



South Curl Curl SLSC- Café RFP Questions & Responses as of 19 March 2024

The South Curl Curl SLSC Café RFP has received a range of questions from interested parties. As per our RFP, to ensure we remain transparent and fair we are publishing both the questions and our responses.

Question: Can the successful tenderer put in Air Conditioning? The Club would not be opposed to this. The successful tenderer would need to cover any cost for any required permits or council requirements and the cost of installation and maintenance.

Question: How much electricity is currently be used and what is the power capacity for the site? We do not know the exact electrical capacity however the current Cafe operator has per quarter with an estimated cost of \$2000/mo.

Question: Does the cafe have to provide Coffee to the Active On Duty Patrol Surf Lifesavers? Although this had been done in the past, there is no obligation to provide a free coffee to on duty patrol surf lifesavers.

Question: Are the Awnings included and who is responsible for them? The club installed the awnings and the successful tenderer would be responsible for maintaining and replacing them if/when needed.

Question: What size/capacity is the current grease trap? The grease trap has a capacity of 1000litres and costs the current operator \$250/quarter for maintenance.

Question: Can we offer deals or specials for SCC Club Members? The club is fine with this, however we cannot provide our members details for any marketing purposes.

Previous Questions Posted on 11 March

Question: Is this a continuation of the current lease or a new lease? This will be a new lease, there is equipment currently in the cafe that is owned by SCC Club that we would prefer to sell to the successful tenderer that can be shown during a site visit (refrigerators, freezer, dishwasher, some tables/chairs, etc)

Question: What amount of Rent are you Charging? The revenue that SCC SLS Club receives from the cafe lease provides valuable income for our operations. While we have a minimum amount we would like to receive per year, we have not set a specific weekly rental amount for this tender. We are leaving this up to the parties tendering to submit their quote based on fair market rental (and whether the submit as a weekly lease amount or a weekly lease amount and percentage of turnover and is up to the tenderer). We anticipate further discussion with the interested parties during our final negotiation process.



Question: Can the Café be Renovated? The club would not be opposed to this. This would be subject to council approval (who we lease the club from) and any costs for any DA, renovation or works would be the responsibility of the successful tenderer. A make good option at the end of the sublease timeframe would also be integrated.

Question: Can Deep Frying Facilities be Installed? The club is not opposed to this. The Successful Tenderer would need to apply for Council approval (DA) and be responsible for covering cost of submission, installation of equipment, fire safety requirements and any other costs involved.

Question: Can Liquor be Served? The Club would not be opposed to this, on suitable proposals, however, there is no current liquor licence for the cafe. The successful tenderer would need to prepare documentation and submit to Council and government authorities for approval. If the successful tenderer is interested, they would be responsible for any costs involved, such as Council DA submission, liquor licences, etc.

Question: Does the Café have capacity to be Open at Night? The Club is not opposed to this. As it is on crown land that is under Northern Beaches Council governance, the current permission provided is to be open no later than 9pm.

Question: Will the current name of the Café be used or can it be Rebranded? The Club is open to the successful tenderer rebranding how they see fit (we would hope the successful tenderer would involve us in these discussions).

Question: If I do not currently have a café, however have a lot of Café management experience will my proposal be considered? Yes, we will consider all proposals that are submitted. As per the RFP, the response required should provide specific responses to the details listed in the table provided. This includes: Organisational Overview, Proposal, Experience & References, Insurances, Pricing Schedule, and any additional items around Compliance, Non-Compliance & Qualifications.

Question: Can you provide a copy of the lease agreement? The sublease agreement is currently being drawn up by our lawyer and we will be providing this as soon as it is finished (the specific terms will be subject to the specific items to be negotiated with the successful tenderer)

Question: Can we arrange a Café Site Tour? Yes we can provide an out of hours site tour (to not interfere with the current café operator) and answer further questions to assist you in your RFP submission.