OBSIDIAN

COVER YOUR SAAS

BEN JOHNSON
CTO & COFOUNDER, OBSIDIAN
SANS CLOUD SUMMIT 2020

BACKGROUND CHECK // BEN JOHNSON

Co-Founder and CTO, Obsidian Security

Co-founder and former CTO of Carbon Black, built the first EDR product.
Previously NSA CNO and AI Lab

1st Technical Advisor (Amicus Curiae) to US FISA Court

2000 2010 2017

Employment

Carbon Black. → OBSIDIAN

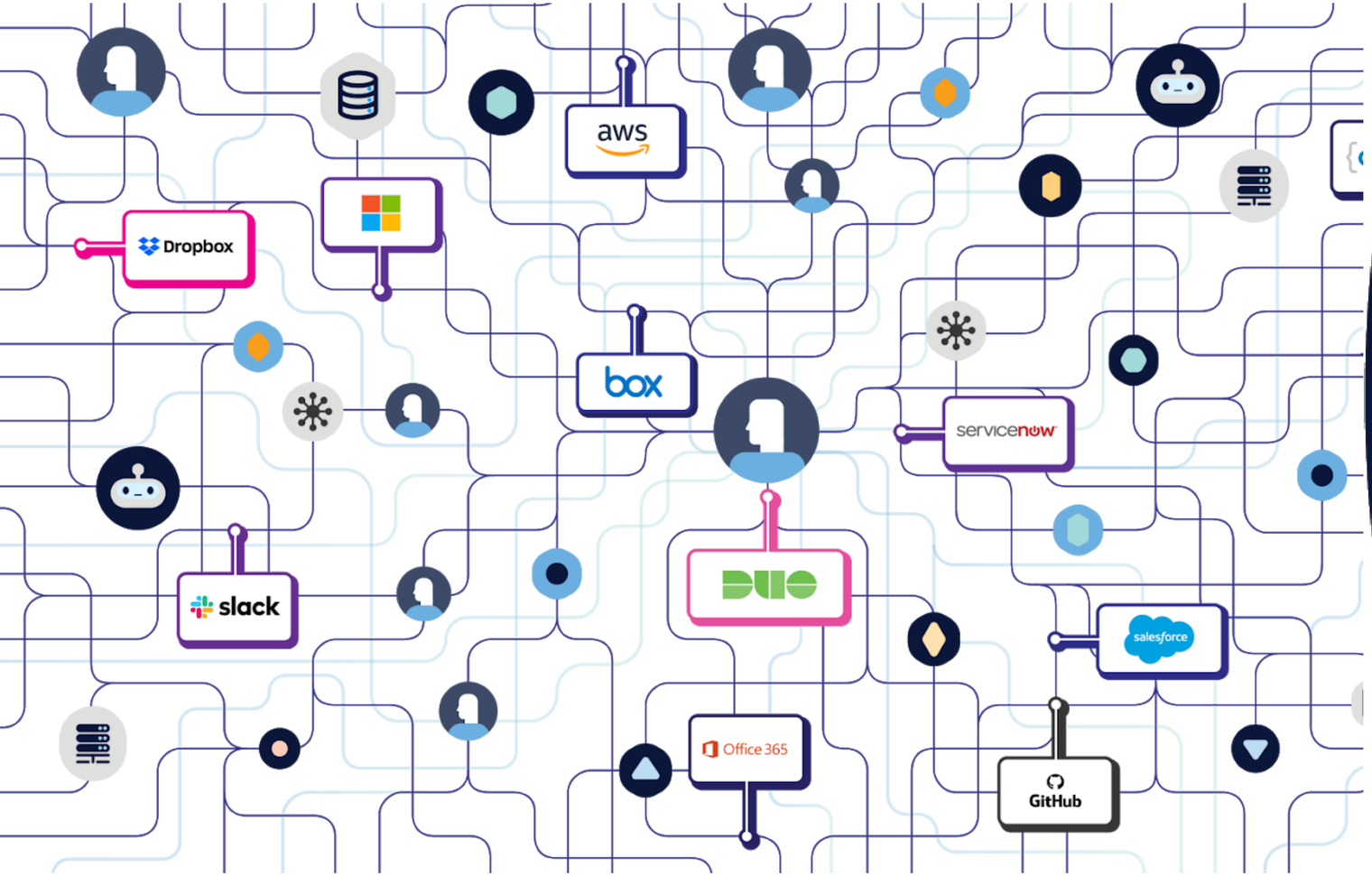
Startup Boards

SENRIO

CAPSULE8

EVOLVE

CLOUD IS ACCELERATING BUSINESS



SECURITY IMPERATIVE:
ENABLE BUSINESS TO ADVANCE ITS MISSION … SAFELY!

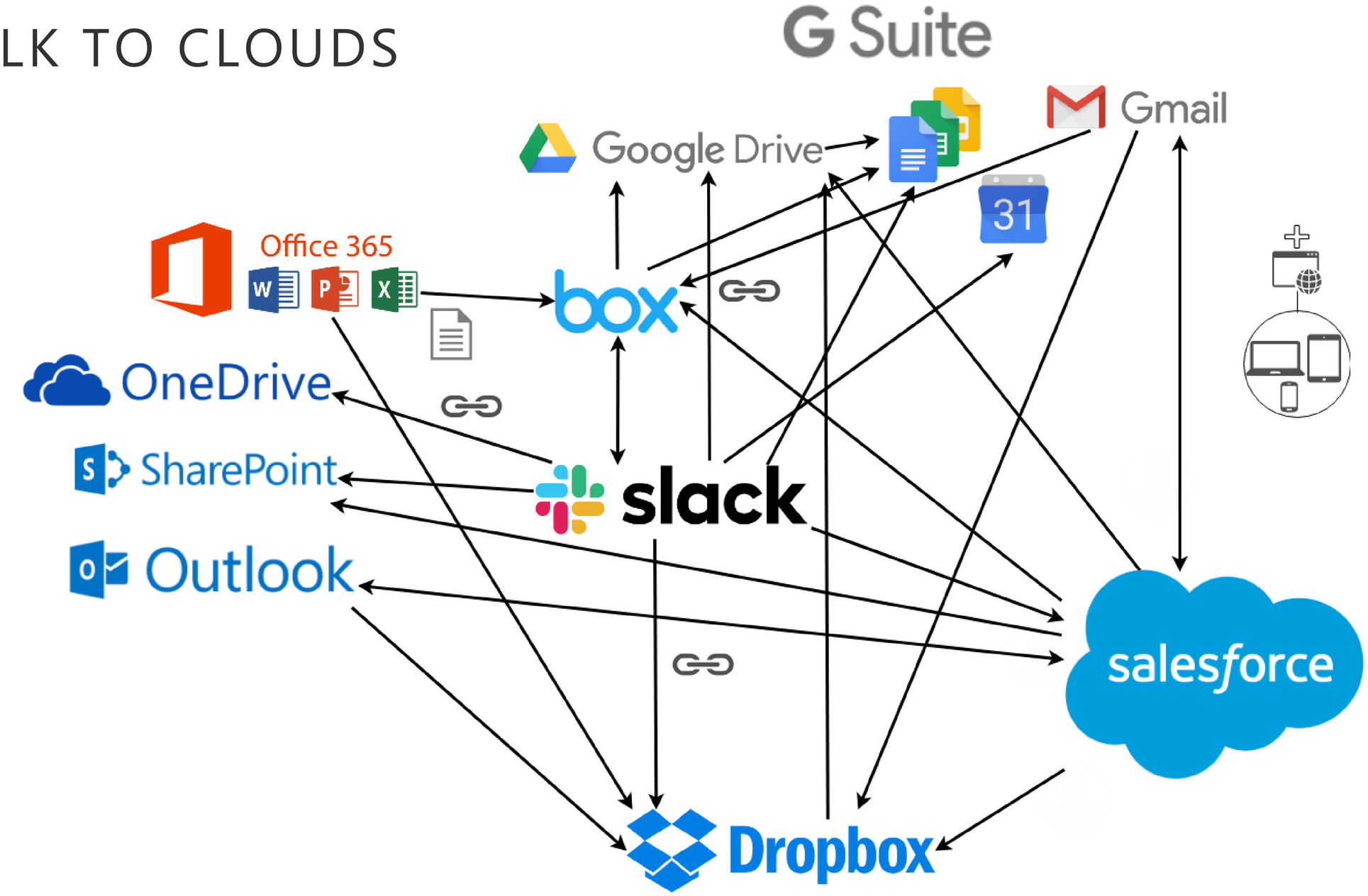
"75% OF THE CLOUD IS SAAS"
- DAVE SHACKLEFORD

AND IF YOU DON'T HAVE SAAS YET, IT'S COMING

Companies are picking a "cloud stack" of business services…the difference being these new technologies are cloud-based and designed for collaboration.

EMAIL	G Suite, Office 365, zimbra, PanTerra, INTERMEDIA
WORD PROCESSOR	Office 365, Google Docs, iWork, ATLASSIAN, Adobe Creative Cloud
COMMUNICATION	slack, RingCentral, ZOOM, asana, GoToMeeting
CONTENT MANAGEMENT	Google Drive, OneDrive, Dropbox, box, Citrix ShareFile
INFORMATION TECHNOLOGY	happyfox, freshdesk, LogicMonitor, ManageEngine AssetExplorer, servicenow
SALES & MARKETING	HubSpot, salesforce, ZOHO, freshsales, Microsoft Dynamics CRM
FINANCE	intuit QuickBooks, NETSUITE, FRESHBOOKS, Acumatica The Cloud ERP
HUMAN RESOURCES	GUSTO, bambooHR, DEPUTY, zenefits, SAP SuccessFactors
SECURITY	DUO, okta, idaptive, dashlane, Acronis

CLOUDS TALK TO CLOUDS



WHO PROTECTS CLOUD? (HINT: YOU)

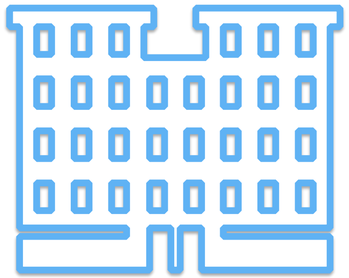
SAAS IS YOUR RESPONSIBILITY

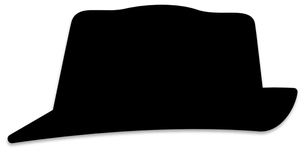
The SaaS Provider handles all aspects **except for identity and access management, client devices controls, and data accountability.**

The Customer (you), therefore, must **understand users, devices & data related to that service.**

CLOUD SECURITY NEEDS TO BE A PRIORITY

"89% of companies use SaaS" *





"Up to 95% of cloud breaches occur due to human errors." **

"...someone in your organization should do regular audits to detect potential abuse" - Salesforce

- ALWAYS ON, ALWAYS REACHABLE TARGETS
- USERS OVERSHARE AND AUTHORIZE APPS
- LACK OF EXPERTISE IN CLOUD DETECTION
- OVER-ACCESS INCREASES INSIDER RISK
- POORLY UNDERSTOOD, DISPARATE AUDIT LOGS

* Source: IDG

** Source: Gartner

CLOUD SECURITY IS THE SAME … AND DIFFERENT

- Enable the business to advance its mission … SAFELY.

- Protect the business but also allow for the business — productivity, cost savings, and innovation are largely why organizations are going to SaaS/PaaS/IaaS. If you (as security) hurt these, you will not be popular.

    - Review and monitor access
    - Review and monitor privileges
    - Review and monitor configurations
    - Review and monitor behavior

So not that different from on-premise?

Yet the networks, assets, applications might not be under any of your control.

WHAT'S SECURITY'S AIM FOR CLOUD?

- Protect account access
- Enable responsible use
- Enable responsible collaboration
- Detect misuse, compromise, and other unwanted behavior
- Investigate and cleanup when there's a problem

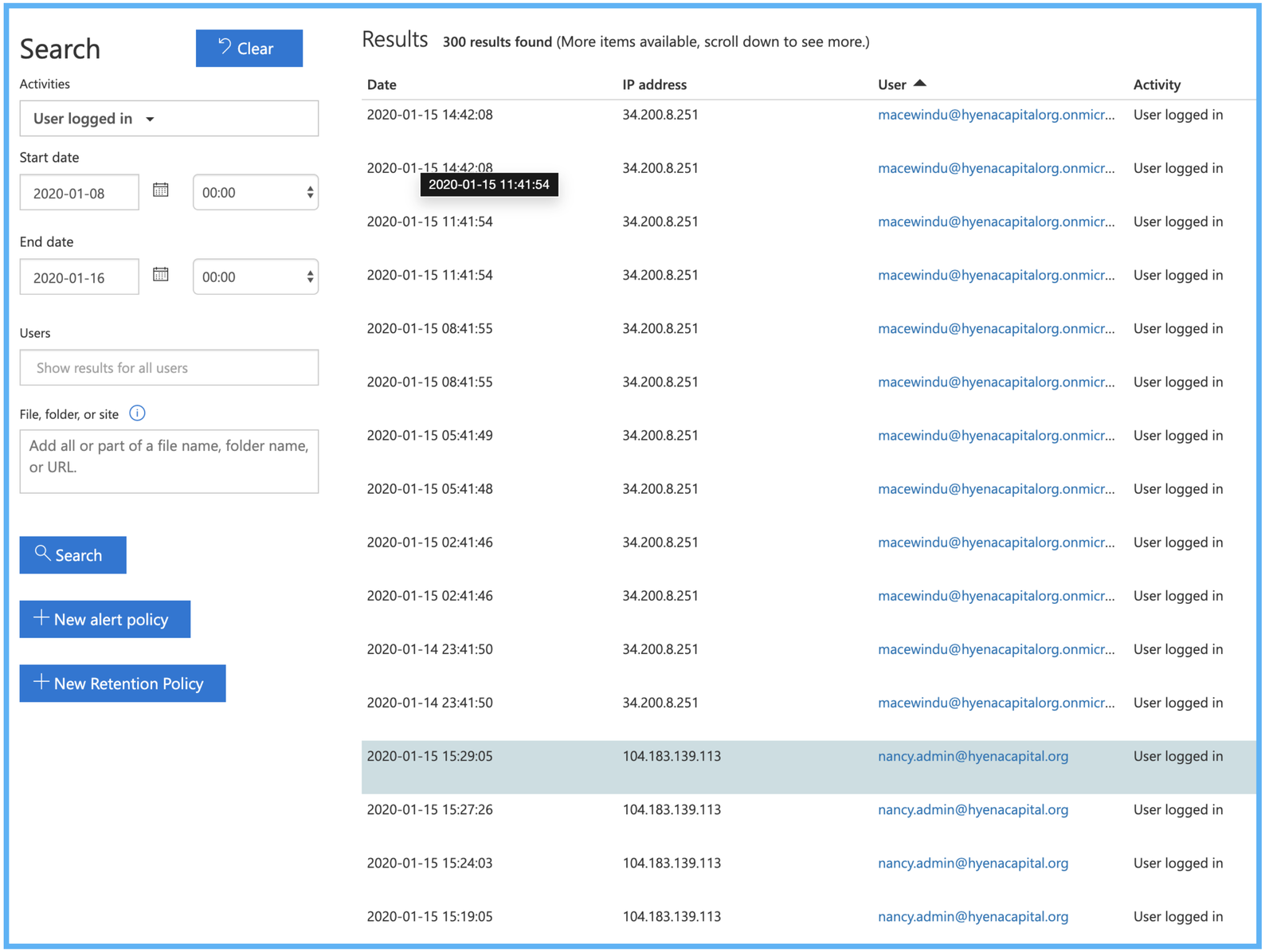
"The absence of disease does not mean health."

PROTECT
DETECT
RESPOND

INTRO TO SAAS DETECTION

- Often, the primary goal for SaaS is to keep the adversaries out. This is a smart primary goal.
- Then you likely want to understand privileged activity, and any changes to privileged users.
- From here, understanding how your information might be exposed, such as sharing files broadly or buckets created.
- Then, observing any increases to the surface area by adding third party apps and/or new user accounts.
- Finally, insider threats, especially in IP-heavy companies and industries.

DETECTION: LOGINS (O365)



Timestamps, IP-addresses, user, results; some search capabilities

DETECTION: LOGINS (GSUITE)

Login

Add a filter

Event Description	IP Address	Date	Login Type
Nancy Admin logged in	104.183.139.113	Jan 15, 2020, 2:45:05 PM PST	Google Password
Nancy Admin logged in	104.183.139.113	Jan 15, 2020, 9:19:39 AM PST	Google Password
Nancy Admin failed to login	104.183.139.113	Jan 15, 2020, 9:19:19 AM PST	Google Password
John User logged in	104.183.139.113	Jan 14, 2020, 11:45:22 AM PST	Google Password
John User logged in	104.183.139.113	Jan 14, 2020, 11:44:45 AM PST	Google Password
Nancy Admin logged in	104.183.139.113	Jan 10, 2020, 9:15:07 AM PST	Google Password
Mike Smith failed to login	104.183.139.113	Jan 9, 2020, 8:32:52 AM PST	Unknown
Mike Smith failed to login	104.183.139.113	Jan 9, 2020, 8:32:35 AM PST	Google Password
Mike Smith failed to login	104.183.139.113	Jan 9, 2020, 8:32:31 AM PST	Google Password
Nancy Admin logged in	2600:8802:2000:2360:dd83:4539:da9f:ec	Jan 9, 2020, 12:41:36 AM PST	Google Password
Nancy Admin logged in	104.183.139.113	Jan 8, 2020, 2:12:50 PM PST	Google Password

Some useful information but lacking a lot of context

DETECTION: LOGINS (SALESFORCE)

Login Time ↓	Username	Source IP	Subdivision	City	Country	Login Type	Status	Browser	Platform	Application	Login URL
1/15/2020 5:28:30 PM PST	[redacted]@obsidiansecurity.com	52.26.[redacted]	Oregon	Boardman	United States	Remote Access 2.0	Success	Unknown	Unknown	Demisto	login.salesforce.com
1/15/2020 5:27:30 PM PST	[redacted]on@obsidiansecurity.com	54.174[redacted]	Virginia	Ashburn	United States	Remote Access 2.0	Success	Unknown	Unknown	HubSpot	login.salesforce.com
1/15/2020 5:27:30 PM PST	[redacted]on@obsidiansecurity.com	54.174[redacted]	Virginia	Ashburn	United States	Remote Access 2.0	Success	Unknown	Unknown	HubSpot	login.salesforce.com
1/15/2020 5:27:30 PM PST	[redacted]@obsidiansecurity.com	52.26.[redacted]	Oregon	Boardman	United States	Remote Access 2.0	Success	Unknown	Unknown	Demisto	login.salesforce.com
1/15/2020 5:27:30 PM PST	[redacted]on@obsidiansecurity.com	54.174[redacted]	Virginia	Ashburn	United States	Remote Access 2.0	Success	Unknown	Unknown	HubSpot	login.salesforce.com
1/15/2020 5:27:30 PM PST	[redacted]on@obsidiansecurity.com	54.174[redacted]	Virginia	Ashburn	United States	Remote Access 2.0	Success	Unknown	Unknown	HubSpot	login.salesforce.com
1/15/2020 5:27:30 PM PST	[redacted]on@obsidiansecurity.com	54.174[redacted]	Virginia	Ashburn	United States	Remote Access 2.0	Success	Unknown	Unknown	HubSpot	login.salesforce.com
1/15/2020 5:27:30 PM PST	[redacted]on@obsidiansecurity.com	54.174[redacted]	Virginia	Ashburn	United States	Remote Access 2.0	Success	Unknown	Unknown	HubSpot	login.salesforce.com
1/15/2020 5:27:30 PM PST	[redacted]on@obsidiansecurity.com	54.174[redacted]	Virginia	Ashburn	United States	Remote Access 2.0	Success	Unknown	Unknown	HubSpot	login.salesforce.com
1/15/2020 5:27:30 PM PST	[redacted]on@obsidiansecurity.com	54.174[redacted]	Virginia	Ashburn	United States	Remote Access 2.0	Success	Unknown	Unknown	HubSpot	login.salesforce.com
1/15/2020 5:27:30 PM PST	[redacted]on@obsidiansecurity.com	54.174[redacted]	Virginia	Ashburn	United States	Remote Access 2.0	Success	Unknown	Unknown	HubSpot	login.salesforce.com
1/15/2020 5:27:30 PM PST	[redacted]on@obsidiansecurity.com	54.174[redacted]	Virginia	Ashburn	United States	Remote Access 2.0	Success	Unknown	Unknown	HubSpot	login.salesforce.com
1/15/2020 5:27:30 PM PST	[redacted]on@obsidiansecurity.com	54.174[redacted]	Virginia	Ashburn	United States	Remote Access 2.0	Success	Unknown	Unknown	HubSpot	login.salesforce.com
1/15/2020 5:26:30 PM PST	[redacted]@obsidiansecurity.com	52.26.[redacted]	Oregon	Boardman	United States	Remote Access 2.0	Success	Unknown	Unknown	Demisto	login.salesforce.com
1/15/2020 5:25:30 PM PST	[redacted]@obsidiansecurity.com	52.26.[redacted]	Oregon	Boardman	United States	Remote Access 2.0	Success	Unknown	Unknown	Demisto	login.salesforce.com
1/15/2020 5:24:30 PM PST	[redacted]@obsidiansecurity.com	52.26.[redacted]	Oregon	Boardman	United States	Remote Access 2.0	Success	Unknown	Unknown	Demisto	login.salesforce.com
1/15/2020 5:24:26 PM PST	[redacted]on@obsidiansecurity.com	54.174[redacted]	Virginia	Ashburn	United States	Remote Access 2.0	Success	Unknown	Unknown	HubSpot	login.salesforce.com
1/15/2020 5:24:26 PM PST	[redacted]on@obsidiansecurity.com	54.174[redacted]	Virginia	Ashburn	United States	Remote Access 2.0	Success	Unknown	Unknown	HubSpot	login.salesforce.com
1/15/2020 5:23:30 PM PST	[redacted]@obsidiansecurity.com	52.26.[redacted]	Oregon	Boardman	United States	Remote Access 2.0	Success	Unknown	Unknown	Demisto	login.salesforce.com
1/15/2020 5:22:30 PM PST	[redacted]@obsidiansecurity.com	52.26.[redacted]	Oregon	Boardman	United States	Remote Access 2.0	Success	Unknown	Unknown	Demisto	login.salesforce.com
1/15/2020 5:22:15 PM PST	[redacted]on@obsidiansecurity.com	54.174[redacted]	Virginia	Ashburn	United States	Remote Access 2.0	Success	Unknown	Unknown	HubSpot	login.salesforce.com
1/15/2020 5:22:15 PM PST	[redacted]on@obsidiansecurity.com	54.174[redacted]	Virginia	Ashburn	United States	Remote Access 2.0	Success	Unknown	Unknown	HubSpot	login.salesforce.com
1/15/2020 5:22:14 PM PST	[redacted]on@obsidiansecurity.com	54.174[redacted]	Virginia	Ashburn	United States	Remote Access 2.0	Success	Unknown	Unknown	HubSpot	login.salesforce.com
1/15/2020 5:22:14 PM PST	[redacted]on@obsidiansecurity.com	54.174[redacted]	Virginia	Ashburn	United States	Remote Access 2.0	Success	Unknown	Unknown	HubSpot	login.salesforce.com
1/15/2020 5:22:14 PM PST	[redacted]on@obsidiansecurity.com	54.174[redacted]	Virginia	Ashburn	United States	Remote Access 2.0	Success	Unknown	Unknown	HubSpot	login.salesforce.com

Show me fewer ▲ / ▼ more records per list page

Providing more context than some other systems

DETECTION: LOGINS SUMMARY

- What should you care about when it comes to logins?
  - Admin login times, locations
  - Unusual login locations across user population
  - Spikes in failed logins for a particular user
  - IP or Geo targeting many users (password sprays, credential stuffing, etc)

DETECTION: ACCESS / PRIVILEGE CHANGES (O365)

Date ▼	IP address	User	Activity	Item
2019-12-02 15:11:02	<null>	nancy.admin@hyenacapital....	Added member to Role	ben.johnson@hyenacapital....
2019-11-13 08:07:33	<null>	nancy.admin@hyenacapital....	Added member to Role	mmyers@hyenacapital.org
2019-11-13 08:07:32	<null>	nancy.admin@hyenacapital....	Added member to Role	mmyers@hyenacapital.org
2019-11-13 08:07:32	<null>	nancy.admin@hyenacapital....	Added member to Role	mmyers@hyenacapital.org
2019-11-13 08:07:32	<null>	nancy.admin@hyenacapital....	Added member to Role	mmyers@hyenacapital.org
2019-11-06 20:37:50	<null>	nancy.admin@hyenacapital....	Added member to Role	macewindu@hyenacapitalo...
2019-11-04 14:55:44	<null>	john.user@hyenacapital.org	Added member to group	john.user@hyenacapital.org
2019-10-23 12:16:31	<null>	nancy.admin@hyenacapital....	Added member to Role	se-demo@hyenacapital.org
2019-10-23 12:16:30	<null>	nancy.admin@hyenacapital....	Added member to Role	se-demo@hyenacapital.org
2019-10-23 12:16:30	<null>	nancy.admin@hyenacapital....	Added member to Role	se-demo@hyenacapital.org
2019-10-23 12:16:29	<null>	nancy.admin@hyenacapital....	Added member to Role	se-demo@hyenacapital.org
2019-10-23 12:16:29	<null>	nancy.admin@hyenacapital....	Added member to Role	se-demo@hyenacapital.org
2019-10-23 12:16:29	<null>	nancy.admin@hyenacapital....	Added member to Role	se-demo@hyenacapital.org
2019-10-23 12:16:28	<null>	nancy.admin@hyenacapital....	Added member to Role	se-demo@hyenacapital.org
2019-10-23 12:16:28	<null>	nancy.admin@hyenacapital....	Added member to Role	se-demo@hyenacapital.org
2019-10-22 20:29:26	<null>	nancy.admin@hyenacapital....	Added member to group	ben.johnson@hyenacapital....

ExtendedProperties:


```
[
  {
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    "Value": "Success"
  },
  {
    "Name": "auditEventCategory",
    "Value": "RoleManagement"
  },
  {
    "Name": "nCloud",
    "Value": "<null>"
  },
  {
    "Name": "actorContextId",
    "Value": "fccf267d-8661-42ed-8bd7-8a34a7cf8646"
  },
  {
    "Name": "actorObjectId",
    "Value": "f901fa8c-b955-469a-ad49-d960d742867c"
  },
  {
    "Name": "actorObjectClass",
    "Value": "User"
  },
  {
    "Name": "actorUPN",
    "Value": "nancy.admin@hyenacapital.org"
  },
  {
    "Name": "actorPUID",
    "Value": "10037FFEAA677314"
  },
  {
    "Name": "teamName",
    "Value": "MSODS."
  },
  {
    "Name": "targetContextId",
    "Value": "fccf267d-8661-42ed-8bd7-8a34a7cf8646"
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  },
  {
    "Name": "extendedAuditEventCategory",
    "Value": "Role"
  },
  {
    "Name": "targetUPN",
    "Value": "mmyers@hyenacapital.org"
  },
```

DETECTION: ACCESS / PRIVILEGE CHANGES (G SUITE)

Role Assign	Role **Threat Hunter** assigned to user **threat.hunter@hyenacapital.net**	Nancy Admin	Sep 11, 2019, 2:25:06 PM PDT	104.183.139.113
Role Creation	New role **Threat Hunter** created (role_id: {25916594752323600})	Nancy Admin	Sep 11, 2019, 2:24:43 PM PDT	104.183.139.113
Assign User License	A license for **G Suite** product and **G Suite Enterprise** sku was assigned to the user **threat.hunter@hyenacapital.net**	Google System	Sep 11, 2019, 2:23:40 PM PDT	
User Creation	**threat.hunter@hyenacapital.net** created	Nancy Admin	Sep 11, 2019, 2:23:30 PM PDT	104.183.139.113

User Suspension	**rchavali@hyenacapital.net** suspended	Nancy Admin	Oct 29, 2019, 2:28:48 PM PDT	104.183.139.113
Assign User License	A license for **G Suite** product and **G Suite Enterprise** sku was assigned to the user **rchavali@hyenacapital.net**	Google System	Oct 29, 2019, 2:23:48 PM PDT	
User Creation	**rchavali@hyenacapital.net** created	Nancy Admin	Oct 29, 2019, 2:23:38 PM PDT	104.183.139.113
Revoke User License	A license for **G Suite** product and **G Suite Enterprise** sku was revoked from user **rchavali@hyenacapital.net**	Google System	Oct 29, 2019, 1:25:30 PM PDT	
User Deletion	**rchavali@hyenacapital.net** deleted	Nancy Admin	Oct 29, 2019, 1:25:19 PM PDT	

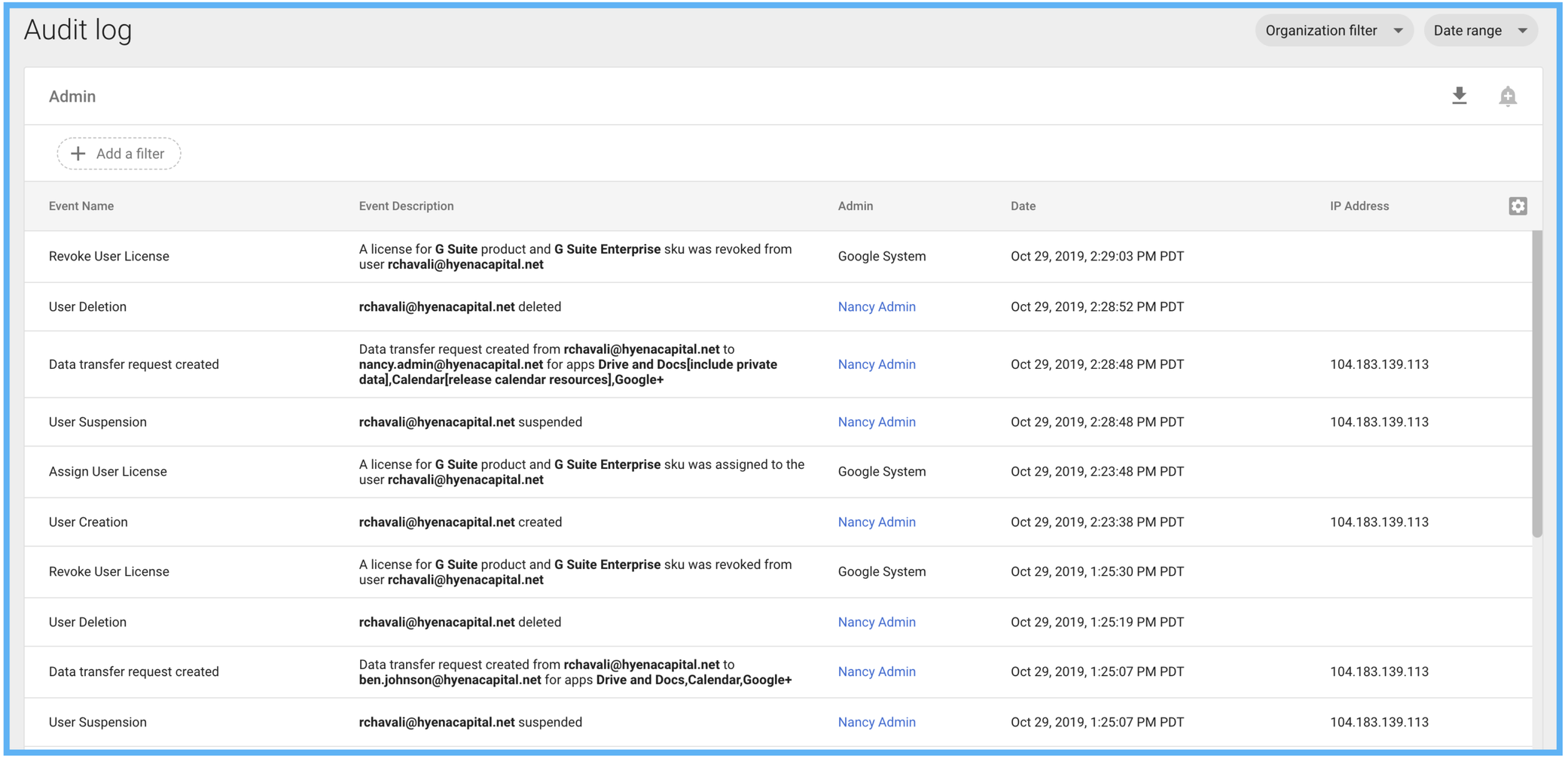
New user added A new user has been added to the domain.	Active	Send Notification	--	System defined	1/30/19 7:40 PM

User granted Admin privilege A user is granted an admin privilege.	Active	Send Notification	--	System defined	1/30/19 7:39 PM

DETECTION: ACCESS / PRIVILEGE SUMMARY

- What should you care about when it comes to access / privilege changes?
  - New privileges granted! (New admins, additional roles, etc)
  - Removal of privileged access (should be rare, want to scrutinize)
  - Specific grants, like Mailbox delegation
  - If possible, correlate new accounts to a source of truth (HR system)
  - Keep an eye on those contractors, consultants, and service providers

DETECTION: ADMIN ACTIVITY (GSUITE)



Audit log

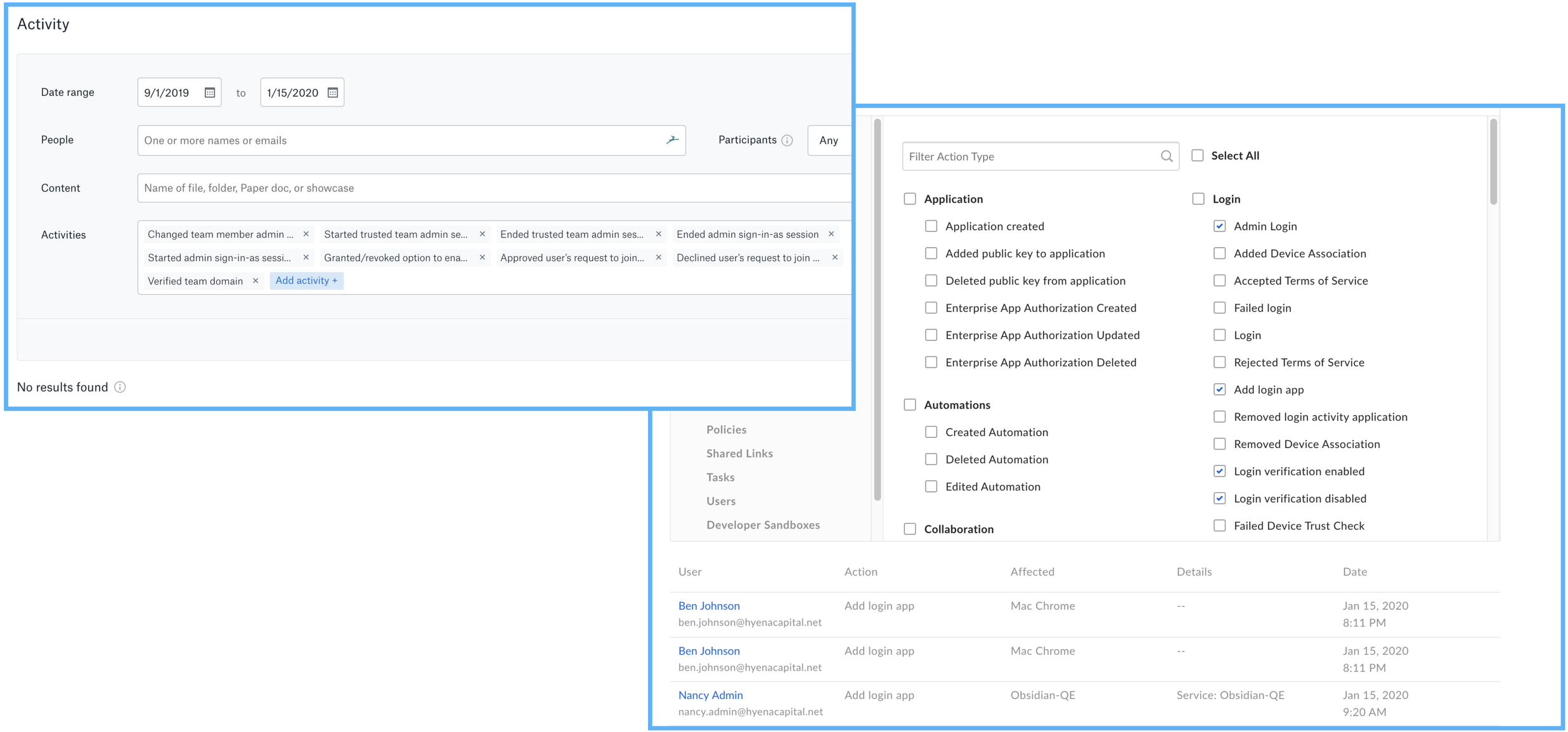
Organization filter | Date range

Admin

Add a filter

Event Name	Event Description	Admin	Date	IP Address
Revoke User License	A license for **G Suite** product and **G Suite Enterprise** sku was revoked from user **rchavali@hyenacapital.net**	Google System	Oct 29, 2019, 2:29:03 PM PDT	
User Deletion	**rchavali@hyenacapital.net** deleted	Nancy Admin	Oct 29, 2019, 2:28:52 PM PDT	
Data transfer request created	Data transfer request created from **rchavali@hyenacapital.net** to **nancy.admin@hyenacapital.net** for apps **Drive and Docs[include private data],Calendar[release calendar resources],Google+**	Nancy Admin	Oct 29, 2019, 2:28:48 PM PDT	104.183.139.113
User Suspension	**rchavali@hyenacapital.net** suspended	Nancy Admin	Oct 29, 2019, 2:28:48 PM PDT	104.183.139.113
Assign User License	A license for **G Suite** product and **G Suite Enterprise** sku was assigned to the user **rchavali@hyenacapital.net**	Google System	Oct 29, 2019, 2:23:48 PM PDT	
User Creation	**rchavali@hyenacapital.net** created	Nancy Admin	Oct 29, 2019, 2:23:38 PM PDT	104.183.139.113
Revoke User License	A license for **G Suite** product and **G Suite Enterprise** sku was revoked from user **rchavali@hyenacapital.net**	Google System	Oct 29, 2019, 1:25:30 PM PDT	
User Deletion	**rchavali@hyenacapital.net** deleted	Nancy Admin	Oct 29, 2019, 1:25:19 PM PDT	
Data transfer request created	Data transfer request created from **rchavali@hyenacapital.net** to **ben.johnson@hyenacapital.net** for apps **Drive and Docs,Calendar,Google+**	Nancy Admin	Oct 29, 2019, 1:25:07 PM PDT	104.183.139.113
User Suspension	**rchavali@hyenacapital.net** suspended	Nancy Admin	Oct 29, 2019, 1:25:07 PM PDT	104.183.139.113

DETECTION: ADMIN ACTIVITY (DROPBOX, BOX)



OBSIDIAN

DETECTION: BROADLY SHARED FILES (GSUITE)

Drive

Item Visibility Change: Internal to External ⊗ + Add a filter

Item name	Event Description	User	Date	Event Name	Item Id	Item Type	Owner	Prior Visibility	Visibility
DO_NOT_GET_LOST	Nancy Admin changed link sharing visibility from **Anyone with the link within the domain** to **Private** for **hyenacapital.net**	Nancy Admin	Oct 29, 2019, 3:25:28 PM PDT	Link Sharing visibility change	1L2VfsYE__XkwUBgw9U80SLyjznfJrgyugI9SBYyiGmM	Google Docs	nancy.admin@hyenacapital.net	Anyone with the link within the domain	Public on the web
DO_NOT_GET_LOST	Nancy Admin changed link sharing access type from **Can view** to **None** for **hyenacapital.net**	Nancy Admin	Oct 29, 2019, 3:25:28 PM PDT	Link Sharing Access Type Change	1L2VfsYE__XkwUBgw9U80SLyjznfJrgyugI9SBYyiGmM	Google Docs	nancy.admin@hyenacapital.net	Anyone with the link within the domain	Public on the web
DO_NOT_GET_LOST	Nancy Admin changed link sharing visibility from **Private** to **Public on the web** for **all**	Nancy Admin	Oct 29, 2019, 3:25:28 PM PDT	Link Sharing visibility change	1L2VfsYE__XkwUBgw9U80SLyjznfJrgyugI9SBYyiGmM	Google Docs	nancy.admin@hyenacapital.net	Anyone with the link within the domain	Public on the web
DO_NOT_GET_LOST	Nancy Admin changed link sharing access type from **None** to **Can view** for **all**	Nancy Admin	Oct 29, 2019, 3:25:28 PM PDT	Link Sharing Access Type Change	1L2VfsYE__XkwUBgw9U80SLyjznfJrgyugI9SBYyiGmM	Google Docs	nancy.admin@hyenacapital.net	Anyone with the link within the domain	Public on the web

DETECTION: OAUTH / THIRD-PARTY APPLICATIONS

APP | SCOPE | USER

OAuth grant activity by user
Jan 9, 2020 - Jan 15, 2020

Select filter

User	Grants	Grant change	Scopes Granted	Scope change
nancy.admin@hyenacapital.net	6,661	7% ↑	25	19% ↑
ben.johnson@hyenacapital.net	107	-6% ↓	25	25% ↑
jondoe@hyenacapital.net	103	-8% ↓	20	0%
emilyevernote@hyenacapital.net	103	-9% ↓	20	0%
george.harrison@hyenacapital.net	103	-9% ↓	20	0%
john.user@hyenacapital.net				
eddie.nimda@hyenacapital.net				
mickjagger@hyenacapital.net				
mike.smith@hyenacapital.net				

Privileged OAuth apps

20 privileged OAuth ...

Apps that users gave permissions to. Discovered by Cloud App Security

High Medium Low

App	Permission l...
pwnauth	High
DROPBOX	High
Obsidian Security MS Graph [te...	High
My Python App	High

App name	Type	ID	Users	Requested services	Access
Box	Web Application	371608620635-lsbr3prap4hae8kl0netf6r...	3	Other	Limited
Google APIs Explorer	Web Application	292824132082.apps.googleusercontent....	2	Drive, Gmail, +4	Limited
Evernote	Web Application	447407681759.apps.googleusercontent....	2	Drive, Calendar, +2	Limited
GSuite SA Extended POC	Web Application	1092078371667-9a3vpnib3pajvqbqcj8nh...	1	G Suite Admin, Other	Limited
Slack	Web Application	19570130570-tfuuvh6hutjd09bq64is5sa...	1	Drive, Other	Limited
GAM Project Creation	Unknown Applicat...	297408095146-fug707qsjv4ikron0hugpe...	1	Cloud Platform	Limited

OBSIDIAN

DETECTION: SHARING SUMMARY

- What should you care about when it comes to sharing and third-party apps?
  - Sensitive scopes/grants (i.e. full GMail access)
  - Sharing externally with no expiration
  - Sharing externally with no password or restrictions
  - System-level apps that grant access to all accounts
  - Apps granted sensitive access that are only installed by 1 user (or a few users)

WHAT DOES OBSIDIAN DO (INTERNALLY)?

- SaaS and IaaS heavy
- Worry about threats and excessive risk but try to always say YES to the business
- Enable auditing on SaaS applications, pull telemetry into our own product connect up to Splunk, Snowflake, Elasticsearch, datalake, etc.)
- Enable cloudtrail, similar to SaaS ^^
- IP-Geo enrichment (IPs often mean very little but countries or states DO mean something)
- Send alerts to slack- GuardDuty, Marcie, Obsidian, Carbon Black, etc.
- Operators see alerts in Slack and pivot to domain specific tools
- We correlate either on Identity or IP
- Operators don’t need production access if the right data is flowing to the right place
- Turn review tasks into alert tasks (get to good state and alert on drift/violation)!!!

PLAYBOOK

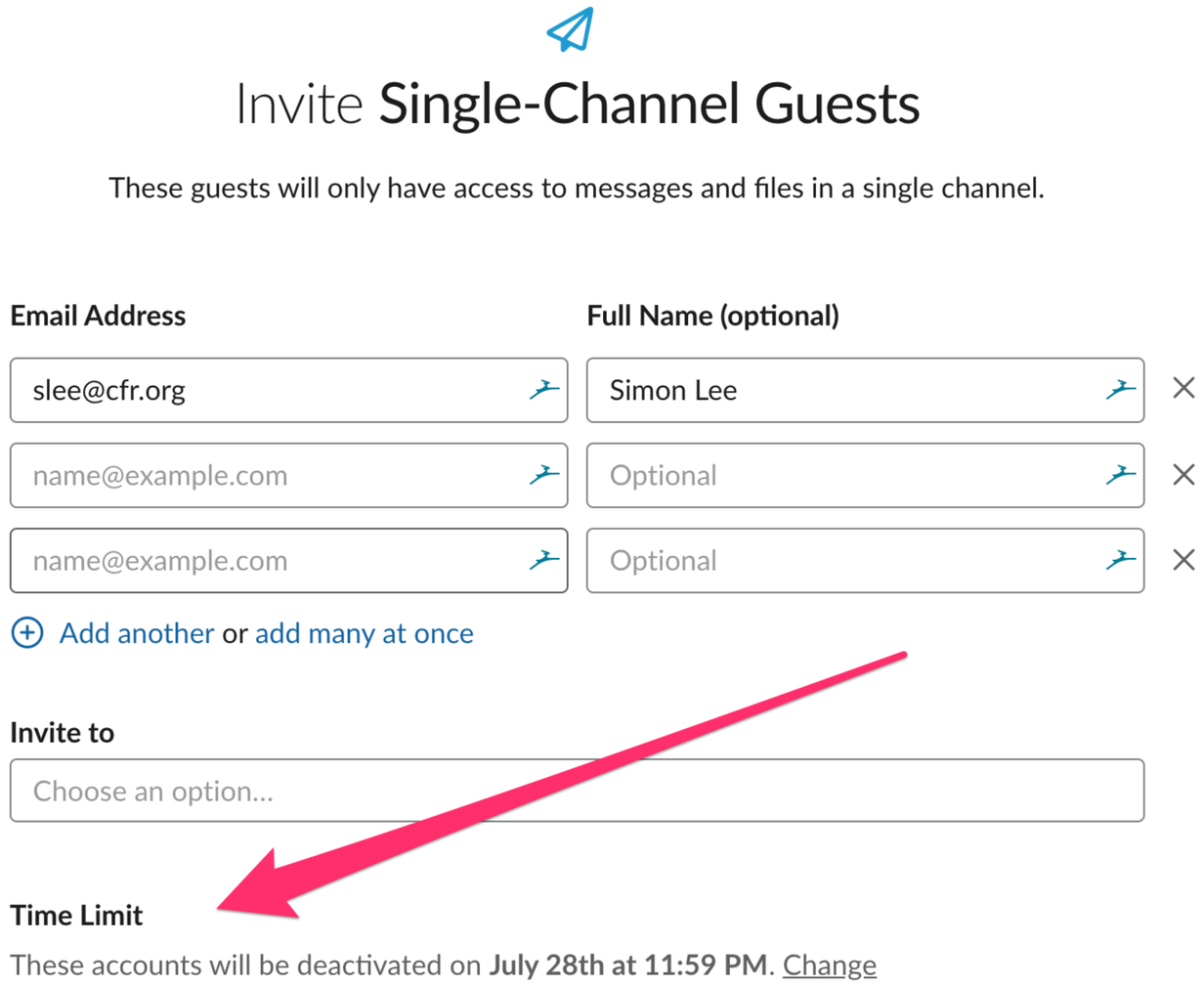
Some places for you to .

MAKE ACCESS HAVE A HALF-LIFE

Stop thinking of accounts as binary.

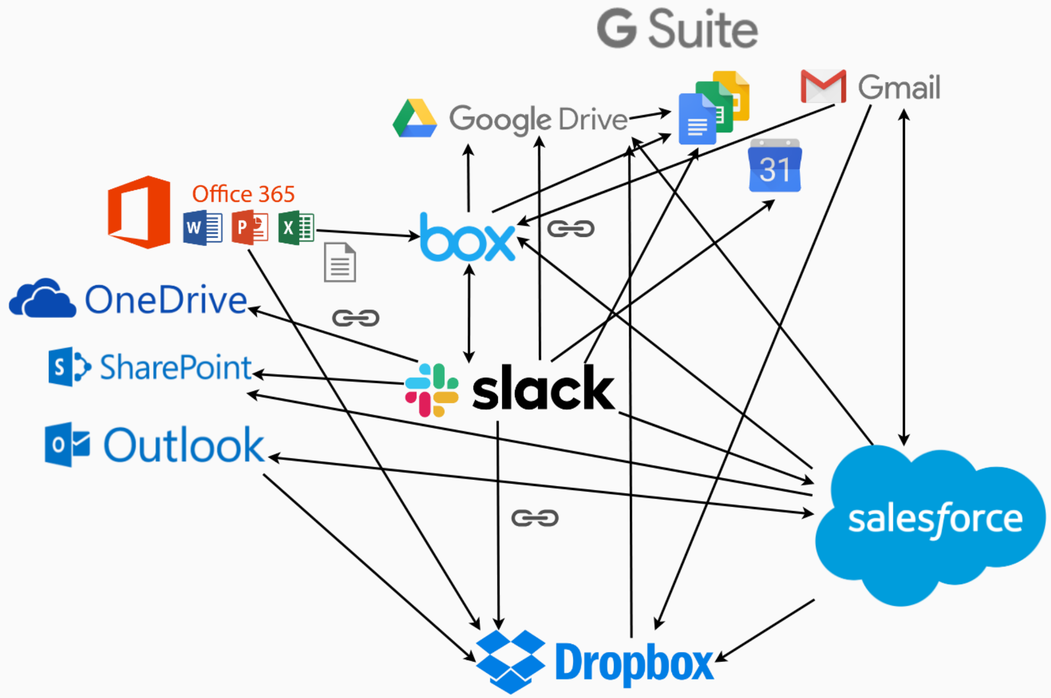
When possible, set an end-date to FORCE review.

When not possible, force review through culture and process. “Use it or lose it.”



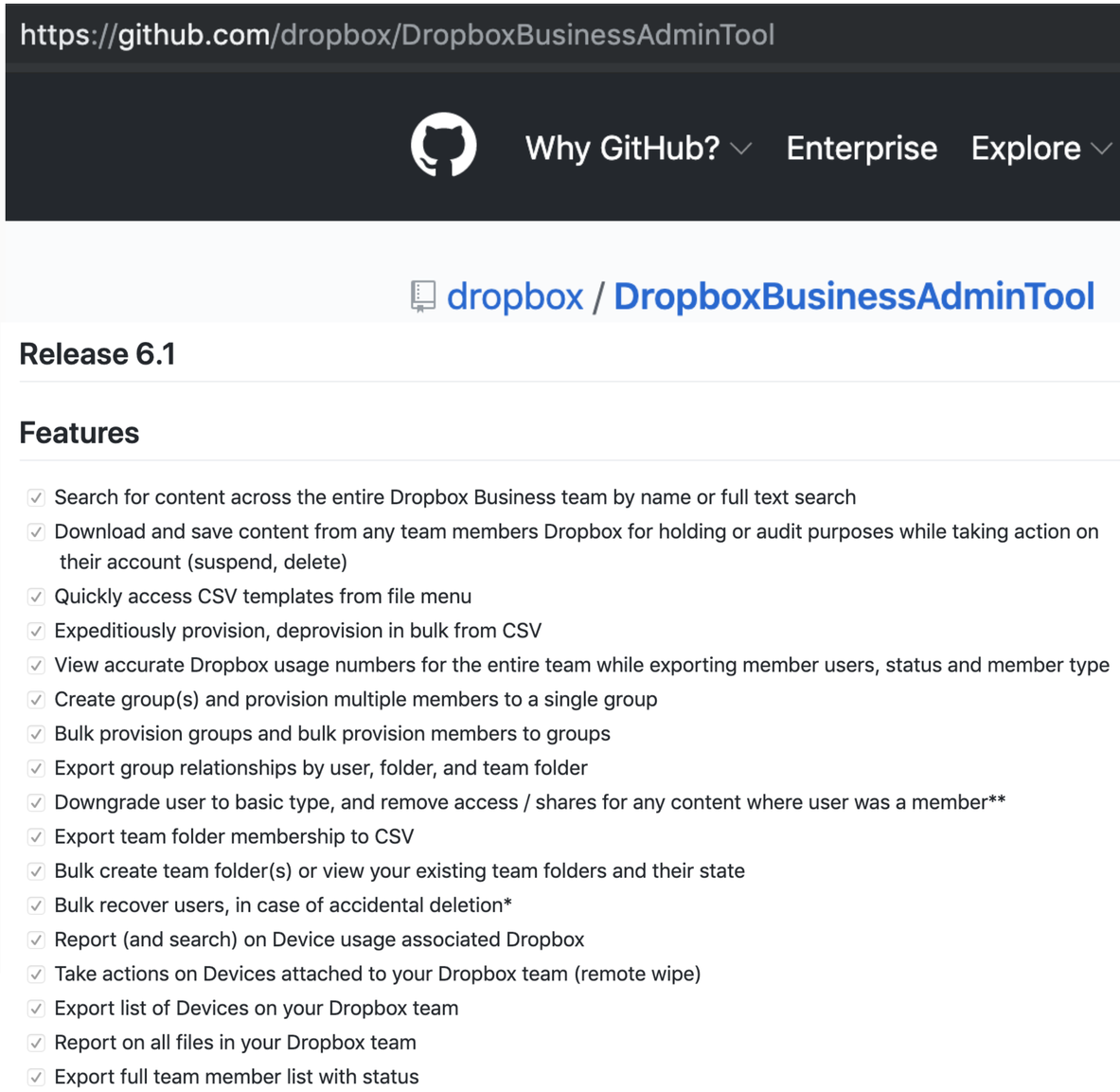
LOCK DOWN WHAT YOU CAN

- Single Sign-On; create choke point
- Create separate Admin accounts
- Use built-in settings to disable forwarding, require passwords on invites, allow maximum number of devices, conditional access, etc.
- Watch out for Oauth, Linking Accounts, and API attacks



COLLECT TELEMETRY

- Activity drives access needs (and pruning)
- Incident Response and compliance need telemetry (enable audit logs!!!)
- Lots of APIs out there …
  - https://marketplace.zoom.us/docs/api-reference/
  - https://api.slack.com/
  - https://developers.google.com/admin-sdk/
  - https://developer.salesforce.com/docs/api-explorer
- And so on… (and some tools ->)



MAKE IT EASY TO DO THE RIGHT THING

Make it easy to do the right thing:

1. Give users what they need (and sometimes want)
2. Have a (low-pain) process to approve new stuff

If you're a user/engineer/individual contributor, go through the proper channels:

1. Consider Security
2. Consider Privacy
3. Consider Productivity
4. Go through process from above!

MAKE IT INTEGRATED INTO THE BUSINESS

- Make them own it, with your reviews and oversight
- Enable the teams that own various applications to integrate into your authentication mechanisms
- Provide guidance on privileged access and security controls
- Monitor, pen-test, etc.

CLOUD: OPPORTUNITY TO UNIFY IT & SECURITY

IT	Security
Enablement	Enablement
Provides Appropriate Tech	Provides Appropriate Risk

CONNECTED?

WHERE WILL YOU FOCUS?

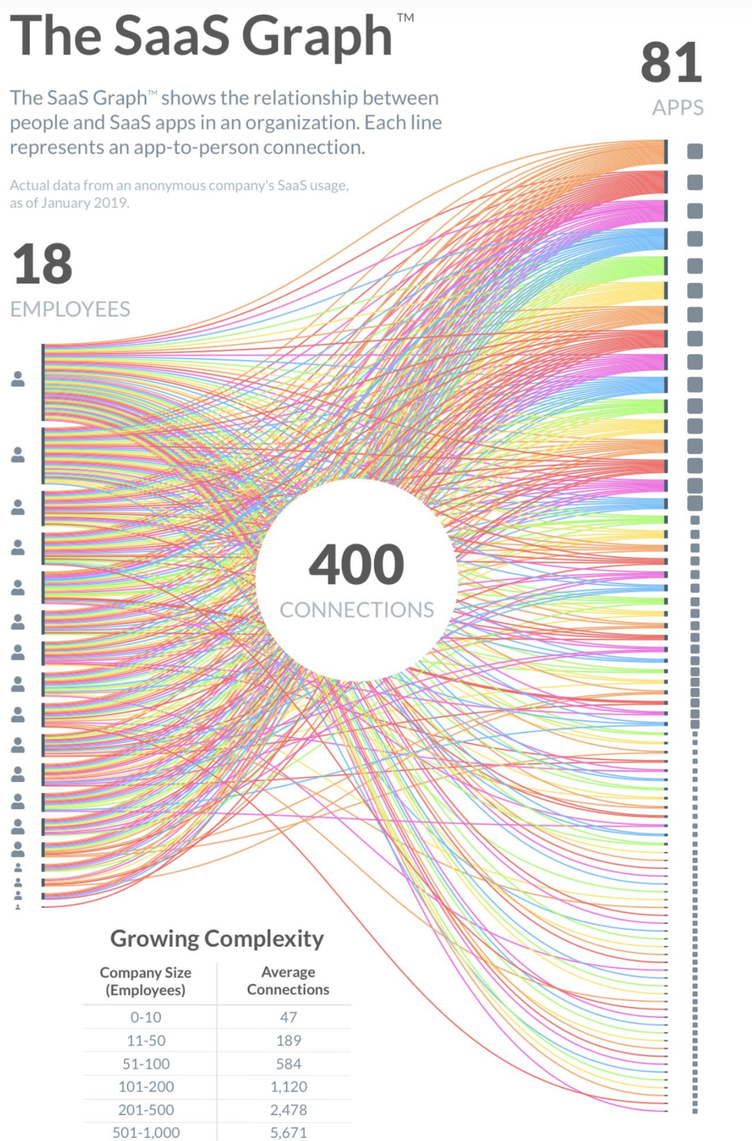
ENCOURAGE GOOD CHOICES & BEHAVIOR

SLOW ATTACKERS DOWN

SPEED DEFENDERS UP

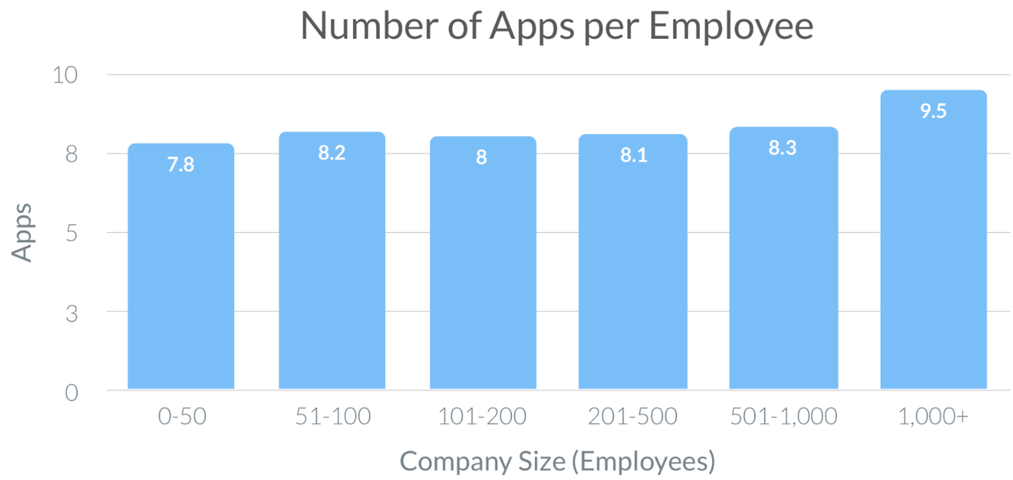
DISCOURAGE BAD CHOICES & BEHAVIOR

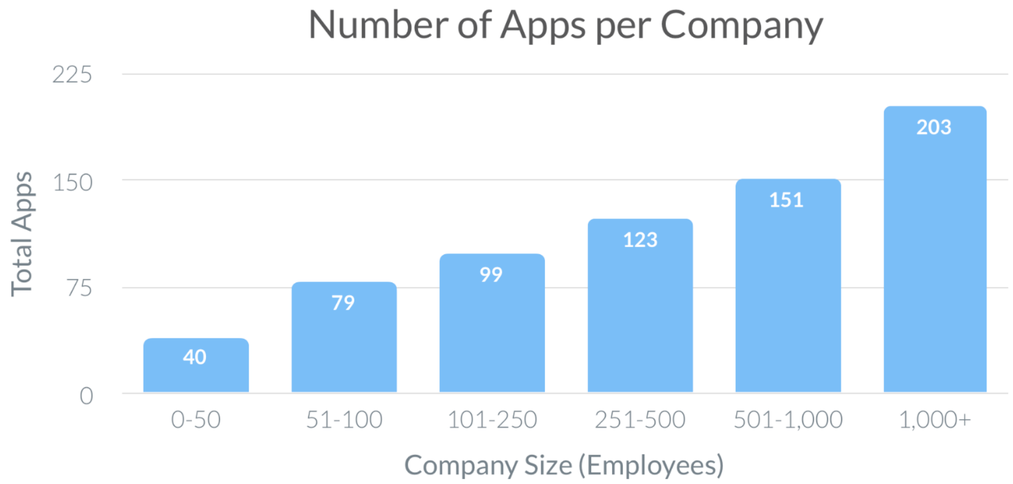
COVER YOUR (GROWING) SAAS



Growing Complexity

Company Size (Employees)	Average Connections
0-10	47
11-50	189
51-100	584
101-200	1,120
201-500	2,478
501-1,000	5,671





OBSIDIAN

“The journey is going to end in SaaS”
- CISO, major athletics company

Thank you & be well.

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