# 

"Bringing Happiness in Every Cup"



## AGENDA



TOTAL REVENUE BY PRODUCT



**PEAK TIMES** 



UNITS SOLD
BY PRODUCT CATEGORY



**TOP PRODUCTS** 

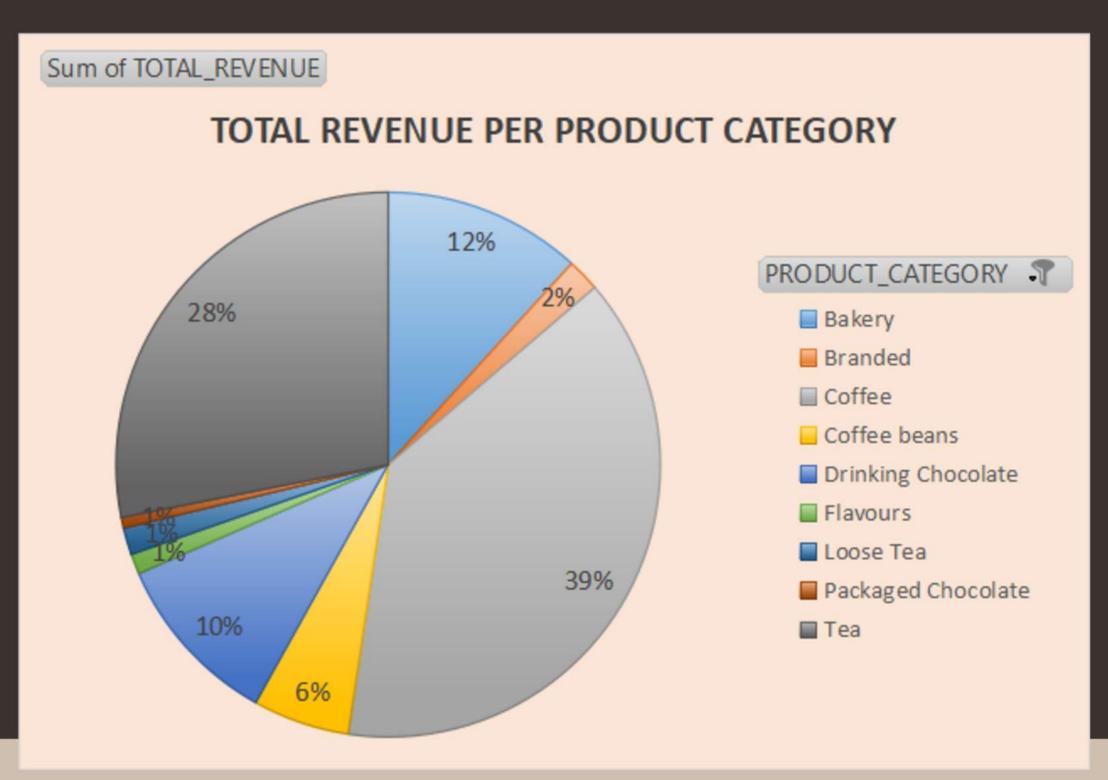


**RECOMMENDATIONS** 





### TOTAL REVENUE BY PRODUCT



#### PEAK TIMES



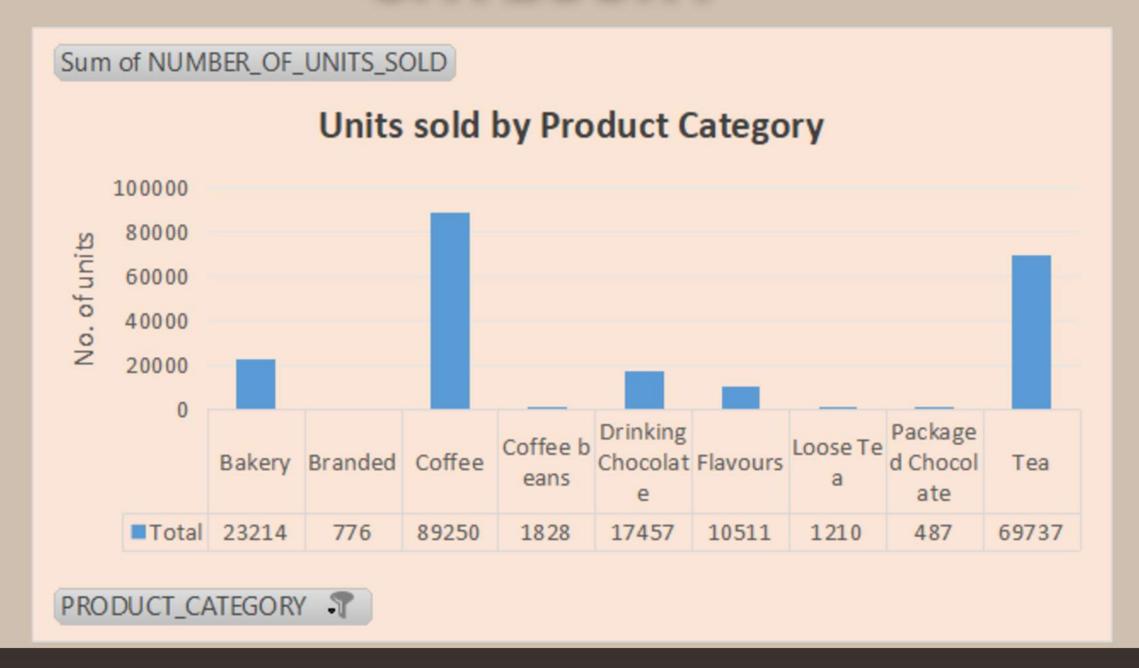






- Peak Times of our business is in the Morning
- Afternoon is the second busy time slot
- Low turnover at night

## UNITS SOLD BY PRODUCT CATEGORY

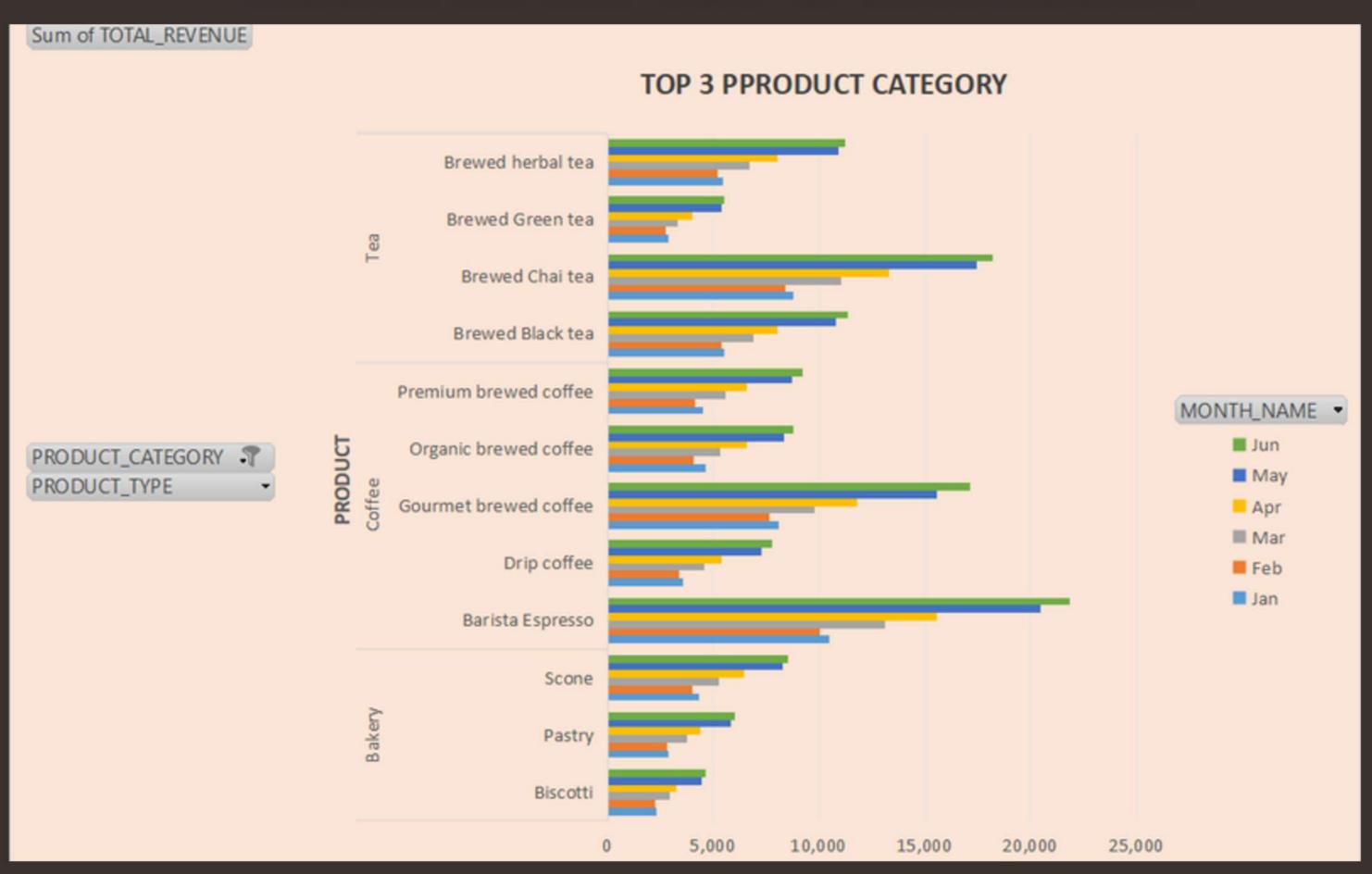








#### ZOOM IN ON TOP 3 CATEGORY



#### **REVENUE GROWTH:**

- Increase sales in afternoon through lunch time specials and promotions
- Meal combos of adding bakery selection with a coffee / tea

#### **PRODUCT PERFORMANCE:**

- Offer discount on promotional products
- Buy one get one free to promote new products

### RECOMMENDATIONS



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