



2017

The background of the cover is a photograph of a busy port terminal. In the foreground, there are many colorful shipping containers stacked in rows. Above them, a complex network of blue and purple cables hangs from overhead. In the background, several large black port cranes stand tall against a clear sky. The overall scene conveys a sense of industrial activity and global trade.

ANNUAL
REPORT



MARSA MAROC AT A GLANCE

- ▶ Corporate name : Société d'Exploitation des Ports – Marsa Maroc
- ▶ Date of creation : December 1st, 2006
- ▶ Legal status : Public Limited Company with an Executive Board and a Supervisory Board
- ▶ Share capital : 733,956,000 MAD
- ▶ Head office : 175, Boulevard Zerkouni – 20100 Casablanca - Morocco
- ▶ President of the Executive Board : Mohammed ABDELJALIL
- ▶ Sector of activity : Operating port terminals and quays under concessionary agreements
- ▶ Turnover : 2 554 million MAD
- ▶ Staff : 2 060 employees
- ▶ Global traffic : 36.1 million tons
- ▶ Operated ports : Nador, Al Hoceima, Tangier, Mohammedia, Casablanca, Jorf Lasfar, Safi, Agadir, Laayoune, Dakhla
- ▶ Provided services :
 - Goods related services (on-board and dockside handling, warehousing, checking, weighing, containers' staffing and unstaffing etc);
 - Ships related services (steering, towing, mooring, victualling etc);
 - Related services (handling, goods stacking, loading and unloading of trucks, etc);
 - Real-time information (Marsa container e-service).

Marsa Maroc is a multi-disciplinary port operator and the national leader in port operations, with a significant presence in all Morocco's commercial ports.

Driven by the ongoing concern about the quality of service and thanks to its qualified human resources and outstanding fleet of equipment, Marsa Maroc commits itself to providing services that meet the best international standards in all national ports where it operates.

The company, which has been listed on the Casablanca Stock Exchange since July 2016, has involved new shareholders in its governance and aims to support its development policy through access to new financing .



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PRESIDENT'S WORD



Dear Shareholders,

During 2017, we defined our new corporate strategy called «AFAQ 2025» and finalized the internal communication related to it. This new plan is structured around 12 strategic files whose deployment will start from 2018.

Through AFAQ 2025, Marsa Maroc has the ambition to maintain its leading position in Morocco, while also working to seize new port investment opportunities on the African continent, outside our borders. At the same time, the company will focus on transversal projects to improve its operational performance and to create the conditions for successful change.

In terms of achievements, we remain the leader in national import-export traffic with an overall market share of 37% of the handled tonnage. We managed to maintain the same level of turnover as the previous year, thereby consolidating the 18% increase achieved in 2016.

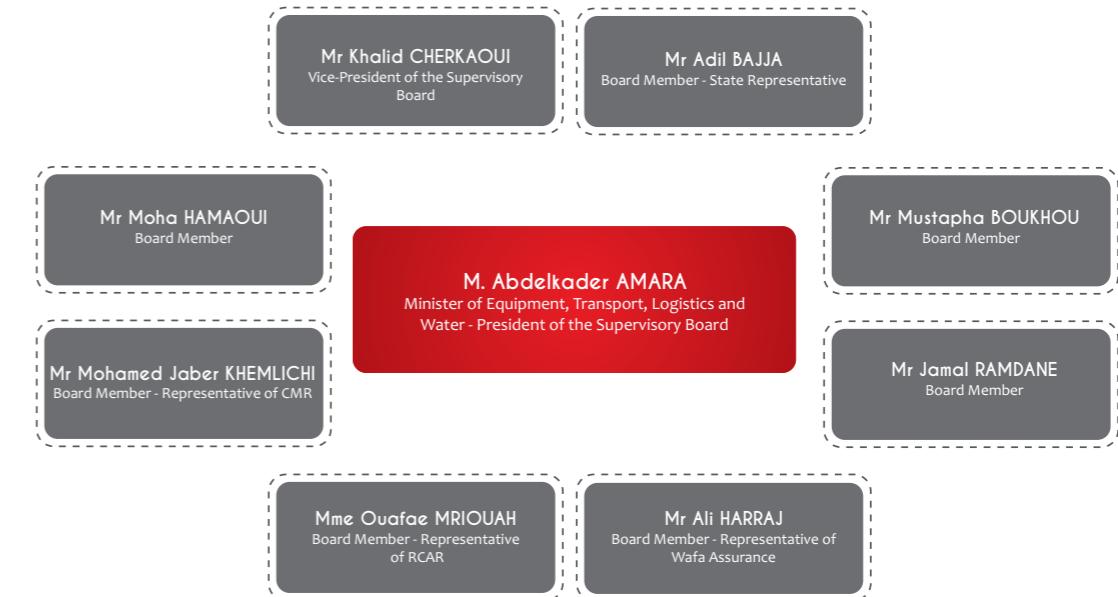
During the past year, the new subsidiaries of the container terminal 3 at the port of Casablanca and the new multipurpose terminal at the port of Agadir have successfully completed their first full year of operation. New equipment has also come to strengthen our fleet. These investments confirm our will to better meet the requirements of our customers and offer them services of the highest quality standards.

Good reading

Mohammed ABDELJALIL
President of the Executive Board

■ Supervisory Board :

► Composition of the Supervisory Board



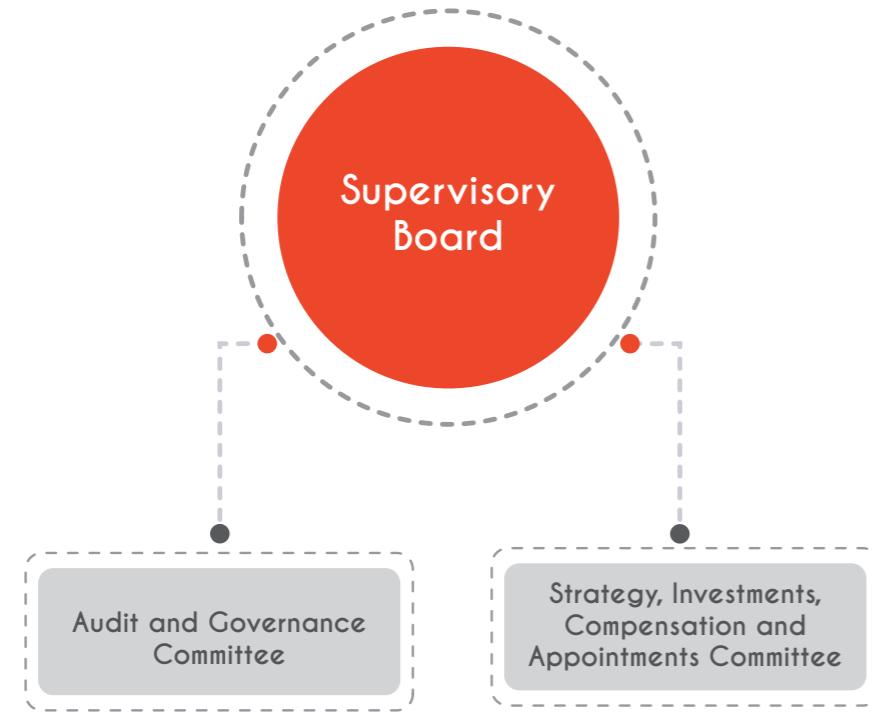
PRESENTATION OF MARSA MAROC



► Presentation of the members of the Supervisory Board

Full name	Function held within the Supervisory Board	Other functions and mandates
Abdelkader AMARA	President of Marsa Maroc's Supervisory Board	Minister of Equipment, Transport, Logistics and Water
Khalid CHERKAOUI	Vice-President of the Supervisory Board	General Secretary of the Ministry of Equipment, Transport, Logistics and Water
Moha HAMAOUI	Supervisory Board Member	President of the General Council for Equipment, Transport, Logistics and Water
Jamal RAMDANE	Supervisory Board Member	Director of Strategy, Programs and Transport Coordination - Ministry of Equipment, Transport, Logistics and Water
Adil BAJJA	Supervisory Board Member - State Representative	Head of Division of Infrastructure - Ministry of Economy and Finance
Mustapha BOUKHOU	Supervisory Board Member	Head of Division of Active Management Public Portfolio - Ministry of Economy and Finance
Mohammed JABER KHEMLICHI	Representative of CMR - Supervisory Board Member	Head of Department of Portfolio Management - CMR
Ouafae MRIOUEH	Representative of RCAR - Supervisory Board Member	General Manager of CDG Capital Gestion
Ali HARRAJ	Representative of Wafa Assurance - Supervisory Board Member	CEO of Wafa Assurance

► Committees attached to the Supervisory Board



The Audit and Governance Committee is responsible for overseeing the financial reporting compliance rules, the compliance with legal and regulatory requirements as well as the qualification, independence and action of external auditors.

To this end, it advises the Supervisory Board on the internal control device, the quality of the accounts, the performance and on any matter relating to the system of information and management of the company. It also decides on the appointment of the statutory auditors and any other external auditors. The Audit and Governance Committee decides as well on the work program of external and internal auditors, the accounting principles and methods and on the annual accounts and activity reports before being reviewed by the Supervisory Board.

The Audit and Governance Committee also oversees the development and monitoring of the governance rules, the functioning of the Board and its committees, the policy and communication procedures as well as the dissemination of the information relating to the code of ethics and deontology of Board's members.

The Strategy, Investments, Compensation and Appointments Committee is in charge of assisting the Supervisory Board in evaluating the strategy of Marsa Maroc. It is also in charge of examining, at the request of the Supervisory Board, the strategic investment projects and any acquisition or sale transaction likely to have a significant impact on the revenues, structure and balance sheet of Marsa Maroc.

The role of SICA Committee is to review Marsa Maroc multiannual plan and to prepare the deliberations of the Supervisory Board relating to Marsa Maroc's strategy.

The Committee also gives an opinion and makes recommendations on the compensation and recruitment policy implemented by Marsa Maroc and on any proposed change project of this policy, as well as it gives an opinion on the projects of a significant reorganization of the organization chart and structures of Marsa Maroc;

The SICA Committee is in charge of preparing recommendations for the succession to the position of members of the Committees as they approach the expiry of their mandates.

■ EXECUTIVE BOARD :

Mohammed ABDELJALIL
President of the Executive Board
El Mostafa SAHABI
Financial Director
Youssef BENNANI
Human Resources Director
Rachid HADI
Operations Manager at the Port of Casablanca
Said ASBAI
Tanger Med II Project Director
Abdelhak BEN DAHMANE
Legal Affairs Director

■ ORGANIZATIONAL CHART

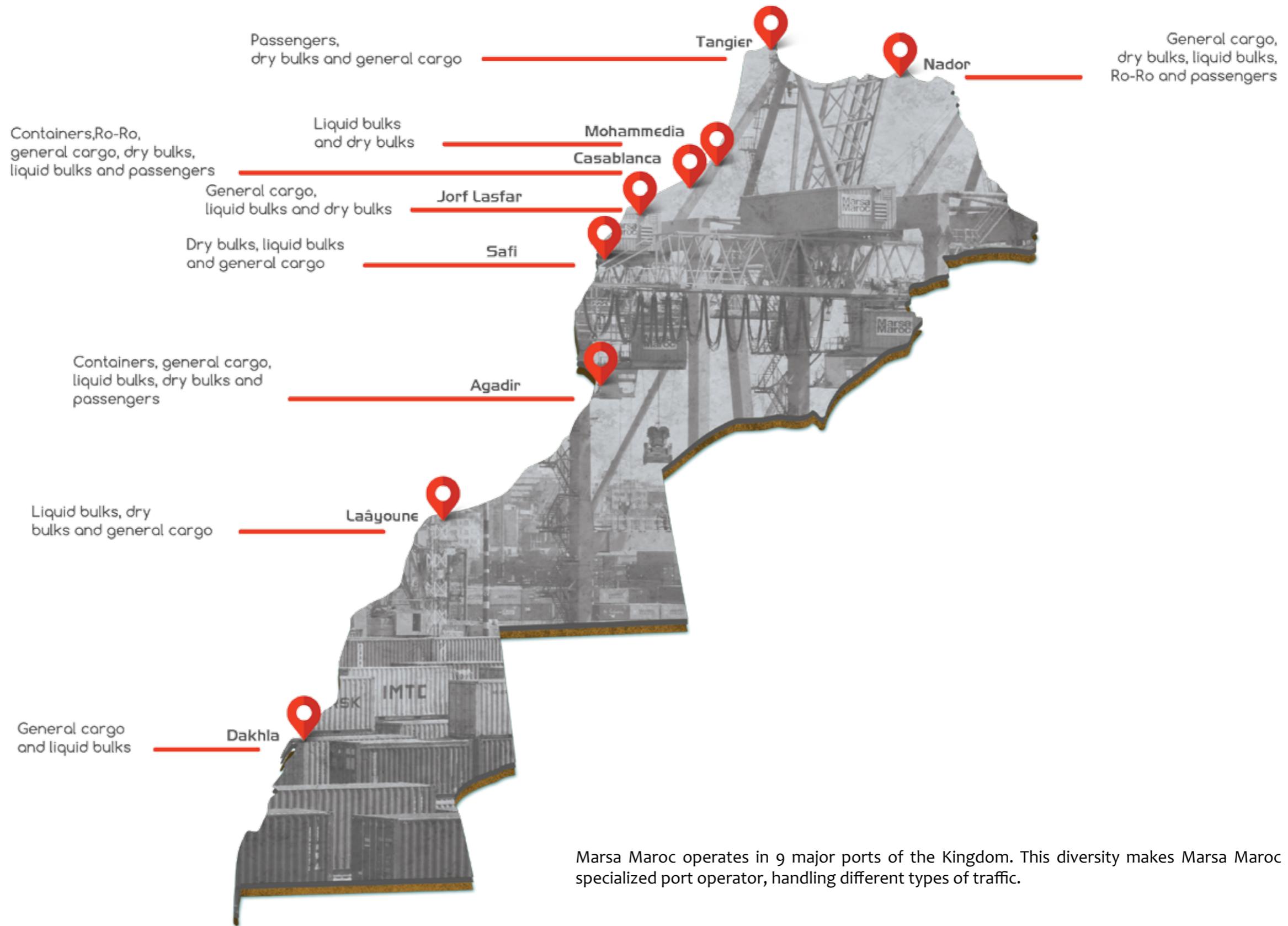


(*) Numbering 9 : Nador, Tangier, Mohammedia, Casablanca, Jorf Lasfar, Safi, Agadir, Laâyoune and Dakhla.





MULTI-SITE ESTABLISHMENT



■ STRATEGY

The strategic plan «Cap 15», implemented by Marsa Maroc in 2008 following the port reform, aimed to meet the development goals that the company had set and to confirm its position as an important actor in the improvement of Morocco's logistics performance.

In 2017, Marsa Maroc drew up a new strategic plan called «Afak 2025» which marks its entry into a new growth cycle echoing the significant advances made during the last decade.

The company aims by 2025, to become a recognized and efficient international port operator, proactively participating in the logistics improvement of Morocco and Africa. In the wake of this new plan, Marsa Maroc will continue to maintain its position as the national leader in port handling and logistics.

The new plan «Afak 2025» is supported by 3 major strategic trends:

STRENGTHENING THE POSITION OF THE LEADER PORT OPERATOR IN MOROCCO

This new plan seeks initially that Marsa Maroc be involved in the changes that will take place in the national port sector arising in particular from the planned commissioning of several new generation port infrastructures in the next decade as Safi Grand Vrac, Nador West Med, Kenitra Atlantique and Dakhla Atlantique. And to do so, Marsa Maroc has to obtain new concessions to maintain and strengthen its position as a national leader.



PARTICIPATION IN THE IMPROVEMENT OF LOGISTICS

Finally, thanks to the strategic presence of Marsa Maroc in the main ports of Morocco, this new plan tries to establish its role by developing and diversifying its activities through its participation in the improvement of logistics. The company plans thus to propose, in the near future, to the major industrial companies, a global offer which involves taking entirely in charge of their logistics. Encouraging prospects which are notable signs of Marsa Maroc's engagement in a development process in line with the dynamics of the logistics sector in Morocco.



■ THE CSR : AT THE CORE OF OUR STRATEGY AND ACTIVITIES



A COMMITTED EMPLOYER

More than 2 000 women and men bound by the common values of commitment, performance, responsibility and transparency, constitute the human capital of Marsa Maroc.

Being aware of the important role of its human resources as a lever for competitiveness and performance, Marsa Maroc adopts a modern and innovative HR policy, based on a thorough knowledge of the skills and expectations of the employees and centered on the development of talents, promotion of health and safety at work as well as ensuring constructive social dialogue.



■ Human profile

As a port operator, Marsa Maroc has to develop a wide range of specific and specialized functions and professions. The richness and diversity of the profiles of its employees are a real asset for Marsa Maroc.

Below is an overview of the human capital of Marsa Maroc :

Category	2017 staff	2016 staff	2015 staff
Senior executives	313	307	300
Executives	335	331	322
Supervisors	669	657	641
Qualified workers	743	799	862
Total	2 060	2 094	2 125



■ HR policy in line with the company's strategy

Marsa Maroc conducts a human resources management policy that is capable to :

- ▶ ensure results-centered HR management aligned with the company strategy;
- ▶ attract, recruit and retain qualified and motivated staff;
- ▶ maintain a high level of performance and strive for excellence;
- ▶ guarantee a remuneration and compensation that creates a sense of fairness and recognition;
- ▶ provide a serene social climate that fosters development and innovation.

■ Recruitment and integration

Marsa Maroc's recruitment policy is based on a sustained presence in the various «employment» fairs and forums both in Morocco and abroad. It also relies on a close relationship with the Moroccan higher education establishments. To this end, Marsa Maroc annually awards prizes to deserving students of several Moroccan higher education establishments .

Given the complexity and singularity of Marsa Maroc's business, as well as the multi-disciplinary nature of the projects within it, a structured process of integration is put in place to facilitate the smooth and rapid integration of new recruits

■ Formation

Marsa Maroc has adopted a training policy that meets the demands of quality and innovation imposed by its environment. The staff benefits from business training in partnership with foreign ports and organizations as well as cross- disciplinary training provided by prestigious national and international partners.

In addition and in order to support the career development of its employees, Marsa Maroc partially or entirely finances degree-granting training (MBA, Masters, etc.).

■ Health and safety at work

Due to the nature of its business which presents a high level of professional risk, and being concerned about the well-being of its employees, Marsa Maroc makes health and safety at work a priority. It is then committed on a proactive and agile approach fostering :

- ▶ The prevention of accidents at work through the implementation of systems of measuring, monitoring and controlling of professional risks;
- ▶ The awareness of employees on the various aspects of safety at their workplace;
- ▶ Medical prevention (screening actions, vaccination against influenza, etc.).

In this regard, all Marsa Maroc's operational sites have been certified OHSAS 18001



M AN ACTOR COMMITTED TO THE ENVIRONMENT

■ ISO 14001 certified terminals for sustainable performance

Since May 2015, all the quays and terminals operated by Marsa Maroc are ISO 14001 certified. This year, the Port of Mohammedia and the general cargo terminal at Tanger Med Port successfully made their transition to the new 2015 version of the ISO 14001.

In addition to being an international recognition of the efforts made by Marsa Maroc for setting up an environmental management system, this new certification ISO 14001:2015 reflects Marsa Maroc's commitment to integrate the environmental dimension into its corporate strategy.

As part of its CSR challenges and to better control its environmental impacts, Marsa Maroc is committed in all of its operational sites to:

- ▶ Complying with current and future regulatory environmental requirements ;
- ▶ Continuously improving its environmental performance ;
- ▶ Integrating the environmental aspect into the study of new projects ;
- ▶ Controlling the pollution risks inherent in its activities ;
- ▶ Having means and methods for the rapid and effective control of environmental pollution ;
- ▶ Ensuring the rational and responsible use of natural resources ;
- ▶ Promoting the awareness and involvement of its employees in the protection of the environment.



■ Joining « Moroccan Green Logistics » charter

In the wake of its environment commitment, Marsa Maroc was among the initial members of the "Moroccan Green Logistics" initiative launched on the sidelines of COP22, by the Moroccan Agency for the Development of Logistics on November 11th, 2016, in Marrakech.

This charter aims to enhance the contribution of the national logistics sector to Morocco's sustainable development objectives and to sustainably mobilize the different actors around new collaborative actions.



■ Partner of « Clean beaches » operation

Partner of the «Clean Beaches» operation for a decade, Marsa Maroc sponsors the Ain Diab Extension beach. Each year, an action plan covering several aspects is developed by the company to enhance this beach. It relates to:

- ▶ Upgrading infrastructure: beach access, sanitary blocks, etc;
- ▶ Equipping the beach with rescue and safety equipment;
- ▶ Raising awareness of the environment and implementing an animation program for children.

The commitment of Marsa Maroc was rewarded by obtaining, for several years, the blue flag at Ain Diab Extension beach.

M AN ACTOR IN THE ECONOMIC AND SOCIAL DEVELOPMENT OF THE CITIES WHERE IT OPERATES**■An offer at the service of the economy of the regions where it operates**

Wherever it operates, Marsa Maroc offers to economic operators, logistics services and facilities adapted to the needs of the local economy. From ores to agricultural products, to pelagic products, Marsa Maroc puts its expertise at the service of the enhancement of the natural resources of the different regions of the Kingdom, thus contributing to improving their attractiveness and economic competitiveness.

**■Actor in the social development of the regions where it operates**

Marsa Maroc is committed to actively contributing to the social development of the regions where it operates and is thus carrying out several actions and activities in partnership with national associations.

The years 2016 and 2017 were marked by a partnership between Marsa Maroc and the Zakoura Education Foundation for the establishment of a pre-primary school in a rural area of Grand Casablanca, this as part of the ANEER initiative (National Action for Early Childhood Education in Rural Areas) launched in partnership with UNICEF and the Ministry of National Education and Professional Training.

This partnership of Marsa Maroc with the Zakoura Education Foundation has thus allowed pre-schooling over the last two years, of 75 children between 4 and 6 years old.

**HIGHLIGHTS**

SMA contracts with the Banque Centrale Populaire a private debt Project Finance-type

On March 23rd, 2017, the Agadir Handling Company (SMA), a subsidiary of Marsa Maroc in charge of the development, equipment, financing, operation, maintenance and upkeep of the North Terminal at the Port of Agadir, signed with Banque Centrale Populaire a long-term credit agreement of an amount of 235 million MAD.

This credit, with a 17 years maturity, including 3 years grace, is dedicated to finance part of the costs of the achievement of the project, which overall cost amounts 290 million MAD.

The signing of this contract is part of the execution of the financing plan of the project, whose commercial commissioning began on September 1st, 2016.

Through this important financing, the Banque Centrale Populaire marks its commitment to support Marsa Maroc Group in its development projects.

Increase of SMA's capital

In addition to contracting the debt for financing the investments according to the terms of the Agadir's Quai North concession agreement, an increase of SMA's capital by an amount of 12.7 million MAD was carried out. This capital increase, which rose from 21.3 million MAD to 34 million MAD, is likely to strengthen the financial capacity of Marsa Maroc Group's subsidiary.

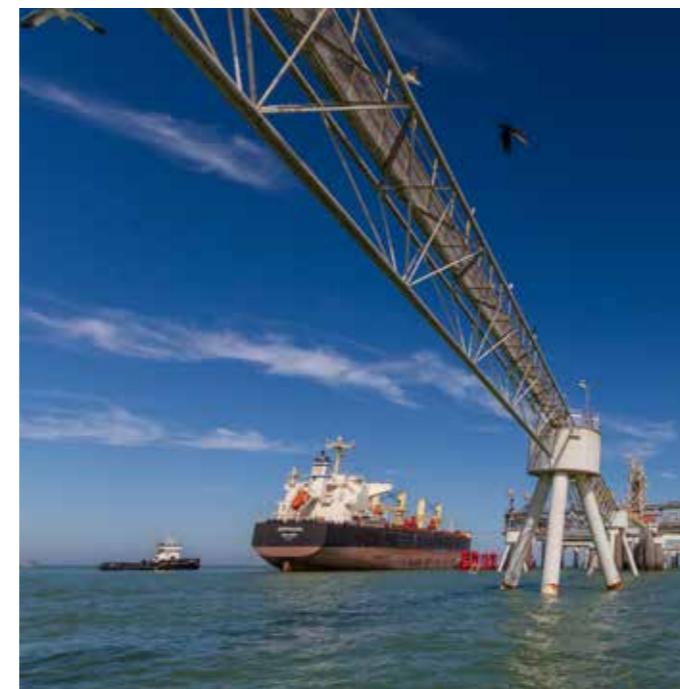
This increase, without affecting the composition of the share capital, kept the share of Marsa Maroc at 51%.

Signing of an agreement protocol with the General Taxes Direction

During the year 2017, Marsa Maroc was subjected to a tax control concerning corporate tax, income tax and value-added tax for the fiscal years of 2013, 2014 and 2015.

At the end of the mission of the tax administration auditors, a protocol of agreement was signed with the General Taxes Direction for the final and irrevocable settlement of an amount of 88.7 million MAD.

In addition, the agreement also covered the restitution to Marsa Maroc by the General Taxes Direction, of an amount of 18 million MAD relating to an old debt for the corporate tax credit of the ex ODEP.



Strengthening the floating fleet at the ports of Nador and Agadir

The ports of Nador and Agadir renewed, during the year 2017, their fleet of vessels by the reception and the commissioning of two tugboats called respectively «Oriental» and «Tilila».

The latter, with a total cost of 4 million Euros, is powered by two engines of 2465 kw total power, that is 3400 hp, for a maximum speed of 13 knots. Tilila which is 24.5 meters long, and 8 meters wide and have a maximum draft of 3.8 meters, offers 52 tons capacity of traction at the towing hook.

The tugboat is intended to ensure the maneuvering of docking, pulling and pushing of the various vessels arriving to the port of Agadir. In addition, Tilila has means of assistance on high seas for ships in distress and for fighting fire and pollution inside and outside the port.

Enhancement of the equipment fleet at the port of Jorf Lasfar

On November 20th, 2017, Marsa Maroc commissioned at the port of Jorf Lasfar, two rail-mounted cranes with a capacity of 40 tons each, intended to equip the increasingly solicited multipurpose terminal. With the acquisition and commissioning of these cranes, the Jorf Lasfar port terminals will increase their capacities, thereby reducing vessels waiting time and meeting the growing demand of the traffic.

This investment shows one again the company's will to offer its customers in the port of Jorf Lasfar, quality services and aims to strengthen its leadership in the national port market.



Executives Convention

Marsa Maroc held in Marrakech from October 1st to October 3rd, 2017, a convention bringing together all of its executives under the theme «Let's develop an agile culture».

This 2017 convention of executives was one of the steps of the internal communication plan inherent in the «Afak 2025». This communication plan, which has been developed in several phases throughout 2017, aims to share this new strategic vision with employees and to make them all adhere to the new strategic orientations.

Rich in workshops and fun activities, this 2017 edition was a real moment of sharing and reflection.

M QUALITY, SAFETY AND ENVIRONMENT CERTIFICATIONS

■ Certification of the QSE management system of the Port of Mohammedia and the general cargo terminal at the Port of Tangier according to the new version 2015

The year 2017 was characterized by the continuation of the dynamic of QSE certification of Marsa Maroc's operational sites, according to the latest version 2015 regarding Quality and Environment standards.

Started last year, this dynamic reflects the company's desire to pursue the process of continuous improvement and shows its commitment to provide its customers with services that meet the latest international standards. Based on three imperatives that are the protection of the environment, health and safety of employees, this QSE approach adopted by Marsa Maroc aims to establish a comprehensive risk management policy with the main objectives, to continuously improve customers' satisfaction and to maintain its competitiveness.

Thus, the Port of Mohammedia and the general cargo terminal at the Port of Tanger Med were awarded the triple QSE certification according to the new 2015 version for ISO 9001 and ISO 14001 and OSHAS 18001 - 2007 version.



M COMMUNICATION

■ Participation in exhibitions and meetings

During the year 2017, Marsa Maroc participated in many trade shows and regional meetings that brought together professionals and experts working in the fields of ports, transport and logistics. These events were an opportunity for the company to assert its image as a leader in the national port sector and its ambition to become in the future, a reference port operator at the regional level.

Among the big events in which Marsa Maroc participated, we can mention the following:

- **The 5th edition of the International Exhibition of Building Trade and Public Works (BTP Expo)** which was held from November 27th to 30th, 2017 on the theme: «the National Building and Public Works Company, an African vocation».

This event, where several African delegations representing 15 countries participated, enabled industry professionals to discuss issues related to the activity and promote synergies between the various African actors in the building trade and public works sector.

- **The 5th edition of the African Exhibition of Transport and Economic Infrastructures** held in Abidjan - Côte d'Ivoire from May 23rd to 25th, 2017.

This 5th edition, which hosted some 150 exhibitors from 30 African and European countries, brought together all the actors and professionals of transport, logistics and tourism. Truly an exchange and promotion platform, the participants of this exhibition focused on the conditions of development of transport, logistics and infrastructures in Africa and the means to be implemented to promote a true sub-regional integration of these sectors.

- **The 6th edition of the International Exhibition of Transport and Logistics for the Mediterranean (LOGISMED)** held from May 17th to 19th, 2017. The 2017 edition of the exhibition was on the theme: «Your logistics, leverage of a certain profitability».

This event, which works to promote Morocco as an essential regional logistics platform, is a real showcase of the sector and a hub of exchange between transport and logistics professionals. The participants of the exhibition debated, during this edition, on the impact of efficient logistics on company's profitability.

- **The 4th edition of the Halieutis Exhibition** held in Agadir, from February 15th to 19th, 2017 under the theme: «The fisheries sector: an issue of sustainable development». Several African and European countries participated at the exhibition in which over 300 national and international companies were represented.



Total traffic handled by Marsa Maroc Group at the end of December 2017 reached 36.1 million tonnes, versus 36.3 million tonnes the previous year, i.e. a slight decrease of 0.7%. Compared to forecasts, estimated at 34.8 million tonnes, we can notice an increase of 3.5%.

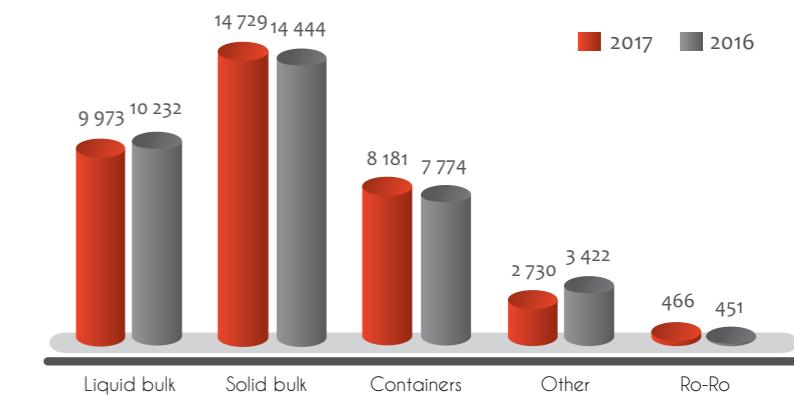
■ Traffic per company (in thousands of tons)

	2017	2016
Marsa Maroc	32 075	35 971
TC3 PC	3 267	145
SMA	736	208
Total of the Group	36 078	36 324



Traffic by strategic business unit
(in thousands of tons)

■ 2017 ■ 2016



■ Evolution of traffic per strategic business unit:

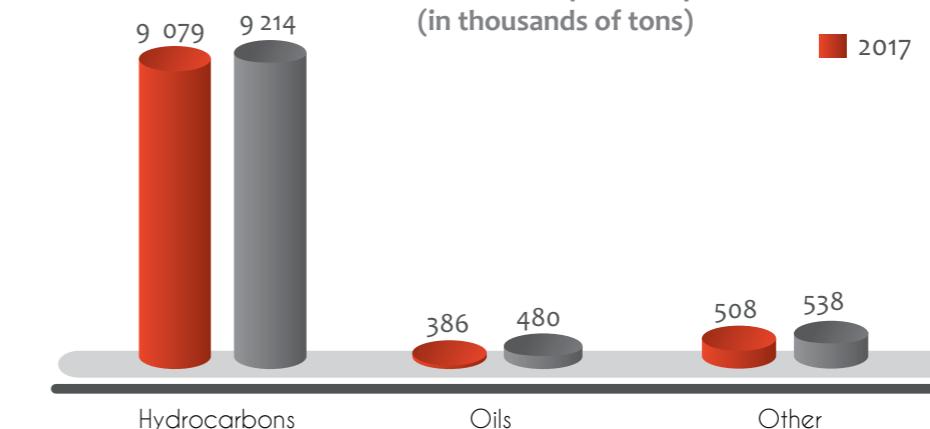
Marsa Maroc's traffic remains dominated by solid bulk, which accounts for 40.8% of total traffic, followed by liquid bulk (27.6%), container traffic (22.7%) and other traffics (7.5%). TIR traffic represents only 1.3% of total traffic.

■ The liquid bulk segment

Liquid bulk traffic reached 9.973 million tons versus 10.232 million tons in 2016, showing thus a decrease of 2.5%. Hydrocarbon traffic, which alone accounts for 91% of liquid bulk traffic, reached a volume of 9.1 million tons, registering a decrease of 1.3%.

Evolution of main liquid bulk products
(in thousands of tons)

■ 2017 ■ 2016

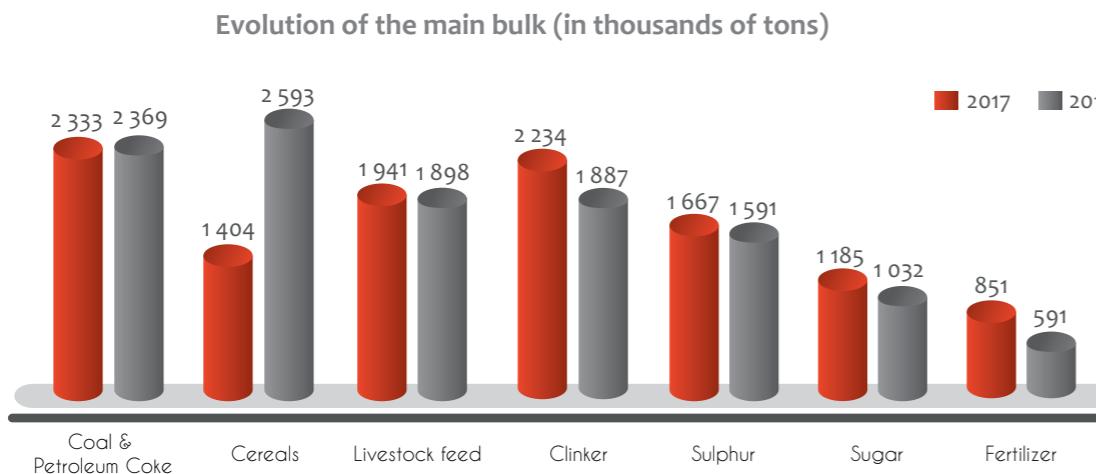


TRAFFIC ACHIEVEMENTS



The solid bulk segment

Solid bulk traffic reached 14.7 million tons, registering an increase of 2% compared to the previous year. This trend is due to the increase in traffics of livestock feed (following a good agricultural season), sugar (driven by domestic demand and the development of COSUMAR's export activity to Africa), sulphur (following the handling of sulphur vessels on behalf of OCP) and clinker (following the development of CIMAR's export business to Africa)



The container traffic segment

Containerized traffic handled by Marsa Maroc Group reached 831 812 TEUs against 819 260 TEUs in 2016, registering thus an increase of 1.5%. A significant increase in container traffic is registered at the port of Agadir, that is, + 5%, following increases in containerized frozen fish and food products.

Evolution of container traffic (in TEU)

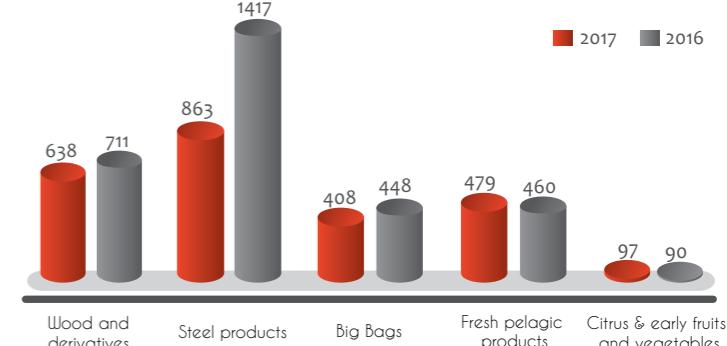
	2017	2016
DEPC	282 307	607 548
TC3	346 404	16 324
Total Port of Casablanca	628 711	623 872
DEPA	199 982	190 227
SMA	2 690	2 233
Total Port of Agadir	202 672	192 460
Port of Dakhla	396	2 917
Port of Nador	33	11
Total Traffic	831 812	819 260

The conventional traffic segment

Conventional traffic handled by Marsa Maroc Group reached a volume of 2.7 million tons, registering a decrease by 20%.

The significant decrease and decline in steel traffic is mainly due to the implementation of anti-dumping measures.

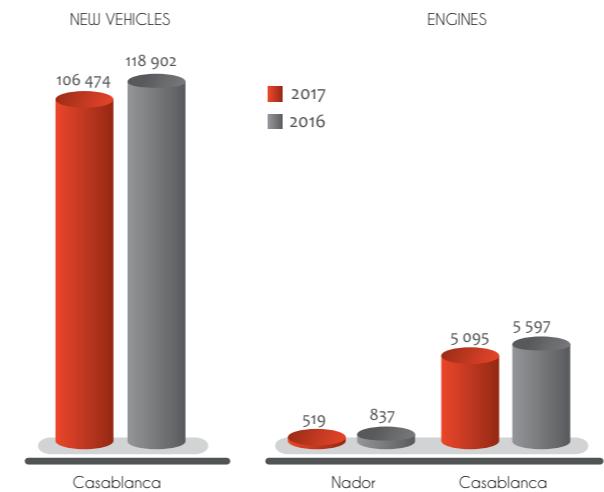
Evolution of main conventional traffics (in thousands of tons)



The new vehicles and engines segment

The new vehicles traffic handled by Marsa Maroc decreased by 10.5% compared to the previous year with a volume of 106 474 units, and this is due to the decline in the export of cars to Egypt.

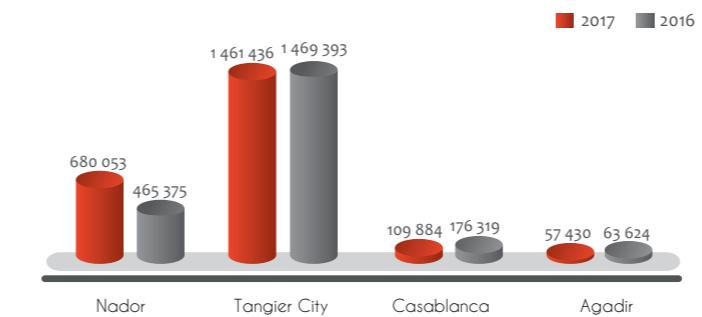
Evolution of new vehicles and engines traffic (per unit)



The passenger traffic segment

Passenger traffic handled by Marsa Maroc totalled 2.3 million passengers, registering an increase of 6%. This growth was driven mainly by the 46% increase in passenger traffic at the port of Nador, following the commissioning of the new shipping company "Balearia" during the 2017 Marhaba campaign.

Evolution of passenger traffic per port



Marsa Maroc Group traffic per port

The traffic achieved by Marsa Maroc Group at the end of December 2017 remains largely dominated by imports, which account for nearly three quarters of the total traffic.

The traffic volumes per port are as follows:

	2017	2016
DEPA	3 707	3 915
SMA	736	208
Total Port of Agadir	4 443	4 123
DEPC	10 264	13 653
TC3 PC	3 267	145
Total Port of Casablanca	13 531	13 798
Port of Dakhla	650	648
Port of Jorf Lasfar	5 191	5 098
Port of Laâyoune	1 117	1 052
Port of Mohammedia	5 890	5 721
Port of Nador	2 445	3 064
Port of Safi	2 502	2 334
Port of Tangier	309	485
Total Traffic	36 078	36 324



■ Scope of consolidation

The consolidation of Marsa Maroc's accounts is made according to the accounting rules and practices applicable in Morocco. The consolidation principles and methods used are consistent with the methodology adopted by the National Accounting Council for the preparation of the consolidated financial statements in its advice # 5.

In accordance with the general consolidation rules, Marsa International Terminal Tangier (MINTT), the Company Container Terminal 3 at the Port of Casablanca (TC3PC) and Agadir Handling Company (SMA) have been consolidated using the full consolidation method.

The evolution of the scope of consolidation of Marsa Maroc Group is as follows:

Subsidiaries	December 2017			December 2016		
	% of interest	% of control	Method	% of interest	% of control	Method
MINTT	100	100	Full	100	100	Full
TC3PC	100	100	Full	100	100	Full
SMA	51	51	Full	51	51	Full

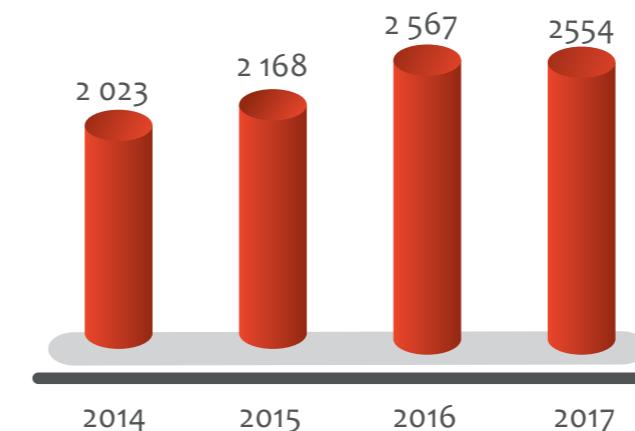


■ Financial achievements of Marsa Maroc Group

■ Turnover evolution

The consolidated turnover achieved by Marsa Maroc Group in 2017 reached 2 554 million MAD against 2 567 million MAD in 2016, registering a slight decrease of 0.5%.

Evolution of turnover 2014-2017 (in million MAD)



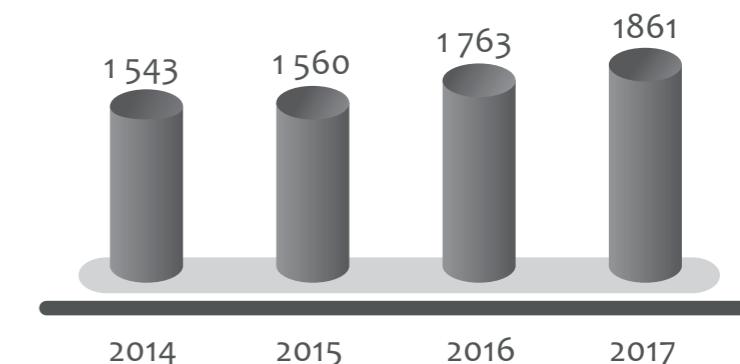
■ Evolution of consolidated operating expenses

Consolidated operating expenses in 2017 amounted to 1 861 million MAD against 1 763 million MAD in 2016, i.e. an increase of 5.5%.

Changes in operating expenses were registered by component as follows: Purchases and external expenses (+ 5%), staff expenses (-5%), operating provisions (+ 28%) as for taxes and duties, they remained at the same level as in 2016.



Evolution of operating expenses 2014-2017 (in million MAD)



■ Evolution of consolidated net income and operating income

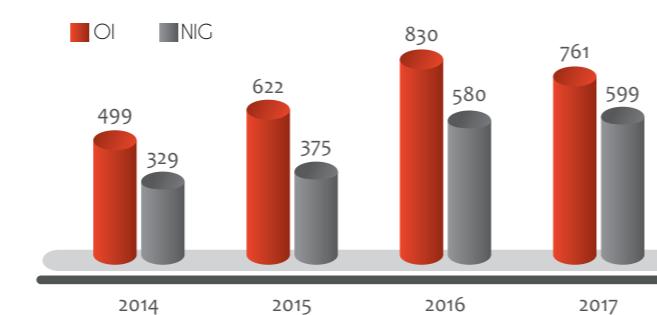
Consolidated operating income (OI) in 2017 reached 761 million MAD versus 830 million MAD in 2016, i.e. a decrease of 8%.

As for the net income Group (NIG) share achieved in 2017, it totalled 599 million MAD against 580 million MAD in 2016, i.e. an increase of 3%.

■ Achievement of the 2017 investment budget

With regard to investment, the commitments of Marsa Maroc Group in 2017 (excluding financial investments) amounted to approximately 545 million MAD, representing a commitment rate at the end of 2017, of 63%. Excluding the three deferred infrastructure projects (doubling of pipes in Mohammedia, relocation of buildings in Jorf Lasfar and quays deepening in Casablanca), the commitment rate would have been 73%.

Evolution of net income and operating income 2014-2017 (in million MAD)



■ Financial achievements of Marsa Maroc PLC

■ Turnover evolution

The turnover achieved by Marsa Maroc PLC in 2017 reached 2 209 million MAD versus 2 565 million MAD in 2016, registering a decrease of 14%.

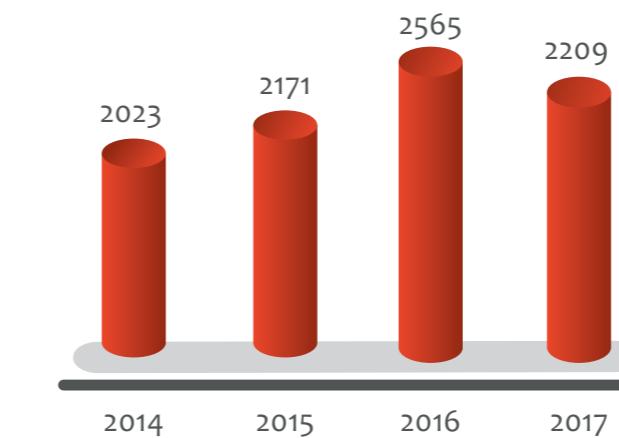
Handling services, which account for nearly 85% of Marsa Maroc's turnover, generated revenues of around 1 882 million MAD, that is, a decrease by 19% compared to 2016. The main services are handling and warehousing (1 561 million MAD) and various services (321 million MAD).

Services provided to ships, which mainly include towing, steering and mooring services, achieved a turnover of 177 million MAD in 2017, decreasing by 3% compared to 2016.

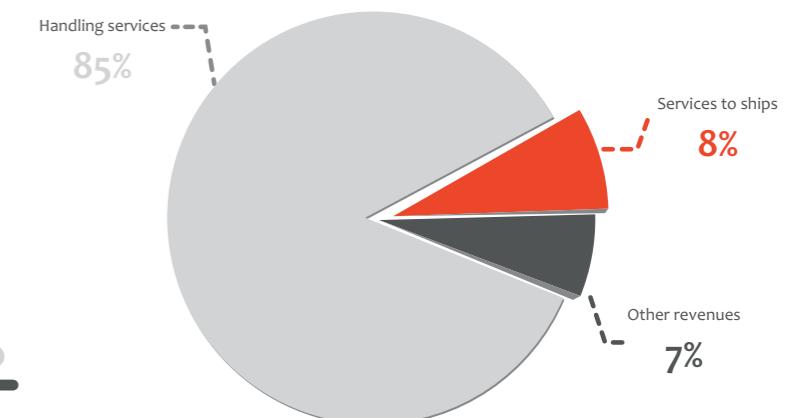
Other operating activities totalled a turnover of 150 million MAD, i.e. an increase of 116% compared to 2016.



Turnover evolution 2014-2017 (in million MAD)

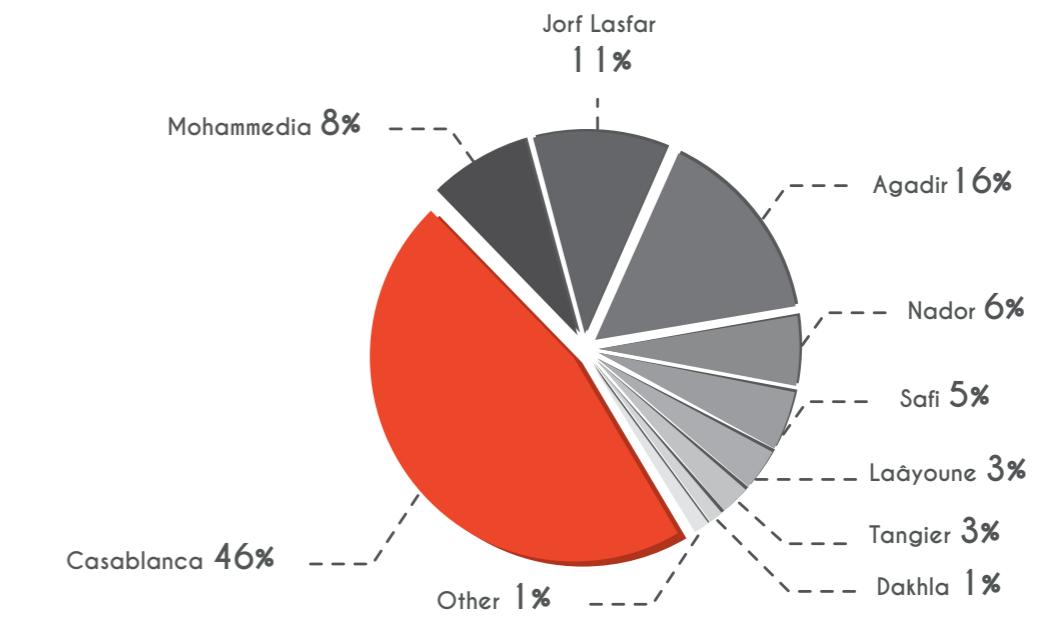


Breakdown of 2017 turnover by services provided



Breakdown of Marsa Maroc's 2017 turnover per port

Ports	DEPC	DEPM	DEPJL	DEPA	DEPN	DEPS	DEPL	DEPT	DEPD	Other	Total
Turnover 2017 (in million MAD)	1.022	179	239	350	123	108	76	55	27	30	2 209

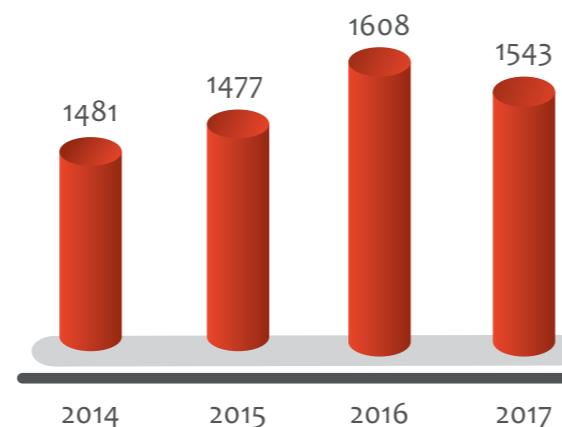


■ Evolution of operating expenses

Operating expenses amounted to 1 543 million MAD in 2017 against 1 608 million MAD in 2016, i.e. a decrease of 4%.

Changes in operating expenses were recorded by component as follows: Purchases (+ 1%), external expenses (-13%), staff expenses (-9%) and operating provisions (+17 %). Duties and taxes remained at the same level as in 2016.

Evolution of operating expenses 2014-2017
(in million MAD)

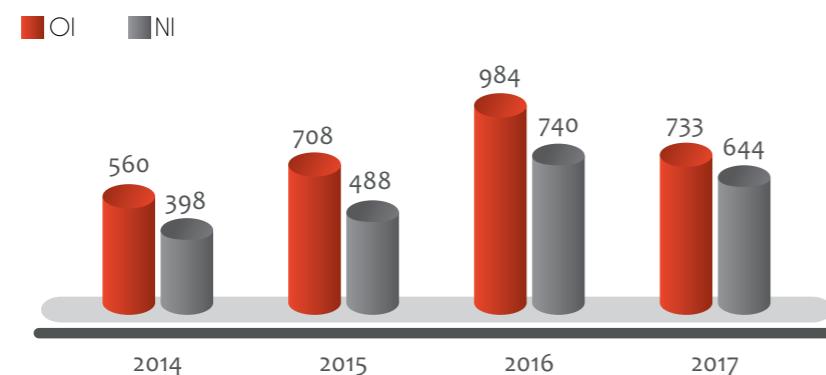


■ Evolution of net income and operating income

Operating income (OI) in 2017 reached 733 million MAD versus 984 million MAD in 2016, i.e. a decrease of 25%.

As for the net income (NI) achieved in 2017, it totalled 644 million MAD against 740 million MAD in 2016, i.e. a decrease of 13%.

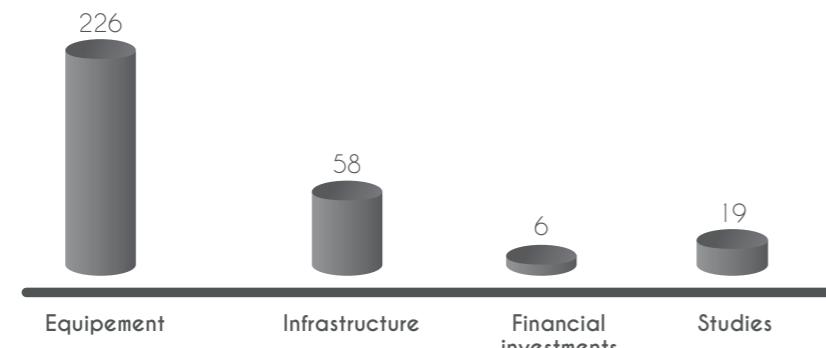
Evolution of net income and operating income 2014-2017 (in million MAD)



■ Achievement of the 2017 investment budget

Compared to the investment budget of the year 2017 which amounted to 613 million MAD, the commitments at the end of December 2017 reached 310 million MAD, i.e. an overall commitment rate of 50%.

Investment budget



Financial statements

M Parent-company Financial Statements as at December 31st, 2017

FUNDS FLOW STATEMENT FOR THE FISCAL YEAR (Investment of funds integrated at the level of current assets)

MASSES	EXERCICE 31/12/2017		EXERCICE 31/12/2016		VARIATIONS (a - b)	
	(a)	(b)	EMPLOIS (c)	RESSOURCES (d)		
Permanent funding	4 223 716 732,82	4 228 274 233,15	4 557 500,33			
Less fixed asset	3 010 193 714,08	3 073 991 352,80				
= WORKING CAPITAL (A) FONCTIONNEL (1-2)	1 213 522 818,74	1 154 282 880,35	57 239 938,39			
Current assets	1 929 696 806,70	1 994 845 537,62	65 148 730,92			
Less current liabilities	863 743 335,70	951 389 763,99	87 646 428,29			
= FINANCING NEEDS (B) GLOBAL (4-5)	1 065 953 471,00	1 043 455 773,43	22 497 697,37			
NET CASH (ASSETS - LIABILITIES) = A - B	147 569 347,74	110 827 106,72	36 742 241,02			
MASSES	FINANCIAL YEAR		PREVIOUS FINANCIAL YEAR			
	Appropriations (a)	RESOURCES (b)	Appropriations (c)	RESOURCES (d)		
I STABLE RESOURCES OF THE FINANCIAL YEAR (FLOW)	328 413 425,06			121 907 861,33		
* SELF-FINANCING (A)	199 229 894,49			84 167 485,07		
- Self-financing capacity	784 394 694,49			966 517 689,07		
- Distribution of profits	587 184 800,00			882 350 000,00		
* TRANSFERS AND REDUCTIONS OF FIXED ASSETS (B)	129 183 530,57			33 220 172,26		
- Sales of intangible assets						
- Sales of financial assets						
- Recoveries on capitalized receivables	120 123 655,76			31 121 295,96		
- Withdrawal of tangible assets	1 892 093,00			1 096 593,20		
* INCREASE IN EQUITY AND QUASI-EQUITY ("C")						
- Increase in capital, contributions						
- Investment grants				12 520 000,00		
* OTHER RESOURCES						
* INCREASE IN FINANCING DEBT (D)						
(Net of repayment premiums)						
TOTAL I : STABLE RESOURCES	328 413 425,06			121 907 861,33		
II STABLE APPROPRIATIONS OF THE FINANCIAL YEAR (FLOW)	249 173 484,47			332 738 528,13		
* ACQUISITION AND INCREASE IN FIXED ASSETS (E)	249 816 544,22			313 658 261,77		
- Acquisitions of intangible assets	11 436 027,08			6 940 882,88		
- Acquisition of tangible assets	210 828 159,38			204 316 568,89		
- Acquisitions of financial assets	6 477 000,00			60 863 100,00		
- Increase in capitalized receivables	20 175 557,76			41 817 700,00		
* REIMBURSEMENT OF SHAREHOLDERS EQUITY (F)						
- REIMBURSEMENT OF FINANCING DEBT (G)	6 185 416,53			6 185 416,53		
* APPROPRIATION IN NON VALUE(H)	14 071 525,92			12 594 859,83		
TOTAL II - STABLE APPROPRIATIONS (E + F + G + H)	269 173 486,47			332 738 528,13		
III CHANGE IN GLOBAL FUNDING NEEDS	22 497 697,37			203 133 926,33		
IV CHANGE IN CASH FLOW	36 742 241,02			303 259,53		
TOTAL GENERAL	328 413 425,06			333 041 787,66		

STATEMENT OF DEROGATIONS

Financial year from January 1, 2017 to December 31, 2017		
INDICATION OF DEROGATIONS	JUSTIFICATION OF DEROGATIONS	Influence of derogations on the assets, financial position and income
I-DEROGATIONS FROM FUNDAMENTAL ACCOUNTING PRINCIPLES	None	
II-DEROGATIONS FROM EVALUATION METHODS	None	
II-CHANGES AFFECTING THE RULES OF PRESENTATION	None	None

STATEMENT OF LATENT LIABILITIES

Financial year from January 1, 2017 to December 31, 2017

NATURE	GROSS AMOUNT BEGINNING YEAR	ACQUISITION	INCREASE PRODUCTION BY THE DEBTOR	TRANSFER	SALE	DECREASE WITHDRAWAL	TRANSFER	GROSS AMOUNT END YEAR
NON-MONETARY INTANGIBLE ASSETS								
	28 214 173,09	14 071 525,92		13 461 457,50				55 747 154,51
Preliminary costs								
	Expenses to be distributed over several financial years	28 214 173,09	14 071 525,92	13 461 457,50				55 747 154,51
Bond redemption premiums								
	Tangible assets	109 272 962,42	11 434 027,08					118 709 991,50
Research and development costs								
	Patents, trademarks rights and similar values							
Goodwill (commercial)								
	Other intangible assets	109 272 962,42	11 434 027,08	128 104,57	3 087 104,57			118 908 989,50
Tangible assets								
	Land	93 345 701,84	0,00					93 345 701,84
	Buildings	779 326 650,00	5 745 068,16	14 987 261,10	1 092 902,97			791 345 547,00
	Industrial machinery, equipment and tools	2 245 534 677,23	17 011 598,55	142 288 574,15	19 727 270,00			2 453 127 577,93
	Transport equipment	20 026 097,73	670 407,22		610 864,01			20 085 635,94
	Furniture, office supplies and various installations	119 221 147,27	12 844 385,12	229 585,84	935 546,00			131 359 572,05
	Other tangible assets	2 749 759,56	1 341 100,70					4 090 863,46
Tangible assets under construction								
		106 444 681,10	173 195 401,61	1 892 093,00	168 766 743,31	109 001 446,40		
STATEMENT OF EQUITY-RELATED SECURITIES								
Financial year from January 1, 2017 to December 31, 2017								
NAME OF THE ISSUING COMPANY	SECTORS OF ACTIVITY	SHARE CAPITAL	PARTICIPATION IN THE CAPITAL OF THE COMPANY	TOTAL ACQUISITION PRICE	ACCOUNTING VALUATION OF THE INVESTMENT	NET INCOME IN THE INVESTMENT FOR THE YEAR		
MANJOP	Handling	1 200 000,00	25,00%	851 000,00	300 000,00	6 440 952,98	1 572 629,70	
NIHAN	Real estate	100 000,00	25,00%	5 814 900,00				
MINT	Port operating	50 300 000,00	100,00%	50 300 000,00	28 720 054,30	12/2017	28 720 054,30	179 778,56
FORNET	Management	6 000 000,00	10,00%	600 000,00	600 000,00	1/2016	24 761 036,95	17 218 839,32
Total shareholders' equity								
TC3PC	Port operating	940 300 000,00	100,00%	940 300 000,00	1/2017	404 474 920,27	45 958 019,32	403 848 675,30
S.A.M.	Port operating	34 000 000,00	51,00%	17 340 100,00	1/2017	17 340 100,00	17 340 100,00	-11 934 967,34
TOTAL		1 631 900 000,00		1 014 455 000,00	987 240 154,30	484 289 988,72	-37 244 219,20	538 430 989,09

STATEMENT OF EQUITY-RELATED SECURITIES

NAME OF THE ISSUING COMPANY	SECTORS OF ACTIVITY	SHARE CAPITAL	PARTICIPATION IN THE CAPITAL OF THE COMPANY	TOTAL ACQUISITION PRICE	ACCOUNTING VALUATION OF THE INVESTMENT	NET INCOME IN THE INVESTMENT FOR THE YEAR	

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For shareholders of
SOCIETE D'EXPLOITATION DES PORTS (SODEP PLC)
175, bd Mohamed Zerkouni -20100 - Casablanca

STATUTORY AUDITORS 'GENERAL REPORT - PERIOD FROM JANUARY 1st TO DECEMBER 31st, 2017 -

In accordance with the mission entrusted to us by your general meeting, we present to you our report for the year ended December 31, 2017. We have audited the attached financial statements of SOCIETE D'EXPLOITATION DES PORTS (SODEP PLC), including the balance sheet, income and expenses statement, management account statement, cash flow statement and additional disclosures statement for the financial year ended December 31, 2017. These financial statements show an amount of shareholders' equity and quasi-equity of MAD 2 779 279 085.93 including a net profit of MAD 644 260 248.37.

Responsibility of the Management

The Management is responsible for the preparation and fair presentation of these financial statements in accordance with the accounting standards accepted in Morocco. This responsibility includes the design, implementation and monitoring of an internal control relating to the preparation and presentation of financial statements that do not contain a material misstatement, as well as the determination of reasonable accounting estimates in light of circumstances.

Responsibility of the Auditors

Our responsibility is to express an opinion on these financial statements based on our audit. We carried out our mission according to the Professional Standards applicable in Morocco. These standards require that we comply with the rules of ethics, plan and perform the audit to obtain reasonable assurance that the financial statements do not contain any material misstatement.

An audit involves the implementation of procedures to obtain evidence about the amounts and information provided in the financial statements. The choice of procedures is at the discretion of the auditor, as is the assessment of the risk that the financial statements contain material misstatements. In carrying out these risk assessments, the auditor takes into account the internal control in force in the entity relating to the preparation and presentation of financial statements in order to define appropriate audit procedures according to the circumstances, and not in order to express an opinion on the effectiveness of it. An audit also includes evaluating the appropriateness of the accounting methods used and the reasonableness of the accounting estimates made by the management, as well as evaluating the presentation of all of the financial statements.

We believe that the audit evidence gathered is sufficient and appropriate to provide a basis for our opinion.

Opinion on the consolidated financial statements

In our opinion, the consolidated financial statements referred to in the first paragraph above give, in all their significant aspects, a true and accurate image of the SODEP Group's assets and financial position as at December 31, 2017, as well as the financial performance and cash flows for the financial year ended on that date, in accordance with the accounting standards and principles described in the consolidated statement of additional disclosures.

Without questioning our opinion, we inform you of the following situations:

- As part of the concession agreement, the public domain properties put in the concession by the grantor are not included in the accounts of the company SODEP PLC closed on 31.12.2017. The integration of these properties would have given a better accounting translation of the terms of the concession without, however, impacting the income and the financial situation of the company at that date.
- The Supervisory Board meeting on December 27, 2017 validated the Management Board's proposal supported by an actuarial study and consisting in the change of the operating mode of financing of medical coverage of retirees of SODEP PLC through the mutual association MODEP. Under an agreement signed to this effect between the two parties, the MODEP will continue to support the expenses of care of retirees through the upward revaluation of the rate of the employer contribution of assets in compensation for the removal of employer contributions of retirees from 1 January 2018. As a result, SODEP proceeded in 2017 with the reversal of the provision, constituted to cover this commitment, of 197 million MAD. As a result, the income for the year ended December 31, 2017 is impacted accordingly.
- During the fiscal year 2017, the company was subject to a tax audit concerning corporation tax, income tax and value-added tax for the 2013, 2014 and 2015 fiscal years. The transaction was settled by the signing of an amicable memorandum of understanding with the General Tax Directorate for the final and irrevocable settlement of an amount set at MAD 88.7 million, including penalties and surcharges. As a result, the income for the year ended December 31, 2017 was impacted by this exceptional tax burden.

Casablanca on March 20, 2018,

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