Circle ships clothing to B2C customers.

If there is a problem with size or quality, the customer can request a return and refund by filling in a form with the order and product ids.

The process is very manual at the moment with one person in charge of handling this via a Google Sheet where returns are tracked.

When receiving a return, the person must:

- inform customer service
- put the product back on sale in the computer stock (Google Sheet) so that it can be resold
- inform the accounting and finance team in their google sheet to report the loss or refund of a product

Circle does not yet have a highly available IT or data team.

- 1. What type of flow should be put in place: between which tools, what data, at what frequency?
- 2. What type of tools can be used for this, taking into account the characteristics of the company?
- 3. Create a Google form to submit a refund. You will only need to request an order\_id and a product\_id. There is no need to collect emails as we can find this information from the order\_id.

  The form is called "Refund form".

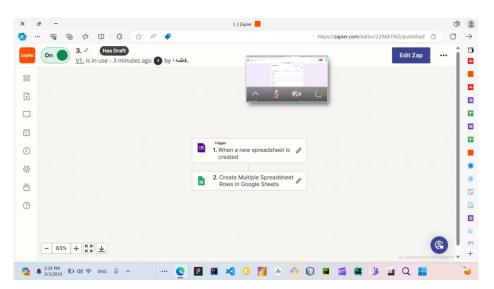
## https://forms.gle/wNMkCsfHGB62NLy46

4. Create a Google Sheets to store all claims.

You will create 3 columns: Order id, Product id and Date.

Start a new Zapier workflow and connect your Google form to your Google Sheet with the corresponding columns.

https://docs.google.com/spreadsheets/d/1ze754eqO8symrUKkZuyXq0ss1WKQqZanu1vLpEneZak/edit?usp=sharing

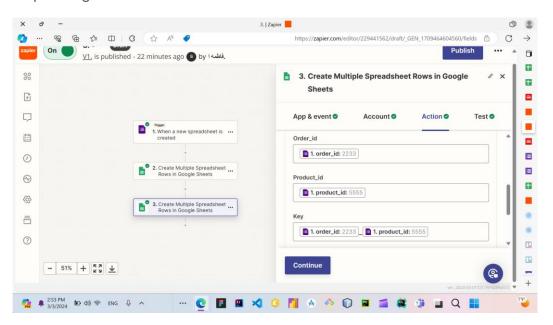


5. Create a copy of this Google Sheet and name it "Finance".

This is the official Google Sheet for the finance team. When a new refund is submitted, we want to set the turnover column to 0 and the refund column to 1.

Complete your workflow with this task.

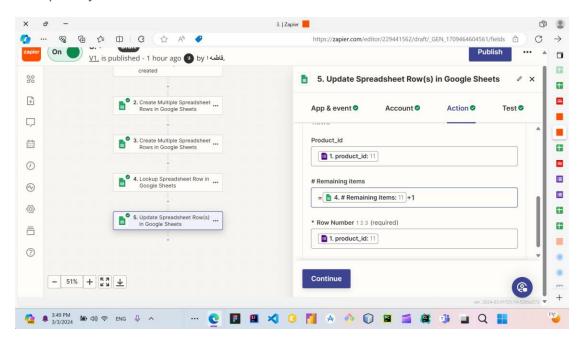
**Tip**: Why did we create the "Key" column? First you have to find the corresponding row



6. Create a copy of this Google Sheet and name it "Supply".

This is the official Google Sheet of the procurement team. When a new refund is submitted, we want to add +1 in the Remaining Items column.

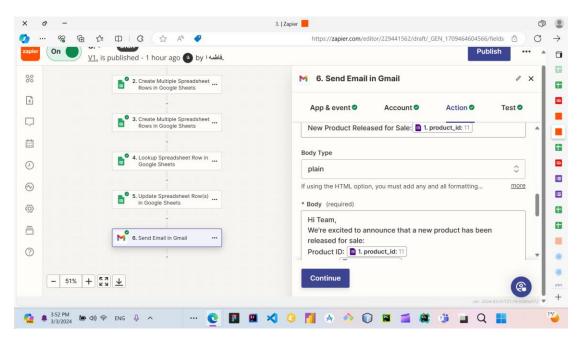
Complete your workflow with this task.



7. When a product is released for sale, inform the sales team by email with the relevant product ID.

Complete your workflow to execute this task.

**Tip**: We want to continue the workflow if a criterion is met...



Congratulations on updating the Circle refund process!