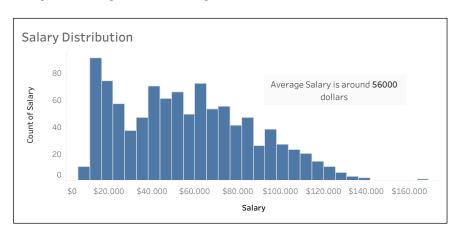
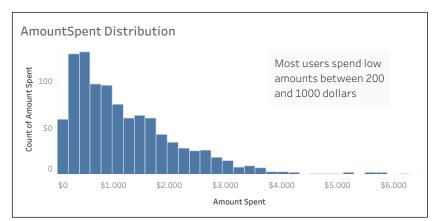
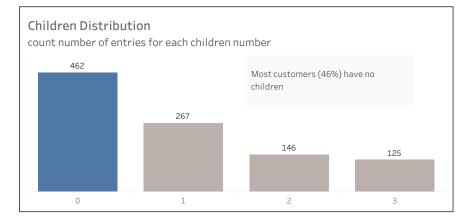
Exploratory Data Analysis - Numerical .. Exploratory Data Analysis - Categorical.. Exploratory Data
Analysis - Amount Sp...

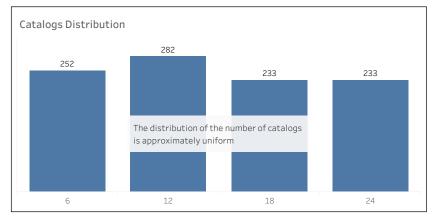
Exploratory Data Analysis - Salary Distr.. STORY - FOCUS ON MARRIED CUSTOMERS

### **Exploratory Data Analysis - Numerical Features**









Exploratory Data

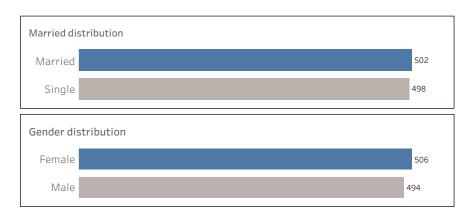
Analysis - Numerical ...

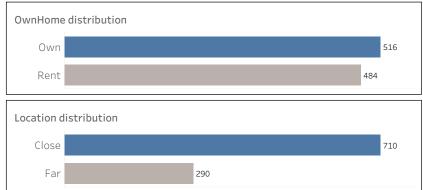
Exploratory Data Analysis - Categorical.. Exploratory Data Analysis - Amount Sp.. Exploratory Data Analysis - Salary Distr.. STORY - FOCUS ON MARRIED CUSTOMERS

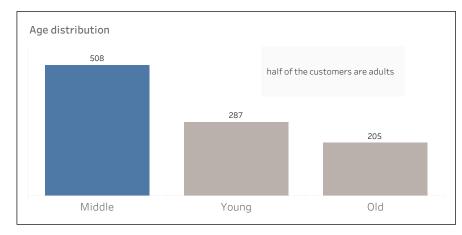
### **Exploratory Data Analysis - Categorical Features**

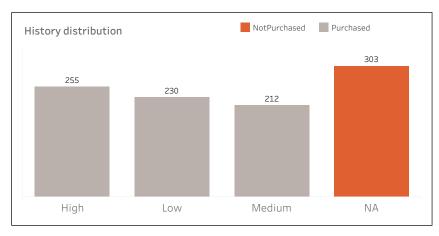
Total number of customers

1.000



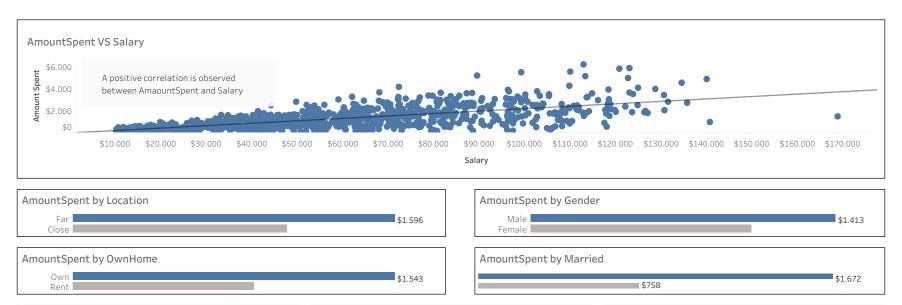


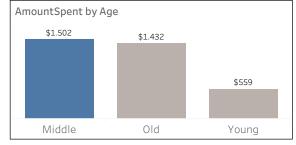


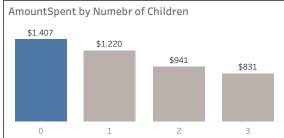


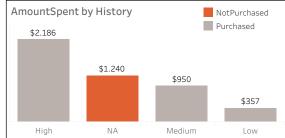
Exploratory Data Exploratory Data Exploratory Data Analysis - Numerical ... Analysis - Categorical... Exploratory Data Analysis - Amount Sp... Exploratory Data Analysis - Salary Distr.. MARRIED CUSTOMERS

## **Exploratory Data Analysis - Amount Spent**









Exploratory Data Exploratory Data Exploratory Data Analysis - Numerical .. Analysis - Categorical.. Exploratory Data Analysis - Salary Distr.. Exploratory Data Analysis - Salary Distr..

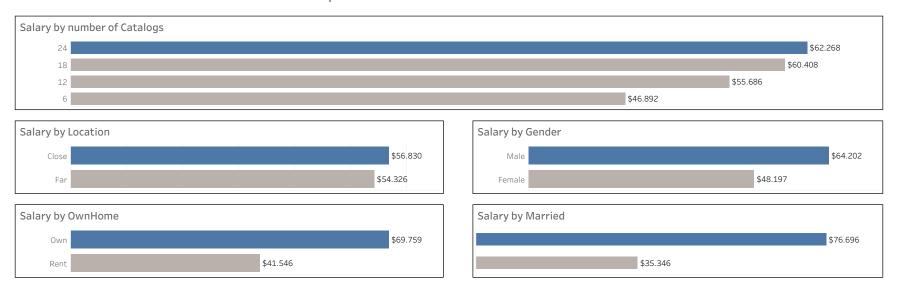
# Exploratory Data Analysis - Salary

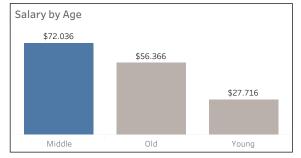
Average Salary:

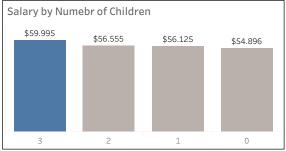
\$56.104

Tatal number of sent catalogs:

14.682









Exploratory Data Analysis - Numerical . Exploratory Data
Analysis - Categorical..

Exploratory Data Analysis - Amount Sp... Exploratory Data Analysis - Salary Distr.. STORY - FOCUS ON MARRIED CUSTOMERS

# **Direct Marketing - Focus on Married Customers**

Total number of customers:

1.000

Single: 498

Married: 502

Tatal Amount Spent:

\$1.216.770

Purchased: \$841.080

NotPurchased:

\$375.690

