Research-Oriented AWS Project: Cloud-Based E-Commerce Platform for Universities

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Develop an AWS-hosted e-commerce platform specifically designed for universities across Massachusetts. The platform will feature:

- Individual product containers for each university.
- Seamless coordination with various delivery agents, including autonomous technologies like drones and robots.
- Advanced analytics, security, and scalability using AWS services.

#### AWS Services for E-Commerce:

- Goal: Evaluate AWS offerings and their applicability to build a scalable and secure ecommerce platform.
- Key Services:
  - o Compute: EC2, ECS, Lambda for backend tasks.
  - Storage: S3 and CloudFront for media hosting and content delivery.
  - o Database: RDS and DynamoDB for structured and unstructured data.
  - o Security: VPC, IAM, and AWS Shield for network isolation and access control.
  - Integration and APIs: API Gateway, AWS IoT Core for managing delivery agents (drones/robots).
  - Machine Learning: SageMaker and Amazon Personalize for recommendation systems.

# Project Implementation Schedule:

Phase 1: Research & Feasibility (Week 1)

- Conduct market analysis of e-commerce platforms used in universities.
- Evaluate AWS services suitable for the platform.
- Study the feasibility of integrating delivery robots and drones.

## Phase 2: System Design & AWS Architecture (Week 2)

- Define architecture with detailed technical specifications.
- Select AWS services based on scalability, security, and performance.

# Phase 3: Development & Integration (Week 3)

- Build front-end and back-end systems.
- Set up AWS infrastructure and integrate services.

#### Phase 4: Testing, Deployment & Documentation (Week 4)

- Conduct unit, integration, and user acceptance testing.
- Document system architecture, APIs, and processes.
- Prepare a comprehensive case study based on research outcome

#### 1. Zappos (an Amazon Company)

### Why Zappos?

- Zappos is a leading online retail company known for its customer-centric approach and seamless e-commerce experience.
- It leverages AWS to ensure scalability, high availability, and security while offering personalized shopping experiences.
- Their use of Amazon Personalize and Amazon SageMaker aligns with the project's goal of enhancing user experience through machine learning.

### • AWS Services Utilized by Zappos:

- o Compute & Containers: EC2 and ECS for handling high traffic.
- Storage & Content Delivery: S3 and CloudFront for media and data storage.
- o Database Management: RDS and DynamoDB for order processing and user data.
- API & Integration: API Gateway for managing microservices.
- Machine Learning & Personalization: SageMaker and Amazon Personalize to enhance product recommendations.

### Challenges Solved by Zappos:

- High seasonal traffic surges.
- o Personalized recommendations to improve customer retention.
- o Secure and reliable order processing with minimal downtime.

#### 2. Instacart

#### Why Instacart?

- Instacart, a leading online grocery delivery service, uses AWS to power its entire platform, ensuring smooth order management, product catalog updates, and optimized delivery routing.
- It operates with a dynamic and real-time order fulfillment system, which can be compared with the proposed autonomous delivery mechanism for university campuses.
- Instacart's implementation of API Gateway, Lambda, and Amazon Location Service aligns with your goal of exploring real-time delivery tracking and route optimization for on-campus deliveries.

# • AWS Services Utilized by Instacart:

- o Compute & Containers: EC2 and ECS for managing high transaction loads.
- Storage & Content Delivery: S3 and CloudFront for product images and media.
- Database Management: DynamoDB and RDS to manage user data and order information.
- API & Integration: API Gateway and Lambda for real-time order management and fulfillment.
- Delivery & Logistics: Amazon Location Service for route optimization and tracking delivery agents.
- Machine Learning & Analytics: SageMaker for demand prediction and order prioritization.

### • Challenges Solved by Instacart:

- Real-time order updates and tracking.
- Efficient route planning for delivery partners.
- o Scalability to handle spikes in grocery orders during peak periods.

#### 1. Introduction

- Overview of Zappos and Instacart.
- Explanation of their business models and technology adoption journey.
- Relevance to the proposed e-commerce platform for universities.

### 2. Technology Adoption and AWS Usage

- Zappos:
  - Use of EC2, ECS, S3, and RDS for maintaining uptime and performance.
  - o Leveraging SageMaker and Personalize for recommendation systems.
- Instacart:
  - Real-time order management through Lambda and API Gateway.
  - Optimizing delivery routes using Amazon Location Service and AWS IoT Core

# 3. Challenges and Solutions

- Zappos:
  - Managing high-volume order processing.
  - Personalized recommendations to increase conversion.
- Instacart:
  - Real-time order tracking and optimization.
  - o Scalable infrastructure to handle surge demand during peak periods.

# 4. Results and Impact

- Enhanced customer satisfaction and order fulfillment efficiency.
- Faster delivery and improved personalization for users.
- Reliable and secure data management with AWS services.

### 5. Key Learnings and Recommendations

- Scalability Lessons: Zappos' approach to managing high traffic and ensuring availability.
- Real-Time Fulfillment: Instacart's model for real-time order management and delivery optimization.
- Autonomous Delivery Readiness: Leveraging AWS IoT Core and Amazon Location Service for future autonomous delivery technologies.

### Sources for Case Study:

- 1. AWS Case Study Zappos: Zappos Case Study
- 2. AWS Case Study Instacart: Instacart Case Study
- 3. Autonomous Delivery Technologies Reports: Reports from Gartner, Statista, and IEEE on delivery automation.
- 4. Academic Research on Campus E-Commerce Platforms: Studies from Springer, Elsevier, and IEEE Xplore covering technology adoption in higher education.

# Why Compare Zappos and Instacart?

- Zappos: Ideal for understanding e-commerce scalability and AI-driven recommendation models.
- Instacart: Perfect for analyzing real-time delivery systems and order fulfillment optimization.

By comparing both companies, this research will offer insights into building a scalable, secure, and user-centric e-commerce platform that enhances on-campus commerce and delivery experiences.