

## **Draft Questions**

1. How do sales quotas differ between geographic regions?
2. What is the relationship between weather conditions and sales volume?
3. How much is the order quantity for discounts and promotions?
4. What is the annual growth in units sold by category?
5. How much do pandemic periods affect daily units sold across all stores?
6. How much does it differ between units sold during promotional periods and other periods?
7. How does the ratio of units sold to inventory levels relate to regional factors?
8. Is there a relationship between units ordered and future demand?
9. Which products are likely to be in high demand during pandemics based on historical patterns?
10. What is the expected revenue for each store next month, taking into account discounts and promotions?
11. What is the impact of competitors' prices on future demand?
12. What are the expected inventory levels for products using time series forecasting?
13. What is multicollinearity between variables such as price, discount, competitor prices, etc.?
14. Calculate the Pearson coefficient between the epidemic situation and total daily demand.
15. What is the percentage growth and decrease in sales compared to the same period in previous years?
16. What is the total sales from the beginning of the year to date?