

A practical strategy for Cyber Security

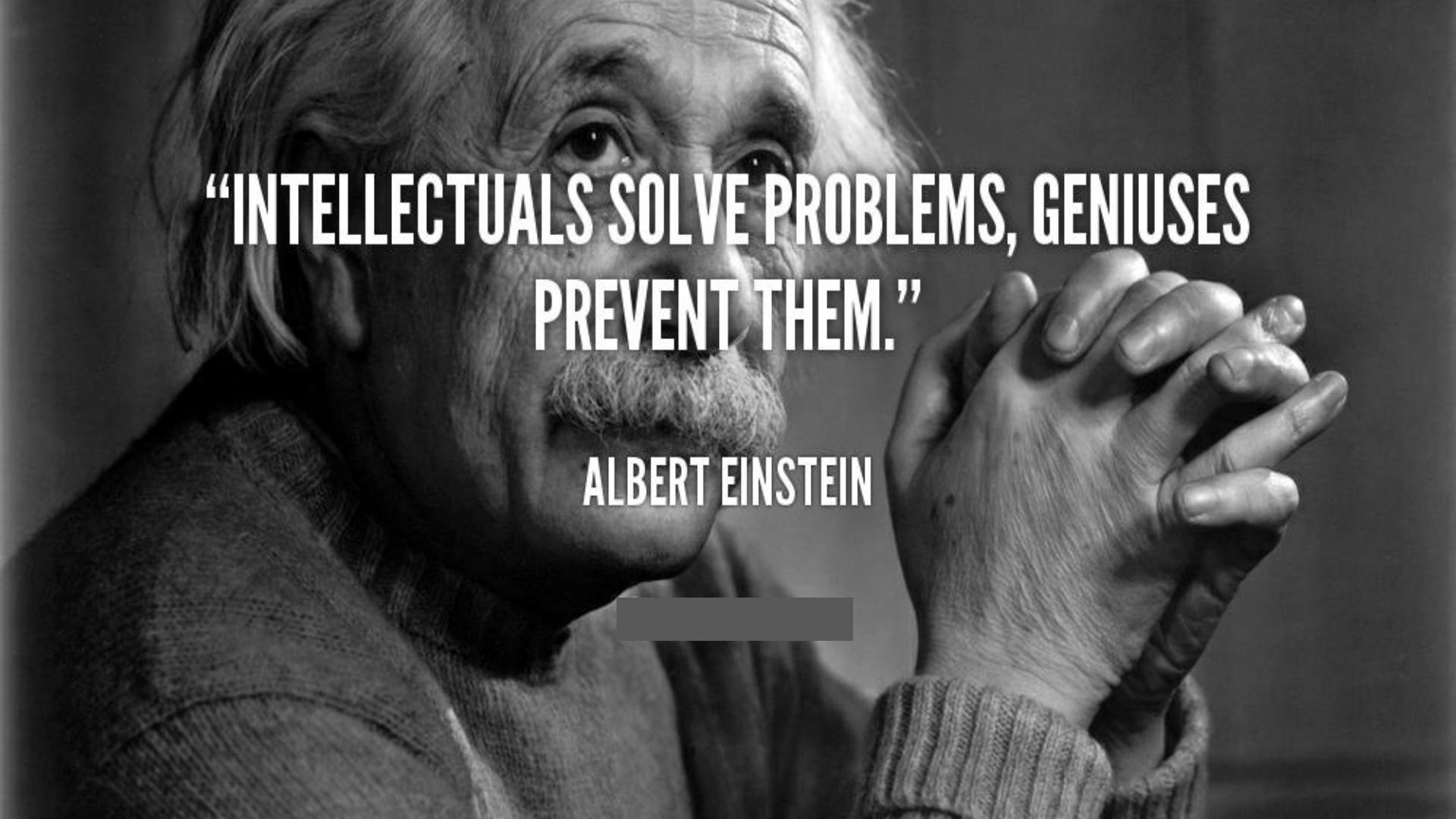
Fred Streefland
Cyber Security Strategist EMEA







INTRODUCTION (SPEAKER)

A black and white close-up photograph of Albert Einstein. He is looking slightly upwards and to the right with a thoughtful expression. His hands are clasped together in front of him. The lighting is dramatic, highlighting his forehead, eyes, and hands.

**“INTELLECTUALS SOLVE PROBLEMS, GENIUSES
PREVENT THEM.”**

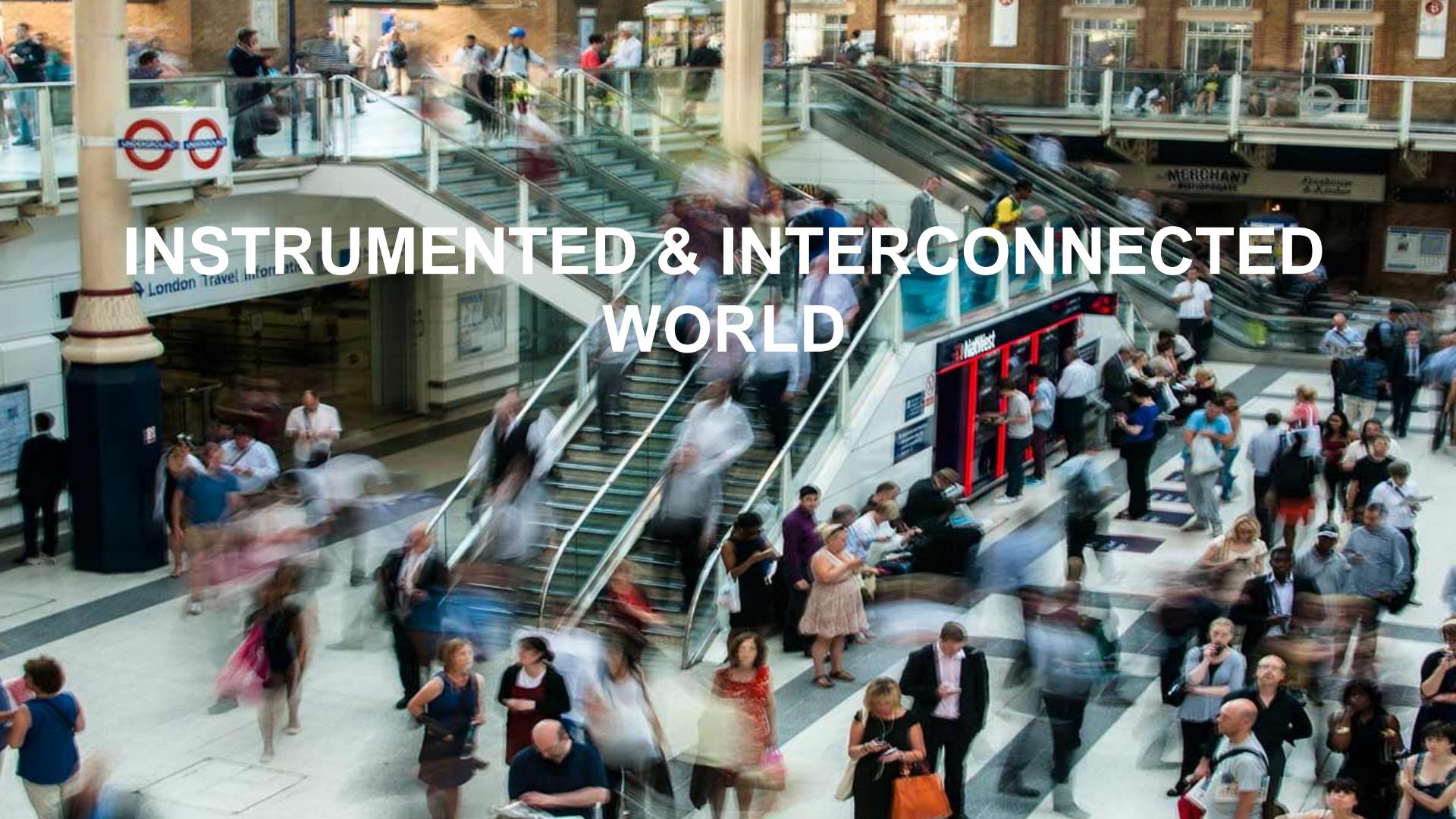
ALBERT EINSTEIN

TO PROTECT OUR WAY
OF LIFE IN THE DIGITAL
AGE BY PREVENTING
SUCCESSFUL CYBER
ATTACKS



- Our Mission -

**SO WHAT'S THE
PROBLEM?**



INSTRUMENTED & INTERCONNECTED WORLD

A photograph of a complex railway junction at night or dusk. The scene is filled with numerous curved and straight railway tracks that converge and diverge in various directions. A red and blue train is visible on the right side, moving along one of the tracks. Several red signal lights are positioned along the tracks, some showing red and others showing green. In the background, there are industrial buildings and structures. The overall image conveys a sense of complexity and organization.

COMPLEX ORGANIZATIONS



COMPLIANCY & REGULATIONS

DIVERSE, EVOLVING AND HIGHLY AUTOMATED ADVERSARIES



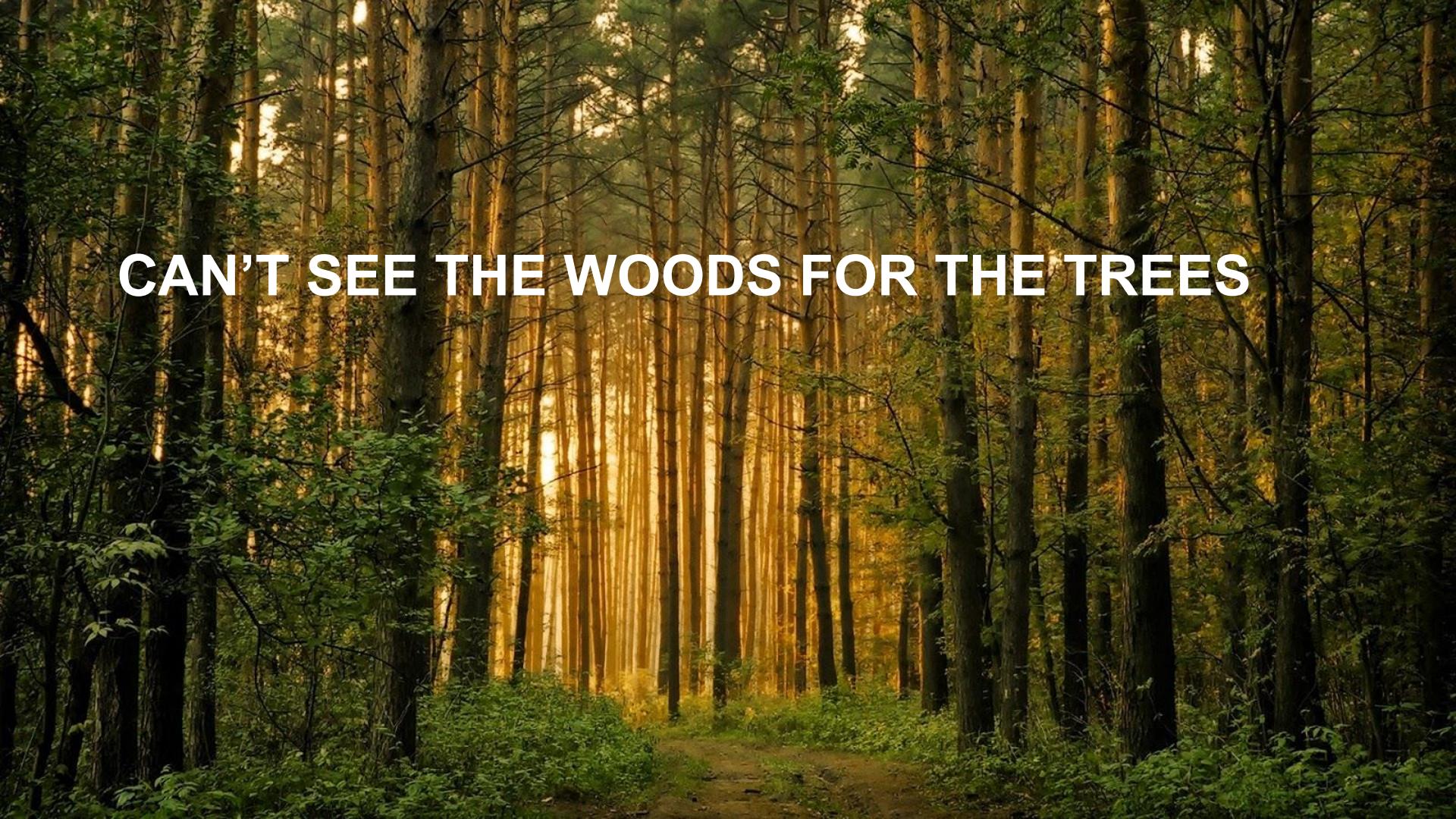
BUSINESS GROWTH





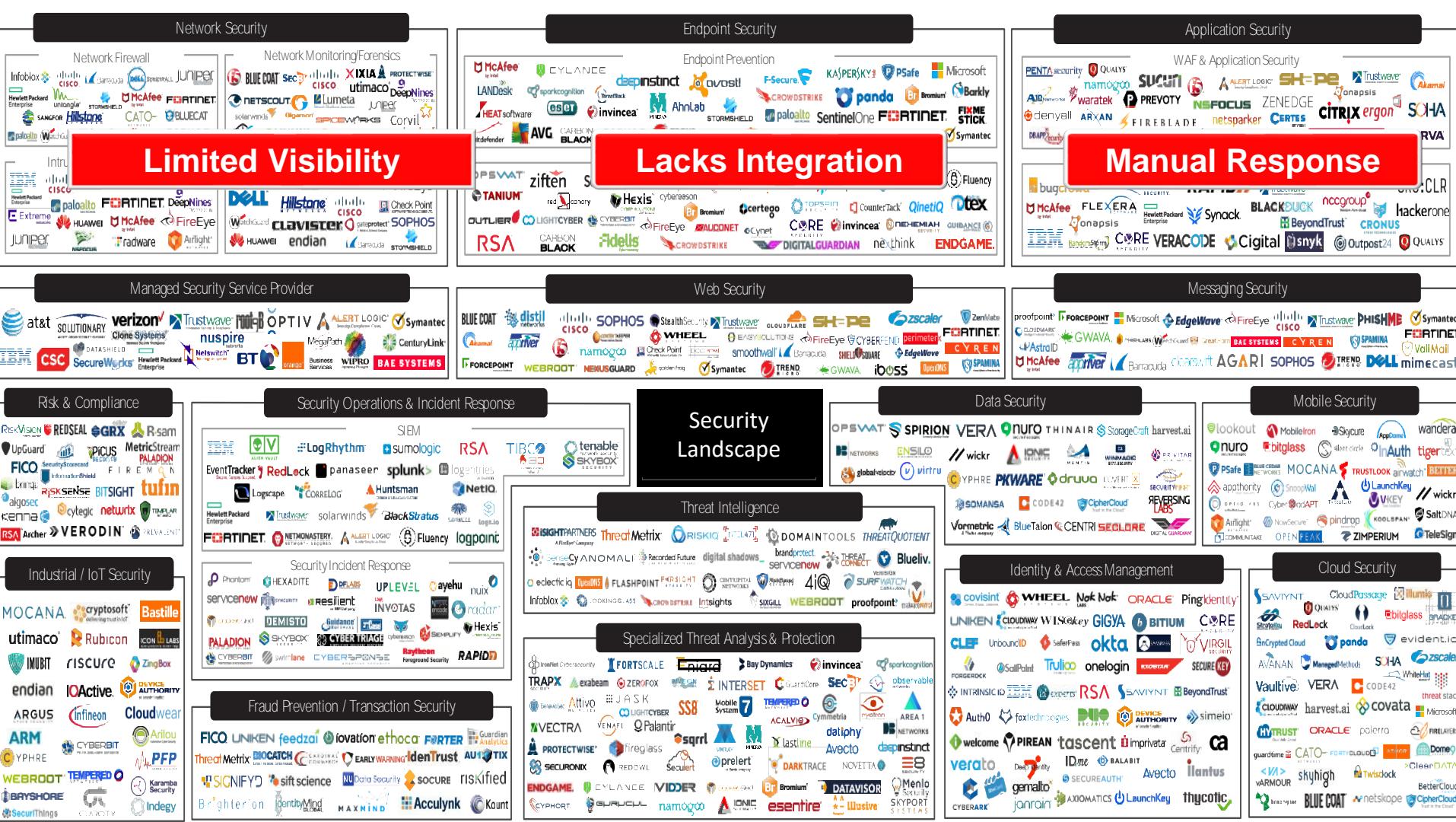
**So, how can we
handle these
challenges...**

**...and secure the
organization?**

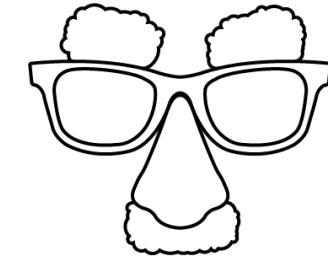
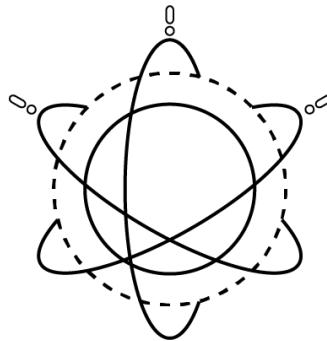
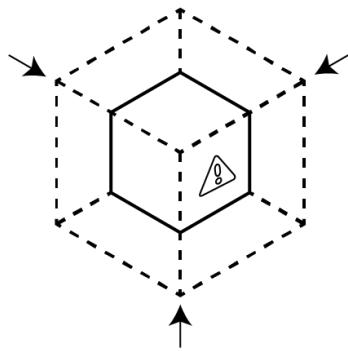
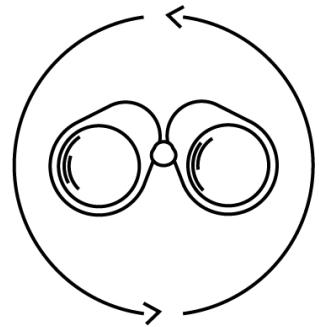
A photograph of a dense forest. The scene is filled with tall, thin trees, likely conifers, standing closely together. Sunlight filters down from the top through the branches, creating bright highlights on the trunks and some low-angle light on the ground. The foreground is dark and shadowed, while the background is brighter due to the sunlight.

CAN'T SEE THE WOODS FOR THE TREES





So, what's our approach?



COMPLETE
VISIBILITY

REDUCE
ATTACK
SURFACE

PREVENT
KNOWN
THREATS

PREVENT
UNKNOWN
THREATS

A holistic, integrated and automated approach...

COMPLETE VISIBILITY

- All applications
- All users
- All content
- Encrypted traffic
- SaaS
- Cloud
- Mobile

REDUCE ATTACK SURFACE

- Enable business apps
- Block “bad” apps
- Limit app functions
- Limit file types
- Block websites

PREVENT KNOWN THREATS

- Exploits
- Malware
- Command & control
- Malicious websites
- Bad domains
- Stolen credentials

PREVENT UNKNOWN THREATS

- Static analysis
- Machine Learning
- Dynamic analysis
- Bare metal analysis

...and consistent across ALL locations!

COMPLETE
VISIBILITY

REDUCE
ATTACK SURFACE

PREPARE
FOR
THREATS

PREVENT
UNKNOWN
THREATS

THINGS OR LOCATIONS
THAT NEED TO BE SECURED



HEADQUARTERS



BRANCH
OFFICES



DATA CENTER/
PRIVATE CLOUD



PUBLIC CLOUD



SaaS

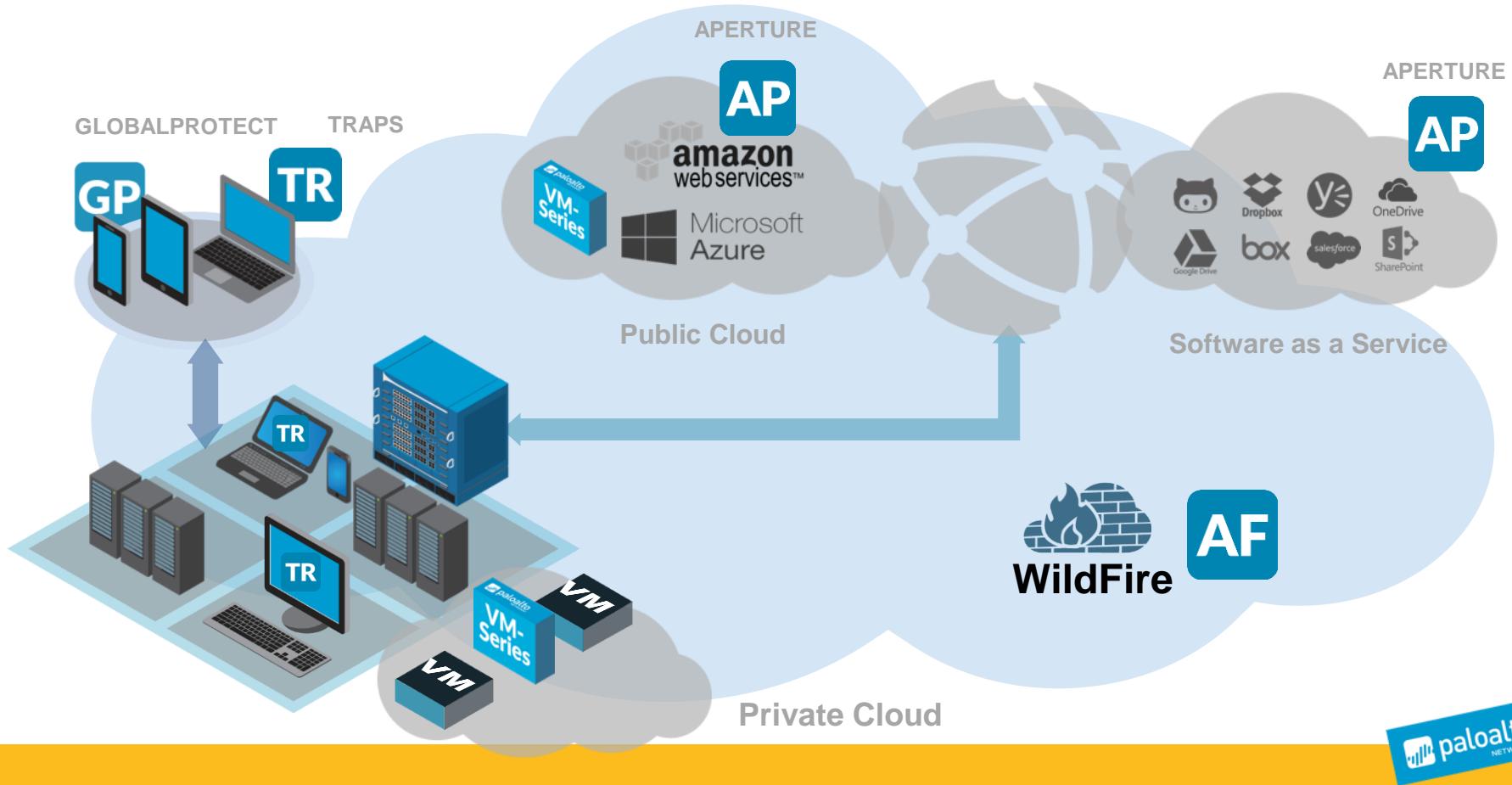


MOBILE USERS

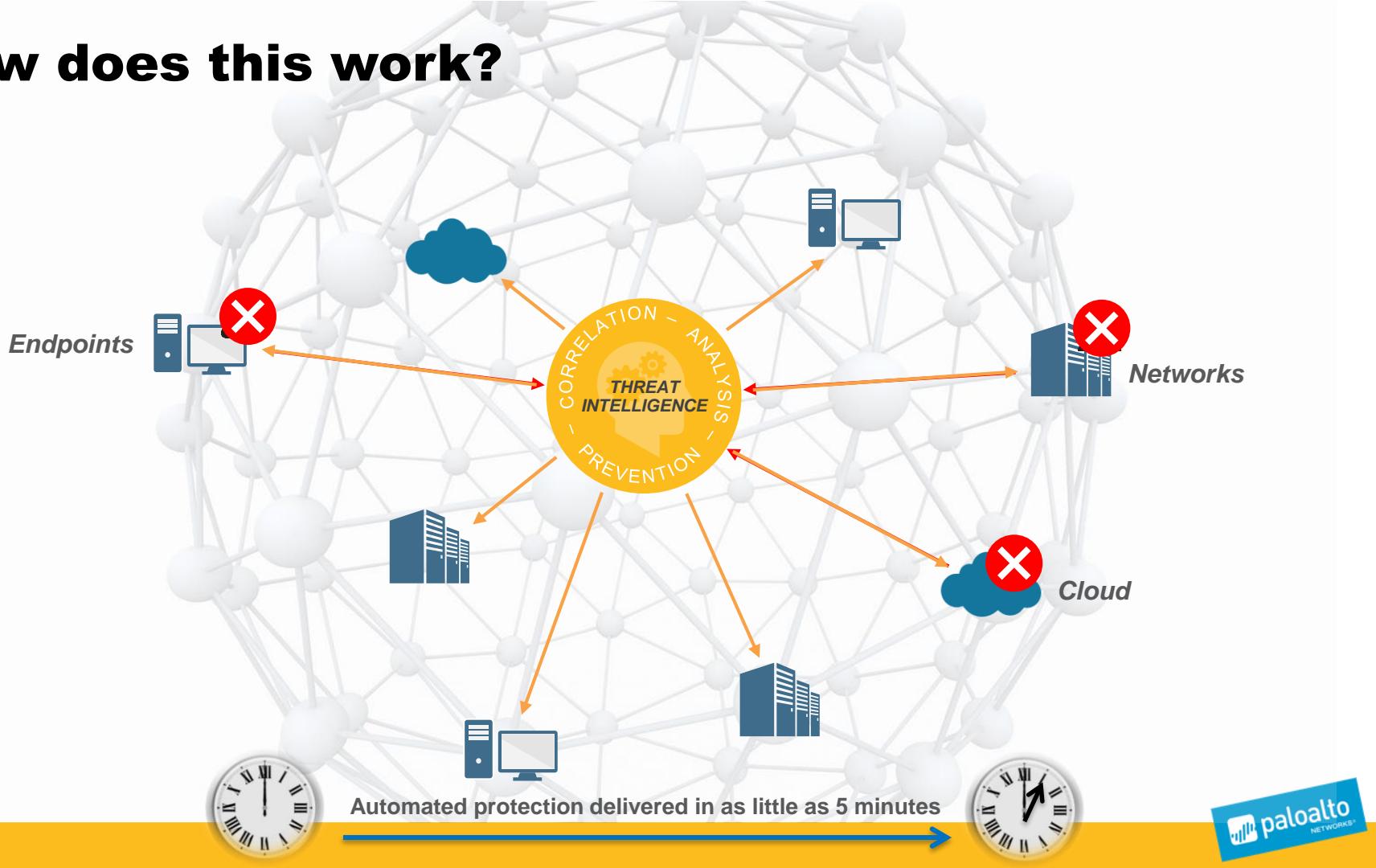


IoT

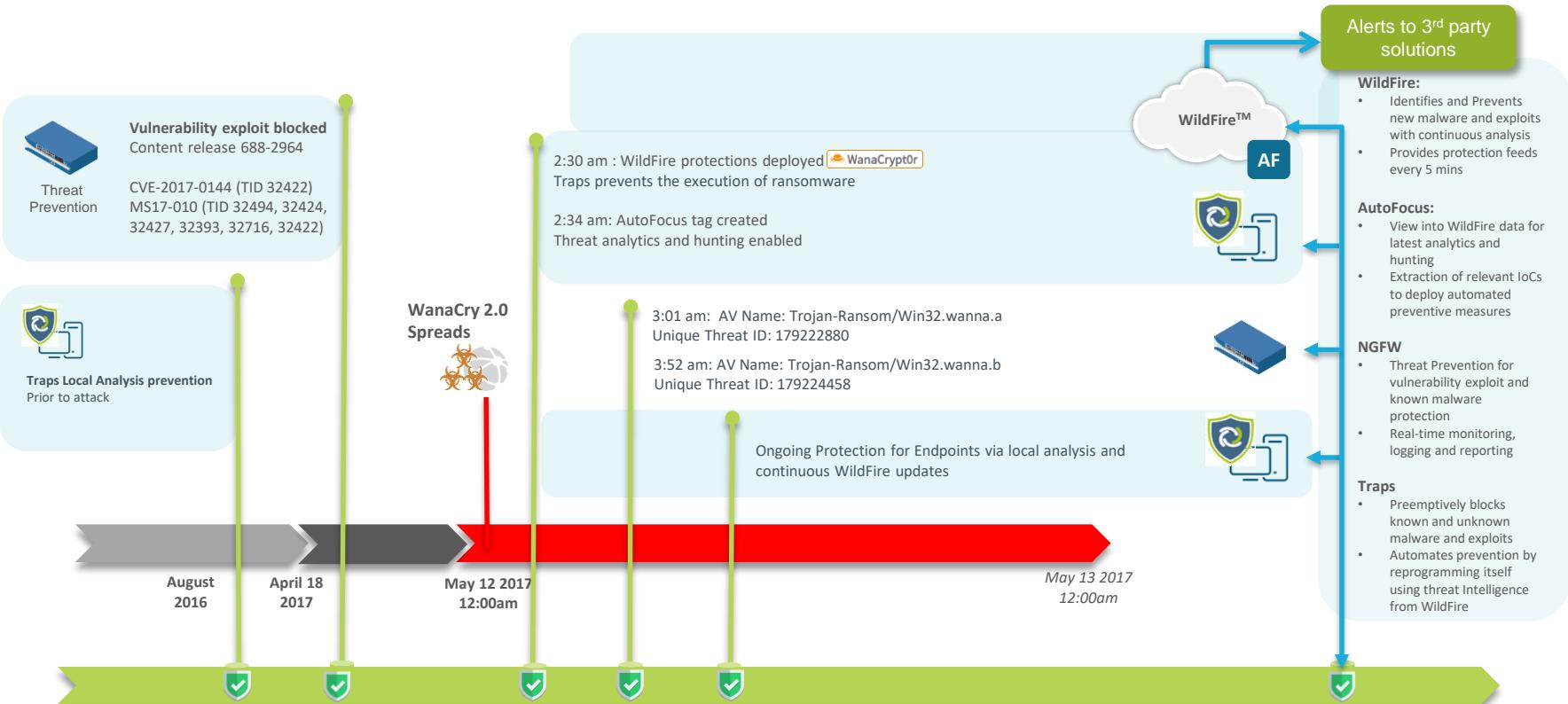
The Next-Generation Security Platform



How does this work?



How did this work?





RISKS

So, where do we....

YEARS

A close-up photograph of a person's hands and torso. The person is wearing a dark suit jacket, a light blue dress shirt, and a maroon tie with diagonal stripes. Their right hand is pointing their index finger towards a white rectangular card held by their left hand. The card has a thin black border and contains the words "REDUCE RISK" in bold capital letters. "REDUCE" is in black and "RISK" is in red.

**REDUCE
RISK**

Zero Trust

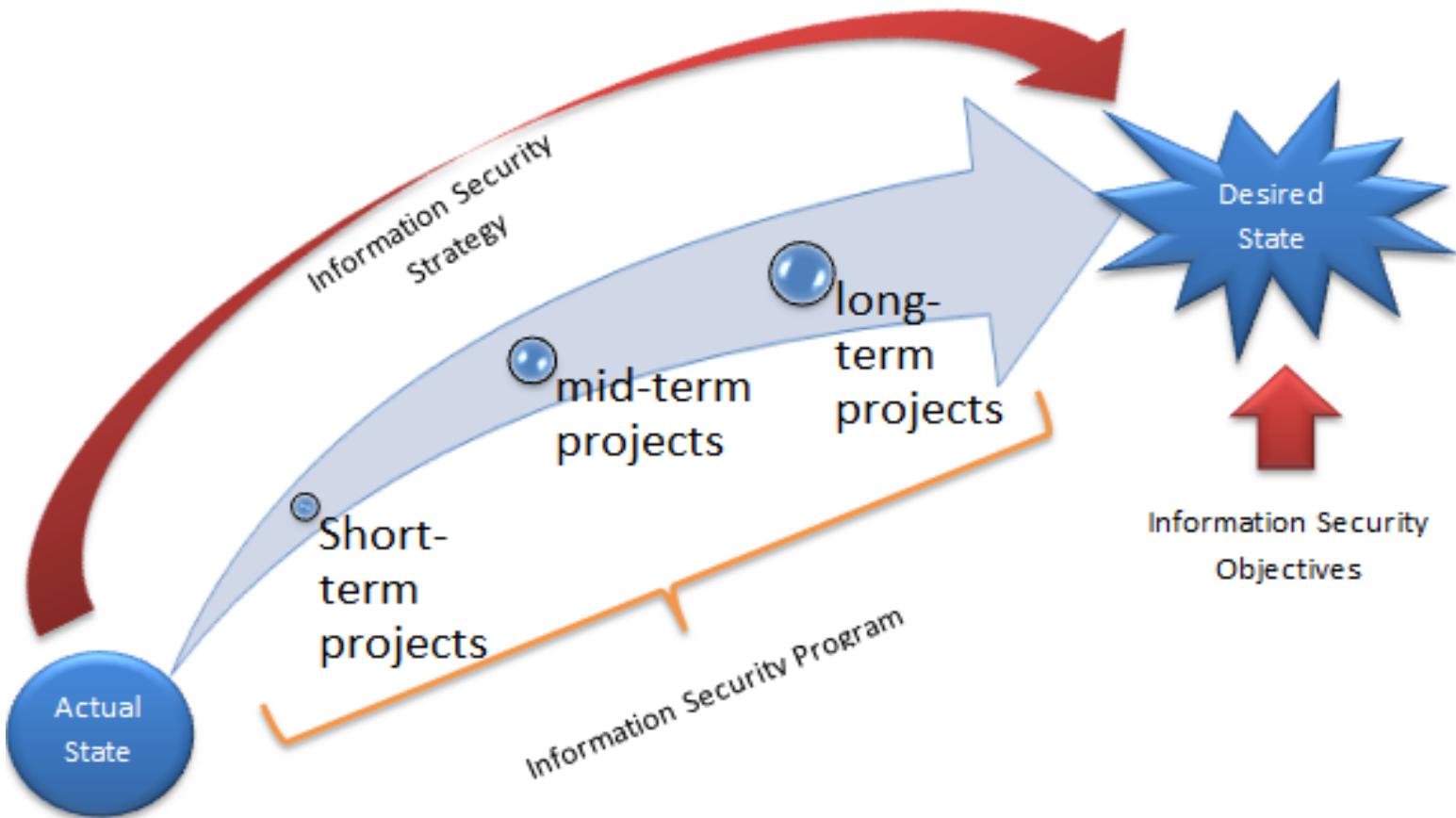


Zero Trust Design Concepts

- Focus on the business crown jewels (data)
- Design security from the Inside -> Out
 - Start with the assets or data that need protection
- Determine who or what needs access
 - Need to know/least-privilege
- Inspect and log all traffic

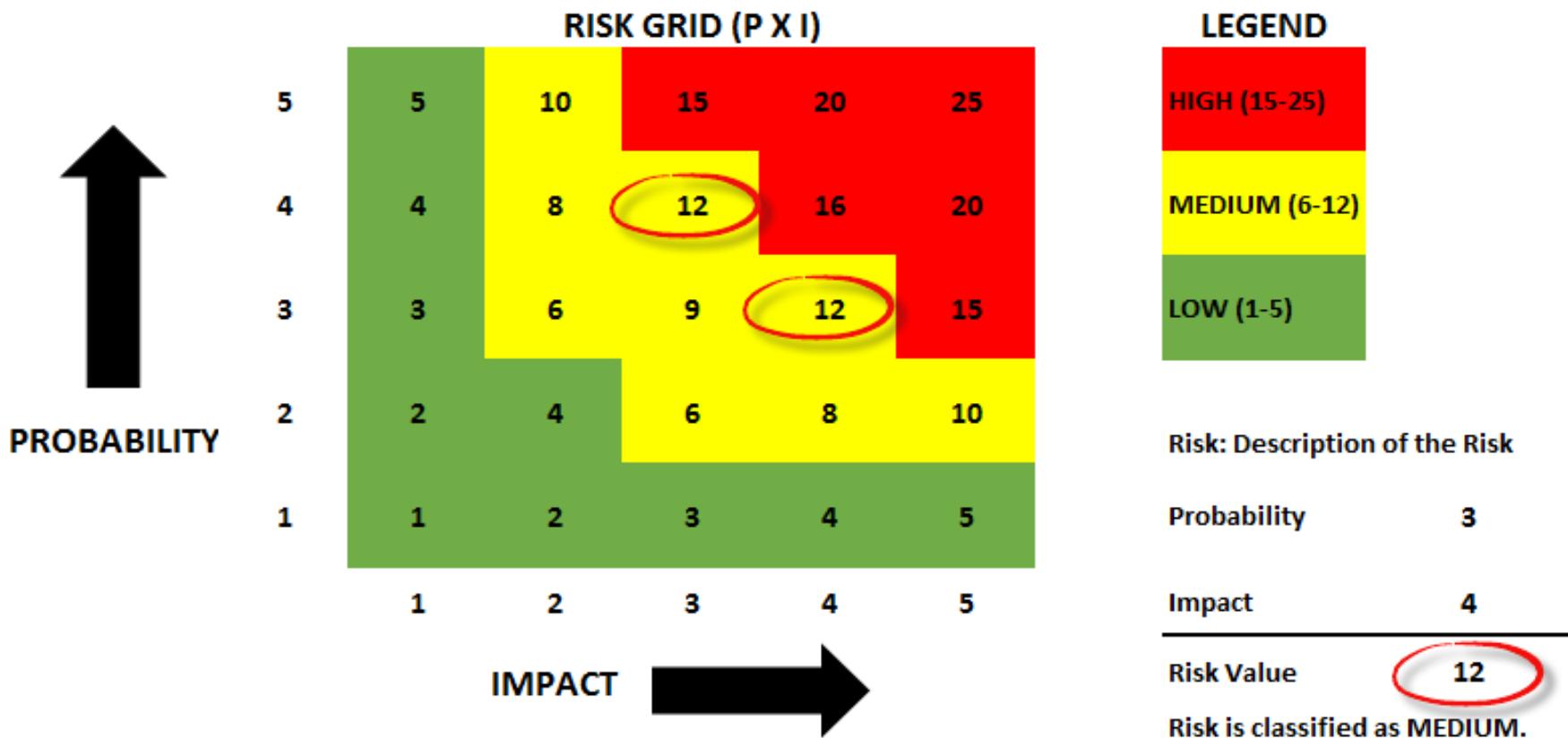
DESIRED END-STATE





RISK ASSESSMENT WORKSHOPS





Priorities

1

2

3



RISK APPETITE



A wide-angle photograph showing the interior of a large-scale agricultural greenhouse under construction. The structure is made of a complex steel truss framework supported by several vertical columns. The roof is composed of numerous translucent panels, allowing bright sunlight to illuminate the interior. The floor is made of wooden planks, and some construction materials like wooden beams are visible on the ground. The background shows a clear blue sky and some distant landscape elements.

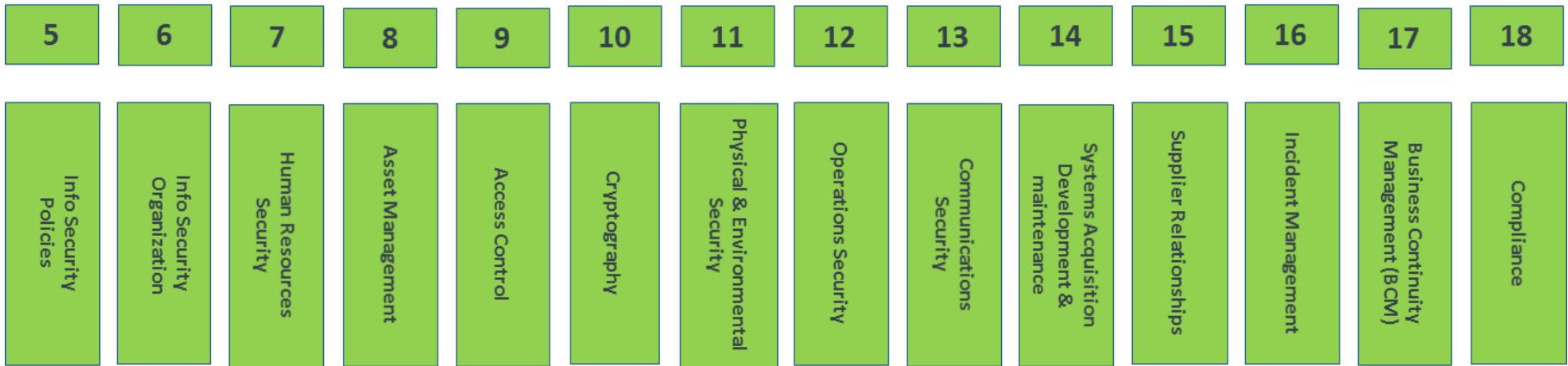
FRAMEWORK

Figure 7—The 14 Control Domains of ISO/IEC 27001

Control Domains	Number of Controls
A.5: Information security policies	2
A.6: Organization of information security	7
A.7: Human resources security	6
A.8: Asset management	10
A.9: Access control	14
A.10: Cryptography	2
A.11: Physical and environmental security	15
A.12: Operations security	14
A.13: Communications security	7
A.14: System acquisition, development and maintenance	13
A.15: Supplier relationships	5
A.16: Information security incident management	7
A.17: Information security aspects of business continuity management	4
A.18: Compliance	8
TOTAL:	114

Source: Tolga Mataracioglu. Reprinted with permission. Based on International Organization for Standardization, ISO/IEC 27002, Information technology—Security techniques—Code of practice for information security controls, www.iso.org/iso/catalogue_detail?csnumber=54533

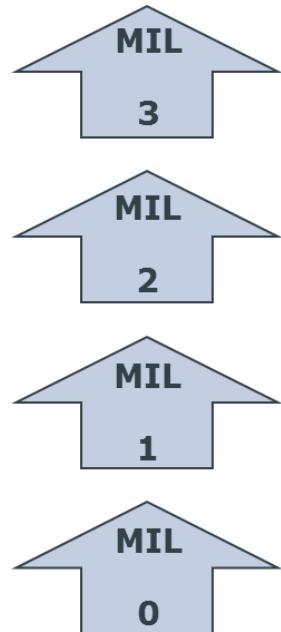
“The holistic security umbrella”





CYBER SECURITY MATURITY

Maturity Model*



- **Optimized:** Activities are guided by policies and reviewed periodically; responsibility and authority is clearly assigned and personnel have adequate skills and knowledge
- **Proficient:** Practices are documented; Stakeholders are involved; Resources are provided and Standards/guidelines are used
- **Basic:** Initial practices are performed, but may be ad hoc.
- **Incomplete:** Practices are not performed

* US DoE Cyber Security Maturity Model (CSM2)

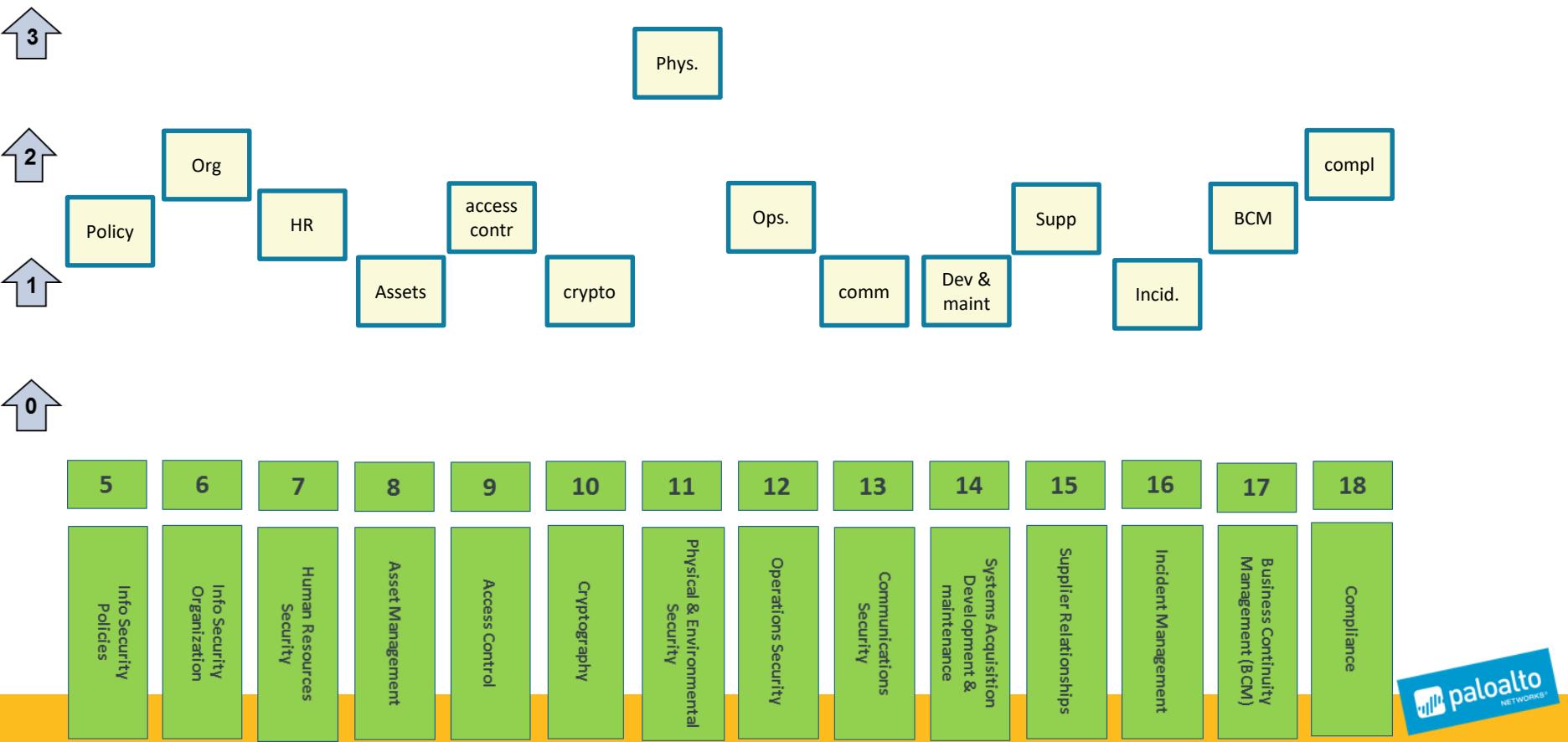
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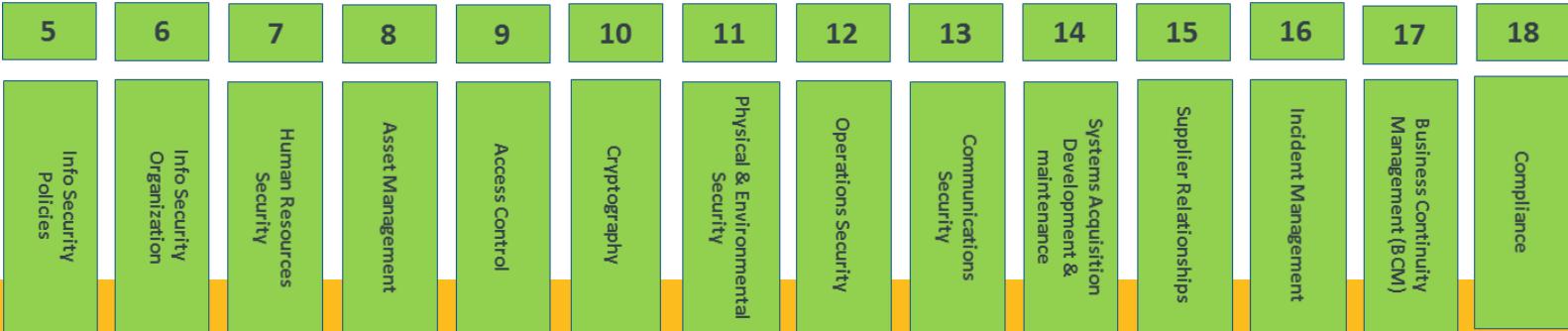
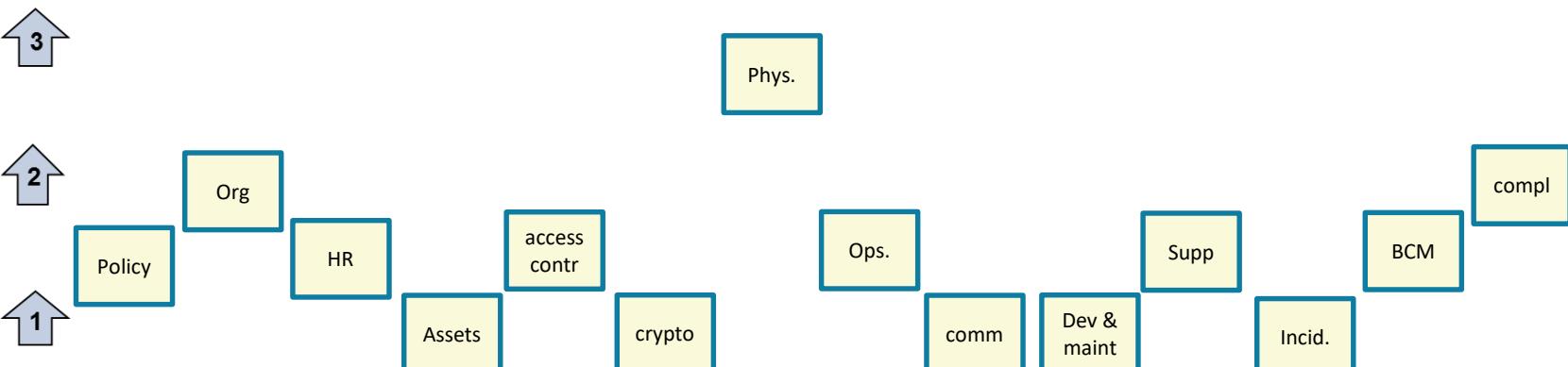
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Maturity level 0, 1, 2 or 3 ?
Maturity level 0, 1, 2 or 3 ?

Start Situation



Desired End-state



A photograph of a long, straight asphalt road stretching into the distance through a desert landscape under a clear blue sky. The road is marked with white dashed lines and yellow solid lines. In the background, there are rolling sand dunes and some industrial structures or power lines on the right side.

HOW DO WE GET THERE?

Mitigating the risks with security projects...step-by-step

- A. Security Policies
- B. Next-Gen Firewalls (Palo Alto Networks, Fortinet, Checkpoint, etc.)
- C. Security Awareness Program
- D. Internal IT improvements like SMTP vulnerability
- E. Laptop Encryption
- F. Two-factor authentication (Safenet, OKTA, Ping, etc.)
- G. Log Management (Splunk, LogPoint, Qradar, etc.)
- H. End-point protection
- I. Cloud/SaaS visibility & security (Aperture)
- J. Local Admin rights take away
- K. Network Segmentation
- L. Skype for Business
- M. Roles & Rights (Varonis)
- N. SIEM/SOC project
- O. Honeypots
- P. Supplier Security requirements List

Your step-by-step security plan

- **Get to know your IT environment**
 - Security Lifecycle Review (SLR)
- **Provide Security awareness training for all personnel**
- **Develop Information Security policies & Incident Response Plan**
- **Implement perimeter security & internal segmentation**
 - Install Next-Gen firewalls & use the Threat Intelligence Cloud
- **Implement two-factor authentication**
- **Protect & manage Endpoints**
 - Local Admin, Encrypt & Install Traps
- **Implement Cloud security (Aperture)**
-

Security Lifecycle Review (SLR)

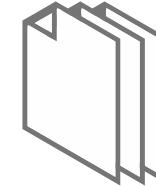
- A customized **Risk Assessment** for your organization
- Visibility into the applications, malware, vulnerability exploits and more on your network



WE PUT THE DEVICE ON THE NETWORK



WE PASSIVELY MONITOR TRAFFIC FOR 1 WEEK



WE DELIVER THE REPORT & EXPLAIN THE FINDINGS

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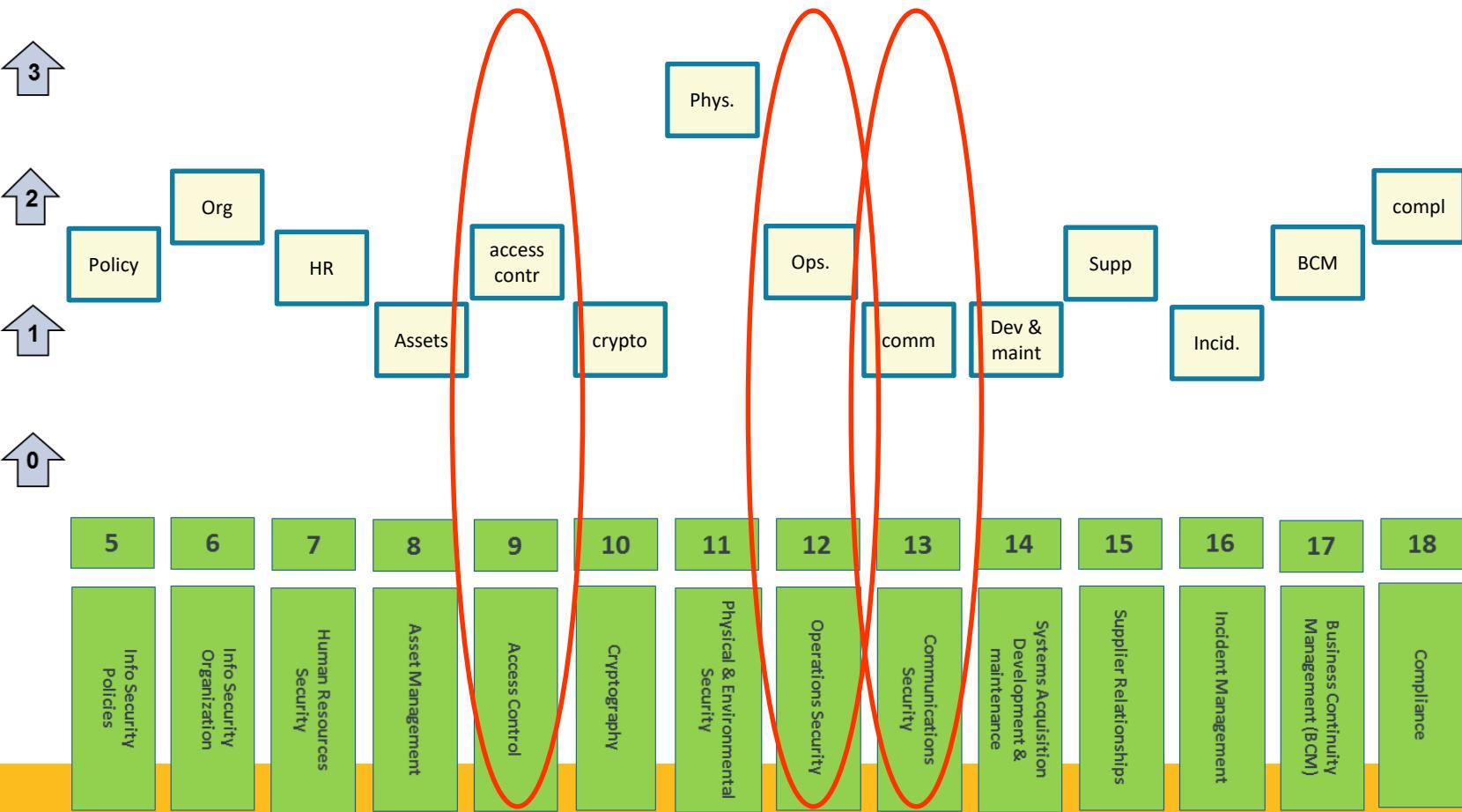
Perimeter security and segmentation



FORTINET®



Next-Generation Firewalls & Threat Int. Cloud



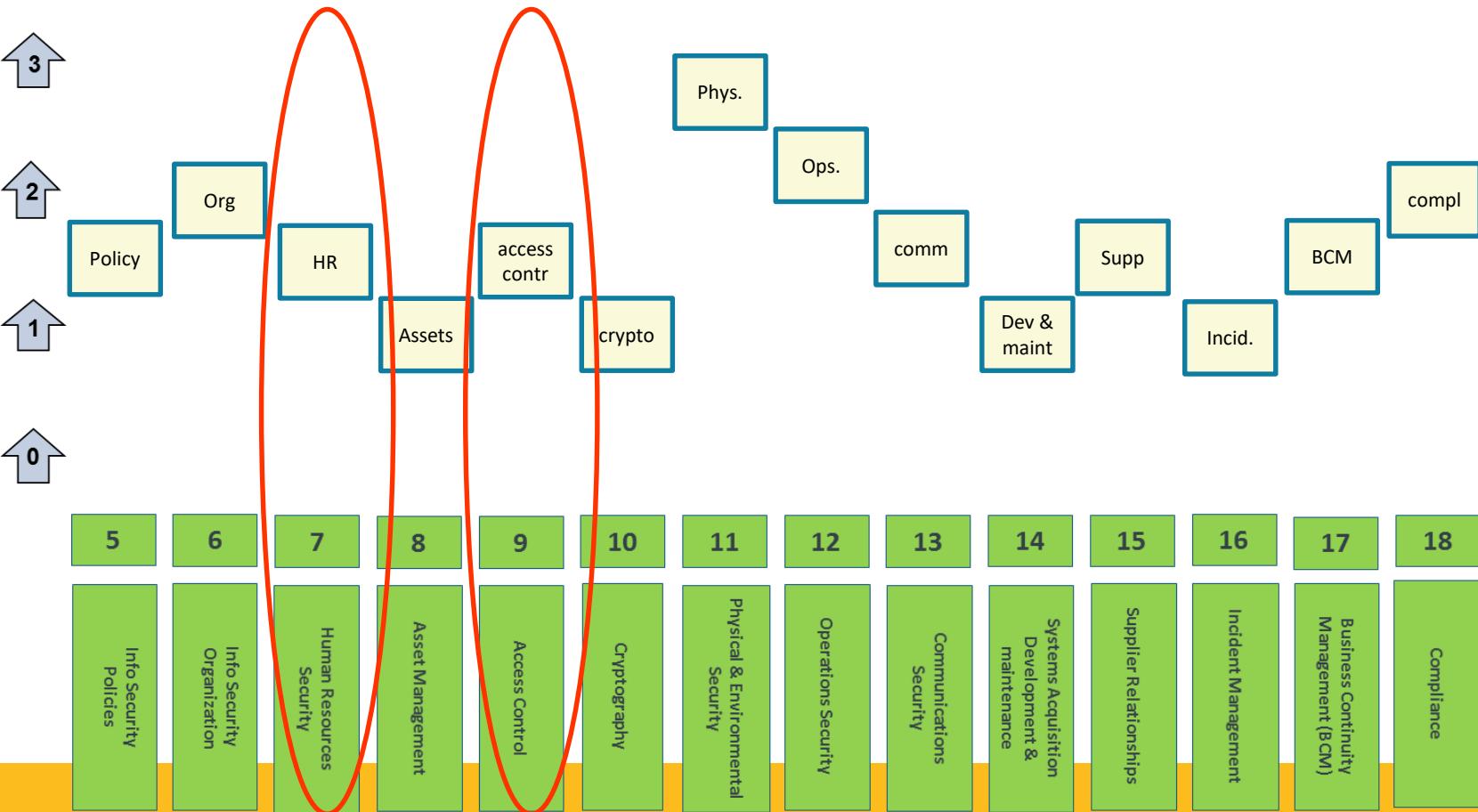
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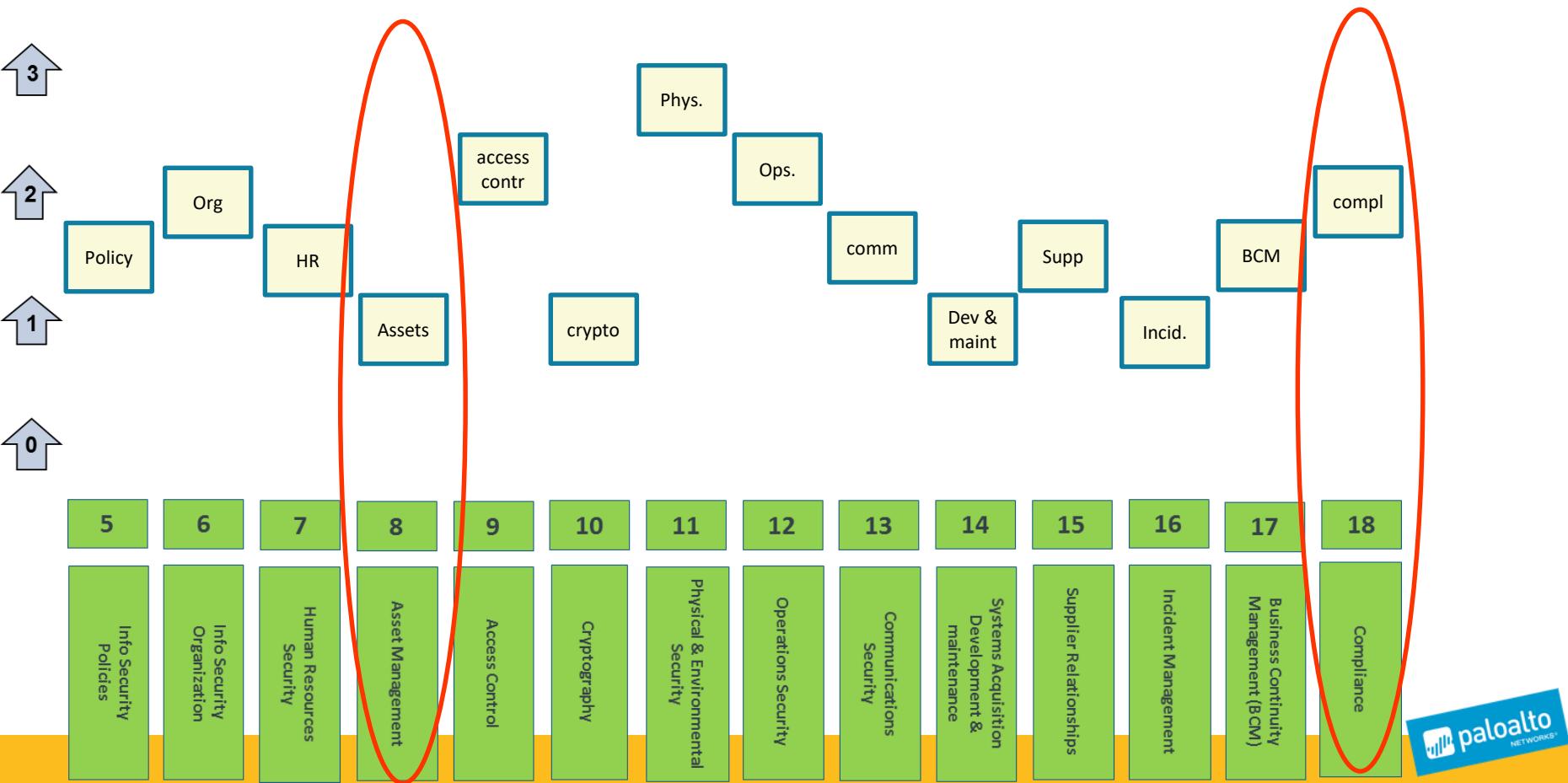
Protect & Manage Endpoints (Traps)



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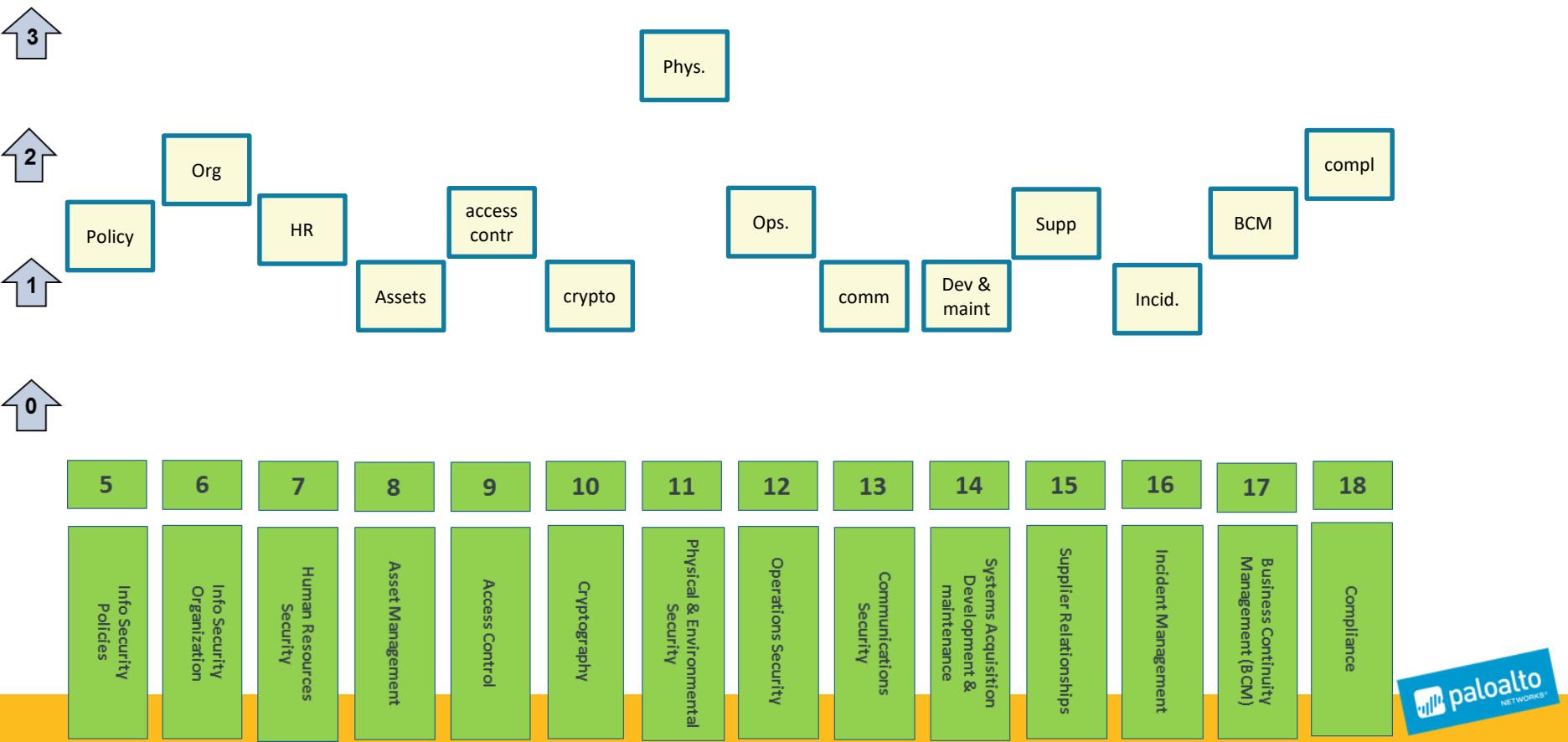
Implement Cloud Security (Aperture)

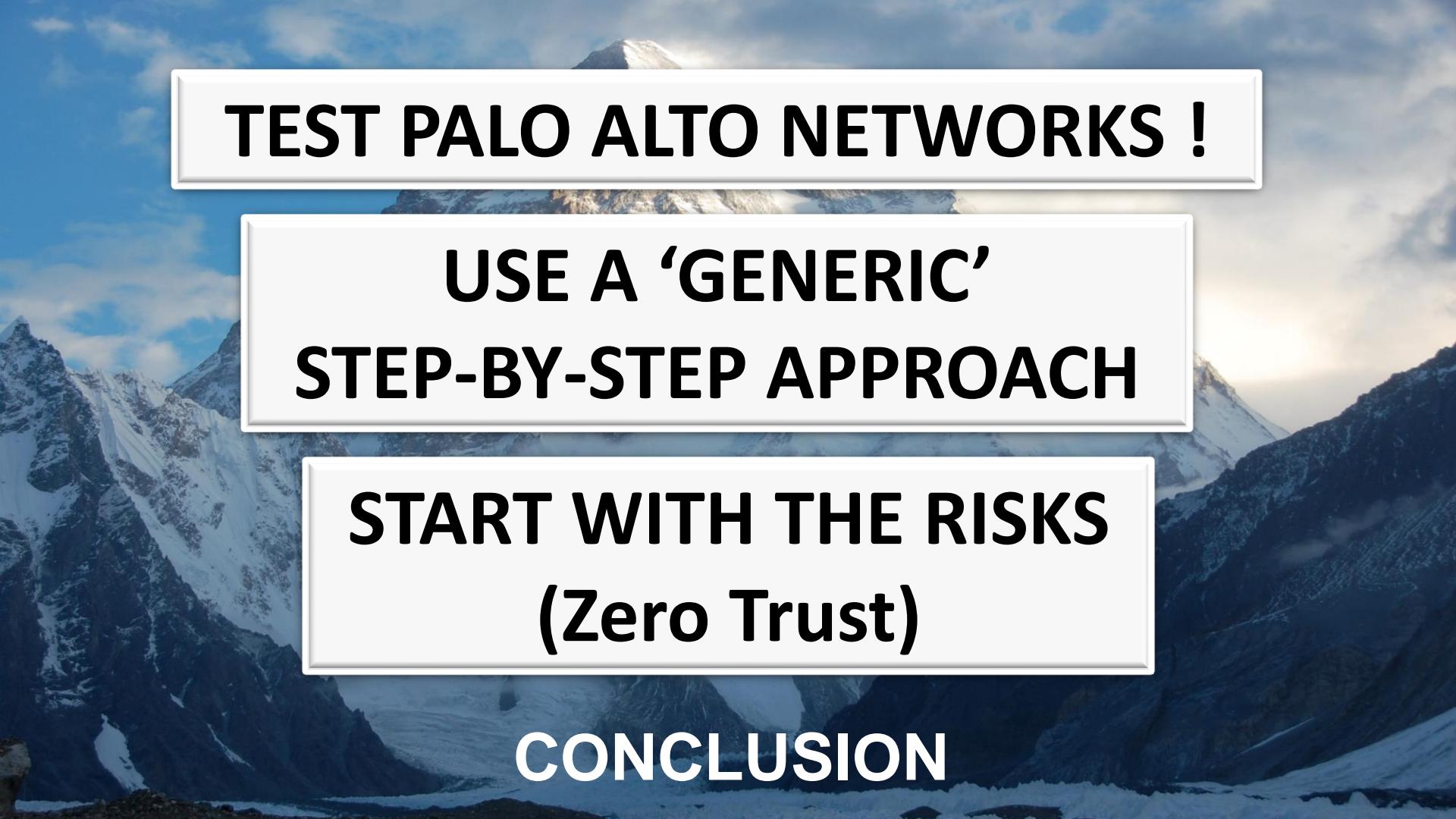


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....so you can reach your goal !





TEST PALO ALTO NETWORKS !

**USE A ‘GENERIC’
STEP-BY-STEP APPROACH**

**START WITH THE RISKS
(Zero Trust)**

CONCLUSION

THANK YOU FOR YOUR ATTENTION !



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