# **Apps Breakdown:**

## 1. Core App:

• Handles project-wide settings, base templates, and any common functionalities.

#### 2. Authentication App:

- Manages user authentication and related views (login, logout, registration).
- Utilizes Django's built-in authentication system or a custom user model.

### 3. Contacts App:

- Defines models for storing contact information (name, email, phone, etc.).
- Implements views for listing, creating, updating, and deleting contacts.

### 4. Organizations App:

- Manages organizations or companies associated with your CRM.
- Defines models for organizations and views for CRUD operations.

## 5. **Deals App:**

- Handles deals or opportunities that your sales team is working on.
- Models represent the deal information, and views handle interactions.

## 6. Tasks App:

- Tracks tasks or to-dos related to contacts, organizations, or deals.
- Models define task details, and views handle task management.

### 7. Meetings App:

- Manages scheduled meetings with clients or team members.
- Models represent meeting details, and views handle meeting scheduling.

# 8. Static\_Media App:

• Manages static files (CSS, JavaScript) and media files (user uploads).