



THE GROUP AT A GLANCE

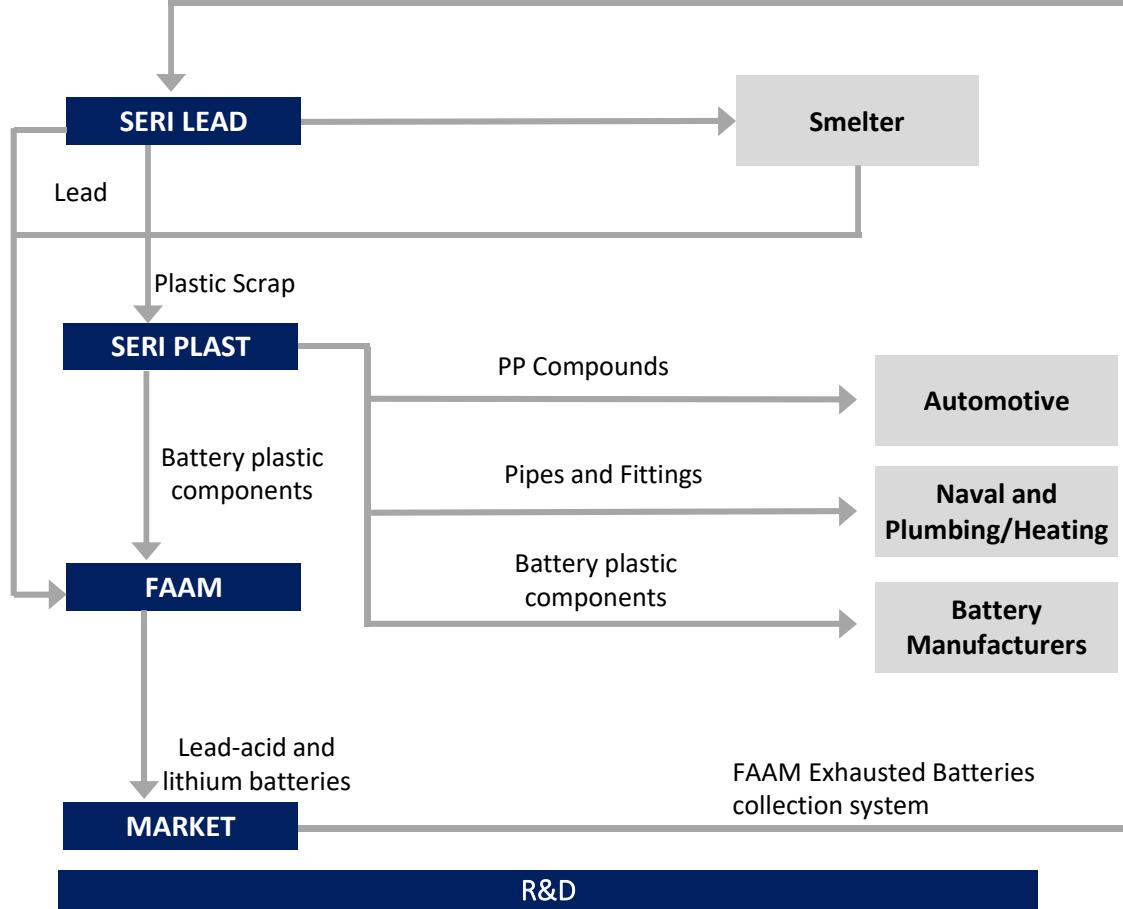
S E R I
industrial
GROUP


Executive Summary: SERI Industrial at a Glance



SERI Industrial is a fully integrated Group along the supply chain of electric accumulators

SERI INDUSTRIAL: The REAL Circular Economy



SERI LEAD

repiombo

PLANT
DIVISION



Design and construction of turn key plants for the production of secondary lead from exhausted batteries



Production of secondary lead

COES
COMPANY

ICS

SERI PLAST
POLYPROPYLENE COMPOUNDS

SERI PLAST



FAAM

- Production of battery plastic components.
- Production of Hydro-thermo sanitary applications, plumbing, fittings.
- Production of PP compounds for automotive and lead acid batteries market.

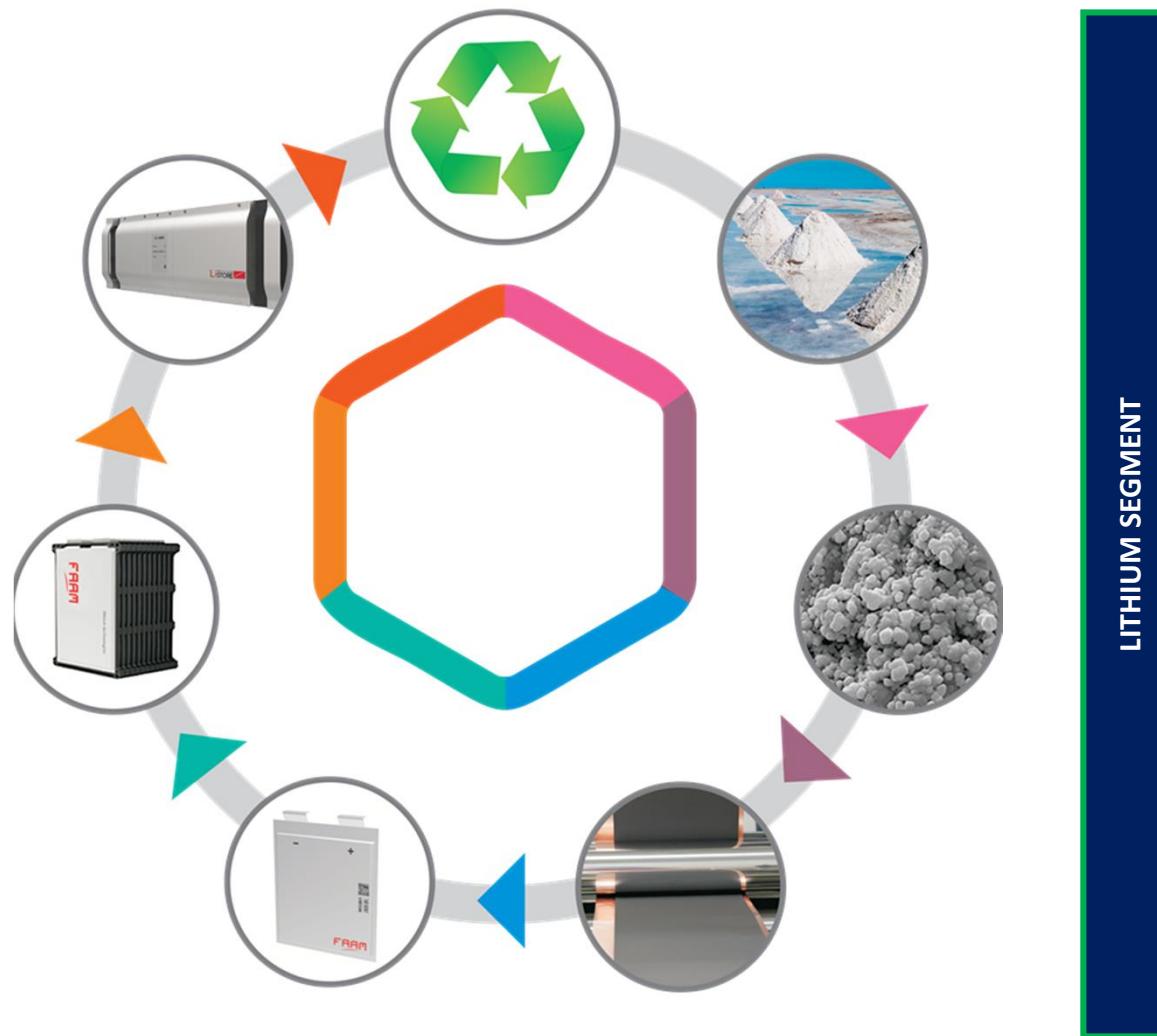
FAAM



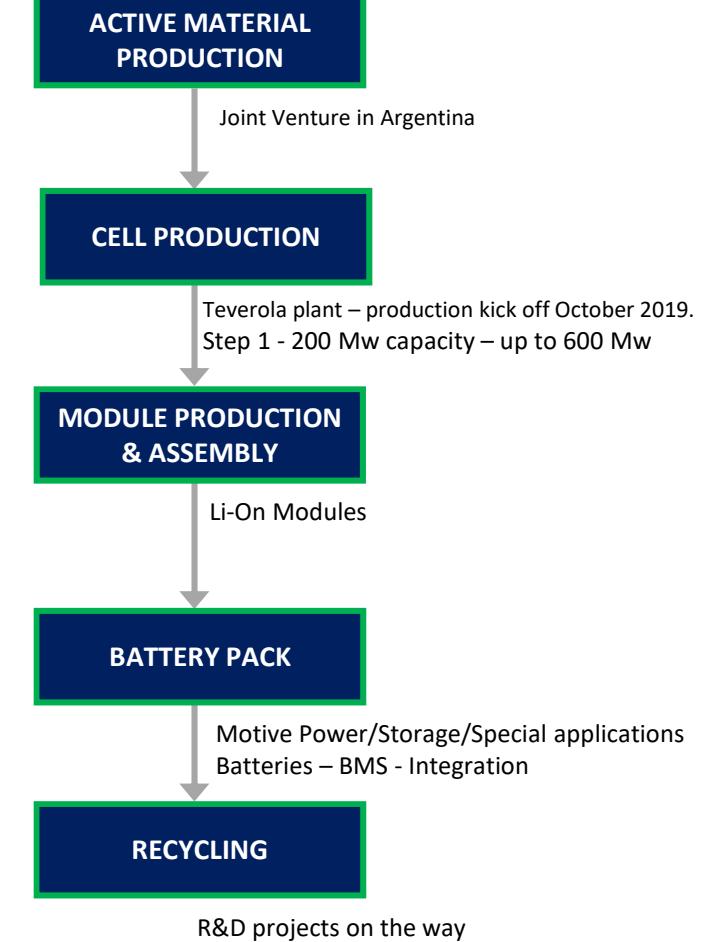
Production and distribution of lead acid and lithium batteries

*COES activity has been integrated in ICS starting as off January 2019

NEXT STEPS... Li-On batteries Circular Economy Concept



Li-On VALUE CHAIN





Research & Development

JOINT R&D for SERI Industrial Group with three companies:

- FAAM Research Center
- Plast Research & Development
- SERI Plant R&D Department

Research and Development Centers



Main targets & current projects:

- ▶ Lower emission recycling processes
- ▶ Lithium batteries recycling



Main targets & current projects:

- ▶ Specialty products in the pipes and fittings segment (e.g. Sliding Push Fit: a new fitting for the adduction of sanitary water);
- ▶ Organo sheet (thermo-plastic PP pre-impregnated products for automotive, industrial and naval).
- ▶ New coloured compounds for automotive applications



Main targets & current projects:

- ▶ Full involvement of the R&D team in the development of Teverola lithium cells productive plant
- ▶ Enhance of the latest technology for the lithium batteries
- ▶ Pilot plant already in function



Lithium Project

FAAM – Key Highlights

Background	Footprint & Operations	Key Highlights
<p>FAAM is specialized in the design, manufacturing and sale of lead acid batteries for industrial, storage and starter applications.</p> <p>Main customers: OEM in industrial motive power segment and, mostly, After-market</p> <p>FUTURE PROJECT</p> <ul style="list-style-type: none"> ➤ Start – up of Teverola Plant – 200 Mw Li-on batteries ➤ Start up of active material production through the JV in Argentina ➤ Lithium Special projects: Military, Naval, Public Transport, Digital Energy, Battery Rental ➤ IPCEI project for the production of next-gen batteries (for Automotive and Storage applications) 	<p>Plants</p> <p>Monterubbiano: 7.500 sm (indoor), 7.000 sm (outdoor); Employees: 67 FTE</p> <p>Monte Sant'angelo: 8.000 sm (indoor), 6.000 sm (outdoor); Employees: 69 FTE</p> <p>Nusco: 2.600 sm (indoor), 1.800 sm (outdoor); Employees: 29 FTE</p> <p>Teverola: 37.000 sm (indoor), 120.000 sm (outdoor); Employees: 75 FTE</p>	<p>CARBAT is a B2C network supplying automotive batteries to end customers. CARBAT is also an “on time” battery replacement provider to end customers.</p> <p>FS is a service company providing after sales assistance to FIB customers.</p> <p>Lithops And FAAM Research Center are focused on Li-ion R&D.</p> <p>MAIN CUSTOMERS</p>

Lithium Project: Teverola's site & JV in Argentina

In March 2017, FAAM acquired from Whirlpool Corporation the former Indesit complex of Teverola. In the area, SERI will build up a factory for the production of lithium cells with an **initial installed capacity of 200MW**, easily scalable to **600 MWh**.

In March 2018, FAAM signed an agreement with Italian Development Ministry concerning **the granting of subsidies for a total of € 36.7 million** (of which € 16.8 million non-refundable) to be located in Teverola's site re-industrialization.

Technology selected by Seri: i) **Megtec**, for electrode production line supply, ii) **Manz**, for cells and modules assembly line supply and iii) **Kataoka**, for lithium cells' production and/or charge automatic plant supply.

The three suppliers are currently representing BAT on the market.



Initial Production capacity: 200 MWh/year (Li-ion cells) – to be scaled up to **400 and 600 MWh/year**



Main markets: Storage, Motive Power, military and special applications



Staff: ca. 75 employees



Area: ca. 37,000 sqm (112,000 sqm external included)

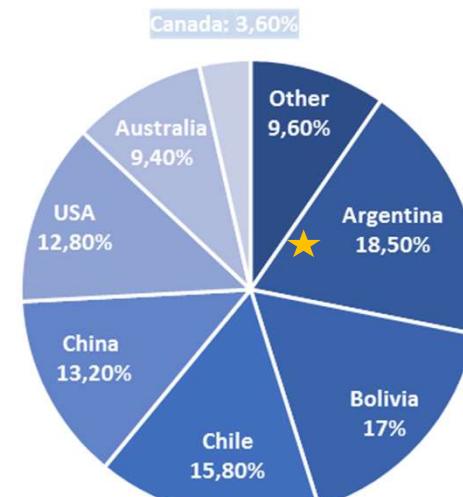
First European lithium cell production plant in Europe, for industrial batteries applications



In December 2017 the Group started a JV with JEMSE and established Jujuy Litio SA (FAAM 40% and JEMSE 60%) in order to realize a plant **to manufacture active materials LiFePo**

FAAM will provide the know-how in terms of production and trading processes, while the Argentinean Jujuy province (JEMSE) will make available to Jujuy Litio SA the lithium carbonate produced in the Province of Jujuy.

The JV provides to Seri the 5% of the Total Production of the Salary under JEMSE concession (about 22kton/y lithium carbonate production – scalable to 45kton/y in the near future). The JV will guarantee SERI access to raw materials at competitive and more stable prices, with significant savings on cells' production costs.



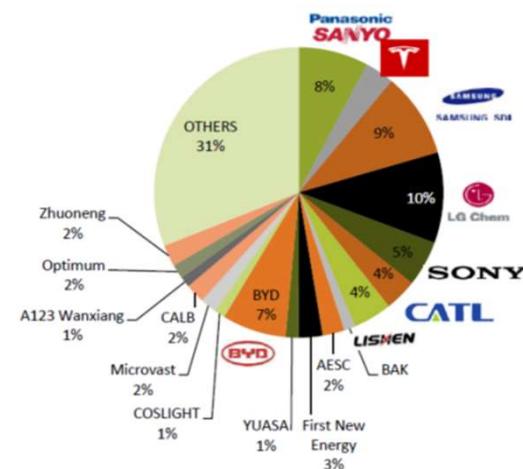
★ Argentina is the World's biggest Lithium Carbonate producer

Direct control over the raw material

The IPCEI Project

- The EU has engaged in a comprehensive update of its **energy policy framework to facilitate the transition away from fossil fuels** towards cleaner energy and to deliver on the EU's Paris Agreement - December 2015 - commitments for reducing greenhouse gas ("GHG") emissions.
- Battery cells are therefore the utmost importance for both the roll-out of **clean mobility** and the **stabilization of the power grids** integrating high share of variable renewable energy sources.
- This Integrated Project takes place in the context of challenges to be tackled by the European Union ("EU"). Against this background, it aims at developing a competitive, innovative and sustainable **battery value chain in the EU**.
- As partner of the IPCEI on batteries, **FAAM is developing a new, greener and advanced lithium-ion technology for next-gen battery production (gen 3a/3b/4)** and applications (**especially Automotive and Storage**), targeting an High performing lithium-ion electrode production based on new and innovative active materials, a Polymeric electrolyte membrane development and scale-up, Low environmental impact production processes for electrodes, cells and modules and eco design of cells and modules to facilitate their reuse and recycling at end of life, by collaborating with several cell-makers, components makers and end-user in Europe;
- Initial installed capacity of more than 2,5 GWh/year on an First Industrial Deployment.

Company Market Share



The Main producers are serving the Automotive and are mainly located in Asia. Europe doesn't have significant cells producers. The aim of EU is to reverse this trend, by making a complete and integrated value in the lithium battery market. FAAM will be one of the leading company.



KOMBI FAAM Lithium Technology
Modular System

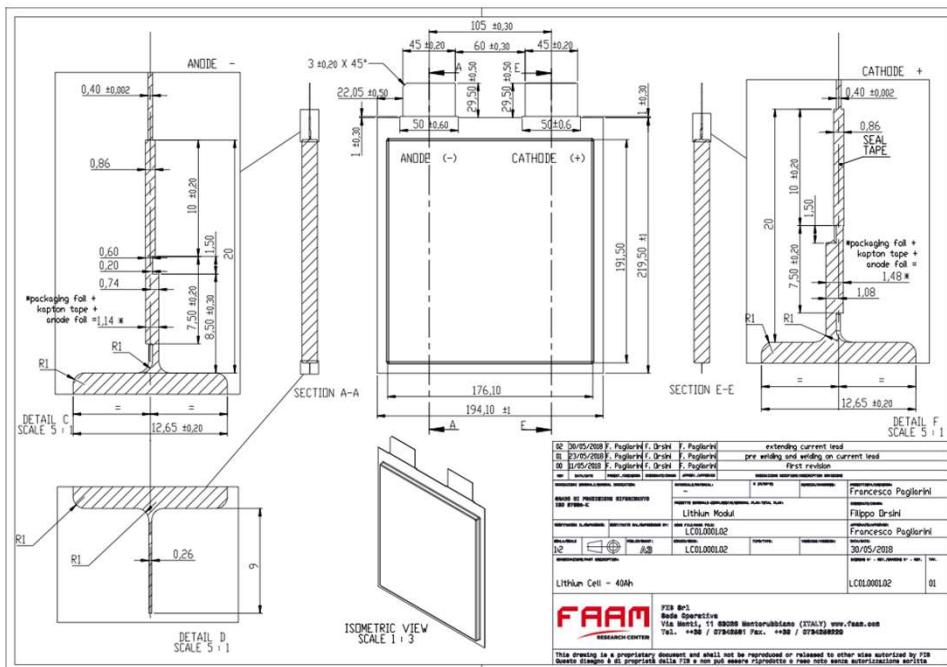
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Li-ion battery cell



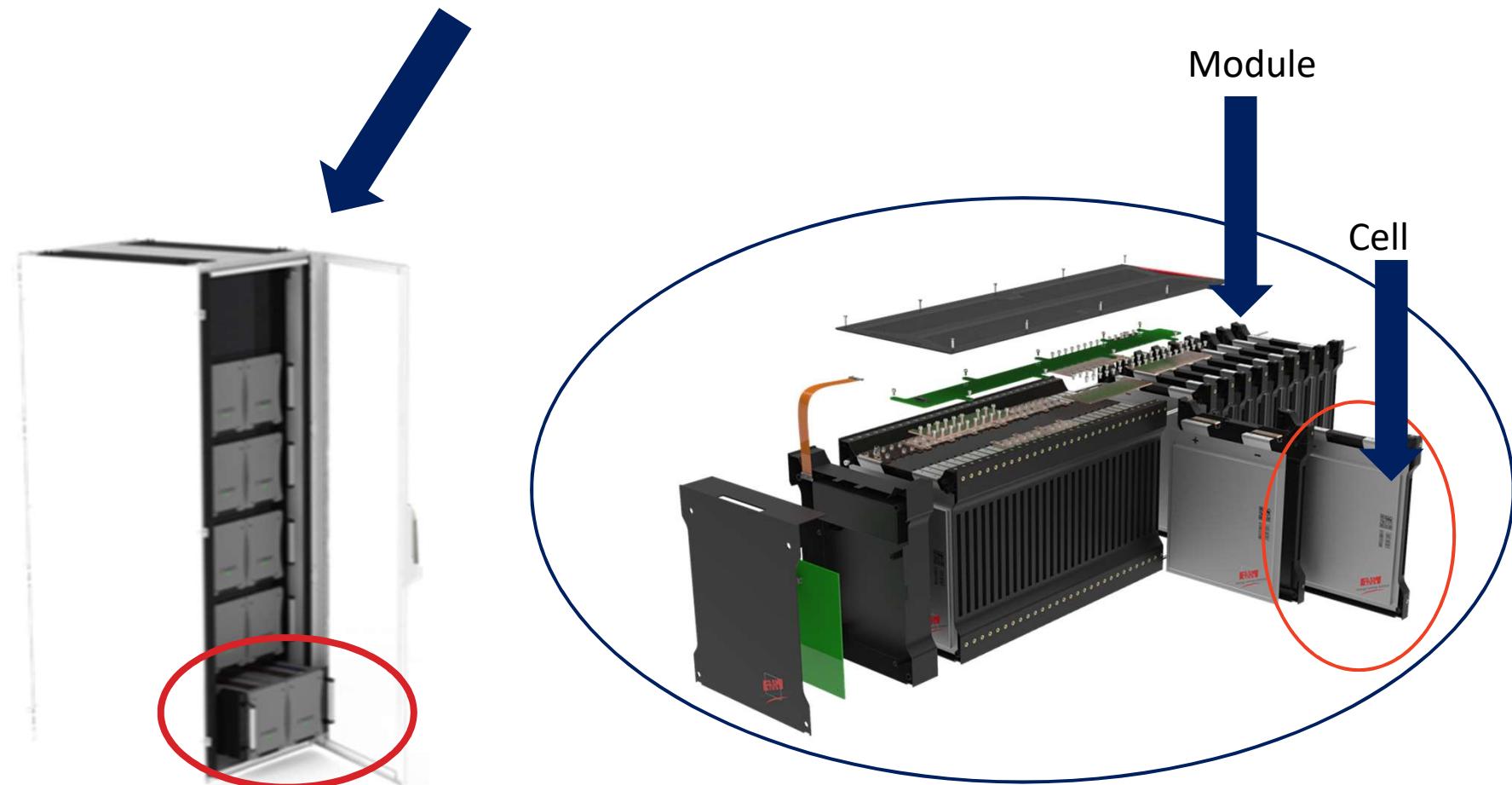
Key features

- 40 Ah pouch cell format
 - 218 x 194 x 12.5 mm (L x W x t)
 - LFP based (gen 1) – 3.2 V nominal tension
 - Low carbon footprint: water-based process, no organic solvent used
 - More than 4.000 cycles (80% DOD)
 - Max current in discharge 3C (Peak 5C-10s)
 - Max current in Charge 1C
 - - 20°C to 55°C operating temperature



Why choose a FAAM Lithium Product?

Thanks to the high innovation, in the new Teverola plant, SERI will produce, through a fully automatic process, complete modules without the need of additional boxes/containers to manufacture the battery. This technology will allow a huge saving in the battery cost and a simple installation in traditional racks. Main producers are using cylindrical/prismatic cells that need assembly in battery pack through semi-manual plants or complex and expensive automatic production lines (which requires standard applications like automotive). FAAM will customize the battery, without any additional cost in a view of a full tailor made concept.

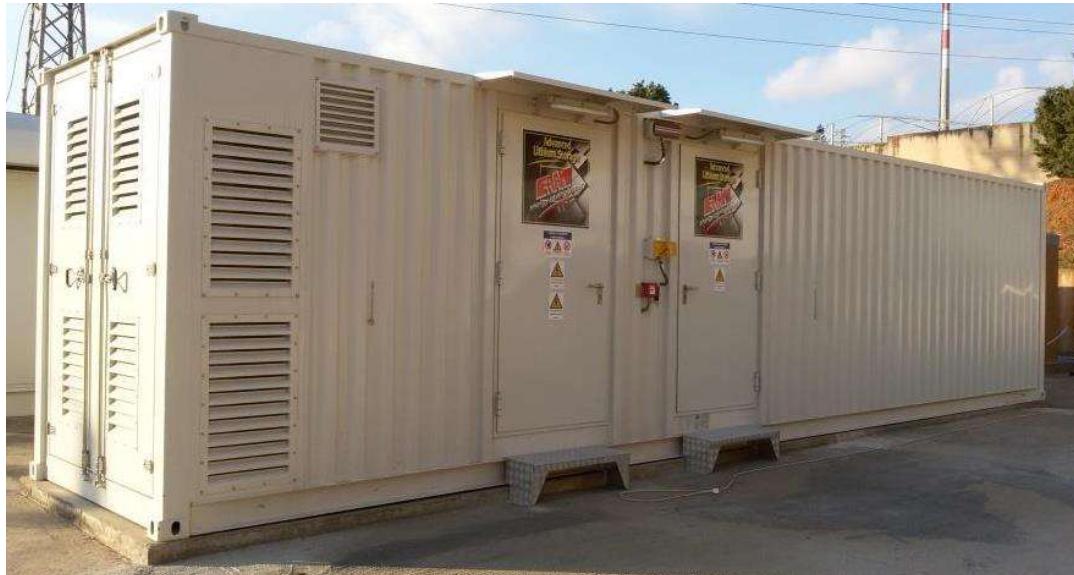




One of the first ESS in Italy

Integration between EE network and storage (from renewable sources)

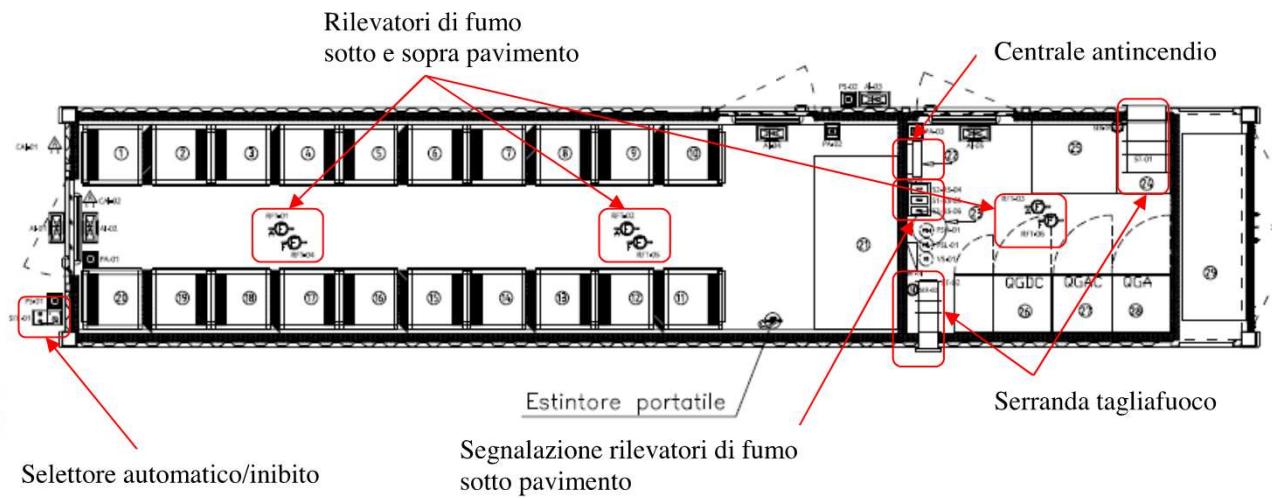
High efficiency, high power 1MWh storage - 2 MW power.

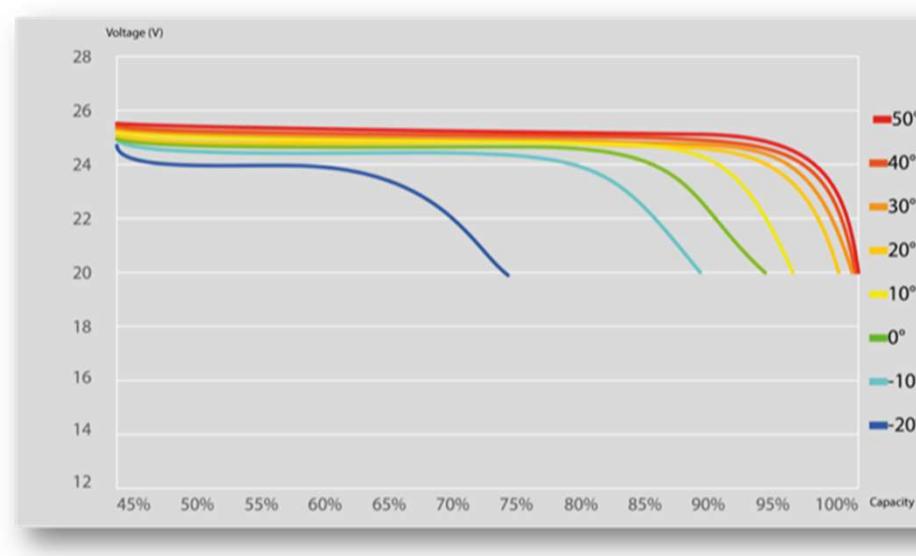
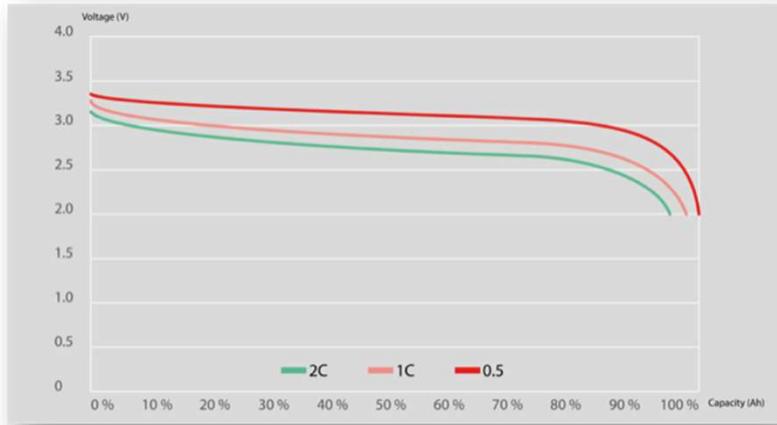


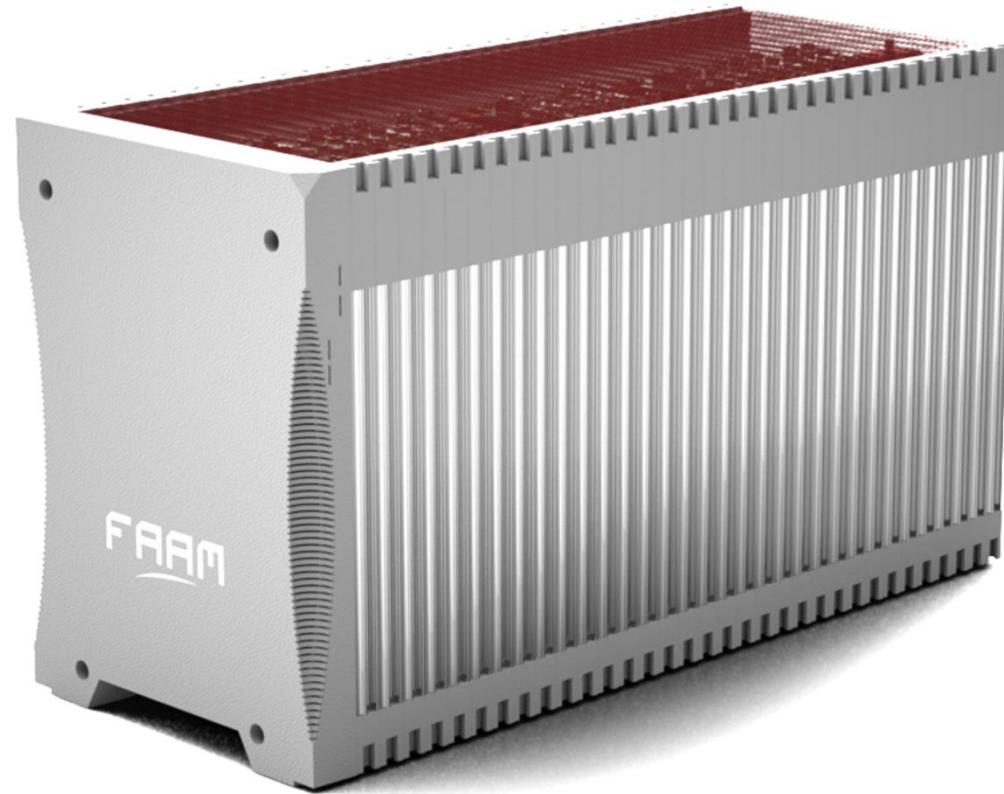
N. 2 Shelter (tot. 1MWh – 2 MW)

Caratteristiche di ogni Shelter

- Uscita di potenza DC 500kWh
- Energia utile 960Vdc
- Tensione nominale 750Vdc
- Tensione minima 1050Vdc







THANKS FOR YOUR ATTENTION



Esperienza Veicoli Elettrici - Revamping

Company of



*FIB Srl Overview 2018
Confidential*

1991: L'AVVIO DELL'ATTIVITÀ DI PRODUZIONE

Trasporter NU 91



ANNI 90: L'ERA DELLE CORSE



GLI INIZI



1991
Jolly 600



1997
Jolly 1200

ECO
Lithium **MILE**

ANNO 2003



Motore: AC trifase

Potenza max: **31 kW**

Coppia max: **328 Nm**

Velocità max: **80 km/h**

Massa totale a terra: **2200 kg**

Portata autotelaio: **1200 kg**

Passo: **2080 mm**

Batteria: **Li-ion 96V 300Ah**

Autonomia: **80 km**

ANNO 2004



**Quadriciclo elettrico
Versatile : infinite soluzioni di
allestimento**

Massa totale a terra:	1100 kg
Massima potenza:	9 kW
Velocità massima:	45 km/h
Portata :	300 kg
Larghezza:	1230 mm
Lunghezza:	2850 mm
Autonomia:	70 km (BTR Pb)
	120 km (BTR Li)

ECOMILE/JOLLY 2000

Specific use for cleaning town and delivering

N. 26 Garbage trucks for City of Rome



N. 22 for Barcelona Town



N. 6 for Barcelona town



Platform trucks for Cities in Germany



**35 SMILE FOR
OLIMPIC GAMES IN BEIJING**
Equipped with system to check level of pollution



Regione Wallonia & Sita Belgio 2011



Progetti logistica Olanda 2011



Consegne nel Comune di Londra 2012



VEICOLO SMILE ELETTRICO

ESERCITO POLIZIA MUNICIPALE POMPIERI OLIMPIADI TORINO 2006





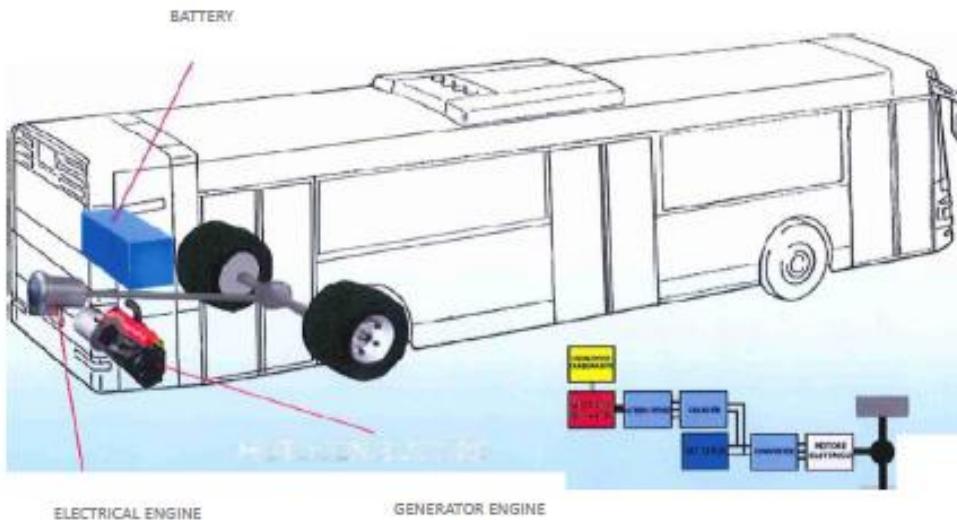
PININFARINA – FAAM – MAGNETI MARELLI PRESENTANO HYBUS

(24/10/2011)

La riconversione di autobus equipaggiati con motori Euro 0-1-2 in
autobus con motorizzazione ibrido seriale



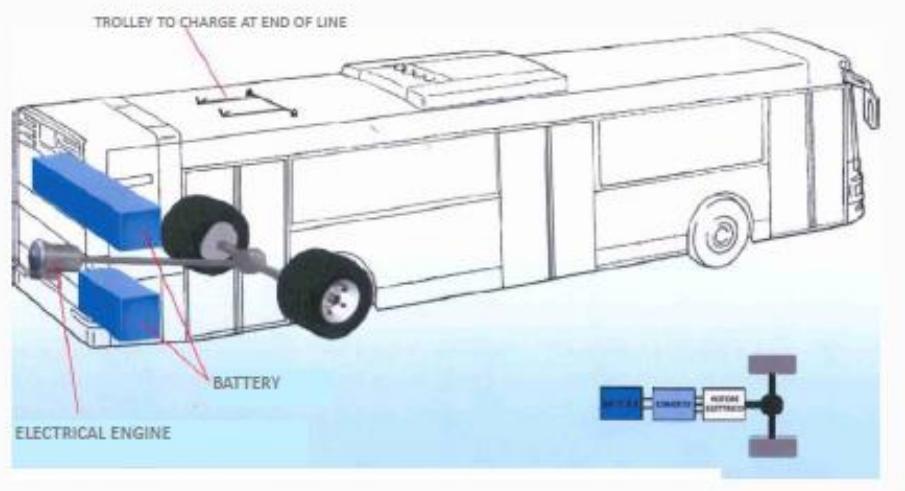
SERIES-HYBRID ARCHITECTURE



OPZIONI

VEICOLO IBRIDO - SERIE

ELECTRICAL ARCHITECTURE



VEICOLO EV – FULL ELECTRIC

REVAMPING TEST EFFETTUATO

- RICONVERSIONE DI AUTOBUS EURO 0 - 1 - 2
- TRASFORMAZIONE IN ELETTRICO – IBRIDO CON MOTORE TERMICO A PUNTO FISSO PER LA RICARICA DELLA BATTERIA DEI SERVIZI IDRAULICI E PNEUMATICI (1,3 – 69KW EURO6)
- RECUPERO ENERGIA IN FRENATA
- RIPRISTINO COMPLETO CARROZZERIA ED INTERNI ED ADEGUAMENTO ESTETICO
- RIPRISTINO COMPONENTI ELETTRICHE/ELETTROMECCNICHE/MECCANICHE
- NUOVO CLIMA
- NUOVO ABS – ESP

OBIETTIVO RAGGIUNTO

RISPARMIO DEL 60% RISPETTO ALL'ACQUISTO DI UN AUTOBUS NUOVO IBRIDO

Custom Project

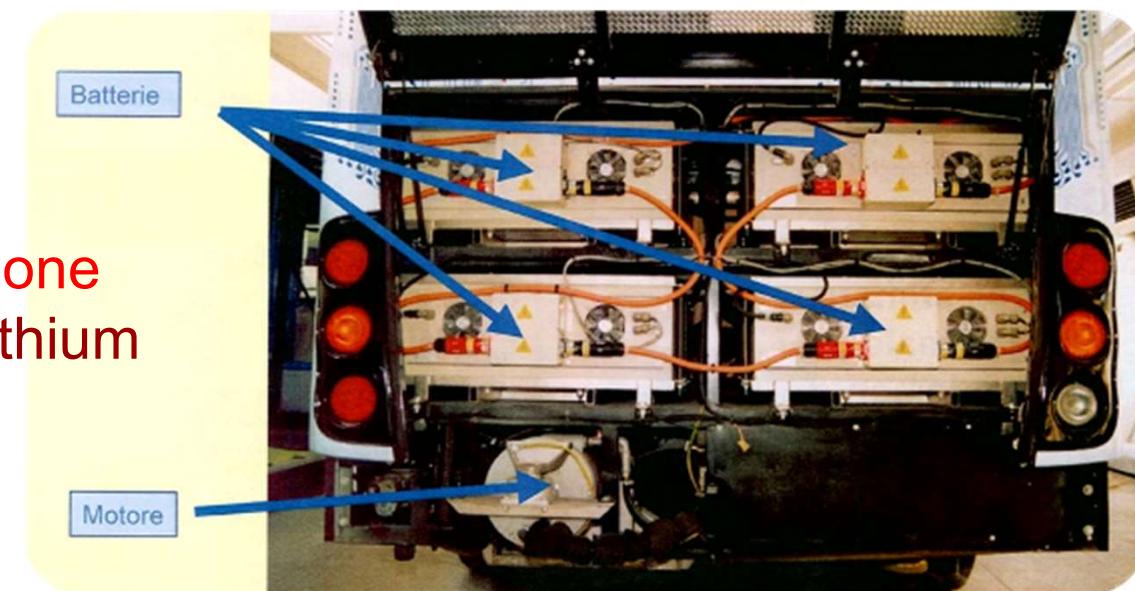


2008 TEST – 2014 FORNIUTURA



'ELFO' EPT-CACCIAMALI ELECTRIC BUS

Trasformazione
Lead Gel → Lithium

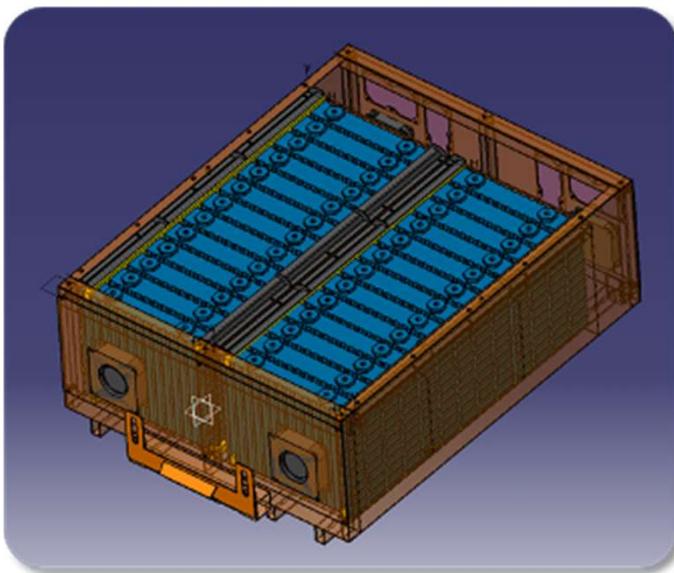


Custom Project



GT
GRUPPO TORINESE TRASPORTI

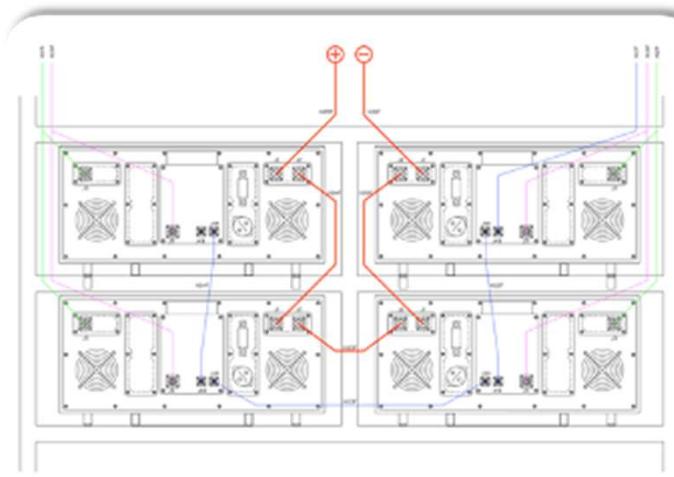
ELECTRIC BUS →'ELFO' EPT-CACCIAMALI



Custom Project



BUS ELETTRICO →'ELFO' EPT-CACCIAMALI



PROJECT 1

LiFePO₄ Litio Ferro Fosfato
FLT-LFP 300
Faam Lithium Technologies

Total system energy 99,8 kWh
Module Capacity 300 Ah

Risultati Ottenuti

	Soluzione Precedente	Soluzione FAAM
Tipo di veicolo	BEV	BEV
Autonomia con singola Carica	72 km	132 km
Ore di servizio con singola carica	6 ore	12 ore
Tempi “biberonaggio” Autobus Fine linea	12 min ogni 45 min di servizio	6 min ogni 1,30 ore di servizio
Recupero max. Frenata Rigenerativa	13,5 kW	40 kW
Manutenzione Sistema Frenante	ogni 20.000km	Ogni 40.000km
Cambio Pacco batteri ogni	40.000km	150.000km

Thank you for your attention!



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