



BETTER.

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Context-Based Data Sensitivity Classification

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Where's my Data?

80% of enterprise companies don't know where their sensitive data is located¹



Questions that need to be answered to protect data efficiently and effectively

- What is this data?
- What is the source of the data?
- What is the sensitivity of the data?
- Who owns or is accountable for this data?
- *What, if anything, about the form or usage
of this data would alter its sensitivity?*

Cisco's Data Classification Framework



Cisco Restricted

Cisco Highly
Confidential

Cisco Confidential

Cisco Public

Data Owners /
Trustees

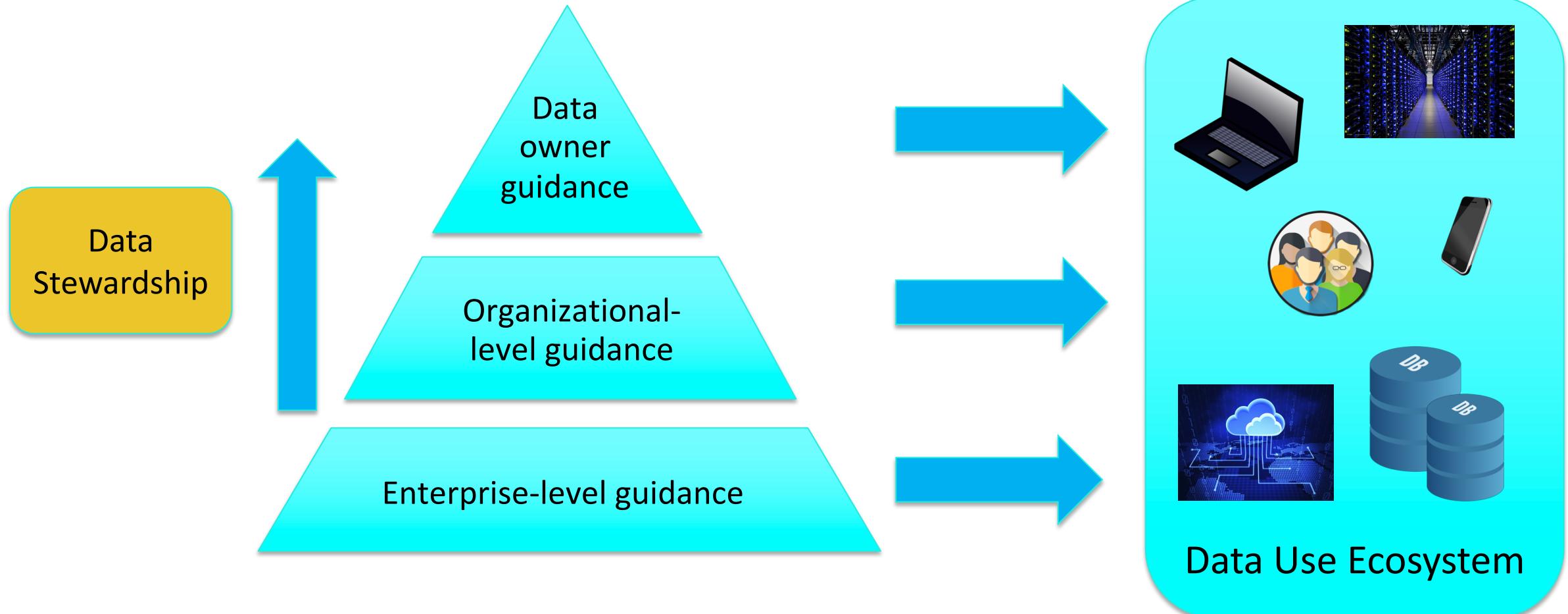
Data Custodians



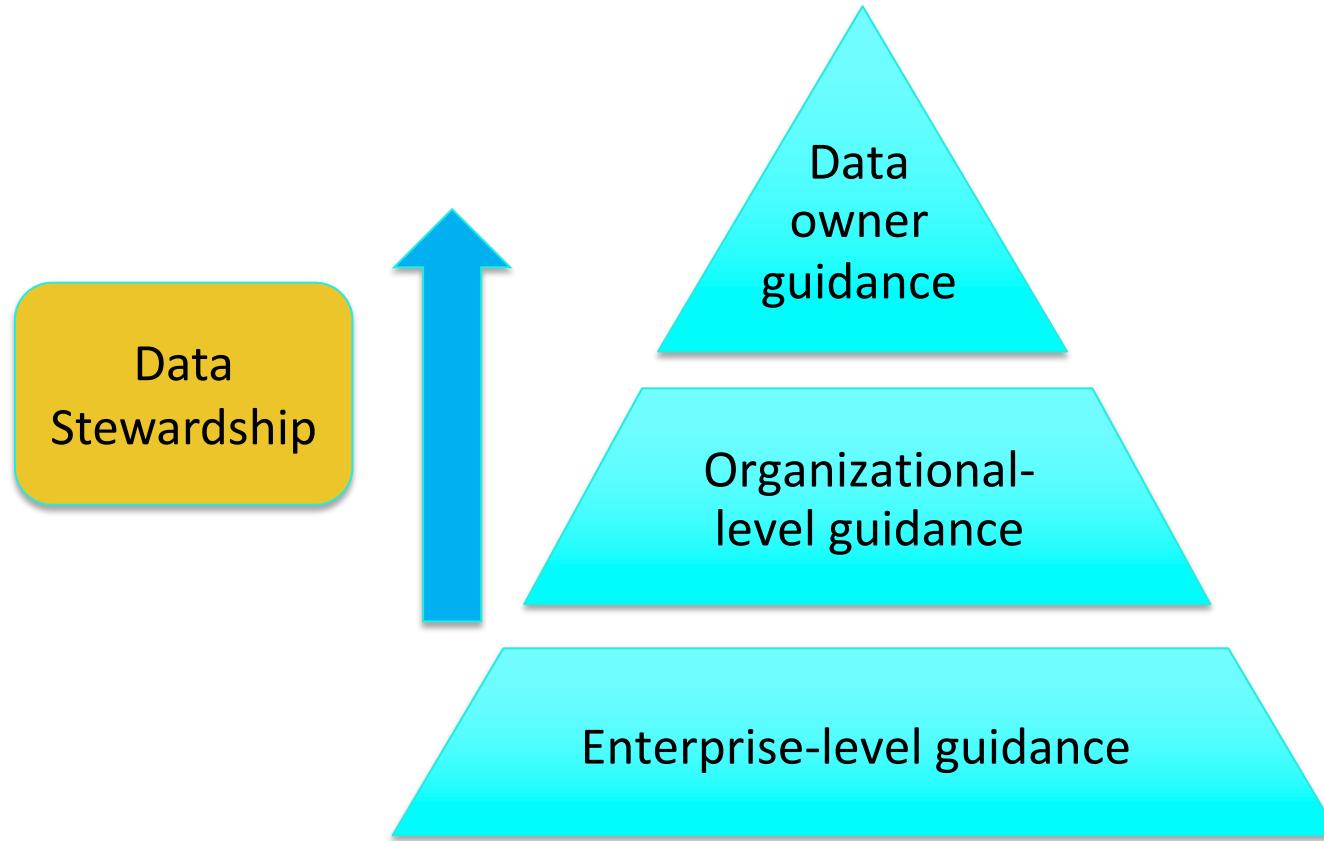
Data Users



Data Classification Adoption Challenge



Data Classification Adoption Challenge



Classifying Source Code

Data Owner Guidance:

The Project Skyjet source code should be classified as Cisco Highly Confidential, but the I/O board FPGA source code is actually classified as Cisco Confidential

Organizational Guidance:

By default, critical or emerging project source is classified as Cisco Restricted, but sustaining project source code is classified as Cisco Highly Confidential

Enterprise Guidance:

By default, Engineering source code is classified as Cisco Highly Confidential

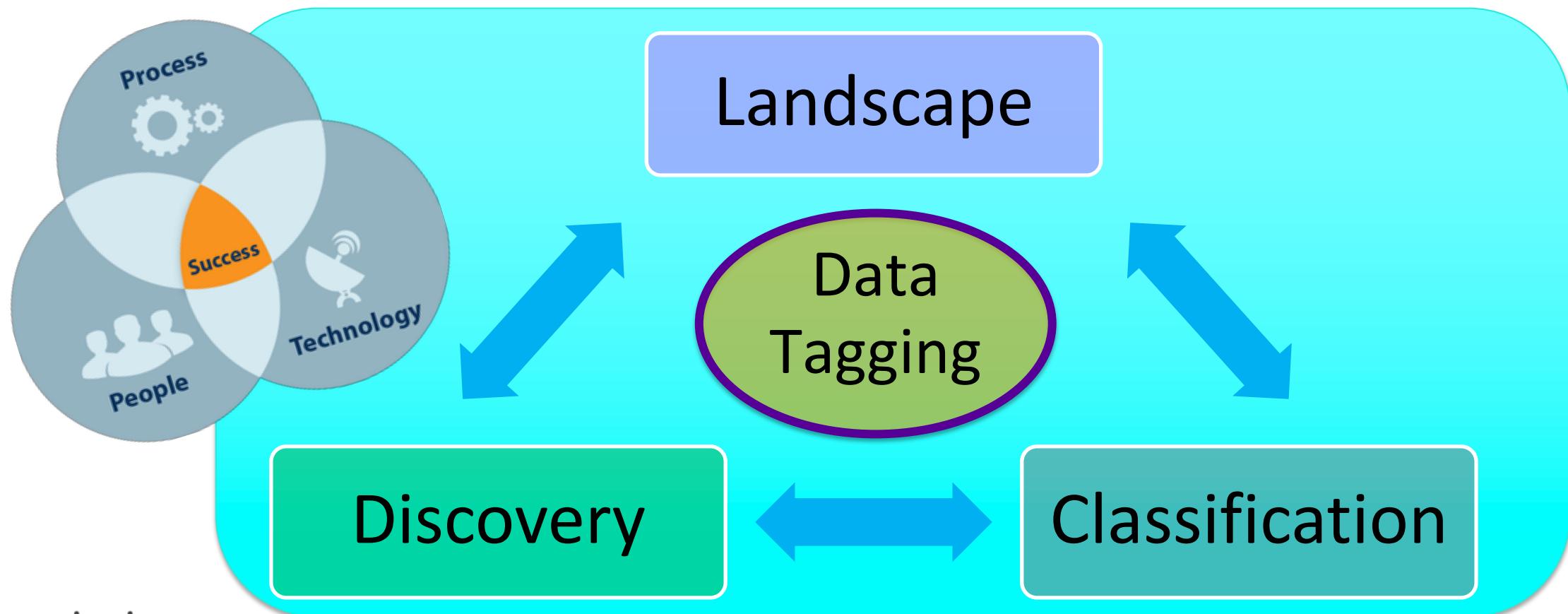
Enforcement: the Rubber hits the Road

Policy enforcement is predicated on **accurate classification** of the data



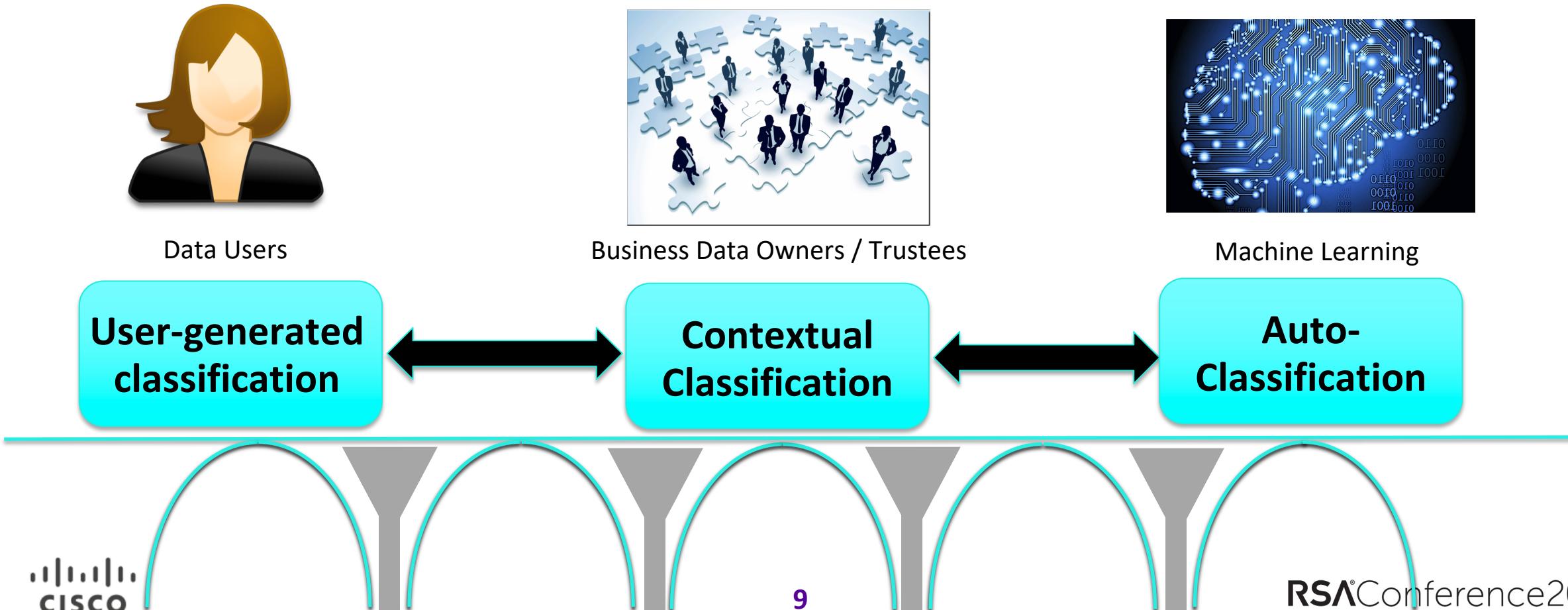
Data Identification Cohesion

Each area plays an important role in identifying data,
but need to be aligned and to evolve cohesively



Building a bridge

Contextual classification provides the link to both user-generated and auto-classification tools and processes



Contextual Data Classification

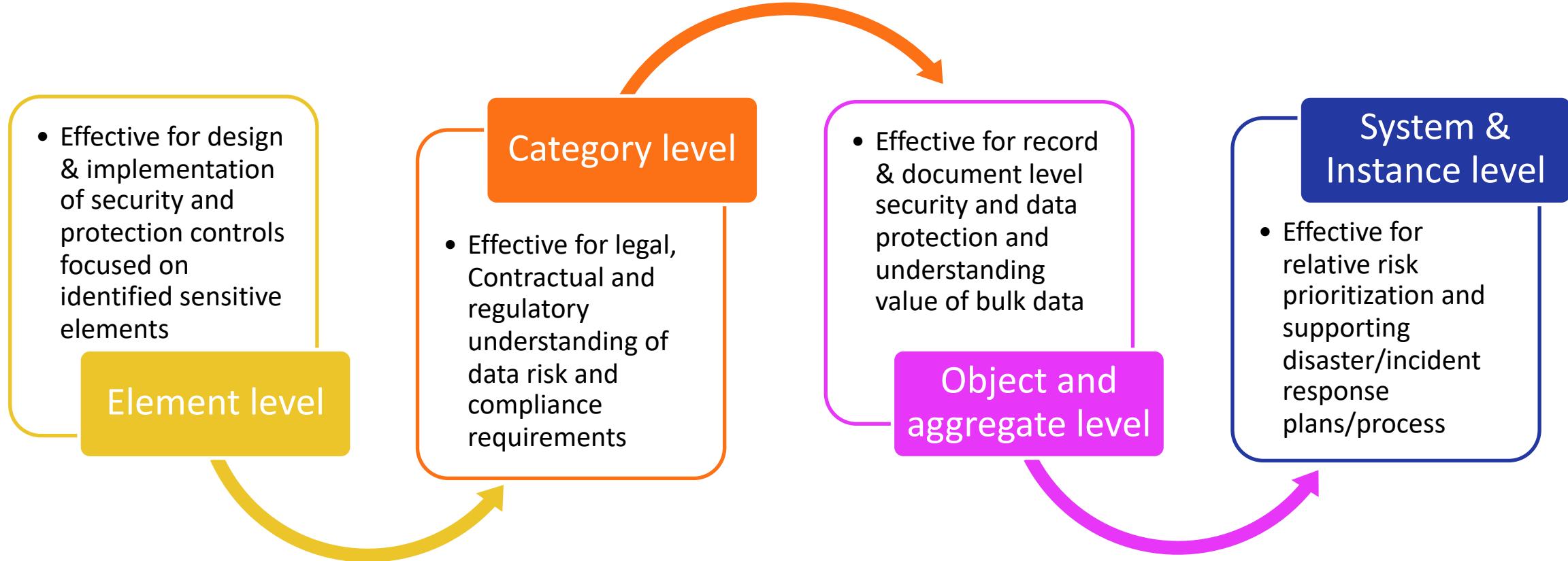
Use-case based approach



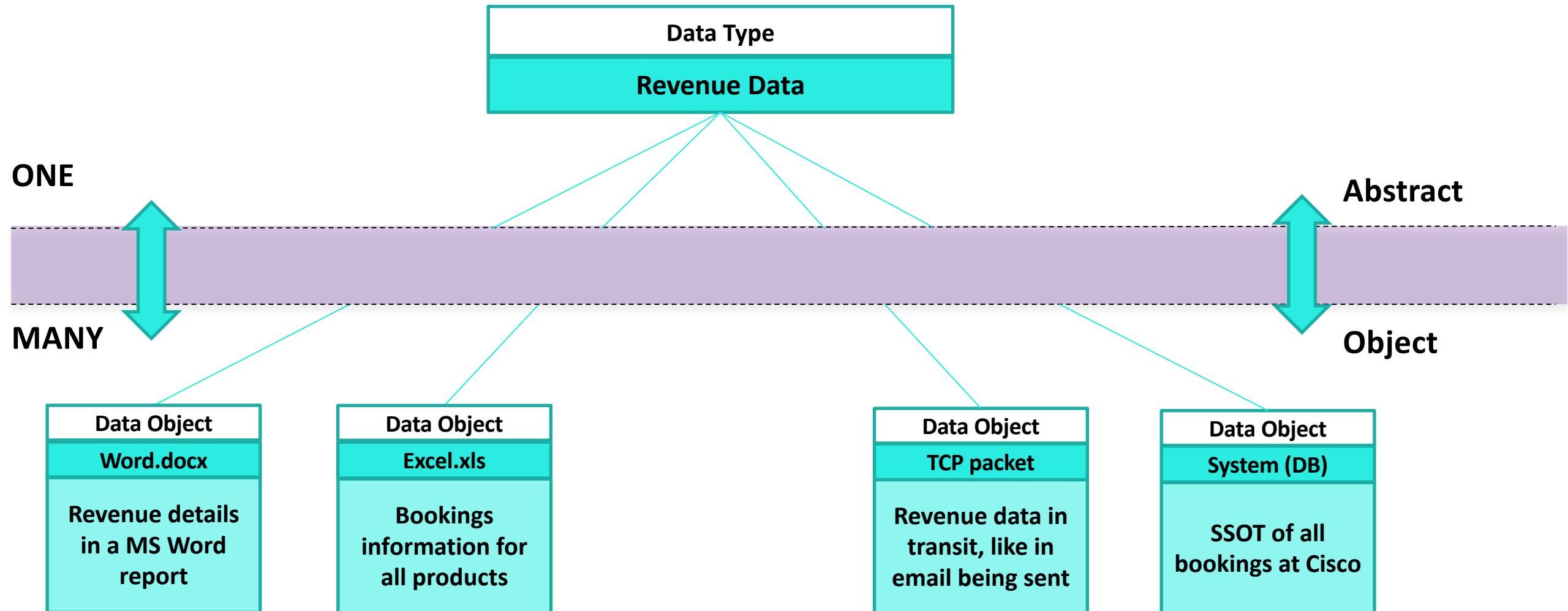
How To Apply The Model

- Building decision/context models
 - Step 1 (a, b, c): Identify the correct unit of processing and protection, & business relevance
 - Step 2: Extracting context
 - Step 3: Building the model
- Preserving context and acceptable use of data (getting ready to apply policies)
 - Step 4: Preserving classification with ability to scale/align with future vision, and planning enforcement of acceptable use
 - Step 5: Overall approach
- Use-case specific architecture for applying the right controls (to achieve enforceability)
 - Step 6: Accurate Guidance for data users to handle and share data

Step 1 (a): Identifying the correct unit of processing and data protection



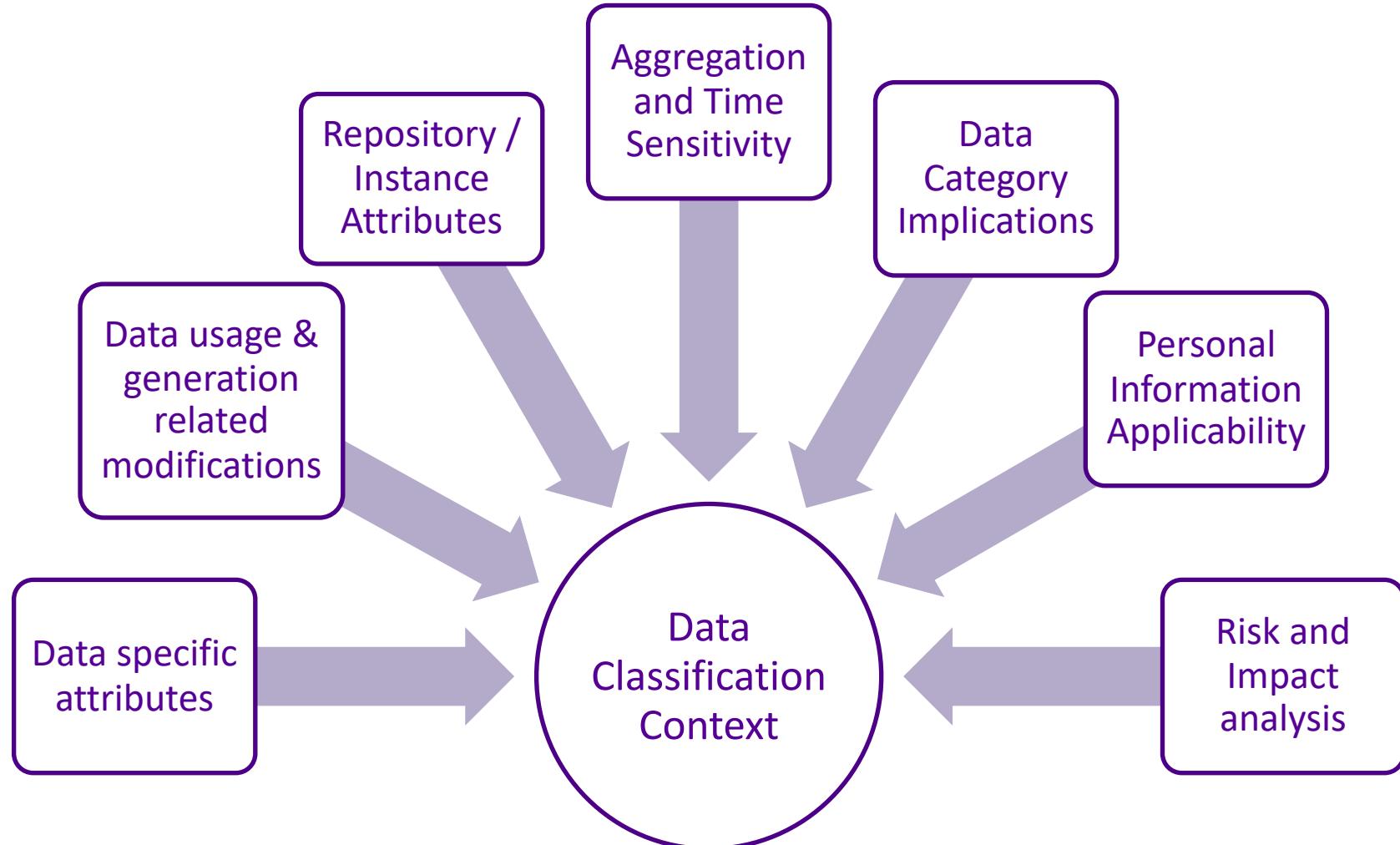
Step 1 (b): Identifying the correct data object for context extraction



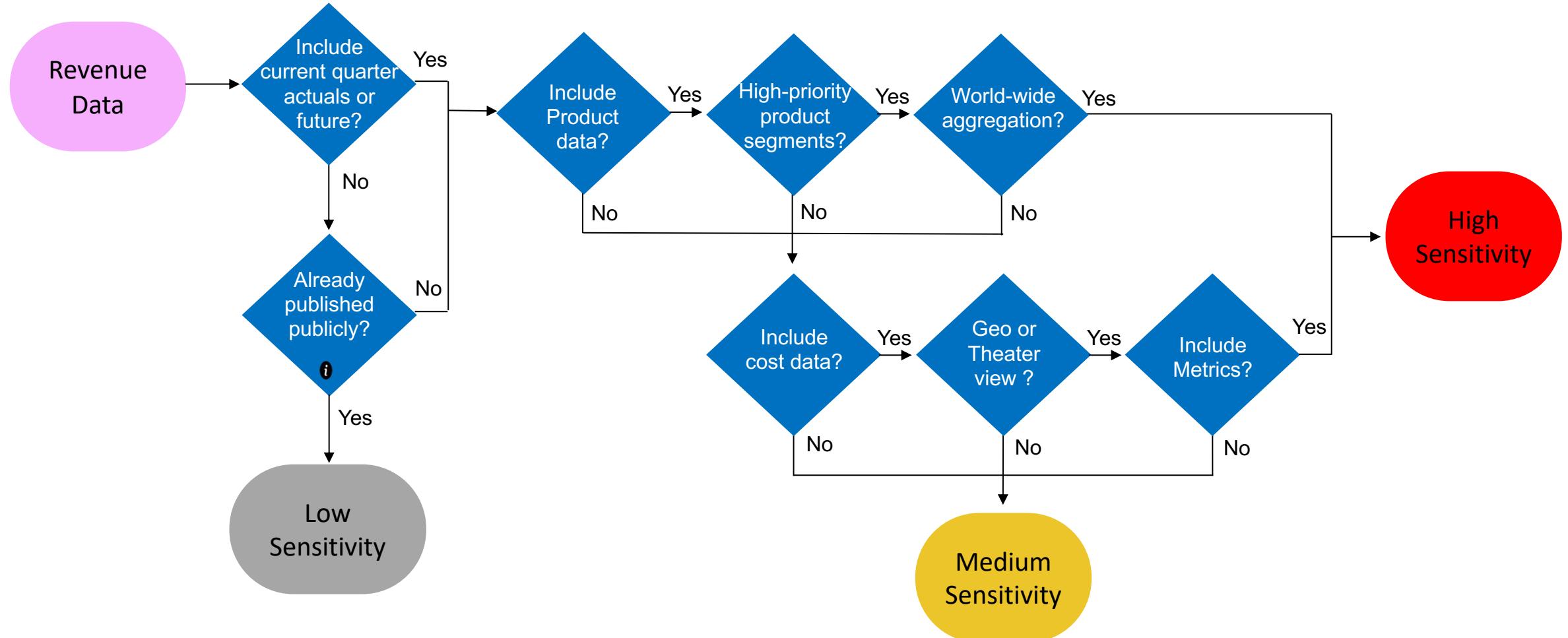
Step 1 (c): Business relevance of contextual classification

- Identify data objects which are good candidates for contextual classification based on business relevance (business defined attributes)
 - Mission criticality
 - Volume of data
 - Count of users
 - PII or Non PII
- Not all data objects will be good candidates for contextual classification
 - Static data classification
 - Not being the correct unit of data processing or protection

Step 2: Extracting context - Asking the right questions



Step 3: Building the model with the owners of the data



Step 4: Preserving context and applying the right controls

Need a comprehensive business solution in support of “Classify Before Use” paradigm...

- *Data must be classified before its use*
- *Data must be classified when it is created, if possible*
- *Classification level must evolve to reflect business context changes*

Three key activities define the Classification solution:

Determine

Assess classification level of data

- **In-line**
within business process when data is created / collected

- **Offline**

- Historical data
- Bulk data collection
- e.g. Auto-Class

Reference

Access the classification level

- **Tagging**

- Data structure extension
- In-line metadata attribution (unstructured data)

- **Indexing, labelling**

Enforce

Apply data protection controls

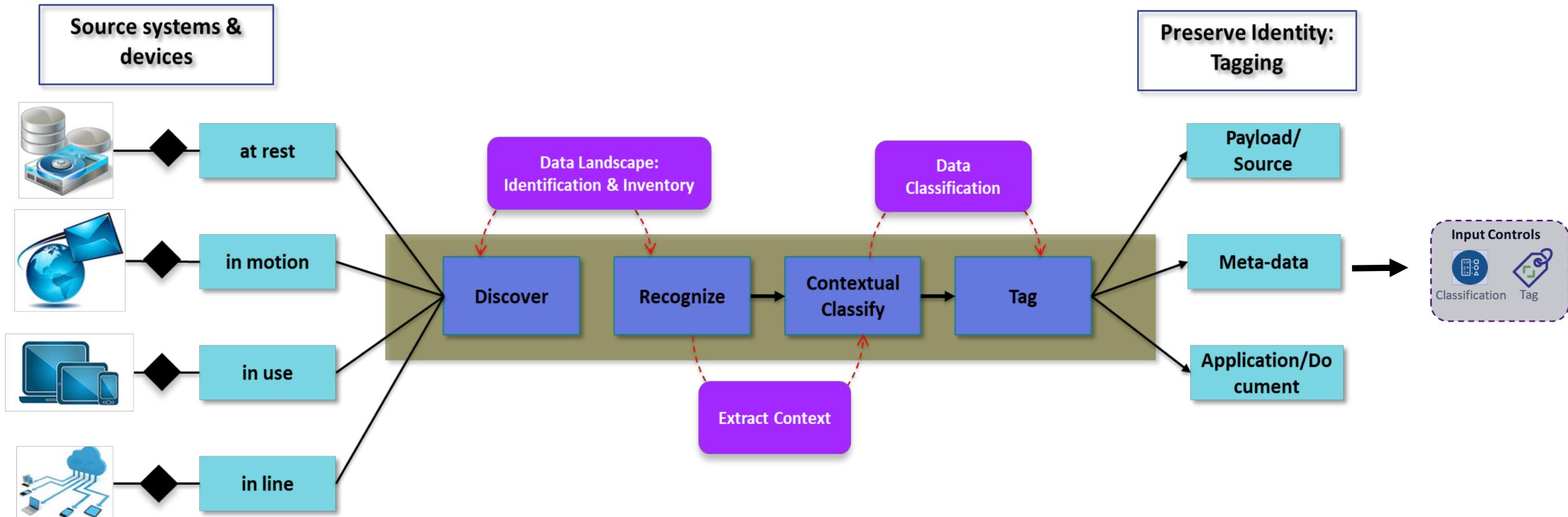
- **Data Loss Prevention (DLP)**

- **Data Monitoring**

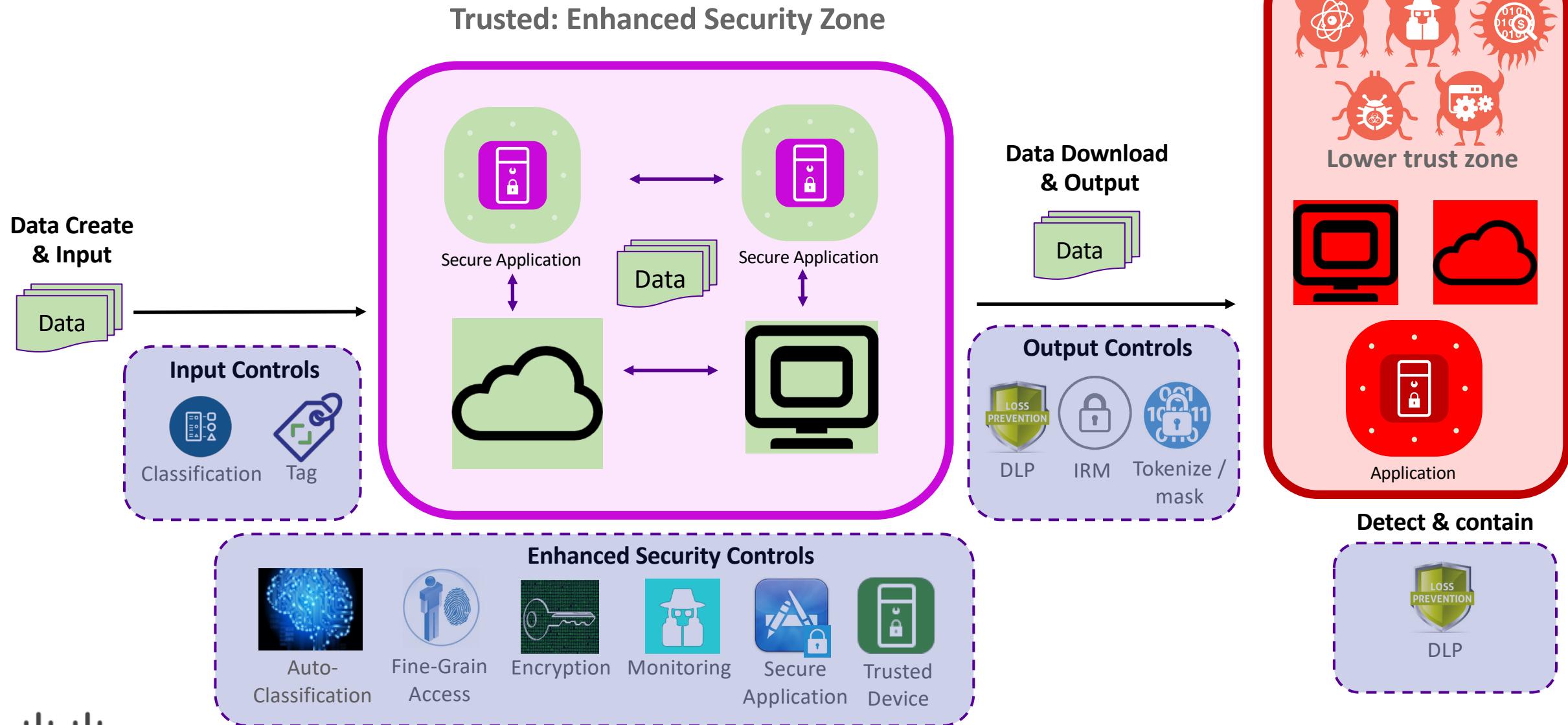
- **Application logic**

- **Policy-controlled rules engine**

Step 5: Overall Approach



Enhanced data security building blocks



Slide Credit: Gerwin Tijink, Cisco Systems

RSA Conference 2019

Step 6: Accurate guidance for users using the model

Identify Data Object Classification

Data Object : Revenue

1. Name the Date Type:

Option 1

2. Data Type Sub category

Option 1

3. Include Product Data?

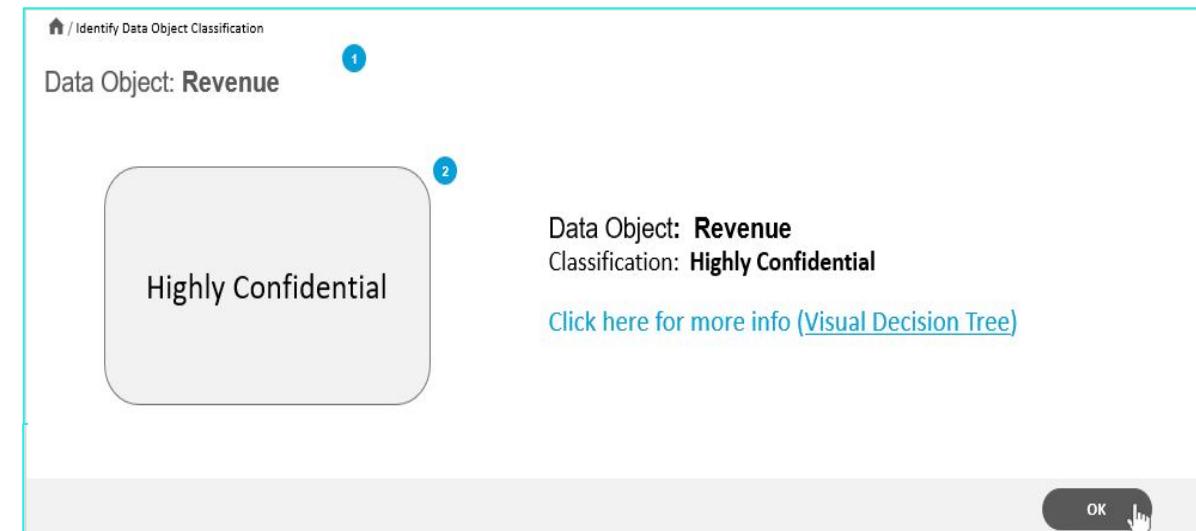
Yes
 No

4. Type of Revenue

Current Quarter
 Historical

Save 3

Submit 3



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Q&A

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