



ARTI 402 – Programming for AI

[1] Introduction

A subfield of natural language processing (NLP) called sentiment analysis is concerned with locating and categorizing viewpoints that are conveyed in textual data. It is an effective technique for comprehending client feedback, giving companies knowledge about the attitudes, inclinations, and worries of their customers. Sentiment analysis was used in this study to glean useful information regarding the advantages and disadvantages of the Apple iPhone 4 32GB.

More than 1,000 reviews with characteristics including review text, ratings, and feelings are included in the dataset. Popular AI tools like TextBlob were used for sentiment rating in the investigation, and visualization frameworks like Matplotlib and Seaborn made it easier to display the findings. This report's main goal is to show how artificial intelligence (AI) can filter and evaluate consumer feedback to enhance decision-making and customer satisfaction.

[2] Problem Statement

Nowadays businesses find it difficult to efficiently analyze the enormous volume of online customer reviews in order to spot important patterns and useful insights. Analyzing such big datasets by hand takes a lot of effort and is prone to mistakes. By automating the process of examining consumer sentiments, with a particular focus on the Apple iPhone 4 32GB, this project seeks to solve this problem and provide insightful information for marketing and product development.

[2.1] Motivation

Gaining insight from consumer input is essential for enhancing products and establishing credibility. Businesses can find common themes in client reviews and discover areas of happiness and displeasure by analyzing opinions. Businesses can improve consumer happiness, expand their product offerings, and make data-driven decisions to maintain their competitiveness by addressing these factors.

[2.2] Objectives

The objectives of this project are:

1. To analyze customer sentiments from textual reviews using NLP techniques.
2. To categorize sentiments into positive, neutral, and negative categories for deeper insights.
3. To visualize sentiment trends through histograms, pie charts, and bar graphs.
4. To identify actionable insights from sentiment analysis that align with business goals.



[3] AI Solution

The AI solution for this project involves sentiment analysis using NLP techniques and visualization tools to extract, analyze, and present insights from customer reviews.

[3.1] Data

The dataset comprises 1,007 customer reviews for the Apple iPhone 4 32GB, with attributes such as review text, sentiment classification, and ratings. The reviews vary in length, from 1 to 2,572 characters, providing a diverse sample for analysis.

[3.2] Hardware tool

Processor: Intel i7.

RAM: 16 GB for efficient data processing.

Storage: At least 256 GB SSD for storing datasets and results.

[3.3] Software tools

1. **Python:** Programming language.
2. **Libraries:**
 - **Pandas:** For data manipulation and analysis.
 - **TextBlob:** For sentiment analysis.
 - **Matplotlib and Seaborn:** For creating visualizations.
3. **Jupyter Notebook:** For documenting and executing the code interactively.

[3.4] Implementation

The implementation process focused on important key steps:

1. **Data Loading and Preprocessing:**
 - Loaded the dataset and cleaned the reviews by removing missing values and irrelevant data.
2. **Sentiment Analysis:**
 - Used **TextBlob** to classify sentiments into positive, neutral, and negative categories based on polarity scores.
3. **Visualization:**
 - Created visualizations such as histograms, bar charts, and pie charts to analyze sentiment trends and proportions.
4. **Insights Extraction:**
 - Identified positive aspects (55.7% of reviews) like reliability and usability.
 - Highlighted negative feedback (6.4% of reviews) on issues like hardware defects.
 - Analyzed neutral feedback (37.9%) for potential engagement opportunities.



[4] Use Case (The Product You Selected with Analysis Results)

Selected Product:-

The selected product for this analysis is the Apple iPhone 4 32GB (Black) - AT&T. This smartphone model provides a rich dataset for analyzing customer sentiment trends and gaining valuable insights into user experiences.

Dataset Overview:-

Number of Reviews: 1,007

Number of Columns: 6 (e.g., review text, ratings, review title, product category, review date, and sentiment classification)

Review Lengths:

- Shortest review: 1 character
- Longest review: 2,572 characters
- Average review length: 163.63 characters

Histogram:

The histogram below depicts the distribution of review lengths for the Apple iPhone 4 32GB. This visualization helps identify patterns and variability in the length of user reviews.

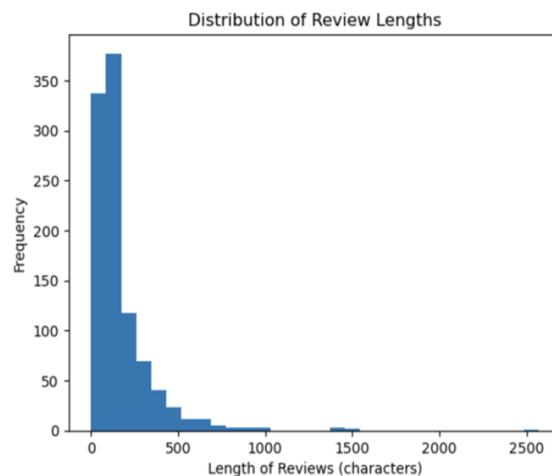


Figure 1:- Histogram depicting the distribution of review lengths for the Apple iPhone 4 32GB



Results of the sentiment analysis:

The sentiment analysis was conducted on the reviews for the Apple iPhone 4 32GB using TextBlob. The results are as follows:

- o Positive Sentiments: 55.7% of the reviews (e.g., "Perfect!" and "I still use it, works great.")
- o Neutral Sentiments: 37.9% of the reviews (e.g., "thank you" and "We had a question about the iPhone, and the dealer replied promptly.")
- o Negative Sentiments: 6.4% of the reviews (e.g., "The home button sticks bad" and "did not function well - very disappointed in the purchase.")

Bar Chart:

The bar chart below shows the percentage distribution of sentiments across all reviews, offering a quick comparison between positive, neutral, and negative categories.

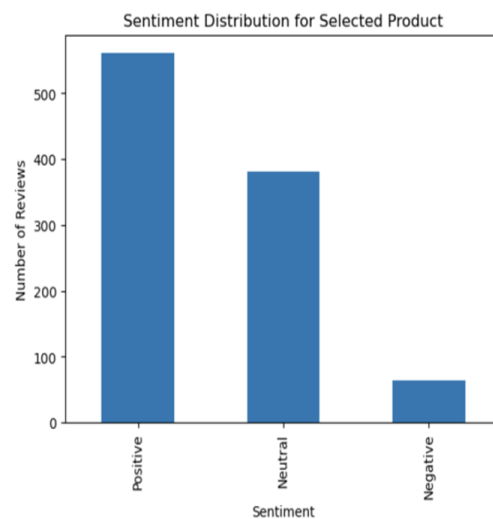


Figure 2:- Bar chart showing sentiment distribution across reviews (Positive, Neutral, Negative).



Pie Chart:

The pie chart below provides a proportional view of sentiment categories, making it easier to visualize their relative proportions.

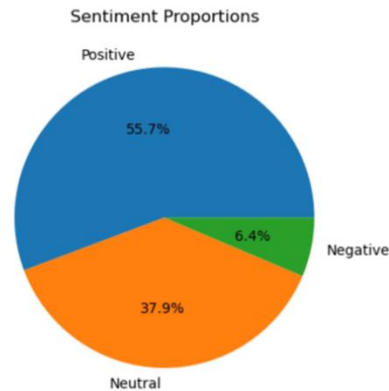


Figure 3:- Pie chart illustrating the proportion of sentiment categories in the reviews.

Identify key insights derived from the analysis:-

1. **Strengths:** Positive sentiments often highlight the product's condition, usability, and reliability. Examples include reviews praising its functionality, longevity, and ease of use.
2. **Weaknesses:** Negative reviews frequently mention issues such as defective hardware (e.g., a sticky home button) and poor performance. These insights provide actionable areas for product improvement.
3. **Neutral Feedback:** Neutral reviews often describe average experiences or provide factual product descriptions without strong opinions. For example, simple statements like "thank you" or factual inquiries offer opportunities for enhanced engagement to exceed customer expectations.



[5] Alignment Between AI Solution and Client's Needs

Explain how the AI solution addresses the client's requirements: -

The sentiment analysis aligns well with the client's needs by providing actionable insights into customer feedback:

- o **Enhanced Decision-Making:** Positive reviews can be used in marketing campaigns to highlight the product's strengths. Negative reviews pinpoint areas for improvement, such as addressing defective hardware concerns.
- o **Improving Customer Satisfaction:** Sellers can engage with customers who left negative reviews to offer resolutions and boost satisfaction. Neutral reviews provide opportunities for improvement, ensuring the product exceeds customer expectations.

Discuss the advantages and benefits of visualizations and examples from the analysis:-

- o **Pie Chart:** Provides a proportional view of sentiment categories.
- o **Histogram:** Reveals patterns in review lengths, which might correlate with sentiment polarity.

Examples: Highlighting potential misclassifications allows for iterative improvements to the sentiment analysis model.

Emphasize how the solution improves decision-making and customer satisfaction:-

- o **Decision-Making:**
By analyzing customer feedback, the solution allows businesses to focus on strengths like product functionality and reliability while identifying weaknesses such as defective hardware. This ensures targeted improvements.
- o **Customer Satisfaction:**
Proactively addressing issues mentioned in negative reviews fosters better customer relationships. For instance, providing assistance for defective products can transform negative experiences into positive ones, building trust with customers.

[6] Conclusion

The sentiment analysis of the Apple iPhone 4 32GB reviews demonstrates the effectiveness of using TextBlob to extract meaningful insights from customer feedback, with positive sentiments (55.7%) highlighting the product's usability and condition, while negative sentiments (6.4%) point to issues like defective hardware that require immediate attention. Neutral feedback (37.9%) underscores opportunities for further improvement and enhanced customer engagement. Visualizations provide a clear understanding of sentiment trends, enabling informed decision-making and actionable insights for sellers. While TextBlob offers valuable results, future analyses could incorporate advanced techniques, such as deep learning-based NLP models, to improve accuracy in detecting sarcasm or mixed sentiments, showcasing the potential of AI-driven solutions in addressing practical business challenges effectively



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