

# RSA® Conference 2016

San Francisco | February 29–March 4 | Moscone Center

SESSION ID: SEM-01

## Information Security Leadership Development: Surviving as a Security Leader

MODERATOR: **Evan Wheeler**

Executive Director, Operational Risk Management  
DTCC



Connect  Protect

### PANELISTS:

#### **Bruce Bonsall**

Principal Consultant  
Bruce Bonsall LLC

#### **JB Rambaud**

Managing Director  
Stroz Friedberg LLC

#### **Julie Fitton**

Chief Information Security Officer  
EMC Cloud Services

#### **Malcolm Harkins**

Global CISO  
Cylance Corporation



#RSAC



# Information Security Leadership: Surviving as a Security Leader

Start Time	Title	Presenter
8:30 AM	First 6 Months on the Job	Bruce Bonsall
9:15 AM	Cyber Security in the Boardroom	Malcolm Harkins
10:00 AM	BREAK	
10:15 AM	The Long Walk to the CEO's Office	JB Rambaud
11:00 AM	Reflecting on the Next Generation CISO	Evan Wheeler, Bruce Bonsall, Malcolm Harkins, Julie Fitton, JB Rambaud

# RSA® Conference 2016

San Francisco | February 29–March 4 | Moscone Center

SESSION ID: SEM-M01

## Surviving as a Security Leader: First 6 Months on the Job



**Bruce Bonsall, CISSP**

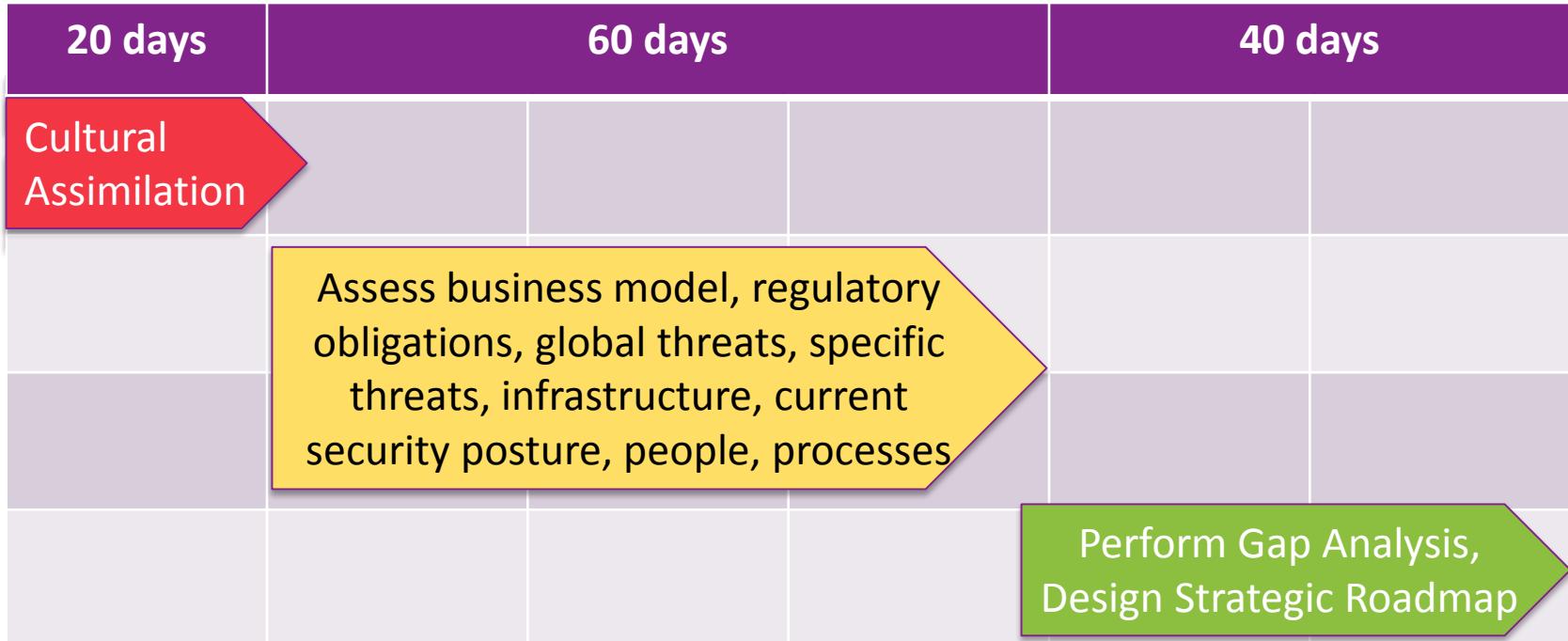
Principal Consultant  
Bruce Bonsall LLC  
@brucebonsall



#RSAC



# The First 6 Months on the Job





# Show Leadership

## Assert Yourself!



## There's a New Sheriff in Town!!

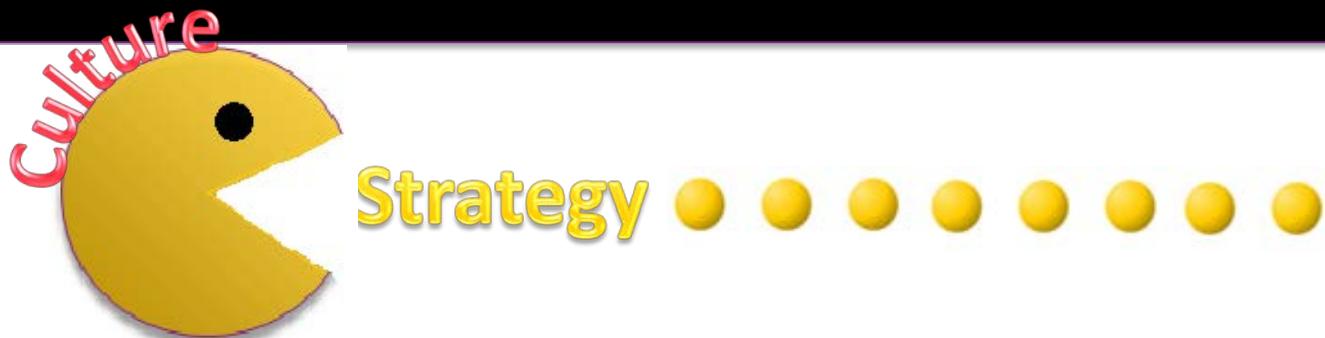


Culture



Inertia

..or maybe not



**Do NOT Underestimate the Significance of Organizational Culture**



# First Impressions Count!



Get Out of My Office!



*Welcome  
to the  
New World*



Assimilate





# Beer! Diplomacy





# Diplomacy

Defined as:

**the ability  
to deal with people  
in a sensitive  
and effective way**



**Sensitive:** Having or displaying a quick and delicate appreciation of others' *feelings*

**Effective:** Successful in producing a **desired** or intended **result**



# Ask for More Than You Expect to Get

- Henry Kissinger said when speaking of international negotiation, your ability to get what you want depends on your ability to overstate demands.

There are several reasons for overstating your demands:

- You might actually get it
- It raises the imputed/perceived value of what you're offering
- It's easier to negotiate (down) to what you really want
- It can prevent deadlocks with someone who always needs to *win*



## Build Credibility



## Form Alliances





## Clarify Business Challenges with Key Business and IT Leaders



BUSINESS

Information Security is a BUSINESS Issue!



## Survey the Organization's Risk Landscape





## Hunting for Treasures

Where to find information about the organization's information systems



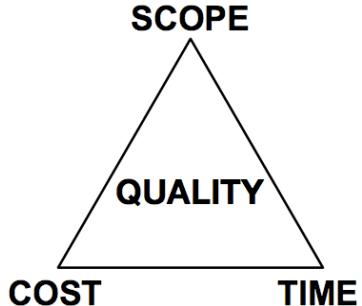
Security Information Management  
requires a sort of  
sheepdog mentality



You need to take inventory ....often



# Organization-Specific Concerns



ISO



HIPAA

GLBA

CRACKERS

Script Kiddies



Bruce  
Bonsall  
LLC



Click Jackers

NIST

HACKERS

FERC

FISMA





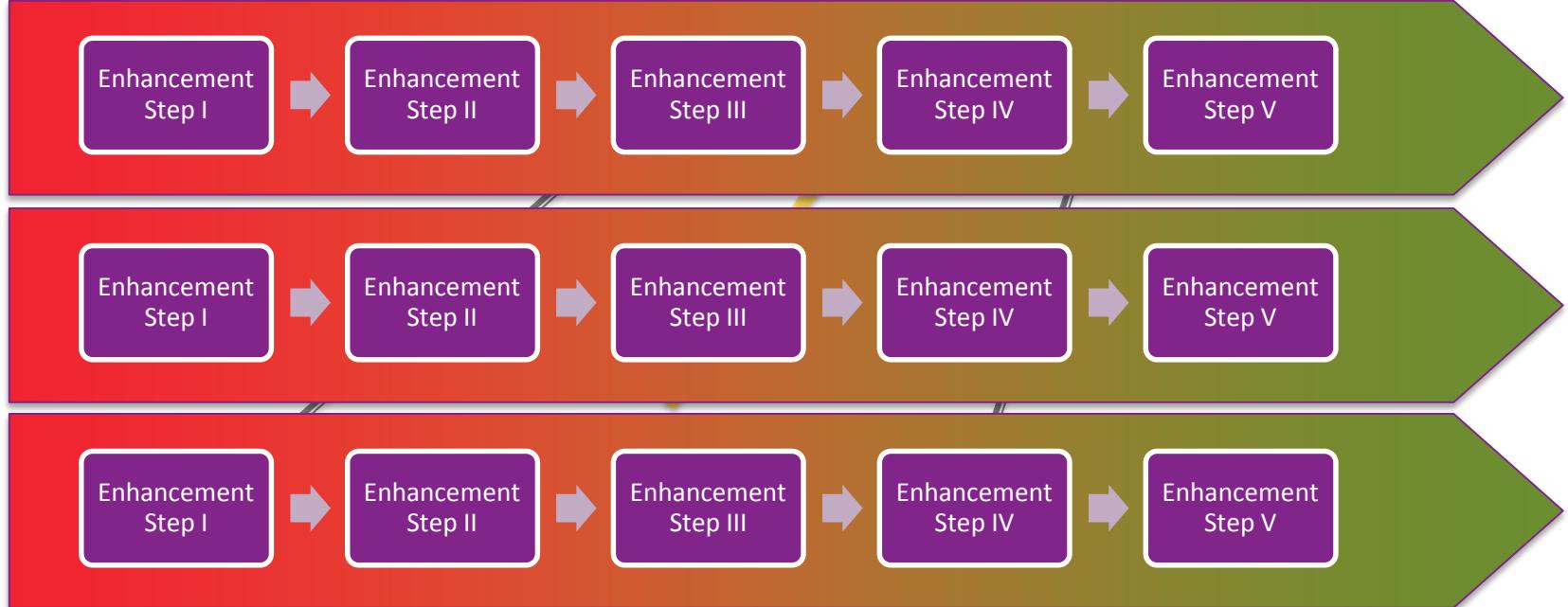
**Formulate a  
Long-range Strategy  
...that Fits**





# Frameworks Add Structure

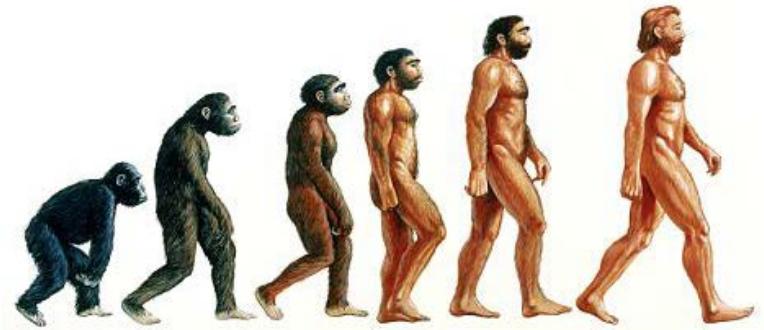




**Lay Out a Realistic Roadmap with Manageable Tactics**



#RSAC



**Think Evolution, Not Revolution**





**Launch Your Security Program on an Even Keel**



# Now Put It Into Action

- Assess the Culture of the Organization
- Build Credibility and Form Alliances
- Clarify Business Challenges with Key Leaders
- Inventory ALL Information Security Assets and Related Resources
- Formulate a Long-range Strategy That Fits the Organization
- Lay Out a Realistic Roadmap with Manageable Tactics
- Launch on an Even Keel

# RSA® Conference 2016

San Francisco | February 29–March 4 | Moscone Center

SESSION ID: SEM-M01

## Cyber Risk: From the backroom to the boardroom, what YOU need to know to survive.



Connect Protect

**Malcolm Harkins**

Global CISO  
Cylance, Inc  
@protect2enable



#RSAC



# Boards by the Numbers

- 75% of Boards have **no part** in reviewing security and privacy risks.
- 32.5% of Boards **do not** receive any infosec information.
- 55% of Boards **do not** receive routine security updates.
- 45% say even though it is on the agenda **it is not important**.
- 65% support punishment such as fines for a data breach.
- 1/6<sup>th</sup> of security professionals advocate **prison sentences** for CEOs and Board members after breaches!

Information taken from Crime Congress survey March 2015  
PWC Global State of Information Security Survey 2015  
Boardroom Cyberwatch survey 2014



# Questions that Need Answers

- Is Cyber risk accounted for in the corporate planning process?
- What is the process for evaluating security and privacy? And measuring liability?
- Do we have Directors with relevant experience?
- Do we have identified executive ownership?
- What happens in the event of a breach?
- What happens in the event of a vulnerability in the technology we created ?



# The March of Technology



1800



1900



2000

## Version 1.0

Steam & Coal Power  
Railways  
Factories  
Printing Press  
Mass Education

## Version 2.0

Electric Lights  
Communications  
Oil & Gas  
Automobiles  
Mass Production

## Version 3.0

The Internet  
Molecular Biology  
Renewable Energy  
Instant Communications  
“Smart” Everything



CYLANCE



# The World Is Growing More ...



**COMPLEX**

**AMBIGUOUS**

**VOLATILE**



# The Battle for Control In Cyberspace

There's a growing debate about the roles of Government and Industry in privacy and security.



**Increase in sophistication and number of cyber attacks**



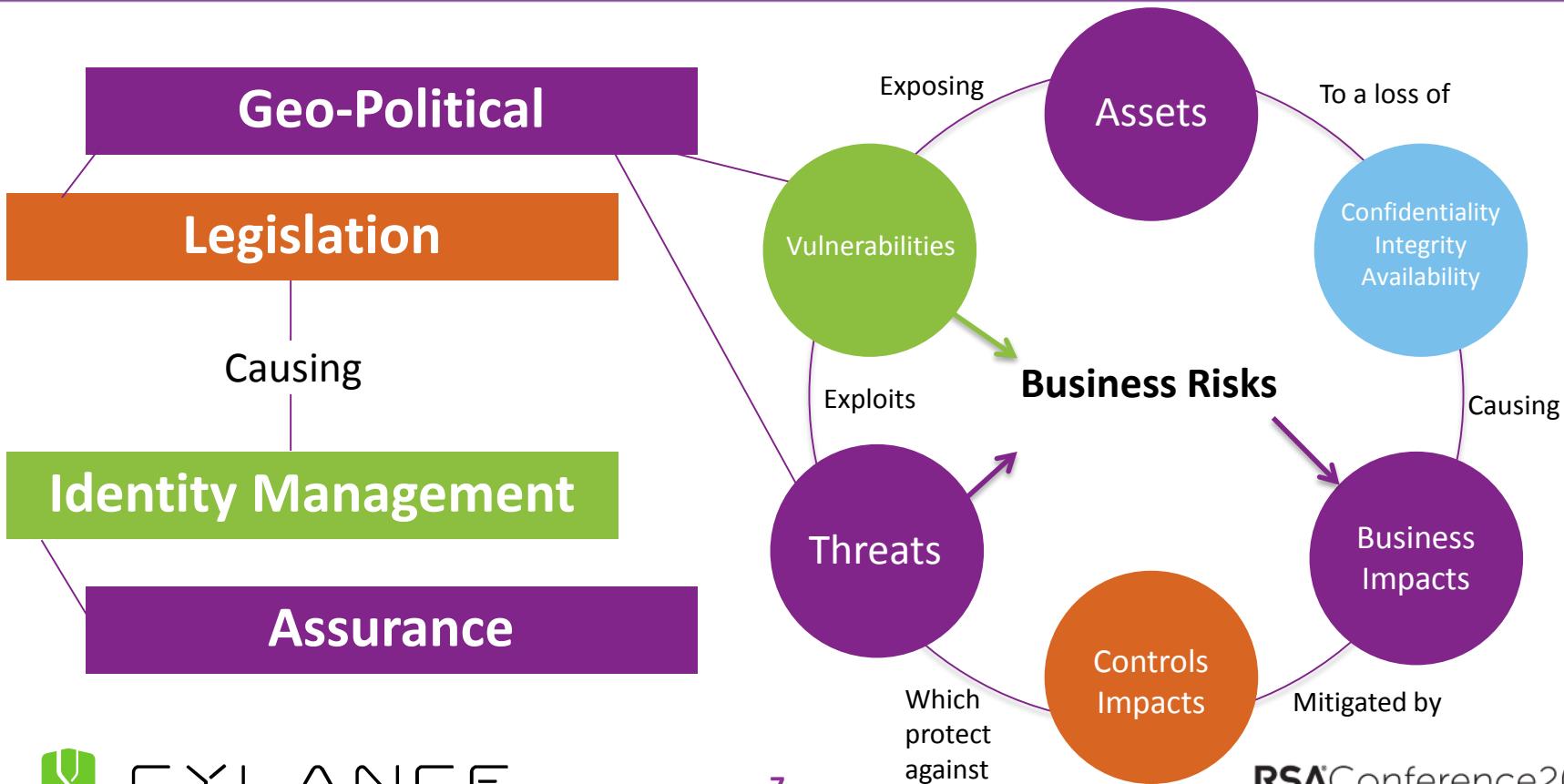
**Government concerns are driving new regulation**



**Increasing tensions between privacy and security**



# A Perfect Storm of Risk



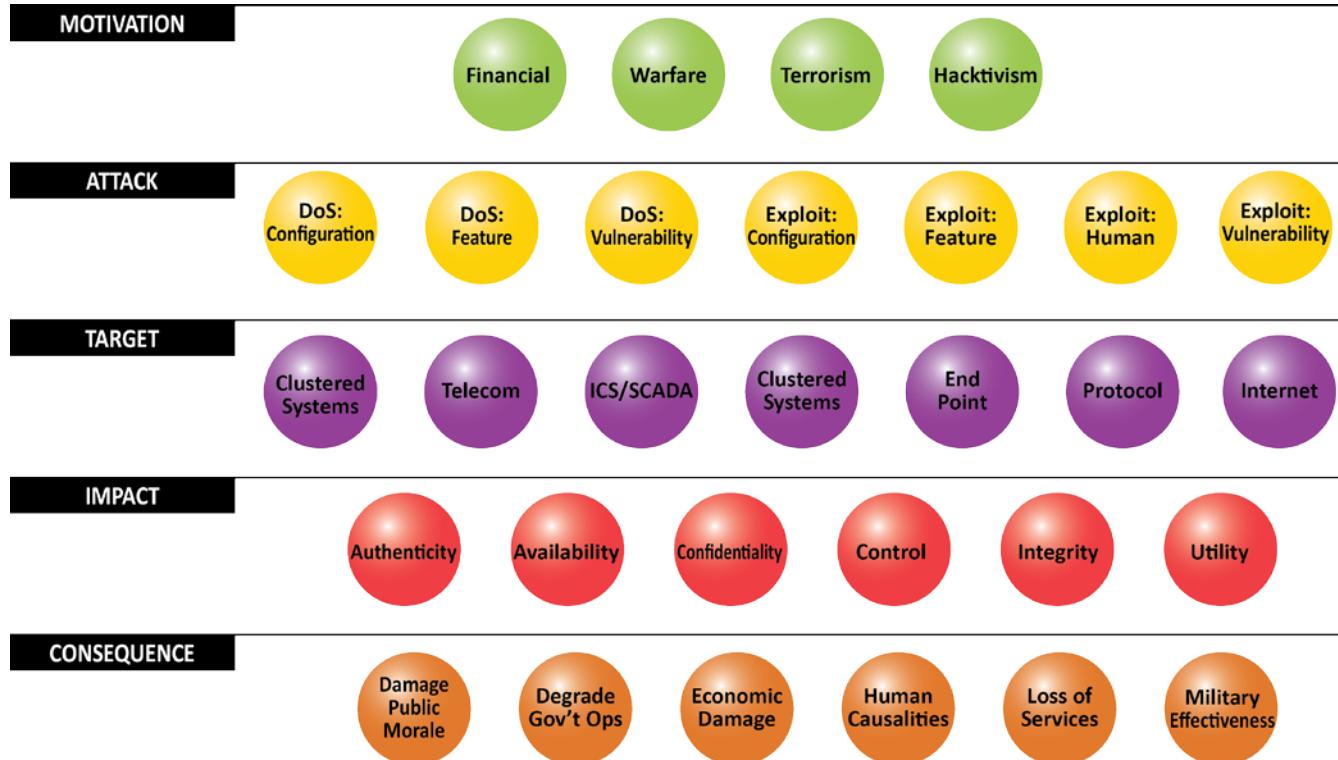


# Cyber Threat Landscape

**WHY?**

**WHAT?**

**HOW?**



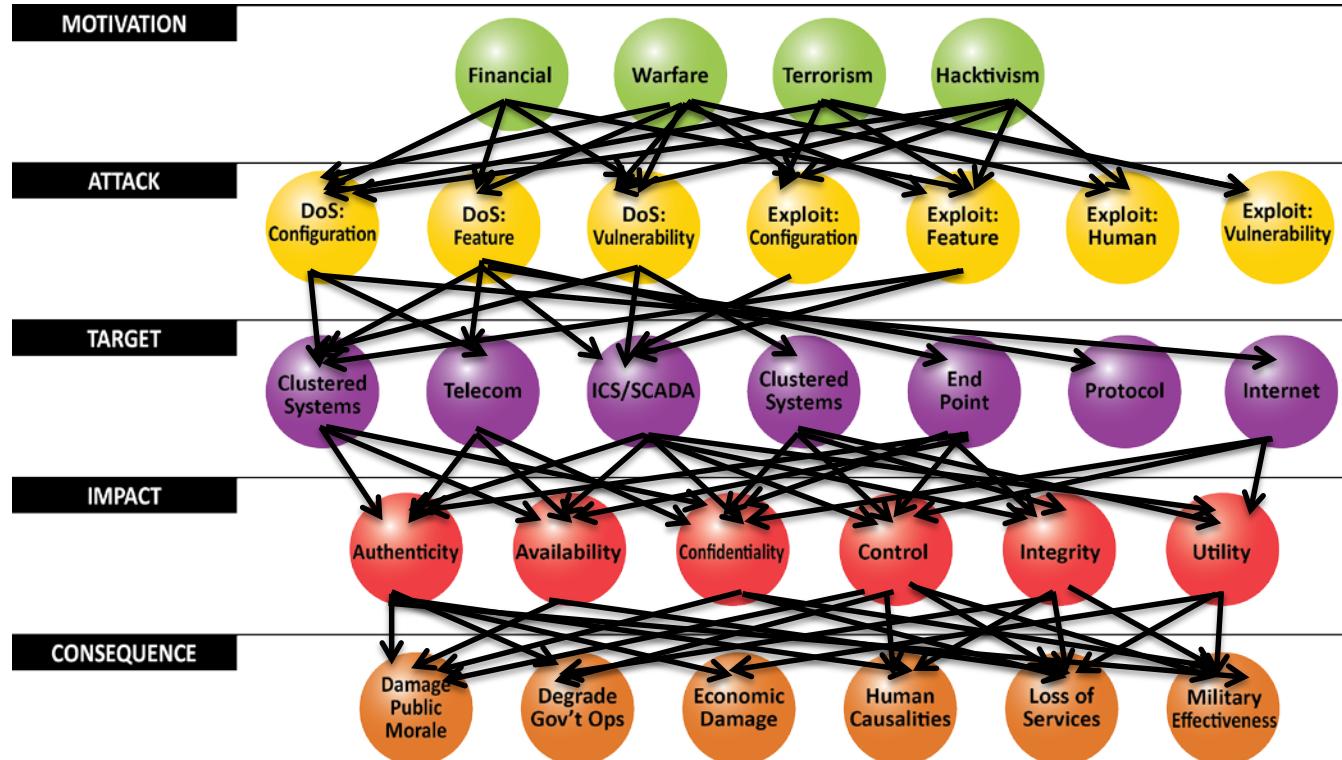
CYLANCE

RSA®Conference2016



# Cyber Threat Landscape

**WHY?**  
**WHAT?**  
**HOW?**

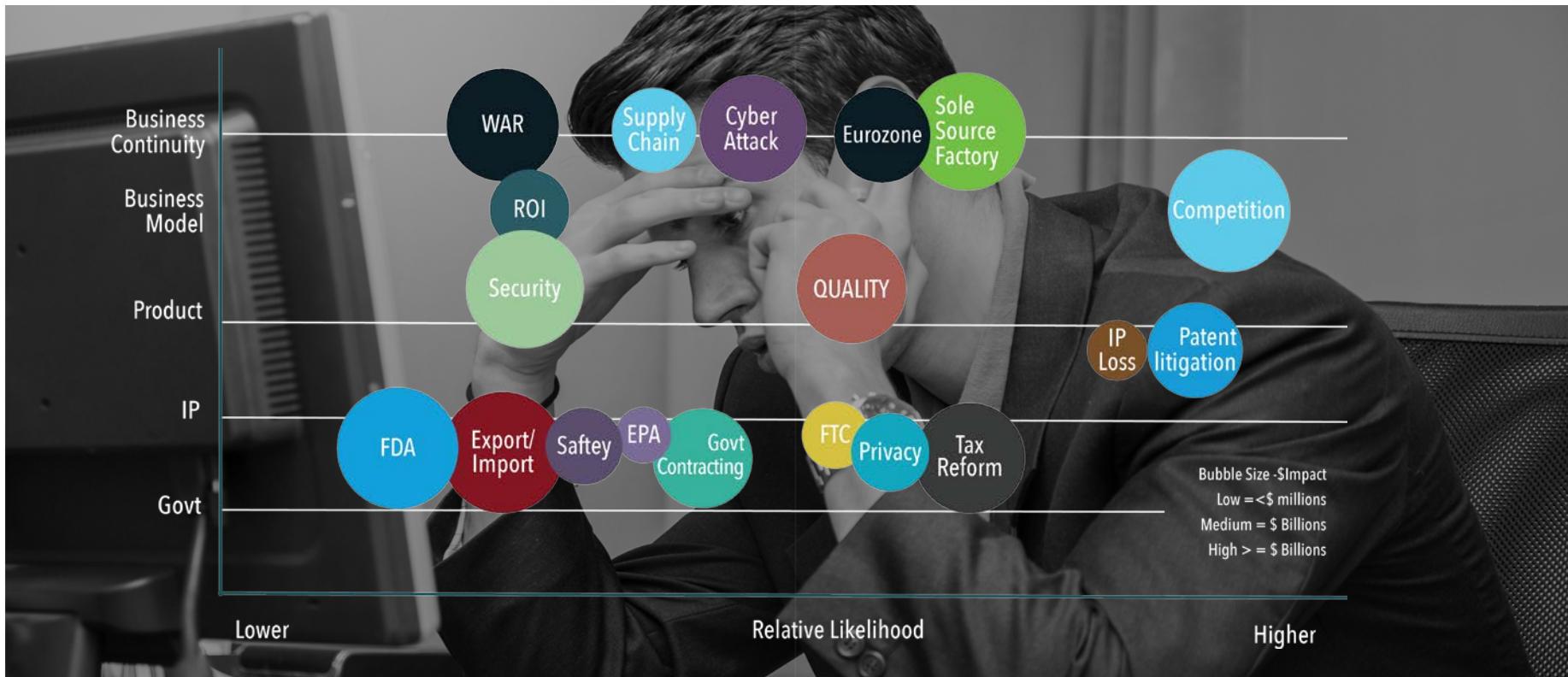


CYLANCE

RSA® Conference 2016

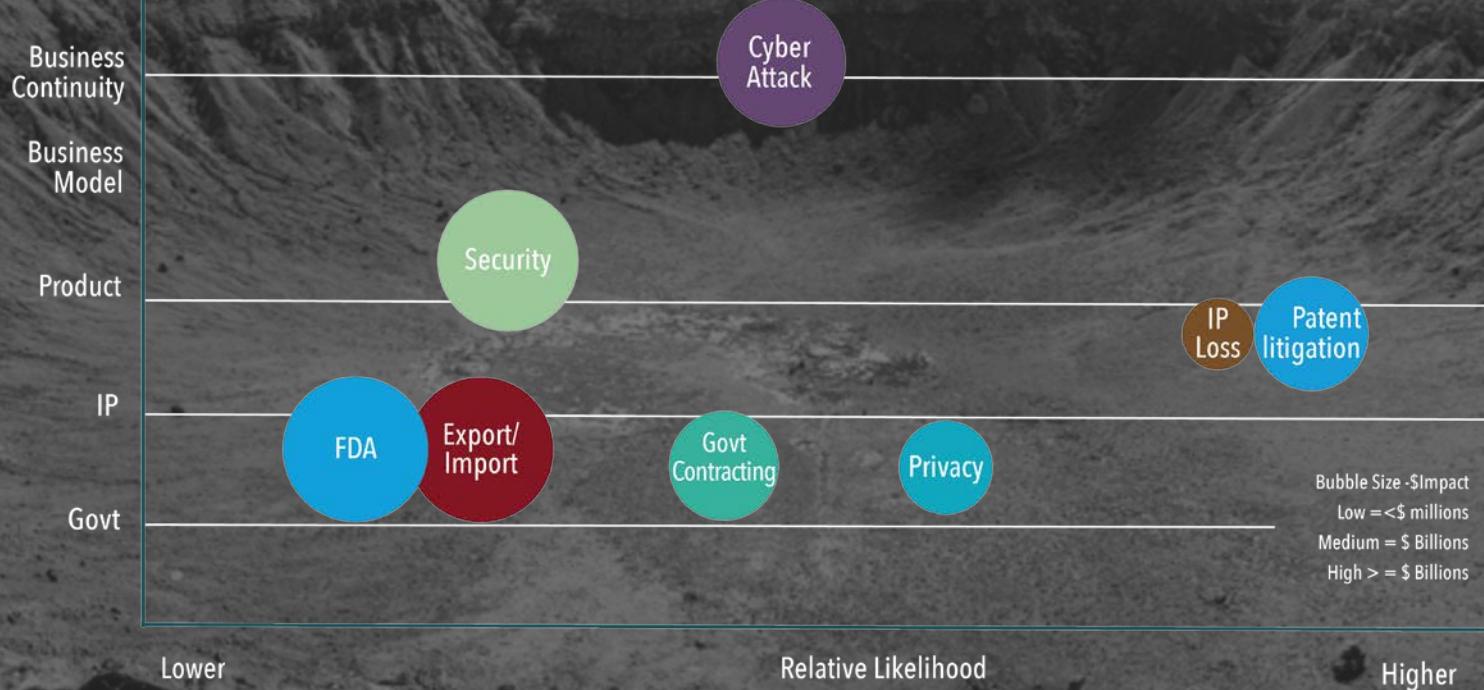


# What gives the c-suite grey hair?





# Privacy & Security Risk IMPACT





# Threats & Impacts – A Simple Summary

IP Loss  
(technology leadership)

Shut Down Your Business  
(materiality impact)

An Adversary

Compromise you to  
Compromise others  
(trust, brand, reputation)

Product Vulnerability  
(trust, brand and reputation)





The idea is to assess soil and landscape types, weather and pest issues to boost crop yields and profits.



All the farmer needs is a smartphone, a GPS enabled tractor connected to cloud, with the data & analytics



CYLANCE



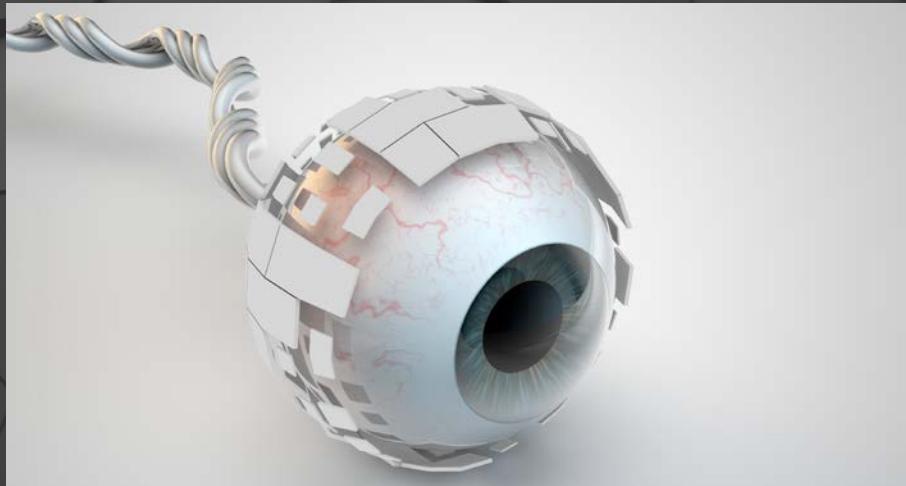
The idea is to facilitate a precision bombing.



All a government needs is access to the data



# The idea is to cure blindness.



**Doctors on June 19th 2015 insert a retinal implant into a patients eye that is connected to high tech glasses with a camera and a video processing unit**



# The idea is to extort money.



## --Warning--

We've already warned you, and this is just a beginning.

We continue till our request be met.

We've obtained all your internal data including your secrets and top secrets.

If you don't obey us, we'll release data shown below to the world.

Determine what will you do till November the 24th, 11:00 PM(GMT).  
Post an email address and the following sentence on your twitter and facebook,

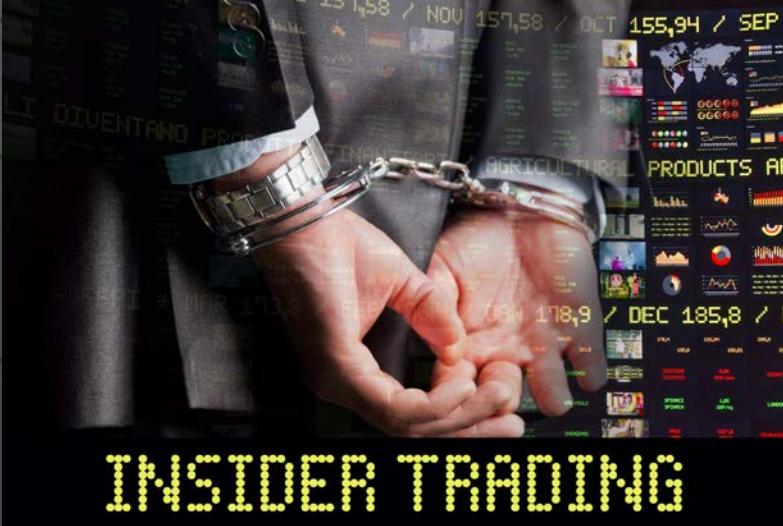
and we'll contact the email address.

!°Thanks a lot to God! sAptis contributing your great effort to peace of the world.iz:  
And even if you just try to seek out who we are, all of your data will be released at once.

All a bad person needs is poorly developed or managed technology  
and the ability to execute malicious code



# The idea is to profit from or to harm others



All a bad person needs is poorly developed or managed technology  
and the ability to execute malicious code



# The idea is to improve food safety and reduce cost



All a food and beverage organization needs is real time information flow from the slaughter house to the point of sale



# The idea is to save cows



All a bad person needs is poorly developed or managed technology  
and the ability to execute malicious code



# Digital Evolution

In the next few years the risk landscape will dramatically change:

Adoption of smart grid devices water/power

Tech inside more than phones, tablets, laptops

Proliferation of devices & app markets

"Virtual assets" - content with emotional attachment in digital world

IP enabled home appliances

Centralized home information flow (bundled services via internet)

Pervasive wearables updating social computing

Open source Intelligence refining targets

Expanding attack surface - greater technology integration with society well being

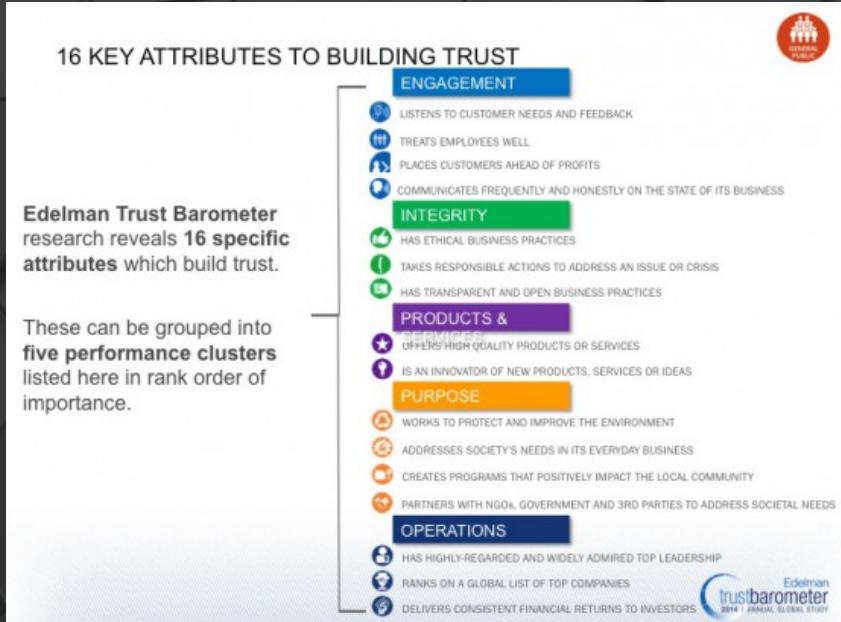
Cyber has been IS characterized as the 5th domain of warfare



CYLANCE



# A growing digital economy relies on Trust Evolution



“We saw air let out of the balloon, an evaporation of trust”

“the reputation of the Tech industry went backwards”

“By a margin of 2 to 1 people don't believe that governments or businesses are thinking enough about the broad negative societal impacts that technology can have”

Richard Edelman – Feb 2015



#RSAC

Breaking someone's trust is like crumpling up a perfect piece of paper





#RSAC

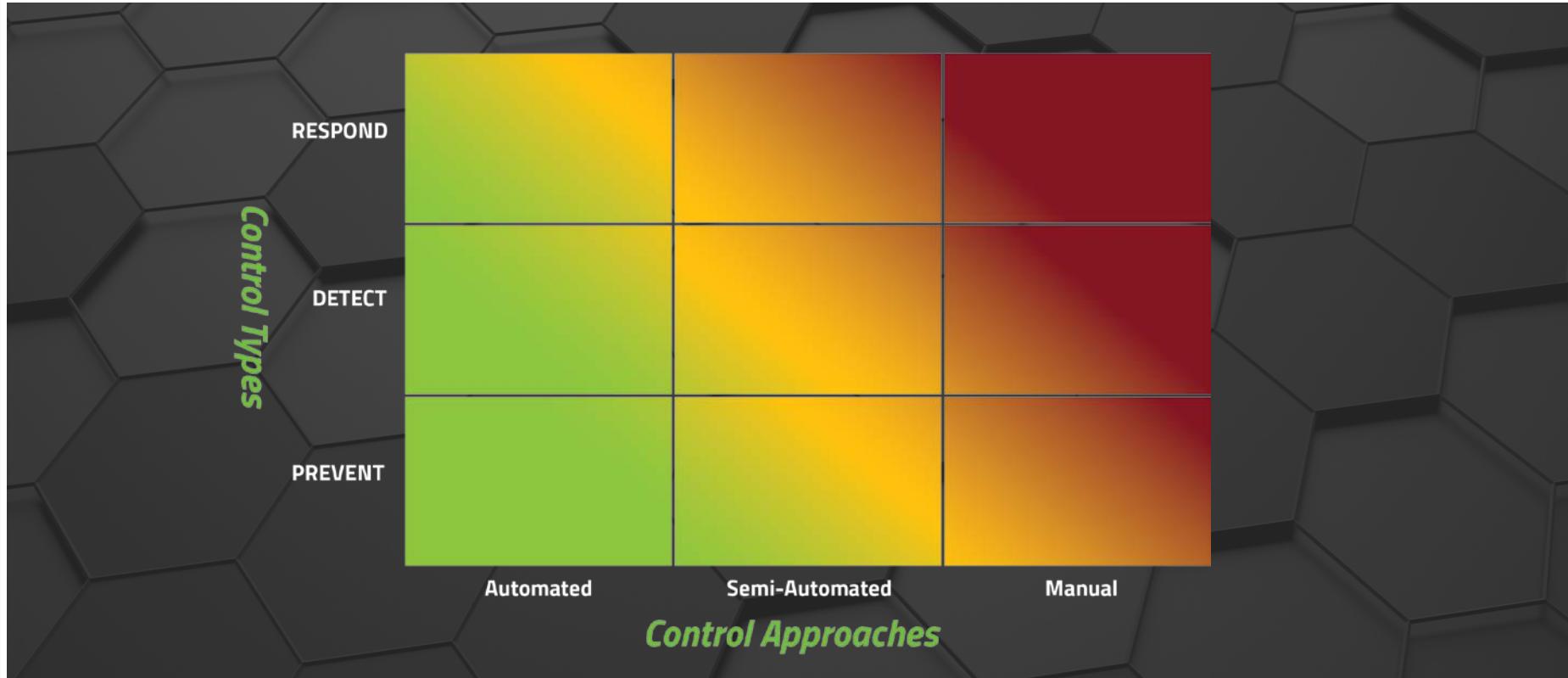
# Breaking someone's trust is like crumpling up a perfect piece of paper

*You can work to smooth it over, but it's never going to be the same again*



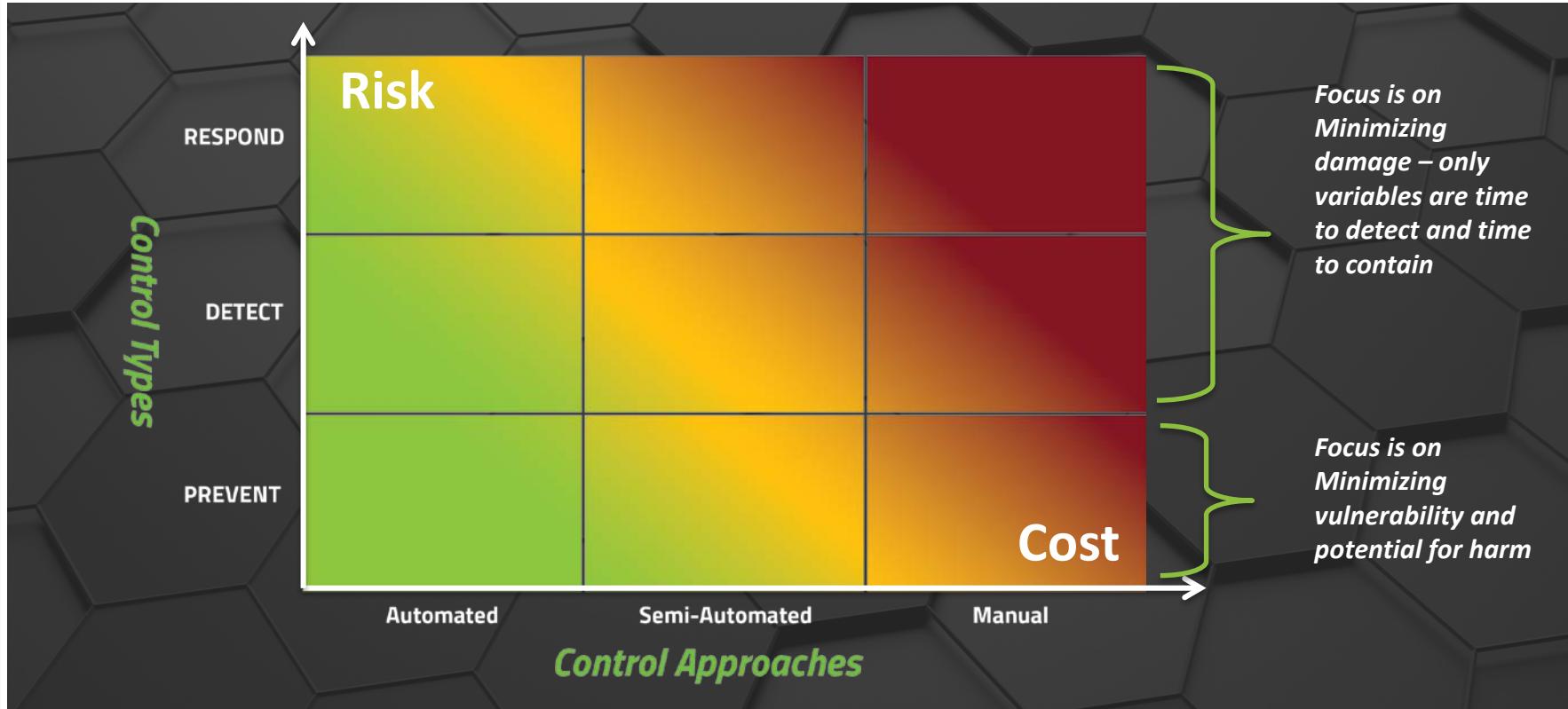


# 9-Box of Controls



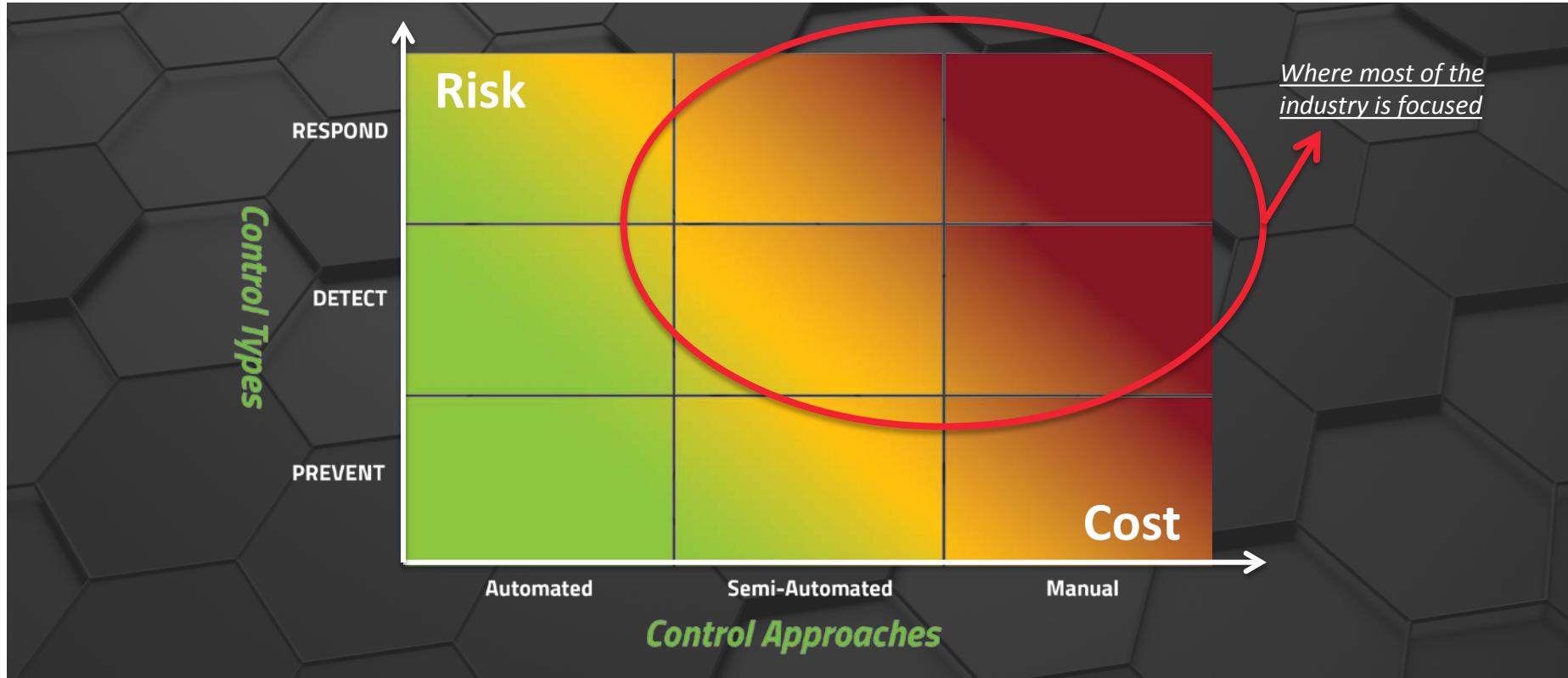


# 9-Box of Controls



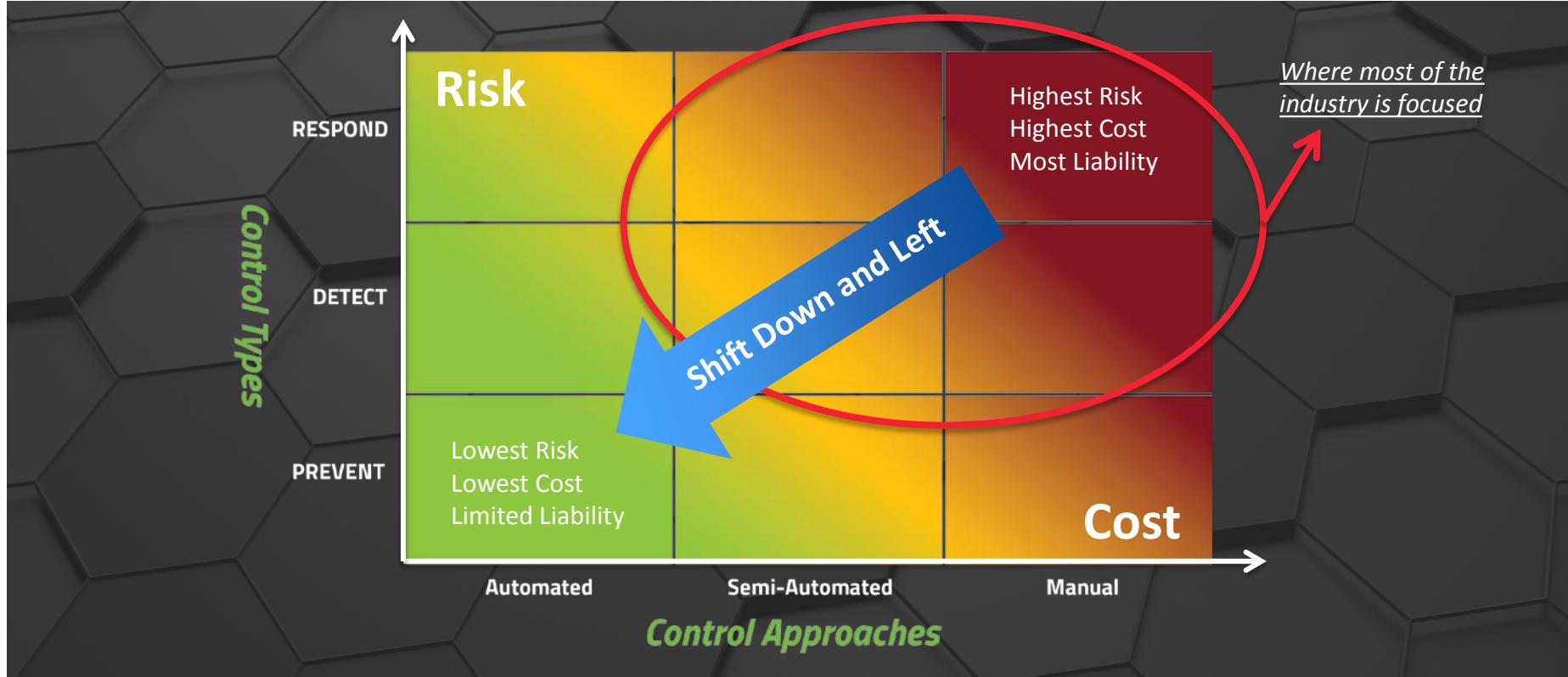


# 9-Box of Controls



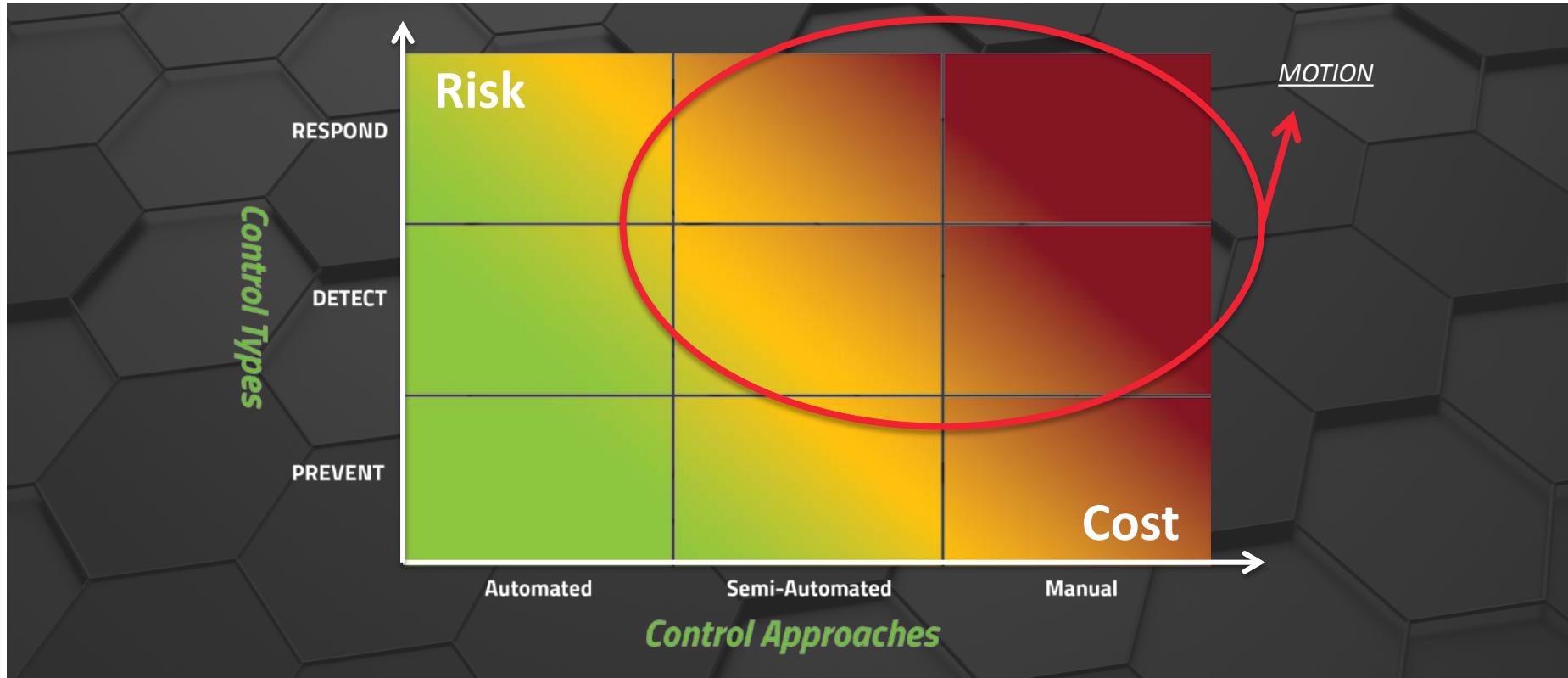


# 9-Box of Controls



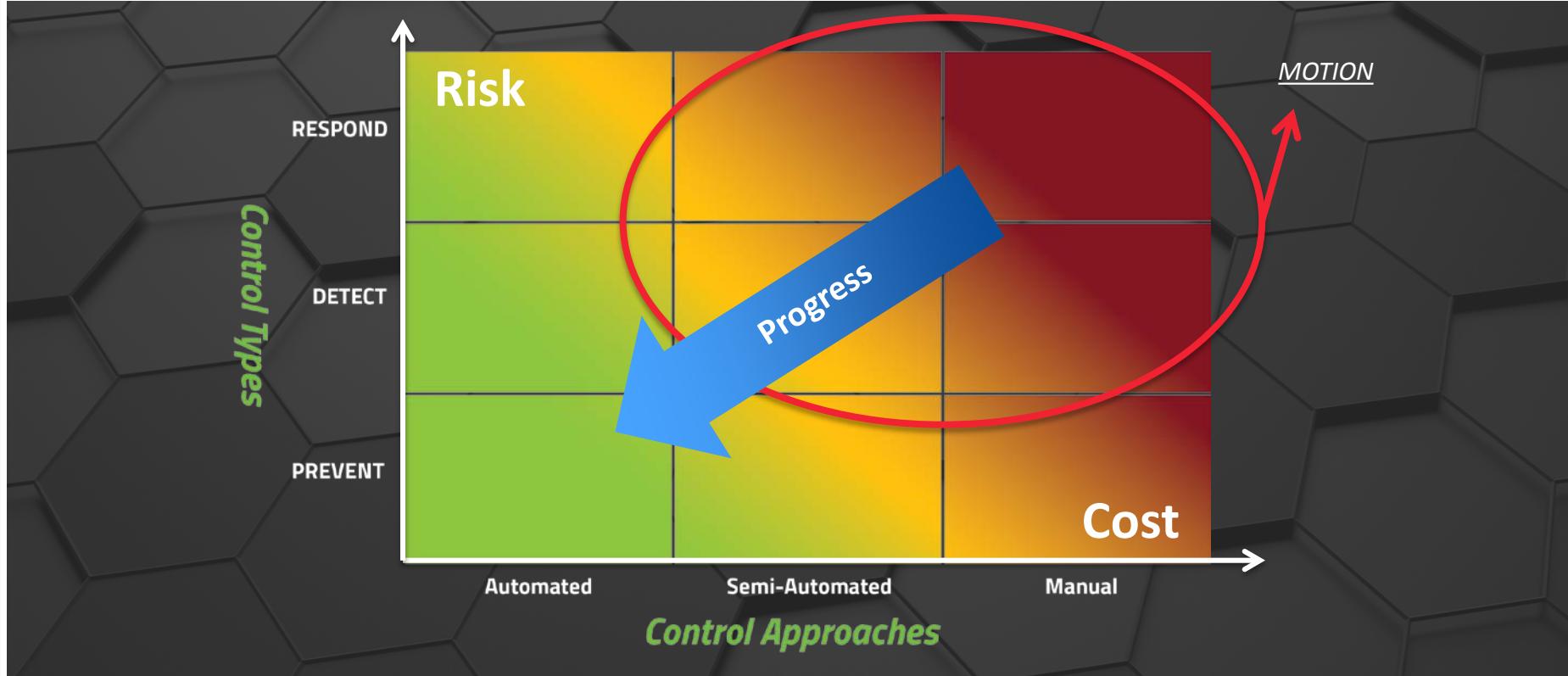


# 9-Box of Controls



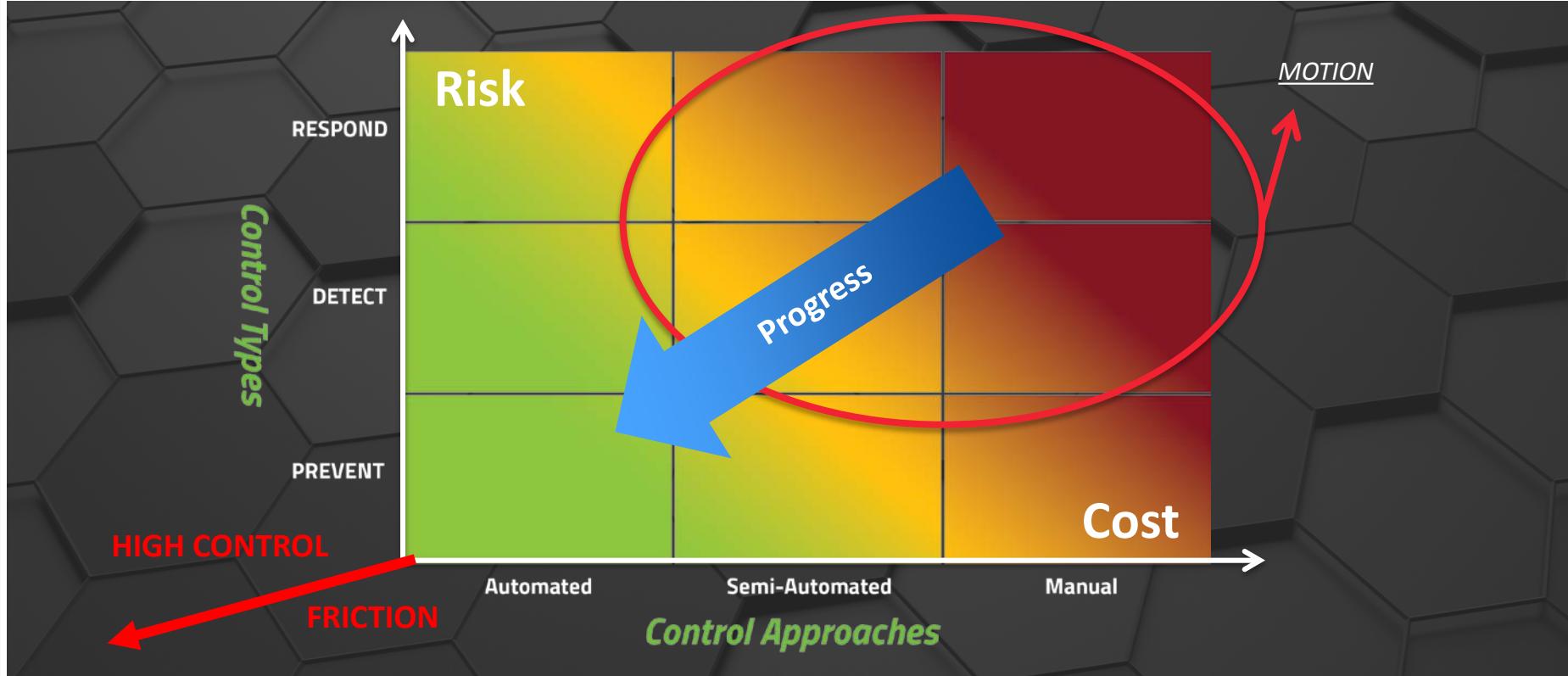


# 9-Box of Controls



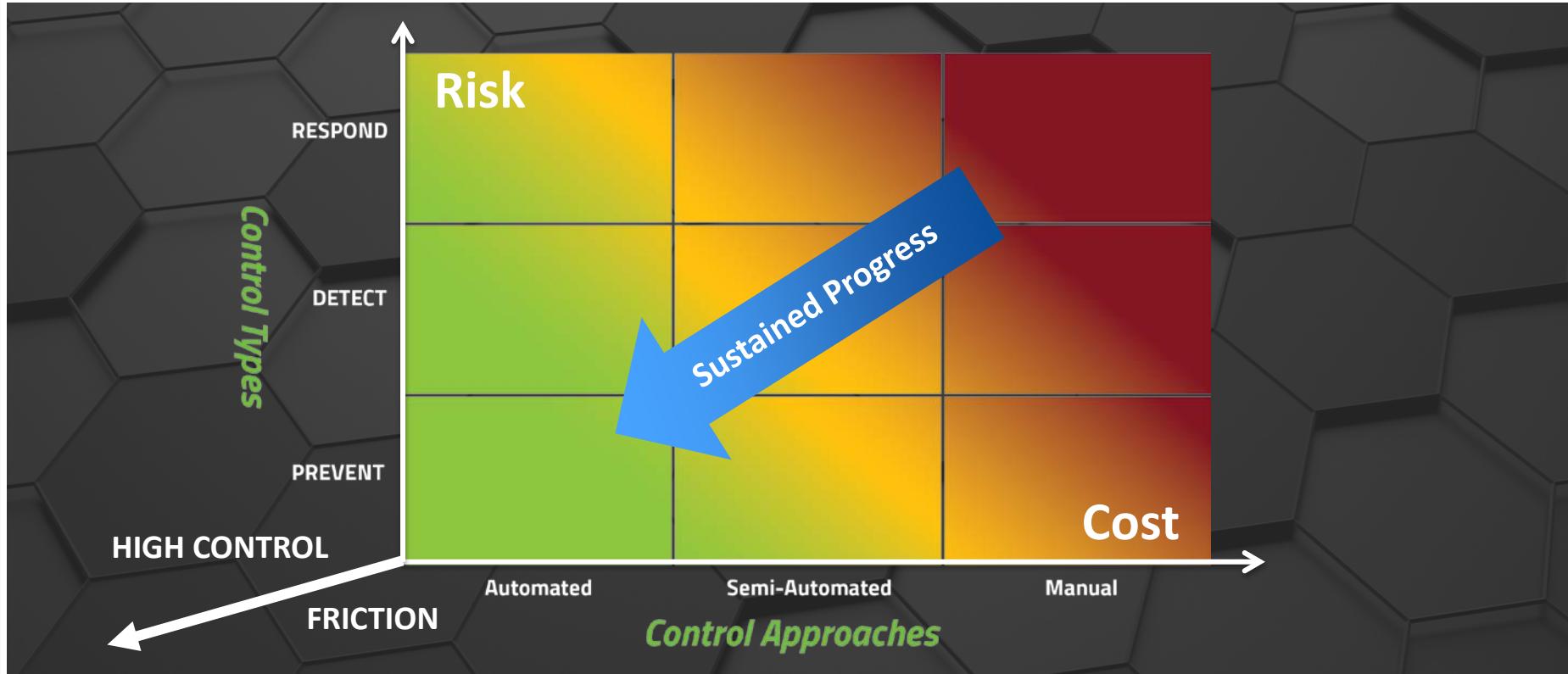


# 9-Box of Controls





# 9-Box of Controls



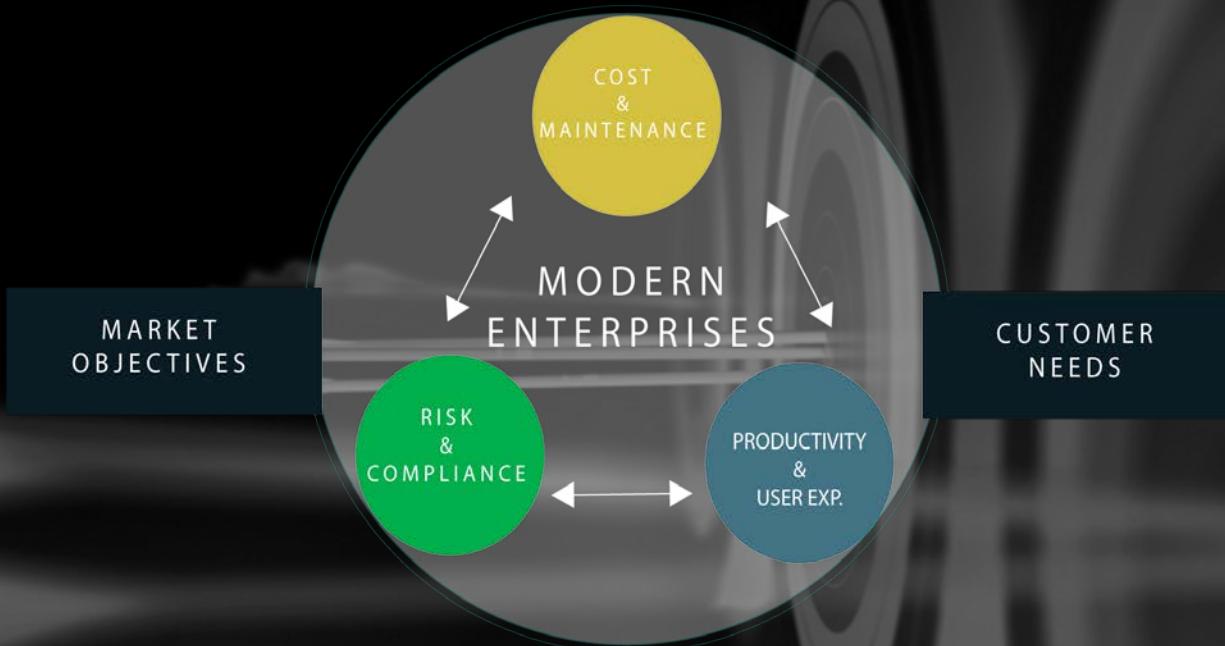


IT'S ALL ABOUT  
PROTECTING TO ENABLE  
PEOPLE, DATA, AND  
BUSINESS.





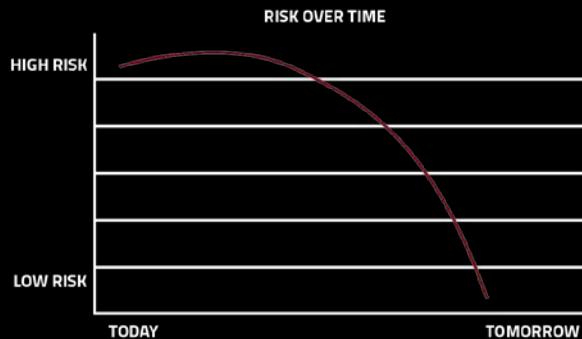
# Need to be Tuned to Target



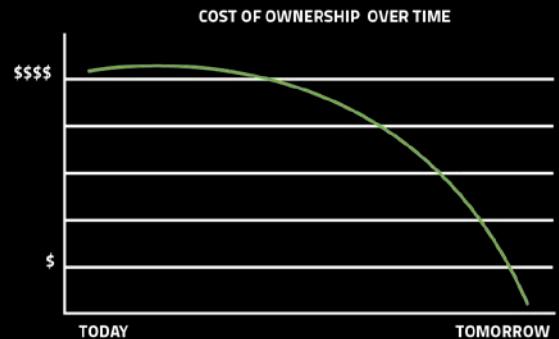


# We Need Solutions that...

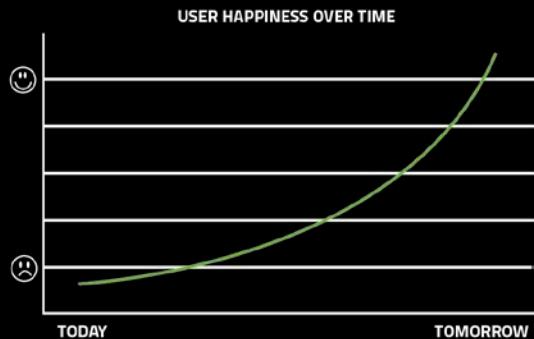
**LOWER  
RISK**



**LOWER  
COST**



**LOWER  
FRICTION**



To Enhance Trust in Technology



# Board Discussion Coaching Tips

## Learn What Works

Explore with others who have presented

Careful to not use 'security geek speak'

Seek out stakeholders for input and potential pre-review (Marketing, IT, Legal, Mfg., Corp Affairs, Public Policy, Business GM's)

## Know Your Audience

Who are your Board Members?

Discover their background

Know what you want them to walk away knowing or understanding





# Know Your Role

Avoid 'the sky is falling' messaging – don't be a fear monger

Conversely everything may not be rosy – don't give false sense of security

Have an objective, thoughtful discussion on risks & how every aspect of the company is handling them: the shinning lights and areas that need additional focus

Leave them with confidence, you understand your role, you have the leadership as well as independence/objectivity to manage risks across the company





# What to Present

Determine scope (wide angle view) then re-scope to the critical few hot or emerging topic areas Internal operations, external facing systems, products/services, IP protection, privacy, availability risks...

Make the connection to your Enterprise Risk Map and the 10 Universal Business Risks

Share notable events, issues, excursions & lessons learned

Highlight you will never be incident free & give confidence of your ability to handle

Don't ask for money – generally not the Board's role

Provide data & indicators and have back up with more data

Budget time, material, Q&A and discussions





# Presenting Your Information

**Understand your business and key drivers of the business model – how does it connect with cyber & privacy risks**

**Distill complex topics, don't hide the complexity, show you understand and simplify (recent & newsworthy cyber/privacy items)**

**Never read the slides...tell the story and use material as your props**  
**Practice...Practice...Practice – avoid surprise questions**

**Have an executive summary & consider a 3-5 page white paper sent a couple weeks beforehand**





# Closing Thoughts

## Understand: Who you work for vs. Who you report to

- Don't get confused on them
- Accept coaching on managing the message but not massaging the message

## Characterize: Consequence & Impact

- To the organization
- To the shareholders
- To the customers
- To Society

## Own: Your Accountability

- For asking the “high contrast” questions to expose the contours of risk
- For delivering the message that needs to be heard
- For the result – Both the impact of risks & the controls

# RSA® Conference 2016

San Francisco | February 29–March 4 | Moscone Center

SESSION ID:

## The Long Walk to the CEO's Office



#RSAC



Connect Protect

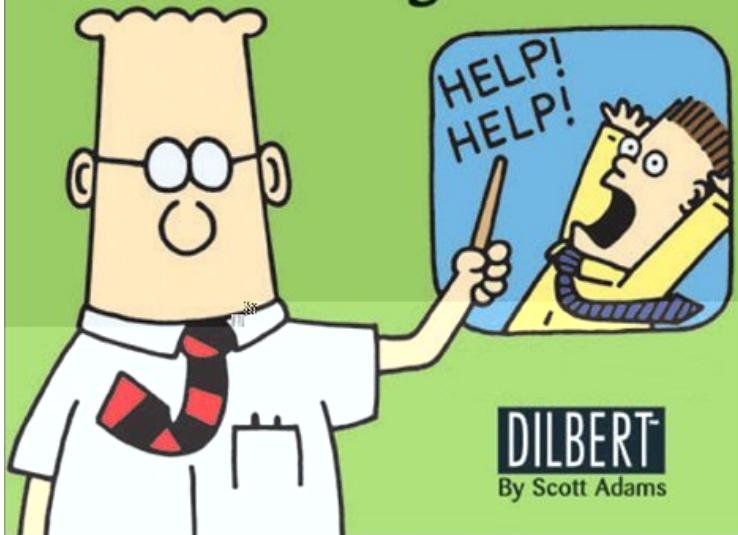
**JB Rambaud**

Managing Director  
Stroz Friedberg

[JRambaud@strozfriedberg.com](mailto:JRambaud@strozfriedberg.com)



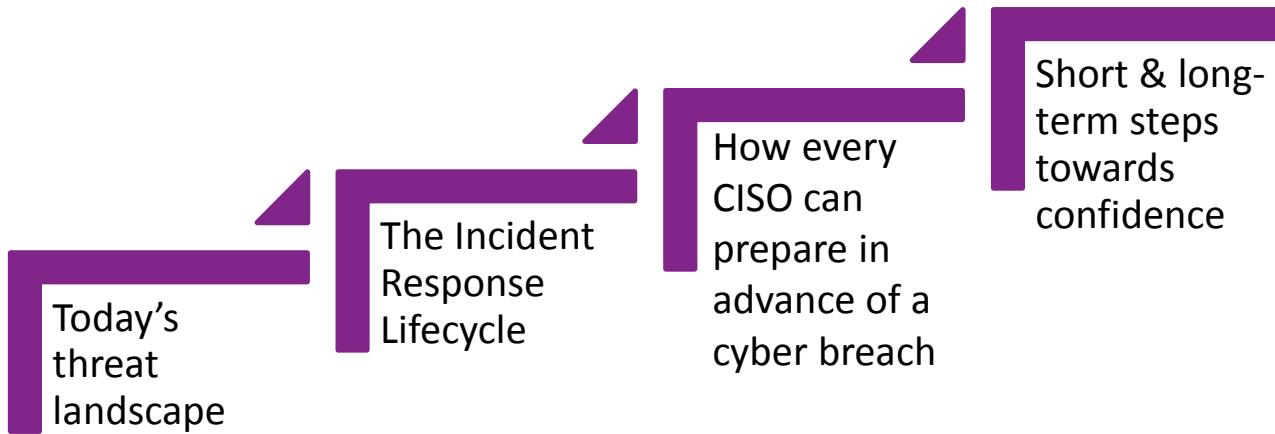
## Our Disaster Recovery Plan Goes Something Like This...





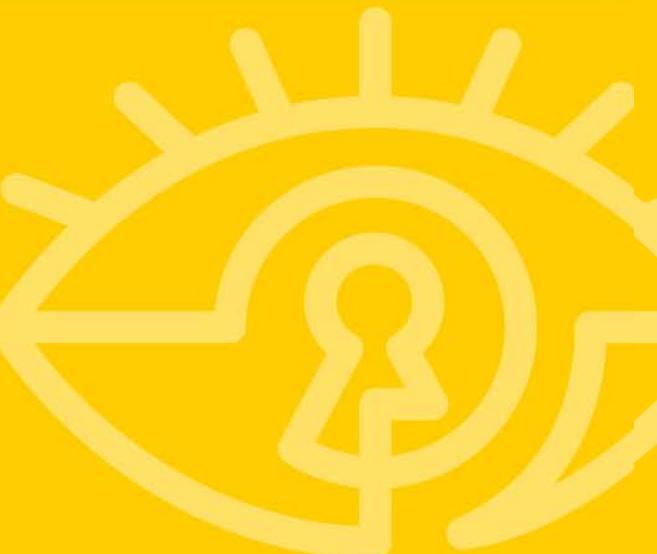
# How to Gain Confidence in Your Program

Educate + Learn = Apply



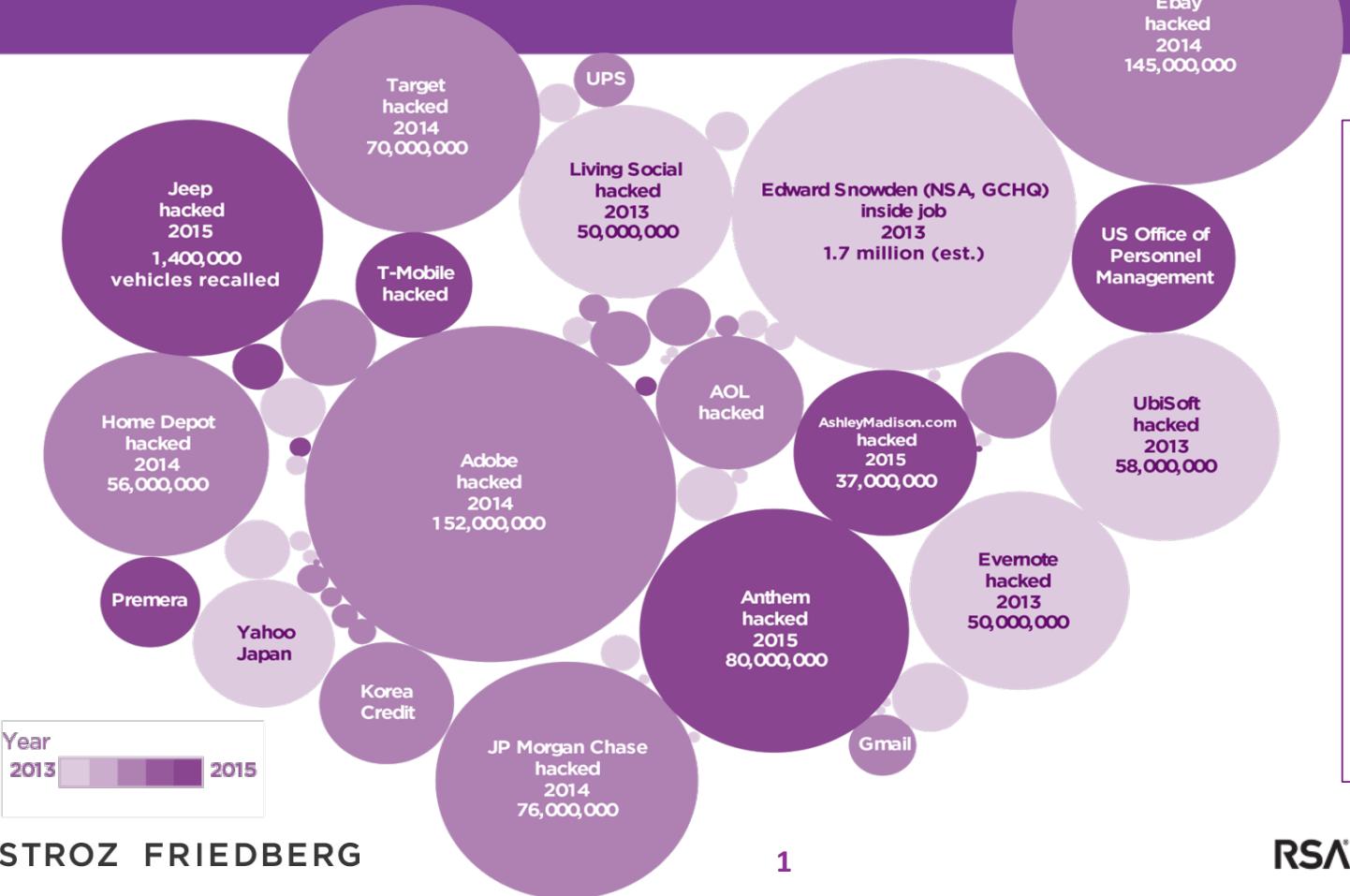


## Today's Threat Landscape





# Threat Landscape



## The Biggest Security Threats in 2016<sup>1</sup>

- Extortion Hacks
- Attacks that Change or Manipulate Data
- Chip-and-Pin Innovation
- The Rise of the IoT Zombie Botnet
- More Backdoors

<sup>1</sup> Wired Magazine, January 1, 2016.



# Why Is It Harder Today to Protect Ourselves?



---

Shareholder  
Value

---

Brand &  
Reputation

---

Corporate Data

---

People's Lives &  
Well Being

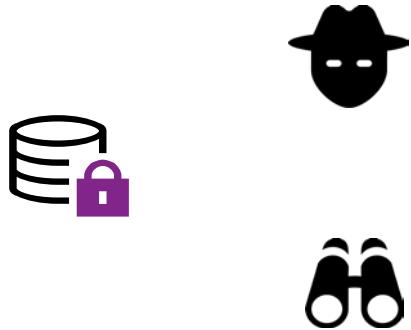
---

Privacy of  
Information &  
Communications

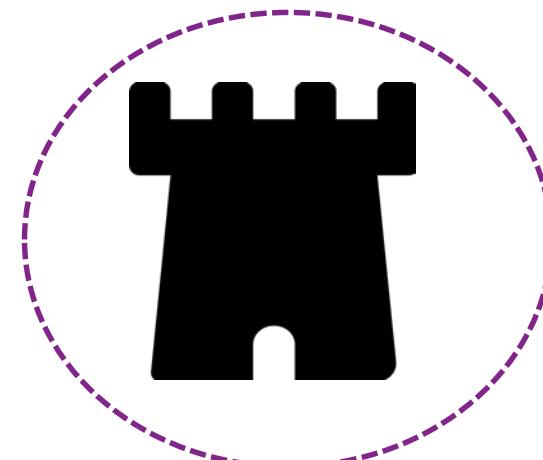


# What Are We Protecting?

US companies experience the **most expensive data breach incidents** caused by malicious or criminal attackers at \$246 per compromised record<sup>1</sup>



The *probability* of a material data breach involving a minimum of 10,000 records is **more than 22 percent**<sup>3</sup>



32% say **insider crimes are more damaging and costly** than those perpetuated by outsiders<sup>2</sup>



**Theft of trade secrets has cost US businesses \$250 billion per year** and are expected to double in the next decade<sup>4</sup>

<sup>1</sup> "Global Cost of Data Breach Increased by 15 percent", Ponemon Institute, May 5, 2014.

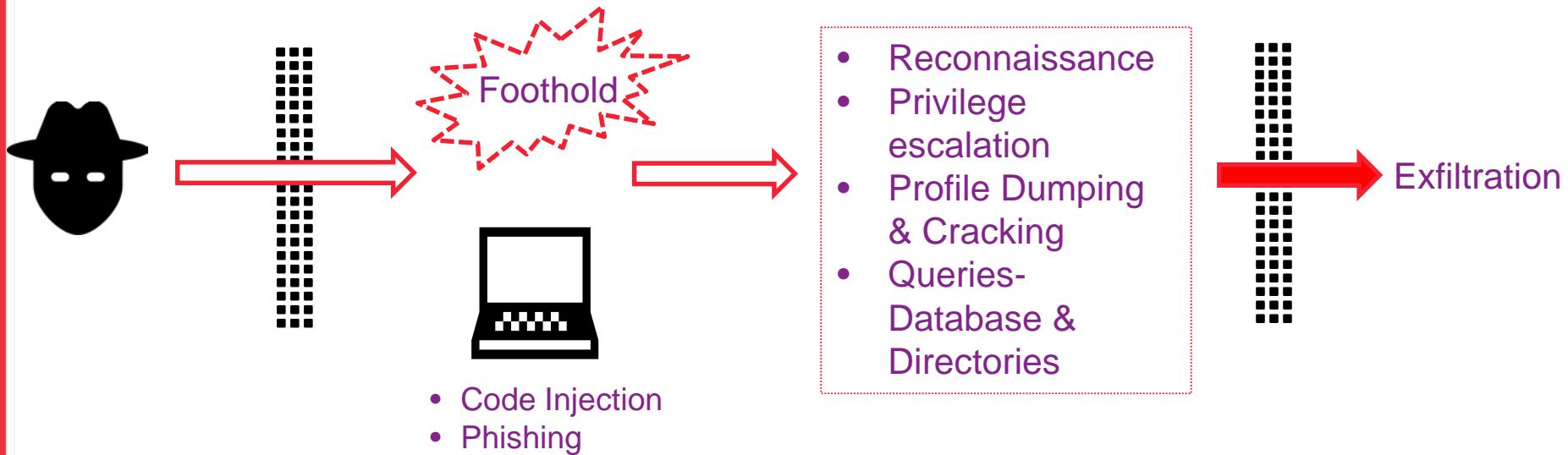
<sup>2</sup> "2014 US State of Cybercrime Survey", co-sponsored by CSO Magazine, CERT Division of the Software Engineering Institute at Carnegie Mellon University, PwC, and the US Secret Service.

<sup>3</sup> "2014 Cost of Data Breach Study: Global Analysis", Ponemon Institute.

<sup>4</sup> Vormetric's 2015 Insider Threat Report.



# Anatomy of an Advanced Attack





# Intrusion Defense

- White Listing
- Anomaly Detection
  - Automated
  - Log Monitoring & Exchange
- Dual factor on Domain Accounts/Privilege Account
- Temporary Admin Accounts
- Strong Passwords
- Data Hygiene
- Ethical Hacking (Simulate Advanced Attack – Blue and Red Teaming)



# Insider Risk Detection and Prevention

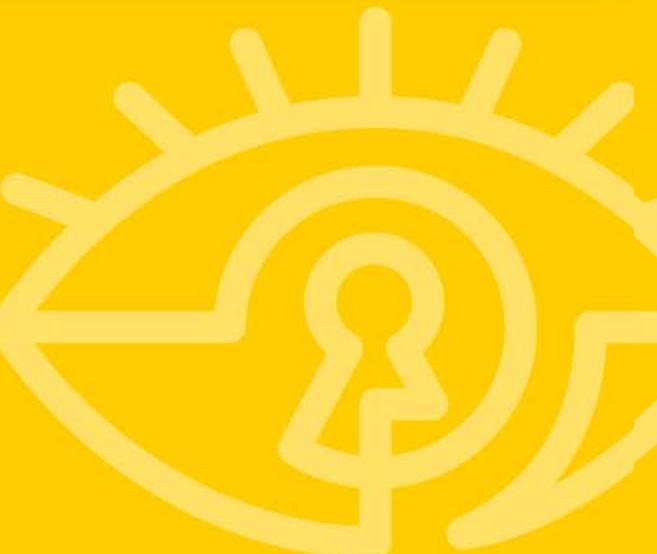




#RSAC

# RSA® Conference 2016

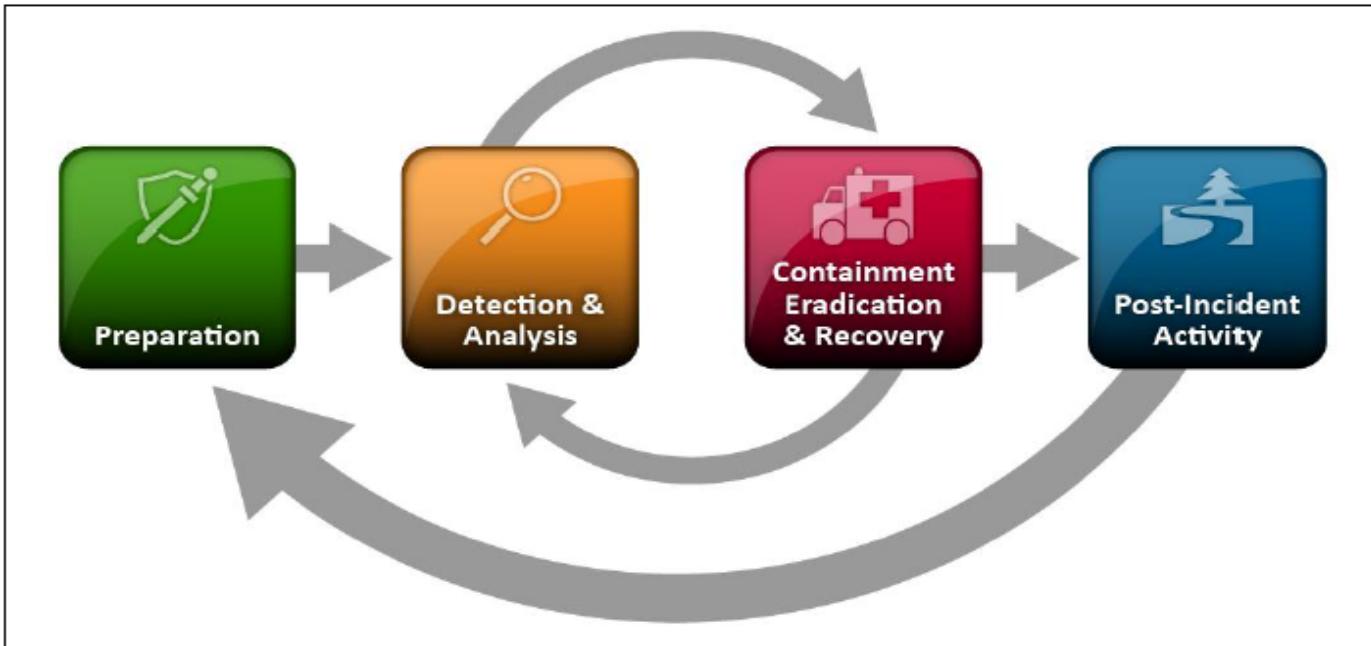
## The Incident Response Lifecycle





# Cyber Resilience = A Process (Not a Destination!)

Incident Response Lifecycle



Source: "Computer Security Incident Handling Guide," NIST Special Publication

800-61, rev 2 (2012)



# Breach Preparation

## Conducting a Risk Assessment

- Select an appropriate security standard
  - (NIST, HIPAA, ISO, PCI, Safeguards Rule, etc.)
- Comprehensive Risk Assessment via interviews and automated tools
- Analyze vulnerabilities relative to current threat intelligence
- Develop risk scenarios based on likely attack vectors
- Provide prioritized recommendation's on risk mitigation
- Integrate all key findings into governance program/metrics to track strategic progress



# Breach Detection & Analysis

Investigate, Monitor & Contain

- **Triage, Engage and Initiate** investigation and containment
- **Categorize, Monitor and Analyze** incident level by type and severity
- **Activate** appropriate IR handling procedure based on the Incident



# Breach Recovery

## Complete Investigation, Impact Analysis, and Corrective Action Plan

- Determine full scope of incident
- Develop recovery plan
- Document impact assessment and corrective actions
- Restore normal operations
- Develop detail recovery plan procedures



# Post-Incident Activity

## Post-Incident Analysis

- Remediate any remaining technical or process controls
- Pursue Financial and Regulatory/Litigation Recovery
- Develop guidelines on recovery procedures
- Perform lessons learned exercise
- Review and make improvement to the Response Plan and Security Program
- Update Response plan metrics



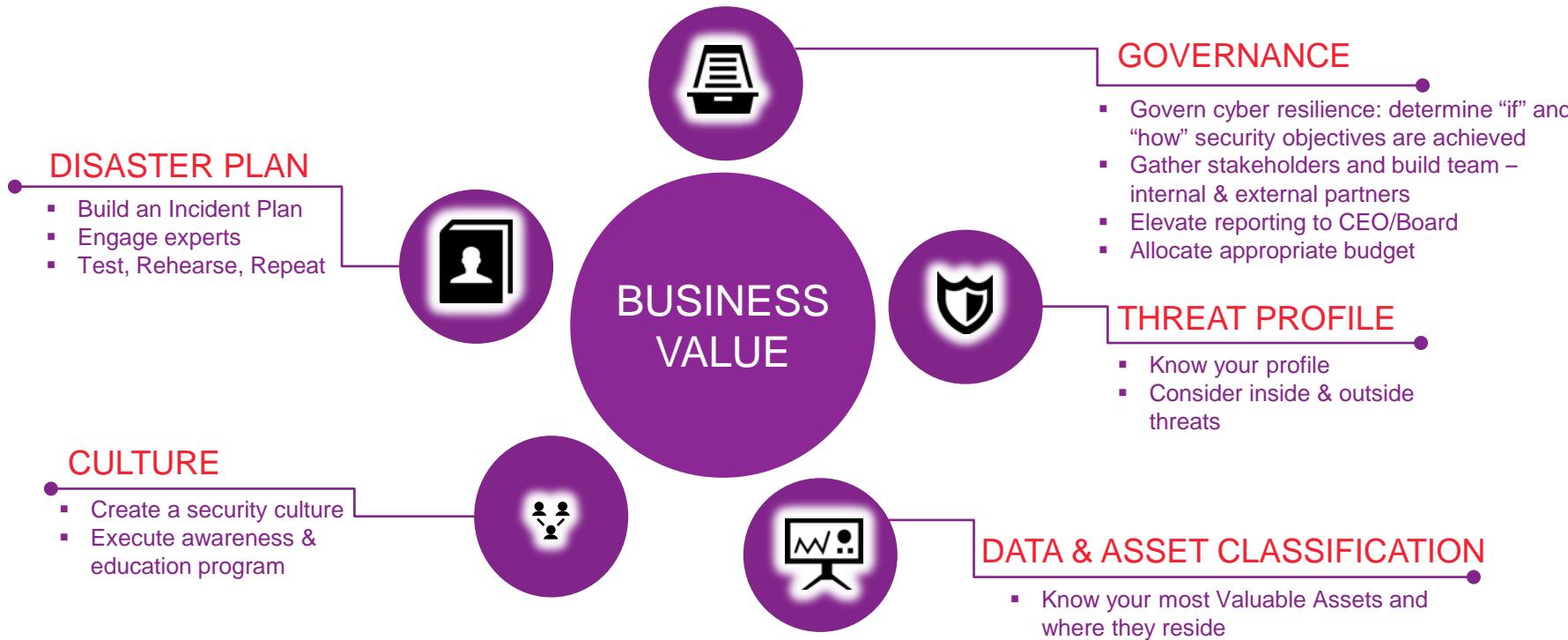
#RSAC

## How Can Every CISO Prepare in Advance of A Cyber Breach?



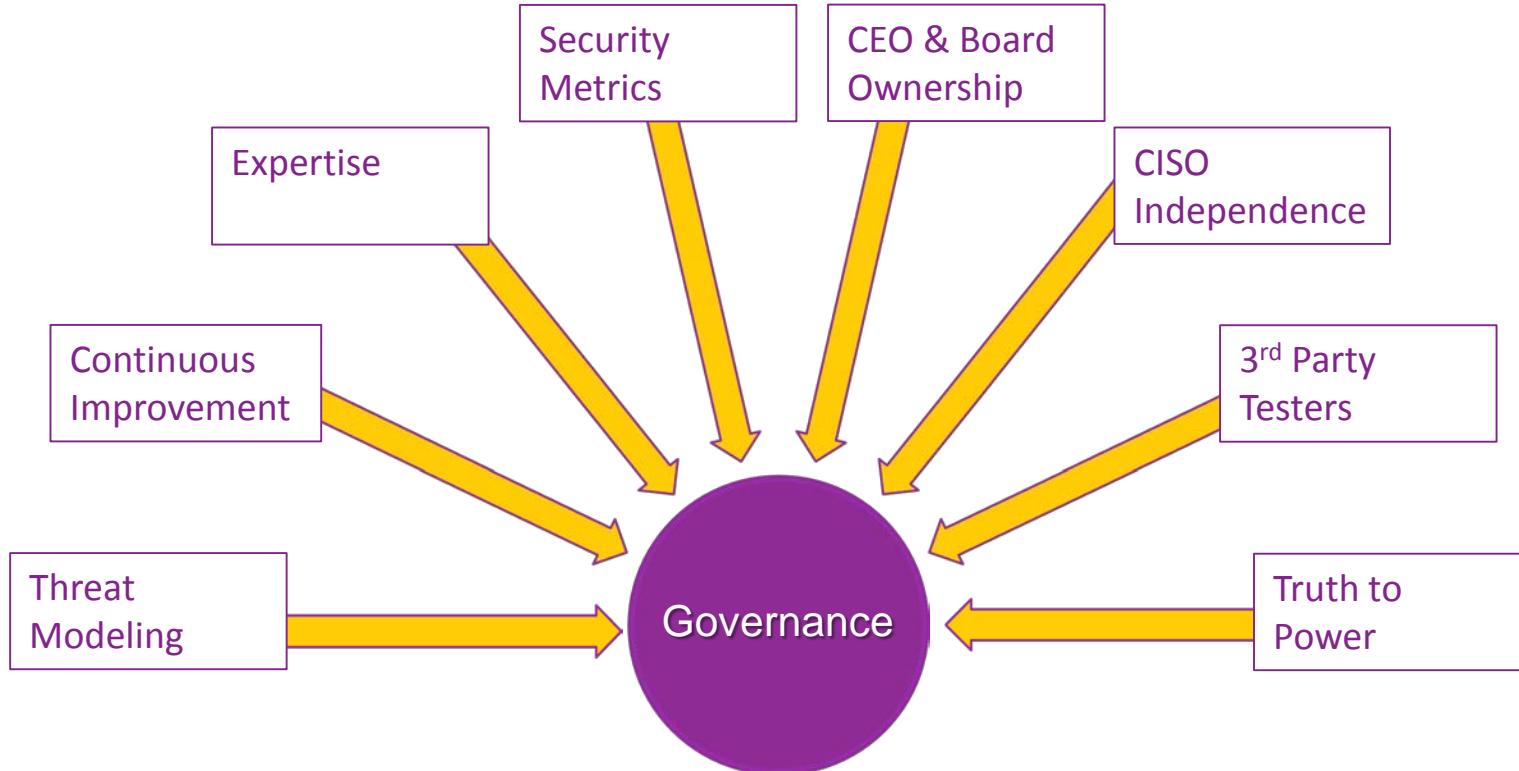


# Preparation





# Governance





#RSAC

# RSA® Conference 2016

**Short & Long-term Steps to Confidence**





# Checklist: It's Never Too Early to Prepare

- Develop law enforcement contacts
- Decide on the order of volatility
- Determine remediation thresholds
- Finalize power of attorney contact
- Backup contacts for critical functions
- Plan for out-of-band communications
- Test the timing of log acquisitions
- Define remote access procedure
- Provide 24/7 support and select incident response vendor
- Ensure third party readiness



# How to Achieve Confidence?

## Short-Term Actions

- **Know your Assets:** Understand what you own or create, track your assets via inventory management and continuously assess risk relative to your assets life cycle
- **Know your People :** Perform background check, assess/manage bad leaver risks and leverage your insider risk program to manage on-going risk with your people/contractors.
- **Be IR Ready:** Select Incident Response ("IR") vendor(s) and contract an IR retainer/develop an IR plan
- **Validate Your Current Posture and Risk Profile:** Conduct regular vulnerability and penetration tests

## Longer-term actions

- **Know What You Do Not Know:** Seek Cyber Resilience/triangulate what you think you know
- **Practice Your Offense and Defense:** Simulate scenarios/stress-test solutions using third parties with expertise in advanced attacks and make sure you have the technologies, processes, and skill sets (internal and external) lined up in advance
- **Build Up Your Knowledge:** Build a cross-disciplinary cyber response team/get access to the proper level of expertise
- **Know Your Vendors** strengths and weaknesses
- **Ask for a Seat at the Boardroom Table**



# Questions?



E [JRambaud@strozfriedberg.com](mailto:JRambaud@strozfriedberg.com)

T +1 212.981.6529

in [linkedin.com/in/jbrambaud](https://linkedin.com/in/jbrambaud)

## About JB Rambaud

- Managing Director at Stroz Friedberg, a global consultancy in cybersecurity, forensic investigations, and due diligence
- Chair of the firm's Security Science Business
- Leads his team in conceptualizing, creating, implementing and delivering innovative and custom tailored security solutions
- Clients include the full spectrum of industries

Before joining Stroz Friedberg, JB served as:

- Head of Information Security, Client Services, at Bridgewater Associates LP, the largest hedge fund in the world
- Chief Risk & Security Officer for Fiserv Card Services, worldwide provider of financial services technology
- Director of Corporate Technology and Security at Cerner Corporation, a healthcare information security provider
- Leader of the consulting security practice at Arthur Andersen, the former "Big Five" accounting firm

# RSA® Conference 2016

San Francisco | February 29–March 4 | Moscone Center

SESSION ID: SEM-01

## Reflecting on the Next Generation CISO

MODERATOR: **Evan Wheeler**

Executive Director, Operational Risk Management  
DTCC



Connect  Protect

### PANELISTS:

#### **Bruce Bonsall**

Principal Consultant  
Bruce Bonsall LLC

#### **JB Rambaud**

Managing Director  
Stroz Friedberg LLC

#### **Julie Fitton**

Chief Information Security Officer  
EMC Cloud Services

#### **Malcolm Harkins**

Global CISO  
Cylance Corporation



#RSAC



# Putting it into action ...

- Clarify business challenges with key leaders
- Set aside time for strategic planning that fits the organization
- Know what you don't know
- Practice your offense and defense
- Make time to tune your message and seek coaching
- Don't forget to assess the organization's fit during interviews