

RSA® Conference 2020 Asia Pacific & Japan

A Virtual Learning Experience | 15–17 July

HUMAN
ELEMENT

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Build Privacy into Your Products and Gaining User Trust

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Agenda

1. Regulations – they aren't going away
2. What is User Trust? – *OR* how do I explain cookies to someone who doesn't understand how the internet works?
3. Framing the problem
4. How we approached it
5. Lessons and Learnings!
6. Your turn!

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Part 1: Regulations

Problem or Opportunity

Regulations

Everyone has an approach!

- European Union – **General Data Protection Regulation**
- HIPAA – **Health Insurance Portability and Accountability Act**
 - Japan – **Act on the Protection of Personal Information**
 - Korea – **Personal Information Protection Act**
 - Singapore – **Personal Data Protection Commission**

Regulations

Data Types

- Sensitivity levels
- Notification requirements
- Age restrictions

User Rights

- Access
- Preferences
- Deletion
- Marketing



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Part 2: User Trust

Add transparency

User Trust

- What do users want?
 - The service you’re offering (clearly)
 - To understand what it ‘costs’ them even if your offering an open source or free product (people are skeptical of a free service)
 - How to start and stop use of the service
 - To understand what is being collected versus what is being provided
Policies / FAQs

User Trust

- Why is it so hard to communicate about data?

We built systems and products to work and provide services – without thinking about individual components.

- Data Collection
 - Cookies
 - User Agents
 - Authentication

- Data Locations
 - Databases
 - Connectors
 - Servers
 - Raw Logs
- Data Access
 - Centrally managed SSO
 - One person with Credit Card

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Part 3: Framing the Problem

Stakeholder Engagement

Framing the Problem

- **Ideally, we should be able to answer:**
 - What data we collect
 - Where our data is stored
 - Where our data is sent
 - Who has access to that data
 - Why we are collecting that particular data point

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Part 4: One Approach

Framing the Solution

Framing the SOLUTION

Forming the Trust team

- It must be a **priority** – top down
 - Buy-in is guaranteed if it's on everyone's radar
- Get **help** from internal teams
 - We didn't want do this in a vacuum
 - Legal
 - Policy
 - Product
 - Engineering

Framing the SOLUTION

Trust Team Formation

- Shared responsibility
 - Everyone on the team had some level of responsibility towards the project's success
 - Data validators
 - Documenting
 - Certifying
- Branding
 - The Trust team sounds cool and means more swag

Framing the SOLUTION

Trust Team

- Shared planning and alignment on timing
 - Everyone had to align on priority order
 - Everyone had to be honest about competing projects and goals

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Part 5: Lessons and Learnings

What is HARD and what works

Lessons and Learnings

Lessons

- Time! This took a lot of time the first go around.
- Scope differs according to Stakeholders
 - Legal had a different idea of success than Product Security
 - How do you compromise and support everyone's motivation?
- Everyone has a different idea of PII and what that means

Lessons and Learnings

Learnings

- This will spur cleaning up of legacy – naturally!
 - People don't want to waste time documenting systems and tools not in use!
- Differing teams on the same product have to communicate directly
- Documentation
 - Data Flow diagrams end-to-end
 - Helpful for Incidents! Now everyone knows where different types of data are and how they connect



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Part 6: Your Turn!

APPLY IT

Your Turn! – APPLY IT

- Next week you should:
 - Ask the questions – determine importance within your Products and Org
 - Make Friends!!!
 - Legal
 - Engineering
 - Product
 - Policy

APPLY IT

- In the first three months following this presentation you should:
 - Pick a pilot product
 - Grab a excel sheet or google sheet and start documenting identifying data points collected currently in product
 - Identify who on the product can help verify and add to your findings
 - Identify who on the engineering side can verify and add to your findings
 - Identify third party vendors used

APPLY IT

- In the six months following this presentation you should:
 - Identify third party vendors that contain identifying information
 - Work with engineering to draw data flow diagrams
 - Work to document how access to each system works
 - MFA
 - SSO
 - SSH