

# Lab 7

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Dmitriy K. Fedotov<sup>1</sup>

RUDN University, 25 March, 2021 Moscow, Russian Federation

<sup>1</sup>RUDN University, Moscow, Russian Federation

- I am Fedotov Dmitriy.
- Third year student of the Rudn University

## Why do Lab 7?

- The advertising performance model allows you to analyze the distribution of advertising with the initial data.
- This model is convenient to use for attracting a user to a product with minimal financial costs.

- Consider advertising performance model.

# Task

- Build a schedule for the distribution of advertising about a beauty salon in different cases.
- Compare the effectiveness of an advertising campaign in different cases.
- Determine at what point in time the effectiveness of advertising will have the fastest growth.
- Build a solution if only the contribution of paid advertising is taken into account.
- Build a solution, assuming that information about the product will be disseminated only through word of mouth, compare both solutions.

# Results

In the course of doing the work, I learned:

- Build a schedule for the distribution of advertising about a beauty salon in different cases.
- Compare the effectiveness of an advertising campaign in different cases.
- Determine at what point in time the effectiveness of advertising will have the fastest growth.
- Build a solution if only the contribution of paid advertising is taken into account.
- Build a solution, assuming that information about the product will be disseminated only through word of mouth, compare both solutions.

**Thank you for the attention.**