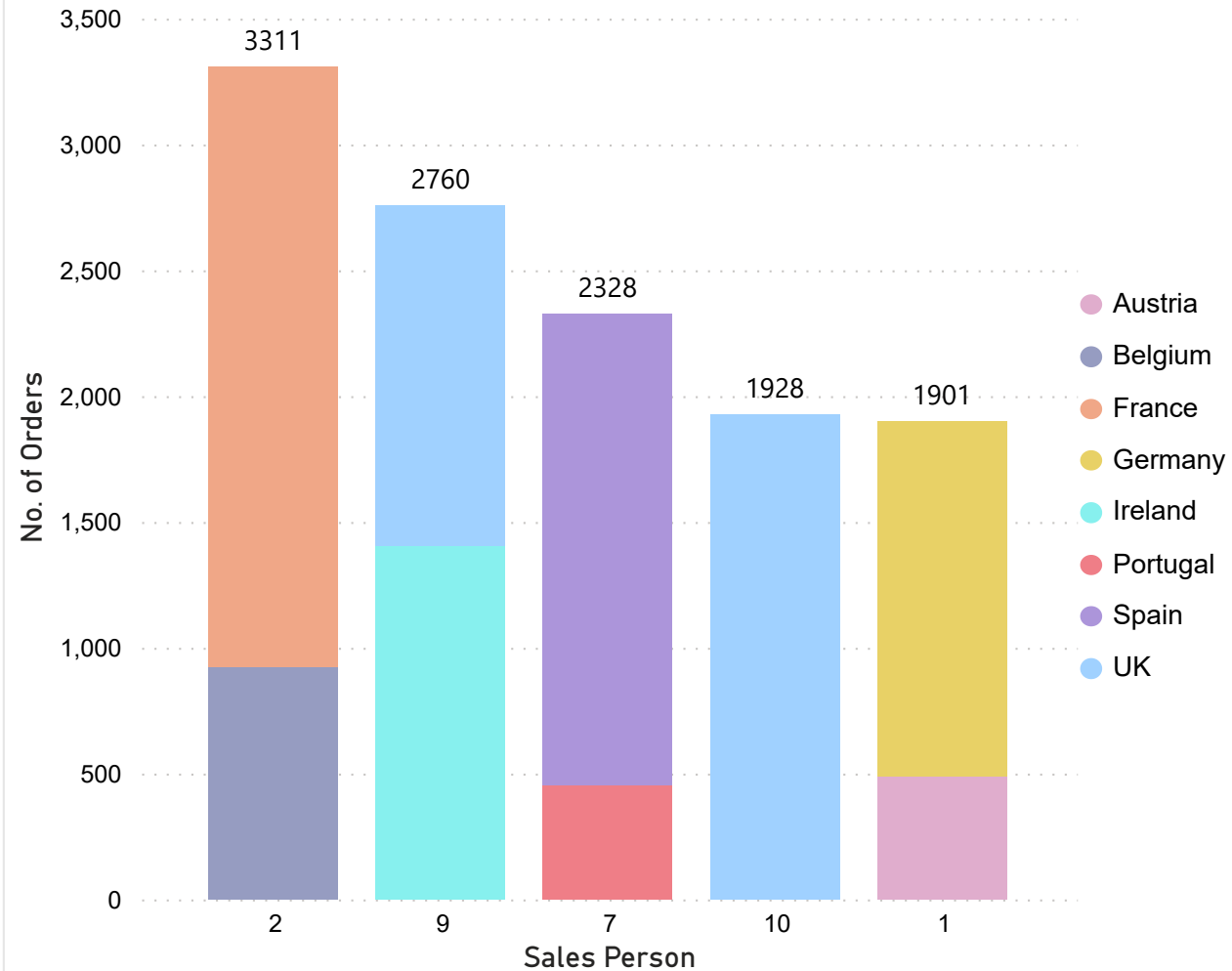
Product Category-Wise Gross Profit of Top 5 Nations



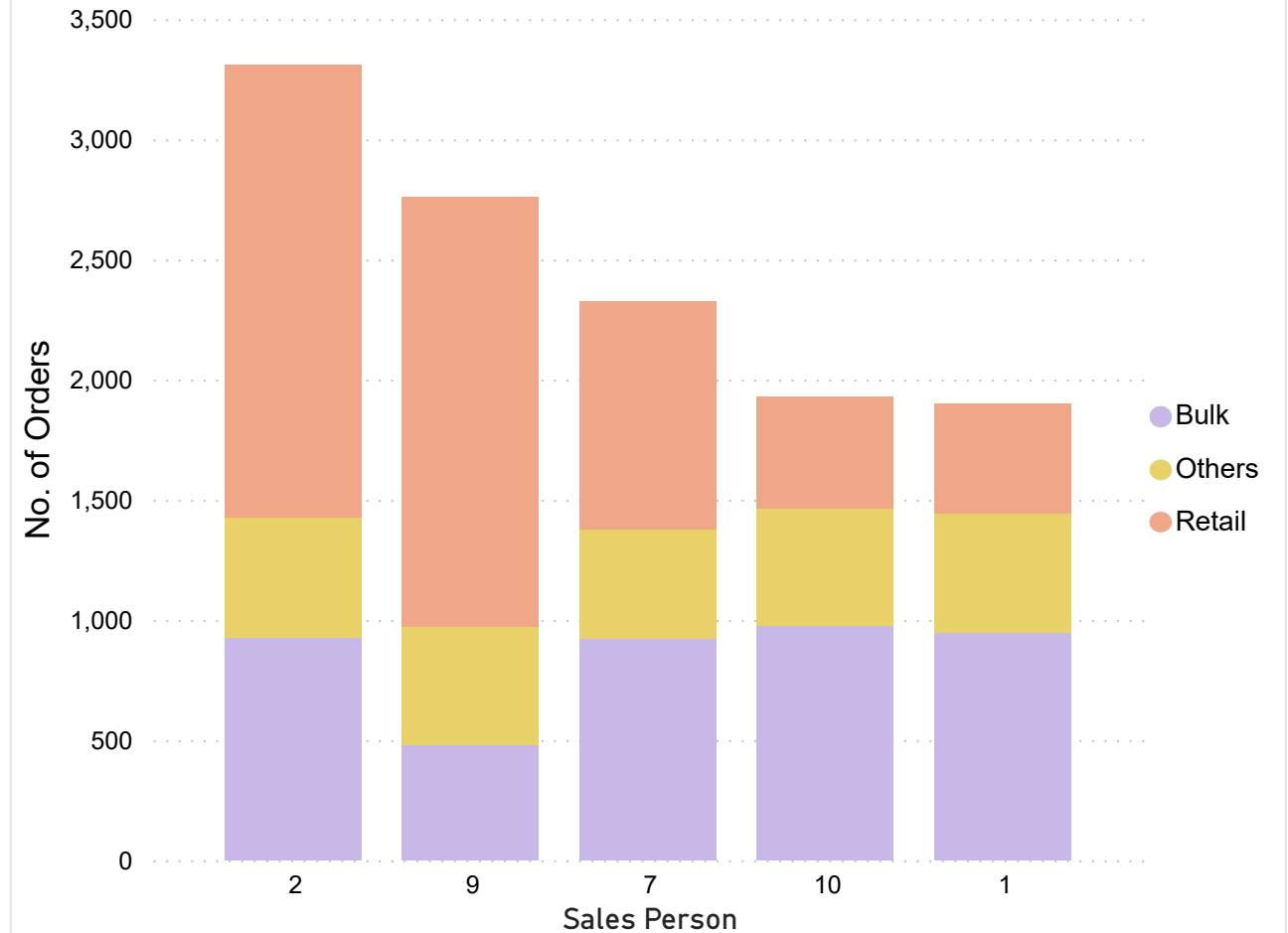
Average Number of Orders Per Salesperson

1474

Location-Wise Number of Orders of Top 5 Salesperson



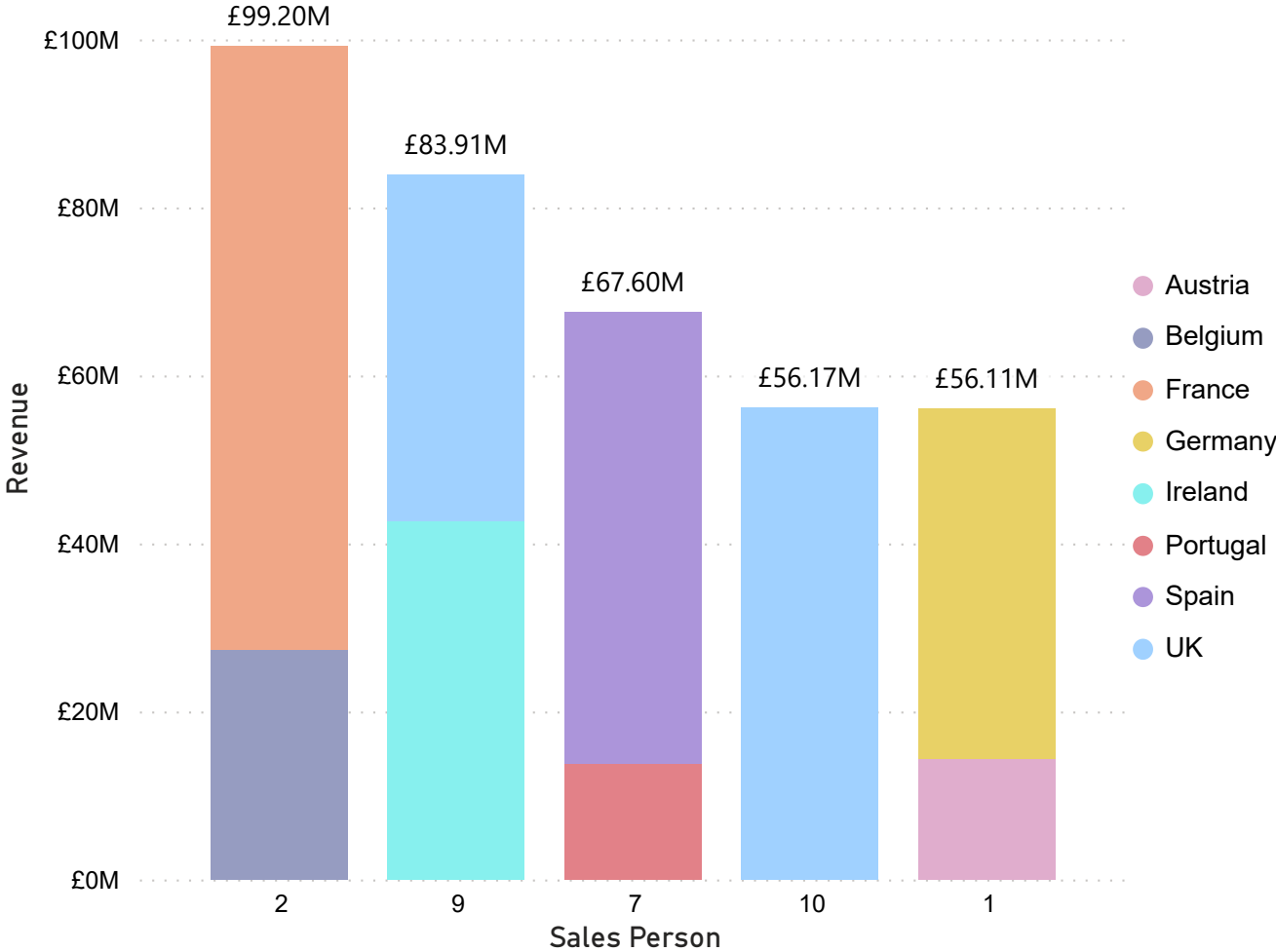
Customer Category-Wise Number of Orders of Top 5 Salesperson



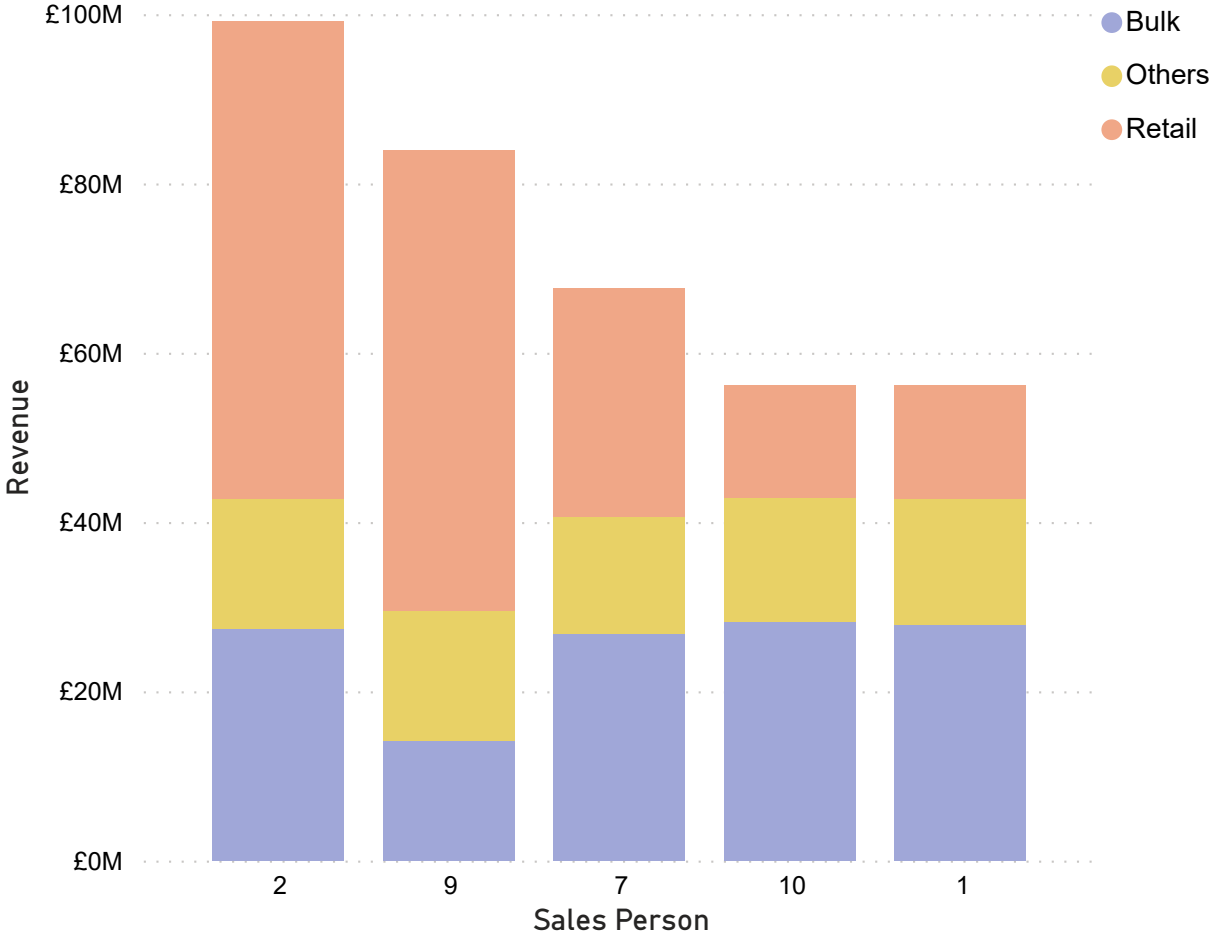
Average Revenue Per Salesperson

44M

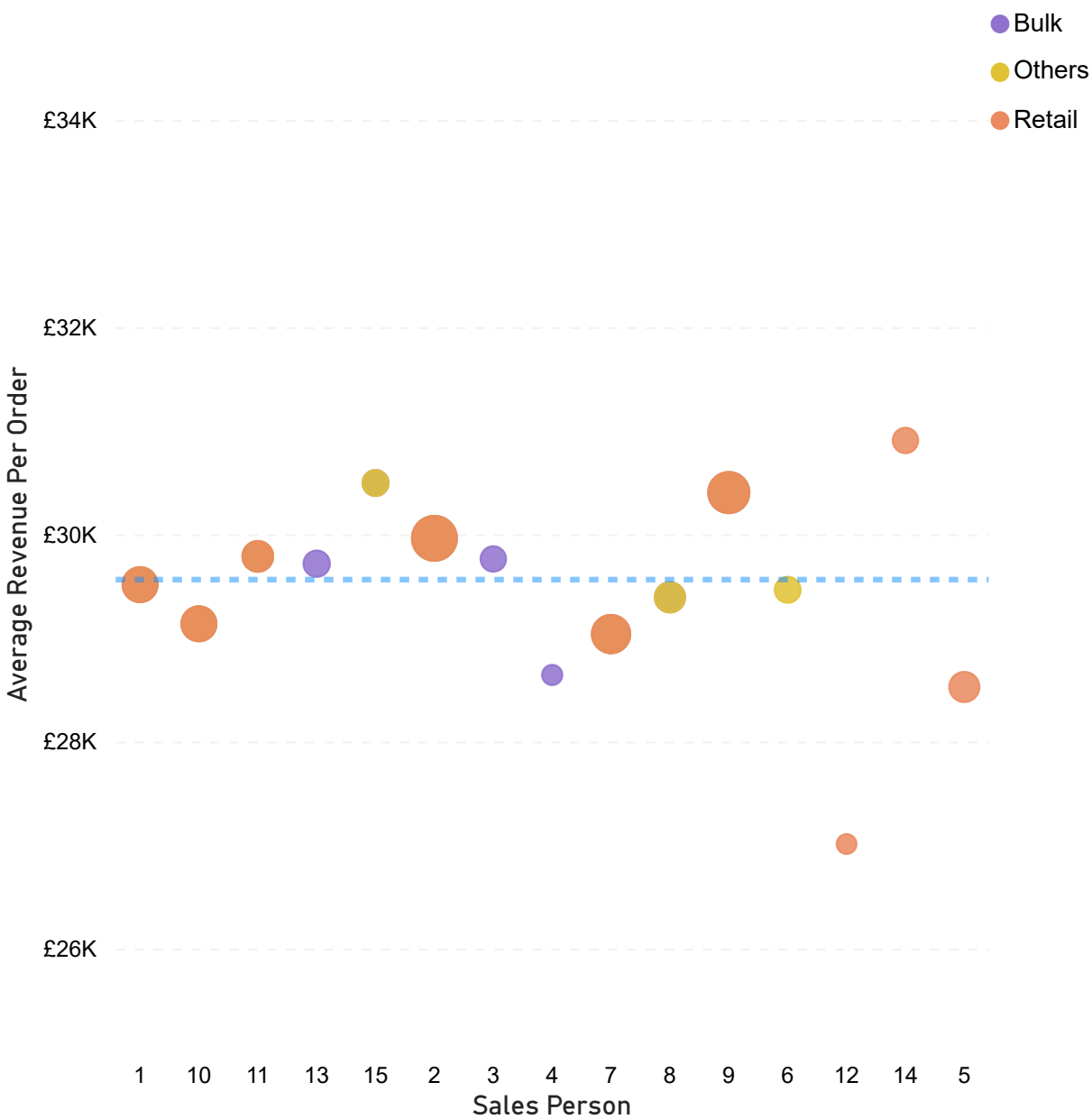
Location-Wise Revenue of Top 5 Salesperson



Customer Category-Wise Revenue of Top 5 Salesperson



Distribution of Average Revenue Per Order and Total No of Orders Per Salesperson by Customer Category



Distribution of Average Revenue Per Order and Total No of Orders Per Salesperson by Shipment Country

