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## TRANSFORM

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# What (Actually, Specifically) Makes Security Programs EVEN MORE Successful?

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# In our last episode ...



# 2021 Security Outcomes Study



- Surveyed 4,800 IT & security pros
- 150+ responses from 25 countries
- All types and sizes of organizations
- 11 outcomes; 25 security practices

[cisco.com/go/SecurityOutcomes](https://cisco.com/go/SecurityOutcomes)

# Security Outcomes: What does “success” look like?

## Enabling the Business



- Keep up with business
- Gain trust from execs
- Obtain peer buy-in
- Create strong culture

## Managing Risk



- Manage top cyber risks
- Meet compliance reqs
- Avoid major incidents
- Maintain biz continuity

## Operating Efficiently



- Run an effective program
- Reduce unplanned work
- Recruit & retain talent
- Streamline detection & response

# Correlation matrix: 25 practices x 11 outcomes



# The Fabulous Five: Most correlated with outcomes



Proactive tech  
refresh



Well-integrated  
tech



Timely incident  
response



Prompt disaster  
recovery



Accurate threat  
detection



## NOTE

**These top five practices had the greatest statistical likelihood of improving ALL the desired program outcomes across the board, from keeping up with the business to recruiting and retaining talent.**

**They helped everywhere.**

# Why these practices, and how do we apply them?

**Volume 2: Double-clicking on the details**



# How can we maximize efficacy of the Fab 5?

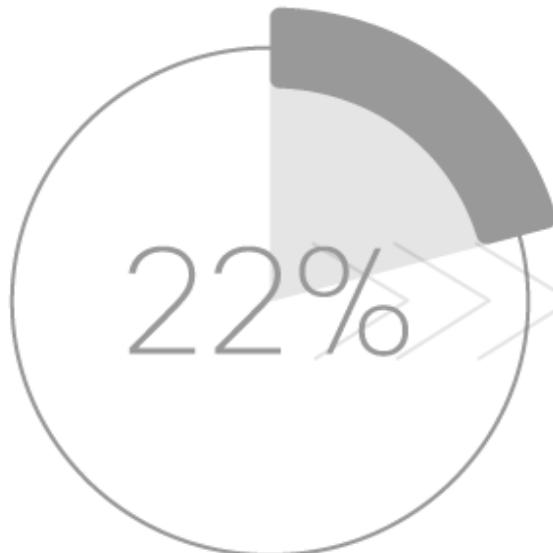


MAXIMUM  
EFFICACY

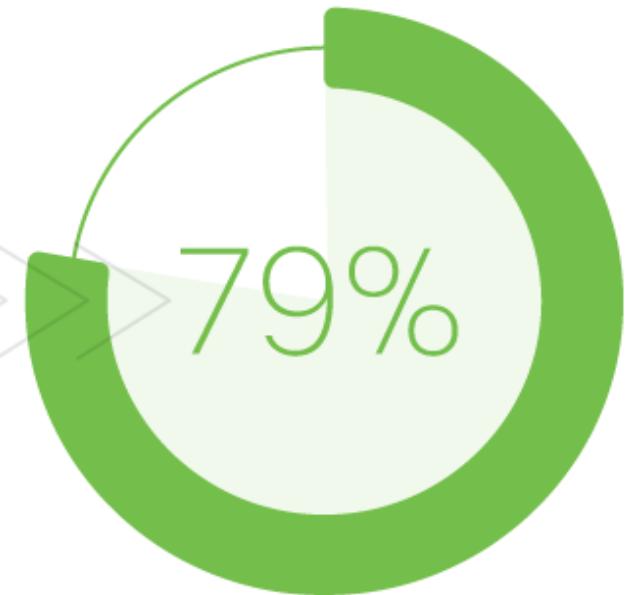
- Surveyed 5,100 IT & security pros
- 150+ responses from 27 countries
- All types and sizes of organizations
- 12 outcomes; 25 security practices

# A shortcut to security success

Go from the **BOTTOM 20%** of security programs to the **TOP 20%** with 5 practices!



Using 0 Top Practices



Using the Top 5 Practices



# Proactive tech refresh & Well-integrated tech

# Modern IT: The gift that keeps on giving

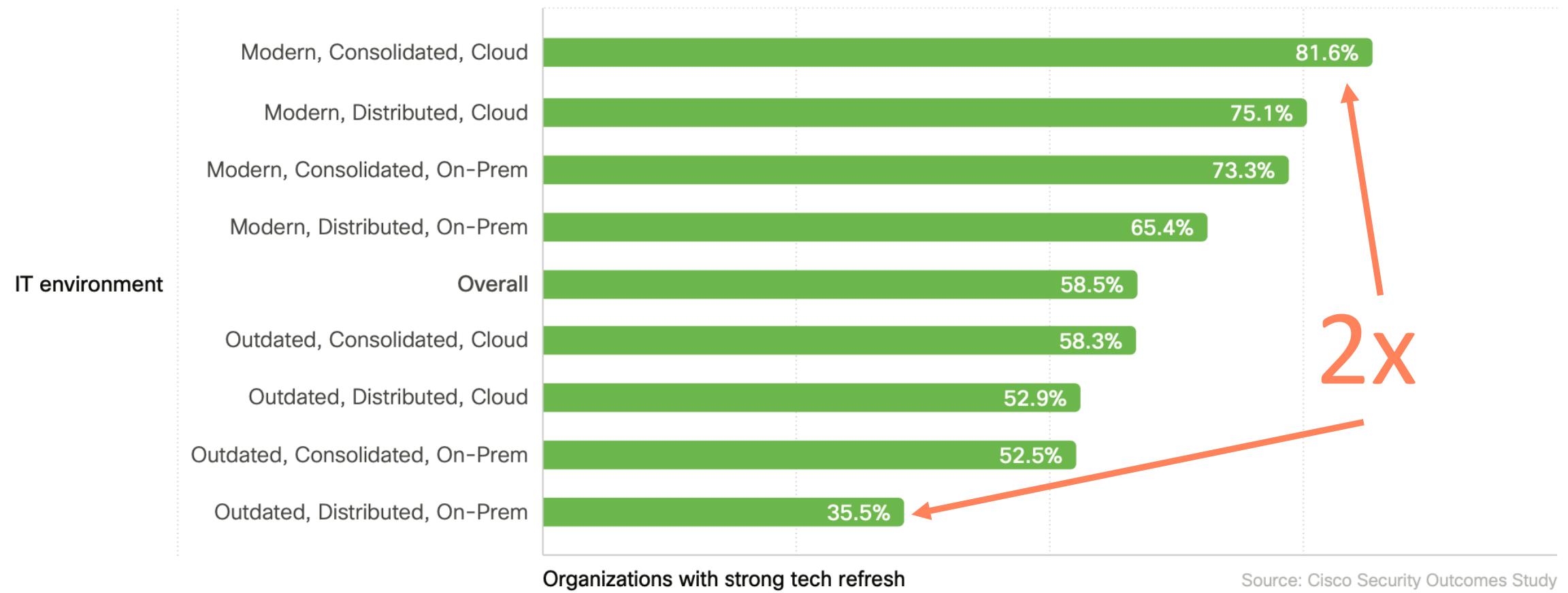


Figure 1: Effect of IT architecture traits on tech refresh performance

# Upkeep your tech to keep up with the business



More frequent tech upgrades increase the likelihood of security programs keeping up with the business by 26%

Percentage of security programs excelling at keeping up with the business



Source: Cisco Security Outcomes Study

# Orgs would rather buy products with out-of-the-box integrations for their core platforms...

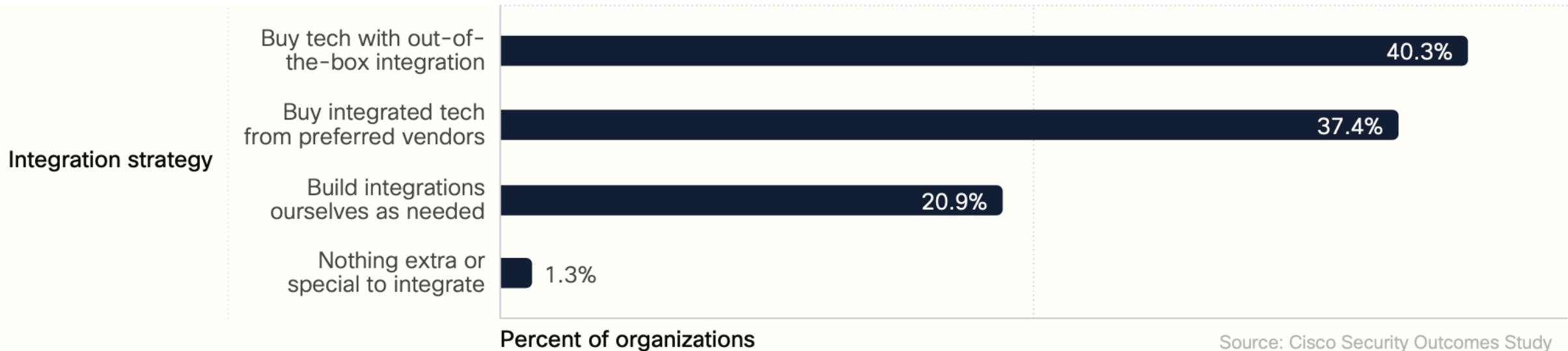


Figure 6: Common approaches to security tech integration among all organizations

# ... But it's actually better to stick with a preferred vendor for integrating security tech

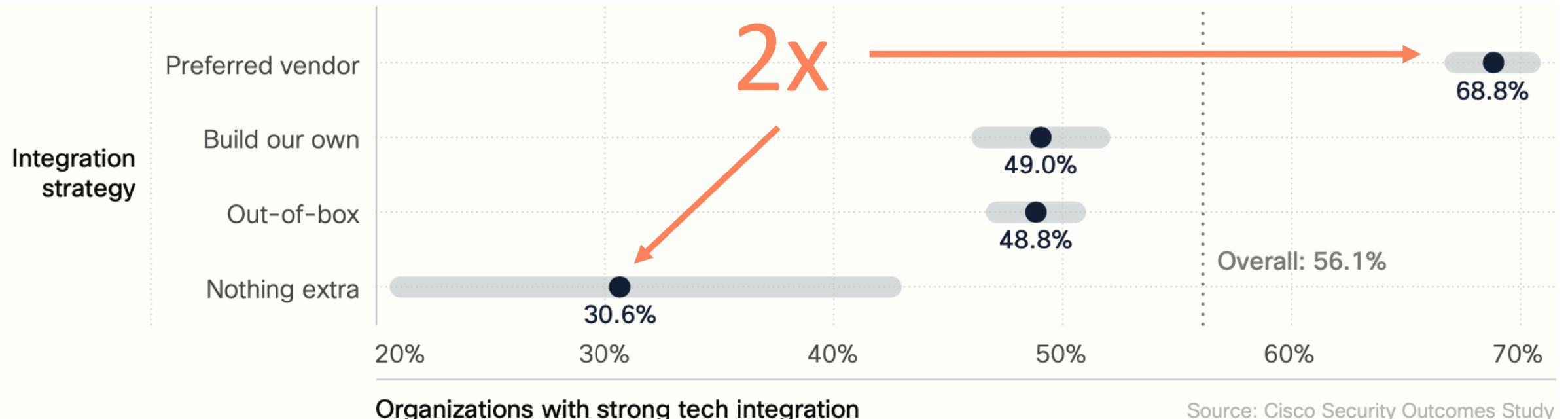


Figure 7: Effect of common integration approaches on level of security tech integration

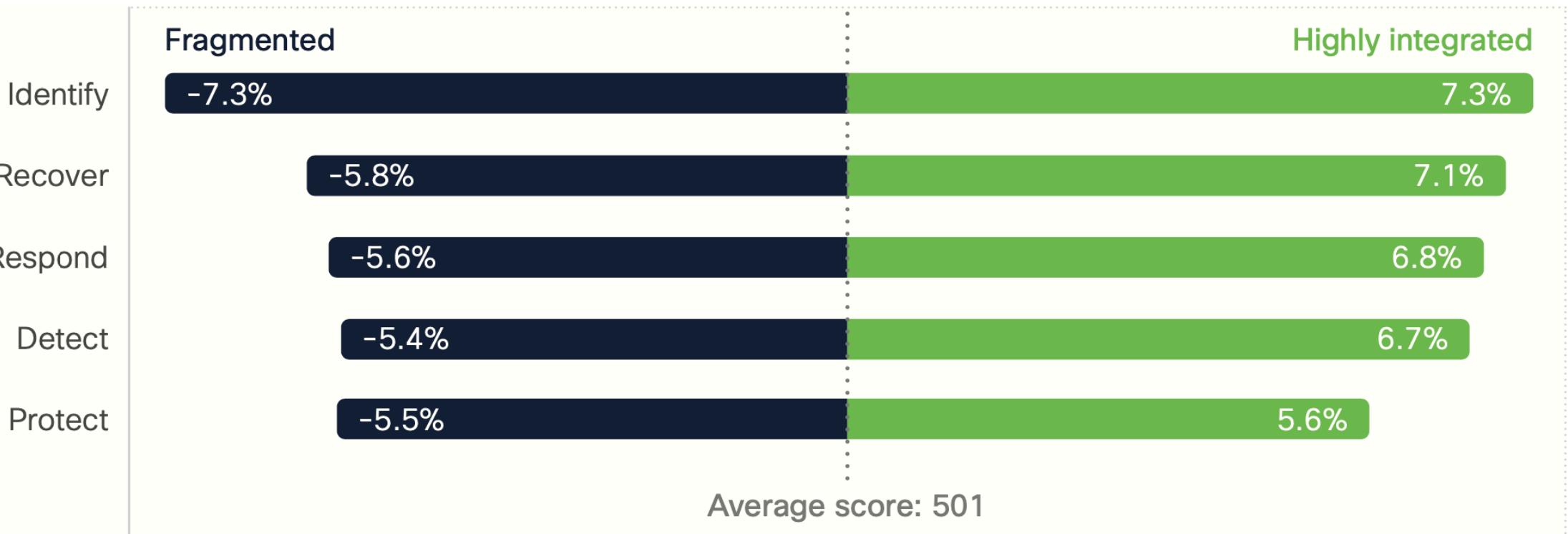
# Integrated tech drives automated processes



Integrated security technologies are 7x more likely to achieve high levels of process automation.



# Which NIST CSF functions are best to integrate?



Percent difference from mean security outcomes score

Source: Cisco Security Outcomes Study

Figure 10: Effect of integrating NIST CSF functions on overall security outcomes score



## Tips for **MAXIMUM EFFICACY!**

- On-prem is OK, so long as it's modernized and centralized
- A platform approach beats a piecemeal approach for integrated security tech
- Aim to integrate all functions, but start with what you can 'Identify'



# Accurate threat detection & Timely incident response

# Priority for Strong SecOps: People, Process, Tech?



People



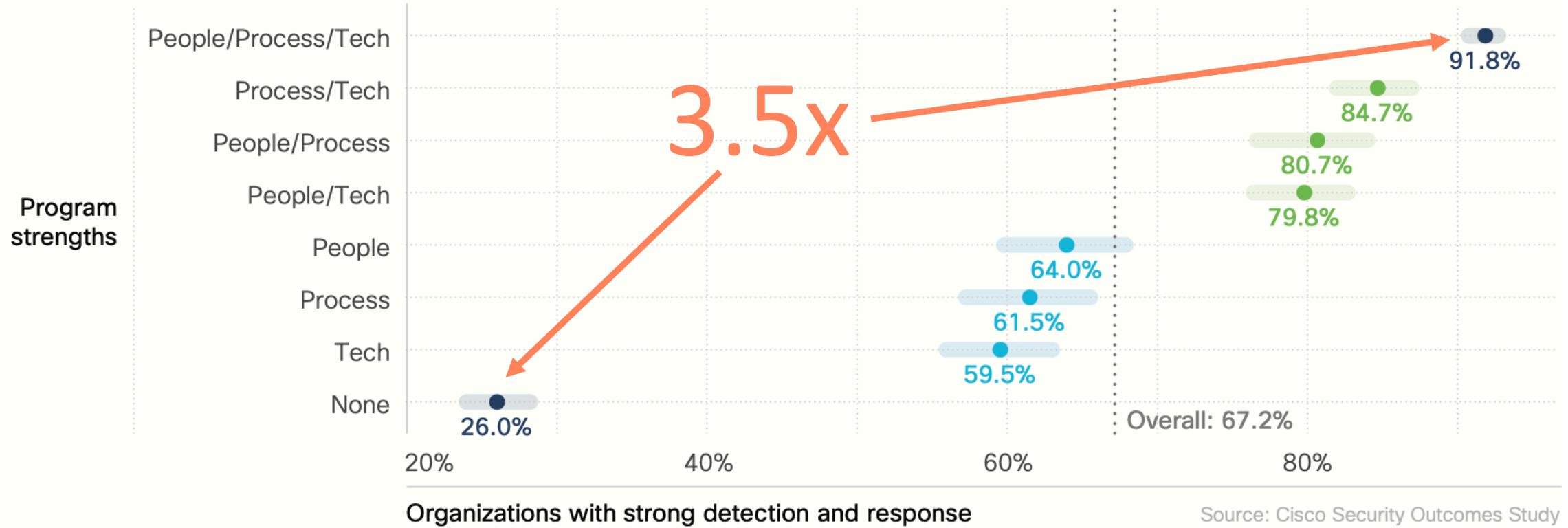
Process



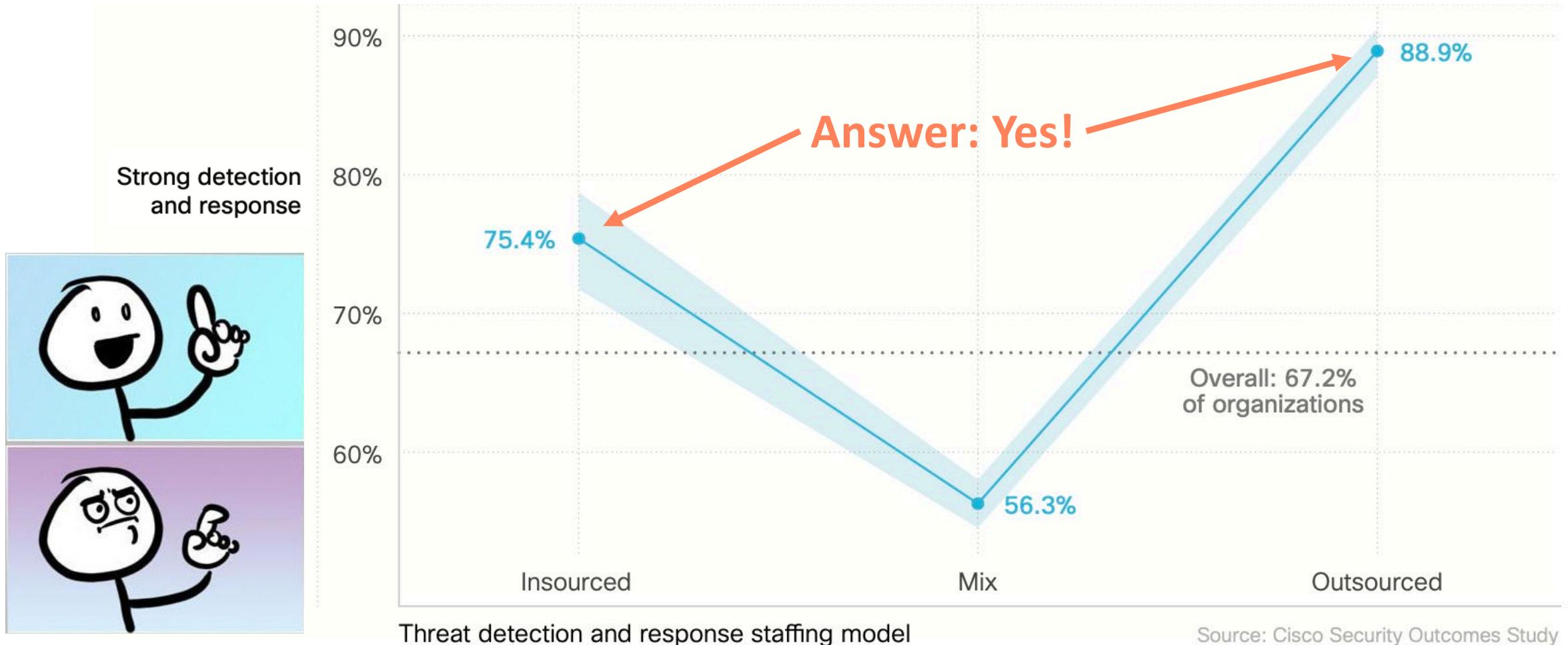
Technology

# Higher Priority for SecOps: People, Process, Tech?

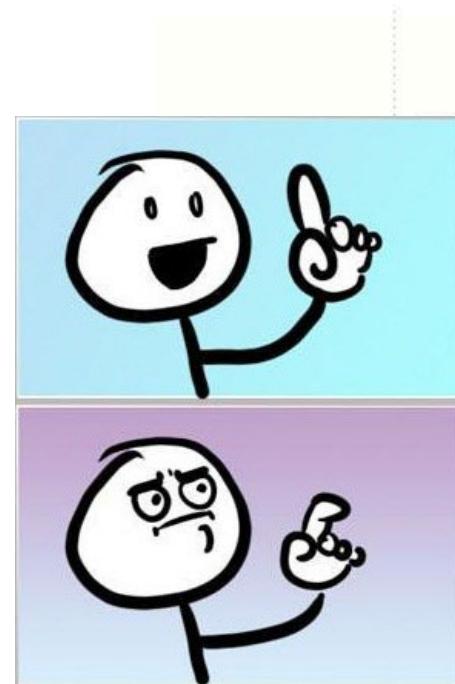
Answer: All of the above



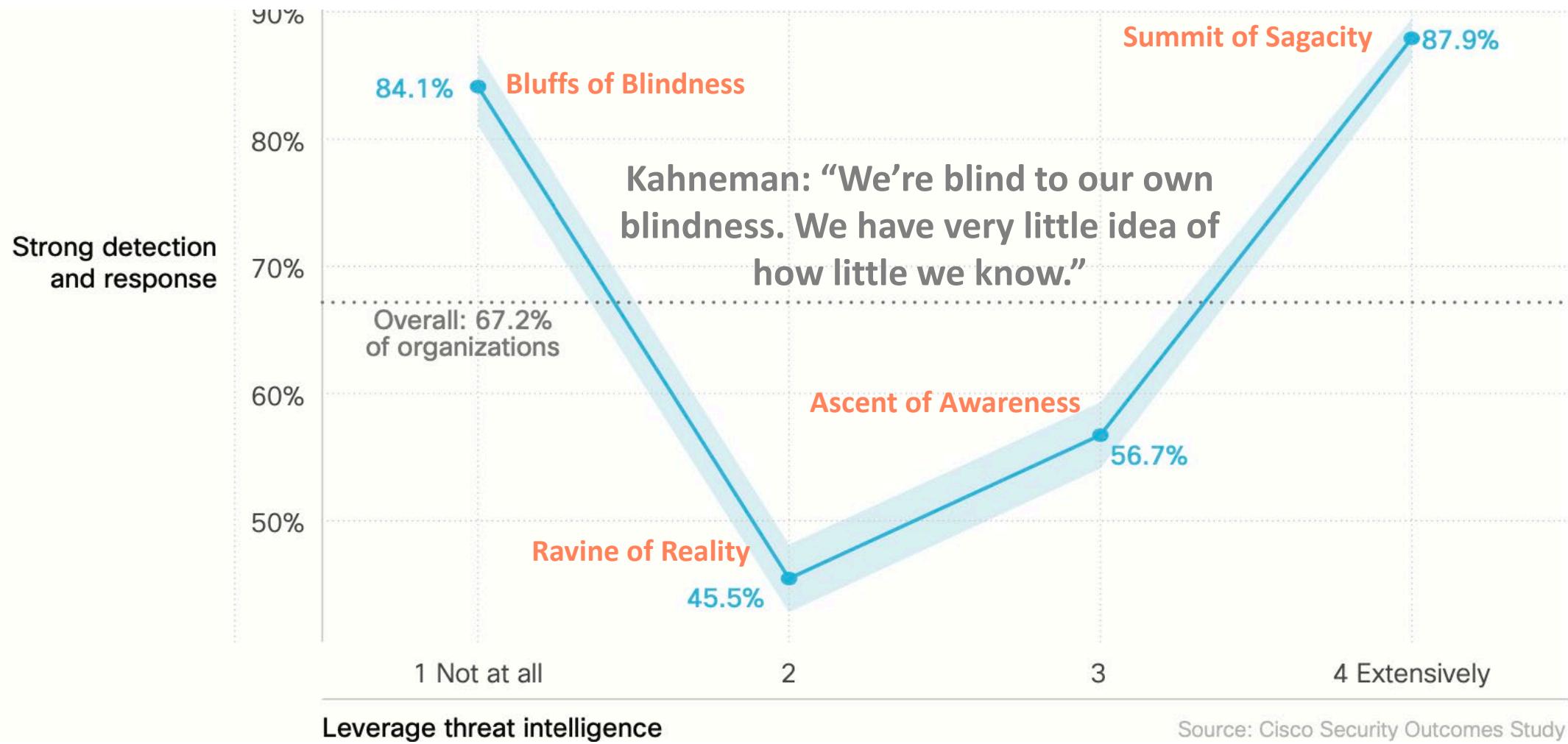
# Better to insource or outsource SecOps?



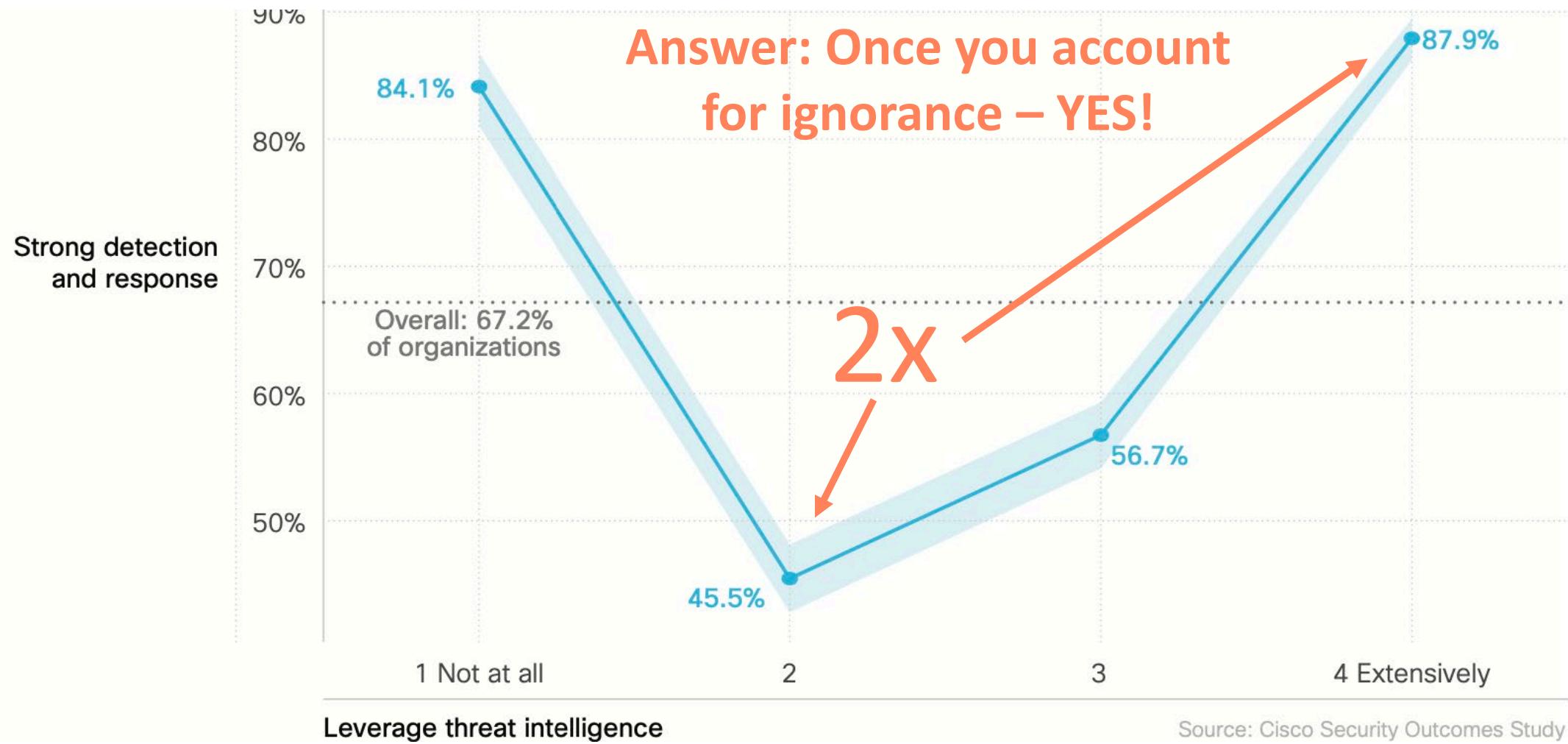
# Better to insource or outsource SecOps?



# Does cyber threat intel raise our intelligence?



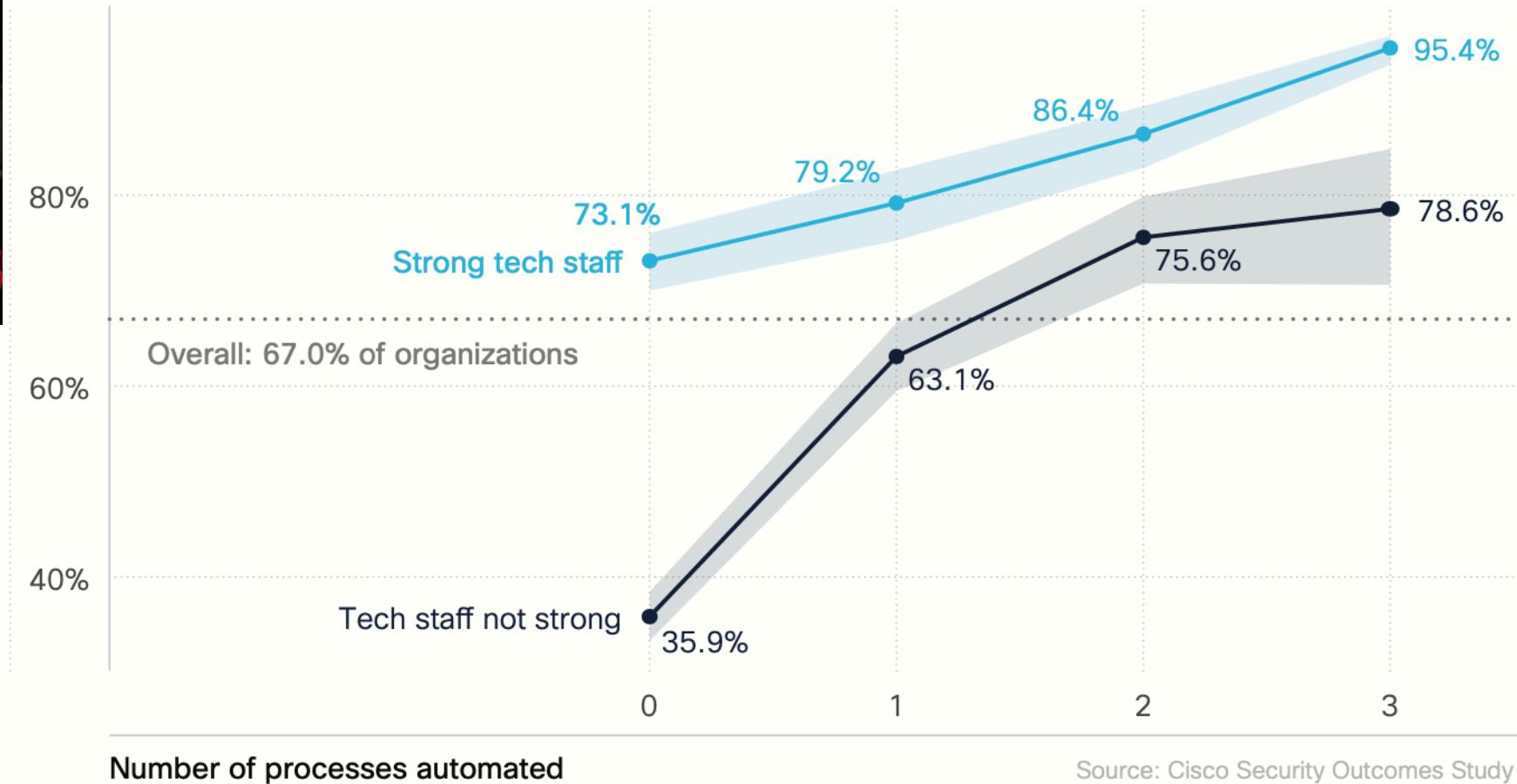
# Does cyber threat intel raise our intelligence?



# Can automation compensate for lack of talent?



Strong detection  
and response



Source: Cisco Security Outcomes Study

Figure 18: Effect of staffing and automation strength on threat detection and incident response capabilities

# Can automation compensate for lack of talent?



Strong detection  
and response

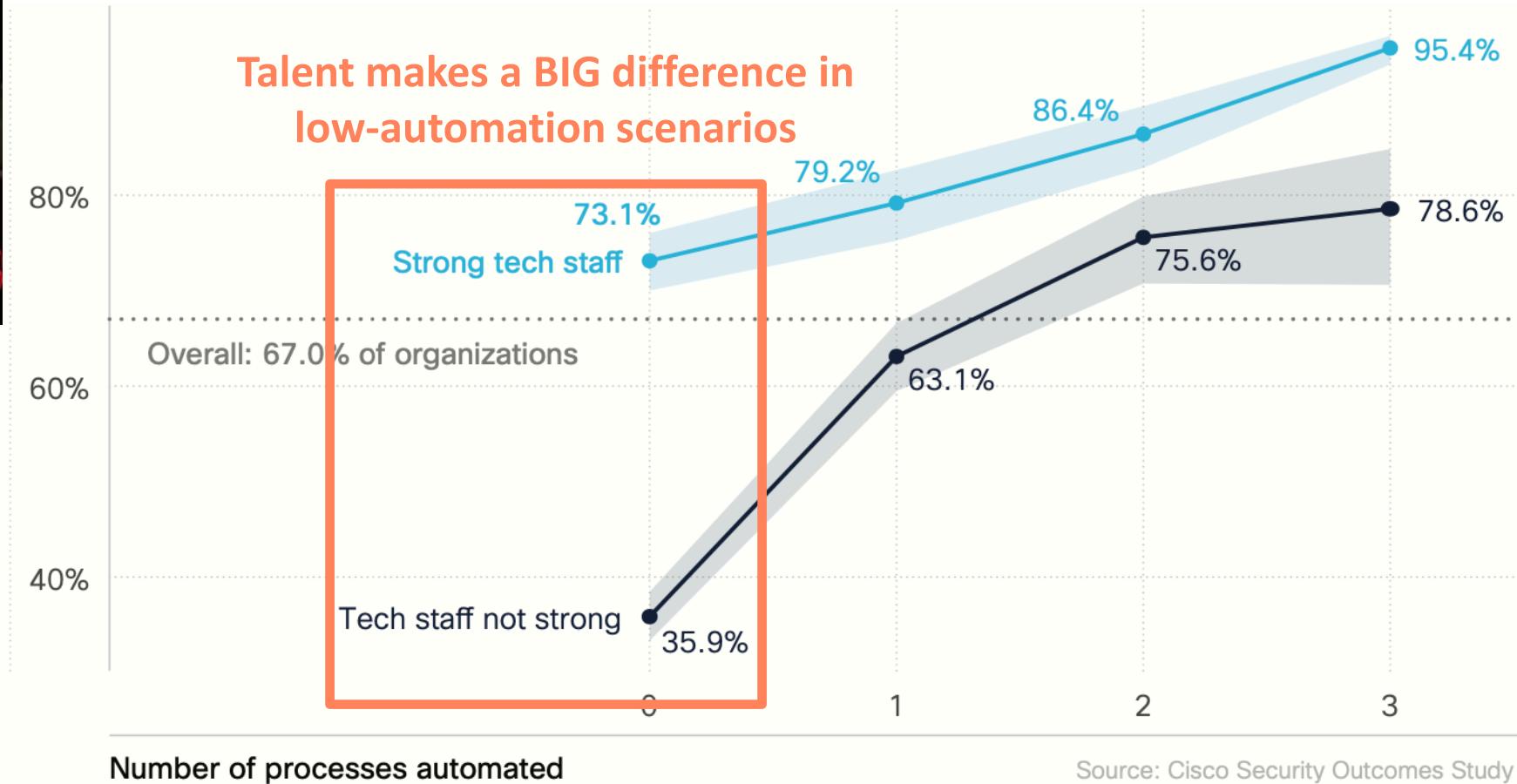


Figure 18: Effect of staffing and automation strength on threat detection and incident response capabilities

# Can automation compensate for lack of talent?



Strong detection  
and response

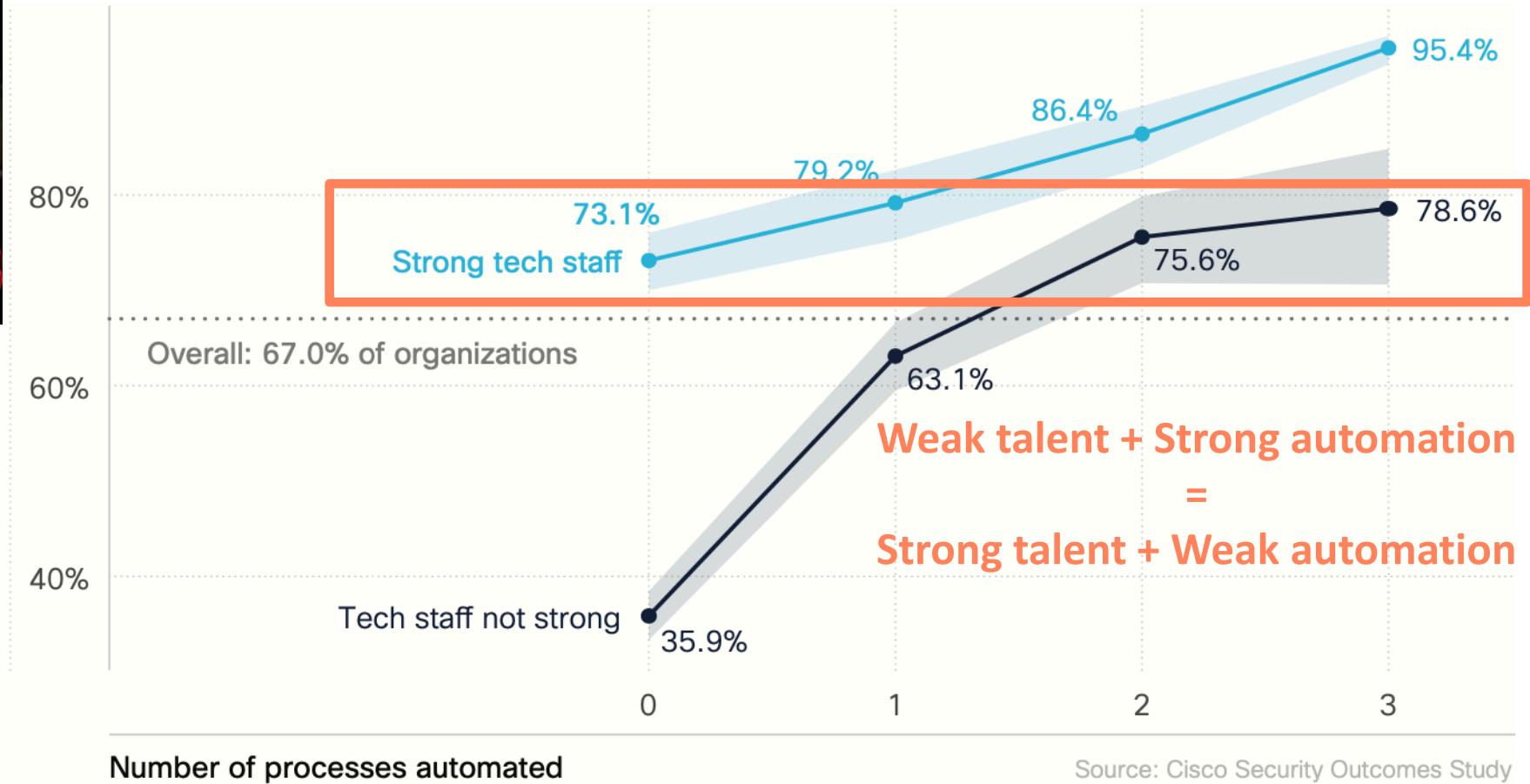


Figure 18: Effect of staffing and automation strength on threat detection and incident response capabilities

# Can automation compensate for lack of talent?



Strong detection  
and response

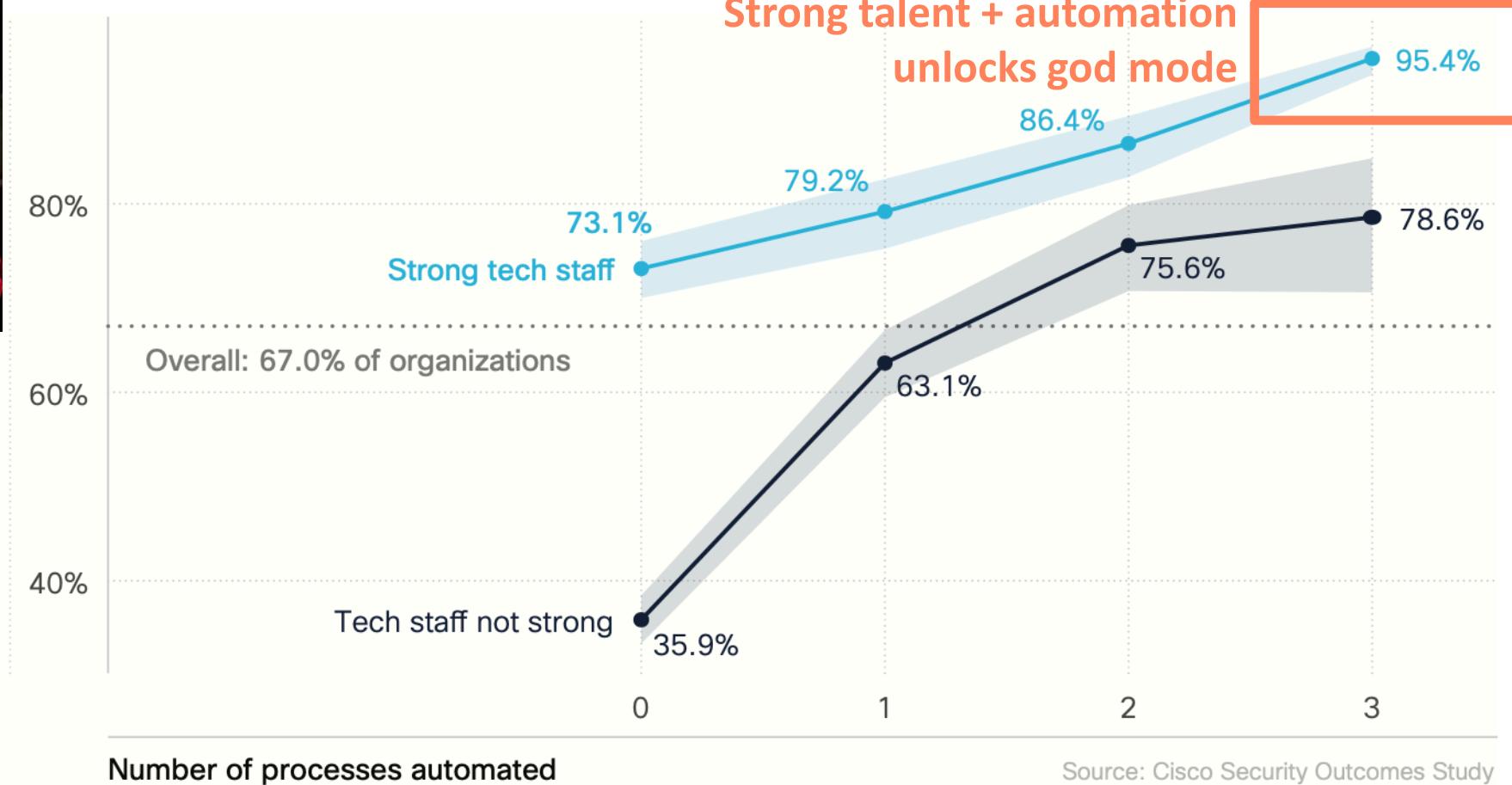
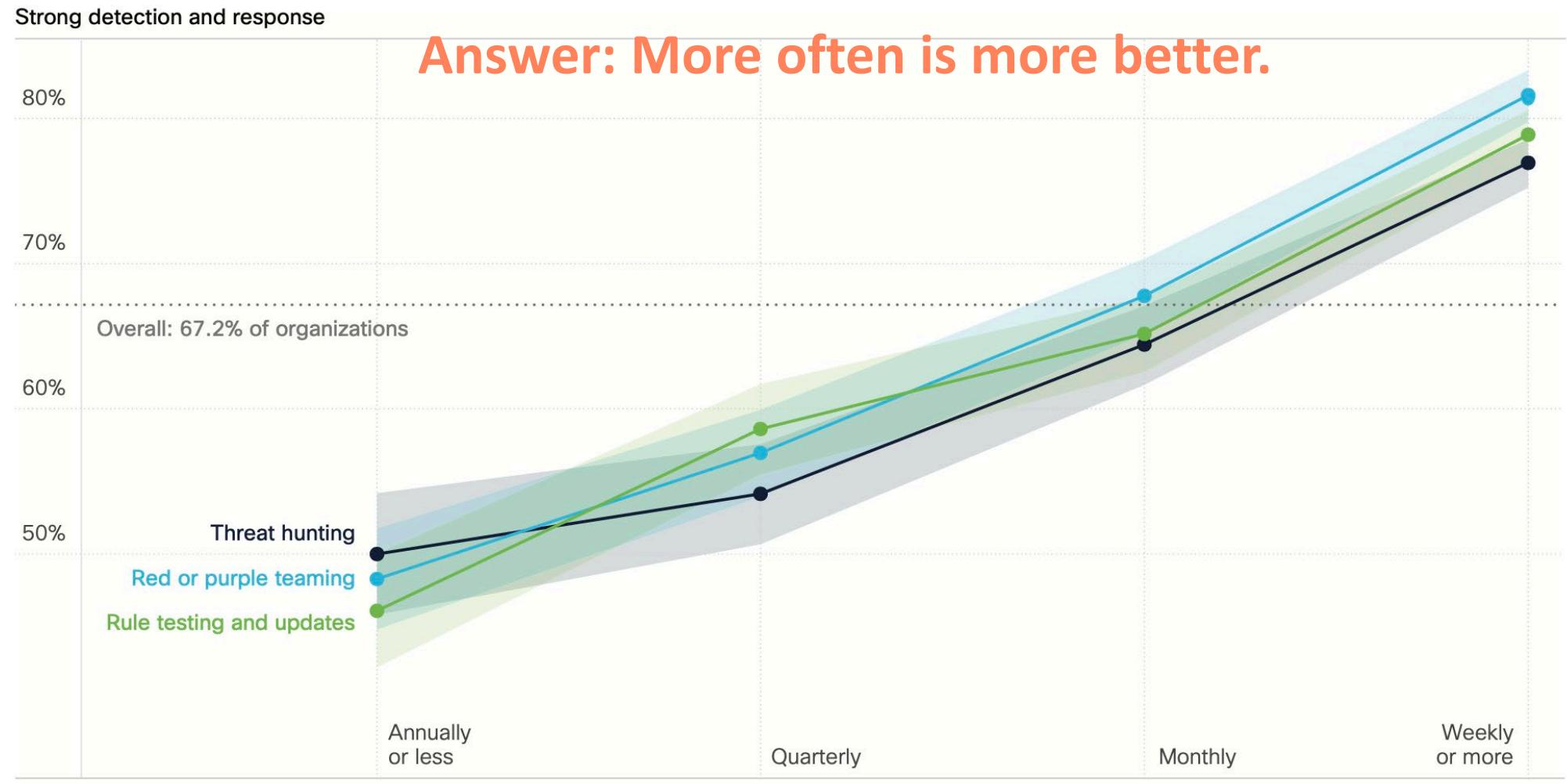


Figure 18: Effect of staffing and automation strength on threat detection and incident response capabilities

# How often should we tweak, hack, & hunt?





## Tips for MAXIMUM EFFICACY!

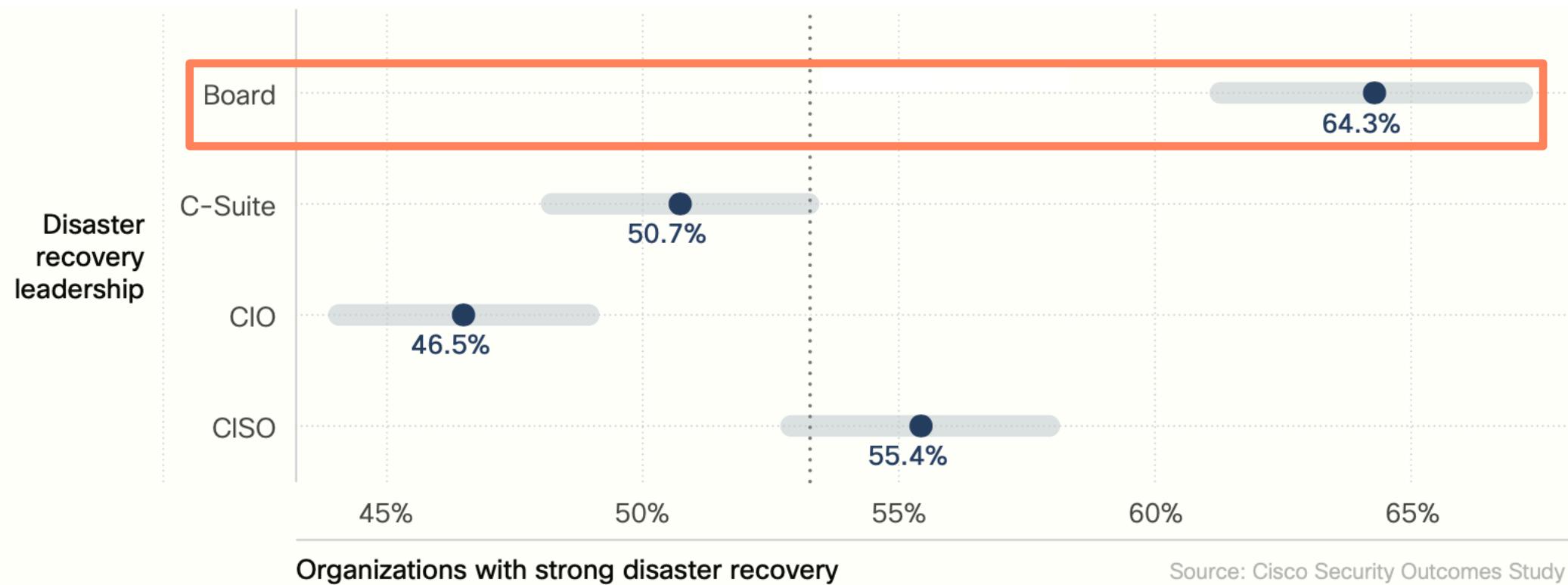
- When investing in people, process, tech, start with your strength then build all 3.
- Outsourcing vs insourcing SecOps may be more subjective vs objective.
- You'll get more from using automation as a supplement than a substitute.
- Threat intelligence growing pains are better than the numbness of ignorance



# Prompt disaster recovery & business continuity

# The best BCDR programs have Board oversight

Bonus Fact: BCDR performs best when RUN by security



# BCDR needs 80% coverage of assets for liftoff

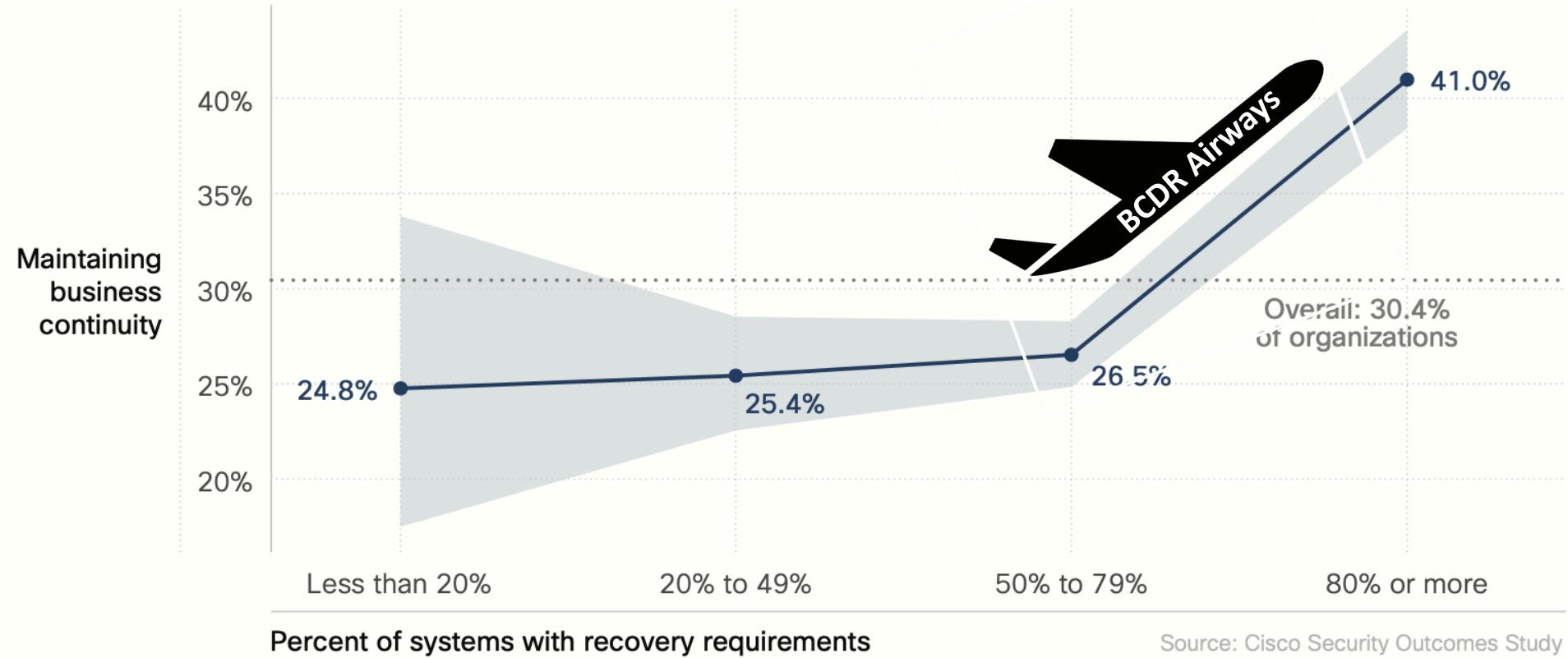


Figure 21: Effect of critical asset coverage on disaster recovery capabilities

# Practice doesn't make perfect... But it will make you a lot more resilient



# Add a little chaos to your continuity planning



Organizations that make chaos engineering standard practice are twice as likely to achieve high resiliency





## Tips for MAXIMUM EFFICACY!

- For best results, put BCDR under security but report up to Board.
- Cover ALL your assets to truly CYA when disaster strikes.
- Plan, test, test again, and break your way to better BCDR.

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## Summary and takeaways

First: open up a new spreadsheet ...



# Apply what you have learned

- In the next six weeks:
  - Download the Security Outcomes Study Vol. 2 from this location:  
<https://www.cisco.com/c/en/us/products/security/security-outcomes-study-vol-2.html>
  - Or look at the interactive version of the full matrix here:  
<https://cisco.com/go/securityoutcomes>
  - Select outcomes that matter most to you and determine which practices might help you achieve them, and which environments apply most to your organization.
  - Send us feedback: what additional research would you like to see?

# Apply what you have learned

- In the next three months:
  - Identify the practices that you can optimize to raise your chances of success:
    - **Proactive tech refresh:** develop a “Buy, Hold, Sell” strategy for your architecture and implement a review loop for future refresh cycles.
    - **Integration:** Look at introducing more automation for your best-integrated technologies, and make sure integration capabilities are part of your purchasing requirements.
    - **SecOps:** Evaluate your SecOps strengths – people, process, and technology – and build from there to maximize efficiency and mature detection and response.
    - **BCDR:** Don’t run your disaster recovery capabilities separately from your other security functions; make sure identification is part of BCDR, threat detection, and other security operations so that everyone is working from the same playbook.

# Apply what you have learned

- In the next 6-9 months:
  - Choose metrics for your selected practices and outcomes and create a twice-annual report for at least some of them, so that you get used to evaluating your program and can deliver the results to management whenever needed.
  - Analyze your organization's overall tech architecture strategy against the success factors we listed in the report. Should you evaluate more cloud-based infrastructure? Is more consolidation indicated? Should you switch from performing your own tech integrations to a preferred-vendor strategy?
  - Consider overhauling your BCDR program to introduce more varied and frequent exercises, moving away from the standard playbooks and using more unexpected and unpredictable scenarios. Embrace the chaos!